

Title:

IT Consulting: Time Tracking and Invoicing

Word Count:

244

Summary:

IT consulting requires you to be diligent about time tracking and invoicing. Be sure to keep up with these business processes so you can be successful in your business of IT consulting.

Keywords:

IT consulting, IT-consulting

Article Body:

As a new IT consulting business, it is important to learn about the most common mistakes made with time tracking and invoicing so you can avoid them.

Doing so will put your company in a better overall financial position. You will also be able to sleep better knowing you have greater financial control over your business.

Time Tracking, Billing and Other Issues

Time tracking, billing, invoicing and dealing with credit and collections are big issues in IT consulting. A lot of people wonder which software they should use for time tracking and billing. If you're just focusing on that, you're probably missing the bigger point here.

It's a heck of a lot more important than the software you use. Of course you should use a piece of software that makes it a little easier to do your IT consulting job, but the software is not going to fix the underlying problems.

Your Service Gives IT Consulting Clients Peace of Mind

Steady clients will perceive your IT consulting business as an insurance policy. A steady client is motivated to pay your IT consulting business on time.

There's a tremendous fear that if they forget to pay your invoices on time, when they have a network emergency, you'll forget who they are. These are the clients you want to seek out.

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