CURRICULUM VITAE

**NYONGESA BONFACE WAFULA**

**DEPUTY DIRECTOR OF INDUSTRIES**

**DIRECTORATE OF ENTERPRISE DEVELOPMENT**

**STATE DEPARTMENT OF INDUSTRIALIZATION**

**MINSTRY OF INDUSTRY, TRADE AND COOP’ DEVELOPMENT**

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A highly skilled Deputy Director of Industries: responsible for Enterprise Development in the State Department of Industrialization. With 30 + years experience: in Micro, Small and Medium Enterprises (MSMEs) development and leveraging on my training of trainers, empowerment and inspiration skills, I have facilitated the establishment of 500 plus MSMEs and 100 plus start-ups in different regions of Kenya. I seek to advance my career with the team at MSEA Kenya.

**SKILLS AND COMPETENCE**

* Courteous and professional
* Cross functional leadership
* People management
* Emotional intelligence
* Team player
* Budget control
* Mentoring and Advisory
* Business case assessment
* Resourceful and adaptable
* Result oriented
* Meticulous attention to details
* Verbal and written communication
* Hard working and energetic
* Flexible
* Multitasking
* Strategic planning
* Planning and policy making
* Research
* Critical path analysis
* Quality assurance
* Change management
* Technology integration
* Proficiency in social media
* Needs assessment
* Creativity

**CAREER SUMMERY AND ACHIEVEMENTS**

**Deputy Director of Industries – State Department of Industry**

Instrumental and serve as the face of the State Department of Industrialization (SDI), representing the department at conferences and professional networking events. . In the last 6 months I participated in 10 such events

Liaise with relevant agencies and cross functional teams to achieve key deliverables in the MSMEs sector development. In this regard, I organized a series of 5 consultative stakeholder meetings at various levels and crystalized the challenges raised by the MSMEs during the Presidential round table and presented them to the PS and CS for action.

I was appointed by the PS to spearhead MSMEs development in all the 47 counties. I have constituted a committee of relevant stakeholders for Nairobi City County.

A member of the of the department’s Resource Mobilization Committee, have had fruitful engagements with the United Nations, Department of Economic and Social Affairs to fund the MSMEs policy review

To boost my technical competency in the area MSMEs development, I applied the Indian Technical and Economic Cooperation Program. Though I was over age by 10 years as per the admission requirements, I persuaded the Office of the High Commission of India to recommend me for the training; because of the passion I have MSMEs development. I was given admission. This training has enhanced my technical capacity to increase MSMEs productivity and competitiveness.

**Directorate of Livestock Production – County Government of Busia**

Collaborating with cross functional teams, positioned the Busia County Directorate of Livestock Production as a leading destination for investment. With a target of 100 chicken per house hold, we established the Busia Local Poultry cooperative Society with a member ship of 5000 in a span of 5 years. This enhanced productivity and competitiveness of the MSMEs in the poultry sub sector.

Working with the State and non state actors, after a business training needs assessment, a selected group 200 youth were trained on business and financial management skills. These youths linked to the Youth Fund and secured loans for purchase of egg incubators and related inputs for poultry production.

Led 200 youths take up cottage leather and leather products enterprises after undergoing a mentorship program at the Animal Health Industry Training Institute (AHITI) at Kabete. These youths were linked to stockiest in b Busia County to market their products.

Networking with Faith Based Organizations and Community Based Organizations, designed and coordinated a local project for a group 100 people with disabilities in Busia County to engage in off farm enterprises. The group was sponsored to undergo a technical skills training on hand crafts (basket, marts, clay works,) and linked to a niche marked in Kisumu and Nairobi city for their products.

In collaboration with Heifer International introduced dairy goat Farming to 20 groups of people living with HIV AIDS for health improvement and wealth creation.

Managed and led a staff team of 150 located at multiple stations to meet and exceed their targets in the directorate work plan. Assessed individuals and team performance and initiated development plans to narrow competency gap.

**Deputy Provincial Director of Livestock Production- Nairobi Province**

Working with multifunctional teams, rehabilitated a group of 500 youth from Westlands Sub- County who were victims of drug and substance abuse. After intensive mentoring and inspiration, were led to start Apiculture in Karura forest. The bee hives for the project were purchased through the Constituency Development Fund.

Identify market sources and disposal outlets for livestock products and creation of sustainable linkages for MSMEs to markets. Facilitate price negotiations for the product of MSMEs. Coordinate of the market information system and dissemination of information to MSMEs. Facilitate preparations of work plans and reports for MSME.

**MEMBERSHIP TO PROFESSIONAL BODIES**

* Animal Production Society

**EDUCATION AND PROFESSIONAL COURSES**

Master’s Degree in Agribusiness Management and Trade

Kenyatta University (2014)

Bachelor’s of Science Agriculture

University of Nairobi (1988)

**Certificate courses**

* Informal Sector Enterprise, Entrepreneurship and Local Economic Development
* Environmental Impact Assessment
* Strategic Leadership Development Program
* ISO 9001; 2008 Standardization
* Performance Management
* Cattle Judging
* Integration of population and environmental issues in development planning
* Information Technology Proficiency
* Poverty Internalization
* Senior Management Seminar
* Training of Trainers
* Ruminant Nutrition and Feeding Systems
* Training of Trainers

**REFEREES**

Mr. Sakwa Mwangala Dr. William Barasa Muhuyi (PhD)

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