



# WaleedAhmad

## Tel & Skype

+92 331 0333660  
glwr666

## Address

**Permanent:**  
H#232, St#91  
Sector E-11/2  
Islamabad, Pakistan

## Mail

**Work:**  
waleedahmad@  
addo.ai

**Personal:**  
waleed.bin.zafar@  
gmail.com

## LinkedIn

www.linkedin.com  
/in/waleedbinzafar



## Education

2012 - 2016 **Bachelor's of Mechatronics Engineering** NUST, Pakistan  
CGPA: 3.25/4.00  
*Thesis Title: "Design and Fabrication of a Brain Controlled Anthropomorphic Prosthetic Hand"*  
*Supervisors: Asst. Prof. Dr. Mohsin Islam Tiwana, Asst. Prof. Nida Aziz*  
Implemented a fully operational realtime brain-computer-interface (BCI) control for a prosthetic hand. Also designed and fabricated an anthropomorphic prosthetic hand with 6 D.O.F.

## Skills

- **Machine Learning** *Numpy, Pandas, Scikit-learn, Tensorflow, Keras*
- **Distributed Document Store/Search Tool** *Elasticsearch*
- **Log Ingestion Tools** *Kinesis Agent, Fluentd, Logstash, Filebeat*
- **Visualization** *Matplotlib, Seaborn, Tableau, Power BI*
- **Big Data Analytics** *Apache Spark, Apache Hive*
- **Cloud Platforms** *AWS, Azure, GCP*

## Experience

02/19 - Now **Data Scientist - Sr. Data Scientist** ADD O AI, Lahore | Islamabad | Singapore  
*Responsibilities:*

- Tech Lead for numerous projects with various multinational organizations
- Responsible for upskilling employees in Machine Learning and Big Data domains within the AWS ecosystem
- Developing POCs for various AI & ML use-cases
- Conducting hiring interviews on behalf of reputed clients for ML positions
- Generating use-cases and Machine Learning applications in diverse business domains

*Project Themes (see detailed list in projects section):*

- Enterprise Data Strategy: Analysis, Solutioning, Roadmapping
- Machine Learning assisted CRM
- Fraud Detection in banking
- Targeted Marketing in retail
- Predictive Sales Analytics
- Anomaly Detection in retail
- AI based remote exam proctoring
- OCR applications in automation

08/20 - Now	<b>Cloud &amp; Data Science Instructor</b>	<a href="#">Dice Analytics, Islamabad</a>
	<i>Responsibilities:</i> <ul style="list-style-type: none"> <li>• Designing and delivering course content</li> <li>• Creating lab exercises for hand-on practice of areas covered</li> </ul> <i>Courses taught:</i> <p>Azure DP-100: Designing and Implementing a Data Science Solution on Azure</p>	
01/20 - Now	<b>Customer Engineer</b>	<a href="#">ADD0 AI, Lahore   Islamabad   Singapore</a>
	<i>Responsibilities:</i> <ul style="list-style-type: none"> <li>• Liaising with stakeholders for determining business pain points</li> <li>• Helping clients reach the best technical solution for their Data and AI needs</li> <li>• Performing feasibility analyses for Machine Learning and Big Data use-cases</li> <li>• Architecting cloud based Machine Learning solutions, Data Lakes, Data Warehousing solutions</li> <li>• Working closely with sales and business units to create proposals for projects</li> </ul>	
01/19 - 09/19	<b>Data Science Lead</b>	<a href="#">Numen Inc., Palo Alto, California</a>
	<i>Responsibilities:</i> <ul style="list-style-type: none"> <li>• Advising with Machine Learning strategy for a security product</li> <li>• Devising real-time anomaly detection with collected logs for catching potentially malicious processes</li> <li>• Creating Data Pipelines for the Machine Learning application</li> </ul> <i>Project Theme:</i> <p>Anomaly Detection in cyber-security applications</p> <i>KPIs:</i> <ul style="list-style-type: none"> <li>• Successful detection of numerous Malware, Trojans, and Exploits via anomaly detection module</li> <li>• Declared partners by Xilinx</li> <li>• Favorable reception of concept at Defcon Conference 2019</li> </ul>	
06/17 - 02/19	<b>Data Engineer</b>	<a href="#">Ebryx Pvt. Ltd., Lahore, Pakistan</a>
	<i>Responsibilities:</i> <ul style="list-style-type: none"> <li>• Creating Data Pipelines for Machine Learning applications</li> <li>• Performing ETL tasks in Local and Cloud settings</li> <li>• Creating Machine Learning models and servings</li> <li>• Conducting hiring interviews for Data Science team</li> </ul> <i>Project Themes:</i> <ul style="list-style-type: none"> <li>• Centralized log collection and analysis systems</li> <li>• AI based Video Surveillance Systems</li> <li>• Road Safety applications using Computer Vision</li> <li>• Continuous authentication using User Behavior Analysis</li> <li>• Anomaly Detection in cyber-security applications</li> </ul>	
07/14 - 12/14	<b>Data Science Intern</b>	<a href="#">Ebryx Pvt. Ltd., Islamabad, Pakistan</a>

## Certifications

- **Amazon Web Services Certified Big Data - Specialty**  
(expires - 17 October 2022)
- **Amazon Web Services Certified Machine Learning - Specialty**  
(expires - 3 December 2022)

# Projects

## **Data and Digital Transformation Strategy for a Hospital Chain**

*Conception of a data strategy For a US based hospital chain operating in 3 states. Included analysis of current state, identification of issues and goals, proposing a future state, and drawing a transformation road-map, staying mindful of security, governance, data management, analytics and reporting requirements, as well as other organizational needs*

Technology stack involved overall was Azure Cloud Ecosystem, Epic Health Management System, SAP HANA, Hadoop, Oracle, Informatica as well as Denodo

## **AI based automation of billing for a power sector client**

*Using images of power meters uploaded by meter-readers across a metropolitan city, a cloud based solution was developed to extract the billing information from the picture and a batch service was deployed to the cloud.*

AWS, Amazon Rekognition, Amazon Textract, Amazon Sagemaker, Tensorflow

## **AI assisted remote exam proctoring**

*Based on the video and audio stream being captured from candidates taking exams remotely on their laptops, video and audio based anomaly detection solutions were created to help the proctor spot suspicious (possibly unethical) behaviour.*

AWS, OpenCV, Tensorflow.JS, Scikit-learn

## **First-touch customer lifetime value prediction**

*On the first transaction, predict the lifetime value of the customer, so that the business can identify and invest in potentially valuable customers early on*

AWS, Sagemaker, Alteryx, EMR, Spark, Hive, Tensorflow, Keras

## **Anomaly Detection in retail**

*Identify professional (surrogate) shoppers who take benefit from subsidised prices and shop in bulk to further sell at premium rates, hurting the company's business*

AWS, Sagemaker, EMR, Spark, Tensorflow, Keras, Identification of surrogate shoppers

## **Predictive Sales Analytics**

*Predict the demand of certain SKUs at regional stores, to aid in logistics decision making as well as in dynamically pricing the SKUs*

AWS, Sagemaker, EMR, Spark, Tensorflow, Keras, Sales Predictions at user granularity

## **Targeted Marketing in Retail**

*Raised the response for email campaigns by 40% for one of the world's biggest international retail stores*

AWS, Sagemaker, EMR, Spark, Tensorflow, Keras, Market Segmentation, Influence Modeling, Propensity Modeling

## **Fraud Detection in Banking Transactions**

*POC for one of Singapore's biggest banks*

Azure, Tensorflow, Keras, Anomaly Detection in Transactional Data

## **Churn prediction in retail**

*Predict likelihood of churn in customers*

AWS, Sagemaker, EMR, Spark, Customer Segmentation

## **AWS based Log-Pipeline and Anomaly Detection**

*Stream log files in a number of systems to a central data repository, and detect anomalies to highlight potential security risks*

AWS, Kinesis, Data Stream, Lambda, Elasticsearch, Spark, Flask, ML assisted Cyber-security

## **Athlete tracking for application in Sports**

Deep learning, Tracking, Python

**Order information retrieval from restaurant receipts**

OCR, Tesseract, Python

**Deduplication of Address Records for hyper-local applications**

Python, NLP, Deduplication

**Highway Cam visibility Estimation**

Computer Vision, Visibility, Machine Learning, OpenCV, Scikit Learn, Python

**Object Detection and Tracking software (Vigilyx)**

Deep learning, Tracking, Python, Design, Documentation, Biz-dev, ML based Video Surveillance

**Centralized Log collection and Anomaly Detection**

ELK Stack, Elasticsearch, Logstash, Filebeat, Spark, Anomaly Detection, Unsupervised

**BCI controlled Prosthetic Hand**

3D Design, Fabrication, Brain-Computer-Interface, Machine Learning, Embedded, Beaglebone, Multiclass Classification

**Location-Aware News Tracker**

Semi-supervised, NLP, Classification, Web-scraping, Python

**Music Sheet Reader**

Image processing, MATLAB

**Gesture Driven Interactive Puzzle**

Image Processing, OpenCV, C++

## Courses (MOOCs)

- **Data Engineering, Big Data, and Machine Learning on Google Cloud Platform Specialization** *Google - Coursera*
  - End-to-End Machine Learning with Tensorflow on GCP
  - Production Machine Learning Systems
  - Image Understanding with Tensorflow on GCP
  - Sequence Models for Time Series and Natural Language Processing
  - Recommendation Systems with TensorFlow on GCP
- **Advanced Machine Learning with TensorFlow on Google Cloud Platform Specialization** *Google - Coursera*
  - Google Cloud Platform Big Data and Machine Learning Fundamentals
  - Leveraging Unstructured Data with Cloud Dataproc on Google Cloud Platform
  - Serverless Data Analysis with Google BigQuery and Cloud Dataflow
  - Serverless Machine Learning with Tensorflow on Google Cloud Platform
  - Building Resilient Streaming Systems on Google Cloud Platform
- **Deep Learning Specialization** *deeplearning.ai - Coursera*
  - Neural Networks and Deep Learning
  - Improving Deep Neural Networks: Hyperparameter tuning, Regularization and Optimization
  - Structuring Machine Learning Projects
  - Convolutional Neural Networks
  - Sequence Models
- **Machine Learning Specialization** *University of Washington - Coursera*
  - Machine Learning Foundations: A Case Study Approach
  - Machine Learning: Regression

- Machine Learning: Classification
- Machine Learning: Clustering & Retrieval
- **Tensorflow in Practice Specialization** *deeplearning.ai - Coursera*
  - Introduction to TensorFlow for AI, ML, and Deep Learning
  - Convolutional Neural Networks in TensorFlow
  - Natural Language Processing in TensorFlow
  - Sequences, Time Series and Prediction
- **Big Data Essentials: HDFS, MapReduce and Spark RDD** *Yandex - Coursera*
- **Data Science Specialization** *Johns Hopkins University - Coursera*
  - The Data Scientist's Toolbox
  - R Programming
  - Getting and Cleaning Data
- **Machine Learning** *Stanford University - Coursera*
- **Using Databases with Python** *University of Michigan - Coursera*
- **Algorithmic Toolbox** *University of California, San Diego - Coursera*