



AI matchmaking : customer questions & preferences

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Team3 Intro.

Openfind



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Why need to analyze customer preferences

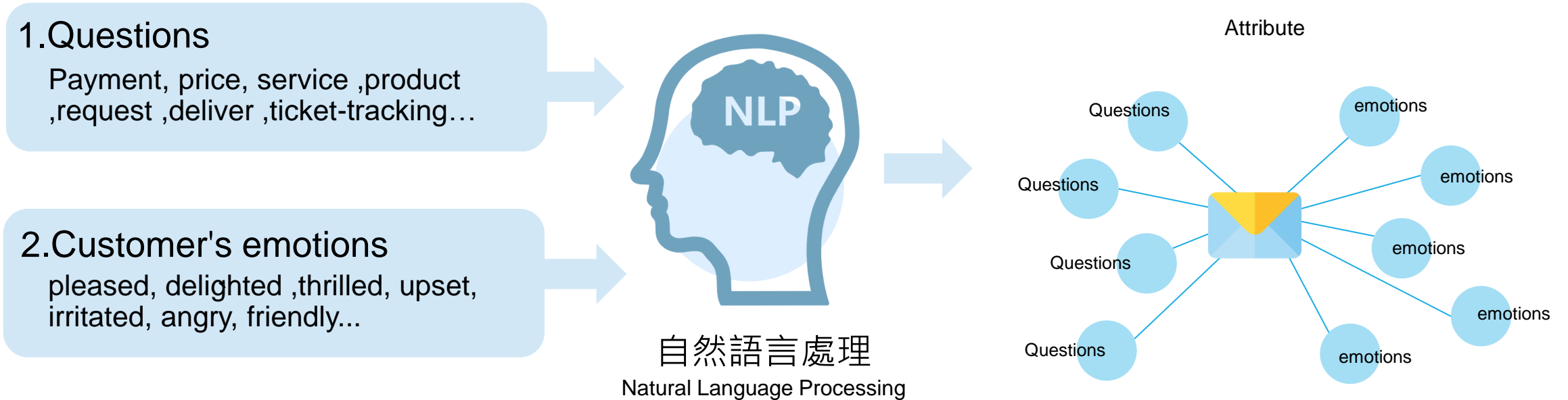
Understand the customer's needs and feeling at the first time.



1. Improve performance : response time 、 priority 、 satisfaction...
2. Solve the problem : track issues by tier1, tier2...
3. Staff candidate : junior, senior, technical or sales...
4. Help user learning : familiar with UI & features, step by step

Natural Language Processing

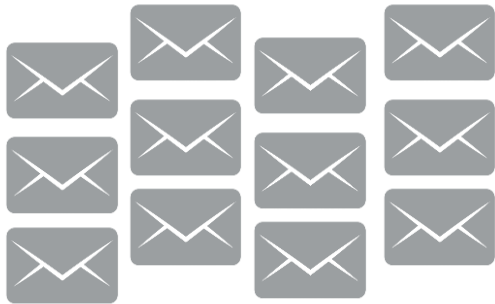
- Accurately extract information and insights contained in the message.
- Analyze natural language data, categorize and organize the document.



Pattern format

Date Scope

- Format : Email (.eml)
- Year : 2015-2018
- 1,500-2,000 records
(Discuss if needed)



Customer Type

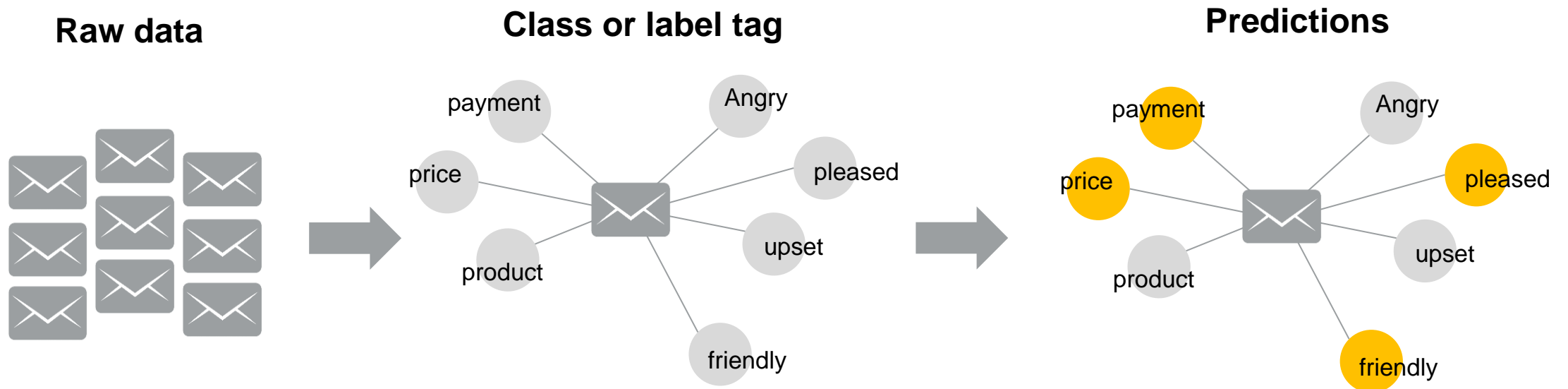
- B2B : company (5U-20U)
- B2C : personal

Email Type

- Subject/Objective
- Greeting
- Content/Message
- Conclusion/Summary
- Signature
- Loop : Forward/Reply
- Attachment : N/A

Expected results and significance

Find out relation between questions and emotions, try to create concept association map diagram.



Q&A

Thank you for listening.

Team 3 : 張世鋒 (Neil) 、徐上民 (Sammy) 、孫俊淵(Sun) 、黃玟琪(Christine)