



### Financial Services – Banking Specialization

Associate in Science | Code: 22026 | 60 credits

CIP (1252080100)

Effective Term: Fall 2024 (2247)

The Associate in Science in Financial Services – Banking Specialization is designed to meet the needs of students who plan to seek employment with banks, credit unions and related financial organizations. It is also planned for students who are currently employed and desire advancement to positions of greater responsibility with financial services organizations. This program meets most of the requirements for the American Bankers Association (ABA) diploma/certificates.

#### **GENERAL EDUCATION REQUIREMENTS (15.00 Credits)**

##### **COMMUNICATIONS (3.00 credits)**

ENC 1101	English Composition 1	(3 credits)	Prerequisite: Student must meet the Developmental Education reading and writing requirements in State Rule 6A-10.0315 (by course, placement score, or eligible exemption).
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##### **HUMANITIES (3.00 credits)**

PHI 2010	Introduction to Philosophy	(3 credits)
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##### **MATHEMATICS (3.00 credits)**

MAC 1105	College Algebra	(3 credits)	Prerequisite: MAT 1033*
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♦Note: Students must seek advisement for proper mathematics course from discipline chairperson.

##### **NATURAL SCIENCE (3.00 credits)**

AST 1002	Descriptive Astronomy	(3 credits)
BSC 1005	General Education Biology	(3 credits)
ESC 1000	General Education Earth Science	(3 credits)
PHY 1020	General Education Physics	(3 credits)

##### **SOCIAL SCIENCE (3.00 credits)**

AMH 2010	History of the US to 1877	(3 credits)
AMH 2020	History of the US since 1877	(3 credits)
POS 2041	American Federal Government	(3 credits)

##### **COMPUTER COMPETENCY**

Test type(s) needed:

Computer Competency Test (CCT)

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CGS 1060C - Introduction to Computer Technology & Applications

##### **ELECTIVE REQUIREMENTS (6.00 Credits)**

ECO 2013	Principles of Economics (Macro)	(3 credits)	
STA 2023	Statistical Methods	(3 credits)	Prerequisite: MAT 1033 or MGF 1131

##### **MAJOR COURSE REQUIREMENTS (21.00 credits)**

ACG 2021	Financial Accounting	(3 credits)	Corequisite: ACG 2021L
ACG 2021L	Financial Accounting Lab	(1 credits)	Corequisite: ACG 2021
ACG 2071	Managerial Accounting	(3 credits)	Prerequisite: ACG 2011 and ACG 2001 or ACG 2021 Corequisite: ACG 2071L
ACG 2071L	Managerial Accounting Lab	(1 credits)	Prerequisite: ACG 2001, ACG 2011 or ACG 2021 and ACG 2001L, ACG 2011L or ACG 2021L Corequisite: ACG 2071

BAN 1004	Banking Fundamentals, Evolution and Compliance	(3 credits)	
BAN 2210	Analyzing Financial Statements	(3 credits)	Prerequisite: ACG 2021 and ACG 2021L
BAN 2511	Marketing for Financial Services	(3 credits)	
MNA 1130	Writing for Financial Services	(1 credit)	
MKA 1022	Relationship Selling and Sales Strategies	(3 credits)	

**PROGRAM CORE REQUIRED (18.00 credits)**

ACG 1403	Excel for Business	(2 credits)	
BAN 1231	Commercial Lending	(3 credits)	Prerequisite: ACG 2021 and ACG 2021L
BAN 1240	Essentials for Retail Lending	(3 credits)	
BAN 2211	Applied Financial Statement Analysis	(3 credits)	Prerequisite: BAN 2210
BAN 2501	Money, Banking and Financial Markets	(3 credits)	
FIN 1930	Special Topic Seminar	(1 credit)	
REE 2304	Commercial Real Estate	(3 credits)	