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Title:

How to Become a Motivational Speaker

Word Count:

591

Summary:

Are you an engaging speaker who has had many interesting, rewarding experiences? Motivate yourself to motivate others and get paid for doing so.

Keywords:

speech, topics, public, speaking, presentation, tips, steps, tutorial, help, advice, howto, speech topics

Article Body:

Steps:

- 1. Evaluate your special message. Consider what it is that you have to say that would be of value to others—have you experienced great adversity, or received some special education? In order to succeed as a motivational speaker, you must have something special to deliver.
- 2. Carve out your niche. Motivational speaking is, in many ways, a product that must be sold. Why should someone pay to hear you impart your message? Be able to articulate your unique experiences and explain exactly how you can inspire others.
- 3. Create an outline of your presentation. This will be used not only to provide a framework for your talk but also as a marketing piece for potential clients. Furthermore, many people are visual learners and can gain more from a visual representation than a spoken one.
- 4. Contact large, not-for-profit corporations and professional groups and make it clear you are available. While there is nothing wrong with directly asking for a gig, announcing your availability will let them feel privileged to work with you.
- 5. Contact speakers' bureaus and notify them of your availability. Some speakers' bureaus charge you to list your services, others charge nothing. Most bureaus take a percentage for acting as your agent. Search for "speakers' bureaus" on the Internet.
- 6. Be willing to work for free to get your name out. Once others hear your interesting story or experience, they may want to hire you. Inform everyone you know that you are looking for organizations who want a good motivational speaker. Volunteer to speak at service clubs in your area.
- 7. Write and publish articles or books if possible, in order to establish

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yourself as an authority in your subject. You do not need to publish a book people will find in the local bookstore. Post to websites like wikiHow and submit to on-line magazines and blogs.

8. Draw up a written agreement, or contract, for all engagements. The written agreement should contain, among other matters, how the fees will be paid (e.g., cash, check, over time), how long you are expected to speak, whether you will be reimbursed for travel expenses, and the time and date. This will help to avoid any disputes at a later time.

Tips

- * Join a local Toastmasters Club. You will learn and practice everything you need to know when presenting a Motivational Speech, as well as any other type of speech.
- * Dress consistent with the perception you wish to convey. If you want to convey professionalism and success, business attire is probably best. Some motivational speakers use clothing to make a point in their presentation.
- * Speak clearly and repeat your main messages at least three times.
- * Keep it fun and lively. Audience participation is a great way for adults to learn, and you can do this in any number of ways. For example, one speaker handed out raisins and slowly took the audience through the life of that raisin and all that had to happen for that raisin to be in their hands. This kind of activity makes the audience feel part of the speech and facilitates learning. Remember that any activities must be relevant to the topic you are speaking on.

Warnings

- * If you forget what to say or begin to get nervous in front of a large crowd, stop, take a deep breath, and speak from the heart. Your audience will be happy to hear your honest experiences.
- * One of the best ways to overcome nervousness is to focus on how you can serve your audience instead of worrying about what they are thinking about you.