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|  |  | **WORK EXPERIENCE**  ***A close up of a logo  Description automatically generated*Regulatory Affairs & Science Manager [Jan 2019- to date]**  Reporting to Country manager in (in charge of Ethiopia, Kenya, Uganda, and Rwanda) and Africa regulatory affairs manager, with 5 indirect reports   * Spearhead baby formula industry engagement, with all stakeholders, from Ministry of health, Ministry of trade & industries, Kenya revenue authorities, NGOs & Kenya association of manufacturers, to steer effective category growth & sustainability. * Lead & Coordinate all Regulatory and compliance agenda for Danone EA, from product registration to team internal compliance adherence, to upskilling teams on ethics and compliance related issues. * Establish and maintain relationships with key external market stakeholders to gather intelligence, share best practices and influence decision makers. * Review & design competency build for staff/ especially medical reps on product knowledge/development in order to raise the bar & deliver business results. * Work closely with all departments to ensure all market strategies have factored market compliance aspect or and regulations of the said country. * Lead & review regional advisory boards to identify nutritional issues, co-develop solutions, supported by appropriate research, as well as achieve right level of Key opinion Leader’s support. * Initiate, design & implement competency build within East Africa, from recruitment, onboarding, route assessment and coaching in order to ensuring sustainability to steer a high-performing team. * Continuous challenge customer facing teams on why to unlock market potential, i.e. review of market specific & design work-around to steer best results or ways of working.   Achievement   * Delivered the best internal people survey report, in Africa, thus creating a robust working transformation, through coaching, mentoring and courageous conversations, if need be.   **Medical Affairs Manager [Jan 2016 – Jan 2019]**  Reporting to Regional & Marketing manager in charge of English-speaking Africa and Region Medical Manager (with 5 indirect reports)   * Managed and developed effective communication strategies to Healthcare Professionals, with regards innovations, scientific communication on therapeutic areas, for both healthcare professionals and consumers. * Managed & developed appropriate Medical & Marketing strategies in-line with the overall business objectives among them portfolio strategy. * Developed and improved continuous improvement culture, assisting in formulation of budgets & stakeholders engagement strategies to ensure focused investments. * Effectively managed all Key stakeholders in infant health sector, both East and Horn of Africa, in-order to drive brand awareness & deliver set business objective. * Initiated & managed medical research, to articulate & redefine our approach/ effective decision making.   Achievement   * Successful partnership with Kenya Medical and Research Institute (KEMRI) and publishing of nutritional research paper on pregnant women enriching health advocacy campaigns on healthy diets for this group.   **Nutrition Specialist - [Jan 2014- Jan 2016]**  Reporting to regional marketing manager   * Developing/ executing strategic communication for regional scientific congresses, satellite symposium and continuous medical education. * Capability development for both medical and trade sales teams in general and specialist pediatric nutrition and developing of benchmark exams to evaluate level of expertise * Worked closely with various department to develop local brand architecture, management and shaping of subsequent marketing campaigns * Steering communication efficacy with all stakeholders in all 5 countries & steering effective solutions * Driving necessary reports for market intelligence on competition surveillance, insights on industry trends and identifying opportunities for business growth * Initiated and implemented partnership with Ministry of Health, Medical division on Preterm Infant health that led to publication of 1st country National Preterm feeding guidelines   Achievement   * Developed & effected annual learning plans for medical teams leading to competency growth of +40%. * 72% approval for superior healthcare professional engagement experience across the region.     **Junior nutritionist - [Dec 2011- Dec 2013]**  Reporting to medical manager   * Conceptualizing and developing scientific communication materials for local medical sales teams in ESA 7 countries (Uganda, Kenya, Ethiopia, Sudan, Nigeria, Rwanda, Ghana). * Led and managed dissemination technical information necessary for product knowledge trainings useful for product launches and partnerships. * Initiated and developed a monthly newsletter which involved partnering with health workers to author the newsletter as well as showcase medical and nutrition events in the region.   Achievement   * Developed & executed new medical team tools that led to >70% coverage efficiency. * Led & spearhead community health projects that contributed to health training and contributed to national reduction of 6.2%\* maternal mortality from 2014 to 2017 such as Beyond Zero and Terres des Hommes   \* source <https://www.macrotrends.net/countries/KEN/kenya/maternal-mortality> |
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|  |  | **Nutrition & Research assistant - [Mar-Sep 2011]**  Reporting to regional advocacy Manager,   * Conducted quantitative research and analysis to help project development * Assessed nutrition component in AMREF health projects, identified gaps and guided on better implementation strategies. * Initiated and developed necessary reports for local & regional consumption findings on research projects * Produced final presentation to synthesize key findings on research project   **Monitoring and Evaluation Assistant [April 2010]**  Reporting to ME team leader*,* the responsibilities were   * Assessed project performance and progress to establish achievement of project goals and objectives, review outcomes/impacts on target beneficiaries * Reviewed reports to identify gaps for better future documentations   **Nutrition Intern (June 2009 – Aug 2009)** Kenyatta National hospital  Reporting to head of nutrition department, main responsibilities were   * Coordinated and implemented nutrition assessment, education, and counselling to clients in different wards/units in the hospital * Reviewed, developed, and implemented personalized feeding regimes for patients * Worked closely with other departments to develop comprehensive patient care plans. |
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|  |  | **Education:**   * Master’s in public health-(2021-ongoing) * **Bachelor of Science in Agriculture (Food science, nutrition and dietetics) | 1st class honors (2006-2010)**   Others   * Fundamentals of Corporate Management * Mentor and Coach- Global Give back Circle -<https://www.globalgivebackcircle.org/> * Project management (In-House AMREF) & Proficiency in MS Office |
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**REFERENCE**

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