

Data Management Final Project

Group 6

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Introduction to airbnb



Airbnb is a vacation rental online marketplace company - offering millions of places to stay, all powered by local hosts.

Airbnb has helped hosts delight guests by providing convenient location, unique travel experiences, and immersion in local communities while keeping the financial benefits of tourism with the people who make it happen.

Data Management Strategy



Data defensive and offensive strategy are differentiated by a company's goal and core activities.

- For defensive strategy, it focuses on minimizing downside risk, using analytics to detect and limit fraud and building systems to prevent theft.
- Offensive strategy is about supporting business operations, generating profits and improving customer satisfactions.

We believe Airbnb needs to devote equal attention to both defensive and offensive strategy to succeed.

- With millions of hosts' and customers' private information including, name, address, phone, credit card information etc., Airbnb is required to have a strong data **defense strategy.**
- However, Airbnb also operates in a dynamic market and requires to react quickly to market changes. It should also focus on a **offensive strategy** to react rapidly to competition and market changes.

Transactional Database

Inventory Management



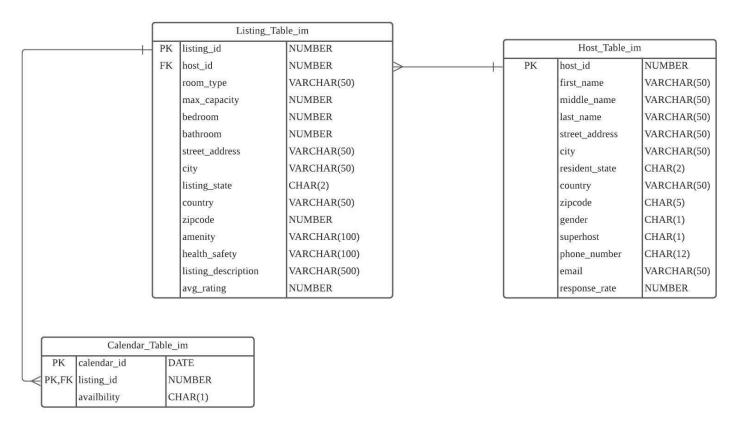
Customer Reservation



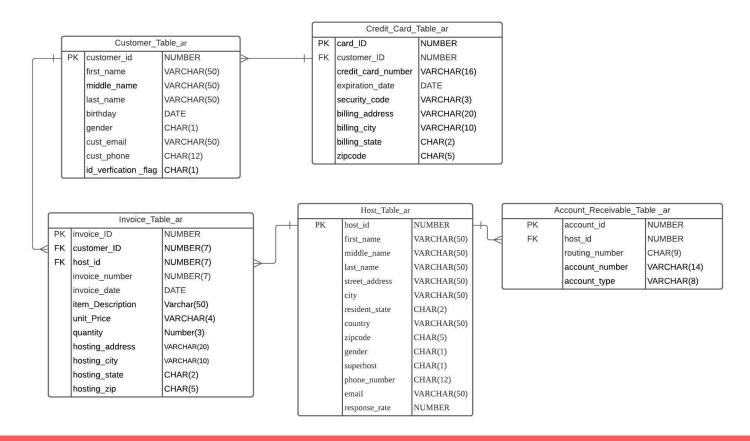
Account Receivable



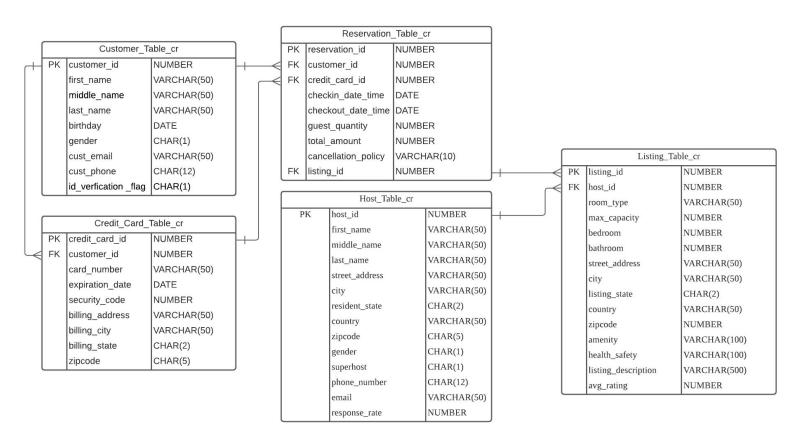
Transactional Database - Inventory Management

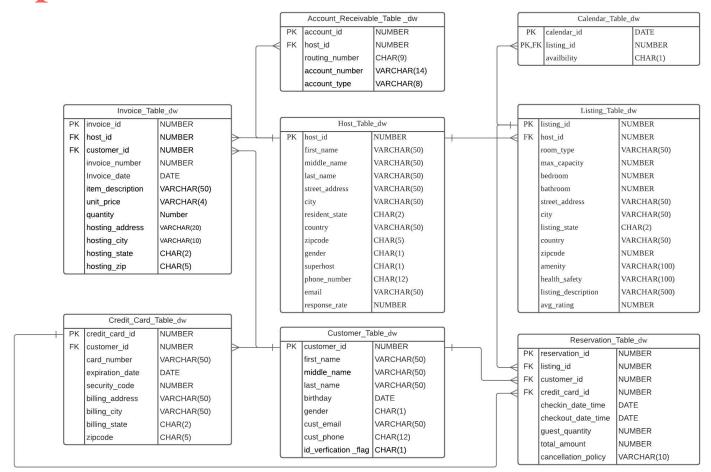


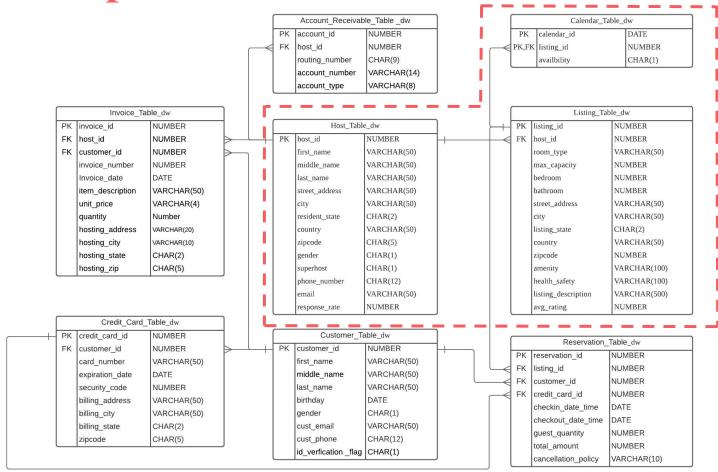
Transactional Database - Account Receivable



Transactional Database - Customer Reservation

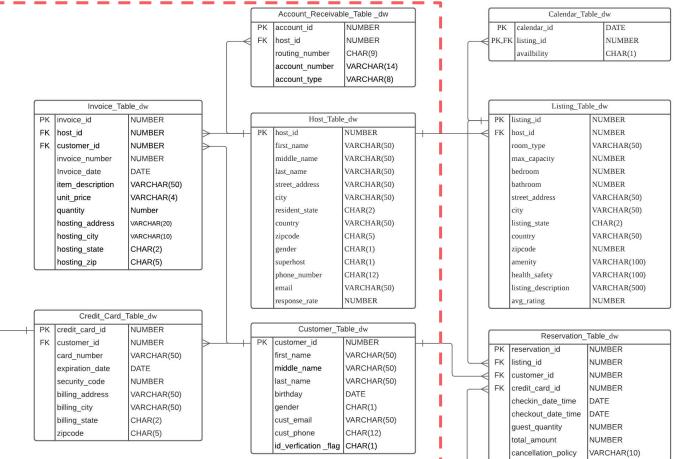


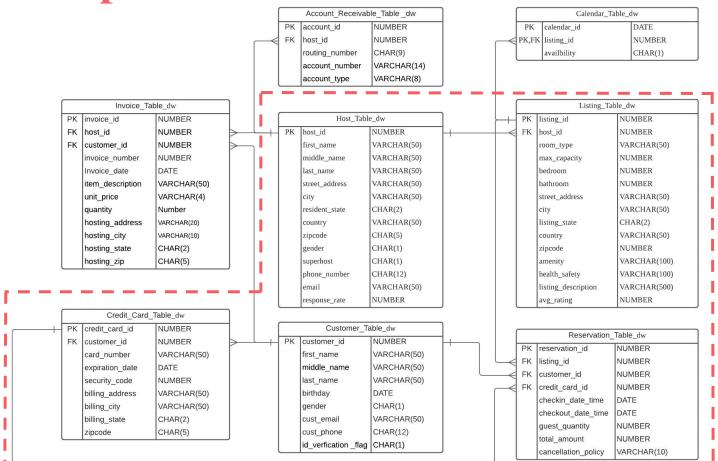




Inventory Management

Account Receivable

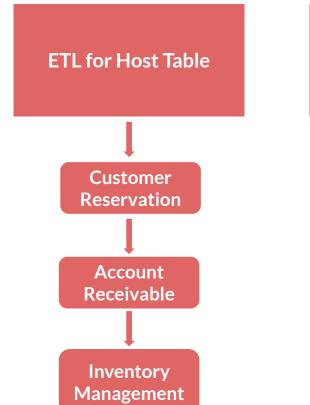


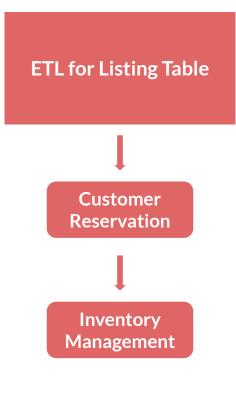


Customer Receivation

Extract Transform Load(ETL):

Inventory Management as first Priority

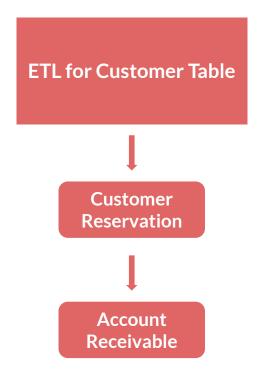


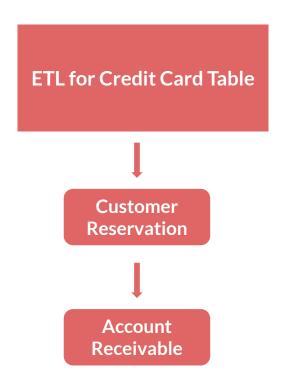




Extract Transform Load(ETL):

Account Receivable as second Priority



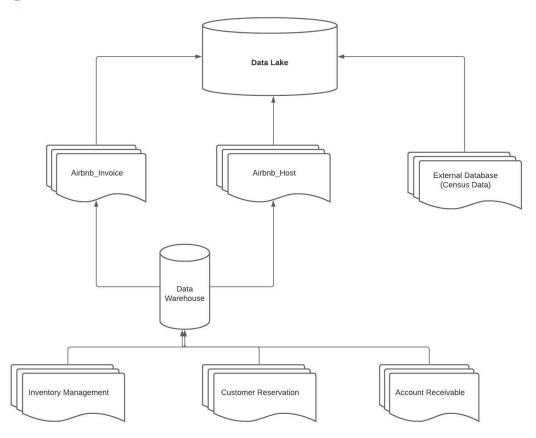


Extract Transform Load(ETL):

Only source from one transactional database



Data Lake



Data Lake: Additional Data (Census data)

1	Α	В	С	D
1	City	Year	GDP	Population
2	Austin	2018	147000	0.964
3	Houston	2018	490000	2.326
4	San_Antor	2018	133000	1.487
5	Dallas	2018	521000	1.345



Read Data

- 1 | host_df = spark.read.format("csv").load("dbfs:/FileStore/shared_uploads/mshch96@utexas.edu/DataLake_Host.csv", header=True, inferSchema=True)
- 2 host_df.show()
- ▶ (3) Spark Jobs
- ▶ host_df: pyspark.sql.dataframe.DataFrame = [host_id: integer, first_name: string ... 12 more fields]

nse_rate	email respo	rhost phone_number	nder supe	ipcode ge	untry z	nt_state co	city reside	street_address	last_name	dle_name	first_name mido	host_id
1.5	1124499221@qq.com	N 123-456-7891	M	78705	USA	TX	Austin	706 West	Mal	null	Shuheng	1000000
4.2	1124429221@qq.com	Y 122-456-7891	F	78705	USA	TX	Austin	21st	Jiang	null	Nico	1000001
3.5	masdsad@163.com	Y 124-564-3455	M	78711	USA	TX	Houston	210E Greystone Dr	Williams	Jack	Tom	1000002
1.5	lfdfdad@163.com	N 123-428-7891	M	76651	USA	TX	Dallas	840 Balckstone Dr	Miller	Kai	Betty	1000003
1.0	wqenjs@gmail.com	N 122-456-9380	M	76689	USA	TX	Antonio	560 6th St San	Davis	null	Katherine	1000004
1.9	3ewrewnjs@gmail.com	N 179-374-4456 w3	F	73340	USA	TX	Houston	901 Congress Dr	Jones	Mia	Shawn	1000005

Read Data

- 1 invoice_df = spark.read.format("csv").load("dbfs:/FileStore/shared_uploads/mshch96@utexas.edu/DataLake_Invoice-1.csv", header=True, inferSchema=True)
- 2 invoice_df.show()
- (3) Spark Jobs
- ▶ invoice df: pyspark.sql.dataframe.DataFrame = [invoice id: integer, host id: integer ... 9 more fields]

i	nvoice_id host_id invo	ice_number :	[nvoice_date item_description uni	t_price quar	tity ho	sting_address	hosting_city host	ing_state hos	sting_zip
ĺ	1000000 1000000	1000000	11/27/2018 comfortable, thre	79	2	706 West	Austin	TX	78705
ĺ	1000001 1000001	1000001	10/5/2001 Large, three bedr	420	3	21st	Austin	TX	78705
	1000002 1000002	1000002	1/20/2005 Single bedroom; f	350	5 210	E Greystone Dr	Houston	TX	78711
ĺ	1000003 1000003	1000003	3/21/2007 Double bedroom; c	120	4 840	Balckstone Dr	Dallas	TX	76651
ĺ	1000004 1000004	1000004	5/25/2008 Single large bedr	115	4	560 6th St	San Antonio	TX	76689
Î	1000005 1000005	1000005	8/21/2010 Big house with ga	320	8 9	01 Congress Dr	Houston	TX	73340

Read Data

```
1 Texas_census_df = spark.read.format("csv").load("dbfs:/FileStore/shared_uploads/mshch96@utexas.edu/Additional_Data.csv", header=True, inferSchema=True)
2 Texas_census_df.show()
(3) Spark Jobs
```

- Texas_census_df: pyspark.sql.dataframe.DataFrame = [City: string, Year: integer ... 2 more fields]

+	+	+-	
I	City Year	GDP F	Population
1	Austin 2018	147000	0.964
Î	Huston 2018	490000	2.326
San	Antonio 2018	133000	1.487
Ī	Dallas 2018	521000	1.345
+	+		

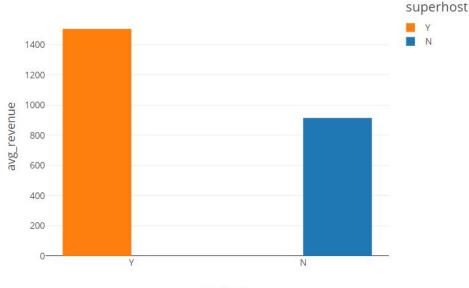
Create View

```
1 host_df.createOrReplaceTempView("host")
2 invoice_df.createOrReplaceTempView("invoice")
3 Texas_census_df.createOrReplaceTempView("texas_census")
```

Data Lake - Insight Analysis 1

Analysis of Avg Superhost Revenue

```
1  %sql
2
3  SELECT avg(i.unit_price * i.quantity) as avg_revenue, h.superhost
4  FROM host h INNER JOIN invoice i
5  ON h.host_id = i.host_id
6  GROUP BY h.superhost;
7
```

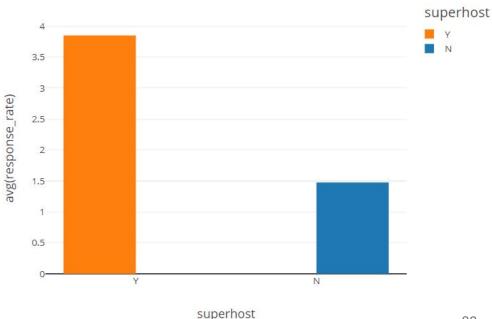


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Data Lake - Insight Analysis 2

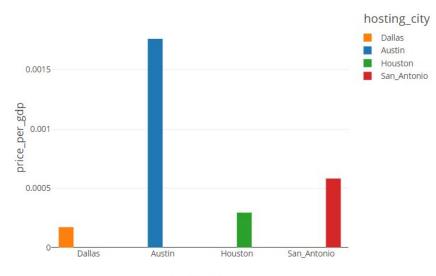
Analysis of Superhost Response Rate

```
1 %sql
2
3 SELECT superhost, avg(response_rate)
4 FROM host
5 Group By superhost;
6
```



Data Lake - Insight Analysis 3

Analysis of US City Average Daily Renting Price Distribution



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Critical Reflection: Lesson Learned

- We have learned how to compose data warehouse from seperate transactional databases, how to utilize ETL to populate data, and how to use spark to draw business insights.
- The most valuable knowledge we have learned from the project is the Airbnb company's data structures as well as all the data techniques.
- We could use these data techniques mentioned above to establish data warehouse for future companies/industries and provide business insights given certain requirements with dataset.

Critical Reflection: Future Improvement

- We could have used MongoDB as NoSQL database for Data Lake
- We could use MongoDB instead of Spark to draw and visualize business insights, since MongoDB is capable of handling much larger size of data compared to spark as well as more functions.

Thank you!

