## Lab No. 12

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29 November, 2021

## 1. Total up spending by corporation and report the biggest and smallest spenders inclusive of rooms and parking.

Smallest spending corporation, rooms + parking: E (\$87,661.18). Largest spending corporation, rooms + parking: D (\$101,098.70).

```
## # A tibble: 5 x 2

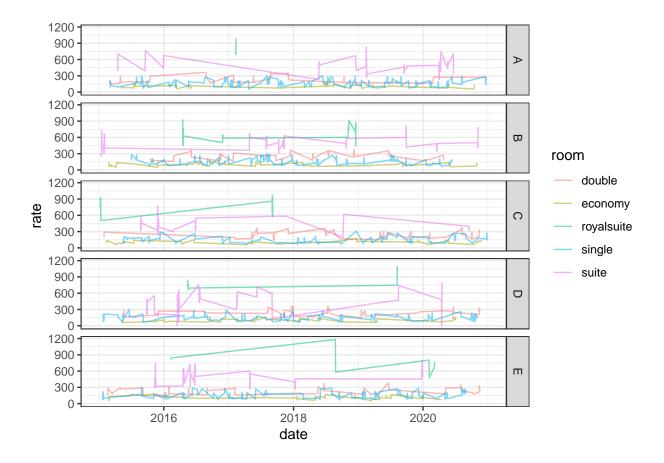
## corp sum_tot

## 

## 1 E 87661.
## 2 A 88516.
## 3 C 89954.
## 4 B 98318.
## 5 D 101099.
```

2. Visualize (using ggplot) each corporation's spending at the hotel over time and by roomtype. Make one plot with ggplot that shows this.

```
plot1 <- cost %>% arrange(date) %>%
  ggplot(aes(x = date, y = rate, color = room)) +
  geom_line(size = .5, alpha = .5) +
  facet_grid(corp ~ .) +
  theme_bw()
plot1
```

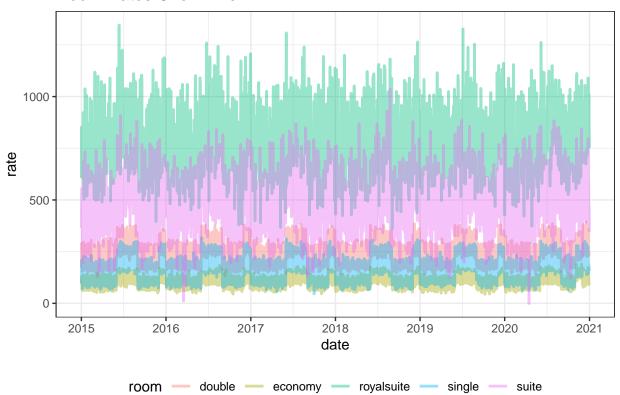


3. Visualize (using ggplot) the room rates over time by room type. Can you tell what factors determine room price? Make two total plots, the first showing the room rates over time by room type, and the second explaining some feature of one of the room rates (e.g. when is the double room price high? When is it low?).

Plot 1 - Room rates over time by room type

```
plot2 <- roomrates_cl %>%
  ggplot(aes(x = date, y = rate, color = room)) +
  geom_line(alpha = .4, size = 1) +
  theme_bw() +
  theme(legend.position = "bottom") +
  scale_x_date(date_breaks = "1 year", date_labels = "%Y") +
  labs(title = "Room Rates Over Time")
plot2
```

## Room Rates Over Time



Plot 2 - Explaining a feature of room rates

Based on plot 1 of Q3 (plot2), it appears that the changes in room rate are fairly cyclical and that overall the pattern exists across room types. Therefore, I suspected that room rates were adjusted based on the month or season, as change in demand for rooms probably follows a similar (seasonal) pattern each year. To visualize this, I found the average rate for each month, averaged across the 5 years of data available, for each

room type. Once visualized, we see a clear pattern that generally holds across all room types: Room rates are fairly steady in the beginning of the year, then they increase for the summer months of June-August before declining back to pre-summer levels, and then heading into the holiday season, rates increase again to similar peak-summer rates. These trends align with the general public's travel plans: Most people take time off to travel in the summer when children are out of school for summer break or work is slower, and again at the end of the year when kids have winter break and holidays prompt people to travel to visit friends and family.

```
plot3 <- roomrates_cl %>%
  arrange(room, date) %>%
  mutate(month = month(date),
         month_chr = month(date, label = TRUE),
         day = day(date),
         year = year(date)) %>%
  group_by(room, month) %>%
  summarize(avg_rt = mean(rate)) %>%
  ggplot(aes(x = month, y = avg_rt, color = room)) +
  geom point() +
  geom_line(size = 1) +
  theme bw() +
  labs(title = "Average Monthly Room Rate, 2015 - 2020",
       x = "Month",
       y = "Avg. Rate") +
  scale_x_discrete(breaks = waiver(), limits = c("Jan", "Feb", "Mar", "Apr",
                                                  "May", "Jun", "Jul", "Aug",
                                                  "Sep", "Oct", "Nov", "Dec"))
plot3
```



