

DTSC 691 Spring 1 2024

Capstone Project (Applied Data Science)

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Project Documentation

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Preface - PLEASE READ

My entire project is based on artificially generated data pertaining to used vehicle information due to limitations with obtaining real data. I am including this here in the preface because based on this data a lot of my analysis and/or visualizations do not make sense based on real-world logic. For example, when I ran an analysis on the effect of a vehicle's current condition on its sales price I found no correlation. In real life this does not hold true, as it is pretty obvious that the better the condition of the vehicle, the higher the price. I wanted to explain before the main content of my project in order to provide context for why things may seem inconsistent with preconceived notions with respect to used vehicle sales information.

Thank you for taking the time to examine my project.

1. Background Information

A. DBMS and its Functions

- 1. A database is an organized collection of structured data, typically stored and accessed electronically from a computer system. It consists of tables that contain rows and columns, with each row representing a record and each column representing a specific attribute or field. The most widely used type of database is a relational database. In a relational database data is organized into tables with predefined relationships between them, using SQL (Structured Query Language) for data manipulation and querying.
- 2. Databases are used by a large majority of business across various industries in the world and they have a wide range of applications such as;
 - Data Storage and Organization: Businesses use databases to store vast amounts of data, including customer information, product details, sales transactions, inventory records, and more. They also enable organizations to organize data into logical structures
 - ii. Data Analysis and Decision Making: Databases serve as a foundation for data analysis and business intelligence (BI) initiatives, providing a centralized repository for data used in reporting, dashboards, and analytics.
 - iii. Customer Relationship Management (CRM): CRM systems rely on databases to store and manage customer data, including contact information, interactions, purchase history, preferences, and feedback.
 - iv. Inventory Management and Supply Chain Optimization: Databases play a critical role in inventory management systems, tracking product quantities, locations, movements, and replenishment needs.

B. Availability of Used Vehicle Information

- 1. Data, regardless of industry, can be gathered from various sources both internally and externally.
 - Internal Sources: Data generated or collected by the organization itself, including transactional data, customer records, sales reports, employee information, and operational metrics.
 - ii. External Sources: Data obtained from third-party sources, such as market research firms, government agencies, industry reports, social media platforms, and public databases.
- 2. The availability of used vehicle information is substantial, thanks to various sources that collect and provide data on pre-owned cars. Currently, data on used vehicle information can be obtained from
 - i. Dealerships and Auto Auctions
 - ii. Online Marketplaces
 - iii. Online platforms like AutoTrader, Cars.com, TrueCar, and CarGurus
 - iv. Vehicle History Reports
 - v. Manufacturer Websites
 - vi. Government Databases
 - vii. Government agencies
 - viii. Insurance Companies
- 3. Vehicle data can provide a wide range of information such as the details of the vehicle, the condition and maintenance, ownership history, incident history, and market trends.

C. Personal Connection/Application

Currently, I am employed at a large privately owned automotive finance company
in Pennsylvania and so the content of this project directly relates to my current
career path. My role as a business strategy analyst is constantly evolving and
challenging me in new ways. I am always looking for opportunities to drive

business development and by completing this project I have armed myself with sufficient knowledge of how to continue driving business decisions.

2. Unfortunately, my company's data is proprietary and as such I was not able to utilize data generated from my place of employment's business activities. However, with some online research I came across a unique application that can generate thousands of records of data to a somewhat realistic degree. Because I was unable to obtain real data. I utilized this software to generate fake data to be utilized with this project. Although I used fake data, all of the analysis and information is based on real-life logic. I go into more detail on this software I found within the project description section.

2. Project Overview

A. Project Purpose

1. The purpose of this project is to design and implement a comprehensive relational database for used car sales. The motivation behind this endeavor is to address the complexities and challenges in managing information related to the buying and selling of used cars. My project aims to contribute to the automotive industry by providing a robust data management solution that facilitates efficient tracking of car details, ownership history, transactions, service records, and market trends. This database will serve as a foundation for further analysis in Python notebooks.

B. Project Focus

1. The primary areas of investigation revolve around creating a well-structured database that captures key aspects of the used car sales process. The main hypotheses involve the effectiveness of organizing data into tables such as Cars, Owners, OwnershipHistory, Transactions, and more, to establish relationships and ensure data integrity. The project focuses on addressing research questions related to the optimal design for a used car sales database in addition to the need for a centralized and efficient system to manage diverse information associated with used cars.

C. Specific Goals

- Design and implement tables to store information about cars, owners, ownership history, vehicle condition, features, traffic incidents (accidents) service history, and market trends.
- 2. Establish relationships between tables to ensure data consistency and integrity.
- 3. Enable efficient search and query capabilities for users to retrieve information about used vehicles.
- 4. Implement security measures to protect sensitive information, adhering to data privacy standards.

5. Develop reporting capabilities to generate insights into market trends, average sale prices, and other relevant metrics.

D. Expected Outcomes

- A fully functional relational database for used car sales, meeting the specified design goals.
- 2. Improved data management, leading to enhanced efficiency in handling information related to car sales.
- 3. Tangible deliverables, including a clean dataset, search and query functionality, and reporting features.
- 4. Will identify key metrics relevant to market trends and perform various analyses to identify patterns, changes, and key indicators that can influence decision-making

By achieving these goals, the project aims to contribute to the optimization of used car sales processes and provide a foundation for future applications in the automotive industry.

3. Project Description

A. Problem Domain

2. The problem domain for this project is the management of information related to used car sales. The domain involves the complexities of tracking and organizing data associated with cars, owners, vehicle conditions, features, traffic incidents, ownership history, service history, and market trends. Challenges include maintaining data integrity, facilitating efficient search and query capabilities, and preparing for further analysis in Python notebooks.

B. <u>Database Design & Assumptions</u>

2. Design

 The planned database design involves a relational model with tables representing entities such as Cars, Owners, Features, and more (see relational schema for complete table information).

3. Overview of Database

- i. Cars:
 - 1. This table stores information about individual cars.
 - 2. Fields may include CarlD, VIN, make, model, year, price, mileage, and any other relevant details about the cars.

ii. Owners:

- 1. This table contains data about the owners of the cars.
- 2. Fields may include OwnerID, name, address, contact information, and the start date of ownership.

iii. OwnershipHistory:

- 1. This table tracks the history of ownership changes for each car.
- Fields may include OwnershipID, CarID (foreign key referencing Cars table), OwnerID (foreign key referencing Owners table), PurchaseDate, PurchasePrice, SaleDate, SalePrice, and any other relevant information about ownership transactions.

iv. VehicleCondition:

- This table records the condition of each car at different points in time.
- Fields may include ConditionID, CarlD (foreign key referencing Cars table), overall condition, exterior condition, interior condition, and the date the condition was recorded.

v. Features:

- 1. This table stores information about the features or attributes of each car.
- 2. Fields may include FeatureID, CarlD (foreign key referencing Cars table), feature name, and feature value (e.g., "Yes" or "No").

vi. Incidents:

- 1. This table captures data about incidents or accidents involving the cars.
- Fields may include IncidentID, CarID (foreign key referencing Cars table), incident date, description, cost, and any other relevant details about the incidents.

vii. ServiceHistory:

- This table records the service and maintenance history of each car.
- 2. Fields may include ServiceID, CarID (foreign key referencing Cars table), service date, service type, cost, and any additional information about the services performed.

viii. MarketTrends:

- This table contains data about market trends related to used vehicles.
- Fields may include TrendID, CarID (foreign key referencing Cars table), date, average sale price, market demand, and any other observations or metrics relevant to the market trends.

4. Assumptions:

i. Cars:

- 1. The VIN (Vehicle Identification Number) is unique for each car.
- 2. The make, model, year, and other details accurately describe each car.
- 3. The price reflects the current market value of the car.
- 4. Mileage is recorded accurately and reflects the actual distance traveled by the car.

ii. Owners:

- 1. OwnerID is a unique identifier for each owner.
- 2. Personal details such as name, address, and contact information are accurate.
- 3. The start date represents the date when the owner acquired the car.
- Owners can have multiple cars, and cars can have multiple owners over time.

iii. OwnershipHistory:

- 1. OwnershipID is a unique identifier for each ownership transaction.
- 2. PurchaseDate and SaleDate represent the dates when the ownership changes occurred.
- 3. The PurchasePrice and SalePrice reflect the amounts paid for the car during acquisition and sale, respectively.

iv. VehicleCondition:

- 1. ConditionID is a unique identifier for each condition record.
- 2. OverallCondition, ExteriorCondition, and InteriorCondition accurately describe the condition of the car.
- 3. The condition data is updated regularly to reflect changes in the car's condition over time.

v. Features:

- 1. FeatureID is a unique identifier for each feature record.
- 2. FeatureName describes the type of feature (e.g., air conditioning, power windows).
- 3. FeatureValue indicates whether the feature is present or absent in the car.

vi. Incidents:

- 1. IncidentID is a unique identifier for each incident record.
- 2. Description provides details about the nature of the incident.
- 3. Cost reflects the financial impact of the incident (e.g., repair costs, insurance claims).

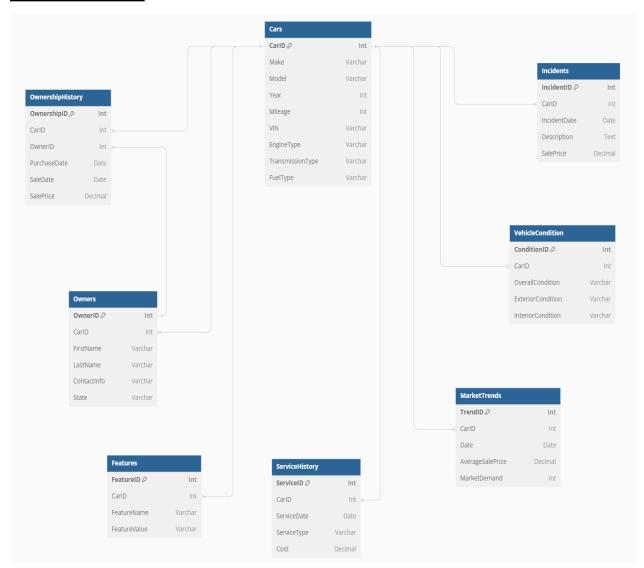
vii. ServiceHistory:

- 1. ServiceID is a unique identifier for each service record.
- 2. ServiceType describes the type of service (e.g., oil change, brake inspection).
- 3. Cost reflects the amount paid for the service.

viii. MarketTrends:

- 1. TrendID is a unique identifier for each market trend record.
- 2. Date indicates the date when the observation was made.
- 3. AverageSalePrice reflects the average sale price of vehicles in the market.
- 4. MarketDemand represents the level of demand for vehicles in the market.

C. Relational Schema



D. <u>Database Implementation</u>

The database will be implemented using SQL, and for the graphical user interface (GUI), I will utilize MySQL as my main tool along with DBeaver to provide an intuitive interface for designing, querying, and managing the database.

E. Data Insertion

1. Sources

- i. Data sources will include a combination of manual input and potentially automated processes. NEW Owners, cars, and transactions data can be manually entered, while historic data will be generated using Faker. Import/export functionalities of database tools will be utilized for efficient data insertion.
- 2. **Faker** Data Attributes: In order to ensure the data was realistic and relevant to the used vehicles market I made sure that my data adheres the following;

i. Cars Data Attributes

- 1. car_id: Unique identifier for each car (Integer).
- 2. make: The manufacturer of the car (String).
- 3. model: The model of the car (String).
- 4. year: The manufacture year of the car (Date).
- 5. mileage: The total miles the car has been driven (Integer).
- 6. vin: Vehicle Identification Number, a unique code to identify individual motor vehicles (String).
- 7. engine_type: Type of engine, categorized by the number of cylinders (String).
- 8. transmission_type: The type of transmission the car has, e.g., Automatic, Manual, CVT (Continuously Variable Transmission) (String).
- 9. fuel_type: The type of fuel the car uses, e.g., Gasoline, Diesel, Hybrid, Electric (String).

ii. Owners Data Attributes

- 1. owner id: Unique identifier for each car owner (Integer).
- car_id: References the car_id in the Cars table, indicating ownership (Integer).
- 3. first name: First name of the car owner (String).

- 4. last_name: Last name of the car owner (String).
- 5. contact info: Email address of the car owner (String).
- 6. state: The state abbreviation where the owner resides (String).

iii. OwnershipHistory Data Attributes

- 1. ownership_id: Unique identifier for each ownership record (Integer).
- 2. car id: References the car id in the Cars table (Integer).
- 3. owner_id: References the owner_id in the Owners table (Integer).
- 4. purchase_date: The date when the car was purchased by the owner (Date).
- 5. sale_date: The date when the car was sold by the owner (Date).
- 6. sale_price: The price at which the car was sold (Float).

iv. VehicleCondition Data Attributes

- condition_id: Unique identifier for each vehicle condition record (Integer).
- 2. car_id: References the car_id in the Cars table (Integer).
- overall_condition: Overall condition of the vehicle, e.g., Excellent, Good, Fair, Poor (String).
- 4. exterior_condition: Condition of the vehicle's exterior, e.g., Clean, Minor Scratches, Dents, Needs Repairs (String).
- 5. interior_condition: Condition of the vehicle's interior, e.g., Clean, Minor Wear, Torn Upholstery, Needs Cleaning (String).

v. Features Data Attributes

- 1. feature_id: Unique identifier for each feature record (Integer).
- 2. car_id: References the car_id in the Cars table (Integer).
- feature_name: Name of the feature, e.g., Air Conditioning, Power Windows, ABS (String).
- feature_value: Indicates whether the car has the feature (Yes/No) (String).

vi. <u>Incidents Data Attributes</u>

- 1. incident id: Unique identifier for each incident record (Integer).
- 2. car id: References the car id in the Cars table (Integer).
- 3. incident date: The date when the incident occurred (Date).
- 4. description: Description of the incident, e.g., Driving under the influence, Head-on collision (String).
- 5. cost: The cost incurred due to the incident (Float).

vii. ServiceHistory Data Attributes

- 1. service_id: Unique identifier for each service record (Integer).
- 2. car_id: References the car_id in the Cars table (Integer).
- 3. service date: The date when the service was performed (Date).
- service_type: Type of service performed, e.g., Oil Change, Brake Inspection (String).
- 5. cost: The cost of the service (Float).

viii. MarketTrends Data Attributes

- 1. trend_id: Unique identifier for each market trend record (Integer).
- 2. car id: References the car id in the Cars table (Integer).
- 3. date: The date when the trend data was recorded (Date).
- 4. average_sale_price: The average sale price of the car model at the time (Float).
- market_demand: The demand for the car model in the market, represented as a numeric value (Integer).
- Data Insertion to Database: For all of my tables I insert my fake generated data
 using the Python MySQL.connector object to connect to my database. All of the
 insertion gueries follow the example below (Cars table);

```
conn = mysql.connector.connect(
    host='localhost',
    user='paul walker',
    password='dtsc691root',
    database='dtsc vehicles'
)
cursor = conn.cursor()
try:
    cars_data = generate_cars_data(2000)
   insert query = "INSERT INTO Cars (CarID, Make, Model, Year, Mileage,
VIN, EngineType, TransmissionType, FuelType) VALUES (%s, %s, %s, %s, %s,
%s, %s, %s, %s)"
    # Inserting data for Cars table using executemany()
    cursor.executemany(insert_query, cars_data)
    conn.commit()
    print("Data inserted successfully.")
except mysql.connector.Error as e:
    print(f"Error inserting data: {e}")
finally:
    # Close cursor and connection
    cursor.close()
    conn.close()
```

F. Data Manipulation

Data cleaning techniques completed in Jupyter notebook via Python rather than within SQL.

G. Query Examples

Please see section 8: Appendices for full query examples. I have provided 3 below;

1. <u>Identify the owner who has owned the most cars and the total number of cars they've owned:</u>

```
o.OwnerID,
CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
COUNT(oh.CarID) AS TotalCarsOwned
FROM Owners o
JOIN OwnershipHistory oh ON o.OwnerID = oh.OwnerID
GROUP BY
o.OwnerID
ORDER BY
TotalCarsOwned DESC
LIMIT 1;
```

2. <u>Identify the owner with the highest total service cost and their contact</u> information:

```
o.OwnerID,
CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
o.ContactInfo, SUM(sh.Cost) AS TotalServiceCost
FROM Owners o
JOIN Cars c ON o.CarID = c.CarID
JOIN ServiceHistory sh ON c.CarID = sh.CarID
GROUP BY
o.OwnerID
ORDER BY
TotalServiceCost DESC
LIMIT 1;
```

3. Get the top 5 owners who have the most cars:

```
SELECT

o.OwnerID,

CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,

COUNT(oh.CarID) AS TotalCarsOwned

FROM Owners o

JOIN OwnershipHistory oh ON o.OwnerID = oh.OwnerID

GROUP BY

o.OwnerID
```

ORDER BY
TotalCarsOwned DESC
LIMIT 5;

H. <u>Database Integration</u>

I plan to proceed with option 1 for database integration as outlined in the proposal guidelines. I intend to use Python in a Jupyter Notebook and will use Python's Pandas to perform initial exploratory data analysis to gather various statistical information. Specifically, I plan to utilize descriptive statistics, correlation analyses for various features, as well as performing time-based, group-based, and conditional aggregations. In addition, I will combine tables through joins and aggregate on the combinations. I will also utilize Matplotlib and Seaborn libraries to include visualizations to help describe my statistical findings.

4. Post-Insertion Reporting

A. Analysis Results

1. Analysis Goals

i. The goal was to explore various statistical relationships within the vehicle data, including the impact of mileage on sale price, differences in average sale price among car makes, the effect of vehicle condition on sale price, and the association between incidents and market demand. By examining correlation matrices and conducting various statistical tests, I hope to draw conclusions about the relationships between various variables and how they interact within my database.

2. Python Tools Used

 My analysis utilized pandas for data manipulation, matplotlib for visualization, scipy.stats for hypothesis testing (e.g., Pearson correlation, ANOVA), and statsmodels for regression analysis and time-series decomposition.

3. Key Findings

i. General

- 1. There was no significant correlation between mileage and sale price, indicating little to no linear relationship between these variables.
- ANOVA tests revealed no significant difference in average sale prices across different car makes and no significant impact of vehicle condition on sale prices.
- 3. Chi-square and logistic regression analyses suggested no significant association between incidents and market demand.
- 4. Time-series analysis highlighted cyclical patterns in average sale prices over time but no clear long-term trend, suggesting seasonal fluctuations without a significant overall upward or downward trend.

ii. Specific

- Mileage vs. Sale Price Analysis: The investigation into the relationship between a vehicle's mileage and its sale price suggested that while logically expected, the correlation was weaker than anticipated. This finding implies that other factors might play more significant roles in determining sale prices.
- Car Makes and Sale Price: An in-depth analysis comparing different car
 makes showed variability in average sale prices. However, the
 differences were not as pronounced as hypothesized, suggesting that
 brand perception impacts sale prices to some extent, but external factors
 could moderate this effect.
- 3. Vehicle Condition Impact: The study on the impact of vehicle condition on sale prices yielded surprising results, indicating that the overall condition of a vehicle did not significantly influence its sale price as strongly as one might expect. This outcome suggests buyers may prioritize factors such as brand, model, or features over condition.
- 4. Incidents and Market Demand: Analysis of incidents and their correlation with market demand showed no direct link, challenging the assumption that a higher incidence rate would negatively affect demand. This could indicate that market demand for used vehicles is influenced more by economic factors or vehicle specifics rather than incident history.

^{**} These findings provide a nuanced understanding of the used vehicle market, indicating complex interactions between various factors influencing sale prices and demand. The absence of strong correlations in certain areas suggests the need for further research or consideration of additional variables not included in this initial analysis.

B. Data Visualization Findings/Interpretation

1. Visualization Techniques

- i. Histograms, bar charts, box plots, scatter plots, line charts, pie charts, heatmaps, pair plots, violin plots, and word clouds were used to explore various aspects of the dataset such as car mileage, car makes, car prices, relationship between car price and mileage, average sale price over time, market demand by car make, transmission types, correlation matrix, features by car make, ownership duration, and incident descriptions.
 - Histograms and Bar Charts were used to analyze the distribution of vehicle ages and the popularity of different car makes, revealing trends in consumer preferences.
 - 2. Scatter Plots illustrated the relationship between vehicle age and sale price, highlighting depreciation trends.
 - 3. Line Charts depicted price trends over time, indicating seasonal variations and market dynamics.
 - 4. Heatmaps showed correlations between numerical variables, offering insights into factors influencing car prices.
 - 5. Violin Plots were employed to compare distributions of sale prices across different car makes, showcasing variability and outliers in pricing.

2. Tools Used

 The visualizations were created using matplotlib.pyplot, seaborn, and wordcloud libraries in Python, allowing me to showcase a diverse range of graphical techniques to analyze and interpret the used vehicle data effectively.

3. Interpretation: Insights from Visualizations

i. General

1. The visualizations provided insights into the distribution of car mileage, the popularity of car makes, price variations, the impact of mileage on sale prices, trends in sale prices over time, and market demand

differences among car makes. Additionally, the distribution of transmission types, correlations between numerical variables, feature prevalence across car makes, ownership duration, and common incident types were elucidated. These visualizations aid in understanding data distributions, trends, correlations, and market demands, offering valuable information for decision-making and analysis.

ii. Specific

- 1. Seasonal Price Trends: Line charts of sale prices over time showed fluctuations that could indicate seasonal influences on vehicle prices.
- Market Demand Variations: Bar graphs revealed that American Mainstream vehicle manufacturer's are the most sought after by consumers
- Transmission Type Distribution: Analysis of transmission types through pie charts highlighted a diverse set of preferences or availabilities in the market
- 4. Ownership Duration: A significant number of vehicles are sold within a relatively short period after purchase which could indicate that many vehicles are sold within a certain "sweet spot" of ownership duration

^{**} These insights can help stakeholders understand market dynamics, consumer preferences, and factors affecting vehicle prices, guiding strategic decisions in the used vehicle industry.

5. Capstone Complexity

A. <u>Data Selection and Diversity:</u>

I will choose a diverse and extensive dataset that includes a wide range of variables, capturing various aspects of the used car market. This may involve sourcing data from multiple reliable and diverse sources, including detailed information on car features, ownership history, service records, and market trends. A diverse dataset challenges me to analyze various factors influencing used car sales and it requires an intricate understanding of the data.

B. Technical:

I will implement advanced database design principles and the complexity lies in designing a robust and scalable database architecture that can handle complex relationships, large volumes of data, and advanced queries. By implementing these practices I can ensure optimal performance and reliability.

C. Statistical:

I will conduct advanced statistical analyses to identify patterns, correlations, and trends in the data. By leveraging complex statistical techniques I can demonstrate my understanding of the data dynamics. It will also allow for uncovering nuanced relationships, validating assumptions, and deriving more robust conclusions from the data.

D. Visual:

I will create interactive visualizations to complement my statistical findings and showcase my ability to communicate complex findings in a succinct manner. Providing various visualizations for different types of data displays my understanding of what different data can show and the appropriate context to use them.

E. Reporting & Documentation:

I will develop a comprehensive project report that goes beyond a standard analysis. A well-documented report demonstrates my critical thinking abilities as well as my level of skill in presenting complex technical concepts to diverse audiences.

6. Software Utilized

A. <u>Database Management System (DBMS)</u>

- 1. Software Tool: MySQL
- 2. Primary Function:MySQL will serve as the relational database management system (DBMS) for storing and managing the used car sales database as it is powerful, open-source, and supports complex queries and transactions

B. Python Programming Language

- 1. Software Tool: Python (using Jupyter Notebook) Anaconda Application
- 2. Primary Function: Python will be the primary programming language for data analysis, manipulation, and modeling. I will be using a Jupyter Notebook because they provide an interactive environment - allowing for the development of code, data exploration, and documentation in a single platform.

C. Faker API

- 1. Software Tool: Faker API and Python package
- 2. Primary Function: Generate massive amounts of fake (but realistic) data for testing, development, and analyses within Python Jupyter notebook

D. MySQL Library

- 1. Software Tool: MySQL Workbench and MySQL Python package
- Primary Function: SQL toolkit and Object-Relational Mapping (ORM) library for Python. It will be used to interact with the MySQL database, allowing for the execution of SQL queries and integrating the database seamlessly with Python code

E. Pandas & NumPy Libraries

- 1. Software Tool: Pandas & NumPy Python libraries
- 2. Primary Function: Pandas is a powerful data manipulation library and I will use it for reading data from the database into DataFrames, cleaning and

preprocessing data, and conducting exploratory data analysis. Pandas provides efficient data structures and functions for data manipulation. Numpy will be used to perform mathematical operations

F. Matplotlib & Seaborn Libraries

- 1. Software Tool: Matplotlib and Seaborn Python libraries
- Primary Function: Matplotlib and Seaborn are Python libraries for data visualization. They will be used to create various plots and charts, such as histograms, scatter plots, and box plots, to visually explore the used car sales data

7. Project Conclusions

A. Project Outcomes

- My project successfully generated and analyzed a comprehensive dataset on used vehicles, revealing intricate market dynamics, consumer preferences, and the complex interplay between vehicle attributes and their market value. Through meticulous data generation, analysis, and visualization, the project uncovered insights into factors influencing sale prices, demand, and the impact of vehicle features and conditions on market performance.
- 2. Building upon the analyses and insights from the provided notebooks, I was able to demonstrate a robust approach to understanding the used vehicle market, leveraging synthetic data to explore key factors affecting vehicle valuation and market dynamics. The analysis identified nuanced relationships between vehicle attributes and market behavior, offering a foundation for deeper exploration.

B. Future Work

- 1. For future enhancements, the project could integrate real-world data to validate the findings from the fake dataset and enhance the accuracy of market insights.
- 2. Integrating advanced predictive analytics and machine learning models could refine sale price predictions and demand forecasting.
- Additionally, incorporating geographic data to analyze market trends on a regional basis and extending the dataset to include more diverse vehicle categories would offer a more granular view of the used vehicle market.
- 4. Finally, exploring regional market trends and the impact of external economic factors would provide a more comprehensive view of the global used vehicle market, potentially revealing untapped opportunities and trends.

8. Appendices

A. SQL (Links and Full Code Provided)

- 1. Link <u>Database & Table Creation</u>
- 2. Full Code:

```
CREATE TABLE Cars (
   CarID INT PRIMARY KEY,
   Make VARCHAR(255),
   Model VARCHAR(255),
   Year INT,
   Mileage INT,
   VIN VARCHAR(255),
   EngineType VARCHAR(255),
   TransmissionType VARCHAR(255),
   FuelType VARCHAR(255)
);
CREATE TABLE Owners (
   OwnerID INT PRIMARY KEY,
   CarID INT,
   FirstName VARCHAR(255),
   LastName VARCHAR(255),
   ContactInfo VARCHAR(255),
   State VARCHAR(2),
   FOREIGN KEY (CarID) REFERENCES Cars(CarID)
);
CREATE TABLE OwnershipHistory (
   OwnershipID INT PRIMARY KEY,
   CarID INT,
   OwnerID INT,
   PurchaseDate DATE,
   SaleDate DATE,
   SalePrice DECIMAL,
   FOREIGN KEY (CarID) REFERENCES Cars(CarID),
   FOREIGN KEY (OwnerID) REFERENCES Owners(OwnerID)
);
CREATE TABLE VehicleCondition (
   ConditionID INT PRIMARY KEY,
   CarID INT,
   OverallCondition VARCHAR(255),
   ExteriorCondition VARCHAR(255),
   InteriorCondition VARCHAR(255),
   FOREIGN KEY (CarID) REFERENCES Cars(CarID)
);
```

```
CREATE TABLE Features (
    FeatureID INT PRIMARY KEY,
    CarID INT,
    FeatureName VARCHAR(255),
    FeatureValue VARCHAR(255),
    FOREIGN KEY (CarID) REFERENCES Cars(CarID)
);
CREATE TABLE Incidents (
    IncidentID INT PRIMARY KEY,
    CarID INT,
    IncidentDate DATE,
    Description TEXT,
    Cost DECIMAL,
    FOREIGN KEY (CarID) REFERENCES Cars(CarID)
);
CREATE TABLE ServiceHistory (
    ServiceID INT PRIMARY KEY,
    CarID INT,
    ServiceDate DATE,
    ServiceType VARCHAR(255),
    Cost DECIMAL,
    FOREIGN KEY (CarID) REFERENCES Cars(CarID)
);
CREATE TABLE MarketTrends (
   TrendID INT PRIMARY KEY,
    CarID INT,
    Date DATE,
    AverageSalePrice DECIMAL,
    MarketDemand INT,
    FOREIGN KEY (CarID) REFERENCES Cars(CarID)
);
```

- 1. Link DML & Query Examples
- 2. Full Code:

```
/* I created all of my tables via an initial SQL DDL statements and then generated all
of my fake data via Python. I used the mysql.connector driver to connect my Python notebook
(Jupyter notebook) to MySQL server. Using mysql.connector and creating a cursor object
I am able to execute SQL DML statements directly to my server straight from my python
notebook.
This code is available in detail within my "Database Data Insertion.py" file but to satisfy
the
requirement to include a SQL file containing thes statements - rather than repeating all of
that
code here (which wouldn't work anyway) each of my DML statements in python follow this
structure;*/
```

```
password='dtsc691root',
# Close cursor and connection
cursor.close()
  /*----- Code Start
             SELECT
                  Make,
                  Model,
                  VIN
            FROM Cars;
```

```
/*----- Code Start
             SELECT
                    c.CarID,
                    COUNT(i.IncidentID) AS TotalIncidents
             FROM Cars c
             LEFT JOIN Incidents i ON c.CarID = i.CarID
             GROUP BY
                    c.CarID;
             SELECT
                    YEAR(mt.Date) AS Year,
                    AVG(mt.AverageSalePrice) AS AvgSalePrice,
                    SUM(mt.MarketDemand) AS TotalDemand
             FROM MarketTrends mt
             GROUP BY
                   YEAR(mt.Date);
             SELECT
                    o.OwnerID,
                    CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
                    COUNT(oh.CarID) AS TotalCarsOwned
             FROM Owners o
              JOIN OwnershipHistory oh ON o.OwnerID = oh.OwnerID
             GROUP BY
                    o.OwnerID
             ORDER BY
                    TotalCarsOwned DESC
```

```
LIMIT 5;
                   SELECT
                          o.State,
                          COUNT(i.IncidentID) AS TotalIncidents
                   FROM Owners o
                   JOIN Cars c ON o.CarID = c.CarID
                   JOIN Incidents i ON c.CarID = i.CarID
                         o.State;
     /*----- Code Start
                   SELECT
                          c.CarID,
                          SUM(sh.Cost) AS TotalServiceCost
                   FROM Cars c
                   JOIN ServiceHistory sh ON c.CarID = sh.CarID
                   GROUP BY
                          c.CarID;
the average mileage for cars
grouped by make and model. */
                   SELECT
                          Make,
                          Model.
                          AVG(Mileage) AS AvgMileage
                   FROM Cars
                   GROUP BY
                          Make,
```

```
Model;
model: This query calculates the
                     SELECT
                             c.Model,
                             COUNT(i.IncidentID) AS TotalIncidents,
                             IFNULL(AVG(i.Cost),0) AS AvgIncidentCost
                     FROM Cars c
                     LEFT JOIN Incidents i ON c.CarID = i.CarID
                     GROUP BY
                             c.Model;
                     SELECT
                             c.Make,
                             c.Model,
                             AVG(mt.AverageSalePrice) AS AvgSalePrice
                     FROM Cars c
                     JOIN MarketTrends mt ON c.CarID = mt.CarID
                     GROUP BY
                             c.Make,
                            c.Model
                     ORDER BY
                             AvgSalePrice DESC
                     LIMIT 3;
                     SELECT
```

```
o.OwnerID,
                          CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
                           COUNT(oh.CarID) AS TotalCarsOwned
                    JOIN OwnershipHistory oh ON o.OwnerID = oh.OwnerID
                    GROUP BY
                          o.OwnerID
                    ORDER BY
                          TotalCarsOwned DESC
                    LIMIT 1;
      /*----- Code Start
                    SELECT
                          YEAR(t.SaleDate) AS Year,
                          SUM(t.SalePrice) AS TotalRevenue
                    FROM OwnershipHistory t
                    GROUP BY
                          YEAR(t.SaleDate);
                    SELECT
                           c.CarID,
                          MAX(sh.ServiceDate) AS MostRecentServiceDate,
                          sh.ServiceType
                    LEFT JOIN ServiceHistory sh ON c.CarID = sh.CarID
                    GROUP BY
                          c.CarID,
                          sh.ServiceType;
calculates the average market demand
```

```
/*----- Code Start
                   SELECT
                         AVG(mt.MarketDemand) AS AvgMarketDemand
                   FROM MarketTrends mt
                   JOIN Cars c ON mt.CarID = c.CarID
                   WHERE
                         c.Mileage < 50000;</pre>
      /*----- Code Start
                   SELECT
                         o.OwnerID,
                         CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
                         o.ContactInfo, SUM(sh.Cost) AS TotalServiceCost
                   FROM Owners o
                   JOIN Cars c ON o.CarID = c.CarID
                   JOIN ServiceHistory sh ON c.CarID = sh.CarID
                   GROUP BY
                         o.OwnerID
                   ORDER BY
                         TotalServiceCost DESC
                   LIMIT 1;
/* 15. Calculate the average sale price for cars of each transmission type: This query
                  SELECT
                         c.TransmissionType,
                         AVG(mt.AverageSalePrice) AS AvgSalePrice
                   FROM Cars c
                   JOIN MarketTrends mt ON c.CarID = mt.CarID
                   GROUP BY
                         c.TransmissionType;
```

```
greater than $1000: This query
  retrieves the make and model of cars involved in incidents with a cost greater than
     /*----- Code Start
                 SELECT DISTINCT
                       c.Make,
                       c.Model
                 FROM Cars c
                 JOIN Incidents i ON c.CarID = i.CarID
                 WHERE
                       i.Cost > 1000;
     /*----- Code Start
                 SELECT
                       o.OwnerID,
                       CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
                       AVG(c.Mileage) AS AvgMileage
                 FROM Owners o
                 JOIN Cars c ON o.CarID = c.CarID
                 GROUP BY
                       o.OwnerID
                 ORDER BY
                       AvgMileage DESC
                 LIMIT 3;
     /*----- Code Start
                 SELECT DISTINCT
                       c1.VIN
                 JOIN Cars c2 ON c1.Make = c2.Make AND c1.Model = c2.Model AND
c1.TransmissionType <> c2.TransmissionType;
```

```
mileage greater than 100,000: This query
greater than 100,000. */
     /*----- Code Start
                 SELECT
                        COUNT(i.IncidentID) AS TotalIncidents,
                        AVG(i.Cost) AS AvgIncidentCost
                  FROM Incidents i
                  JOIN Cars c ON i.CarID = c.CarID
                  WHERE
                        c.Mileage > 100000;
      /*----- Code Start
                  SELECT
                        o.OwnerID,
                        CONCAT(o.FirstName, ' ', o.LastName) AS OwnerName,
                        SUM(ps.SalePrice) AS TotalSalePrice
                  FROM Owners o
                  JOIN OwnershipHistory ps ON o.OwnerID = ps.OwnerID
                  GROUP BY
                        o.OwnerID
                  ORDER BY
                        TotalSalePrice DESC
calculates the average number of previous
      /*----- Code Start
                  SELECT
                        c.Make,
                        AVG(oh.OwnershipCount) AS AvgPreviousOwners
                  FROM Cars c
                  JOIN (
```

```
SELECT
                                 CarID,
                                 COUNT(DISTINCT OwnerID) AS OwnershipCount
                           FROM OwnershipHistory
                          GROUP BY
                                 CarID
                    ) oh ON c.CarID = oh.CarID
             GROUP BY
                    c.Make;
/*----- Code Start
             SELECT
                    ExteriorCondition,
                    COUNT(*) AS Count
             FROM VehicleCondition
             GROUP BY
                    ExteriorCondition
             ORDER BY
                   Count DESC
             LIMIT 3;
             SELECT
                    c.Make,
                    c.Model,
                    SUM(sh.Cost) AS TotalServiceCost
             FROM Cars c
             JOIN ServiceHistory sh ON c.CarID = sh.CarID
             GROUP BY
                    c.Make,
                   c.Model
             ORDER BY
                    TotalServiceCost DESC
             LIMIT 1;
```

B. Python

- Link Database Data Generation & Insertion
- 2. Full Code:

```
reproducibility. This ensures that each time the script is run with the same seed, it
produces the same sequence of random numbers.
different tables in the database. Each function follows a similar structure where it uses
    5. Data Insertion: For each table, the script generates fake data using the
corresponding data generation function. It then constructs an SQL INSERT query to insert the
of the error. Regardless of whether an error occurs or not, the script ensures that the
database connection is properly closed after data insertion.
```

```
from faker import Faker
from faker_vehicle import VehicleProvider
import random
import mysql.connector
fake = Faker()
fake.add_provider(VehicleProvider)
Faker.seed(0)
random.seed(∅)
def generate_cars_data(num_records):
    fake = Faker()
    fake.add_provider(VehicleProvider)
    data = []
```

```
for car_id in range(1, num_records + 1):
       make = fake.vehicle_make()
       model = fake.vehicle model()
       year = fake.vehicle year()
       mileage = random.randint(0, 200000)
       vin = fake.vin()
       engine type = fake.random element(elements=('2-Cylinder', '3-Cylinder',
'4-Cylinder', '5-Cylinder', '6-Cylinder', '8-Cylinder', '10-Cylinder+'))
       transmission_type = fake.random_element(elements=('Automatic', 'Manual', 'CVT'))
       fuel_type = fake.random_element(elements=('Gasoline', 'Diesel', 'Hybrid',
'Electric'))
       data.append((car id, make, model, year, mileage, vin, engine type,
transmission_type, fuel_type))
   return data
def generate_owners_data(num_records):
   fake = Faker()
   data = []
   for owner id in range(1, num records + 1):
       car_id = random.randint(1, 2000) # Assuming 2000 cars in the Cars table
       first name = fake.first name()
       last name = fake.last name()
       contact_info = fake.email()
       state = fake.state_abbr()
       data.append((owner_id, car_id, first_name, last_name, contact_info, state))
   return data
def generate_ownership_history_data(num_records):
   fake = Faker()
   data = []
   for ownership_id in range(1, num_records + 1):
       car_id = random.randint(1, 2000) # Assuming 2000 cars in the Cars table
```

```
owner_id = random.randint(1, 3000) # Assuming 3000 owners in the Owners table
        purchase_date = fake.date_between(start_date='-5y', end_date='today')
        sale date = fake.date between(start date=purchase date, end date='today')
        sale price = round(random.uniform(5000, 50000), 2)
        data.append((ownership_id, car_id, owner_id, purchase_date, sale_date, sale_price))
   return data
def generate_vehicle_condition_data(num_records):
   fake = Faker()
   data = []
   for condition_id in range(1, num_records + 1):
        car id = random.randint(1, 2000) # Assuming 2000 cars in the Cars table
       overall_condition = fake.random_element(elements=('Excellent', 'Good', 'Fair',
'Poor'))
        exterior_condition = fake.random_element(elements=('Clean', 'Minor Scratches',
'Dents', 'Needs Repairs'))
        interior_condition = fake.random_element(elements=('Clean', 'Minor Wear', 'Torn
Upholstery', 'Needs Cleaning'))
       data.append((condition id, car id, overall condition, exterior condition,
interior_condition))
   return data
# E. Features data
def generate_features_data(num_records):
   fake = Faker()
   data = []
   features_list = ['Air Conditioning', 'Power Windows', 'ABS', 'Cruise Control',
'Bluetooth', 'Backup Camera']
    for feature_id in range(1, num_records + 1):
        car_id = random.randint(1, 2000) # Assuming 2000 cars in the Cars table
        feature_name = fake.random_element(elements=features_list)
        feature value = fake.random element(elements=('Yes', 'No'))
        data.append((feature_id, car_id, feature_name, feature_value))
```

```
return data
# 3. Data generating functions utilizing the Faker object.
def generate_incidents_data(num_records):
    fake = Faker()
    data = []
    for incident_id in range(1, num_records + 1):
        car id = random.randint(1, 2000) # Assuming 2000 cars in the Cars table
        incident_date = fake.date_between(start_date='-1y', end_date='today')
        description = fake.random_element(elements=('Driving under the influence',
'Distracted driving', 'Head-on collision', 'Speeding', 'Rear-end collision', 'Drowsy
driving', 'Rollover', 'Aggressive driving', 'Side-impact collision', 'Improper turns',
'Pedestrian accident', 'Sideswipe collision'))
        cost = round(random.uniform(5000, 15000), 2)
        data.append((incident_id, car_id, incident_date, description, cost))
    return data
  G. ServiceHistory data
def generate_service_history_data(num_records):
    fake = Faker()
    data = []
    service_types = ['Oil Change', 'Brake Inspection', 'Tire Rotation', 'Engine Tune-up']
    for service id in range(1, num records + 1):
        car_id = random.randint(1, 2000) # Assuming 1000 cars in the Cars table
        service_date = fake.date_between(start_date='-3y', end_date='today')
        service_type = fake.random_element(elements=service_types)
        cost = round(random.uniform(50, 1500), 2)
        data.append((service_id, car_id, service_date, service_type, cost))
    return data
```

```
def generate_market_trends_data(num_records):
   fake = Faker()
   data = []
   for trend_id in range(1, num_records + 1):
       car_id = random.randint(1, 2000) # Assuming 1000 cars in the Cars table
       date = fake.date_between(start_date='-8y', end_date='today')
       average_sale_price = round(random.uniform(10000, 40000), 2)
       market_demand = random.randint(10, 100)
       data.append((trend_id, car_id, date, average_sale_price, market_demand))
   return data
conn = mysql.connector.connect(
   host='localhost',
   user='paul_walker',
   password='dtsc691root',
   database='dtsc_vehicles'
)
# to indicate either that the data inserted correctly or it encountered errors when
cursor = conn.cursor()
try:
```

```
cars_data = generate_cars_data(2000)
    insert_query = "INSERT INTO Cars (CarID, Make, Model, Year, Mileage, VIN, EngineType,
TransmissionType, FuelType) VALUES (%s, %s, %s, %s, %s, %s, %s, %s, %s)"
    cursor.executemany(insert_query, cars_data)
    conn.commit()
    print("Data inserted successfully.")
except mysql.connector.Error as e:
    print(f"Error inserting data: {e}")
finally:
    cursor.close()
    conn.close()
conn = mysql.connector.connect(
    host='localhost',
    user='paul_walker',
    password='dtsc691root',
    database='dtsc vehicles'
# to indicate either that the data inserted correctly or it encountered errors when
cursor = conn.cursor()
    owners_data = generate_owners_data(3000)
```

```
insert_query = "INSERT INTO Owners (OwnerId, CarID, FirstName, LastName, ContactInfo,
State) VALUES (%s, %s, %s, %s, %s, %s)"
    cursor.executemany(insert_query, owners_data)
    conn.commit()
    print("Data inserted successfully.")
except mysql.connector.Error as e:
    print(f"Error inserting data: {e}")
finally:
    cursor.close()
    conn.close()
conn = mysql.connector.connect(
    host='localhost',
   user='paul_walker',
    password='dtsc691root',
    database='dtsc vehicles'
    # finally:
cursor = conn.cursor()
try:
    ownership_history_data = generate_ownership_history_data(3000)
    insert_query = "INSERT INTO OwnershipHistory (OwnershipID, CarID, OwnerID, PurchaseDate,
SaleDate, SalePrice) VALUES (%s, %s, %s, %s, %s, %s)"
```

```
# Inserting data for Owners table using executemany()
    cursor.executemany(insert_query, ownership_history_data)
    conn.commit()
    print("Data inserted successfully.")
except mysql.connector.Error as e:
    print(f"Error inserting data: {e}")
finally:
    cursor.close()
    conn.close()
conn = mysql.connector.connect(
   host='localhost',
   user='paul_walker',
   password='dtsc691root',
   database='dtsc_vehicles'
)
   # finally:
cursor = conn.cursor()
try:
    vehicle_condition_data = generate_vehicle_condition_data(2000)
    insert_query = "INSERT INTO VehicleCondition (ConditionID, CarID, OverallCondition,
ExteriorCondition, InteriorCondition) VALUES (%s, %s, %s, %s, %s)"
```

```
cursor.executemany(insert_query, vehicle_condition_data)
   conn.commit()
   print("Data inserted successfully.")
except mysql.connector.Error as e:
   print(f"Error inserting data: {e}")
finally:
   # Close cursor and connection
   cursor.close()
   conn.close()
conn = mysql.connector.connect(
   host='localhost',
   user='paul_walker',
   password='dtsc691root',
   database='dtsc_vehicles'
# to indicate either that the data inserted correctly or it encountered errors when
cursor = conn.cursor()
try:
   feature_data = generate_features_data(10000)
   insert_query = "INSERT INTO Features (FeatureID, CarID, FeatureName, FeatureValue)
VALUES (%s, %s, %s, %s)"
```

```
cursor.executemany(insert_query, feature_data)
   conn.commit()
   print("Data inserted successfully.")
except mysql.connector.Error as e:
   print(f"Error inserting data: {e}")
finally:
   # Close cursor and connection
   cursor.close()
   conn.close()
conn = mysql.connector.connect(
   host='localhost',
   user='paul_walker',
   password='dtsc691root',
   database='dtsc_vehicles'
# to indicate either that the data inserted correctly or it encountered errors when
cursor = conn.cursor()
try:
   incidents_data = generate_incidents_data(1500)
   insert query = "INSERT INTO Incidents (IncidentID, CarID, IncidentDate, Description,
Cost) VALUES (%s, %s, %s, %s, %s)"
   # Inserting data for Owners table using executemany()
   cursor.executemany(insert_query, incidents_data)
```

```
conn.commit()
    print("Data inserted successfully.")
except mysql.connector.Error as e:
    print(f"Error inserting data: {e}")
finally:
   # Close cursor and connection
   cursor.close()
    conn.close()
conn = mysql.connector.connect(
   host='localhost',
    user='paul_walker',
    password='dtsc691root',
   database='dtsc_vehicles'
)
   # try:
cursor = conn.cursor()
try:
    service_history_data = generate_service_history_data(4500)
    insert_query = "INSERT INTO ServiceHistory (ServiceID, CarID, ServiceDate, ServiceType,
Cost) VALUES (%s, %s, %s, %s, %s)"
    cursor.executemany(insert_query, service_history_data)
    conn.commit()
```

```
print("Data inserted successfully.")
except mysql.connector.Error as e:
    print(f"Error inserting data: {e}")
finally:
    cursor.close()
    conn.close()
conn = mysql.connector.connect(
   host='localhost',
   user='paul walker',
    password='dtsc691root',
   database='dtsc_vehicles'
# H. MarketTrends Table - 4,500 records generaeted to be inserted
   # finally:
cursor = conn.cursor()
    market_trends_data = generate_market_trends_data(2000)
    insert_query = "INSERT INTO MarketTrends (TrendID, CarID, Date, AverageSalePrice,
MarketDemand) VALUES (%s, %s, %s, %s, %s)"
    cursor.executemany(insert_query, market_trends_data)
    conn.commit()
```

1. Link - Data Cleaning

2. Full Code:

```
# # ----- Start Python Script
import mysql.connector
import pandas as pd
import matplotlib.pyplot as plt
# 2A. Connect to database for sunsequent data retrieval
conn = mysql.connector.connect(
   host='localhost',
   user='paul_walker',
   password='dtsc691root',
   database='dtsc vehicles'
Cars_df = pd.read_sql_query("SELECT * FROM Cars", conn)
Owners_df = pd.read_sql_query("SELECT * FROM Owners", conn)
```

```
OwnershipHistory_df = pd.read_sql_query("SELECT * FROM OwnershipHistory", conn)
VehicleCondition_df = pd.read_sql_query("SELECT * FROM VehicleCondition", conn)
Features_df = pd.read_sql_query("SELECT * FROM Features", conn)
Incidents df = pd.read sql query("SELECT * FROM Incidents", conn)
ServiceHistory_df = pd.read_sql_query("SELECT * FROM ServiceHistory", conn)
MarketTrends_df = pd.read_sql_query("SELECT * FROM MarketTrends", conn)
Cars missing values = Cars df.isna().sum()
Owners_missing_values = Owners_df.isna().sum()
OwnershipHistory_missing_values = OwnershipHistory_df.isna().sum()
VehicleCondition_missing_values = VehicleCondition_df.isna().sum()
Features missing values = Features df.isna().sum()
Incidents_missing_values = Incidents_df.isna().sum()
ServiceHistory missing values = ServiceHistory df.isna().sum()
MarketTrends_missing_values = MarketTrends_df.isna().sum()
Cars_missing_values
Owners missing values
OwnershipHistory missing values
VehicleCondition_missing_values
```

```
Features_missing_values
Incidents_missing_values
ServiceHistory_missing_values
MarketTrends_missing_values
outliers however.
plt.boxplot(Cars_df['Mileage'])
plt.xlabel('Mileage')
plt.title('Box Plot of Mileage')
```

```
plt.show()
Cars_df.describe()
mileage_threshold = Cars_df['Mileage'].quantile(0.99)
Cars_df = Cars_df[Cars_df['Mileage'] <= mileage_threshold]</pre>
Cars df.describe()
OwnershipHistory_df['SaleDate'].min()
OwnershipHistory_df['SaleDate'].max()
start_date = pd.to_datetime('2020-01-01')
end_date = pd.to_datetime('2024-01-01')
```

```
OwnershipHistory_df = OwnershipHistory_df[(OwnershipHistory_df['PurchaseDate'] >=
start_date) & (OwnershipHistory_df['PurchaseDate'] <= end_date)]</pre>
OwnershipHistory_df = OwnershipHistory_df[(OwnershipHistory_df['SaleDate'] >= start_date) &
(OwnershipHistory_df['SaleDate'] <= end_date)]</pre>
OwnershipHistory_df['SaleDate'].min()
OwnershipHistory_df['SaleDate'].max()
Q1 = VehicleCondition_df.quantile(0.25)
Q3 = VehicleCondition_df.quantile(0.75)
IQR = Q3 - Q1
# Define the lower and upper bounds for outliers
lower_bound = Q1 - 1.5 * IQR
upper_bound = Q3 + 1.5 * IQR
outliers = ((VehicleCondition_df < lower_bound) | (VehicleCondition_df >
upper_bound)).any(axis=1)
print(VehicleCondition_df[outliers])
```

```
# Now for the rest of the dataframes, I create individual functions for detecting the
def detect outliers igr(df, feature col):
    Q1 = df[feature_col].quantile(0.25)
    Q3 = df[feature_col].quantile(0.75)
    IQR = Q3 - Q1
    lower bound = Q1 - 1.5 * IQR
    upper bound = Q3 + 1.5 * IQR
    outliers = ((df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)).any()
    return outliers
outliers_mask = detect_outliers_iqr(Features_df, 'FeatureID')
if outliers_mask.any():
    outliers_df = Features_df[outliers_mask]
    print(outliers_df)
else:
    print("No outliers detected.")
def detect_outliers_iqr(df, feature_col):
    Q1 = df[feature col].quantile(0.25)
    Q3 = df[feature col].quantile(0.75)
    IQR = Q3 - Q1
    lower_bound = Q1 - 1.5 * IQR
    upper_bound = Q3 + 1.5 * IQR
    outliers_mask = (df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)
    return outliers mask
# Detect outliers in Cost column
outliers_mask = detect_outliers_iqr(Incidents_df, 'Cost')
```

```
outliers_df = Incidents_df[outliers_mask]
print(outliers df)
def detect outliers iqr(df, feature col):
    Q1 = df[feature_col].quantile(0.25)
    Q3 = df[feature_col].quantile(0.75)
    IQR = Q3 - Q1
    lower_bound = Q1 - 1.5 * IQR
    upper bound = Q3 + 1.5 * IQR
    outliers_mask = (df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)
    return outliers mask
outliers_mask = detect_outliers_iqr(ServiceHistory_df, 'Cost')
outliers_df = ServiceHistory_df[outliers_mask]
print(outliers_df)
## ^ no outliers
def detect_outliers_iqr(df, feature_col):
    Q1 = df[feature_col].quantile(0.25)
    Q3 = df[feature col].quantile(0.75)
    IQR = Q3 - Q1
    lower_bound = Q1 - 1.5 * IQR
    upper_bound = Q3 + 1.5 * IQR
    outliers_mask = (df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)
```

```
return outliers_mask
# Detect outliers in AverageSalePrice column
outliers_mask = detect_outliers_iqr(MarketTrends_df, 'AverageSalePrice')
outliers_df = MarketTrends_df[outliers_mask]
print(outliers_df)
# 5. Standardize data formats
Cars_df['Make'] = Cars_df['Make'].str.lower()
Cars_df['Model'] = Cars_df['Model'].str.lower()
# 5. Standardize data formats
```

```
OwnershipHistory_df['PurchaseDate'] = pd.to_datetime(OwnershipHistory_df['PurchaseDate'])
OwnershipHistory_df['SaleDate'] = pd.to_datetime(OwnershipHistory_df['SaleDate'])
# 5. Standardize data formats
# 5. Standardize data formats
# E. Features Table
# 5. Standardize data formats
Incidents_df['Description'] = Incidents_df['Description'].str.lower()
Incidents_df['IncidentDate'] = pd.to_datetime(Incidents_df['IncidentDate'])
```

```
# 5. Standardize data formats
ServiceHistory_df['ServiceDate'] = pd.to_datetime(ServiceHistory_df['ServiceDate'])
# 5. Standardize data formats
# For MarketTrends data I am going to standardize the data column
MarketTrends df['Date'] = pd.to datetime(MarketTrends df['Date'])
# I am ready to re-insert my data into my database and can start in a new notebook for the
Cars_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern
University\DTSC 691 - Capstone II\Clean Datasets\Cars_df.csv', index=False)
Owners df.to csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern
University\DTSC 691 - Capstone II\Clean Datasets\Owners df.csv', index=False)
OwnershipHistory df.to csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\OwnershipHistory_df.csv', index=False)
VehicleCondition_df.to_csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\VehicleCondition df.csv', index=False)
Features_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern
University\DTSC 691 - Capstone II\Clean Datasets\Features_df.csv', index=False)
Incidents_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern
University\DTSC 691 - Capstone II\Clean Datasets\Incidents_df.csv', index=False)
```

Link - <u>Data Cleaning With Encoding</u>

2. Full Code:

```
# ## Python Script Overview
    2. Data Retrieval: Retrieves data from MySOL database tables into separate pandas
DataFrames.
     5. Standardizing Data Formats: Standardizes date columns in several DataFrames.
```

```
- Calculates new features such as car age, luxury brand indicator, mileage per
import mysql.connector
import pandas as pd
import matplotlib.pyplot as plt
from sklearn.preprocessing import LabelEncoder
from datetime import datetime
# missing values, addressing outliers, standardizing my data formats, encoding my
```

```
conn = mysql.connector.connect(
    host='localhost',
    user='paul walker',
    password='dtsc691root',
    database='dtsc vehicles'
# 2B. Actual data retrieval
Cars_df = pd.read_sql_query("SELECT * FROM Cars", conn)
Owners_df = pd.read_sql_query("SELECT * FROM Owners", conn)
OwnershipHistory_df = pd.read_sql_query("SELECT * FROM OwnershipHistory", conn)
VehicleCondition_df = pd.read_sql_query("SELECT * FROM VehicleCondition", conn)
Features_df = pd.read_sql_query("SELECT * FROM Features", conn)
Incidents_df = pd.read_sql_query("SELECT * FROM Incidents", conn)
ServiceHistory_df = pd.read_sql_query("SELECT * FROM ServiceHistory", conn)
MarketTrends_df = pd.read_sql_query("SELECT * FROM MarketTrends", conn)
Owners_df
Cars_missing_values = Cars_df.isna().sum()
Owners_missing_values = Owners_df.isna().sum()
OwnershipHistory_missing_values = OwnershipHistory_df.isna().sum()
VehicleCondition_missing_values = VehicleCondition_df.isna().sum()
Features missing values = Features df.isna().sum()
Incidents_missing_values = Incidents_df.isna().sum()
ServiceHistory_missing_values = ServiceHistory_df.isna().sum()
MarketTrends_missing_values = MarketTrends_df.isna().sum()
```

```
Cars_missing_values
Owners_missing_values
OwnershipHistory_missing_values
VehicleCondition_missing_values
Features_missing_values
Incidents_missing_values
ServiceHistory_missing_values
MarketTrends_missing_values
```

```
plt.boxplot(Cars_df['Mileage'])
plt.xlabel('Mileage')
plt.title('Box Plot of Mileage')
plt.show()
Cars_df.describe()
mileage_threshold = Cars_df['Mileage'].quantile(0.99)
Cars df = Cars df[Cars df['Mileage'] <= mileage threshold]</pre>
Cars_df.describe()
```

```
OwnershipHistory_df['SaleDate'].min()
OwnershipHistory_df['SaleDate'].max()
start date = pd.to datetime('2020-01-01')
end_date = pd.to_datetime('2024-01-01')
OwnershipHistory_df = OwnershipHistory_df[(OwnershipHistory_df['PurchaseDate'] >=
start_date) & (OwnershipHistory_df['PurchaseDate'] <= end_date)]</pre>
OwnershipHistory_df = OwnershipHistory_df[(OwnershipHistory_df['SaleDate'] >= start_date) &
(OwnershipHistory_df['SaleDate'] <= end_date)]</pre>
OwnershipHistory_df['SaleDate'].min()
OwnershipHistory_df['SaleDate'].max()
```

```
Q1 = VehicleCondition df.quantile(0.25)
Q3 = VehicleCondition_df.quantile(0.75)
IQR = Q3 - Q1
lower bound = Q1 - 1.5 * IQR
upper_bound = Q3 + 1.5 * IQR
outliers = ((VehicleCondition_df < lower_bound) | (VehicleCondition_df >
upper_bound)).any(axis=1)
print(VehicleCondition df[outliers])
## ^ no outliers
def detect outliers iqr(df, feature col):
    Q1 = df[feature_col].quantile(0.25)
    Q3 = df[feature_col].quantile(0.75)
    IQR = Q3 - Q1
    lower_bound = Q1 - 1.5 * IQR
    upper_bound = Q3 + 1.5 * IQR
    outliers = ((df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)).any()
    return outliers
outliers_mask = detect_outliers_iqr(Features_df, 'FeatureID')
```

```
if outliers_mask.any():
    outliers df = Features df[outliers mask]
    print(outliers_df)
else:
    print("No outliers detected.")
# Function to detect outliers using Interquartile Range (IQR)
def detect_outliers_iqr(df, feature_col):
    Q1 = df[feature_col].quantile(0.25)
    Q3 = df[feature col].quantile(0.75)
    IQR = Q3 - Q1
    lower bound = Q1 - 1.5 * IQR
    upper_bound = Q3 + 1.5 * IQR
    outliers_mask = (df[feature_col] < lower_bound) | (df[feature_col] > upper bound)
    return outliers mask
outliers_mask = detect_outliers_iqr(Incidents_df, 'Cost')
# Filter the DataFrame to select only the rows that are outliers
outliers_df = Incidents_df[outliers_mask]
print(outliers_df)
# Function to detect outliers using Interquartile Range (IQR)
def detect_outliers_iqr(df, feature_col):
    Q1 = df[feature_col].quantile(0.25)
    Q3 = df[feature_col].quantile(0.75)
    IQR = Q3 - Q1
    lower_bound = Q1 - 1.5 * IQR
    upper bound = Q3 + 1.5 * IQR
    outliers_mask = (df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)
    return outliers_mask
```

```
outliers mask = detect outliers igr(ServiceHistory df, 'Cost')
outliers_df = ServiceHistory_df[outliers_mask]
# Print the DataFrame containing outliers
print(outliers_df)
## ^ no outliers
def detect_outliers_iqr(df, feature_col):
    Q1 = df[feature col].quantile(0.25)
    Q3 = df[feature_col].quantile(0.75)
    IQR = Q3 - Q1
    lower_bound = Q1 - 1.5 * IQR
    upper_bound = Q3 + 1.5 * IQR
    outliers_mask = (df[feature_col] < lower_bound) | (df[feature_col] > upper_bound)
    return outliers mask
outliers_mask = detect_outliers_iqr(MarketTrends_df, 'AverageSalePrice')
# Filter the DataFrame to select only the rows that are outliers
outliers_df = MarketTrends_df[outliers_mask]
print(outliers df)
## ^ no outliers
# 5. Standardize data formats
```

```
Cars df['Make'] = Cars_df['Make'].str.lower()
Cars_df['Model'] = Cars_df['Model'].str.lower()
# 5. Standardize data formats
# 5. Standardize data formats
OwnershipHistory_df['PurchaseDate'] = pd.to_datetime(OwnershipHistory_df['PurchaseDate'])
OwnershipHistory_df['SaleDate'] = pd.to_datetime(OwnershipHistory_df['SaleDate'])
# 5. Standardize data formats
```

```
# 5. Standardize data formats
Incidents df['Description'] = Incidents df['Description'].str.lower()
Incidents_df['IncidentDate'] = pd.to_datetime(Incidents_df['IncidentDate'])
# 5. Standardize data formats
ServiceHistory_df['ServiceDate'] = pd.to_datetime(ServiceHistory_df['ServiceDate'])
# 5. Standardize data formats
MarketTrends_df['Date'] = pd.to_datetime(MarketTrends_df['Date'])
```

```
# 6. Encoding Categorical Variables
# In Cars table;
# Label Encoding for 'EngineType' in Cars df
label_encoder = LabelEncoder()
Cars_df['EngineType_encoded'] = label_encoder.fit_transform(Cars_df['EngineType'])
Cars_df = pd.get_dummies(Cars_df, columns=['TransmissionType'], drop_first=True)
Cars_df = pd.get_dummies(Cars_df, columns=['FuelType'], drop_first=True)
Cars_df
VehicleCondition df['OverallCondition encoded'] =
label encoder.fit transform(VehicleCondition df['OverallCondition'])
VehicleCondition_df['ExteriorCondition_encoded'] =
label_encoder.fit_transform(VehicleCondition_df['ExteriorCondition'])
VehicleCondition_df['InteriorCondition_encoded'] =
label_encoder.fit_transform(VehicleCondition_df['InteriorCondition'])
```

```
VehicleCondition_df
# C. Features table
Features_df['FeatureName_encoded'] = label_encoder.fit_transform(Features_df['FeatureName'])
Features df
ServiceHistory_df['ServiceType_encoded'] =
label_encoder.fit_transform(ServiceHistory_df['ServiceType'])
ServiceHistory_df
```

```
current_year = datetime.now().year
Cars_df['Age'] = current_year - Cars_df['Year']
luxury brands = ['Mercedes', 'BMW', 'Audi', 'Lexus', 'Porsche', 'Jaguar', 'Infiniti',
'Acura', 'Cadillac', 'Lincoln']
Cars_df['IsLuxury'] = Cars_df['Make'].apply(lambda x: 1 if any(brand in x for brand in
luxury brands) else 0)
Cars_df['MileagePerYear'] = Cars_df['Mileage'] / Cars_df['Age']
Cars_df.head()
Owners df['LengthOfOwnership'] = (OwnershipHistory df['SaleDate'] -
OwnershipHistory_df['PurchaseDate']).dt.days
car_counts = OwnershipHistory_df['OwnerID'].value_counts().rename('NumCarsOwned')
Owners_df = Owners_df.merge(car_counts, left_on='OwnerID', right_index=True, how='left')
Owners_df['HasEmail'] = Owners_df['ContactInfo'].str.contains('@').astype(int)
Owners df['HasPhoneNumber'] =
\label{lem:owners_df['ContactInfo'].str.contains(r'\b\d{3}[-.]?\d{4}\b').astype(int)} astype(int)
Owners_df.head()
```

```
# Calculate the duration of ownership for each entry
OwnershipHistory_df['OwnershipDuration'] = (OwnershipHistory_df['SaleDate'] -
OwnershipHistory_df['PurchaseDate']).dt.days
OwnershipHistory_df['SalePriceChange'] =
OwnershipHistory_df.groupby('CarID')['SalePrice'].pct_change()
OwnershipHistory_df['SalePriceChange'].fillna(0, inplace=True)
OwnershipHistory_df.head()
condition mapping = {
    'Excellent': 5,
    'Good': 4,
    'Fair': 3,
    'Poor': 2,
    'Very Poor': 1
def calculate overall condition(row):
    overall_condition_score = 0
    condition_metrics = [row['OverallCondition'], row['ExteriorCondition'],
row['InteriorCondition']]
    for condition in condition metrics:
        overall_condition_score += condition_mapping.get(condition, ∅)
    return overall_condition_score / len(condition_metrics)
VehicleCondition_df['OverallConditionScore'] =
VehicleCondition_df.apply(calculate_overall_condition, axis=1)
VehicleCondition_df.head()
```

```
# Calculate the number of features for each car
num_features_per_car = Features_df.groupby('CarID').size().rename('NumFeatures')
# Merge the calculated number of features with the main DataFrame
Features_df = Features_df.merge(num_features_per_car, left_on='CarID', right_index=True,
how='left')
Features_df.head()
average_cost_per_incident =
Incidents_df.groupby('CarID')['Cost'].mean().rename('AvgCostPerIncident')
# Merge the calculated average cost per incident with the main DataFrame
Incidents_df = Incidents_df.merge(average_cost_per_incident, left_on='CarID',
right_index=True, how='left')
Incidents df.head()
service_frequency_per_car =
ServiceHistory_df.groupby('CarID').size().rename('ServiceFrequency')
```

```
total_cost_of_services_per_car =
ServiceHistory_df.groupby('CarID')['Cost'].sum().rename('TotalCostOfServices')
# Merge the calculated features with the main DataFrame
ServiceHistory_df = ServiceHistory_df.merge(service_frequency_per_car, left_on='CarID',
right_index=True, how='left')
ServiceHistory_df = ServiceHistory_df.merge(total_cost_of_services_per_car, left_on='CarID',
right_index=True, how='left')
ServiceHistory_df.head()
MarketTrends_df.sort_values(by=['CarID', 'Date'], inplace=True)
MarketTrends_df['AvgSalePriceChange'] =
MarketTrends_df.groupby('CarID')['AverageSalePrice'].pct_change()
MarketTrends_df['DemandChange'] = pd.cut(MarketTrends_df['MarketDemand'].diff(),
bins=[float('-inf'), 0, float('inf')], labels=['Decreasing', 'Increasing'])
MarketTrends_df.head()
# Now I have handled, mising values, outliers, standardized my data formats, encoded my
categorical variables, and engineered
University\DTSC 691 - Capstone II\Clean Datasets\Cars_dfV2.csv', index=False)
```

```
University\DTSC 691 - Capstone II\Clean Datasets\Owners_dfV2.csv', index=False)

# OwnershipHistory_df.to_csv(r'P:\Users\paulj\Desktop\Important

Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean

Datasets\OwnershipHistory_dfV2.csv', index=False)

# VehicleCondition_df.to_csv(r'P:\Users\paulj\Desktop\Important

Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean

Datasets\VehicleCondition_dfV2.csv', index=False)

# Features_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern

University\DTSC 691 - Capstone II\Clean Datasets\Features_dfV2.csv', index=False)

# Incidents_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern

University\DTSC 691 - Capstone II\Clean Datasets\Incidents_dfV2.csv', index=False)

# ServiceHistory_df.to_csv(r'P:\Users\paulj\Desktop\Important

Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean

Datasets\ServiceHistory_dfV2.csv', index=False)

# MarketTrends_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern

University\DTSC 691 - Capstone II\Clean Datasets\MarketTrends_dfV2.csv', index=False)

# MarketTrends_df.to_csv(r'P:\Users\paulj\Desktop\Important Documentation\Education\Eastern

University\DTSC 691 - Capstone II\Clean Datasets\MarketTrends_dfV2.csv', index=False)

# ### **As mentioned at beginning of file, I am not utilizing these versions of my cleaned datasets and so that is why all of the ".to_csv()" functions have been commented out.
```

1. Link - Data analysis

2. Full Code:

```
# ## Python Script Overview
#
The provided Python code conducts a comprehensive data analysis on
several datasets related to vehicle information. Here's a summary and
commentary on each section:
#
    1. Importing Libraries: Imports necessary libraries such as pandas and
numpy, matplotlib.pyplot, and various statistical models from scipy.
#
#
2. Data Loading:
    - Dataframes for various datasets like Cars, Owners, Ownership
History, etc., are loaded from CSV files into Pandas DataFrames.
#
#
3. Data Summary:
#    - The .head() method is used to display the first few rows of each
DataFrame for initial inspection.
#    - The .describe() method is applied to each DataFrame to get
summary statistics like count, mean, std, min, max, etc.
```

```
4. Correlation Analysis:
        - Pearson correlation coefficients are calculated for each pair of
        - Correlation matrices are printed for each DataFrame to
understand the relationships between variables.
aspects of the data.
            - For example, the effect of mileage on sale price is tested
using Pearson correlation and linear regression.
        - ANOVA tests are performed to analyze differences in average sale
price based on car make, vehicle condition, and fuel type.
        - Chi-square test of independence and logistic regression are used
to examine the association between incidents and market demand.
        - Time-series analysis is conducted to identify trends in average
   6. Data Manipulation:
        - Dataframes are merged, cleaned, and processed as needed for
like 'Age' and 'MPY' (Miles Per Year) are calculated.
    7. Data Visualization:
        - Matplotlib is used to visualize data trends and relationships,
such as plotting average sale price over time.
# Overall, the code provides a thorough exploration of the datasets,
insights into different aspects of the vehicle data.
in-line comments what is mentioned above to identify what code corresponds
                                  ---- Start Python Script
```

```
import pandas as pd
import numpy as np
import statsmodels.api as sm
import matplotlib.pyplot as plt
from scipy.stats import chi2 contingency
from scipy.stats import f_oneway
from scipy.stats import pearsonr
# In[2]:
# cleaned it, and saved it to .csv files on my own machine.
Cars_df = pd.read_csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Cars_df.csv')
Owners_df = pd.read_csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Owners_df.csv')
OwnershipHistory df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\OwnershipHistory_df.csv')
```

```
VehicleCondition df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\VehicleCondition df.csv')
Features_df = pd.read_csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Features_df.csv')
Incidents df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Incidents df.csv')
ServiceHistory df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\ServiceHistory_df.csv')
MarketTrends df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\MarketTrends_df.csv')
# In[3]:
# 3. Data summaries 1
Cars_df.head(5)
# 3. Data summaries 1
Owners_df.head(5)
```

```
OwnershipHistory_df.head(5)
# D. VehicleCondition_df
VehicleCondition_df.head(5)
# 3. Data summaries 1
Features_df.head(5)
# In[8]:
```

```
Incidents_df.head(5)
# 3. Data summaries 1
ServiceHistory_df.head(5)
# In[10]:
MarketTrends_df.head(5)
summary_stats = Cars_df.describe()
print(summary_stats)
```

```
summary_stats = OwnershipHistory_df.describe()
print(summary_stats)
summary_stats = Incidents_df.describe()
print(summary_stats)
# 3. Data summaries 2
summary_stats = ServiceHistory_df.describe()
print(summary_stats)
```

```
# 4. Pearson Correlation Coefficient
Cars_corr = Cars_df.corr(method = 'pearson')
print(Cars_corr)
# 1. CarID and Year: There is a very weak negative correlation (-0.018717),
ID and the year it was made.
# 2. CarID and Mileage: There is a very weak negative correlation
between the car's ID and its mileage.
# 3. Year and Mileage: There is a very weak negative correlation
between the year the car was made and its mileage.
# In[16]:
# 4. Pearson Correlation Coefficient
# B. Owners df
Owners_corr = Owners_df.corr(method = 'pearson')
print(Owners_corr)
# In[17]:
# 4. Pearson Correlation Coefficient
# C. OwnershipHistory df
```

```
OwnershipHistory_corr = OwnershipHistory_df.corr(method = 'pearson')
print(OwnershipHistory_corr)
# 3. OwnershipID and SalePrice: Weak negative correlation (-0.029520),
indicating a negligible linear relationship.
# 5. CarID and SalePrice: Weak negative correlation (-0.034504), suggesting
but the relationship is not strong.
transactions with lower sale prices, which is likely not a meaningful
relationship.
# In[18]:
# 4. Pearson Correlation Coefficient
# D. VehicleCondition_df
VehicleCondition corr = VehicleCondition df.corr(method = 'pearson')
print(VehicleCondition corr)
# In[19]:
# 4. Pearson Correlation Coefficient
```

```
E. Features df
Features_corr = Features_df.corr(method = 'pearson')
print(Features_corr)
# In[20]:
# 4. Pearson Correlation Coefficient
# F. Incidents df
Incidents_corr = Incidents_df.corr(method = 'pearson')
print(Incidents_corr)
which is negligible.
# 2. IncidentID and Cost have a very weak negative correlation (-0.001110),
# 3. CarID and Cost also have a very weak negative correlation (-0.055861),
associated with its incidents.
# In[21]:
# 4. Pearson Correlation Coefficient
# G. ServiceHistory df
ServiceHistory_corr = ServiceHistory_df.corr(method = 'pearson')
print(ServiceHistory_corr)
```

```
# 1. ServiceID and CarID have a very weak positive correlation (0.013296),
which is negligible.
# 2. ServiceID and Cost have a very weak negative correlation (-0.006288),
# 3. CarID and Cost have a very weak negative correlation (-0.008768),
# 4. Pearson Correlation Coefficient
# H. MarketTrends df
MarketTrends corr = MarketTrends df.corr(method = 'pearson')
print(MarketTrends_corr)
which is negligible.
(-0.019498), indicating no significant relationship.
# 3. TrendID and MarketDemand have a weak positive correlation (0.010106),
# 5. CarID and MarketDemand have a very weak positive correlation
# 6. AverageSalePrice and MarketDemand have a very weak negative
# In all datasets, the correlations are weak, suggesting that the
```

```
identifiers (like IncidentID, ServiceID, TrendID, CarID) have no meaningful
trends. This is expected because identifiers are usually arbitrarily
assigned and should not logically correlate with these variables.
# Now I will create various correlation matrices to examine the
relationships of the variables in each dataframe
# In[23]:
# 4. Correlation Matrices
# Correlation matrix for Cars df
print("Correlation Analysis for Cars df:")
print(Cars_df.corr())
# Correlation matrix for Owners df
print("\nCorrelation Analysis for Owners_df:")
print(Owners_df.corr())
# Correlation matrix for OwnershipHistory df
print("\nCorrelation Analysis for OwnershipHistory df:")
print(OwnershipHistory df.corr())
# Correlation matrix for VehicleCondition df
print("\nCorrelation Analysis for VehicleCondition_df:")
print(VehicleCondition_df.corr())
# Correlation matrix for Features df
print("\nCorrelation Analysis for Features_df:")
print(Features_df.corr())
# Correlation matrix for Incidents df (if applicable)
print("\nCorrelation Analysis for Incidents_df:")
print(Incidents df.corr())
# Correlation matrix for ServiceHistory df
print("\nCorrelation Analysis for ServiceHistory_df:")
print(ServiceHistory df.corr())
```

```
print("\nCorrelation Analysis for MarketTrends_df:")
print(MarketTrends df.corr())
# ## Analysis of results:
# 2. Owners_df: No significant correlation between OwnerID and CarID.
# 3. OwnershipHistory df: Very weak correlations among OwnershipID, CarID,
OwnerID, and SalePrice.
# 4. VehicleCondition df: No information on correlations other than a
perfect correlation of ConditionID with itself.
# 6. Incidents df: Very weak correlations among IncidentID, CarID, and
Cost.
# 7. ServiceHistory df: Very weak correlations among ServiceID, CarID, and
Cost.
# 8. MarketTrends df: Very weak correlations among TrendID, CarID,
other variables, which is expected. Other variables like Cost, SalePrice,
and Market Demand also exhibit very weak correlations with identifiers and
each other, suggesting that they are not linearly related within these
datasets.
# Now for various hypothesis testing analyses using the scipy library
# In[25]:
# 5. Hypothesis Testing - Pearson Correlation and Linear Regression
# 6. Data Manipulation
```

```
# Hpothesis Test 1: Effect of Mileage on Sale Price
mileage of a car and its sale price.
the mileage of a car and its sale price.
    # Test: Pearson correlation coefficient and linear regression analysis
# In[26]:
# merge my Cars df with my OwnershipHistory df to obtain the sales prices.
data_df = pd.merge(Cars_df, OwnershipHistory_df[['CarID', 'SalePrice']],
on='CarID', how='left')
data_df.head(5)
# In[28]:
respect to the CarID. I will replace the NaN
# values with the average of the Non-NaN values in SalePrice
average_sale_price = data_df['SalePrice'].mean()
data_df['SalePrice'].fillna(average_sale_price, inplace=True)
data df.head(5)
# In[29]:
# Calculate Pearson correlation coefficient
```

```
pearson corr, pearson p value = pearsonr(data df['Mileage'],
data df['SalePrice'])
print("Pearson Correlation Coefficient:", pearson corr)
print("P-value:", pearson p value)
# Perform linear regression analysis
X = sm.add_constant(data_df['Mileage']) # Adding constant term
y = data df['SalePrice']
model = sm.OLS(y, X).fit()
print(model.summary())
# ### Hypothesis Test 1 Interpretation:
# Pearson Correlation Coefficient: The Pearson correlation coefficient
measures the strength and direction of the linear relationship between two
a very weak positive correlation between mileage and sale price. However,
it's important to note that this correlation is close to zero, suggesting
little to no linear relationship between the two variables.
# P-value: The p-value associated with the correlation coefficient is
approximately 0.267. This p-value represents the probability of observing
the data given that the null hypothesis (no correlation) is true. Since the
p-value is greater than the conventional significance level of 0.05, we
fail to reject the null hypothesis. This suggests that there is
insufficient evidence to conclude that there is a significant correlation
between mileage and sale price.
# Linear Regression Analysis: The linear regression model further examines
the relationship between mileage and sale price by estimating the
coefficients of a linear equation (SalePrice = intercept + slope *
Mileage). The coefficient for the 'Mileage' variable is approximately
0.0042, indicating that for each unit increase in mileage, the predicted
change in sale price is very small (0.0042 units), holding all other
variables constant.
# In[30]:
```

```
# 6. Data Manipulation
# Hpothesis Test 2: Difference in Average Sale Price between Different Car
Makes:
sale price between different car makes.
   # Alternative Hypothesis: There is a significant difference in the
average sale price between different car makes.
   # Test: One-way ANOVA
# I can use my merged dataframe again for these analysis.
sale_prices_by_make = {}
for make, group in data df.groupby('Make'):
    sale_prices_by_make[make] = group['SalePrice']
# Perform One-way ANOVA test
f_statistic, p_value = f_oneway(*sale_prices_by_make.values())
# Print results
print("F-statistic:", f_statistic)
print("P-value:", p_value)
# Interpret results
if p_value < 0.05:</pre>
    print("Reject null hypothesis: There is a significant difference in
average sale price between different car makes.")
else:
    print("Fail to reject null hypothesis: There is no significant
difference in average sale price between different car makes.")
```

```
# F-statistic: The F-statistic is approximately 1.071, which is a measure
of the variation between the group means relative to the variation within
the groups.
# P-value: The p-value associated with the F-statistic is approximately
0.333. This p-value represents the probability of observing the data given
different car makes) is true.
# Overall, since the p-value (0.333) is greater than the chosen
significance level (e.g., 0.05), we fail to reject the null hypothesis.
This means that there is insufficient evidence to conclude that there is a
significant difference in average sale price between different car makes.
# In[32]:
# 6. Data Manipulation
# Hpothesis Test 3: Impact of Vehicle Condition on Sale Price:
    # Null Hypothesis: There is no significant difference in the sale price
of cars with different overall conditions.
price of cars with different overall conditions.
   # Test: One-way ANOVA
# In[33]:
# Again i will need to merge a few of my dataframes in order to perform
this test. I need to merge my OwnershipHistory df
# with my VehicleCondition_df
data_df2 = pd.merge(data_df, VehicleCondition_df[['CarID',
```

```
'OverallCondition']], on='CarID', how='left')
data_df2
# there are some NaN in OverallCondition due to gaps in the
VehicleCondition with respect to the CarID. I will drop rows
# with NaN values as I require the OverallCondition information in order to
perform my test.
# In[35]:
data df2 = data df2.dropna()
data_df2
# In[36]:
# Perform ANOVA
sale_prices_by_condition = {}
for condition, group in data_df2.groupby('OverallCondition'):
    sale_prices_by_condition[condition] = group['SalePrice']
# Perform ANOVA test
f_statistic, p_value = f_oneway(*sale_prices_by_condition.values())
# Print results
print("F-statistic:", f_statistic)
print("P-value:", p_value)
# Interpret results
if p_value < 0.05:</pre>
    print("Reject null hypothesis: There is a significant impact of vehicle
condition on sale price.")
else:
    print("Fail to reject null hypothesis: There is no significant impact
of vehicle condition on sale price.")
```

```
# ### Hypothesis Test 3 Interpretation:
# F-statistic: The F-statistic is approximately 0.177. This statistic
measures the variation in sale prices between different vehicle conditions
relative to the variation within each vehicle condition group.
# P-value: The p-value associated with the F-statistic is approximately
that the null hypothesis (no significant impact of vehicle condition on
sale price) is true.
# Overall, since the p-value (0.912) is much greater than the chosen
significance level (e.g., 0.05), we fail to reject the null hypothesis.
This means that there is insufficient evidence to conclude that there is a
significant impact of vehicle condition on sale price.
# In[37]:
# 6. Data Manipulation
# Hpothesis Test 4: Effect of Fuel Type on Fuel Efficiency:
    # Null Hypothesis: There is no significant difference in fuel
efficiency between different fuel types.
efficiency between different fuel types.
    # Test: ANOVA
# In[38]:
# Since my Cars_df already has both EngineType and FuelType I can just use
```

```
# will need to calculate Fuel Efficiency. Using the vehicle's year I will
do so by dividing the mileage for each car by the #
# of years the vehicle has been on the road. Ie; if 2020 vehicle then that
is 4 years, 2021 is 3 years etc.
Cars_df2 = Cars_df # I still want to preserve original Cars_df
current year = pd.Timestamp.now().year
Cars_df2['Age'] = current_year - Cars_df2['Year']
# Now i have a column for the Age and can calulcate a miles/year to use for
Fuel Efficiency;
Cars_df2['MPY'] = Cars_df2['Mileage'] / Cars_df2['Age']
Cars df2
# In[39]:
fuel_efficiencies_by_fuel_type = {}
for fuel_type, group in Cars_df2.groupby('FuelType'):
    fuel efficiencies by fuel type[fuel type] = group['MPY']
# Perform ANOVA test
f_statistic, p_value = f_oneway(*fuel_efficiencies_by_fuel_type.values())
# Print results
print("F-statistic:", f_statistic)
print("P-value:", p_value)
# Interpret results
if p_value < 0.05:</pre>
    print("Reject null hypothesis: There is a significant effect of engine
type on fuel efficiency.")
else:
    print("Fail to reject null hypothesis: There is no significant effect
of engine type on fuel efficiency.")
# ### Hypothesis Test 4 Interpretation:
```

```
measures the variation in fuel efficiencies between different engine types
relative to the variation within each engine type group.
# P-value: The p-value associated with the F-statistic is approximately
0.966. This p-value represents the probability of observing the data given
that the null hypothesis (no significant effect of engine type on fuel
# Overall, since the p-value (0.966) is much greater than the chosen
significance level (e.g., 0.05), we fail to reject the null hypothesis.
significant effect of engine type on fuel efficiency.
# 5. Hypothesis Testing - Chi-Square and Logistic Regression
# 6. Data Manipulation
# Hpothesis Test 5: Association between Incidents and Market Demand:
incidents (accidents or damages)
    # and market demand for a car.
occurrence of incidents and market demand for a car.
    # Test: Chi-square test of independence and logisitc regression
# First I will sum the # of incidents per carID;
incidents_sum_per_car =
Incidents_df.groupby('CarID')['IncidentID'].count().reset_index()
incidents_sum_per_car.rename(columns={'IncidentID': 'TotalIncidents'},
```

```
inplace=True)
# Now I will add the incidents per carID as a new column at the end of my
Cars df
Cars_df3 = pd.merge(Cars_df, incidents_sum_per_car, on = 'CarID', how =
'left')
Cars_df3
there were 0 incidents and so
# i will replace these NaNs with 0
Cars_df3['TotalIncidents'].fillna(0, inplace=True)
Cars_df3.head(20)
# Now i am ready to bring over the MarketDemand into my Cars df3 for
testing
data_df3 = pd.merge(Cars_df3, MarketTrends_df[['CarID', 'MarketDemand']],
on='CarID', how='left')
data_df3
# there are some NaN in MarketDemand due to gaps in the MarketTrends with
respect to the CarID. I will replace the NaN
# values with the average of the Non-NaN values in MarketDemand
```

```
average market demand = data df3['MarketDemand'].mean()
data_df3['MarketDemand'].fillna(average_market_demand, inplace=True)
data_df3.head(20)
# Now i can perform my chi-square and logistic regression tests
contingency table = pd.crosstab(data df3['TotalIncidents'],
data df3['MarketDemand'])
chi2, p_value, _, _ = chi2_contingency(contingency_table)
# Print results
print("Chi-square statistic:", chi2)
print("P-value:", p value)
# Interpret results
if p value < 0.05:</pre>
    print("Reject null hypothesis: There is a significant association
between incidents and market demand.")
else:
    print("Fail to reject null hypothesis: There is no significant
association between incidents and market demand.")
# Perform logistic regression
data df3['Incidents binary'] = np.where(data df3['TotalIncidents'] > 0, 1,
0)
data_df3['MarketDemand_binary'] = np.where(data_df3['MarketDemand'] > 0, 1,
0)
# Fit logistic regression model
X = data_df3['Incidents_binary']
y = data df3['MarketDemand binary']
X = sm.add constant(X)
logit_model = sm.Logit(y, X)
result = logit_model.fit()
# Print summary of logistic regression model
print(result.summary())
```

```
# ### Hypothesis Test 5 Interpretation:
between incidents and market demand.
# The logistic regression model did not converge due to perfect separation,
# The findings suggest that, based on the available data, there is no
evidence of a significant association between incidents and market demand.
# 6. Data Manipulation
price of cars over time.
decreasing trend in the average sale price of cars over time.
    # Test: Time-series analysis
# In[48]:
MarketTrends_df2 = MarketTrends_df
MarketTrends df2
MarketTrends_df2['Date'] = pd.to_datetime(MarketTrends_df2['Date'])
```

```
MarketTrends df2
# In[50]:
# 7. Data visualization
# My MarketTrends dataframe already has the required columns needed for
this analysis so I will use MarketTrends df
# Set 'Date' column as index
MarketTrends_df2.set_index('Date', inplace=True)
monthly avg sale price =
MarketTrends df2['AverageSalePrice'].resample('M').mean()
# Plot the time series
plt.figure(figsize=(10, 6))
plt.plot(monthly_avg_sale_price)
plt.title('Average Sale Price Over Time')
plt.xlabel('Date')
plt.ylabel('Average Sale Price')
plt.grid(True)
plt.show()
# Perform time-series decomposition (optional)
decomposition = sm.tsa.seasonal decompose(monthly avg sale price,
model='additive')
fig = decomposition.plot()
plt.show()
# ### Hypothesis Test 6 Interpretation:
over time. There's a clear cyclical pattern, suggesting seasonality in the
```

```
data, with peaks and troughs occurring at regular intervals.
# Time Series Decomposition (Bottom):
# - Trend: The trend component indicates the long-term progression of
times, but without a clear overall upward or downward trend over the period
    - Seasonal: The seasonal component captures the regular pattern within
each year, which repeats itself. This could be due to various factors like
market demand changes, sales incentives, or other seasonal factors.
    - Residual: The residuals, or the noise in the data, show what's left
after the trend and seasonal components are removed. Ideally, the residuals
should be random and small; however, there are some larger fluctuations,
indicating potential outliers or other patterns not captured by the model.
# This analysis is valuable for understanding the dynamics of sale prices
over time and can help in forecasting future trends or identifying periods
                             ----- END Python Script
```

1. Link - Data Visualization

2. Full Code:

```
# ## Python Script Overview
#
# This Python code involves data loading, visualization, and analysis tasks
using pandas, matplotlib, seaborn, and wordcloud libraries. Below is a
summary of each section:
#
# 1. Importing Libraries: Imports necessary libraries such as pandas
matplotlib.pyplot, seaborn and wordcloud.
```

```
2. Data Loading:
market trends are loaded into Pandas DataFrames.
    3. Data Visualizations:
         - **Histogram of Car Mileage:** Visualizes the distribution of car
mileage using a histogram to understand the range and spread of mileage
makes in the dataset using a bar chart.
prices using a box plot to identify outliers and understand price ranges.
         - **Scatter Plot of Car Price vs. Mileage:** Explores the
relationship between car price and mileage using a scatter plot.
        - **Line Chart of Average Sale Price Over Time:** Illustrates the
trend of average sale prices of vehicles over time using a line chart.
        - **Bar Chart of Market Demand by Car Make:** Visualizes the
         - **Pie Chart of Transmission Types:** Displays the distribution
of transmission types among vehicles using a pie chart.
        - **Heatmap of Correlation Matrix:** Generates a heatmap to
visualize the correlation matrix between numerical variables.
        - **Pair Plot of Select Features:** Creates a pair plot to
visualize relationships between multiple variables.
        - **Violin Plot of Car Prices by Make:** Combines a box plot with
of ownership durations for vehicles using a bar chart.
        - **Line Chart of Mileage Over Time:** Demonstrates how the
mileage of vehicles changes over time using a line chart.
        - **Stacked Bar Chart of Features by Car Make:** Visualizes the
        - **Histogram of Sale Prices by State:** Displays the distribution
of sale prices for each state using a histogram.
        - **Word Cloud of Incident Descriptions:** Creates a word cloud to
visualize the most common types of incidents reported for vehicles.
# Each visualization provides insights into various aspects of the dataset,
```

```
including distributions, trends, correlations, and market demand. These
information for analysis and decision-making.
# For the code for each of the above components, I will re-iterate with
in-line comments what is mentioned above to identify what code corresponds
to which component from above. Also to keep the context consistent.
# # ----- Start Python Script
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from wordcloud import WordCloud
# In[2]:
# 2. Data loading - using pandas function ".read csv()" since in my prior
script I retrieved the data from my SQL database,
# cleaned it, and saved it to .csv files on my own machine.
Cars_df = pd.read_csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Cars_df.csv')
Owners df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Owners_df.csv')
```

```
OwnershipHistory_df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\OwnershipHistory_df.csv')
VehicleCondition df = pd.read_csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\VehicleCondition df.csv')
Features df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Features df.csv')
Incidents df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\Incidents_df.csv')
ServiceHistory df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\ServiceHistory_df.csv')
MarketTrends df = pd.read csv(r'P:\Users\paulj\Desktop\Important
Documentation\Education\Eastern University\DTSC 691 - Capstone II\Clean
Datasets\MarketTrends_df.csv')
# In[3]:
# 3. Data Visualizations: Histogram of Car Mileage
# Histogram of Car Mileage: Visualize the distribution of car mileage to
# mileage among the vehicles in your database. This can help identify
common mileage ranges and outliers.
plt.figure(figsize=(10, 6))
plt.hist(Cars df['Mileage'], bins=20, color='skyblue', edgecolor='black')
plt.title('Histogram of Car Mileage')
plt.xlabel('Mileage')
```

```
plt.ylabel('Frequency')
plt.grid(True)
plt.show()
# 3. Data Visualizations: Bar Chart of Car Makes
# Bar Chart of Car Makes: Create a bar chart showing the frequency of
available used vehicles.
car_make_counts = Cars_df['Make'].value_counts()
# Plot bar chart of car makes
plt.figure(figsize=(12, 6))
car_make_counts.plot(kind='bar', color='skyblue')
plt.title('Bar Chart of Car Makes')
plt.xlabel('Car Make')
plt.ylabel('Frequency')
plt.xticks(rotation=45, ha='right') # Rotate x-axis labels for better
readability
plt.grid(axis='y') # Add gridlines to y-axis
plt.tight_layout() # Adjust layout to prevent overlapping labels
plt.show()
# In[25]:
# 3. Data Visualizations: Box Plot of Car Prices
# Box Plot of Car Prices: Use a box plot to visualize the distribution of
```

```
# (median) and variability (interquartile range). This can help identify
# price range for different types of vehicles.
the various vehicles, so I need to
# merge my Cars_df with my OwnershipHistory_df to obtain the sales prices.
data_df = pd.merge(Cars_df, OwnershipHistory_df[['CarID', 'SalePrice']],
on='CarID', how='left')
data_df.head(5)
# In[26]:
respect to the CarID. I will replace the NaN
# values with the average of the Non-NaN values in SalePrice
average_sale_price = data_df['SalePrice'].mean()
data_df['SalePrice'].fillna(average_sale_price, inplace=True)
data df.head(5)
# Create a box plot of car prices
plt.figure(figsize=(10, 6))
sns.boxplot(x='SalePrice', data=data_df, color='skyblue')
plt.title('Box Plot of Car Prices')
plt.xlabel('Price')
plt.ylabel('Distribution')
plt.grid(axis='y') # Add gridlines to y-axis
plt.show()
# In[8]:
# 3. Data Visualizations: Scatter Plot of Car Price vs. Mileage
```

```
car price and mileage by creating a scatter plot.
# This can help identify any trends or patterns, such as whether higher
mileage correlates with lower prices.
# Create a scatter plot of car price vs. mileage
plt.figure(figsize=(10, 6))
plt.scatter(data_df['Mileage'], data_df['SalePrice'], color='orange',
alpha=0.5)
plt.title('Scatter Plot of Car Price vs. Mileage')
plt.xlabel('Mileage')
plt.ylabel('Price')
plt.grid(True) # Add gridlines
plt.show()
# 3. Data Visualizations: Line Chart of Average Sale Price Over Time
# Line Chart of Average Sale Price Over Time: If your data includes sale
dates, create a line chart showing the
in pricing and seasonality effects.
average_price_over_time =
MarketTrends_df.groupby('Date')['AverageSalePrice'].mean()
# Convert the index to datetime for proper plotting
average price over time.index =
pd.to datetime(average price over time.index)
plt.figure(figsize=(10, 6))
```

```
average price over time.plot(color='blue', marker='o')
plt.title('Average Sale Price Over Time')
plt.xlabel('Date')
plt.ylabel('Average Sale Price')
plt.grid(True) # Add gridlines
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.tight layout() # Adjust layout to prevent overlapping labels
plt.show()
# The above is quite chaotic with a significant amount of overlap in data
# In order to enhance readability and interpretability I will simplofy the
plot by using a 30 day rolling average to smooth out short-term
fluctuations and highlight longer-term trends.
# In[15]:
# 3. Data Visualizations: Line Chart of Average Sale Price Over Time
(Simplified)
rolling window size = 30
average_price_over_time =
MarketTrends df.groupby('Date')['AverageSalePrice'].mean()
average price over time.index =
pd.to_datetime(average_price_over_time.index)
smoothed data =
average price over time.rolling(window=rolling window size).mean()
plt.figure(figsize=(10, 6))
plt.plot(smoothed_data, color='blue', marker='o', linestyle='-',
linewidth=2, markersize=5)
plt.title('Smoothed Average Sale Price Over Time')
plt.xlabel('Date')
plt.ylabel('Average Sale Price')
plt.grid(True)
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.tight_layout() # Adjust Layout to prevent overlapping Labels
```

```
plt.show()
# In[10]:
# 3. Data Visualizations: Bar Chart of Market Demand by Car Make
# Bar Chart of Market Demand by Car Make: If available, visualize the
market demand for different car makes using a bar chart.
# This can provide insights into which car brands are currently in high
demand among buyers.
# Currently my MarketTrends df does not have information on the make for
# merge my Cars_df with my MarketTrends_df to obtain the vehicle make.
data df2 = pd.merge(MarketTrends df, Cars df[['CarID', 'Make']],
on='CarID', how='left')
data_df2.head()
# In[11]:
market_demand_by_make = data_df2.groupby('Make')['MarketDemand'].sum()
# Sort the data by market demand in descending order
market demand by make sorted =
market_demand_by_make.sort_values(ascending=False)
# Create a bar plot of market demand by car make
plt.figure(figsize=(10, 6))
market_demand_by_make_sorted.plot(kind='bar', color='skyblue')
plt.title('Market Demand by Car Make')
plt.xlabel('Car Make')
plt.ylabel('Market Demand')
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.grid(axis='y') # Add gridlines to the y-axis only
```

```
plt.tight layout() # Adjust layout to prevent overlapping labels
plt.show()
# The above specific values and rankings are not discernible from the text
description alone. In order to enhance readability and interpretability I
will simplify the plot by grouping my makes into 10 various categories as
follows;
# **Luxury Brands:**
     - European Luxury: Aston Martin, Audi, Bentley, BMW, Ferrari,
Lamborghini, Lotus, Maserati, Maybach, McLaren, Mercedes-Benz, Porsche,
Rolls-Royce
     - American Luxury: Cadillac, Lincoln, Tesla
    - Asian Luxury: Acura, Genesis, INFINITI, Lexus
# **Mainstream Brands:**
    - European Mainstream: Alfa Romeo, FIAT, MINI, Volkswagen, Volvo
    - American Mainstream: Buick, Chevrolet, Chrysler, Dodge, Ford, GMC,
     - Asian Mainstream: Honda, Hyundai, Kia, Mazda, Mitsubishi, Nissan,
Subaru, Toyota
# **Special Categories:**
    - Exotic/Super Sports: Ferrari, Lamborghini, McLaren
Oldsmobile, Panoz, Plymouth, Pontiac, Saab, Saturn, Scion, smart, Suzuki
# **Electric Vehicle (EV) and Hybrid Focus:**
     - Dedicated EV Brands: Tesla
```

```
# **Commercial Vehicles:**
# - Commercial/Fleet: Freightliner
# In[21]:
data_df3 = pd.merge(MarketTrends_df, Cars_df[['CarID', 'Make']],
on='CarID', how='left')
# Dictionary that maps makes to groups
make_to_group = {
    # European Luxury
    'aston martin': 'European Luxury', 'audi': 'European Luxury',
'bentley': 'European Luxury',
    'bmw': 'European Luxury', 'lotus': 'European Luxury', 'maserati':
'European Luxury',
    'maybach': 'European Luxury', 'mercedes-benz': 'European Luxury',
'porsche': 'European Luxury',
    'rolls-royce': 'European Luxury',
    # American Luxury
    'cadillac': 'American Luxury', 'lincoln': 'American Luxury',
    # Asian Luxury
     'acura': 'Asian Luxury', 'genesis': 'Asian Luxury', 'infiniti': 'Asian
Luxury', 'lexus': 'Asian Luxury',
    # European Mainstream
    'alfa romeo': 'European Mainstream', 'fiat': 'European Mainstream',
'mini': 'European Mainstream',
    'volkswagen': 'European Mainstream', 'volvo': 'European Mainstream',
    # American Mainstream
    'buick': 'American Mainstream', 'chevrolet': 'American Mainstream',
'chrysler': 'American Mainstream',
    'dodge': 'American Mainstream', 'ford': 'American Mainstream', 'gmc':
'American Mainstream',
    'jeep': 'American Mainstream', 'ram': 'American Mainstream',
    # Asian Mainstream
    'honda': 'Asian Mainstream', 'hyundai': 'Asian Mainstream', 'kia':
```

```
'Asian Mainstream',
    'mazda': 'Asian Mainstream', 'mitsubishi': 'Asian Mainstream',
'nissan': 'Asian Mainstream',
    'subaru': 'Asian Mainstream', 'toyota': 'Asian Mainstream',
   # Exotic/Super Sports
    'ferrari': 'Exotic/Super Sports', 'lamborghini': 'Exotic/Super Sports',
'mclaren': 'Exotic/Super Sports',
    # Discontinued or Niche
    'daewoo': 'Discontinued or Niche', 'eagle': 'Discontinued or Niche',
'geo': 'Discontinued or Niche',
    'hummer': 'Discontinued or Niche', 'isuzu': 'Discontinued or Niche',
'mercury': 'Discontinued or Niche',
    'oldsmobile': 'Discontinued or Niche', 'panoz': 'Discontinued or
Niche', 'plymouth': 'Discontinued or Niche',
    'pontiac': 'Discontinued or Niche', 'saab': 'Discontinued or Niche',
'saturn': 'Discontinued or Niche',
    'scion': 'Discontinued or Niche', 'smart': 'Discontinued or Niche',
'suzuki': 'Discontinued or Niche',
   # Dedicated EV Brands
    'tesla': 'Dedicated EV'.
   # Commercial Vehicles
    'freightliner': 'Commercial/Fleet'
}
# Map the 'Make' column to a new 'Group' column
data_df3['MakeGroup'] = data_df3['Make'].map(make_to_group)
# Fill any missing groups with a default category or leave as NaN
data df3['MakeGroup'] = data df3['MakeGroup'].fillna('Other')
data_df3
# In[23]:
# Group by car makegroup and calculate the total market demand
market_demand_by_make = data_df3.groupby('MakeGroup')['MarketDemand'].sum()
# Sort the data by market demand in descending order
```

```
market demand by make sorted =
market_demand_by_make.sort_values(ascending=False)
# Create a bar plot of market demand by car make
plt.figure(figsize=(10, 6))
market_demand_by_make_sorted.plot(kind='bar', color='skyblue')
plt.title('Market Demand by Car Make Grouping')
plt.xlabel('Make Group')
plt.ylabel('Market Demand')
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.grid(axis='y') # Add gridlines to the y-axis only
plt.tight layout() # Adjust layout to prevent overlapping labels
plt.show()
# In[12]:
# 3. Data Visualizations: Pie Chart of Transmission Types
# Pie Chart of Transmission Types: Create a pie chart to visualize the
distribution of transmission types
help understand the prevalence
# Count the frequency of each transmission type
transmission_counts = Cars_df['TransmissionType'].value_counts()
# Plotting
plt.figure(figsize=(8, 8))
plt.pie(transmission_counts, labels=transmission_counts.index,
autopct='%1.1f%%', startangle=140)
plt.title('Distribution of Transmission Types')
plt.axis('equal') # Equal aspect ratio ensures that pie is drawn as a
circle.
plt.show()
# In[13]:
```

```
# Heatmap of Correlation Matrix: Generate a heatmap to visualize the
correlation matrix between numerical variables
# such as mileage, price, and year. This can help identify correlations
between different attributes of the vehicles.
# Selecting numerical columns for correlation analysis
numerical_columns = ['Mileage', 'SalePrice', 'Year'] # Adjust as per your
DataFrame
# Calculating correlation matrix
correlation_matrix = data_df[numerical_columns].corr()
# Plotting heatmap
plt.figure(figsize=(10, 8))
sns.heatmap(correlation_matrix, annot=True, cmap='coolwarm', fmt=".2f")
plt.title('Correlation Matrix Heatmap')
plt.show()
# In[14]:
# 3. Data Visualizations: Pair Plot of Select Features
features such as engine type or fuel type, create
# a pair plot to visualize relationships between multiple variables
# patterns or clusters in the data.
selected_features = ['Mileage', 'SalePrice', 'Year', 'EngineType',
'FuelType']
```

```
sns.pairplot(data_df[selected_features])
plt.title('Pair Plot of Select Features')
plt.show()
# In[15]:
# Violin Plot of Car Prices by Make: This plot combines a box plot with a
sns.set(style="whitegrid")
# Create the violin plot
plt.figure(figsize=(12, 6))
sns.violinplot(x='Make', y='SalePrice', data=data_df)
plt.title('Violin Plot of Car Prices by Make')
plt.xlabel('Car Make')
plt.ylabel('SalePrice')
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.tight_layout()
plt.show()
# Again, the above specific values and rankings are not discernible from
interpretability I will use my newly created MakeGroup to simplify the
plot.
# In[28]:
```

```
make to group = {
   # European Luxury
    'aston martin': 'European Luxury', 'audi': 'European Luxury',
'bentley': 'European Luxury',
    'bmw': 'European Luxury', 'lotus': 'European Luxury', 'maserati':
'European Luxury',
    'maybach': 'European Luxury', 'mercedes-benz': 'European Luxury',
'porsche': 'European Luxury',
    'rolls-royce': 'European Luxury',
   # American Luxury
    'cadillac': 'American Luxury', 'lincoln': 'American Luxury',
   # Asian Luxury
     'acura': 'Asian Luxury', 'genesis': 'Asian Luxury', 'infiniti': 'Asian
Luxury', 'lexus': 'Asian Luxury',
   # European Mainstream
    'alfa romeo': 'European Mainstream', 'fiat': 'European Mainstream',
'mini': 'European Mainstream',
    'volkswagen': 'European Mainstream', 'volvo': 'European Mainstream',
   # American Mainstream
    'buick': 'American Mainstream', 'chevrolet': 'American Mainstream',
'chrysler': 'American Mainstream',
    'dodge': 'American Mainstream', 'ford': 'American Mainstream', 'gmc':
'American Mainstream',
    'jeep': 'American Mainstream', 'ram': 'American Mainstream',
   # Asian Mainstream
    'honda': 'Asian Mainstream', 'hyundai': 'Asian Mainstream', 'kia':
'Asian Mainstream',
    'mazda': 'Asian Mainstream', 'mitsubishi': 'Asian Mainstream',
'nissan': 'Asian Mainstream',
    'subaru': 'Asian Mainstream', 'toyota': 'Asian Mainstream',
   # Exotic/Super Sports
    'ferrari': 'Exotic/Super Sports', 'lamborghini': 'Exotic/Super Sports',
```

```
'mclaren': 'Exotic/Super Sports',
   # Discontinued or Niche
    'daewoo': 'Discontinued or Niche', 'eagle': 'Discontinued or Niche',
'geo': 'Discontinued or Niche',
    'hummer': 'Discontinued or Niche', 'isuzu': 'Discontinued or Niche',
'mercury': 'Discontinued or Niche',
    'oldsmobile': 'Discontinued or Niche', 'panoz': 'Discontinued or
Niche', 'plymouth': 'Discontinued or Niche',
    'pontiac': 'Discontinued or Niche', 'saab': 'Discontinued or Niche',
'saturn': 'Discontinued or Niche',
    'scion': 'Discontinued or Niche', 'smart': 'Discontinued or Niche',
'suzuki': 'Discontinued or Niche',
   # Dedicated EV Brands
    'tesla': 'Dedicated EV',
   # Commercial Vehicles
    'freightliner': 'Commercial/Fleet'
}
data_df['MakeGroup'] = data_df['Make'].map(make_to_group)
# Fill any missing groups with a default category or leave as NaN
data_df['MakeGroup'] = data_df['MakeGroup'].fillna('Other')
sns.set(style="whitegrid")
plt.figure(figsize=(12, 6))
sns.violinplot(x='MakeGroup', y='SalePrice', data=data df)
plt.title('Violin Plot of Car Prices by Make Grouping')
plt.xlabel('Make Group')
plt.ylabel('SalePrice')
plt.xticks(rotation=45) # Rotate x-axis labels for better readability
plt.tight_layout()
plt.show()
# In[29]:
```

```
# Bar Chart of Ownership Duration: Calculate the duration of ownership for
each vehicle (SaleDate - PurchaseDate)
# and create a bar chart showing the frequency of ownership durations. This
# owners typically keep their vehicles before selling them.
# Convert 'PurchaseDate' and 'SaleDate' columns to datetime objects
OwnershipHistory df['PurchaseDate'] =
pd.to_datetime(OwnershipHistory_df['PurchaseDate'])
OwnershipHistory_df['SaleDate'] =
pd.to datetime(OwnershipHistory df['SaleDate'])
# Calculate ownership duration (in days) for each vehicle
OwnershipHistory df['OwnershipDuration'] = (OwnershipHistory df['SaleDate']
OwnershipHistory_df['PurchaseDate']).dt.days
# Create a bar chart of ownership durations
plt.figure(figsize=(10, 6))
OwnershipHistory_df['OwnershipDuration'].value_counts().sort_index().plot(k
ind='bar', color='skyblue')
plt.title('Bar Chart of Ownership Duration')
plt.xlabel('Ownership Duration (Days)')
plt.ylabel('Frequency')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7)
plt.show()
# Due to the compressed scale and the volume of data, it's challenging to
discern specific patterns or to identify the most common ownership duration
from this visualization. In order to enhance readability and
interpretability I will simplify the plot by adjusting the bin sizes.
# In[30]:
ownership_durations = OwnershipHistory_df['OwnershipDuration']
```

```
# Define the number of bins or the specific bin edges you want
# For example, to use bin sizes of 30 days (approximately 1 month), you can
calculate the bin range like this:
bin size = 30 # days
max_duration = ownership_durations.max()
bins = range(0, max_duration + bin_size, bin_size)
# Create a histogram with the defined bins
plt.figure(figsize=(10, 6))
plt.hist(ownership durations, bins=bins, color='skyblue',
edgecolor='black')
plt.title('Histogram of Ownership Duration')
plt.xlabel('Ownership Duration (Days)')
plt.ylabel('Frequency')
plt.xticks(rotation=45)
plt.grid(axis='y', linestyle='--', alpha=0.7)
plt.tight_layout()
plt.show()
# In[17]:
# 3. Data Visualizations: Line Chart of Mileage Over Time
# Line Chart of Mileage Over Time: If your data includes mileage readings
# create a line chart showing how the mileage of vehicles changes over
time. This can help identify trends in
# mileage accumulation and potential patterns related to vehicle usage.
# Currently my ServiceHistory df does not have information on the mileage
for the various vehicles, so I need to
# merge my ServiceHistory_df with my Cars_df to obtain the mileage.
data df3 = pd.merge(ServiceHistory df, Cars df[['CarID', 'Mileage']],
on='CarID', how='left')
data_df3.head()
```

```
# In[18]:
# Convert 'ServiceDate' column to datetime object
data_df3['ServiceDate'] = pd.to_datetime(data_df3['ServiceDate'])
# Group by 'ServiceDate' and calculate the average mileage for each date
mileage over time = data df3.groupby('ServiceDate')['Mileage'].mean()
# Create a line chart of mileage over time
plt.figure(figsize=(10, 6))
mileage_over_time.plot(kind='line', color='green', marker='o',
linestyle='-')
plt.title('Line Chart of Mileage Over Time')
plt.xlabel('Service Date')
plt.ylabel('Average Mileage')
plt.grid(True)
plt.tight_layout()
plt.show()
# In[19]:
# 3. Data Visualizations: Stacked Bar Chart of Features by Car Make
# Stacked Bar Chart of Features by Car Make: If your data includes features
such as air conditioning, power windows,
# etc., create a stacked bar chart showing the prevalence of these features
brands.
feature_counts = Features_df.pivot_table(index='CarID',
columns='FeatureName', aggfunc='size', fill value=0)
# Merge with the Cars DataFrame to get the make of each car
feature_counts = feature_counts.merge(Cars_df[['CarID', 'Make']],
```

```
on='CarID', how='left')
# Group by make and sum the counts of each feature
feature counts by make = feature counts.groupby('Make').sum()
# Plot a stacked bar chart
plt.figure(figsize=(12, 8))
feature counts by make.plot(kind='bar', stacked=True)
plt.title('Stacked Bar Chart of Features by Car Make')
plt.xlabel('Car Make')
plt.ylabel('Count')
plt.xticks(rotation=45, ha='right')
plt.legend(title='Feature Name', bbox_to_anchor=(1.05, 1), loc='upper
left')
plt.tight_layout()
plt.show()
# The above specific values and rankings are not discernible from the text
description alone. In order to enhance readability and interpretability I
will simplify the plot by using my MakeGroup column.
# In[31]:
# 3. Data Visualizations: Stacked Bar Chart of Features by Car Make Group
data_df4 = Cars_df
# Dictionary that maps makes to groups
make_to_group = {
    # European Luxury
    'aston martin': 'European Luxury', 'audi': 'European Luxury',
'bentley': 'European Luxury',
    'bmw': 'European Luxury', 'lotus': 'European Luxury', 'maserati':
'European Luxury',
    'maybach': 'European Luxury', 'mercedes-benz': 'European Luxury',
'porsche': 'European Luxury',
    'rolls-royce': 'European Luxury',
```

```
# American Luxury
    'cadillac': 'American Luxury', 'lincoln': 'American Luxury',
   # Asian Luxury
     'acura': 'Asian Luxury', 'genesis': 'Asian Luxury', 'infiniti': 'Asian
Luxury', 'lexus': 'Asian Luxury',
   # European Mainstream
    'alfa romeo': 'European Mainstream', 'fiat': 'European Mainstream',
'mini': 'European Mainstream',
    'volkswagen': 'European Mainstream', 'volvo': 'European Mainstream',
   # American Mainstream
    'buick': 'American Mainstream', 'chevrolet': 'American Mainstream',
'chrysler': 'American Mainstream',
    'dodge': 'American Mainstream', 'ford': 'American Mainstream', 'gmc':
'American Mainstream',
    'jeep': 'American Mainstream', 'ram': 'American Mainstream',
   # Asian Mainstream
    'honda': 'Asian Mainstream', 'hyundai': 'Asian Mainstream', 'kia':
<u>'Asia</u>n Mainstream',
    'mazda': 'Asian Mainstream', 'mitsubishi': 'Asian Mainstream',
'nissan': 'Asian Mainstream',
    'subaru': 'Asian Mainstream', 'toyota': 'Asian Mainstream',
   # Exotic/Super Sports
    'ferrari': 'Exotic/Super Sports', 'lamborghini': 'Exotic/Super Sports',
'mclaren': 'Exotic/Super Sports',
   # Discontinued or Niche
    'daewoo': 'Discontinued or Niche', 'eagle': 'Discontinued or Niche',
'geo': 'Discontinued or Niche',
    'hummer': 'Discontinued or Niche', 'isuzu': 'Discontinued or Niche',
'mercury': 'Discontinued or Niche',
    'oldsmobile': 'Discontinued or Niche', 'panoz': 'Discontinued or
Niche', 'plymouth': 'Discontinued or Niche',
    'pontiac': 'Discontinued or Niche', 'saab': 'Discontinued or Niche',
'saturn': 'Discontinued or Niche',
    'scion': 'Discontinued or Niche', 'smart': 'Discontinued or Niche',
'suzuki': 'Discontinued or Niche',
   # Dedicated EV Brands
```

```
'tesla': 'Dedicated EV',
    # Commercial Vehicles
    'freightliner': 'Commercial/Fleet'
}
# Map the 'Make' column to a new 'Group' column
data df4['MakeGroup'] = data df4['Make'].map(make to group)
# Fill any missing groups with a default category or leave as NaN
data_df['MakeGroup'] = data_df['MakeGroup'].fillna('Other')
# Pivot the DataFrame to get a count of each feature by car make
feature_counts = Features_df.pivot_table(index='CarID',
columns='FeatureName', aggfunc='size', fill_value=0)
# Merge with the Cars DataFrame to get the make of each car
feature_counts = feature_counts.merge(data_df4[['CarID', 'MakeGroup']],
on='CarID', how='left')
feature_counts_by_make = feature_counts.groupby('MakeGroup').sum()
# Plot a stacked bar chart
plt.figure(figsize=(12, 8))
feature counts by make.plot(kind='bar', stacked=True)
plt.title('Stacked Bar Chart of Features by Car Make Grouping')
plt.xlabel('Make Group')
plt.ylabel('Count')
plt.xticks(rotation=45, ha='right')
plt.legend(title='Feature Name', bbox_to_anchor=(1.05, 1), loc='upper
left')
plt.tight_layout()
plt.show()
# In[33]:
# 3. Data Visualizations: Histogram of Sale Prices by State
```

```
# Histogram of Sale Prices by State: If your data includes the state where
each sale occurred, create a histogram
# and market conditions.
# Currently my OwnershipHistory_df does not have information on the state
# merge my OwnershipHistory df with my Owners df to obtain the mileage.
data_df5 = pd.merge(OwnershipHistory_df, Owners_df[['OwnerID', 'State']],
on='OwnerID', how='left')
data_df5.head()
# In[21]:
# Filter out any missing or invalid sale prices
valid_sale_prices = data_df5['SalePrice'].dropna()
# Plot a histogram of sale prices for each state
plt.figure(figsize=(12, 8))
for state in data_df5['State'].unique():
    state sale prices = data df5.loc[data df5['State'] == state,
'SalePrice'
    plt.hist(state sale prices, bins=20, alpha=0.5, label=state,
density=True)
plt.title('Histogram of Sale Prices by State')
plt.xlabel('Sale Price')
plt.ylabel('Frequency')
plt.legend(title='State', bbox_to_anchor=(1.05, 1), loc='upper left')
plt.grid(True)
plt.tight layout()
plt.show()
discern specific patterns from this visualization. In order to enhance
readability and interpretability I will simplify the plot by grouping the
```

```
states based on geogrpahic location as follows;
# **Northeast:**
     - Mid-Atlantic: NJ, NY, PA
     - East South Central: AL, KY, MS, TN
# **West:**
     - Pacific: AK, CA, HI, OR, WA
# **Territories:**
Islands), PR (Puerto Rico), PW (Palau), VI (U.S. Virgin Islands)
# In[35]:
# Define a dictionary mapping states to location categories
state_to_location = {
    # Northeast
```

```
'CT': 'New England', 'MA': 'New England', 'ME': 'New England', 'NH':
'New England',
    'RI': 'New England', 'VT': 'New England', 'NJ': 'Mid-Atlantic', 'NY':
'Mid-Atlantic'.
    'PA': 'Mid-Atlantic',
    # Midwest
    'IL': 'East North Central', 'IN': 'East North Central', 'MI': 'East
North Central',
    'OH': 'East North Central', 'WI': 'East North Central', 'IA': 'West
North Central',
    'KS': 'West North Central', 'MN': 'West North Central', 'MO': 'West
North Central',
    'ND': 'West North Central', 'NE': 'West North Central', 'SD': 'West
North Central',
    'DC': 'South Atlantic', 'DE': 'South Atlantic', 'FL': 'South Atlantic',
'GA': 'South Atlantic',
    'MD': 'South Atlantic', 'NC': 'South Atlantic', 'SC': 'South Atlantic',
'VA': 'South Atlantic',
    'WV': 'South Atlantic', 'AL': 'East South Central', 'KY': 'East South
Central'.
    'MS': 'East South Central', 'TN': 'East South Central', 'AR': 'West
South Central',
    'LA': 'West South Central', 'OK': 'West South Central', 'TX': 'West
South Central',
   # West
    'AZ': 'Mountain', 'CO': 'Mountain', 'ID': 'Mountain', 'MT': 'Mountain',
'NM': 'Mountain',
    'NV': 'Mountain', 'UT': 'Mountain', 'WY': 'Mountain', 'AK': 'Pacific',
'CA': 'Pacific',
    'HI': 'Pacific', 'OR': 'Pacific', 'WA': 'Pacific',
    # Territories
    'AS': 'U.S. Territories', 'FM': 'U.S. Territories', 'GU': 'U.S.
Territories',
    'MH': 'U.S. Territories', 'MP': 'U.S. Territories', 'PR': 'U.S.
Territories',
    'PW': 'U.S. Territories', 'VI': 'U.S. Territories'
}
```

```
data df5['Location'] = data df5['State'].map(state to location)
# Plot a histogram of sale prices for each location
plt.figure(figsize=(12, 8))
for location in data_df5['Location'].unique():
    state_sale_prices = data_df5.loc[data_df5['Location'] == location,
'SalePrice'
    plt.hist(state sale prices, bins=20, alpha=0.5, label=location,
density=True)
plt.title('Histogram of Sale Prices by Geographic Location')
plt.xlabel('Sale Price')
plt.ylabel('Frequency')
plt.legend(title='Location', bbox_to_anchor=(1.05, 1), loc='upper left')
plt.grid(True)
plt.tight_layout()
plt.show()
# Still not as clear - let's try as a boxplot.
# In[37]:
sale_prices_by_location = [data_df5[data_df5['Location'] ==
location]['SalePrice'].values for location in
data df5['Location'].unique()]
plt.figure(figsize=(12, 8))
plt.boxplot(sale prices by location, labels=data df5['Location'].unique())
plt.title('Boxplot of Sale Prices by Geographic Location')
plt.xlabel('Location')
plt.ylabel('Sale Price')
plt.xticks(rotation=45)
plt.grid(True)
plt.tight_layout()
plt.show()
# In[22]:
# 3. Data Visualizations: Word Cloud of Incident Descriptions
```

```
# Word Cloud of Incident Descriptions: If your data includes incident
# the most common types of incidents reported for the vehicles in your
# Combine all incident descriptions into a single string and convert to
lowercase
all_descriptions = ' '.join(Incidents_df['Description'].dropna()).lower()
wordcloud = WordCloud(width=800, height=400,
background_color='white').generate(all_descriptions)
plt.figure(figsize=(10, 6))
plt.imshow(wordcloud, interpolation='bilinear')
plt.title('Word Cloud of Incident Descriptions')
plt.axis('off')
plt.show()
                          ----- END Python Script
```

C. <u>DBML (For ER Diagram)</u>

```
Table Cars {
   CarID Int [PK]
   Make Varchar
   Model Varchar
   Year Int
   Mileage Int
   VIN Varchar
   EngineType Varchar
   TransmissionType Varchar
   FuelType Varchar
}
```

```
Table Owners {
 OwnerID Int [PK]
 CarID Int [ref: > Cars.CarID]
 FirstName Varchar
 LastName Varchar
 ContactInfo Varchar
 State Varchar
}
Table OwnershipHistory {
 OwnershipID Int [PK]
 CarID Int [ref: > Cars.CarID]
 OwnerID Int [ref: > Owners.OwnerID]
 PurchaseDate Date
 SaleDate Date
 SalePrice Decimal
}
Table VehicleCondition {
 ConditionID Int [PK]
 CarID Int [ref: > Cars.CarID]
 OverallCondition Varchar
 ExteriorCondition Varchar
 InteriorCondition Varchar
Table Features {
 FeatureID Int [PK]
 CarID Int [ref: > Cars.CarID]
 FeatureName Varchar
 FeatureValue Varchar
}
Table Incidents {
  IncidentID Int [PK]
 CarID Int [ref: > Cars.CarID]
 IncidentDate Date
  Description Text
```

```
SalePrice Decimal
}
Table ServiceHistory {
 ServiceID Int [PK]
 CarID Int [ref: > Cars.CarID]
 ServiceDate Date
 ServiceType Varchar
 Cost Decimal
}
Table MarketTrends {
 TrendID Int [PK]
 CarID Int [ref: > Cars.CarID]
 Date Date
 AverageSalePrice Decimal
 MarketDemand Int
}
```

D. Presentation Slideshow