# Greg Watkins, Jr.

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B.B.A., Finance, Fall 2012 University of Texas at El Paso

#### **Qualifications:**

A highly motivated software developer that produces creative and innovative solutions. Bringing experience in technologies such as HTML, CSS, JQuery, React, Python and JavaScript.

Leveraging a background in banking, finance, and general business to provide unique perspectives on how end-users interact with software platforms.

#### **Technologies:**

HTML, CSS, JavaScript, jQuery, Firebase, C#, Python, React, GitHub, Command Line, Visual Studio Code, Microsoft Office.

Proficient in debugging/Dev Tools, basic computer hardware diagnosis and repair.

Excellent critical thinking skills with exposure to Agile methodology.

#### **UT Austin Coding Bootcamp:**

Project based hands on learning environment that cultivates technical skills as well as other soft skills such as communication, problem solving, and performing well under pressure.

#### **Emphasis On:**

Solving algorithms, MySQL, React.js, Node.js, Bootstrap, MERN, Mongo, Heroku, HTML, CSS, JavaScript, JQuery

PROJECTS (Visit LinkedIn or Instagram for my #30APPSCHALLENGE) GitHub available upon request

#### **Employee Data Management App:**

Built an application that collects user input and stores the information into a firebase database. The app then fetches the data, manipulates it, and imports it into the jQuery DataTable. This was a fun project because I challenged myself to finish it in one day.

**Spotlight learning experience:** HTML Table vs. ¡Query DataTable, Firebase.

**Other learning experiences/tech used:** HTML, CSS, JavaScript, accounting.js library, moment.js library, Bootstrap 4.

**Future development:** Implement more design features, allow users to edit and remove employees from app, add modals that notify user when new data has been submitted successfully and sort icon so that user knows the columns can be sorted.

#### **EventHub Event Search Application:**

Built a feature rich event search application that allows user to log in to their account and search for events in their area. This app uses Ticketmaster and Google Maps API to generate event options. Members can visit event pages and enjoy a live chat stream where event attendees can share their experience. The app provides users with event name, location, start time, pictures, google map location, and parking map for surrounding area.

**Spotlight learning experience/tech used**: Firebase real time database. Authentication methods. Dynamically creating event cards that flip on hover. User chat features. Dynamically creating class instances.

Other learning experiences/tech used: HTML, CSS, JavaScript/jQuery.

**Future development:** Would like to continue to improve design to maximize visual appeal.

#### **GiphEmotions Gif Generator:**

Used Giphy API to build an application where users could click on an emotion button and 8 gifs populate that correspond with the emotion on the button. Don't worry if you don't see a button that reflects your current mood. Just input how you feel in the add emotion field and a new button will populate just for you. Click the dynamically generated button to see the gifs you are looking for.

**Spotlight learning experience/tech used**: Ajax calls. Dynamically generated buttons with defined click events, and toggling through state changes.

Other learning experiences/tech used: HTML, CSS, JavaScript/jQuery.

Future development: Would like to add input validation using regEx.

### **WORK EXPERIENCE:**

Aldine ISD January 2016 - Current CTE Instructor

- Teach Microsoft Excel, Accounting II and II, Business Law, and Money Matters.
- Coach football and basketball
- Sponsor Business Professionals of America

#### **Accomplishments**

- Lead Financial Analyst Team to 1st place in regional competitions two years in a row (2018 and 2019)
- Led BPA FAT team to state competitions 3 years in a row (2017, 2018, 2019)
- Led students to state competitions in individual exam contest.
- Founded and coordinated Cougar Marketplace project in 2017.
- Sophomore basketball district champions 2018.

# Comerica Bank September 2013 – Current

Personal Banker/Personal Banker - Federally Regulated Mortgage Loan Originator (MLO)

- Manage portfolio of over 140 clients to strengthen our relationship with high value customers and grow their business.
- Advise and offer financial recommendations to business clients to help them decide how best to mitigate financial risk.
- Continually enhance my knowledge of and compliance with local, state, and federal banking rules and regulations.

## Accomplishments

- Annual Platinum Banker award for exceeding loan closing goals at 160%.
- Ranked top 20% in Houston Region for Portfolio Management.
- Selected by district and regional managers to enroll in company's Leadership Development Program to gain management exposure.