



Wasim Ansari

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● EDUCATION AND TRAINING

20/09/2024 – CURRENT India

DIPLOMA IN DATA SCIENCE Indian Institute of Technology, Madras

Website <https://www.iitm.ac.in/>

07/2007 – 06/2012 Pune, India

BACHELOR OF LAW, LLB University of Pune

Website <http://www.sinhgad.edu/sinhgad-law-college/>

27/09/2020 Dehradun, India






DIGITAL MARKETING COURSE Codestar & Udemy

01/09/2015 Dubai, United Arab Emirates

CERTIFIED TRAINING FOR REAL ESTATE BROKERS Dubai Real Estate Institute

● DIGITAL SKILLS

Digital Skills - Test Results

 Information and data literacy	ADVANCED Level 6 / 6
 Communication and collaboration	ADVANCED Level 5 / 6
 Digital content creation	ADVANCED Level 6 / 6
 Safety	ADVANCED Level 5 / 6
 Problem solving	ADVANCED Level 6 / 6

Results from a [self-assessment](#) based on [The Digital Competence Framework 2.1](#)

My Digital Skills

Website building | digital marketing | social media marketing | Microsoft Excel | WordPress Websites building | Python Language - Basic knowledge

Legal Skills

legal negotiation | contract management | legal compliance | legal drafting | Team-work oriented | document review | Curiosity & continued learning

Buisness Data and Analytical Skills

Statistics in Business and Data Analytics: Distributions, Central Limit Theorem, Hypothesis Testing | Calculus, linear algebra, geometry, and other fundamental concepts of mathematics | MS Excel(VLOOKUP, Pivot table) | Data Analytics and Reporting | descriptive statistics with excel

• WORK EXPERIENCE

02/12/2022 – 27/09/2023 Kingston Upon Hull, United Kingdom

RETAIL MANAGER AHAAN LIMITED T/A BOOZE BLITZ

- **Sales Strategy Development** - Developed and executed sales strategies and campaigns, resulting in a 20% increase in revenue and brand identification.
- **Supplier and Partner Relations** - Established and maintained productive partnerships with suppliers and wholesalers, negotiating contracts in compliance with company policies.
- **Administrative Oversight** - Managed administrative functions, including budgeting and staffing, and thorough reporting and analysis to stakeholders.
- **Safety and Security Management** - Implemented safety protocols and security measures resulting in a 25% decrease in workplace incidents and cohering to industry standards.

05/09/2021 – 30/11/2022 Dehradun, India

IMPORT EXPORT ENTREPRENEUR AHLAN EXPORTS

- **Product Research and Development**- Demonstrated expertise in both legal compliance and entrepreneurial insight regarding handmade carpets, enabling informed client guidance and business advancement.
- **Custom Design and Manufacturing**- Orchestrated bespoke services within regulatory frameworks, meeting client needs while upholding industry standards.
- **Packaging and Logistics Compliance**- Ensured 100% coherence to global regulations, optimizing transportation efficiency and risk management.
- **Digital Presence and Marketing Strategies**- Established a robust online footprint to amplify brand reach and drive sales effectively. Delivered compelling presentations to clients, highlighting product value.

04/02/2015 – 30/01/2020 Dubai, United Arab Emirates

REAL ESTATE CONSULTANT FAHZAM PROPERTIES

- **Property Procurement and Legal Compliance**- Strategically sourced properties for letting while adhering to legal regulations and contractual requirements.
- **Online Property Marketing and Branding**- Utilized social media platforms to market residential and commercial properties attracting 25% more potential clients compared to traditional methods.
- **Client Engagement and Relationship Management**- Served as the primary liaison between clients and properties, offering tailored property viewings and maintaining strong client relationships.
- **Team Empowerment and Skill Enhancement**- Actively supported and mentored team members through hands-on training and practical involvement, fostering a culture of continuous learning and achievement.

09/09/2013 – 31/03/2014 Cyberabad, Hyderabad, India

LEGAL ASSOCIATE QUISLEX LEGAL SERVICES

- **Document Review Expertise**: Utilized eDiscovery platforms to scrutinize documents and contracts, identifying potential risks and establishing compliance.
- **Transparent Reporting**: Reported and escalated findings regularly, demonstrating a commitment to transparency and risk management.
- **Excellence Under Pressure**: Thrived in executing time-sensitive assignments with precision, maintaining an unwavering focus on excellence.

17/12/2012 – 17/07/2013 Pune, India

ASSOCIATE ATTORNEY MINDCREST INDIA

- **Thorough Case Examination** - Rigorously analyzed cases for publication on online databases, efficiency, accuracy and completeness.
- **Treatment of Citations** - Classified citations with 95% accuracy within half the average processing time, enhancing operational efficiency.
- **Continuous Learning** - Actively participated in seminars and legal update sessions hosted by end-user parties to stay abreast of industry developments.