Due: Saturday, December 28 in class

Question 1. Dollar Split Game

Player 1 and 2 are bargaining over how to split one dollar. Both players simultaneously name shares they would like to have, s_1 and s_2 , where $0 \le s_1, s_2 \le 1$. If $s_1 + s_2 \le 1$, then the players receive the shares they named; if $s_1 + s_2 > 1$, then both players receive zero. What are the pure-strategy Nash equilibria of this game?

Question 2. Advertisement and Firm's Entry¹

Consider the following game. An incumbent makes a decision to advertise at a cost K or not. This action is observed by a challenger who has the option of entering the market at cost F or staying out. If the challenger stays out of the market, the incumbent firm is a monopolist. If the challenger enters the market, the two parties compete as Cournot competitors. Advertisement increases demand at any given price. The inverse demand curves when incumbent advertises and when not are(correspondingly):

$$P_{Ad}(q_1, q_2) = 60 - Q$$

 $P_{NoAd}(q_1, q_2) = 48 - Q$

where $Q = q_1 + q_2$. Assume that all parties has zero marginal costs.

- 1. Draw the extensive form of this game.
- 2. Suppose that F = 350. Should the incumbent advertise?
- 3. Suppose that F = 100. For what levels of K should the incumbent advertise?

Question 3. ²

Consider an industry with 3 firms, each having marginal costs equal to 0. The inverse demand curve facing this industry is

$$P(q_1, q_2, q_3) = 60 - (q_1 + q_2 + q_3)$$

- 1. If each firm behaves as a Cournot competitor, what is the industry equilibrium? What are the associated payoffs?
- 2. Firm 2 and 3 decide to merge and form a single firm (MC is still 0). Calculate the new industry equilibrium. Is firm 1 better or worse off as a results? Are the combined profits from firm 2 and 3 greater or less than before? Would it be a profitable idea for all three firms to organize into a cartel?
- 3. Suppose firm 1 can commit to a certain level of output in advance. If the choice of firm 1 is q_1 , what would be the optimal choices of firm 2 and 3?

¹Modified from Izmalkov (2006, MIT)

²Modified from Izmalkov (2006, MIT)

Question 4. Pure Exchange Economy

Consider the following pure exchange economy with two consumers and two goods, x and y. Consumer 1 has the utility function $u_1(x,y) = x^2y$ and his endowment is (2,0). Consumer 2 has the utility function $u_1(x,y) = xy^2$ and her endowment is (0,2). Compute the competitive equilibrium price and allocation.