# A PREFERRED-HABITAT MODEL OF TERM PREMIA, EXCHANGE RATES, AND MONETARY POLICY SPILLOVERS

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# Motivation

#### Motivation

- Four broad empirical facts
  - 1. Strong patterns in currency returns: deviations from Uncovered Interest Parity (UIP) (Fama 1984...)
  - 2. Strong patterns in the term structure: deviations from the Expectation Hypothesis (EH) (Fama & Bliss 1987, Campbell & Shiller 1991...)
  - 3. The two risk premia are deeply connected (Lustig et al 2019, Lloyd & Marin 2019, Chernov & Creal 2020...)
  - 4. Quantitative easing (which affects term premia) seems to have strong effect on exchange rates even with policy rates unchanged at the ZLB...
- · Making sense of these facts is important
  - · To understand what determines exchange rates (volatility, disconnect...)
  - To understand how monetary policy transmits domestically (along the yield curve)...
  - ...but also internationally, via exchange rates and the foreign yield curve (spillovers)

#### Motivation

- On the theory side:
  - · Standard representative agent no-arbitrage models have a hard time
  - Recent literature emphasizes the optimization of financial intermediaries and the constraints they face (Gabaix & Maggiori 2015, Itskhoki & Mukhin 2019, Koijen & Yogo 2020)
  - · Revives an old literature on portfolio-balance (Kouri 1982, Jeanne & Rose 2002)
- This paper: introduce risk averse 'global rate arbitrageur' absorbing supply and demand shocks in bond and currency markets
  - FX and bond markets populated by different investor clienteles (pension funds, importers/exporters)
  - Arbitrageurs (hedge funds, fixed income desk of broker-dealer) partly overcome segmentation
- Formally: Two-country version of Vayanos & Vila's (2021) preferred-habitat model
  - · Contemporaneous paper by Greenwood et al (2020) in discrete time with two bonds

# **Findings**

- 1. Can reproduce qualitative and quantitative facts about the joint behavior of bond and currency risk premia
- 2. Rich transmission of monetary policy shocks (particularly unconventional) via exchange rate and term premia, contrasting with standard models
- 3. General message: floating exchange rates provide limited insulation. Failure of Friedman-Obtsfeld-Taylor's Trilemma

Framework is very rich. Can use it to answer more ambitious questions (not there yet):

- (a) plunge into standard open economy macro model (general equilibrium; Ray 2019)
- (b) think about deviations from LOP (from UIP to CIP; Hebert, Du & Wang 2019)

# Set-Up

# Set-Up: Two-country Vayanos & Vila (2021)

- Continuous time  $t \in (0, \infty)$ , 2 countries j = H, F
- Nominal exchange rate  $e_t$ : H price of F (increase  $\equiv$  depreciation of H's currency)
- In each country j, continuum of zero coupon bonds in zero net supply with maturity  $0 \le \tau \le T$ , and  $T \le \infty$
- · Bond price (in local currency)  $P_{jt}^{(\tau)}$ , with yield to maturity  $y_{jt}^{(\tau)} = -\log P_{jt}^{(\tau)}/\tau$
- Exogenous nominal short rate ("monetary policy")  $i_{jt} = \lim_{\tau \to 0} y_{jt}^{(\tau)}$ :

$$\mathrm{d}i_{jt} = \kappa_{ij}(\bar{i}_j - i_{jt})\,\mathrm{d}t + \sigma_{ij}\mathrm{d}B_{ijt}$$

#### Arbitrageurs and Preferred-Habitat Investors

#### Three types of investors:

- Home and Foreign preferred-habitat bond investors (hold bonds in a specific currency and maturity)
  - $\cdot$  Eg, pension funds, money market mutual funds
- Preferred-habitat currency traders (hold foreign currency)
  - Eg, importers/exporters
- Global Rate Arbitrageurs (can trade in both currencies, in domestic and foreign bonds)
  - · Eg, global hedge funds

## Global Rate Arbitrageur

- Wealth  $W_t$ :
  - $W_{Ft}$  invested in country F short rate (denominated in Home currency)
  - $\cdot X_{it}^{(\tau)}$  invested in bond of country j and maturity  $\tau$  (denominated in Home currency)
  - · Remainder in country H short rate
- · Instantaneous mean-variance optimization (limit of OLG model)

$$\begin{aligned} \max \mathbb{E}_t (\mathrm{d}W_t) &- \frac{a}{2} \mathbb{V} \mathrm{ar}_t (\mathrm{d}W_t) \\ \text{s.t. } \mathrm{d}W_t &= & W_t i_{Ht} \, \mathrm{d}t + W_{Ft} \left( \frac{\mathrm{d}e_t}{e_t} + (i_{Ft} - i_{Ht}) \, \mathrm{d}t \right) \\ &+ \int_0^T X_{Ht}^{(\tau)} \left( \frac{\mathrm{d}P_{Ht}^{(\tau)}}{P_{Ht}^{(\tau)}} - i_{Ht} \, \mathrm{d}t \right) \mathrm{d}\tau + \int_0^T X_{Ft}^{(\tau)} \left( \frac{\mathrm{d}(P_{Ft}^{(\tau)}e_t)}{P_{Ft}^{(\tau)}e_t} - \frac{\mathrm{d}e_t}{e_t} - i_{Ft} \, \mathrm{d}t \right) \mathrm{d}\tau \end{aligned}$$

Key insight: Risk averse arbitrageurs' holdings increase with expected return

#### Preferred-habitat Bond and FX Investors

• Demand for bonds in currency j, of maturity  $\tau$  (denominated in Home currency):

$$Z_{jt}^{(\tau)} = -\alpha_j(\tau) \log P_{jt}^{(\tau)} - \theta_j(\tau) \beta_{jt}$$

- $\theta_i(\tau) \geq 0, \beta_{it} > 0 \iff$  decrease in net demand for bonds of maturity  $\tau$
- Demand for foreign currency (spot) (denominated in Home currency):

$$Z_{et} = -\alpha_e \log(e_t) - \theta_e \gamma_t,$$

- · Can accommodate forward demand. Under CIP, equivalent to spot + H and F bond trades
- Exogenous bond and FX demand risk factors:

$$\mathrm{d}\beta_{jt} = -\kappa_{\beta j}\beta_{jt}\,\mathrm{d}t + \sigma_{\beta j}\mathrm{d}B_{\beta jt} \quad ; \quad \mathrm{d}\gamma_t = -\kappa_{\gamma}\gamma_t\,\mathrm{d}t + \sigma_{\gamma}\mathrm{d}B_{\gamma t}$$

Key Insight: Price elastic habitat traders. Price movements require portfolio rebalancing

# Market Clearing (Stocks)

Home bonds

$$X_{Ht}^{(\tau)} + Z_{Ht}^{(\tau)} = 0$$

Foreign bonds

$$X_{Ft}^{(\tau)} + Z_{Ft}^{(\tau)} = 0$$

Currency market

$$W_{Ft} + Z_{et} = 0$$

• Risk factors: short rates  $(dB_{ijt})$ , bond demands  $(dB_{\beta jt})$  and currency demand  $(dB_{\gamma t})$ 

Risk Neutral Global Arbitrageur

(aka Standard Model)

#### 1. Benchmark: Risk Neutral Global Rate Arbitrageur (aka Standard Model)

Consider the benchmark case of a risk neutral global rate arbitrageur: a = 0

• Expectation Hypothesis holds:

$$\mathbb{E}_{t} dP_{Ht}^{(\tau)} / P_{Ht}^{(\tau)} = i_{Ht} \; ; \; \mathbb{E}_{t} dP_{Ft}^{(\tau)} / P_{Ft}^{(\tau)} = i_{Ft}$$

- · No effect of QE on yield curve, at Home or Foreign
- · Yield curve independent from foreign short rate shocks
- Uncovered Interest Parity holds:

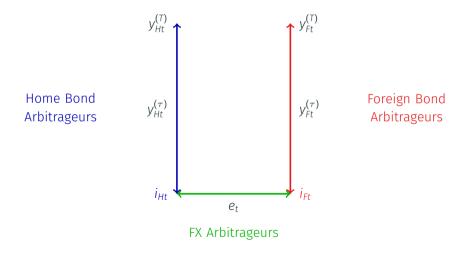
$$\mathbb{E}_t \, \mathrm{d} e_t / e_t = i_{Ht} - i_{Ft}$$

- · 'Mundellian' insulation: shock to short rates 'absorbed' into the exchange rate
- · Classical Trilemma: capital flows and floating exchange rates deliver monetary autonomy

# **Segmented Arbitrage**

# 2. Segmented Arbitrage and No Demand Shocks ( $\beta_{jt}=\gamma_t=0$ )

Assume foreign currency and bonds traded by three disjoint sets of arbitrageurs



# 2. Segmented Arbitrage and No Demand Shocks ( $\beta_{it}=\gamma_t=0$ )

Postulate: 
$$\log P_{jt}^{(\tau)} = -A_{ij}(\tau)i_{jt} - C_j(\tau)$$
;  $\log e_t = A_{iFe}i_{Ft} - A_{iHe}i_{Ht} - C_e$ 

#### Proposition (Segmented Arbitrage, Currency Carry Trade CCT and UIP Deviations)

When arbitrage is segmented, risk aversion a>0 and FX price elasticity  $\alpha_e>0$ 

- Attenuation:  $0 < A_{ije} < 1/\kappa_{ije}$
- CCT expected return  $\mathbb{E}_t de_t / e_t + i_{Ft} i_{Ht}$  decreases in  $i_{Ht}$  and increases in  $i_{Ft}$  (UIP deviation)

Intuition: Similar to Kouri (1982), Gabaix and Maggiori (2015)

- When  $i_{Ft}\uparrow$ , FX arbitrageurs want to invest more in the CCT
- · Foreign currency appreciates  $(e_t \uparrow)$
- · As  $e_{\rm t}\uparrow$ , price elastic FX traders reduce holdings ( $\alpha_{\rm e}>$  0):  $Z_{\rm et}\downarrow$
- FX arbitrageurs increase their holdings  $W_{Ft} \uparrow$ , which requires a higher CCT return

# 2. Segmented Arbitrage and No Demand Shocks ( $eta_{jt}=\gamma_t=0$ )

#### Proposition (Segmented Arbitrage and Bond Carry Trade BCT)

When arbitrage is segmented, a > 0 and  $\alpha(\tau) > 0$  in a positive-measure subset of (0, T):

- · Attenuation:  $A_{ij}( au) < (1-e^{-\kappa_{ij} au})/\kappa_{ij}$
- Bond prices in country *j* only respond to country *j* short rates (no spillover)
- · BCT<sub>j</sub> expected return  $\mathbb{E}_t \, \mathrm{d} P_{jt}^{(\tau)} / P_{jt}^{(\tau)} i_{jt}$  decreases in  $i_{jt}$

#### Intuition: Similar to Vayanos & Vila (2021)

- When  $i_{it} \downarrow$ , bond arbitrageurs want to invest more in the BCT
- Bond prices:  $P_{jt}^{(\tau)} \uparrow$
- · As  $P_{jt}^{(\tau)}\uparrow$ , price-elastic habitat bond investors  $(\alpha_j(\tau)>0)$  reduce their holdings:  $Z_{jt}^{(\tau)}\downarrow$
- Bond arbitrageurs increase their holdings  $X_{it}^{(\tau)} \uparrow$ , which requires a larger BCT return

## Macro Implications of the Segmented Model

#### Assume a > 0, $\theta_i(\tau) > 0$ and $\theta_e > 0$ :

- Unexpected increase in bond demand in country j ( $QE_i$ ) reduces yields in country j
- · No effect on bond yields in the other country or on the exchange rate
  - QE purchases:  $Z_{jt}^{(\tau)} \uparrow$
  - · Bond arbitrageurs reduce holdings  $X_{ir}^{(\tau)} \downarrow$ , reducing risk exposure and pushing down yields
  - · Arbitrageurs in other markets are unaffected

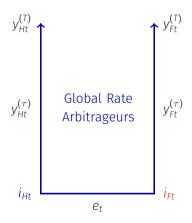
#### Open Economy Macro Implications:

- Changes in Home monetary conditions (conventional or QE) have no effect on the Foreign yield curve. Full insulation
- Insulation is even stronger in the case of QE: exchange rate is unchanged
- Trilemma? As we will see, this result arises because of markets segmentation (limited capital flows), not because of floating exchange rates

# **Global Arbitrage**

# 3. Global Rate Arbitrageur and No Demand Shocks ( $eta_{it}=\gamma_t=0$ )

Assume now global rate arbitrageur can invest in bonds (H and F) and FX



# 3. Global Rate Arbitrageur and No Demand Shocks ( $eta_{it}=\gamma_t=0$ )

Postulate 
$$\log P_{it}^{(\tau)} = -A_{ijj}(\tau)i_{jt} - A_{ijj'}(\tau)i_{j't} - C_H(\tau)$$
;  $\log e_t = A_{iFe}i_{Ft} - A_{iHe}i_{Ht} - C_e$ 

#### Proposition (Global Arbitrage and Carry Trades CCT, BCT)

When arbitrage is global, risk aversion a > 0 and price elasticities  $\alpha_e, \alpha_i(\tau) > 0$ :

- The results of the previous propositions obtain: both *CCT* and  $BCT_H$  return decrease with  $i_{Ht}$ , and attenuation is stronger than with segmented markets
- $\bigwedge$  In addition,  $BCT_F$  increases with  $i_{Ht}$
- The effect of  $i_{jt}$  on bond yields is smaller in the other country:  $A_{jj'}(\tau) < A_{jj}(\tau)$

#### Intuition: Bond and FX Premia Cross-Linkages

- When  $i_{Ht} \downarrow$  global arbitrageurs want to invest more in CCT and BCT<sub>H</sub>
- $e_t$  and  $W_{Ft}$   $\uparrow$ : increased FX exposure (risk of  $i_{Ft} \downarrow$ )
- Hedge by investing more in  $BCT_F$  since price of foreign bonds increases when  $i_{Ft}$  drops: foreign yields decline and  $BCT_F$  decreases

## Macro Implications of Global Rate Arbitrageur Model

#### Assume a > 0 and $\alpha_e, \alpha_i(\tau) > 0$ :

- Unexpected QE<sub>H</sub> reduces yields in country H
- Also reduces yields in country F, and depreciates the Home currency
  - Arbitrageurs decrease H bond exposure (less exposed to risk of  $i_{Ht} \uparrow$ )
  - More willing to hold assets exposed to this risk: increase holdings of F bonds and currency, pushing down F yields and depreciating the H currency

#### Open Economy Macro Implications:

- Changes in Home monetary conditions (conventional or QE) affect both yield curves and the exchange rate: potential spillovers from monetary policy. Imperfect insulation even with floating rates
- QE or FX interventions in one country affect monetary conditions in both countries and depreciate the currency
- Failure of the Classical Trilemma

# The Full Model

# The Full Model: Adding Demand Shocks $\beta_{jt} \neq 0$ , $\gamma_t \neq 0$

· Can allow for rich demand structure embodied in VCV of risk factors. DGP:

$$\mathbf{q}_{t} = \begin{bmatrix} i_{Ht} & i_{Ft} & \beta_{Ht} & \beta_{Ft} & \gamma_{t} \end{bmatrix}^{\top}$$
$$d\mathbf{q}_{t} = -\mathbf{\Gamma} \left( \mathbf{q}_{t} - \overline{\mathbf{q}} \right) dt + \boldsymbol{\sigma} d\mathbf{B}_{t}$$

- · In general: dynamics matrix  $\Gamma$  and correlation matrix  $\sigma$  completely unrestricted
  - · Retains equilibrium affine structure:

$$-\log P_{jt}^{(\tau)} = \mathbf{q}_t^{\top} \mathbf{A}_j(\tau) + C_j(\tau)$$
 ,  $-\log e_t = \mathbf{q}_t^{\top} \mathbf{A}_e + C_e$ 

- Complicates hedging behavior of arbitrageurs
- Today: we assume independent processes for all factors, except shocks to short rates may be correlated, and currency demand  $\gamma_t$  may respond to short rates
  - $\cdot \implies$  block-lower-triangular  $oldsymbol{\Gamma}$ , block diagonal  $oldsymbol{\sigma}$

#### **Numerical Calibration**

Data: Zero coupon data: US Treasuries (*H*) and German Bunds (*F*); exchange rate data: German mark/euro

Targets: second moments of short/long term rates, exchange rates, and volumes

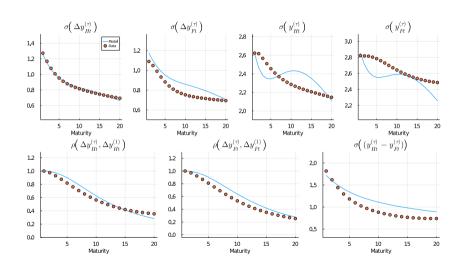
Parameter	Value	Parameter	Value	Parameter	Value
$\kappa_{iH}$	0.126	$\kappa_{\gamma}$	0.134	$a\sigma_{eta} heta_0$	90.6
$\kappa_{iF}$	0.0896	$\kappa_{\gamma,iH}$	-0.267	$a\alpha_e$	73.4
$\sigma_{iH}$	1.43	$\kappa_{\gamma,i_F}$	0.252	$a\alpha_0$	4.74
$\sigma_{iF}$	0.751	$a\sigma_{\gamma} heta_{e}$	763.0	$\alpha_1$	0.144
$\sigma_{iH,iF}$	1.05	$\kappa_{eta}$	0.0501	$\theta_1$	0.374

For policy experiments: CRRA  $\gamma=2$  and arbitrageur wealth  $\frac{W}{GDP_H}\approx 5\% \implies a=40$ 

# Model Fit: Short Rates and Exchange Rates

Moment	Data	Model	Moment	Data	Model
$\sigma\left(y_{Ht}^{(1)}\right)$	2.622	2.614	$\rho\left(\Delta\log e_t, (y_{Ht}^{(1)} - y_{Ft}^{(1)})\right)$	-0.105	-0.096
$\sigma \left( \Delta y_{Ht}^{(1)} \right)$	1.273	1.254	$\rho\left(\Delta\log e_t, \Delta y_{Ht}^{(1)}\right)$	-0.095	-0.214
$\sigma\left(y_{Ft}^{(1)}\right)$	2.822	2.853	$\rho\left(\Delta\log e_t, \Delta y_{Ft}^{(1)}\right)$	0.048	0.071
$\sigma\left(\Delta y_{Ft}^{(1)}\right)$	1.09	1.174	$\rho\left(\Delta^{(5)}\log e_t, (y_{Ht}^{(5)} - y_{Ft}^{(5)})\right)$	0.12	0.06
$\sigma\left((y_{Ht}^{(1)}-y_{Ft}^{(1)})\right)$	1.816	1.717	$\tilde{V}_H(0 \le \tau \le 3)$	0.361	0.378
$\sigma(\Delta \log e_t)$	10.186	10.183	$\tilde{V}_H$ (11 $\leq \tau \leq$ 30)	0.08	0.116

## Model Fit: Long Rates



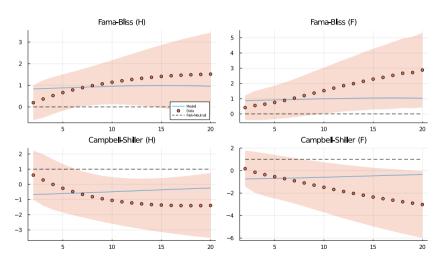
#### **Return Predictability**

- · Bond returns and slope of the term structure
  - · Fama & Bliss (1987), Campbell & Shiller (1991)

- · Currency returns and UIP
  - Fama (1984), Chinn & Meredith (2004)

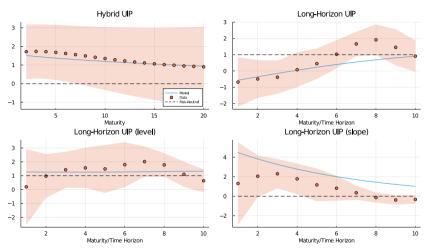
- · Cross-country bond and currency returns
  - Lustig, Stathopoulos & Verdelhan (2019)
  - · Chernov & Creal (2020), Lloyd & Marin (2019)

# Regression Coefficients: Term Structure



Implications: Positive slope-premia relationship

#### **Regression Coefficients: UIP**



Implications: CCT is profitable, but profitability goes to zero if CCT is done with long-term bonds or over long horizon. Slope differential predicts CCT return

#### **Policy Spillovers**

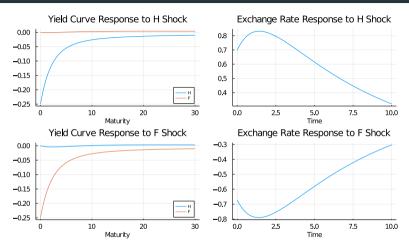
#### Conduct policy experiments:

- · Monetary policy shock: unanticipated 25bp decrease in policy rate (H and F)
- QE shock: unanticipated positive demand shock (H and F) = 10% of GDP

#### Examine spillovers:

- Across the yield curves (short and long rates; and across countries)
- To the exchange rate

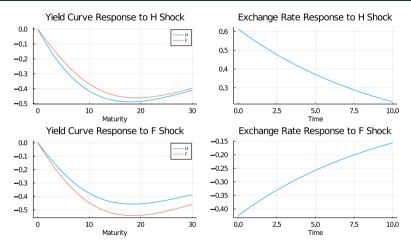
#### **Monetary Shock Spillovers**



Implications: small cross-country yield response; exchange rate "delayed overshooting"

• Intuition: correlated short rates, currency demand response

## **QE Shock Spillovers**



Implications: large spillovers of QE, both to foreign yields and exchange rate

• Intuition: correlated short rates, elastic currency traders

#### **Concluding Remarks**

- Present an integrated framework to understand term premia and currency risk
- · Resulting model ties together
  - Deviations from Uncovered Interest Parity
  - Deviations from Expectation Hypothesis
- Allows rich demand specification with complex potential interactions between hedging demands
- Break the 'Friedman-Obstfeld-Taylor' Trilemma: monetary policy transmits to other countries via FX and term premia
- · Extensions:
  - (a) Endogenize policy rates as in Ray (2019)
  - (b) Consider deviations from LOP as in Hebert, Du & Wang (2019)
  - (c) Consider non-conventional monetary policy and official interventions

# Thank You!