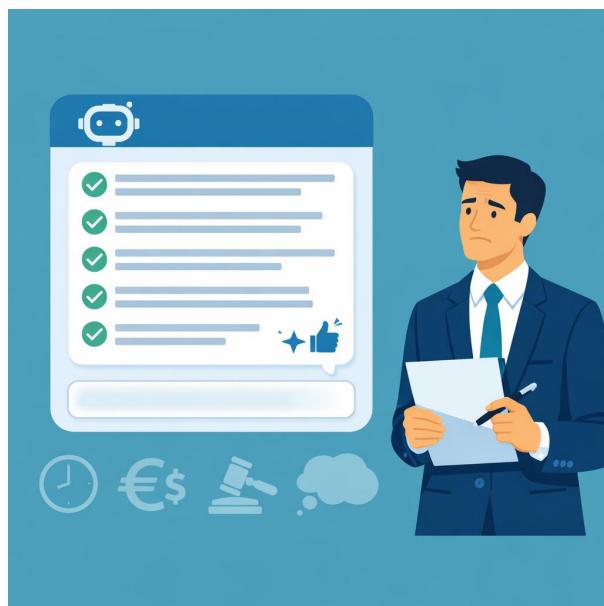


# Lab 1 — Observing Hallucination from Vague Prompts

## Purpose of the Exercise

- Experience how AI behaves when instructions are unclear
- Observe confident but **unreliable** outputs
- Understand why finance requires **structured prompting**
- Reduce blind trust in AI-generated answers



## Setup

- Participants may use any AI chat tool (ChatGPT, Copilot, Gemini, etc.)
- No preparation required
- Individual or paired activity

## Step-by-Step Instructions

## Step 1 — Ask a Vague Finance Question

Ask the AI **without giving context, role, or constraints.**

**Example prompts (choose ONE):**

- “Is this a good financial decision?”
- “What should a company do to improve its finances?”
- “Analyze this investment risk.”
- “What is the best budgeting strategy?”

Do **not** provide numbers, timeframe, country, or assumptions.

## Step 2 — Observe the Response Carefully

Ask participants to notice:

- How confident does the answer sound?
- Are assumptions made without being stated?
- Is advice generic or overly broad?
- Are facts, rules, or regulations referenced without sources?

## Step 3 — Reflect (Do Not Correct Yet)

Participants should **not** fix the prompt yet.

Reflect:

- Would you act on this answer in a real finance role?
- What information is missing?
- What risks would this create in a real organization?

## Group Discussion

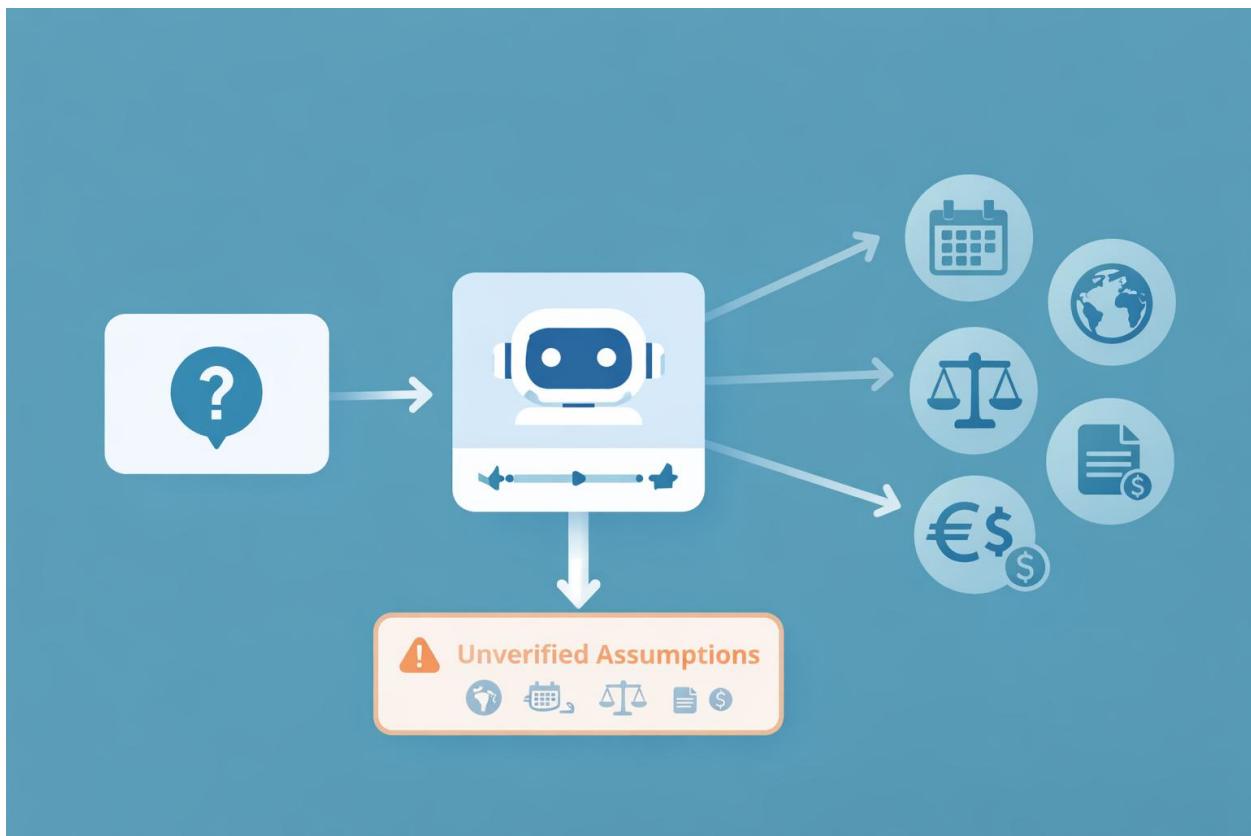
## Discussion Questions

- Did different people get different answers?
- Did the AI sound confident even when unclear?
- What assumptions did the AI invent?
- Why is this dangerous in finance, audit, or compliance contexts?

## Key Learning Outcome

AI does not ask for clarification by default.

When prompts are vague, AI fills gaps with **assumptions**, not facts.



In the next exercise, we'll repeat this task—but with structure—and compare the difference.

This naturally leads into **Role–Context–Task–Constraint prompting**.

# Lab 2: Comparing Prompt Techniques Using the Same Dataset

## Lab Objective

By the end of this lab, participants will:

- Observe how AI responds to **different prompting techniques**
- Understand how structure affects **clarity, accuracy, and risk**
- Learn why unstructured prompting is dangerous in finance
- Build disciplined prompting habits aligned with governance

## Lab Setup

### Dataset

All participants will use the **same dataset**, for example:

- A short financial policy excerpt
- A small reconciliation table
- A budget vs actual summary

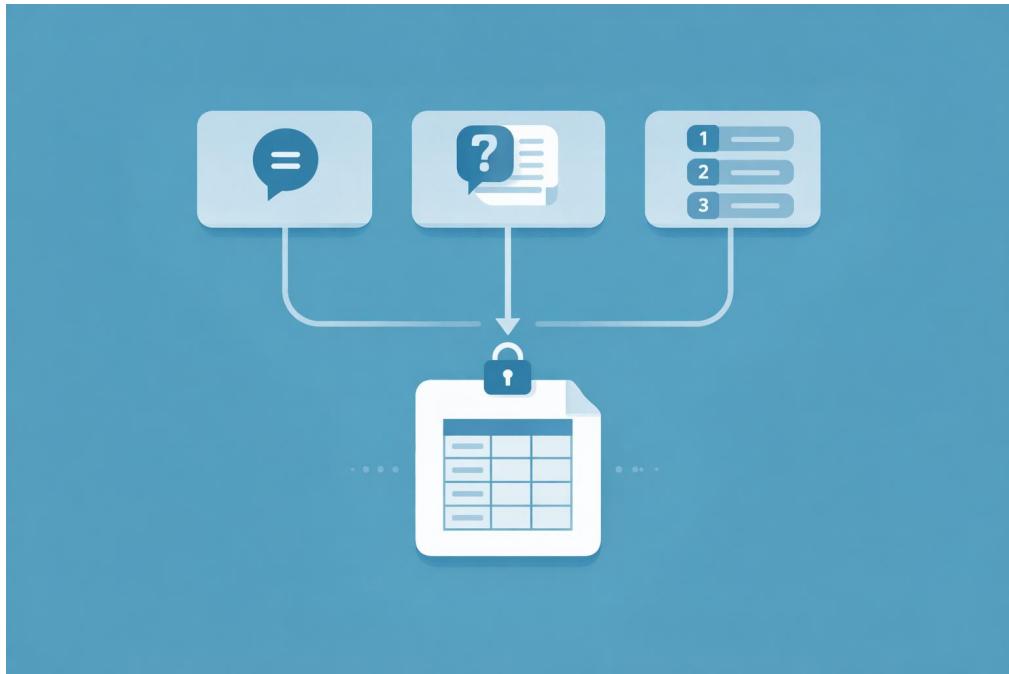
, Participants **must not modify the dataset**.

## Instructions Overview

Participants will:

1. Use **the same dataset**
2. Apply **three different prompt techniques**
3. Compare results based on:

- Clarity
- Accuracy
- Risk



## Step-by-Step Instructions

### Step 1 — Review the Dataset (No Prompting Yet)

- Read the dataset carefully
- Identify:
  - What the data is about
  - What is unclear
  - What decisions *could* be affected by this data
- Do **not** ask the AI anything yet

## Step 2 — Technique 1: Zero-Shot Prompting

### Instruction

Ask the AI to perform a task **without examples or structure**.

### Example Prompt

“Summarize this financial information.”

### Observe

- Is the summary clear?
- Are assumptions made?
- Is anything oversimplified or missing?

## Step 3 — Technique 2: One-Shot or Question-Based Prompting

*(Trainer selects one depending on dataset type)*

### Option A — One-Shot (Pattern Learning)

#### Example Prompt

“Here is an example of a clean financial summary:  
[Trainer-provided example]  
Now summarize the dataset in the same format.”

### Option B — Question-Based (Exploration)

#### Example Prompt

“What potential issues or risks can you identify in this dataset?”

### Observe

- Does structure improve?
- Does the AI focus better?
- Are findings clearer than zero-shot?

## Step 4 — Technique 3: Step-Based or Iterative Prompting

*(Required for all groups)*

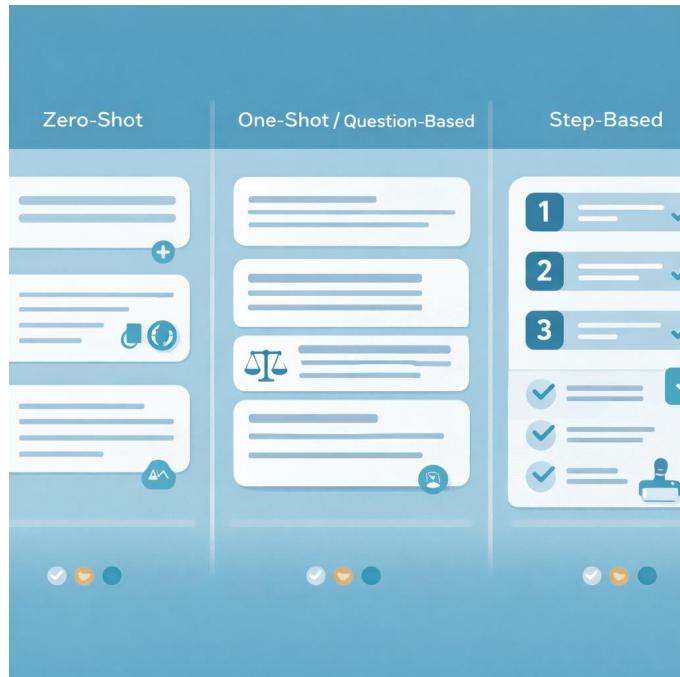
### Example Prompt

“Explain your analysis step by step, focusing only on the data provided.”

, Do NOT ask for hidden reasoning or internal thoughts

### Observe

- Is the logic easier to follow?
- Is the output more reviewable?
- Would this be acceptable in a finance review or audit?



## Step 5 — Comparison Table (Individual or Group)

Participants complete the following table:

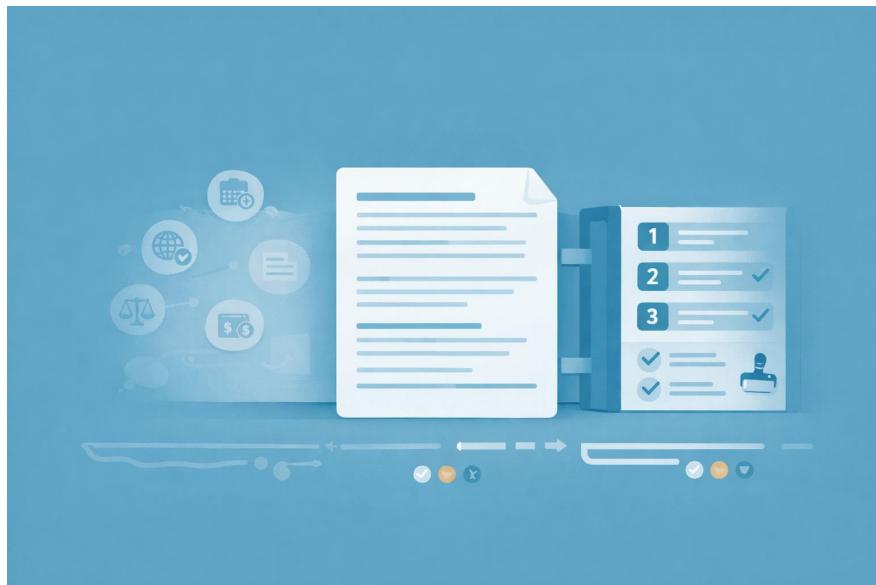
Technique Used	Clarity	Accuracy	Risk Level	Notes
Zero-Shot	Low / Medium / High	Low / Medium / High	Low / Medium / High	
One-Shot / Question	Low / Medium / High	Low / Medium / High	Low / Medium / High	
Step-Based / Iterative	Low / Medium / High	Low / Medium / High	Low / Medium / High	

## Group Discussion

### Discussion Questions

- Which technique produced the most reliable output?
- Which technique felt the riskiest?
- Did confidence increase or decrease with structure?
- Which output would you trust in a real finance role?

## Key Learning Points



- Same data ≠ same result
- Prompt technique shapes output behaviour
- Structure reduces hallucination and ambiguity
- Step-based explanations improve reviewability
- Prompting is a **risk control**, not convenience

## „Critical Reminder

Always ask for **step-based explanations**,  
Never ask for hidden or internal reasoning.

This aligns with governance, auditability, and professional accountability.

## Optional Extension (If Time Allows)

- Repeat the exercise using the **wrong technique on purpose**
- Discuss how misuse could lead to:
  - Compliance issues
  - Financial misstatements
  - Poor decision-making

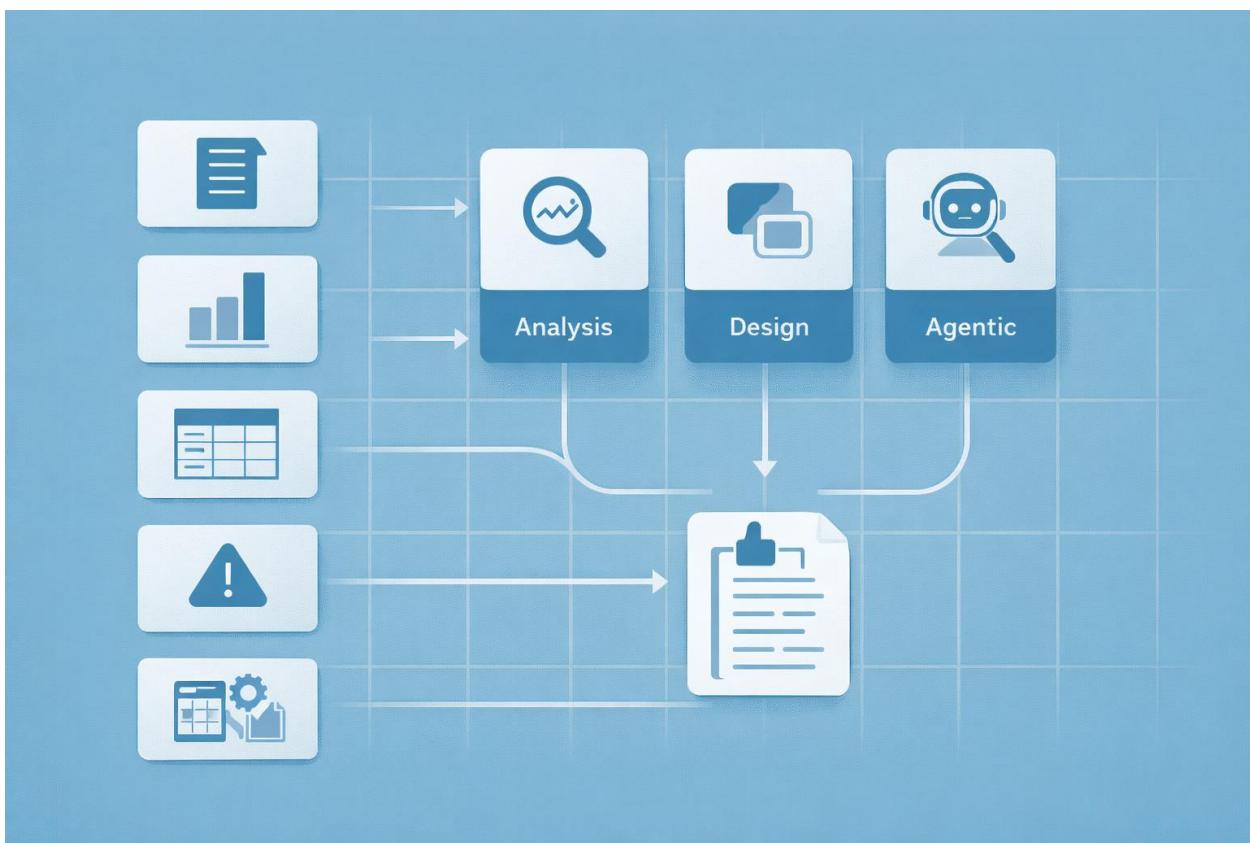
# Lab 3: Finance Mapping Exercise

## Prompt Type & AI Mode Selection Lab

### Lab Objective

By the end of this exercise, participants will be able to:

- Correctly map **finance tasks** to the appropriate **prompt type**
- Select the correct **AI interaction mode** for each task
- Identify and avoid **prompt misuse** (e.g. agentic prompts for analysis)
- Treat prompt selection as a **governance decision**



# Lab Setup

## Grouping

- Individual or groups of **2–3 participants**
- One worksheet per group

## Tools

- Any AI chat tool (for reference only; no execution required)
- Printed or digital mapping worksheet

, This is a **thinking and design exercise**, not an execution lab.

## Instructions Overview

Participants will:

1. Review common finance tasks
2. Decide the **correct prompt type**
3. Choose the **appropriate AI mode**
4. Justify their choices

## Step-by-Step Instructions

### Step 1 — Review Finance Tasks

Refer to the following list of finance-related tasks:

1. Summarize a new finance policy
2. Explain a variance between budget and actuals

3. Create a formatted monthly financial report
4. Identify potential risks in a budget proposal
5. Automate a recurring reconciliation process
6. Review regulatory changes and their impact

Participants **must not modify the tasks.**

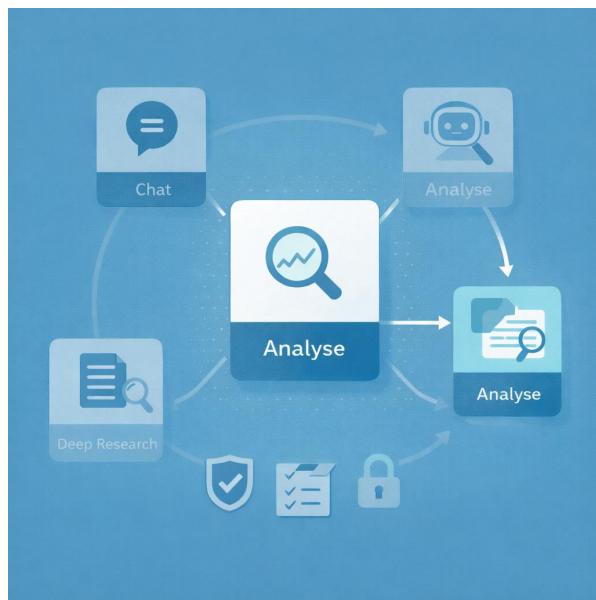
## Step 2 — Map Prompt Type

For each task:

- Select **one** prompt type only:
  - Analysis
  - Design
  - Agentic
  - Deep Research

### Rule

Choose based on *intent*, not convenience.



### Step 3 — Select AI Interaction Mode

For each mapped prompt type, select the **most appropriate AI mode**:

- Chat
- Analyse
- Deep Research
- Agent / Automation

Participants should consider:

- Risk level
- Need for traceability
- Execution vs reasoning

### Step 4 — Justify the Mapping

For each task, briefly explain:

- Why this prompt type fits the task

- Why other prompt types would be risky or inappropriate
- Why the selected AI mode is the safest choice

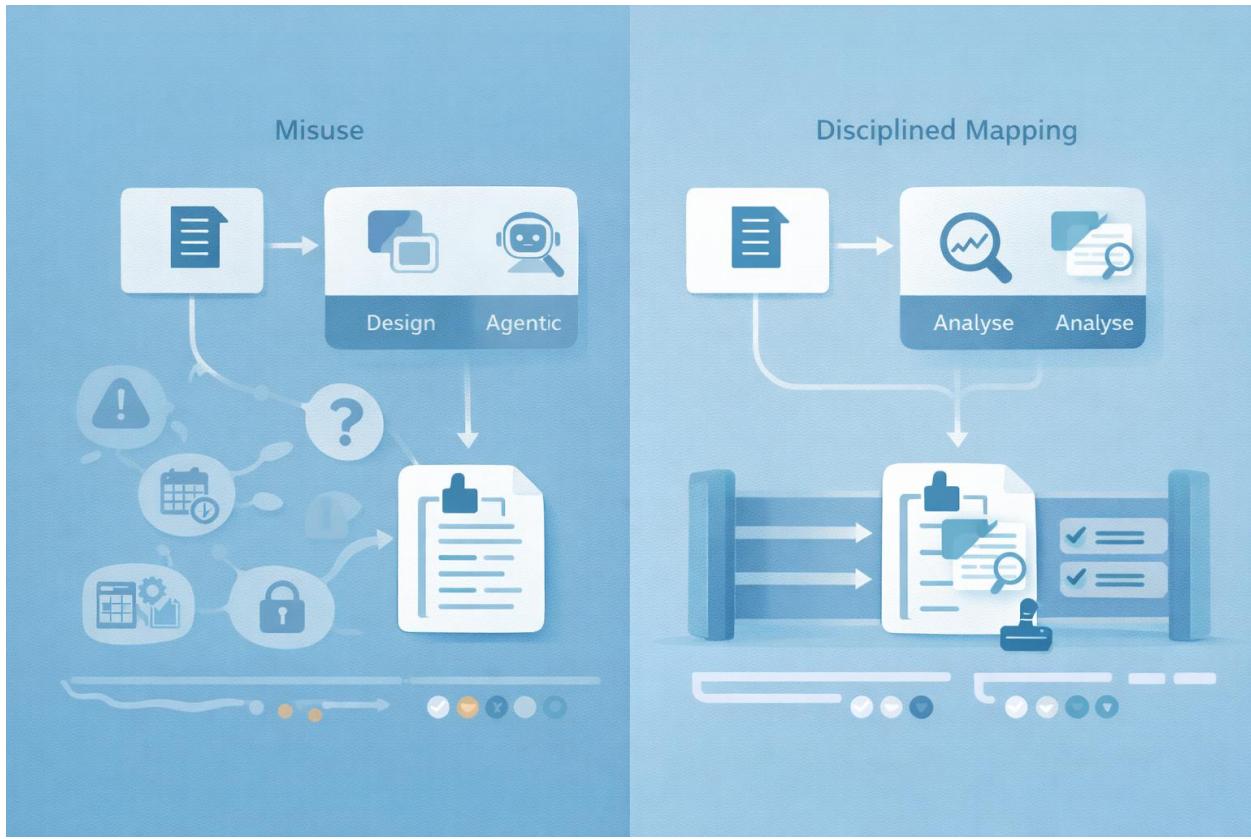
## Mapping Worksheet (Template)

Finance Task	Prompt Type	AI Mode	Why This Is Correct
Policy summary			
Variance explanation			
Monthly report layout			
Reconciliation automation			
Regulatory impact review			

## Group Discussion (Facilitated)

### Discussion Questions

- Which tasks were easiest to map?
- Where did disagreements occur?
- What risks arise from choosing the wrong prompt type?
- How does this mapping reduce operational risk?



## Key Learning Outcomes

- Prompt type defines **intent**
- AI mode defines **behaviour**
- Misuse leads to false confidence
- Finance tasks require discipline, not speed
- Prompting is part of governance and accountability

## Common Mistakes

- Using **agentic prompts** for analysis or explanation

- Using **design prompts** to make decisions
- Using **chat mode** for compliance or policy work
- Skipping justification

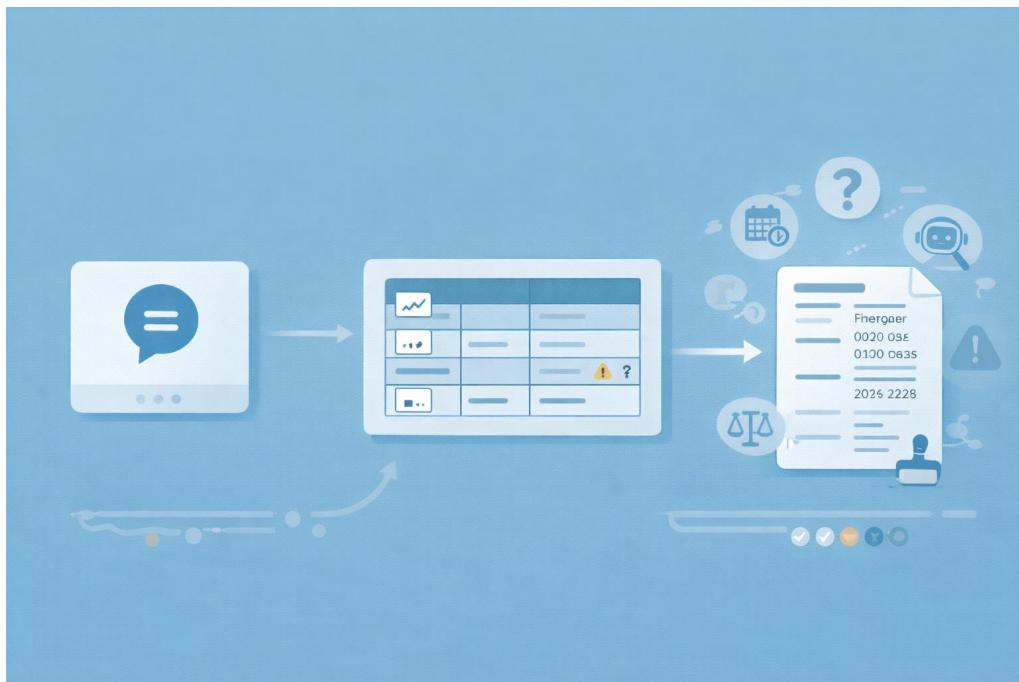
# Lab 4 Practical Lab — Use Case 1

## Database Clean-Up & Management (Using RCTC)

### Lab Objective

By the end of this lab, participants will:

- Experience how weak prompts lead to unreliable outputs
- Apply the **Role–Context–Task–Constraint (RCTC)** framework
- Observe measurable improvement in clarity and accuracy
- Produce **reusable RCTC prompt templates** for finance work



### Lab Setup

#### Dataset (Provided by Trainer)

A **vendor dataset**, for example:

- Vendor ID

- Vendor name
- Duplicate records
- Missing fields
- Inconsistent formatting

, All participants must use the **same dataset**.

## Instructions Overview

Participants will:

1. Use a weak, unstructured prompt
2. Rewrite it using **RCTC**
3. Compare outputs
4. Produce a reusable finance-grade prompt template

## Step-by-Step Instructions

### Step 1 — Review the Vendor Dataset (No Prompting Yet)

Participants should:

- Scan the dataset
- Identify common issues:
  - Duplicates
  - Inconsistent naming
  - Missing values
- Consider what “clean” means in a finance context

## Step 2 — Start with a Weak Prompt

### Instruction

Ask the AI to clean the dataset **without structure**.

### Example Weak Prompt

“Clean this vendor data.”

Participants should **not** add any further instructions.

## Step 3 — Observe the Weak Output

Participants note:

- What assumptions did the AI make?
- Was the output consistent?
- Were rules clearly followed?
- Would this be acceptable in a finance system?

, Do **not** correct the prompt yet.

## Step 4 — Rewrite the Prompt Using RCTC

Participants now rewrite the prompt using **all four RCTC elements**.

### Guidance

- **ROLE:** Define finance-relevant expertise
- **CONTEXT:** Anchor to the provided dataset
- **TASK:** Specify the clean-up action
- **CONSTRAINT:** Define rules, limits, and format

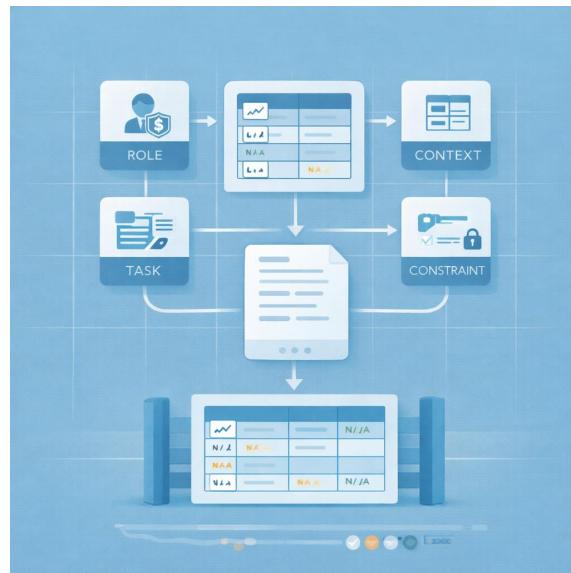
### Example RCTC Prompt (Illustrative)

**Role:** Act as a finance data analyst responsible for master data quality.

**Context:** You are given a vendor dataset containing duplicates and missing fields.

**Task:** Identify duplicate vendor records and propose a cleaned version of the dataset.

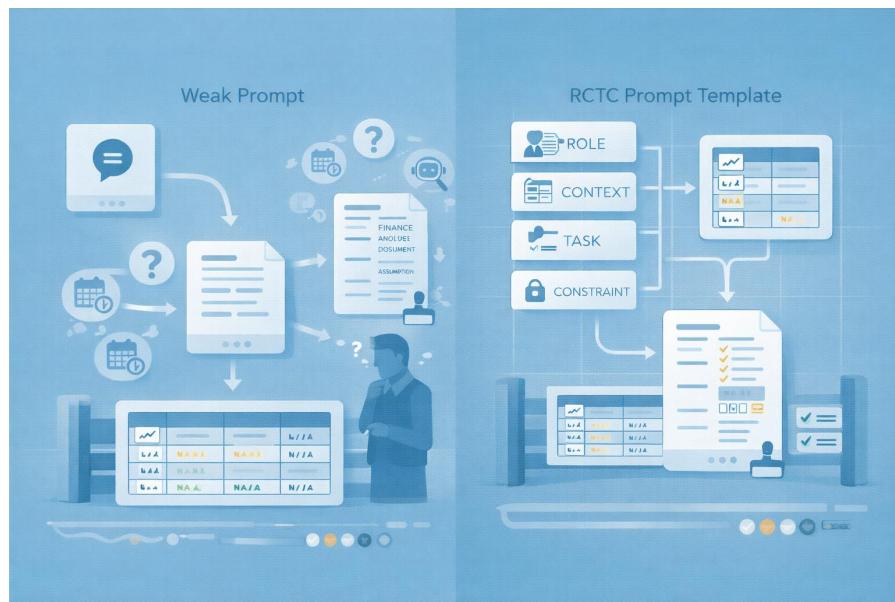
**Constraint:** Do not invent data, flag missing values explicitly, and present results in a table.



## Step 5 — Compare Outputs

Participants compare:

- Weak prompt output vs RCTC output
- Differences in:
  - Clarity
  - Accuracy
  - Assumptions
  - Reviewability



## Comparison Checklist

Participants answer:

- Which output is easier to review?
- Which output is safer for finance use?
- Which output reduces hallucination risk?
- Which output could be reused by a team?

## Deliverable — Reusable RCTC Prompt Template

Each participant or group produces **one reusable prompt template**:

### Template Structure

ROLE:
CONTEXT:
TASK:
CONSTRAINT:

## **Requirement**

- Must be generic enough to reuse
- Must be finance-safe
- Must not allow data invention

## **Group Discussion**

### **Discussion Questions**

- Which RCTC element had the biggest impact?
- What risks did the weak prompt introduce?
- How does structure change AI behaviour?
- How could this template be shared across teams?

## **Key Learning Outcomes**

Structure controls AI behaviour

- RCTC reduces hallucination risk
- Weak prompts create hidden assumptions
- Reusable prompts improve governance
- Prompt templates are finance assets

## **, Common Mistakes to Highlight**

- Missing constraints
- Vague task definitions

- Allowing AI to invent missing data
- Overloading multiple tasks in one prompt

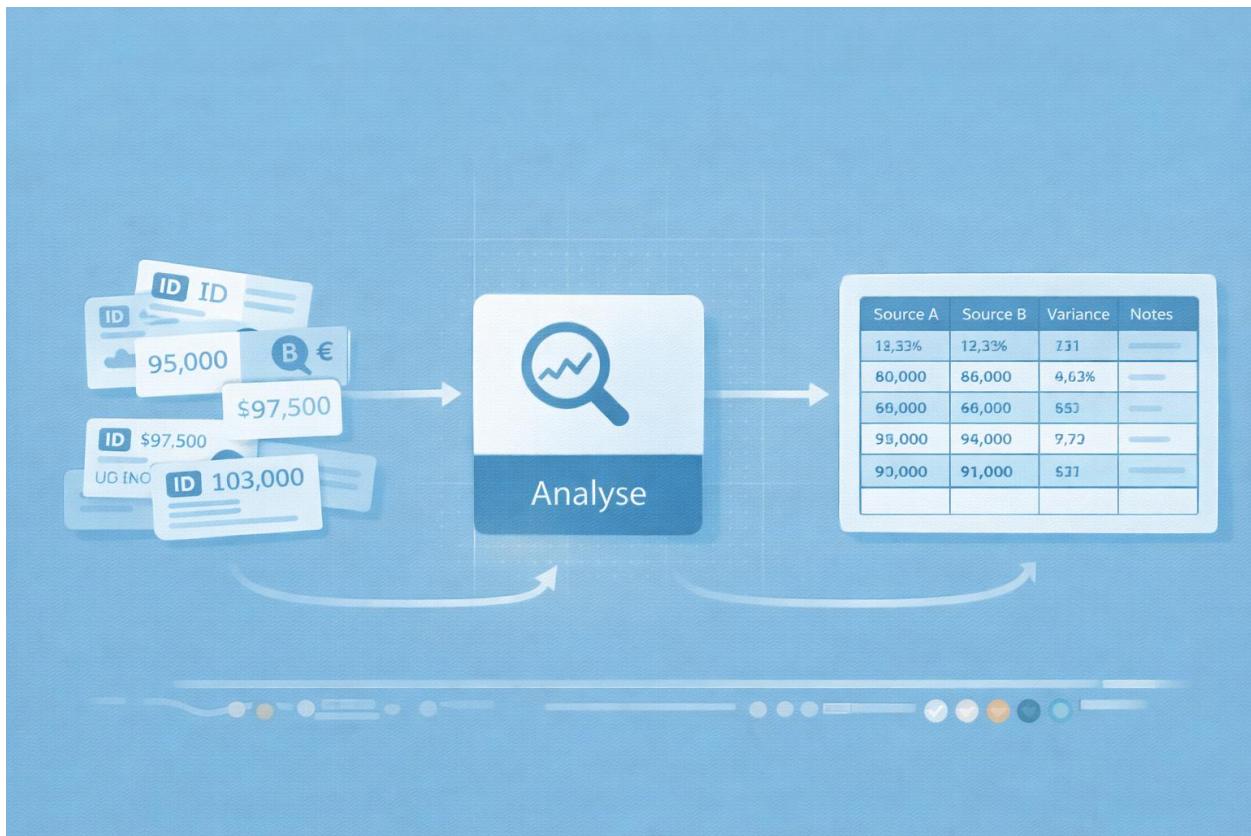
# Lab 5 : Practical Lab — Use Case 2

## Investment Data Reconciliation (Analyse Mode)

### Lab Objective

By the end of this lab, participants will:

- Use **Analyse mode** to support financial reconciliation
- Convert raw investment data into a **structured, reviewable table**
- Identify and explain mismatches and variances
- Practice **step-based explanations** without delegating decisions
- Produce a reconciliation explanation suitable for human approval



# Lab Setup

## Dataset (Provided by Trainer)

A **raw investment dataset**, for example:

- Investment name / ID
- Reported value (Source A)
- Recorded value (Source B)
- Dates / periods
- Currency

, All participants must use the **same dataset**.

## Instructions Overview

Participants will:

1. Structure raw data
2. Identify mismatches
3. Ask AI (Analyse mode) to explain variances
4. Prepare a reconciliation explanation sheet
5. Identify where **human approval** is required

## Step-by-Step Instructions

### Step 1 — Review Raw Investment Data (No AI Yet)

Participants should:

- Scan the raw dataset

- Identify:
  - Which values should reconcile
  - Which sources should match
- Note any obvious issues:
  - Missing data
  - Different periods
  - Currency differences

## Step 2 — Convert Raw Data into a Structured Table

### Instruction

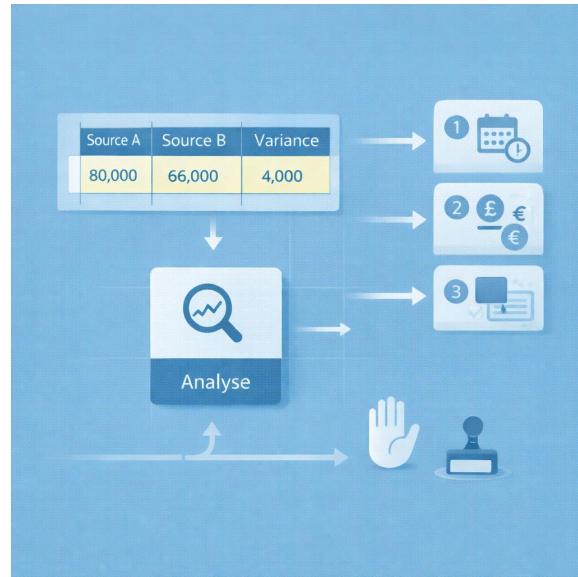
Use AI to convert the raw dataset into a **clean reconciliation table**.

### Example Prompt (Analyse Mode)

“Convert this investment data into a table with columns for Source A value, Source B value, variance, and notes.”

### Checkpoint

- Table must be readable
- No assumptions or invented values



### Step 3 — Identify Mismatches

Participants review the table and:

- Highlight rows with variances
- Note size and direction of differences
- Flag unclear or incomplete data

, Do **not** ask AI to correct or adjust values.

### Step 4 — Ask AI to Explain Variances (Analyse Mode)

#### Instruction

Ask AI to **explain**, not decide.

#### Example Prompt

“Using analyse mode, explain the possible reasons for each variance step by step, based only on the data provided.  
Do not recommend posting adjustments.”

, Do **not request hidden reasoning or approvals**

## Step 5 — Review AI Explanation

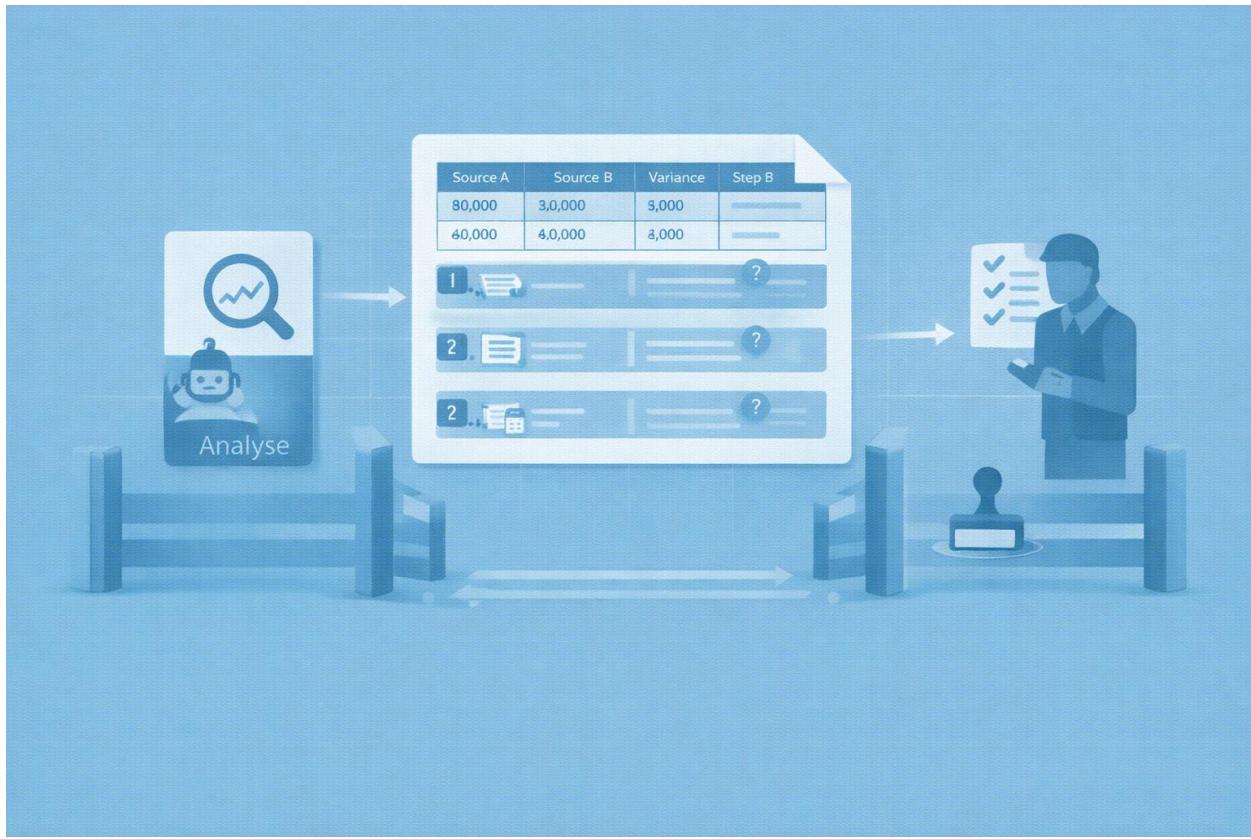
Participants evaluate:

- Are explanations logical and clear?
- Are assumptions explicitly stated?
- Does the AI stop short of making decisions?
- Would this explanation support human review?

## Deliverable — Reconciliation Explanation Sheet

Each participant or group produces a **one-page explanation sheet** including:

- Reconciliation table
- Identified variances
- Step-based explanations
- Open questions or data gaps
- **Human approval points** clearly marked



## Example Structure (Template)

### Investment Reconciliation Summary

Item	Variance	Explanation (Step-Based)	Requires Human Review
Fund A	+2.5%	Timing difference between reporting periods	Yes
Fund B	-1.2%	Currency conversion rate mismatch	Yes

## Group Discussion

### Discussion Questions

- Where did AI add the most value?
- Where should AI stop?

- What risks remain even with Analyse mode?
- How does step-based explanation improve auditability?

## Key Learning Outcomes

- Analyse mode supports explanation, not authority
- Step-based reasoning improves transparency
- AI highlights patterns but does not approve actions
- Human approval points are mandatory
- Reconciliation quality depends on structure + controls

## , Common Risks to Highlight

- Asking AI to decide or approve adjustments
- Missing data leading to overconfident explanations
- Ignoring timing and currency differences
- Treating AI output as final truth

## Optional Extension (If Time Allows)

- Remove one data column and observe how explanations degrade
- Compare explanations from vague vs step-based prompts
- Add a compliance reviewer role to test governance flow

# Lab 5B — AI-Powered Filtering & Reporting

## Scholarship Shortlisting (Explain, Don't Decide)

### Lab Objective

By the end of this lab, participants will be able to:

- Use AI to **filter and shortlist candidates based on explicit criteria**
- Generate a **draft screening report** suitable for human review
- Apply **prompt structure, constraints, and explainability**
- Identify **bias, fairness, and governance risks**
- Clearly separate **AI assistance from human decision-making**

, This lab simulates **screening support**, not final selection or approval.

### Lab Setup

#### Dataset (Provided by Trainer)

A scholarship applicant dataset, for example:

- Applicant ID (anonymised)
- Household income range
- Academic score / GPA
- Field of study
- Region / location
- Supporting notes (free text)

, All participants must use the **same dataset**.

, Participants must **not modify or add records**.

## AI Mode & Prompt Type

- **AI Mode:** Analyse
- **Prompt Type:** Analysis (screening + explanation)

## Instructions Overview

Participants will:

1. Review screening criteria
2. Ask AI to filter candidates (no approvals)
3. Ask AI to explain inclusion / exclusion
4. Generate a **draft screening report**
5. Identify risks and human approval points

## Step-by-Step Instructions

### Step 1 — Review the Dataset (No AI Yet)

Participants should:

- Scan all fields
- Identify:
  - Which criteria are **objective** (income, score)
  - Which are **subjective** (notes, region)
- Discuss:
  - What would be unfair or risky to automate?

, Do not use AI yet.

## Step 2 — Define Explicit Screening Criteria

Trainer provides **fixed criteria**, for example:

- Household income: below MYR 3000
- Academic score: above 3.0
- Field of study: eligible programs only

Participants must **not change criteria**.

## Step 3 — Filter Candidates (Analyse Mode)

### Instruction

Ask AI to filter candidates based **only on the provided criteria**.

### Example Prompt

You are assisting a scholarship screening process.

Role:

Act as a finance and administration analyst supporting candidate screening.

Context:

You are given an anonymised applicant dataset with income, academic score, field of study, region, and notes.

Task:

Identify applicants who meet the screening criteria provided.

Constraints:

- Use only the explicit criteria given
- Do not make value judgments
- Do not approve or reject candidates
- Present results as a shortlist with reasons for inclusion
- Treat output as a draft for human review

## Step 4 — Explain Inclusion and Exclusion

### Instruction

Ask AI to explain **why** each shortlisted applicant meets the criteria.

## Example Prompt

Using analyse mode, explain step by step why each shortlisted applicant meets the screening criteria.

Base explanations only on the dataset provided.

Do not recommend final selection.

## Step 5 — Generate a Draft Screening Report (AI-Assisted, No Decisions)

### Instruction

Ask AI to prepare a **draft screening report** based on:

- The reviewed dataset
- Visualisations already created (charts, counts, summaries)
- Agreed screening criteria

„ This step supports **communication**, not approval or decision-making.

### Prompt — Draft Screening Report Agent

#### ROLE:

You are a Screening Analysis Support Agent.

#### CONTEXT:

You are preparing a draft screening report for review.

The screening is based on predefined criteria and anonymised data.

Final decisions are not within your scope.

#### TASK:

Prepare a neutral, review-ready screening report that includes:

1. Screening criteria used
2. Number of applicants reviewed
3. Number of applicants shortlisted
4. High-level statistical summary (counts, percentages)
5. Visual summary references (charts or graphs)
6. Summary of common reasons for shortlisting (descriptive only)
7. Explicit statement that final decisions require human approval

#### TONE:

Neutral, factual, professional

**CONSTRAINTS:**

- Do NOT recommend or approve applicants
- Do NOT rank individuals
- Do NOT justify final decisions
- Do NOT include personal or identifiable data
- Do NOT imply fairness, merit, or outcome guarantees

**OUTPUT FORMAT:**

Section 1: Purpose of Screening

Section 2: Screening Criteria (As Provided)

Section 3: Screening Statistics

Section 4: Visual Summary (Graphs Referenced)

Section 5: Observed Patterns (Descriptive Only)

Section 6: What This Report Does NOT Decide

Section 7: Governance Statement

**STOP RULE:**

If asked to approve, reject, or decide outcomes, stop and state that human review is required.

## Step 6 — Create Management Slides with Graphs & Statistics (AI Draft, Human-Owned)

**Instruction**

Use AI to draft slide content **only**.

Graphs must be **based on existing charts**, not newly inferred data.

### Prompt — Slide Drafting Agent

**ROLE:**

You are a Management Slide Drafting Agent.

**CONTEXT:**

You are preparing slides to support a management review discussion.

All data is anonymised and screening-based.

Slides are for awareness and review only.

**TASK:**

Draft content for a 5-slide deck titled:

"Scholarship Screening Summary — Review Brief"

**Slides:**

1. Purpose & Scope of Screening

2. Screening Criteria Overview
3. Screening Statistics (Counts & Percentages)
4. Visual Summary (Graphs & Charts)
5. Governance & Decision Boundaries

**SLIDE 4 REQUIREMENTS:**

- Reference graphs such as:
  - Applicants reviewed vs shortlisted
  - Distribution by screening category (if available)
- Describe what each graph shows
- Do NOT interpret beyond the data

**CONSTRAINTS:**

- No recommendations or approvals
- No individual-level data
- No decision language
- Neutral, professional tone

**MANDATORY GOVERNANCE SLIDE:**

State clearly:

- AI assisted in drafting and visual structuring
- Final screening decisions require human approval
- Slides do not constitute approval or rejection

**OUTPUT FORMAT:**

Slide title + bullet points per slide

## Review Checklist (Mandatory)

Before submission, participants must confirm:

- Graphs reflect existing data only
- Statistics are descriptive, not evaluative
- No slide implies approval or rejection
- Governance and human ownership are explicit

## Key Learning Reinforced

- Charts and statistics **support understanding**, not decisions
- Slides amplify interpretation risk — governance must be visible
- AI can draft communication artefacts, not outcomes
- Human approval remains mandatory at every decision point

## Final Reminder

, **A well-designed slide is not a decision.**

AI helps structure and visualise information — **accountability stays human.**

## Optional Extension (If Time Allows)

- Add a new ambiguous applicant and observe explanation changes
- Remove a criterion and observe how risk increases
- Compare AI explanation vs human explanation

# Lab 5C — Budget Forecasting with AI

**Trend Analysis & Forecast Narrative (Explain, Don't Decide)**

## Lab Objective

By the end of this lab, participants will be able to:

- Use AI to **analyse historical budget data**
- Explain **trends and variances** clearly and conservatively
- Draft a **forward-looking forecast narrative** without inventing figures
- Apply **explicit constraints** to control assumptions
- Identify where **human judgement and approval** are mandatory

, This lab focuses on **forecast explanation**, not numerical forecasting or budget approval.

## Lab Setup

Dataset (Provided by Trainer)

A budget dataset, for example:

- Department / Cost centre
- Month (12–24 months)
- Budget amount
- Actual amount
- Variance (calculated or blank)

, All participants must use the **same dataset**.

, Participants must **not change historical values**.

## AI Mode & Prompt Type

- **AI Mode:** Analyse
- **Prompt Type:** Analysis + Design (for narrative formatting)

## Instructions Overview

Participants will:

1. Review historical budget data
2. Ask AI to identify trends and recurring patterns
3. Ask AI to explain variances conservatively
4. Draft a **forecast narrative** (text only, no numbers invented)
5. Clearly mark **assumptions, limitations, and approval points**

## Step-by-Step Instructions

### Step 1 — Review Historical Budget Data (No AI Yet)

Participants should:

- Scan the dataset
- Identify:
  - Stable vs volatile departments
  - Repeated over- or under-spend
  - One-off anomalies
- Discuss:
  - What *cannot* be predicted from this data alone?

, Do not use AI yet.

## Step 2 — Identify Trends and Patterns (Analyse Mode)

### Instruction

Ask AI to describe observable trends **without projecting numbers**.

### Example Prompt

You are assisting a finance planning and analysis review.

Role:

Act as an FP&A analyst supporting internal budget review.

Context:

You are given historical budget vs actual data by department for the past 12 months.

Task:

Describe observable spending trends and recurring variance patterns by department.

Constraints:

- Base observations only on the provided data
- Do not forecast future values
- Do not recommend budget changes
- Use a neutral, factual tone
- Present observations in bullet points

## Step 3 — Explain Variances Conservatively

### Instruction

Ask AI to explain **possible reasons** for variances, step by step.

### Example Prompt

Using analyse mode, explain possible reasons for significant variances observed.

Provide step-by-step explanations based only on the data patterns.

Explicitly flag uncertainty where causes cannot be determined.

Do not recommend actions or adjustments.

## Step 4 — Draft a Forecast Narrative (Text Only)

, This is **not** numeric forecasting.

## Instruction

Ask AI to draft a **management-ready narrative** describing what the historical trends *may imply* for planning discussions.

### Example Prompt

Prepare a draft budget planning narrative for management discussion.

The narrative should:

- Summarise historical trends and variability
- Highlight areas of stability vs volatility
- State assumptions and limitations clearly
- Avoid specific future numbers or targets

Constraints:

- Do not invent forecasts
- Do not suggest budget approvals or changes
- Treat this as a draft for human review and decision-making

## Step 5 — Identify Human Approval Points

Participants must explicitly mark:

- Where human judgement is required
- Where AI insight must stop
- What additional data would be needed for real forecasting

Participants add a “Human Review Required” section to their narrative.

## Deliverable — Forecast Explanation & Narrative Pack

Each participant or group produces:

1. **Trend summary** (bullet points)
2. **Variance explanation** (step-based)
3. **Draft forecast narrative** (1 page)
4. **Assumptions & limitations section**

## 5. Human approval checkpoints

# Example Output Structure (Template)

## Budget Forecast Discussion Summary

- Observed Trends:
  - Department A shows consistent underspend
  - Department B shows seasonal variability
- Variance Explanation:
  - Repeated monthly variances suggest timing effects
  - One-off spikes may indicate exceptional events (uncertain)
- Draft Forecast Narrative:

“Based on historical patterns, some departments show stable spending while others display variability. These observations may inform planning discussions but do not constitute a forecast.”

- Assumptions & Limitations:
  - No external factors considered
  - No operational changes assumed
- Human Review Required:
  - Confirmation of drivers
  - Validation of assumptions
  - Approval of any budget decisions

## Group Discussion

### Discussion Questions

- Where did AI add value?
- Where would numeric forecasting become risky?
- What assumptions were unavoidable?
- Why must finance keep control over forecasts?

### Key Learning Outcomes

- Historical analysis ≠ forecast approval
- Analyse mode supports explanation, not prediction
- Narrative forecasts require conservative language
- Assumptions must be explicit
- Human judgement is mandatory

### Common Risks to Highlight

- Asking AI for numeric forecasts
- Treating patterns as guarantees
- Overconfidence in narrative tone
- Missing assumptions or uncertainty flags

### Optional Extension (If Time Allows)

- Compare AI narrative vs human-written narrative

- Add a sudden anomaly and observe explanation changes
- Ask AI to forecast numbers and critique why it is unsafe

# Lab 6 : Image Prompting for Finance Communication

## Lab Objective

By the end of this lab, participants will:

- Use **image prompting** to communicate finance insights clearly
- Decide when visuals are more effective than text
- Apply a **structured image prompt framework**
- Produce reusable, finance-safe image prompts
- Build an **Image Prompt Library** for future use

## Lab Setup

### Tools

- Any AI image generation tool (e.g. ChatGPT image, DALL·E, Midjourney, Canva AI)
- Prompt writing worksheet (digital or printed)

, This lab focuses on **prompt design**, not artistic creativity.

## Instructions Overview

Participants will:

1. Identify when a visual is better than text
2. Apply structured image prompting
3. Generate two finance visuals
4. Refine prompts for clarity and reuse

5. Compile prompts into a reusable library

## Step-by-Step Instructions

### Step 1 — Decide When a Visual Is Better Than Text

Participants reflect on:

- Would a chart or diagram communicate faster than paragraphs?
- Is the goal understanding, comparison, or explanation?
- Is the audience non-technical or decision-focused?

#### Trainer Emphasis

Visuals support decisions — they do not replace analysis.

### Step 2 — Review Image Prompt Structure

Participants must use **all five elements** in every prompt:

1. **Style**  
(e.g. flat vector, corporate infographic, minimal, whiteboard)
2. **Subject**  
(what the image shows)
3. **Composition**  
(layout, flow, orientation)
4. **Tone**  
(professional, neutral, executive)
5. **Constraints**  
(no numbers invented, no branding, finance-safe)

## Step 3 — Generate Visual 1: Budget Trend Infographic

### Task

Create an image prompt for a **budget trend infographic**.

### Prompt Guidance

Participants must specify:

- Time-based trend (e.g. monthly, quarterly)
- Clear upward/downward movement
- Neutral, professional tone
- No fictional or specific financial values

### Example Prompt Structure

Style: Flat vector finance infographic

Subject: Budget trend over time

Composition: Line chart with clear trend arrows, minimal labels

Tone: Professional, executive-ready

Constraints: No currency values, no branding, neutral colors

Participants then generate the image and review:

- Is the trend immediately clear?
- Is it decision-friendly?
- Could an executive understand it in 5 seconds?

## Step 4 — Generate Visual 2: Finance Workflow Diagram

### Task

Create an image prompt for a **finance workflow diagram**.

## Prompt Guidance

Participants must specify:

- Start-to-end flow (e.g. input → review → approval → reporting)
- Clear process steps
- Governance checkpoints
- Human approval points

### Example Prompt Structure

Style: Clean enterprise workflow diagram

Subject: Finance reporting workflow

Composition: Left-to-right flow with labeled steps and approval gates

Tone: Compliance-ready, professional

Constraints: No system logos, no real company names

Participants generate the image and assess:

- Is the process easy to follow?
- Are controls visible?
- Does it support governance communication?

## Step 5 — Refine Prompts (Iterative Improvement)

Participants refine both prompts by:

- Removing unnecessary detail
- Clarifying structure
- Tightening constraints
- Improving clarity for reuse

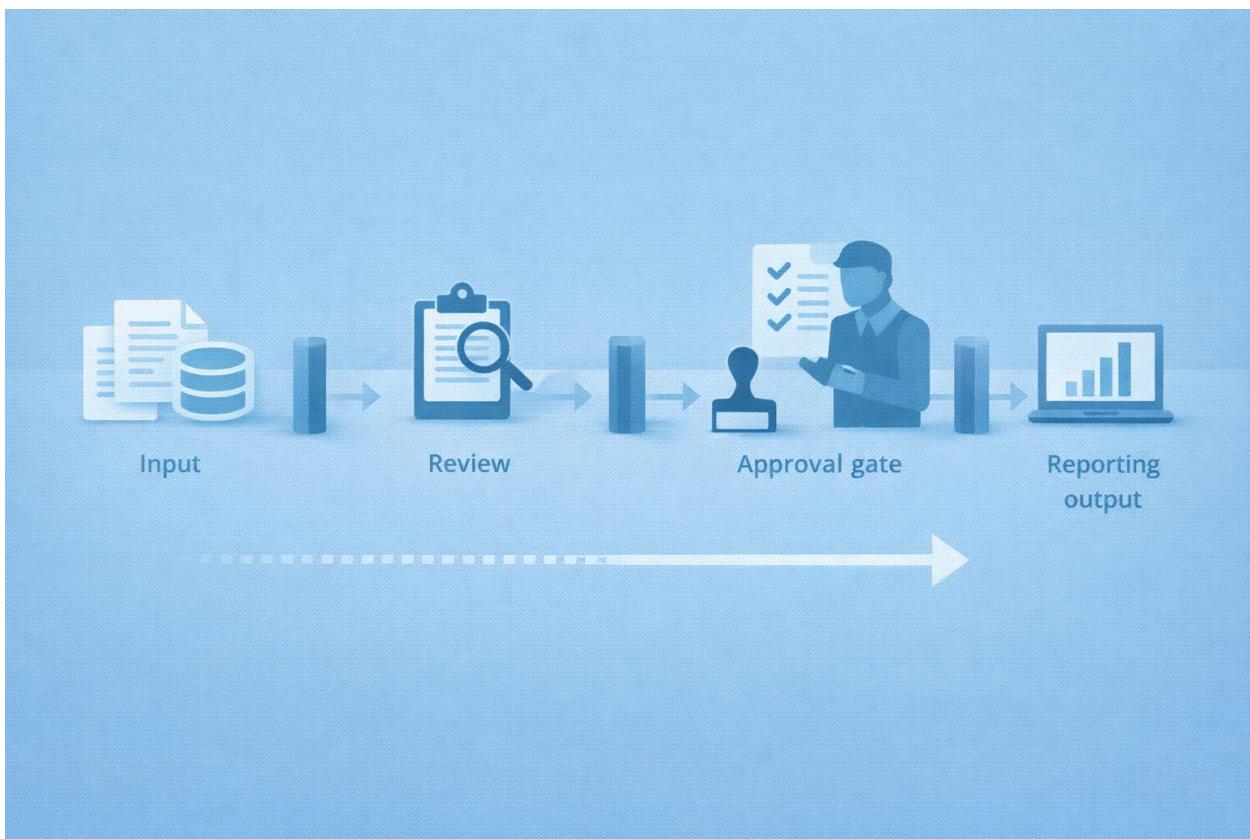
, Focus on **prompt quality**, not visual polish.

## Deliverable — Image Prompt Library

Each participant or group produces an **Image Prompt Library** containing:

### Required Entries

1. **Budget Trend Infographic Prompt**
2. **Finance Workflow Diagram Prompt**



### Template

Use Case:  
Prompt:  
Style:  
Subject:  
Composition:  
Tone:  
Constraints:  
Notes for Reuse:

## Group Discussion

### Discussion Questions

- Which visual communicated faster than text?
- What prompt element had the biggest impact?
- Where could visuals be dangerous or misleading?
- How could this library support finance teams?

## Key Learning Outcomes

- Visuals support understanding, not decisions
- Structure matters more than creativity
- Finance visuals must be neutral and controlled
- Image prompts are reusable communication assets
- Good prompts reduce misinterpretation risk

## Common Mistakes to Highlight

- Over-decorated visuals
- Missing constraints
- Using visuals to imply decisions
- Adding invented numbers or performance signals

## Optional Extension (If Time Allows)

- Compare text explanation vs visual explanation
- Fix a **bad image prompt**
- Discuss how visuals can mislead if poorly designed

# Lab 6B - Chart Visualization & Analysis

## Lab Objective

By the end of this lab, you will be able to:

- Work safely with anonymised salary data
- Create basic data visualisations from raw data
- Observe how visualisations influence interpretation
- Use AI to **explain patterns**, not make decisions
- Apply step-based prompts aligned with finance governance

## Dataset Provided

You are given an **Excel file** containing anonymised employee-level salary data with the following fields:

- Employee\_ID (anonymised)
- Department
- Monthly Salary (MYR)

### **Important Rules**

- Do **not** modify the dataset
- Do **not** add or remove records
- Do **not** attempt to identify individuals
- Do **not** make salary or increment decisions

This lab focuses on **pattern analysis**, not HR decisions.

## Step 1 — Review the Raw Data (No AI, No Charts)

1. Open the Excel dataset.
2. Review the columns and sample values.
3. Individually reflect on the following questions:
  - What kind of data is this?
  - What information is included?
  - What important information is missing?
  - What decisions should **not** be made using this data alone?

, Do not ask the AI anything at this stage.

## Step 2 — Create Data Visualisations (Excel Only)

Using Excel, create the following charts:

### Chart 1 — Average Salary by Department

- Calculate the **average salary** for each department.
- Create a **bar or column chart** showing:
  - X-axis: Department
  - Y-axis: Average Monthly Salary

### Chart 2 — Salary Distribution by Department

- Create a chart showing **individual salary points** by department.
- One point per employee.

Save both charts for reference.

## Step 3 — Observe the Visualisations (No AI Yet)

Based on the charts, answer the following:

- Which departments appear higher or lower on average?
- Which departments show wider salary ranges?
- Do any departments overlap in salary?
- What could be misleading if you only look at averages?

Do not draw conclusions or recommendations.

## Step 4 — Zero-Shot Prompting (AI Use Begins)

Use the same dataset and charts.

### Prompt

Analyse the salary data and charts by department.

After reviewing the AI output, note:

- Is the explanation clear?
- Are assumptions made?
- Does the AI recommend actions?
- Are limitations mentioned?

## Step 5 — Step-Based, Safe Prompting

Now apply a **structured, step-based prompt**.

### Prompt

Analyse the salary data and visualisations step by step.

For each department:

- Describe the observed salary range
- Describe any overlap with other departments
- State what the visualisation shows
- Clearly state what cannot be concluded from this data

Do not recommend salary actions or increments.

Highlight what additional information would be required for any decision.

Review the output carefully.

## Step 6 — Compare Outputs

Complete the following comparison table:

Prompt Type	Clarity	Accuracy	Risk	Notes
Zero-Shot	Low / Medium / High	Low / Medium / High	Low / Medium / High	
Step-Based	Low / Medium / High	Low / Medium / High	Low / Medium / High	

## Step 7 — Reflection & Discussion

Individually or in groups, discuss:

- How did visualisation affect confidence?
- Which output felt safer for review?
- Where did the AI correctly stop?
- What additional data would be required before making any salary decision?

## Key Learning Points

- Raw data does not equal insight

- Visuals can amplify assumptions
- Averages hide important detail
- AI should explain patterns, not decide outcomes
- Step-based prompting improves auditability

## Critical Reminder

, **Never ask AI to decide, recommend, or justify salary increments.**  
 AI outputs are **supporting explanations only**.  
 Human accountability and governance always apply.

## Step 8 — Structured Analysis Summary (AI-Assisted, No Recommendations)

### Prompt — Analysis Summary Agent

#### ROLE:

You are a Finance & HR Analysis Support Agent.

#### CONTEXT:

You are reviewing anonymised salary data by department.  
 The data includes department and monthly salary only.  
 No performance, tenure, or role-level detail is available.

#### TASK:

Produce a structured analysis summary covering:

1. Key observable patterns by department
2. Notable salary range differences
3. Areas where visualisation may mislead interpretation
4. Explicit data limitations

#### CONSTRAINTS:

- Do NOT recommend salary changes
- Do NOT suggest increments or adjustments
- Do NOT infer performance, seniority, or fairness
- Do NOT rank departments as overpaid or underpaid

#### OUTPUT FORMAT:

Section 1: What the data shows  
 Section 2: What the data does NOT show

Section 3: Risks of misinterpretation  
Section 4: Data gaps that block decision-making

**STOP RULE:**

If asked to justify actions, stop and state that governance requires human review.

## **Review Check**

Participants must confirm:

- The summary is neutral
- No judgement language is used
- Limitations are clearly stated

## **Step 9 — Framing “Recommendations” Safely (Human-Led, AI-Assisted Drafting)**

Learn how to **frame discussion points** for management **without making decisions**.

è In finance & HR governance, this is often called  
“**Areas for Further Review**”, not recommendations.

### **Prompt — Management Framing Agent**

**ROLE:**  
You are a Management Reporting Support Agent.

**CONTEXT:**  
You are preparing content for a management discussion deck.  
The purpose is awareness and further review, not decision-making.

**TASK:**  
Based on the salary analysis:  
Draft neutral discussion points under the heading  
"Areas Requiring Further Review".

Each point should:  
- Be phrased as a question or consideration  
- Explicitly state that no action is implied  
- Reference missing data required before any decision

**CONSTRAINTS:**

- Do NOT recommend salary increases or decreases
- Do NOT propose actions or timelines
- Do NOT suggest fairness or inequity conclusions
- Use neutral, governance-safe language only

**OUTPUT FORMAT:**

Bullet list:

- Observation
- Why it matters
- What additional data would be required

**STOP RULE:**

If an action is implied, stop and reframe as a question.

### **Example (What “Good” Looks Like)**

*“Salary ranges vary significantly within some departments.*

*Further review would require role-level and tenure data before any interpretation.”*

### **Step 10 — Drafting the Management Report (AI Draft, Human Ownership)**

Produce a **management-ready report draft** that is:

- Clear
- Defensible
- Audit-friendly

### **Prompt — Report Drafting Agent**

**ROLE:**

You are a Corporate Reporting Drafting Agent.

**CONTEXT:**

You are drafting a management briefing note using anonymised salary data.  
This report supports discussion only.

**TASK:**

Prepare a short management report with the following sections:

1. Purpose of the Review
2. Data Scope and Limitations
3. Key Observations (Visualisation-Based)
4. Risks and Interpretation Warnings
5. Areas for Further Review
6. Explicit Statement of What Was Not Done

**CONSTRAINTS:**

- Do NOT include recommendations or decisions
- Do NOT include salary figures for individuals
- Do NOT justify or propose changes
- Use professional, neutral corporate tone

**FINAL SECTION (MANDATORY):**

"Governance Statement"

State clearly that:

- Analysis is explanatory only
- Decisions require additional data and human approval

**STOP RULE:**

If policy or action language appears, remove it and restate limitations.

## Step 11 — Governance Self-Check (Mandatory)

Before submission, participants must answer:

- Could this report be misread as a decision document?
- Are limitations repeated clearly?
- Is ownership of decisions explicitly human?
- Would this pass an internal audit review?

If **any answer is “No”**, revise.

## Final Critical Reminder

, **AI may help explain, structure, and draft — but never decide.**

Salary, compensation, and HR actions always require:

- Broader context
- Additional datasets
- Human accountability

This lab ends at **discussion readiness**, not execution.

# Market Benchmarking Agent — Industry Salary Research & Management Slides

## , Read This First (Critical Framing)

This lab demonstrates:

- How an **agent-style workflow** can coordinate analysis + research + drafting
- How **external market data** differs from internal salary data
- How recommendations can be **framed, caveated, and contained**

This lab **does NOT**:

- Approve salary changes
- Replace HR policy
- Override internal governance

All outputs are **reference material only**.

## Step 12 — Agent Setup: Market Benchmarking Use Case

### Scenario

Management asks:

“How do our departmental salary ranges compare to the broader industry market?”

You are asked to:

- Research **market salary benchmarks by industry/domain**
- Compare **internally observed ranges vs external benchmarks**
- Produce a **management slide draft**, not a decision memo

## Step 13 — Define the Agent (Explicitly)

### Agent Name

**Market Salary Benchmarking Agent**

### Agent Boundaries (Explain to Participants)

This agent:

- Uses **external market references**
- Produces **ranges and commentary**
- Stops before **execution or approval**

## Step 14 — Analyse Mode: Internal vs External Framing

### Prompt — Agent Step 1: Analysis Framing

#### ROLE:

You are a Market Benchmarking Analysis Agent supporting HR and Finance leadership.

#### CONTEXT:

Internal salary analysis has been completed using anonymised departmental data.

You are NOT provided individual roles, grades, or performance data.

#### TASK:

Explain:

1. How internal salary data differs from market benchmark data
2. What comparisons are valid at department/domain level
3. What comparisons are NOT valid without role-level detail

#### CONSTRAINTS:

- Do NOT provide salary recommendations
- Do NOT infer underpayment or overpayment
- Do NOT assume job seniority or performance

#### OUTPUT FORMAT:

Three short sections:

- Valid comparisons
- Invalid comparisons
- Risks of misuse

**STOP RULE:**

If decision language appears, stop and restate limitations.

- This shows **Analyse mode discipline**.

## Step 15 — Research Thinking: Market Salary Exploration (Demonstration)

, Trainer note: This is a **demonstration**, not a factual benchmark exercise.  
Participants should focus on **structure**, not accuracy.

### Prompt — Agent Step 2: Market Research Simulation

**ROLE:**

You are a Market Salary Research Agent.

**CONTEXT:**

You are asked to reference commonly published industry salary benchmarks for Malaysia (or relevant region) at a high level.

**TASK:**

Provide indicative monthly salary ranges by domain for:

- Technology
- Finance & Accounting
- Operations
- Sales & Marketing
- HR / Administration

**ASSUMPTIONS:**

- Use publicly reported market summaries (job portals, surveys)
- Use broad ranges only
- Treat figures as illustrative, not authoritative

**CONSTRAINTS:**

- Clearly label all figures as "market reference estimates"
- Do NOT claim accuracy
- Do NOT personalise to any company
- Do NOT recommend internal changes

**OUTPUT FORMAT:**

Table:

Domain | Typical Market Range (MYR/month) | Source Type | Notes

**MANDATORY DISCLAIMER:**

State that figures are for contextual discussion only.

**STOP RULE:**

If asked to justify decisions, stop and defer to HR policy.

- This **demonstrates research-style reasoning without pretending to be a data source**.

## Step 16 — Controlled Recommendation Framing (Key Teaching Moment)

This is where you **explicitly teach the boundary**.

### **Prompt — Agent Step 3: Recommendation Framing (Not Decision)**

**ROLE:**

You are a Management Advisory Drafting Agent.

**CONTEXT:**

You have:

- Internal salary pattern observations
- External market reference ranges (illustrative only)

**TASK:**

Draft HIGH-LEVEL, NON-BINDING recommendation statements that:

- Compare internal patterns to external references
- Highlight alignment or gaps at a conceptual level
- Emphasise that recommendations are NOT actions

**CONSTRAINTS:**

- Phrase all recommendations as "market-informed considerations"
- Do NOT suggest numbers to apply internally
- Do NOT imply urgency or mandate
- Explicitly require HR policy, role mapping, and approval

**OUTPUT FORMAT:**

For each department/domain:

- Market context summary
- Observed internal pattern (generic)
- Consideration for leadership discussion
- Required next steps BEFORE any decision

**FINAL LINE (MANDATORY):**

"These are reference considerations only and do not constitute salary decisions."

**STOP RULE:**

If numerical recommendations appear, remove them.

This is **the clearest agent boundary demo**:

AI can *recommend what to discuss, not what to do.*

## Step 17 — Slide Creation Agent (Management Deck Draft)

### Objective

Show how an agent can **produce presentation-ready content**.

### Prompt — Agent Step 4: Slide Drafting

#### ROLE:

You are a Corporate Strategy Slide Drafting Agent.

#### TASK:

Create an outline for a 5-slide management deck titled:  
"Salary Market Context — Discussion Brief"

#### Slides:

1. Purpose & Scope
2. Internal Salary Analysis Summary
3. External Market Reference Overview
4. Market-Informed Considerations
5. Governance & Decision Boundaries

#### CONSTRAINTS:

- Bullet points only
- No numbers on individual salaries
- No directives or approvals
- Neutral, professional tone

#### GOVERNANCE SLIDE (MANDATORY):

State clearly:

- AI assisted analysis and drafting
- Human approval required
- Market data is illustrative

#### OUTPUT FORMAT:

Slide title + bullet points per slide.

## Step 18 — Governance Reflection (Critical Close)

Participants must answer:

- Where did the agent switch from analysis to advisory?
- What made the recommendations “safe”?
- What would make this dangerous if misused?
- Where must human judgement intervene?

#### **LAB ADD-ON — Image Prompting for Finance Communication**

### **Step 19 — When Visuals Beat Text (Discussion)**

- Which insights were easier to grasp via charts?
- Which explanations felt harder to read in text?
- What would management understand faster as an image?

### **Step 20 — Image Prompt Structure (Teach Explicitly)**

Introduce a simple template:

**STYLE:**  
(flat vector / corporate / infographic / diagram)

**SUBJECT:**  
(what the image explains)

**COMPOSITION:**  
(layout, left-to-right, layers, icons)

**TONE:**  
(neutral, professional, governance-safe)

**CONSTRAINTS:**  
(no numbers / no decisions / no branding / no people)

### **Step 21 — Image Prompt Exercise (Hands-on)**

Participants write **image prompts**, not images.

### **Example 1 — Budget Trend Infographic**

**STYLE:**

Flat vector infographic, corporate finance style

**SUBJECT:**

Average salary by department trend comparison

**COMPOSITION:**

Bar-style comparison with clear labels and neutral icons

**TONE:**

Neutral, explanatory, non-judgmental

**CONSTRAINTS:**

No recommendations, no individual data, no arrows implying action

### **Example 2 — Finance Workflow Diagram**

**STYLE:**

Flat vector workflow diagram, blue/teal enterprise palette

**SUBJECT:**

Salary analysis workflow from data to management discussion

**COMPOSITION:**

Left-to-right flow:

Input → Visualisation → AI Explanation → Human Review → Discussion

**TONE:**

Governance-focused, calm, professional

**CONSTRAINTS:**

No automation beyond explanation, no decision symbols

## **Step 22 — Deliverable: Image Prompt Library**

Each participant/team submits:

- 2–3 **finance-safe image prompts**
- Categorised by:

- Infographic
- Workflow
- Governance visual

This directly fulfills the Session 6 deliverable.

## Key Learning Points

- Agents are **workflows, not magic**
- Research ≠ authority
- Recommendations must be framed, caveated, and contained
- Slides can be drafted by AI — accountability cannot
- Governance is about **where the agent stops**

## Final Trainer Note

This lab intentionally shows:

“Yes, AI *can* research and recommend —  
but only inside a controlled, reviewable structure.”

# LAB 7 — Designing a Controlled Finance AI Workflow

## Invoice Intake, Validation & Category Suggestion (Concept & Governance)

### Lab Objective

By the end of this lab, participants will:

- Design a finance-grade AI workflow (not just prompts)
- Decide **where AI may assist** (extraction, validation, categorization)
- Decide **where AI must stop** (approval, posting)
- Define **human approval gates**
- Design an **audit-ready Excel structure**
- Prepare the workflow for Zapier implementation

### Scenario

Invoices arrive by email or upload.

Before any payment or posting, invoices must be:

1. Extracted and checked for completeness
2. Verified against supplier information
3. Categorized by AI based on supplier name and description
4. Reviewed and approved by a human
5. Logged in Excel for audit

# Step-by-Step Instructions

## Step 1 — Define Workflow Scope

Each group defines:

- **Start:** Invoice received
- **End:** Invoice approved or rejected
- **Explicitly excluded:** Payment execution

Write clearly:

“AI assists only before approval. No financial action is automated.”

## Step 2 — Map the Core Workflow Stages

Groups must draw a workflow including:

1. Invoice received
2. Invoice details extracted
3. Completeness check
4. Supplier name check
5. AI category suggestion (from supplier + description)
6. Human review
7. Approval / rejection
8. Excel audit record updated

Each stage must be visible.

## Step 3 — Assign AI vs Human Responsibilities

For each stage, label:

- **AI-assisted**
- **Human-only**
- **System**

Rules:

- AI may extract, validate, and suggest category
- AI must **never approve or post**
- All decisions remain human

Encourage notes like:

- “AI stops here”
- “Human decision required”

## Step 4 — Design the Excel Audit Sheet

Groups design the Excel structure on paper.

### **Required columns:**

- Invoice Reference
- Supplier Name
- Invoice Description
- Amount
- Currency
- Missing Fields
- Validation Status
- Suggested Category

- Category Confidence
- Category Reason
- Approver Name
- Approval Decision
- Decision Timestamp

Ask:

“Could an auditor understand the AI logic from Excel alone?”

## Step 5 — Design the AI Instructions

Groups must write **two conceptual prompts**:

### **Concept Prompt A — Validation**

You are assisting a finance invoice intake workflow.

Your role is to extract invoice information and check completeness only.

You must:

- Extract supplier name, invoice number, date, amount, currency, and tax amount
- Mark missing fields as "Missing"
- Never guess values
- Never approve or reject invoices

Output:

- Extracted fields
- Missing fields
- Validation status (Complete / Incomplete)
- Statement: "Human review and approval is required."

### **Concept Prompt B — Category Suggestion**

You are assisting a finance invoice review process.

Your task is to suggest an expense category based on:

- Supplier name
- Invoice description

Choose ONE category from an approved list only.

Provide a confidence level and short explanation.  
Do not approve or recommend actions.

End with:  
"Human review and approval is required."

Groups discuss:

- Why confidence is needed
- Why categories must be closed

## Deliverable

Each group produces:

- Workflow diagram
- AI vs Human responsibility map
- Excel audit structure
- Two AI concept prompts

## Key Learning Reinforced

- AI suggestions ≠ decisions
- Categorization accelerates review, not control
- Excel is part of governance

# LAB 8 — Implementing the Workflow in Zapier

## Invoice Intake, Validation & Category Suggestion (Hands-On)

### Lab Objective

By the end of this lab, participants will:

- Implement the designed workflow in Zapier
- Use AI for validation and category suggestion
- Enforce **human approval gates**
- Log **AI reasoning and decisions** in Excel
- Experience how automation enforces governance

### Pre-Lab Setup

Create **Invoice\_Audit\_Log.xlsx** in OneDrive / Excel Online with columns:

- Invoice\_Reference
- Supplier\_Name
- Invoice\_Description
- Amount
- Currency
- Missing\_Fields
- Validation\_Status
- Suggested\_Category
- Category\_Confidence
- Category\_Reason

- Approver\_Name
- Approval\_Decision
- Decision\_Timestamp

## Step-by-Step Instructions

### Step 1 — Trigger: Invoice Received

#### Trigger

- App: Email by Zapier
- Event: New Attachment

Purpose:

Workflow starts only when an invoice arrives.

### Step 2 — AI Step 1: Extract & Validate Invoice

#### Action

- App: AI by Zapier
- Event: Create Text

#### Implementation Prompt A — Validation

You are assisting a finance invoice intake and pre-check workflow.

Extract the following from the invoice:

- Supplier name
- Invoice number
- Invoice date
- Total amount
- Currency
- Tax amount (if shown)

Rules:

- Mark missing fields as "Missing"
- Do not guess or infer values
- Do not approve or reject invoices

Output:

- Extracted fields
- Missing fields
- Validation status (Complete / Incomplete)

End with:

"Human review and approval is required."

### **Step 3 — AI Step 2: Category Suggestion (10 min)**

#### **Action**

- App: AI by Zapier
- Event: Create Text

#### **Implementation Prompt B — Category Suggestion**

You are assisting a finance invoice review workflow.

Suggest an expense category using ONLY:

- Supplier name
- Invoice description

Supplier name: {{Supplier\_Name}}

Invoice description: {{Invoice\_Description}}

Choose ONE category from:

- Office Supplies
- Utilities
- Professional Services
- Software / Subscription
- Marketing / Advertising
- Logistics / Delivery
- Maintenance / Repairs
- Other / Unclear

Rules:

- Do not invent new categories
- Do not approve or reject the invoice
- If unclear, choose "Other / Unclear" with Low confidence

Output format:

Category:  
Confidence: High / Medium / Low  
Reason:  
Reviewer Note:  
End with:  
"Human review and approval is required."

## Step 4 — Approval Gate (Zapier Paths + Email)

All invoices → **Human approval email**

**Email content includes:**

- Validation result
- Missing fields
- Suggested category + confidence

Reviewer replies:

- APPROVE
- REJECT

## Step 5 — Write to Excel Audit Log

Log:

- AI outputs (validation + category)
- Approver decision
- Timestamp

Trainer emphasis:

If Excel cannot explain the AI logic, the workflow is not audit-ready.

## Step 6 — Test & Observe

Participants test:

- Clear invoice
- Vague invoice

Observe:

- Category confidence changes
- Approval remains mandatory

## Key Learning Reinforced

- Categorization is a **suggestion**, not a rule
- AI reasoning must be logged
- Zapier enforces control, not shortcuts

## Final Takeaway

Smart finance AI is not about autonomy  
**It is about controlled assistance with evidence**

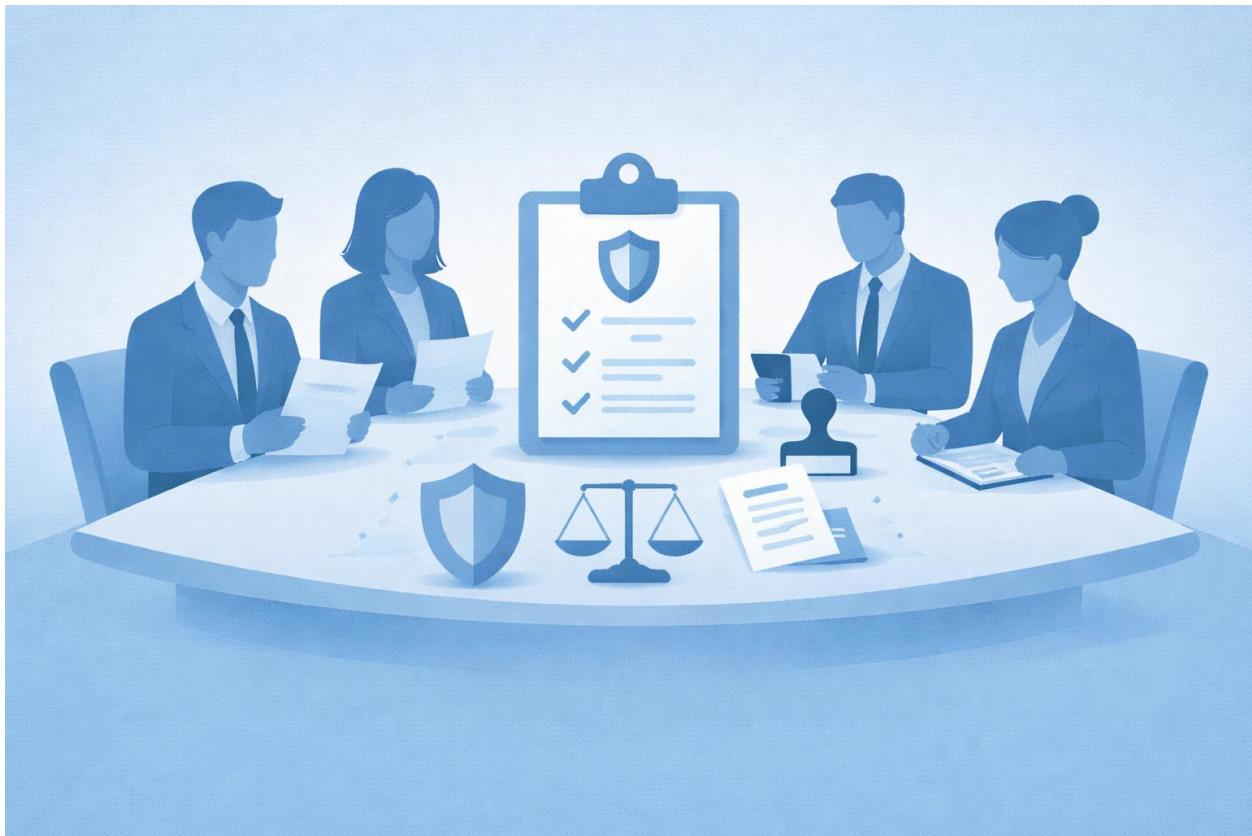
# Lab 9 — Group Workshop

## Drafting a Responsible AI Charter (Finance Context)

### Lab Objective

By the end of this workshop, participants will:

- Apply **Deep Research thinking** to policy design
- Translate ethics and governance principles into **clear rules**
- Define **allowed and prohibited AI usage** in finance
- Design an **approval and audit workflow**
- Produce a **Responsible AI Charter** ready for internal review



# Lab Setup

## Grouping

- Groups of **4–6 participants**
- Each group acts as a **Finance AI Governance Committee**

## Tools

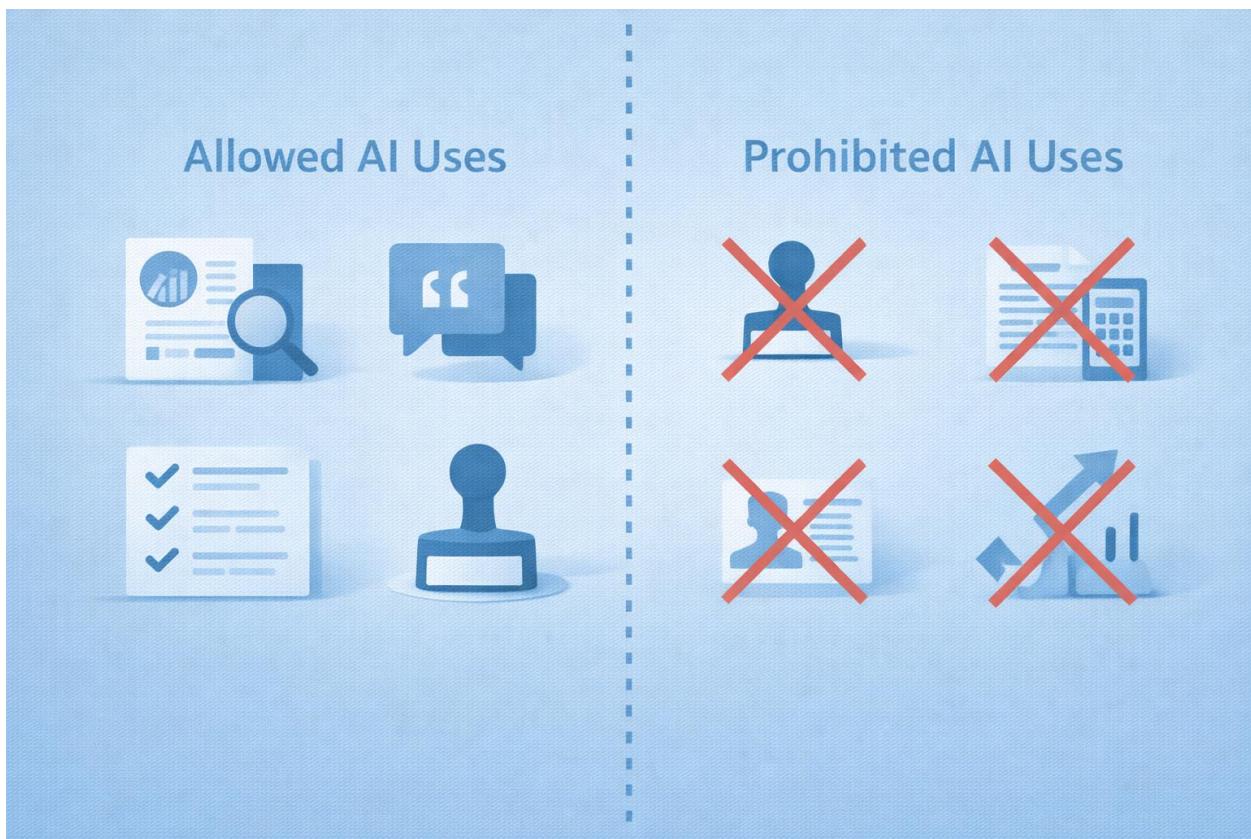
- Whiteboard, flip chart, or shared document
- No AI tools required during drafting  
(AI use may be discussed, not executed)

, This is a **policy drafting exercise**, not a debate or brainstorming session.

## Instructions Overview

Groups will:

1. Define the purpose and scope of AI usage
2. Identify allowed and prohibited use cases
3. Design an approval workflow
4. Ensure audit, ethics, and compliance readiness
5. Produce a short Responsible AI Charter



## Step-by-Step Instructions

### Step 1 — Set the Policy Context

Each group agrees on:

- Target audience (e.g. finance team, controllers, analysts)
- Scope (internal use only)
- Assumption: AI is used to **assist**, not decide

Trainer reminder:

This charter must survive audit and regulatory scrutiny.

### Step 2 — Define Allowed AI Use

Groups list **acceptable AI uses** in finance, aligned with Deep Research principles.

## **Guidance**

Allowed uses should:

- Support analysis, explanation, and summarization
- Require source citation for policy or regulatory work
- Involve human review and approval

## **Examples**

- Policy summarization with cited sources
- Draft explanations for reconciliation
- Structured report drafting

## Step 3 — Define Prohibited AI Use

Groups list **explicitly forbidden uses**.

## **Guidance**

Prohibited uses typically include:

- Approving financial decisions
- Posting journal entries
- Using chat mode for policy interpretation
- Uploading sensitive or personal data
- Bypassing controls or audit logs

Trainer emphasis:

If it creates untraceable risk, it belongs here.

## Step 4 — Design the Approval Workflow

Groups design a **simple approval flow** covering:

- Who can use AI
- For which tasks
- When human approval is required
- How outputs are reviewed and stored

### **Required Elements**

- AI output is always provisional
- Named reviewer or role
- Approval before external or executive use
- Storage of prompts and outputs for audit

## Step 5 — Ensure Ethics, Bias & Privacy Controls

Groups must explicitly address:

- Source citation requirements
- Bias awareness and human review
- Data privacy rules (what must never be uploaded)
- Local regulatory or organizational constraints

Ask:

Could this policy prevent misuse without blocking value?

## Deliverable — Responsible AI Charter (1–2 Pages)

Each group produces a **Responsible AI Charter** with the following sections:

### **Required Charter Structure**

#### **1. Purpose & Scope**

Why AI is used and where it applies

## **2. Allowed Use**

Clear list of approved AI use cases

## **3. Prohibited Use**

Clear list of forbidden activities

## **4. Approval Workflow**

Roles, review steps, and accountability

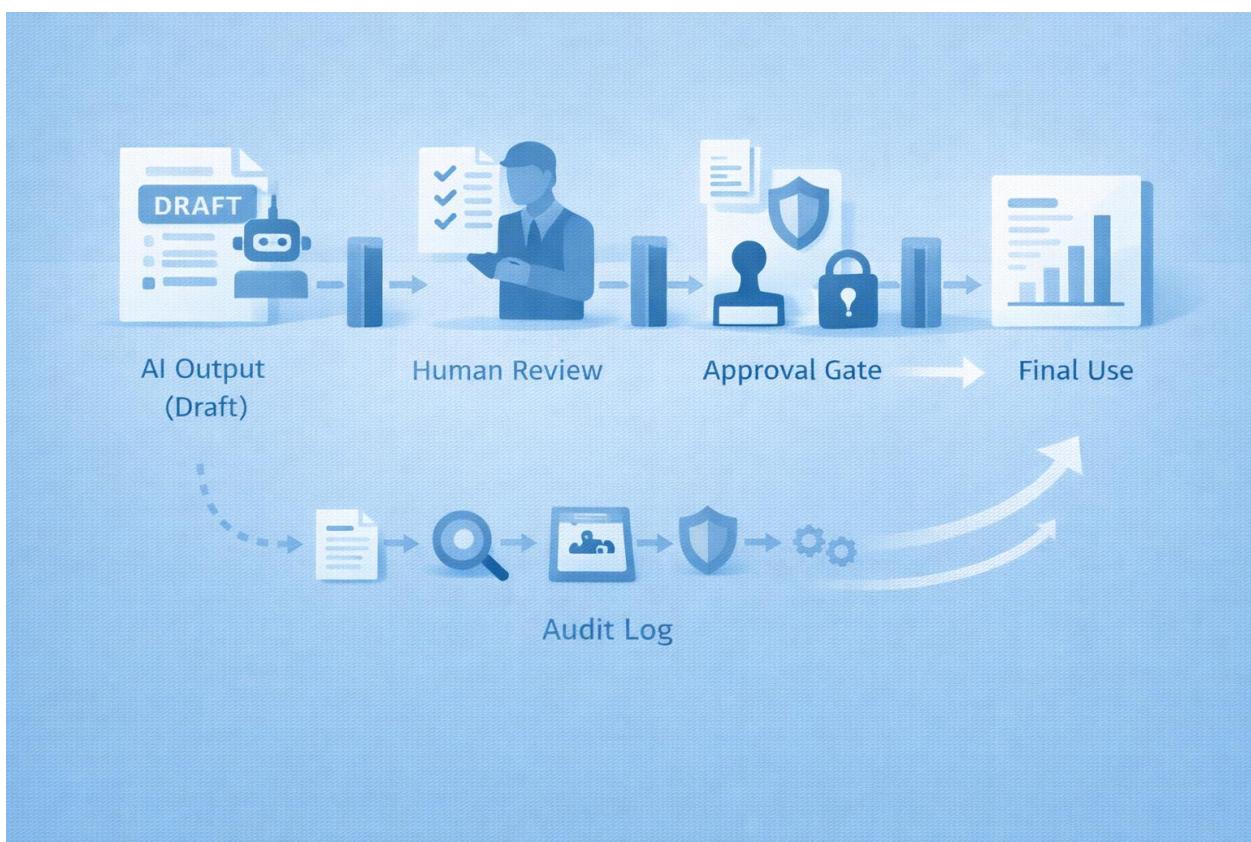
## **5. Audit & Compliance**

Logging, traceability, and retention rules

# Presentation & Discussion

Each group presents:

- One allowed use they believe is *high value*
- One prohibited use they believe is *critical*
- One approval rule they would not compromise



## Key Learning Outcomes

- Policy use requires Deep Research, not chat
- Source citation is mandatory for governance
- Ethics must be explicit, not implied
- Approval workflows protect accountability
- Responsible AI is a **management system**, not a feature

## Common Pitfalls to Highlight

- Vague wording (“use responsibly”)
- Missing prohibited use section
- No named accountability
- Ignoring data privacy
- Treating AI policy as optional guidance

## Optional Extension

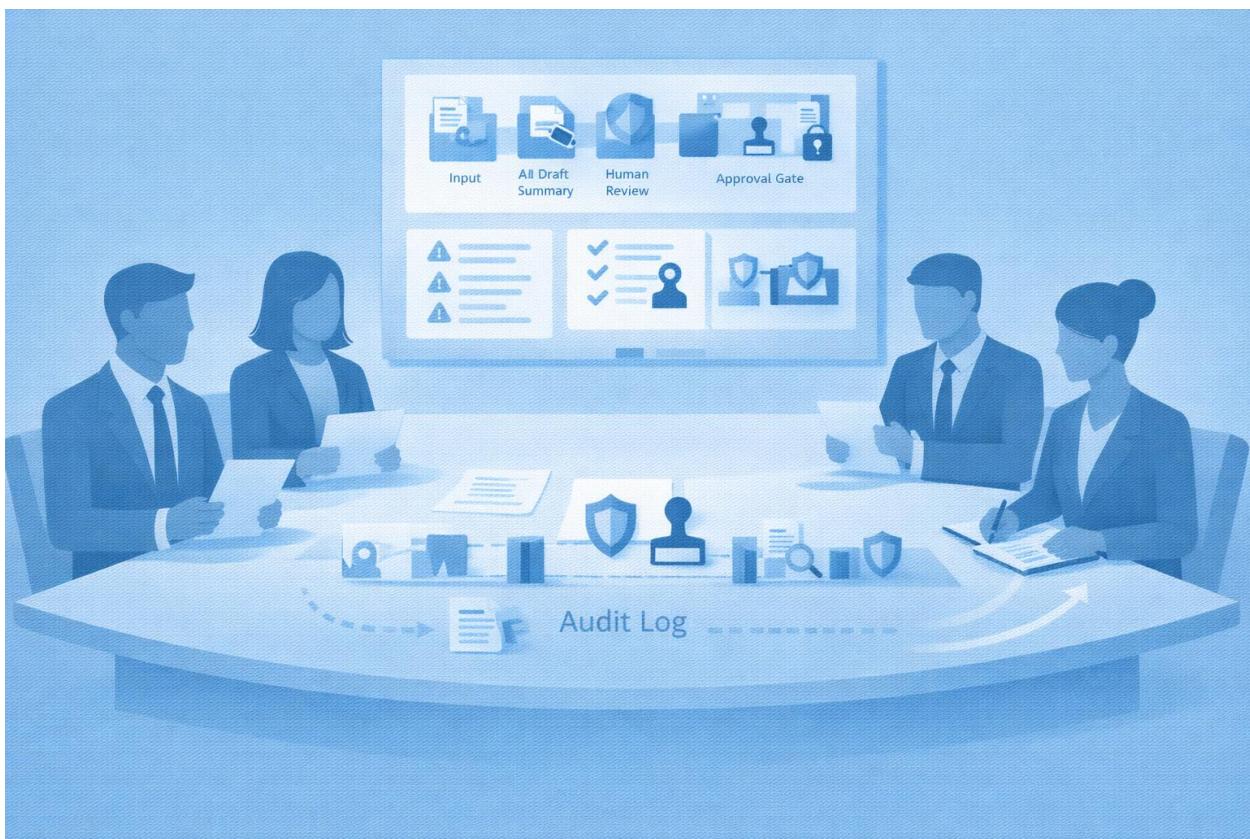
- Compare charters between groups
- Identify gaps or conflicting rules
- Discuss how the charter would be enforced
- Map the charter to internal audit controls

# Lab 10 — End-to-End Finance AI Scenario

## Capstone Objective

By the end of this capstone, teams will:

- Apply **AI modes, prompt types, and techniques** correctly
- Design a **finance-safe AI workflow**
- Enforce **human approval and auditability**
- Apply **ethics, bias, and privacy checks**
- Produce a complete, defensible AI usage package



This capstone simulates **real-world finance decision support**, not experimentation.

# Capstone Setup

## Team Formation

- Teams of **4–6 participants**
- Each team acts as a **Finance AI Design Committee**

## Scenario

Each team receives **one finance scenario**, for example:

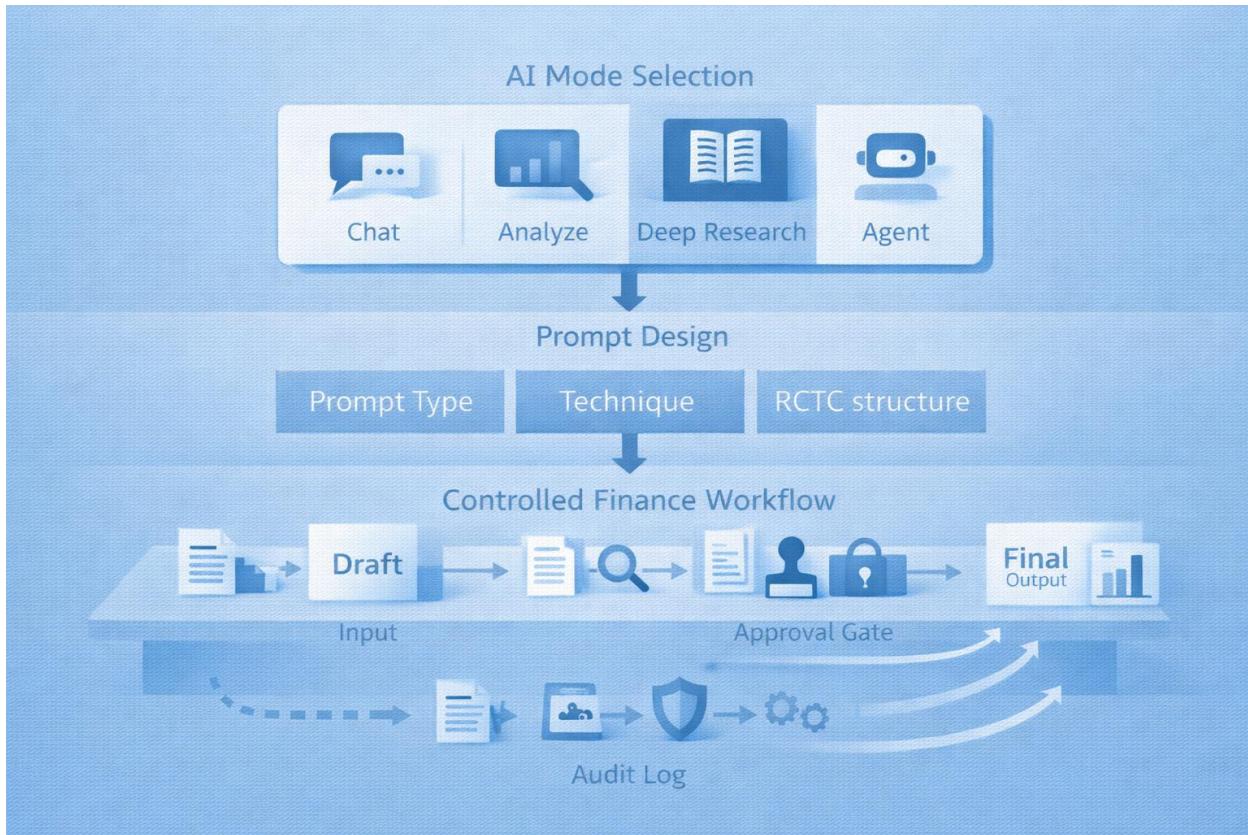
- Monthly management reporting
- Investment performance review
- Budget vs actual reconciliation
- Vendor master data review
- Regulatory policy impact assessment

Teams must **not change the scenario**.

## Instructions Overview

Teams must design an **end-to-end AI usage approach** covering:

1. Mode selection
2. Prompt design
3. Workflow structure
4. Ethics and risk controls



## Step-by-Step Instructions

### Step 1 — Understand the Finance Scenario

Teams clarify:

- What is the **business goal**
- What data is involved
- What decisions are **in scope**
- What decisions are **out of scope for AI**

Reminder:

AI may assist understanding — not make decisions.

### Step 2 — Select the Appropriate AI Mode(s)

Teams must select **one or more AI modes**:

- Chat
- Analyse
- Deep Research
- Agent / Automation

For each selected mode, teams must justify:

- Why this mode is appropriate
- Why other modes are risky

### Step 3 — Choose Prompt Type & Technique

Teams must define:

- **Prompt type**
  - Analysis
  - Design
  - Agentic
  - Deep Research
- **Prompt technique**
  - Zero-shot
  - One-shot
  - Question-based
  - Step-based
  - Iterative

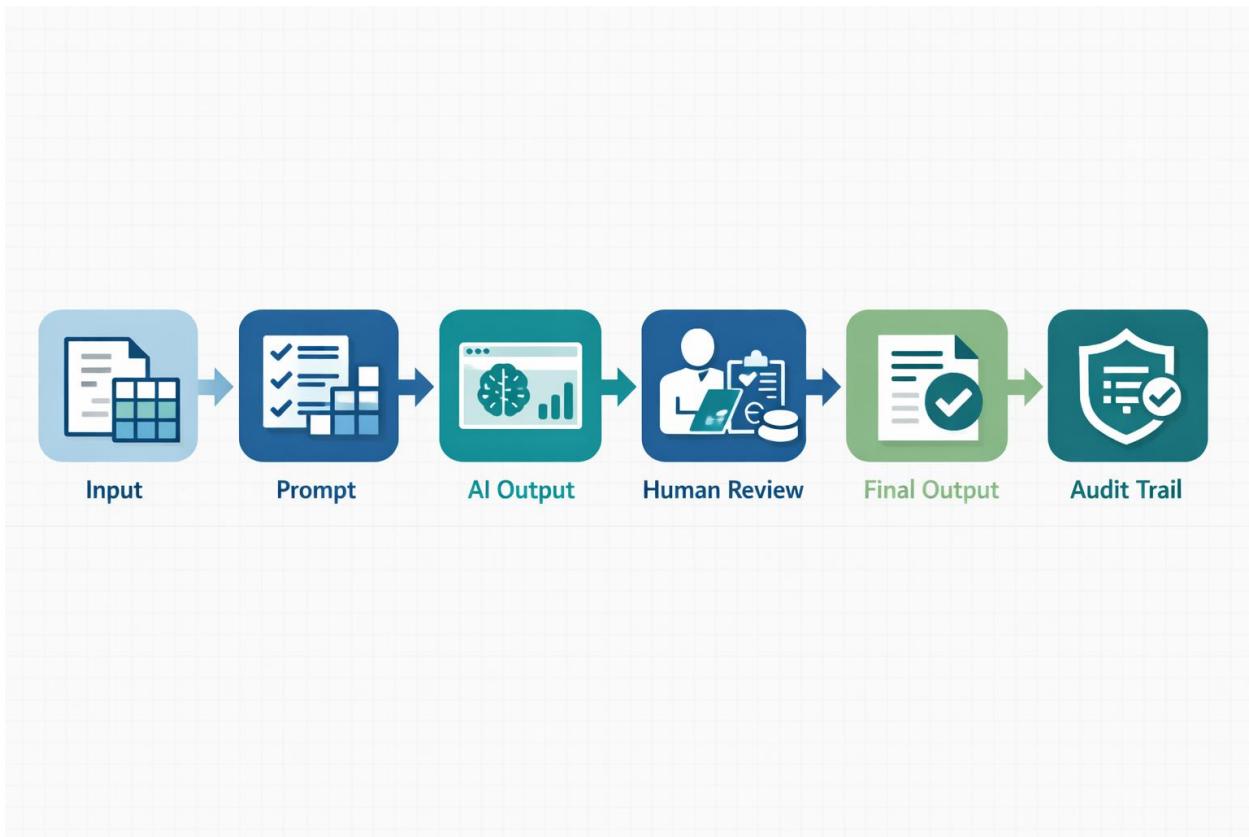
- Chain-of-thought (controlled)

, Teams must explain:

Why this combination is **safe for finance**

## Step 4 — Design the AI Workflow

Teams design a workflow using the required model:



They must clearly mark:

- AI automation points
- Human approval gates
- Where AI must stop

## Step 5 — Apply Ethics & Governance Checks

Teams must explicitly address:

- **Source citation** (if policy or research involved)
- **Bias awareness**
- **Data privacy rules**
- **Prohibited AI actions**
- **Audit readiness**

Ask:

Could this design survive audit, compliance, and regulator review?

## Final Deliverables (Required)

Each team submits **three outputs**:

### 1. Prompt Set

A small set of **finance-ready prompts**, including:

- Mode selected
- Prompt type
- Prompt technique
- RCTC structure

### 2. Finance AI Workflow Diagram

A visual diagram showing:

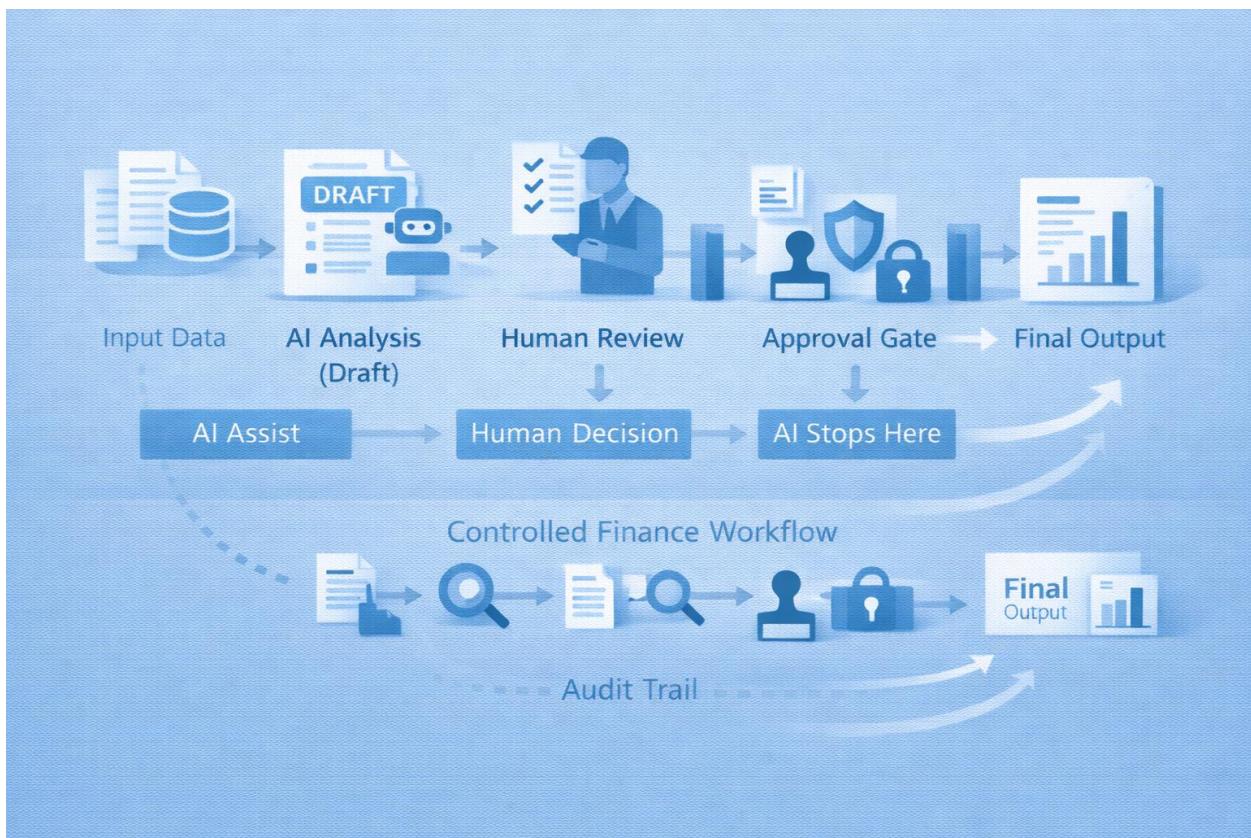
- End-to-end process
- AI vs human responsibilities
- Approval gates
- Audit trail components

### 3. Risk Assessment Summary (1 Page)

Must include:

- Key risks identified
- Mitigation controls
- Autonomy level (manual / semi / automated)
- Ethical and compliance considerations

### Presentation & Review



Each team presents:

- Why they chose their AI mode
- Where AI adds value

- Where AI must stop
- One key risk they designed around

## Evaluation Criteria

Teams are assessed on:

- Correct mode and prompt selection
- Workflow clarity and control
- Governance and approval design
- Ethics and privacy awareness
- Practical finance realism

## Key Learning Outcomes

- Safe AI use is **system design**, not prompt skill
- Mode, prompt, and workflow must align
- Human accountability is mandatory
- Ethics and auditability are non-optional
- Finance AI must be defensible, not impressive

## Common Capstone Pitfalls

- Letting AI decide or approve
- Over-automation
- Missing audit trail
- Vague ethics statements

- Tool-driven rather than risk-driven design

## Optional Extension (If Time Allows)

- Swap designs between teams for peer review
- Identify one place autonomy could be increased safely
- Redesign workflow to reduce highest risk