

**Improvement Record:** Please write down what you plan to change after reviews.

**Result:** What you have modified in catalog

**Please fill in the sheet when you submit your catalog on the first day of the internship.**

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|--|---|-------------|----------------------|
| <b>ID</b>                                      | <b>b110</b>   | <b>NAME</b> | <b>Wang Yaochong</b> |
| <b>Improvement Plan<br/>After Skype Review</b> | <ol style="list-style-type: none"><li><b>1. Put more attention on priority.</b><br/><i>Because I have come up with many merits, but I can't implement all these features for a short time, so I need to focus on the most important feature that I want to implement.</i></li><li><b>2. Try to think harder and make my software more useful and valuable.</b><br/><i>If I think more, I believe I can find other more useful and valuable features or merits which can help the software user to make more profit by using the software.</i></li><li><b>3. Try to understand the real meaning of merit and describe all my merits more precisely</b></li><li><b>4. Try to add examples for merit in order to state the merit more clearly.</b></li></ol>   |             |                      |
| <b>Improved Result</b>                         | <ol style="list-style-type: none"><li><b>1. I sorted and rearrange all my merits and points of merit by priority from high to low</b></li><li><b>2. I come up with more function points which can help software user.</b><ol style="list-style-type: none"><li><i>① Show extra information for every menu item if needed in order to attract more customers.</i></li><li><i>② Make discount reservation in order to save discount setting time.</i></li><li><i>③ Discount for specific orders.</i></li><li><i>④ Show food list by available state.</i></li><li><i>⑤ Order by discount percent.</i></li><li><i>⑥ Quick order for food in discount package.</i></li><li><i>⑦ Discount for specific order.</i></li><li><i>⑧ Online customers can see order history.</i></li><li><i>⑨ Food inventory management (optional, depends on real business).</i></li><li><i>⑩ Figure for category selling ratio.</i></li><li><i>⑪ Figure for category selling trend.</i></li></ol></li></ol> |             |                      |

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|  | <p>3. <i>I think I got the idea of merit: a merit is an advantage that you can offer to your software user and it can help the user to make more profit, a merit may include several function points and may be a part of function module, but it may not include all function the module can provide. I rewrote my catalog in order to state my merits more precisely according to my last comprehension about merit.</i></p> <p>4. <i>I added many examples for function points of merit in order to state the merit more clearly.</i></p> |
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| <b>ID</b>                                       | <b>NAME</b>  |
|---|--|
| <b>Improvement Plan<br/>After Intern Review</b> | <p>1. <i>Think about what is the real demand of customers, what kind of value/profit can you bring to customer.</i></p> <p>2. <i>Think carefully about what the mentor said and rewrite my catalog in a more detailed way.</i></p> <p>3. <i>Try my best to implement the software.</i></p>   |
| <b>Improved Result</b>                          | <p>1. <i>I thought a lot about this question. My client is area manager in fast food chain store. So what is the most important feature for a fast food chain store? My answer is fast! Fast to supply food for customers is definitely the most important business. I made a lot hypothesis on this question. I found that I can reduce time for process during the operation in fast food chain such time for ordering, time for payment, time for delivery food and so on. I know what should I do.</i></p> <p>2. <i>I came up with some merit that can really help customers, and I rewrote my catalog in a way that customer can understand easily.</i></p> <p>3. <i>I think my implementation won't disappoint my interviewers. I still need to improve.</i></p> |