



**COURSE SEQUENCE GUIDE | FULL-TIME ENROLLMENT [Method of Entry - Associate in Arts Pathway]**  
**Leadership and Management Innovation – Hospitality Management Concentration**  
**Bachelor of Applied Science | Code: P9201 | 120 credits (60 credits from Associates + 60 credits from BAS)**  
**Effective Term: Fall 2024 (2247)**

**Semester 1**

Course ID	Course Title	Credits	Pre/Co-requisites
GEB 3213	Advanced Communications in Business	3	
MAN 3025	Organization Management	3	
MAN 3065	Business Ethics	3	
MAN 3301	Human Resources	3	
	<b>Semester Credits</b>	<b>12</b>	

**Semester 2**

Course ID	Course Title	Credits	Pre/Co-requisites
HFT 3263	Restaurant Management	3	
HFT 3603	Hospitality Law	3	
MAN 3240	Organizational Behavior	3	
MAR 3803	Marketing for Managers	3	Prerequisite: MAN 2021
	<b>Semester Credits</b>	<b>12</b>	

**Semester 3**

Course ID	Course Title	Credits	Pre/Co-requisites
HFT 4253	Hotel Management	3	
HFT 4468	Revenue Management	3	Prerequisites: ACG 2021, ACG 2021L or HFT 2421
ISM 4011	Management Information Systems	3	
MAN 4120	Leadership Challenges and Supervision	3	
	<b>Semester Credits</b>	<b>12</b>	

**Semester 4**

Course ID	Course Title	Credits	Pre/Co-requisites
FIN 3400	Finance for Non-Financial Managers	3	
HFT 4064	Bar and Beverage Management	3	
MAN 4113	Managing Diversity	3	
MAN 4720	Strategic Management	3	
	<b>Semester Credits</b>	<b>12</b>	

**Semester 5**

Course ID	Course Title	Credits	Pre/Co-requisites
HFT 4809	Food Service Management	3	
MAN 4162	Customer Relations for Managers		
---OR---	---OR---		
MAN 4741	Change and Innovation Management	3	
MAN 4900	Business Capstone	3	
MAN 4941	Internship	3	Prerequisite: Departmental Permission
	<b>Semester Credits</b>	<b>12</b>	
	<b>PROGRAM TOTAL</b>	<b>60</b>	

**Academic Pathway at MDC:** This course sequence guide is for students with an AA degree program in Business Administration.

Students entering the BAS in Leadership and Management Innovation - Hospitality Management Concentration with any other AA or AS degree are highly recommended to speak to an Academic Advisor and email [KendallBusiness@mdc.edu](mailto:KendallBusiness@mdc.edu) for more information. To learn more about program courses, see the [College Catalog](#).

**Students must complete all coursework with a "C" or better to complete the degree.**