

Key Facts

Business address: Pittsburgh, Pennsylvania, United States Industry: Other Grocery and Related Products Merchant Wholesalers (NAICS 424490)

SEC filer status: Large Accelerated Filer as of Sep 2018

Index member: S&P 500, Russell 1000

Market Cap: \$68.5b as of Nov 2, 2018

Annual revenue: \$26.2b as of Dec 30, 2017

Corporate Governance

CEO: Bernardo Hees

CFO: David Knopf since 2017

1st level

Board Chairman: Alexandre Behring since 2015

Audit Committee Chair: John C. Pope

2nd level

Auditor: PricewaterhouseCoopers LLP since 1979

Outside Counsel (most recent): Paul Weiss Rifkind Wharton & Garrison

HP

McGuireWoods LLP

3rd level

SEC Reviewer: H Roger Schwall

4th level



How to analyze this company's Corporate Watchdog Report? Skip to the last page

Information in this report is effective Mar 22, 2019 and is taken from the company's public financial and regulatory filings. Latest filing 10-Q filed 11/02/2018. Over 75 accounting and data analysts scrutinize and review crucial information, footnotes, disclosures, etc., from these filings. Material facts are captured and processed using our proprietary methods which identify key risk factors our readers need to know. Each Corporate Watchdog Report represents 30 or more hours of analysis and processing.

Executive compensation data from Shore Group and Intrinio.

Data from Sharadar.

Data from Barchart via Quandl.

Data from Exchange Data International via Quandl





Overview

Price and Volume History

This graph shows the price and trading history for Kraft Heinz. Warning signs and red flags are marked on the graph according to their disclosure dates.



- 1 Feb 28, 2019 Late filing
- Peb 24, 2019 Lawsuit: Hedick v. Kraft Heinz Company et al
- 3 Feb 24, 2019 Class Actions Lawsuit: Hedick v. Kraft Heinz Company et al
- Feb 24, 2019 Securities Law Lawsuit: Hedick v. Kraft Heinz Company et al
- May 3, 2018 Revisions
- 6 Feb 16, 2018 Impairment
- 7 Feb 16, 2018 Disclosure Controls
- 8 Nov 7, 2017 Disclosure Controls
- 9 Nov 7, 2017 Disclosure Controls
- 10 Nov 7, 2017 Disclosure Controls
- 11 Nov 6, 2017 Financial restatement
- 12 Sep 8, 2017 Change in CFO

- 13 Aug 14, 2017 SEC letters to management
- Nov 4, 2016 Out of Period Adjustments
- 15 Nov 4, 2016 Disclosure Controls
- 16 Aug 17, 2016 SEC letters to management
- 17 Mar 3, 2016 Impairment
- 18 Mar 3, 2016 Change in Accounting Estimates
- 19 Nov 6, 2015 Revisions
- 20 Aug 10, 2015 Disclosure Controls
- 21 Jul 20, 2015 SEC letters to management
- 22 May 18, 2015 Out of Period Adjustments
- 23 Apr 1, 2015 Lawsuit: US Commodity Futures Trading Commission v. Kraft Foods Grou...
- 24 Apr 1, 2015 Securities Law Lawsuit: US Commodity Futures Trading Commission v. Kr...



Peer Group

Peer groups are used by companies to benchmark executive compensation and performance. Each company identifies its own peer group. Peer groups vary from company to company.

Peer Group

Company	Ticker	Market Cap
Kraft Heinz Co.	KHC	\$68.5b
Sysco Corp. *	SYY	\$34.2b
US Foods Holding Corp. *	USFD	\$7.68b
Hain Celestial Group Inc. *	HAIN	\$1.68b
United Natural Foods Inc. *	UNFI	\$723m
Spartannash Co. *	SPTN	\$679m
Primo Water Corp. *	PRMW	\$592m
Innovative Food Holdings Inc. *	IVFH	\$21.3m
Rave Restaurant Group, Inc. *	RAVE	\$15.8m
Planet Green Holdings Corp. *	PLAG	\$11.7m

* Suggested by Corporate Watchdog.

Companies Who Named Kraft Heinz as a Peer

Company	Ticker	Market Cap
McDonalds Corp.	MCD	\$140b
Philip Morris International Inc.	PM	\$119b
Altria Group, Inc.	МО	\$97.2b
Starbucks Corp.	SBUX	\$83.4b
CVS Health Corp.	CVS	\$75.9b
Kraft Heinz Co.	KHC	\$68.5b
Mondelez International, Inc.	MDLZ	\$67.6b
Charter Communications, Inc.	CHTR	\$65.3b
Fedex Corp.	FDX	\$47.3b
Hormel Foods Corp.	HRL	\$23.3b



Peer Flag Comparison

Non-GAAP Measures

The return to a company's stock is not the only measure of executive performance. Ethics matter, and growth can quickly reverse and gains evaporate if a company's accounting and financial reporting processes are not fundamentally sound and trustworthy. How does Kraft Heinz's accounting quality compare to its peer group?

Post and the second solution	KHC	PEER GROUP FLAGS		FLAGS	Louisite	KHC	PEER GROUP FLAGS		
Reporting Irregularities					Lawsuits				
Financial Restatements	1	9			Significant Litigation	•	3	1	5
Revisions	1	3	6		Class Actions	•	4		5
Out of Period Adjustments	!	6	3		Securities Law	0	6		3
Impairments	•	1	8		External Pressures				
Changes in Accounting Estimates	1	6	3		Shareholder Activism		6	3	
Disclosure Controls	•	3	3	3	Cybersecurity		8	1	
Internal Controls		6		3	Management Review				
Anomalies in the Numbers					CEO Changes		3	3	3
Benford's Law		6		3	CFO Changes	•	2	3	4
Beneish M-Score		3	2		Auditor Assessment				
Accounting Disclosure Complexity	1	1	4	4	Auditor Experience		6	3	
Securities & Exchange Commission Cor	cerns				Auditor Tenure	1	7	2	
SEC Letters to Management	1		8	1	Audit Fees			9	
Revenue Recognition		7	2		Non-Audit Fees		7	2	

Reporting Irregularities

Financial Restatements & Revisions

A financial restatement or revision is a serious event in the financial life of a company. When previous estimates of revenue, earnings, or equity are significantly lowered, financial restatements can have a dramatic impact on the valuation and projected growth of a company.

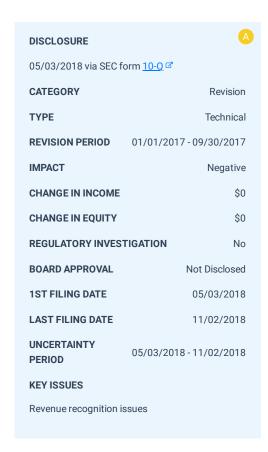


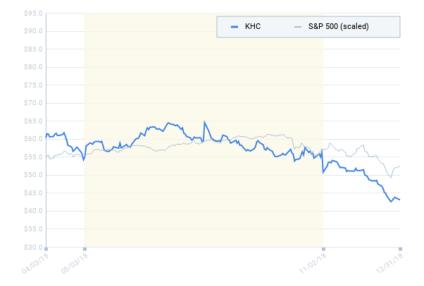
Financial restatements are always accompanied by a disclosure that their previous financial reports can no longer be relied upon. A revision is a change to a company's financials that is not accompanied by such a disclosure.



Kraft Heinz restated their financials for 01/01/2017 - 07/01/2017 on 11/06/2017. The restatement had negative effect on their financial condition.

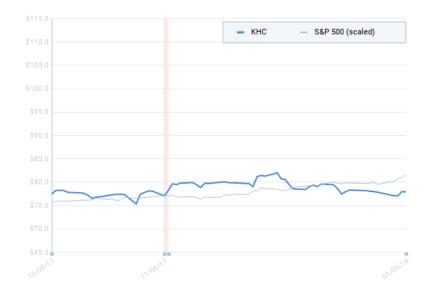
Kraft Heinz revised their financials 2 times since 2014. The most recent revision was for 01/01/2017 - 09/30/2017 and filed on 05/03/2018. The revision had negative effect on their financial condition.

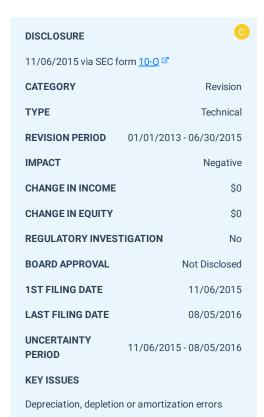






DISCLOSURE	В							
11/06/2017 via SEC form <u>8-K</u> ☑								
CATEGORY Financial Restatement								
TYPE Technical								
REVISION PERIOD 01/01/2017 - 07/01/2017								
IMPACT	Negative							
CHANGE IN INCOME	\$0							
CHANGE IN EQUITY \$0								
REGULATORY INVESTIGATION								
BOARD APPROVAL	Yes							
1ST FILING DATE	11/06/2017							
LAST FILING DATE	11/07/2017							
UNCERTAINTY PERIOD	11/06/2017 - 11/07/2017							
KEY ISSUES								
Cash flow errors								
Material weakness identified								

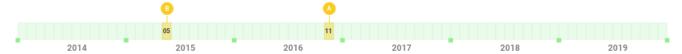






Out of Period Adjustments

An adjustment or "out-of-period adjustment" is a one-time accounting entry that is intended to correct immaterial errors from previous reporting periods. Adjustments have a one-time impact on earnings when they are reported and indicate the existence accounting errors in previous financial reports. Analysts should pay close attention to the nature and magnitude of adjustments. The frequent use of adjustments may signal deeper issues with a company's accounting and financial reporting.



Kraft Heinz adjusted their financials 2 times since 2014. The most recent adjustment was for 07/01/2016 - 09/30/2016 and filed on 11/04/2016. The adjustment had positive effect on their financial condition.

DISCLOSURE	A	DISCLOSURE	В
11/04/2016 via SEC form <u>10-Q</u> ☑		05/18/2015 via SEC form <u>S-4/A</u> ☑	
TYPE	Technical	ТҮРЕ	Technical
ADJUSTMENT PERIOD	07/01/2016 - 09/30/2016	ADJUSTMENT PERIOD	01/01/2015 - 03/29/2015
IMPACT	Positive	IMPACT	Negative
CHANGE IN INCOME	\$0	CHANGE IN INCOME	\$0
CHANGE IN EQUITY	\$0	CHANGE IN EQUITY	\$0
REGULATORY INVESTIGATION	No	REGULATORY INVESTIGATION	No
BOARD APPROVAL	Not Disclosed	BOARD APPROVAL	Not Disclosed

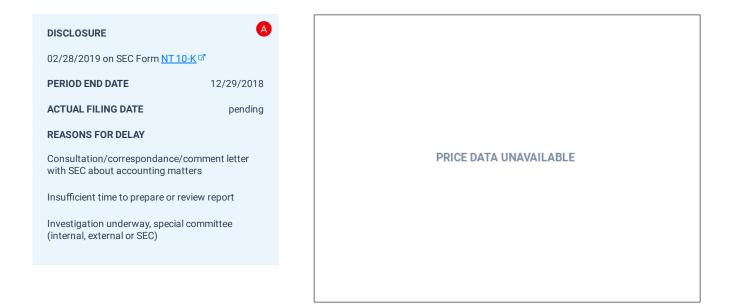
Late Filings

Late filings can be significant warning signs. Why didn't the company file its financial report on time? Late filings may signal an impending financial restatement or deeper problems with a company's accounting processes.



Kraft Heinz filed a late filing notification for 2019 Q1 on 02/28/2019. The report is still pending.





Impairments

An impairment is a permanent reduction in the value of an asset.



Kraft Heinz has reported 2 impairments on 2 annual reports since 2014.



Changes in Accounting Estimates

Some assets and liabilities require accountants to make assumptions about future performance in order to estimate their value. Occasionally, economic conditions cause these assumptions to be revised, resulting in a change in accounting estimates. A change in accounting estimates can have a significant impact on the bottom line and may be used strategically by management to disguise otherwise weak financial results.

The impact of changes in accounting estimates on pretax income are provided when available. If the impact of changes is measured in terms of net income, it is denoted with an asterisk (*).



Kraft Heinz has reported changes in accounting estimates on one report since 2014.



Internal and Disclosure Controls

Internal controls are put in place in order to prevent fraud and financial misstatements. A company with ineffective internal controls is said to have a "material weakness." A material weakness is a serious warning sign about a company's accounting quality.

Disclosure Controls

		10-Q	10-Q	10-K	10-Q	10-Q	10-Q	10-K	10-Q/A	10-Q/A	10-Q	10-K	10-Q	10-Q	10-Q	
Internal Controls of Fir	ancial I	Repo	rting													
								10-K				10-K				
2014		201	5			201	16			201	7			201	18	2019

Kraft Heinz reported a material weakness on 2017.

Management attests that the disclosure controls are effective as of 09/29/2018.

The auditor and management attest that internal controls of financial reporting are effective as of 12/30/2017.

The company has an elevated risk of a financial restatement.



DISCLOSURE DATE

02/16/2018 on SEC Form <u>10-K</u> ☑

PERIOD END DATE

12/30/2017

AUDITOR ASSESSMENT

Effective internal controls

MANAGEMENT ASSESSMENT

Effective disclosure controls

Effective internal controls

ISSUES CITED

Recent or pending restatement

Remediation of control weakness asserted

Cash flow statement classification errors

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

DISCLOSURE DATE

11/07/2017 on SEC Form 10-Q/A 2

PERIOD END DATE

03/01/2017

MANAGEMENT ASSESSMENT

Effective disclosure controls

ISSUES CITED

Material weakness

Recent or pending restatement

Cash flow statement classification errors

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

DISCLOSURE DATE

11/07/2017 on SEC Form 10-Q/A 2

PERIOD END DATE

06/01/2017

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

ISSUES CITED

Material weakness

Recent or pending restatement

Cash flow statement classification errors

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

DISCLOSURE DATE

11/07/2017 on SEC Form 10-0 2

PERIOD END DATE

09/30/2017

MANAGEMENT ASSESSMENT

Ineffective disclosure controls

ISSUES CITED

Material weakness

Recent or pending restatement

Accounts/loans receivable, investments & cash

Insufficient management review in control procedures

DISCLOSURE DATE

11/04/2016 on SEC Form 10-Q 27

PERIOD END DATE

09/02/2016

MANAGEMENT ASSESSMENT

Effective disclosure controls

ISSUES CITED

Foreign, related party, affiliated or subsidiary

DISCLOSURE DATE

08/10/2015 on SEC Form 10-Q □

PERIOD END DATE

06/28/2015

MANAGEMENT ASSESSMENT

Effective disclosure controls

ISSUES CITED

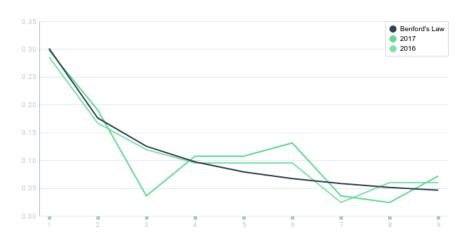
IT, software, security & access issues



Anomalies in the Numbers

Benford's Law

Benford's Law is used to detect financial manipulation and fraud. When financial statements do not follow Benford's Law, there is reason to suspect problems with the accounting or financial reporting process.

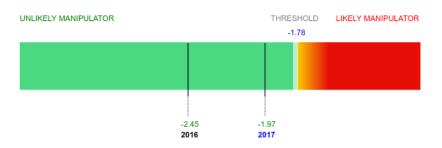


Numbers generated by natural processes conform to Benford's Law.

All of Kraft Heinz's financial statements conform to Benford's Law. Kraft Heinz is at low risk for financial manipulation or fraud.

Beneish M-Score

The Beneish M-Score is used to check whether a company has manipulated its financial statements. The M-Score is compared to a threshold to find out what it means. If the M-Score is greater than the threshold, then the company is likely to be a manipulator. However, a high Beneish M-Score is not proof of manipulation.



All Beneish M-Scores are below the threshold. There is no indication from the Beneish M-Score that reported earnings have been manipulated.

Accounting Disclosure Complexity

Companies committed to transparency make their reports easier for investors to understand and compare. By contrast, a high degree of Accounting Disclosure Complexity makes it difficult to measure executive performance and the company's financial health. Accounting Disclosure Complexity may also be used to obfuscate serious accounting problems and other issues.



Kraft Heinz's highest level of accounting disclosure complexity was in the 8th decile in 2016. Kraft Heinz's most recent accounting disclosure complexity was in the 7th decile in 2017.



Securities & Exchange Commission Concerns



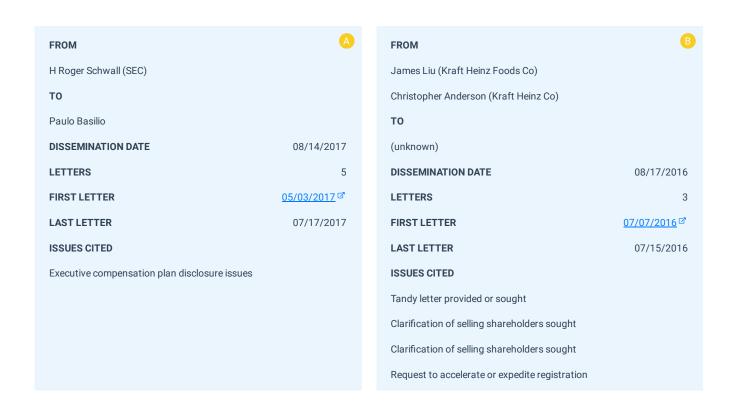
SEC Letters to Management

Regulators at the Securities and Exchange Commission (SEC) review each company's financial reporting. When the SEC has questions about a company's filing, they will write letters to the company asking for clarification about different accounting issues.





Kraft Heinz has had 3 conversations with the SEC since 2014.





FROM

Lauren Nguyen (SEC)

то

Bernardo Hees

DISSEMINATION DATE 07/20/2015

LETTERS 7

FIRST LETTER 05/08/2015 ☑

LAST LETTER 05/29/2015

ISSUES CITED

Tandy letter provided or sought

Acquisitions, merger, or business combination issues

Debt, quasi-debt, warrants & equity security issues

EPS, ratio and classification of income statement issues

Questions about fair value measurement and estimates



Lawsuits



Is the company involved in any lawsuits? This part of the Corporate Report summarizes recent and ongoing litigation that may have a significant impact on your investment.

1 Class Action
2 Securities Lawsuits

Kraft Heinz was named in 2 significant lawsuits. The most recent lawsuit is "Hedick v. Kraft Heinz Company et al" that began on 02/24/2019 and is still pending.

Name	Туре	Start Date	End Date	Claim
Hedick v. Kraft Heinz Company et al	Class Action, Securities Law	02/24/2019	pending	undisclosed
US Commodity Futures Trading Commission v. Kraft Foods Group Inc et al	Securities Law, Accounting and Auditing Enforcement Release, FCPA	04/01/2015	settled	\$13m



External Pressures



Shareholder Activism

An activist shareholder uses his ownership stake to influence management and affect the strategy and direction of the company. While these shareholders contribute to oversight and may push for better financial performance or even a change in leadership, they may also pursue social, political, or environmental goals that can adversely affect a company's operations and profitability. Note that activist shareholders identified here may no longer be current shareholders.



There are no activist shareholder reported for Kraft Heinz.



Cybersecurity

Cybersecurity is an area of increasing concern for many companies. A breach of confidential personal or financial data brings bad press, customer backlash and loss of goodwill, and substantial exposure to class actions. The SEC issued guidance in 2018 indicating cybersecurity risks should be treated like all other economic and business risks in regard to internal controls, financial reporting, and public disclosures.



Kraft Heinz has not disclosed any data breaches or cybersecurity issues.



Management Review



Management Turnover

Investors should always pay attention to CEO and CFO changes. These two officers are responsible for a company's performance and financial reporting. Why did they depart? There are many possible answers to this question, not all of them good.

Reported CEO Changes

Kraft Heinz has not reported a CEO change at least since 2014.

Reported CFO Changes

↑ David Knopf Executive VP / CFO

Appointed effective: 10/01/2017 (<u>8-K</u> ☑ on 09/08/2017)

→ Paulo Basilio Executive VP / CFO

Resigned effective: 10/01/2017 (<u>8-K</u> on 09/08/2017)

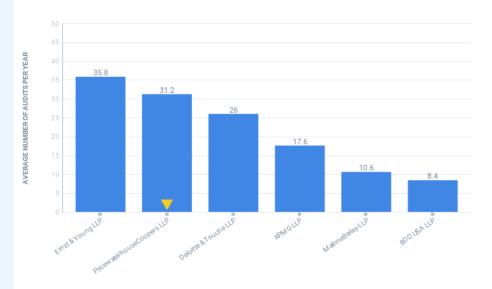
Position Change within Company



Auditor Assessment

Auditor Experience

How much experience does the auditor have in this industry? This graph shows the average number of audits of the largest auditors in this industry in the last five years (based on our population). The current auditor is marked with an arrow.

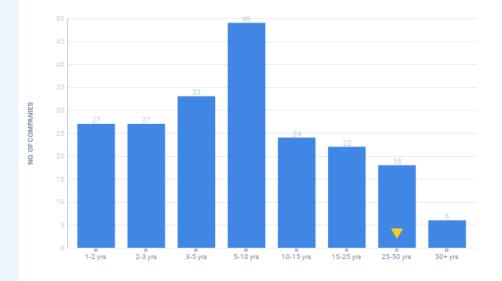


Current auditor is PricewaterhouseCoopers LLP.

Auditors with relatively little industry experience may be more likely to make mistakes. Auditors that do more audits tend to have greater industry expertise.

Auditor Tenure

How long have they had the same auditor? This graph shows a histogram of the number of companies in the industry (from our population) and the corresponding auditor tenure. Current auditor tenure for Kraft Heinz is marked with an arrow.



PricewaterhouseCoopers LLP has been Kraft Heinz's auditor for the last 40 years.

Mistakes may be more common in the early years of an auditor's tenure as they gain knowledge of a company's accounting policies and processes. On the other hand, there is some concern that a lengthy tenure may make auditors too "cozy" with the company and reluctant to report on issues or problems.

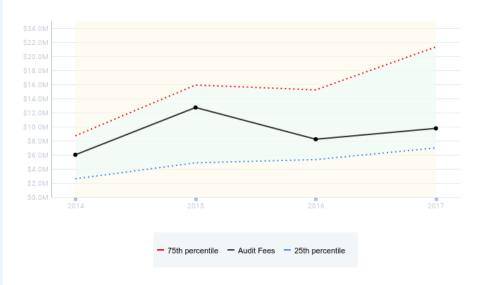


Auditor Assessment



Audit Fees

Audit fees are fees paid to the auditor for the audit and services related to the audit. This graph compares recent audit fees to the rest of the industry based on audit fee to revenue ratios (or audit fees to asset ratios for financial companies).



MOST RECENT AUDIT FEES

\$9.75m **18.76**%

AUDIT FEES TO REVENUE RATIO

0.04%

Kraft Heinz's audit fees increased by 18.76% from last year. Kraft Heinz's most recent audit fees are in the normal range.

High audit fees create incentives that undermine auditor independence. On the other hand, low audit fees may result in a lower quality audit.

Non-Audit Fees

Non-audit fees are fees paid to the auditor for the services unrelated to the audit.



MOST RECENT NON-AUDIT FEES

\$1.01m **46.74**%

NON-AUDIT FEES TO AUDIT FEES RATIO

10.40%

Kraft Heinz's most recent non-audit fees are in the normal range.

Relatively high non-audit fees create incentives that undermine the auditor's objectivity and are often used as a proxy measure of auditor independence.



Reporting Irregularities Anomalies in the Numbers External Pressures Management Review Auditor Assessment Overview SEC Concerns Lawsuits

Appendix

Appendix A. SEC Letters to Management

Conversation disseminated on 08/14/2017

FROM: H Roger Schwall (SEC) TO: Paulo Basilio **LETTERS**

ISSUES CITED

Executive compensation plan disclosure issues

LETTERS dated 05/03/2017 dated 05/17/2017

dated 06/22/2017 dated 07/07/2017 dated 07/17/2017

RELATED FILINGS

DEFA14A 04/18/2017 DEF 14A 03/03/2017 DEFA14A 03/03/2017 10-K 02/23/2017

B Conversation disseminated on 08/17/2016

FROM: James Liu (Kraft Heinz Foods Co) Christopher Anderson (Kraft Heinz Co) TO: (unknown)

3 ☑

LETTERS

ISSUES CITED

Tandy letter provided or sought

Clarification of selling shareholders sought

Clarification of selling shareholders sought

Request to accelerate or expedite registration

LETTERS

dated 07/07/2016 dated 07/15/2016 dated 07/15/2016 **RELATED FILINGS**

S-4/A 07/14/2016 S-4 07/07/2016



FROM: Lauren Nguyen (SEC)

TO: Bernardo Hees

7 ☑ LETTERS

ISSUES CITED

- Tandy letter provided or sought
- Acquisitions, merger, or business combination issues
- Debt, quasi-debt, warrants & equity security issues
- EPS, ratio and classification of income statement issues
- Questions about fair value measurement and estimates
- Intangible assets and goodwill valuation or disclosure issues
- Tax expense, benefit, deferral, or other issues
- Change in tax rate disclosure issues
- Discussion of critical accounting policies and estimates (MD&A)
- Executive compensation plan disclosure issues
- Results of operations discussion (MD&A)
- Questions about company bylaws or articles of incorporation
- Issues about the proper disclosure of compensation paid to advisors of an

offering

- Compensation or benefits of executives from offering disclosure issues
- Conflict of interest disclosure
- Questions about identity, employment history, and background of key

management

- Request for disclosure of regulatory conditions or clearances for an offering
- Safe harbor invoked but does not apply
- Request to clarify or quantify price volatility risks
- Conflicts of interest and related party issues risk factors
- Reduced or non-payment of dividend risk factors
- Financial reporting issues related to a lack of comprehensive and clear disclosure
- Questions about disclosures of tax consequences of the offering
- Request to accelerate or expedite registration

LETTERS RELATED FILINGS

dated 05/29/2015

dated 05/08/2015 S-4/A 05/29/2015 dated 05/18/2015 S-4/A 05/28/2015 dated 05/22/2015 S-4/A 05/27/2015 dated 05/26/2015 S-4/A 05/18/2015 dated 05/28/2015 S-4 04/10/2015 dated 05/29/2015

Appendix B. Significant Litigation

Hedick v. Kraft Heinz Company et al

Case began on 02/24/2019

Plaintiffs allege that the Defendants violated Sections 10(b) and 20(a) of the Exchange Act (15 U.S.C. § 78j(b) and 78t(a)) and Rule 10b-5 promulgated thereunder (17 C.F.R. § 8 240.10b-5). According to the complaint, Defendants made false and/or misleading statements and/or failed to disclose that: (1) Kraft s internal controls, specifically with respect to its procurement area, were inadequate; (2) Kraft would be forced to write down a significant amount of goodwill and certain intangible assets in its Kraft natural cheese business, its Oscar Mayer cold cuts business, and its Canada retail business due to supply chain issues; (3) Kraft failed to advise investors of the foregoing issues; and (4) as a result, Kraft s public statements were materially false and misleading at all relevant times



US Commodity Futures Trading Commission v. Kraft Foods Group Inc et al

Case began on 04/01/2015

On April 1, 2015, the Commodity Futures Trading Commission (ECFTCm) filed a formal complaint against Mondelez International, Inc. in the U.S. District Court for the Northern District of Illinois, Eastern Division, related to activities involving the trading of December 2011 wheat futures contracts. The complaint alleges that defendants manipulated or attempted to manipulate the wheat markets during the fall of 2011, violated position limit levels for wheat futures, and engaged in non-competitive trades by trading both sides of exchange-for-physical Chicago Board of Trade wheat contracts. As previously disclosed, these activities arose prior to the Spin-Off (the "Spin-Off," on October 1, 2012, Mondelez International spun-off Kraft Foods Group to Mondelez International shareholders) and involve the business now owned and operated by Mondelez International or its affiliates. The CFTC seeks civil monetary penalties of either triple the monetary gain for each violation of the Commodity Exchange Act or \$1 million for each violation of Section 6(c)(1), 6(c)(3) or 9(a)(2) of the Act and \$140,000 for each additional violation of the Act, plus post-judgment interest; an order of permanent injunction prohibiting Kraft Foods Group and Mondelez Global from violating specified provisions of the Act; disgorgement of profits; and costs and fees. In December 2015, the court denied Mondelez Global and Kraft Foods Group = s motion to dismiss the CFTC = s claims of market manipulation and attempted manipulation. Defendants have filed a motion for summary judgment. Additionally, several class action complaints were filed against Kraft Foods Group and Mondelez Global in the U.S. District Court for the Northern District of Illinois by investors in wheat futures and options on behalf of themselves and others similarly situated. The complaints make similar allegations as those made in the CFTC action and seek class action certification; an unspecified amount for damages, interest and unjust enrichment; costs and fees; and injunctive, declaratory, and other unspecified relief. In June 2015, these suits were consolidated in the Northern District of Illinois. In June 2016, the court denied Mondelez Global and Kraft Foods Group s motion to dismiss. It is hereby ordered that: pursuant to Section 21C of the Exchange Act, Respondents Mondelez and Cadbury cease and desist from committing or causing any violations and any future violations of Sections 13(b)(2)(A) and 13(b)(2)(B) of the Exchange Act and respondent Mondelez shall, within 14 days of the entry of this Order, pay a civil penalty in the amount of \$13 million to the SEC for transfer to the general fund of the United States Treasury, subject to Exchange Act Section 21F(g)(3).



About Watchdog Research, Inc.

Watchdog Research, Inc. is an independent research provider and publisher of Watchdog Reports. Watchdog Reports identify red flags, issues, and other anomalies in financial reporting. Our reports contain warning signs, red flags, material disclosures, and peer analysis for use in valuation, risk analysis, due diligence research, and idea generation.

Watchdog Reports are designed to assist investment professionals fulfill their fiduciary or suitability obligations and to help investors, executives, board members, regulators and educators learn what they need to know about publicly traded companies.

The company is headquartered in Naples, FL. Watchdog Research, Inc. utilizes over 75 specialists and analysts to provide accurate and timely information to our readers.

Our management team is:

CEO: Brian Lawe. Brian has been part of the corporate staff at The New York Times Company and IBM. He has created and operated several technology companies including MyStoreCredit, OnPage Ideas and HelloCampus. He holds an MBA from Harvard Business School and a BBA from Texas Christian University. He and his wife have four children and live in the Naples, FL area. One son is deployed with the US Marine Corps in Afghanistan.

CTO: Radu Cugut. Radu has led the award-winning technology team that developed the Corporate Watchdog Report and services. He, his wife and son split their time between his home in Naples, FL and his home in Timisoara, Romania where he oversees five talented development professionals. Radu has a bachelors in Computer Science and a masters in Banking and Financial Information Systems, both from the West University of Timisoara.

Chief Content Officer: Joseph Burke, Ph.D. is responsible for the content development, analysis, and quality control for the Corporate Watchdog Report. He also edits the blog and directs our custom research. Joseph worked previously as a professor of economics at Ave Maria University. He received his Ph.D. from the University of Wisconsin-Madison and resides with his family in the Naples area.



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How to analyze a company's Corporate Watchdog Report

If you walk into a doctor's office complaining about a pain in your left shoulder, your doctor's training kicks-in and he will immediately begin assessing your age and physical appearance, checking your vital signs and asking you a very specific series of questions about your symptoms. After just a few brief moments of assessing you, the doctor will either begin life-saving intervention or simply hand you an ice pack for your sore arm after a workout.

Like that doctor, we assume you are reading our Corporate Watchdog Report because you want to quickly assess the health of the company you are analyzing. You want to know if the company is undergoing any major problems or is simply displaying minor issues. Here is how to get your answer:

BEFORE YOU START

Make sure you have a basic understanding of the company. Know its market cap, the size of its revenues, profits and assets and liabilities. Review any major news related to the financials of the company and its management team.

STEP 1

(1) 10 SEC

Scan down the right side of the first page of the company's report, paying attention to the 'RECENT' column to find the latest yellow and red flags.

■ STEP 2

C 2 SEC

When you see a red or yellow flag, click the title next to the flag and you will instantly jump to that section of the company's report.

STEP 3

(\$) 60 SEC

Read that section's headline, the timeline and review the specific issue highlighted for the company's red or yellow flag.

STEP 4

↓3 MIN

Each section will usually have a link to the original filing or legal summary for the issue. Click that link. If it takes you to a SEC Edgar page, review the original filing. **HINT:** Use your browser's "find" button to search for a key word or number related to the issue as shown on the Corporate Watchdog Report.

STEP 5

() 15 SEC

Review the stock price movement chart on page two of the report. If you check the report online, you can adjust the timeline to a narrow time. The stock movement chart will overlay each of the red and yellow flags to stock price changes. Make note of those red and yellow flags around major stock price declines. These issues are worth reviewing in detail.

STEP 6

U1 MIN

Before continuing, it is worth comparing the company to its peers. Go to the third page of the report and compare the red and yellow flags for the company (first column) to the number of companies with red and yellow flags from your company's peer group. Is the company an outlier with a red or yellow flag in an area that other peers have only green? If so, the outlying issues are also worth reviewing in detail.

■ STEP 7

C 5 MIN

Repeat steps 2-4 for each red or yellow flag. At the end of this process, you'll have a good idea of the core issues the company has reported.

STEP 8



Now comes the creative, but hard part. Like a doctor trying to understand what might be wrong with a patient, you must now use your judgment, past knowledge and the insights you gathered in the prior steps to develop your own view of how serious the issues are facing the company.

If you see a consistent pattern of delays, accounting irregularities, management turnover, legal troubles, the company is clearly in trouble. Use the peer group analysis step above to see why your company may be different than its peers. Think of the various issues as connected. It seems passé but a bad management team is going to be bad in multiple ways. The challenge is to find the thread that runs through all the issues to understand any management failures.

When you find a pattern of unusual accounting moves, it is almost always tied to management protecting their own interests over investors. You should also consider what particular forces in the industry are affecting the company more than its peers. If you can assess that, try to think about how a company's management might "adjust" the financial disclosures to mask the weakness. It helps to think like a detective here. Everyone is entitled to a presumption of innocence, but if management was trying to hide something, how might they go about doing so?

This step is where we leave you with our 6,000+ Corporate Watchdog Reports. Good luck with your analysis!

