

A: Assets, D: Debt, E: Equity, NWC: Net Working Capital, R: Revenue

## Basics

Assets = Debt(Liabilities) + Equity :  $A = D + E$

Income = Revenue - Expenses

Net Working Capital = (Current Assets) - (Current Liabilities) :  $NWC = CA - CL$

CashFlow(Assets) = CashFlow(Creditors) + CashFlow(Stockholders) :  $CF(A) = CF(B) + CF(S)$

Operating Cashflow = (Net Income) + Depreciation + Amortization + ( $\Delta$ Net Working Capital) :  $OCF = EBIT + Depreciation - Taxes$

## Liquidity Ratios

Current Ratio = (Current Assets)/(Current Liabilities) :  $CR = CA/CL$

Quick Ratio = (Current Assets - Inventory)/(Current Liabilities) :  $CR = (CA - Inv)/CL$

Cash Ratio = Cash/(Current Liabilities) :  $Cash/CL$

## Leverage Ratios

Total Debt Ratio = (Assets - Equity)/Assets :  $TDR = (A - E)/A$

Debt/Equity Ratio = Debt/Equity :  $D/E$

Equity Multplier = Assets/Equity  $\iff 1 + Debt/Equity$  :  $EM = A/E \iff 1 + D/E$

## Coverage Ratios

Times Interest Earned = (Earnings Before Interest and Taxes)/Interst :  $TIE = EBIT/Interest$

Cash Coverage = (EBIT + Depreciation + Amortization)/Interest

## Ratio Analysis

Inventory Turnover = Cost of Goods Sold/Inventory :  $IT = COGS/Inventory$

Days' Sales in Inventory =  $365/(Inventory\ Turnover)$  :  $DSI = 365/IT$

## Receivables Ratios

Receivables Turnover = Sales/(Accounts Receivable) :  $RT = S/AR$

Days' Sales in Receivables =  $365/(Receivables\ Turnover)$  :  $DSR = 365/RT$

Total Asset Turnover = Sales/(Total Assets) :  $TAT = S/A$

## Profitability Ratios

Profit Margin = (Net Income)/Sales :  $PM = NI/S$

Return on Assets = (Net Income)/(Total Assets) :  $ROA = NI/A$

Return on Equity = (Net Income)/(Total Equity) :  $ROE = NI/E$

## Market Value Measures

Earnings Per Share = (Net Income)/(Shares Outstanding) :  $EPS = NI/SO$

Price-to-Earnings Ratio = (Price per Share)/(Earnings per Share) :  $PE\ Ratio = PPS/EPS$

Market Capitalization =  $PPS \cdot (Shares\ Outstanding)$

## Dividend Ratios

Dividend Payout Ratio = (Dividends Paid)/Net Income =  $d$

Retention Ratio =  $1 - (Dividends\ Paid)/Net\ Income$  :  $b = 1 - d$

## Du-Pont Identity

$ROE = \frac{NI}{S} \cdot \frac{S}{A} \cdot \frac{A}{E}$  PM·TAT·EM

## Pro Forma Income Statement for year $n$

(Projected)  $Sales_n = Sales_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $(Cost\ of\ Goods\ Sold)_n = (Cost\ of\ Goods\ Sold)_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $(Taxable\ Income)_n = Sales_n - Costs_n - Interest_n$

(Projected)  $Interest_n = Interest_{n-1} + (Interest\ Rate) \cdot D$

(Projected)  $Taxes_n = (Tax\ Rate) \cdot (Taxable\ Income)_n$

(Projected)  $(Net\ Income)_n = (Taxable\ Income_n) - Taxes_n$

(Projected)  $Dividends_n = (Net\ Income)_n \cdot (Dividend\ Payout\ Ratio)$

(Projected)  $(Addition\ to\ Retained\ Earnings)_n = (Net\ Income_n) - Dividends_n = (\Delta Retained\ Earnings)$

## Pro Forma Balance Sheet for year $n$

(Projected)  $Cash_n = Cash_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $(Accounts\ Receivable)_n = (Accounts\ Receivable)_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $Inventory_n = Inventory_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $(Net\ Fixed\ Assets)_n = (Net\ Fixed\ Assets)_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $(Accounts\ Payable)_n = (Accounts\ Payable)_{n-1} \cdot (1 + \text{Growth Rate})$

(Projected)  $(Notes\ Payable)_n = (Notes\ Payable)_{n-1} + D$

(Projected)  $(Long\ Term\ Debt)_n = (Long\ Term\ Debt)_{n-1} + D$

(Projected)  $(Stock)_n = (Stock)_{n-1} - (Buy\ Backs)$

(Projected)  $(Retained\ Earnings)_n = (Retained\ Earnings)_{n-1} + \Delta Retained\ Earnings$

*Solve for D by setting Total Assets = Total Liabilities*

## External Financing Needed (EFN)

$EFN = (Projected\ Total\ Assets) - (Spontaneous\ \Delta Liabilities) - (\Delta Retained\ Earnings)$

$EFN > 0$  ? “External financing needed” : “Company has excess funds”

## Growth Rate

Internal Groth Rate =  $(ROA \cdot b)/(1 - ROA \cdot b) = IGR$

Sustainable Groth Rate =  $(ROE \cdot b)/(1 - ROE \cdot b) = SGR$