

Title:

Frequently Asked Questions about Consulting

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Summary:

Consulting means to give professional advice in the area of your expertise. Consulting can be performed in a wide range of topics such as law, marketing, finance, accounting, communication and any other area in which you are an expert. When you become a consultant, you are essentially declaring yourself as an expert in that particular field.

Keywords:

consulting,consultants,consultant management consulting,business consulting,computer consultants,computer consulting

Article Body:

What is consulting?

Consulting means to give professional advice in the area of your expertise. Consulting can be performed in a wide range of topics such as law, marketing, finance, accounting, communication and any other area in which you are an expert. When you become a consultant, you are essentially declaring yourself as an expert in that particular field.

What type of work is involved in Consulting?

In consulting, the consultant provides a company or client with a specific service or their expert knowledge in their field for a specified amount of time. The job of a consultant is to enable the client to find a lasting solution to their specific problem by offering them advice and new information in that field. In consulting, you are required to give the client complete focus and use your skills of thought, analysis and brainstorming to come up with a solution and new ideas.

In consulting, what makes a great consultant?

When you decide on a career in consulting, you should be able to provide your client and their organization with intense motivation and excellent ideas. You should also be prepared to deal with situations that are often complex and

perhaps even hostile. You should use your assessment skills and competency to know what needs done in any situation.

The different types of consulting

There are two general types of consulting available to those who wish to enter this career. These are called specialists and generalists. A consulting specialist tends to focus on one area of practice such as a specific area of expertise or a specific industry. A generalist focuses on a wider area of consulting. These types of consultants typically go to work for a firm that gives general type of advice to many different companies.

What do you need to get into the field of consulting?

People looking for consultants are looking for a person who has the ability to not only offer advice, but also create ideas, insight and share knowledge in their area of expertise. You must be able to provide your client with new and innovative ideas for creating and implementing solutions.

Some companies and firms that deal with consulting will look for those who have college degrees in business administration or other similar fields. You also must possess the desire to help provide service to your clients in the areas that are needed. Furthermore, in consulting, you must be a people person in all aspects. This is important because you will certainly not want to work those long, hard hours with someone you simply cannot get along with. You should enjoy working with all types of people.

In consulting, it pays to do your homework. If you are considering becoming a consultant, you should conduct thorough research to decide if consulting is right for you.