

# SALES PERFORMANCE REPORT PROJECT

## **KPIs**

- 1. Total sales
- 2. Total profits
- 3. Order quantity
- 4. Total Product

#### **SALES OVERVIEW PAGE**

## **Business Objectives**

- 1. Show the monthly sales trend using line chart.
- 2. Weekly sales trend using clustered column chart
- 3. Show the top ten (10) product using table chart
- 4. Top performance by brand (Brand name) using bar chart
- 5. Top performance by product (product category) using bar chart

## **Required slicers**

- 1. Date slicer
- 2. Year Slicer
- 3. Product category
- 4. State

## **REGIONAL SALES REPORT.**

- 1. Show total sales by states using Map.
- 2. Show total sales by promotions using clustered column chart.
- 3. Show sales by channel name using donut chart
- 4. Show profit by channel name using donut chart

#### FINALY CREATE LINKS TO NAVIGATE TO THE PAGES.