

# Consumption-Savings Decisions and State Pricing

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# Introduction

- We now consider a consumption-savings decision along with the previous portfolio choice decision.
- These decisions imply a *stochastic discount factor* (SDF) based on marginal utilities of consumption at different dates.
- This SDF can value all traded assets and can bound assets' expected returns and volatilities.
- The SDF can also be derived by assuming *market completeness* and no arbitrage.
- We can modify the SDF to value assets using *risk-neutral probabilities*.

# Consumption and Portfolio Choices

- Let  $W_0$  and  $C_0$  be an individual's initial date 0 wealth and consumption, respectively. At date 1, the individual consumes all of his wealth  $C_1$ .
- The individual's utility function is:

$$U(C_0) + \delta E \left[ U(\tilde{C}_1) \right] \quad (1)$$

where  $\delta = \frac{1}{1+\rho}$  is a subjective discount factor. A rate of time preference  $\rho > 0$  reflects impatience for consuming early.

- There are  $n$  assets where  $P_i$  is the date 0 price per share and  $X_i$  is the date 1 random payoff of asset  $i$ ,  $i = 1, \dots, n$ . Hence  $R_i \equiv X_i/P_i$  is asset  $i$ 's random return.

## Consumption and Portfolio Choices cont'd

- The individual receives labor income of  $y_0$  at date 0 and random labor income of  $y_1$  at date 1.
- Let  $\omega_i$  be the proportion of date 0 savings invested in asset  $i$ . Then the individual's intertemporal budget constraint is

$$C_1 = y_1 + (W_0 + y_0 - C_0) \sum_{i=1}^n \omega_i R_i \quad (2)$$

where  $(W_0 + y_0 - C_0)$  is date 0 savings. The individual's maximization problem is

$$\max_{C_0, \{\omega_i\}} U(C_0) + \delta E[U(C_1)] \quad (3)$$

subject to  $\sum_{i=1}^n \omega_i = 1$ . Substituting in (2), the first-order conditions wrt  $C_0$  and  $\omega_i$ ,  $i = 1, \dots, n$  are

## Consumption and Portfolio Choices cont'd

$$U'(C_0) - \delta E[U'(C_1) \sum_{i=1}^n \omega_i R_i] = 0 \quad (4)$$

$$\delta E[U'(C_1) R_i] - \lambda = 0, \quad i = 1, \dots, n \quad (5)$$

where  $\lambda \equiv \lambda' / (W_0 + y_0 - C_0)$  and  $\lambda'$  is the Lagrange multiplier for the constraint  $\sum_{i=1}^n \omega_i = 1$ .

- From (5), for any two assets  $i$  and  $j$ :

$$E[U'(C_1) R_i] = E[U'(C_1) R_j] \quad (6)$$

- Equation (6) implies that the investor's optimal portfolio choices are such that the expected marginal utility-weighted returns of any two assets are equal.

## Consumption and Portfolio Choices cont'd

- To examine the optimal intertemporal allocation of resources, substitute (5) into (4)

$$\begin{aligned}U'(C_0) &= \delta E [U'(C_1) \sum_{i=1}^n \omega_i R_i] = \sum_{i=1}^n \omega_i \delta E [U'(C_1) R_i] \\ &= \sum_{i=1}^n \omega_i \lambda = \lambda\end{aligned}\quad (7)$$

- Then substituting  $\lambda = U'(C_0)$  into (5) gives

$$\delta E [U'(C_1) R_i] = U'(C_0), \quad i = 1, \dots, n \quad (8)$$

or, since  $R_i = X_i/P_i$ ,

$$P_i U'(C_0) = \delta E [U'(C_1) X_i], \quad i = 1, \dots, n \quad (9)$$

## Consumption and Portfolio Choices cont'd

- Equation (9) implies the individual invests in asset  $i$  until the marginal utility of giving up  $P_i$  dollars at date 0 just equals the expected marginal utility of receiving  $X_i$  at date 1.
- Equation (9) for a risk-free asset that pays  $R_f$  (gross return) is

$$U'(C_0) = R_f \delta E[U'(C_1)] \quad (10)$$

- With CRRA utility  $U(C) = C^\gamma / \gamma$ , for  $\gamma < 1$ , equation (10) is

$$\frac{1}{R_f} = \delta E \left[ \left( \frac{C_0}{C_1} \right)^{1-\gamma} \right] \quad (11)$$

implying that when the interest rate is high, so is the expected growth in consumption.

## Consumption and Portfolio Choices cont'd

- If there is only a risk-free asset and nonrandom labor income, so that  $C_1$  is nonstochastic, equation (11) is

$$R_f = \frac{1}{\delta} \left( \frac{C_1}{C_0} \right)^{1-\gamma} \quad (12)$$

- Note that

$$\begin{aligned} \frac{\partial R_f}{\partial \frac{C_1}{C_0}} &= \frac{1-\gamma}{\delta} \left( \frac{C_1}{C_0} \right)^{-\gamma} \\ &= (1-\gamma) \frac{R_f}{\frac{C_1}{C_0}} \end{aligned} \quad (13)$$



# Intertemporal Elasticity

- So that the intertemporal elasticity of substitution is

$$\epsilon \equiv \frac{R_f}{\frac{C_1}{C_0}} \frac{\partial \frac{C_1}{C_0}}{\partial R_f} = \frac{\partial \ln(C_1/C_0)}{\partial \ln(R_f)} = \frac{1}{1 - \gamma} \quad (14)$$

- Thus for CRRA utility,  $\epsilon$  is the reciprocal of the coefficient of relative risk aversion. When  $0 < \gamma < 1$ ,  $\epsilon$  exceeds unity and a higher interest rate raises second-period consumption more than one-for-one.
- Conversely, when  $\gamma < 0$ , then  $\epsilon < 1$  and a higher interest rate raises second-period consumption less than one-for-one, implying a decrease in initial savings.

## Intertemporal Elasticity cont'd

- The individual's response reflects two effects from an increase in interest rates.
  - ① A *substitution effect* raises the return from transforming current consumption into future consumption, providing an incentive to save more.
  - ② An *income effect* from the higher return on a given amount of savings makes the individual better off and, ceteris paribus, would raise consumption in both periods.
- For  $\epsilon > 1$ , the substitution effect outweighs the income effect, while the reverse occurs when  $\epsilon < 1$ . When  $\epsilon = 1$ , the income and substitution effects exactly offset each other.

## Equilibrium Asset Pricing Implications

- The individual's consumption - portfolio choice has asset pricing implications. Rewrite equation (9):

$$\begin{aligned} P_i &= E \left[ \frac{\delta U'(C_1)}{U'(C_0)} X_i \right] \\ &= E [m_{01} X_i] \end{aligned} \tag{15}$$

where  $m_{01} \equiv \delta U'(C_1) / U'(C_0)$  is the *stochastic discount factor* or *state price deflator* for valuing asset returns.

- In states of nature where  $C_1$  is high (due to high portfolio returns or high labor income), marginal utility,  $U'(C_1)$ , is low and an asset's payoffs are not highly valued.
- Conversely, in states where  $C_1$  is low, marginal utility is high and an asset's payoffs are much desired.

# Stochastic Discount Factor

- The SDF or “*pricing kernel*” may differ across investors due to differences in random labor income that causes the distribution of  $C_1$ , and hence  $\delta U'(C_1)/U'(C_0)$ , to differ.
- Nonetheless,  $E[m_{01}X_i] = E[\delta U'(C_1)X_i/U'(C_0)]$  is the same for all investors who can trade in asset  $i$  since individuals adjust their portfolios to hedge individual-specific risks, and differences in  $\delta U'(C_1)/U'(C_0)$  reflect only risks uncorrelated with asset returns.
- Utility depends on real consumption,  $C_1$ . If  $P_i^N$  and  $X_i^N$  are the initial price and end-of-period payoff measured in currency units (nominal terms), they need to be deflated by a price index to convert them to real quantities.

# Real Pricing Kernel

- Let  $CPI_t$  be the consumer price index at date  $t$ . Equation (15) becomes

$$\frac{P_i^N}{CPI_0} = E \left[ \frac{\delta U'(C_1)}{U'(C_0)} \frac{X_i^N}{CPI_1} \right] \quad (16)$$

- If we define  $I_{ts} = CPI_s / CPI_t$  as 1 plus the inflation rate between dates  $t$  and  $s$ , equation (16) is

$$\begin{aligned} P_i^N &= E \left[ \frac{1}{I_{01}} \frac{\delta U'(C_1)}{U'(C_0)} X_i^N \right] \\ &= E \left[ M_{01} X_i^N \right] \end{aligned} \quad (17)$$

where  $M_{01} \equiv (\delta / I_{01}) U'(C_1) / U'(C_0)$  is the SDF for nominal returns, equal to the real pricing kernel,  $m_{01}$ , discounted at the (random) rate of inflation between dates 0 and 1.

## Risk Premia and Marginal Utility of Consumption

- Equation (15) can be rewritten to shed light on an asset's risk premium. Divide each side of (15) by  $P_i$ :

$$\begin{aligned} 1 &= E[m_{01} R_i] \\ &= E[m_{01}] E[R_i] + \text{Cov}[m_{01}, R_i] \\ &= E[m_{01}] \left( E[R_i] + \frac{\text{Cov}[m_{01}, R_i]}{E[m_{01}]} \right) \end{aligned} \tag{18}$$

- Recall from (10) that for the case of a risk-free asset,  $E[\delta U'(C_1)/U'(C_0)] = E[m_{01}] = 1/R_f$ . Then (18) can be rewritten

$$R_f = E[R_i] + \frac{\text{Cov}[m_{01}, R_i]}{E[m_{01}]} \tag{19}$$

or

# Risk Premia and Marginal Utility of Consumption cont'd

$$\begin{aligned} E[R_i] &= R_f - \frac{\text{Cov}[m_{01}, R_i]}{E[m_{01}]} \\ &= R_f - \frac{\text{Cov}[U'(C_1), R_i]}{E[U'(C_1)]} \end{aligned} \quad (20)$$

- An asset that tends to pay high returns when consumption is high (*low*) has  $\text{Cov}[U'(C_1), R_i] < 0$  ( $\text{Cov}[U'(C_1), R_i] > 0$ ) and will have an expected return greater (*less*) than the risk-free rate.
- Investors are satisfied with negative risk premia when assets hedge against low consumption states of the world.

## Relationship to the CAPM

- Suppose there is a portfolio with a random return of  $\tilde{R}_m$  that is perfectly negatively correlated with the marginal utility of date 1 consumption,  $U'(\tilde{C}_1)$ , so that it is also perfectly negatively correlated with  $m_{01}$ :

$$U'(\tilde{C}_1) = -\kappa \tilde{R}_m, \quad \kappa > 0 \quad (21)$$

- Then this implies

$$\text{Cov}[U'(C_1), R_m] = -\kappa \text{Cov}[R_m, R_m] = -\kappa \text{Var}[R_m] \quad (22)$$

and

$$\text{Cov}[U'(C_1), R_i] = -\kappa \text{Cov}[R_m, R_i] \quad (23)$$



## Relationship to the CAPM cont'd

- From (20), the risk premium on this portfolio is

$$E[R_m] = R_f - \frac{\text{Cov}[U'(C_1), R_m]}{E[U'(C_1)]} = R_f + \frac{\kappa \text{Var}[R_m]}{E[U'(C_1)]} \quad (24)$$

- Using (20) and (24) to substitute for  $E[U'(C_1)]$ , and using (23), we obtain

$$\frac{E[R_m] - R_f}{E[R_i] - R_f} = \frac{\kappa \text{Var}[R_m]}{\kappa \text{Cov}[R_m, R_i]} \quad (25)$$

and rearranging:

$$E[R_i] - R_f = \frac{\text{Cov}[R_m, R_i]}{\text{Var}[R_m]} (E[R_m] - R_f) \quad (26)$$

## Relationship to the CAPM cont'd

- Equation (26) is the CAPM relation

$$E[R_i] = R_f + \beta_i (E[R_m] - R_f) \quad (27)$$

- Note that under CAPM assumptions the market portfolio is perfectly negatively correlated with consumption:
  - 1 There is no wage income, so end of period consumption derives only from asset portfolio returns.
  - 2 With a risk-free asset and normally distributed asset returns, everyone holds the same risky asset (market) portfolio.
- Hence, the only risk to  $C_1$  is the return on the market portfolio.

# Bounds on Risk Premia

- $m_{01} \equiv \delta U'(C_1) / U'(C_0)$  places a bound on the Sharpe ratio of all assets. Rewrite equation (20) as

$$E[R_i] = R_f - \rho_{m_{01}, R_i} \frac{\sigma_{m_{01}} \sigma_{R_i}}{E[m_{01}]} \quad (28)$$

where  $\sigma_{m_{01}}$ ,  $\sigma_{R_i}$ , and  $\rho_{m_{01}, R_i}$  are the standard deviation of the discount factor, the standard deviation of the return on asset  $i$ , and the correlation between the discount factor and the return on asset  $i$ , respectively.

- Rearranging (28) leads to

$$\frac{E[R_i] - R_f}{\sigma_{R_i}} = -\rho_{m_{01}, R_i} \frac{\sigma_{m_{01}}}{E[m_{01}]} \quad (29)$$

# Hansen-Jagannathan Bounds

- Since  $-1 \leq \rho_{m_{01}, R_i} \leq 1$ , we know that

$$\left| \frac{E[R_i] - R_f}{\sigma_{R_i}} \right| \leq \frac{\sigma_{m_{01}}}{E[m_{01}]} = \sigma_{m_{01}} R_f \quad (30)$$

- Equation (30) was derived by Robert Shiller (1982) and generalized by Hansen and Jagannathan (1991).
- If there exists a portfolio of assets whose return is perfectly negatively correlated with  $m_{01}$ , then (30) holds with equality. The CAPM implies such a situation, so that the slope of the capital market line,  $S_e \equiv \frac{E[R_m] - R_f}{\sigma_{R_m}}$ , equals  $\sigma_{m_{01}} R_f$ .

## Ex: Bounds with Power Utility

- If  $U(C) = C^\gamma/\gamma$  so  $m_{01} \equiv \delta (C_1/C_0)^{\gamma-1} = \delta e^{(\gamma-1) \ln(C_1/C_0)}$  and  $C_1/C_0$  is lognormal with parameters  $\mu_c$  and  $\sigma_c$ , then

$$\begin{aligned}
 \frac{\sigma_{m_{01}}}{E[m_{01}]} &= \frac{\sqrt{\text{Var}[e^{(\gamma-1) \ln(C_1/C_0)}]}}{E[e^{(\gamma-1) \ln(C_1/C_0)}]} \\
 &= \frac{\sqrt{E[e^{2(\gamma-1) \ln(C_1/C_0)}] - E[e^{(\gamma-1) \ln(C_1/C_0)}]^2}}{E[e^{(\gamma-1) \ln(C_1/C_0)}]} \\
 &= \sqrt{E[e^{2(\gamma-1) \ln(C_1/C_0)}] / E[e^{(\gamma-1) \ln(C_1/C_0)}]^2 - 1} \\
 &= \sqrt{e^{2(\gamma-1)\mu_c + 2(\gamma-1)^2\sigma_c^2} / e^{2(\gamma-1)\mu_c + (\gamma-1)^2\sigma_c^2} - 1} = \sqrt{e^{(\gamma-1)^2\sigma_c^2} - 1} \\
 &\approx \pm(\gamma-1)\sigma_c = (1-\gamma)\sigma_c \tag{31}
 \end{aligned}$$

The fourth line evaluates expectations assuming  $C_1$  log-normality,

$E(X) = e^{\mu + \frac{1}{2}\sigma^2}$ . The fifth line takes a two-term approximation of the series

$e^x = 1 + x + \frac{x^2}{2!} + \frac{x^3}{3!} + \dots$ , which is reasonable for small positive  $x$ . The (+)

solution is negative for  $\gamma < 1$ .

## Ex: Bounds with Power Utility

- Hence, with power utility and lognormal consumption:

$$\left| \frac{E[R_i] - R_f}{\sigma_{R_i}} \right| \leq (1 - \gamma) \sigma_c \quad (32)$$

- For the S&P500 over the last 75 years,  $E[R_i] - R_f = 8.3\%$  and  $\sigma_{R_i} = .17$ , implying a Sharpe ratio of  $\frac{E[R_i] - R_f}{\sigma_{R_i}} = 0.49$ .
- U.S. per capita consumption data implies estimates of  $\sigma_c$  between 0.01 and 0.0386.
- Assuming (32) holds with equality for the S&P500,  $\gamma = 1 - \left( \frac{E[R_i] - R_f}{\sigma_{R_i}} \right) / \sigma_c$  is between -11.7 and -48.
- Other empirical estimates of  $\gamma$  are -1 to -5. The inconsistency of theory and empirical evidence is what Mehra and Prescott (1985) termed the *equity premium puzzle*.

## Ex. Bounds on $R_f$

- Even if high risk aversion is accepted, it implies an unreasonable value for the risk-free return,  $R_f$ . Note that

$$\begin{aligned}
 \frac{1}{R_f} &= E[m_{01}] \\
 &= \delta E \left[ e^{(\gamma-1) \ln(C_1/C_0)} \right] \\
 &= \delta e^{(\gamma-1)\mu_c + \frac{1}{2}(\gamma-1)^2 \sigma_c^2}
 \end{aligned} \tag{33}$$

and therefore

$$\ln(R_f) = -\ln(\delta) + (1-\gamma)\mu_c - \frac{1}{2}(1-\gamma)^2 \sigma_c^2 \tag{34}$$

- If we set  $\delta = 0.99$ , and  $\mu_c = 0.018$ , the historical average real growth of U.S. per capita consumption, then with  $\gamma = -11$  and  $\sigma_c = 0.036$  we obtain:

## Ex. Bounds on $R_f$ cont'd

$$\begin{aligned}\ln(R_f) &= -\ln(\delta) + (1 - \gamma)\mu_c - \frac{1}{2}(1 - \gamma)^2\sigma_c^2 \\ &= 0.01 + 0.216 - 0.093 = 0.133\end{aligned}\quad (35)$$

which is a real risk-free interest rate of 13.3 percent.

- Since short-term real interest rates have averaged about 1 percent in the U.S., we end up with a *risk-free rate puzzle*: the high  $\gamma$  results in an unreasonable  $R_f$ .
- So a SDF derived from the marginal utility of consumption doesn't fit the data. However, we can derive a SDF of the form  $P_i = E_0[m_{01}X_i]$  using another approach.



# Complete Markets Assumptions

- An alternative SDF derivation is based on the assumptions of a complete market and the absence of arbitrage.
- Suppose that an individual can freely trade in  $n$  assets and assume that there is a finite number,  $k$ , of end-of-period states of nature, with state  $s$  having probability  $\pi_s$ .
- Let  $X_{si}$  be the cashflow returned by one share (unit) of asset  $i$  in state  $s$ . Asset  $i$ 's cashflows can be written as:

$$X_i = \begin{bmatrix} X_{1i} \\ \vdots \\ X_{ki} \end{bmatrix} \quad (36)$$

## Complete Markets Assumptions cont'd

- Thus, the per-share cashflows of the universe of all assets can be represented by the  $k \times n$  matrix

$$X = \begin{bmatrix} X_{11} & \cdots & X_{1n} \\ \vdots & \ddots & \vdots \\ X_{k1} & \cdots & X_{kn} \end{bmatrix} \quad (37)$$

- We will assume that  $n = k$  and that  $X$  is of full rank, implying that the  $n$  assets *span* the  $k$  states of nature and the market is *complete*.
- An implication is that an individual can purchase amounts of the  $k$  assets that return target levels of end-of-period wealth in each of the states.

## Complete Markets Assumptions cont'd

- To show this complete markets result, let  $W$  be an arbitrary  $k \times 1$  vector of end-of-period levels of wealth:

$$W = \begin{bmatrix} W_1 \\ \vdots \\ W_k \end{bmatrix} \quad (38)$$

where  $W_s$  is the level of wealth in state  $s$ .

- To obtain  $W$ , at the initial date the individual purchases shares in the  $k$  assets. Let the vector  $N = [N_1 \dots N_k]'$  be the number of shares purchased of each of the  $k$  assets. Hence,  $N$  must satisfy

$$XN = W \quad (39)$$

## Complete Markets Assumptions cont'd

- Since  $X$  is a nonsingular, its inverse exists so that

$$N = X^{-1}W \quad (40)$$

is the unique solution.

- Denoting  $P = [P_1 \dots P_k]'$  as the  $k \times 1$  vector of beginning-of-period, per-share prices of the  $k$  assets, then the initial wealth required to produce the target level of wealth given in (38) is  $P'N$ .
- The absence of arbitrage implies that the price of a new, redundant security or contingent claim that pays  $W$  is determined from the prices of the original  $k$  securities, and this claim's price must be  $P'N$ .

# Arbitrage and State Prices

- Consider the case of a *primitive, elementary, or Arrow-Debreu* security which has a payoff of 1 in state  $s$  and 0 in all other states:

$$e_s = \begin{bmatrix} W_1 \\ \vdots \\ W_{s-1} \\ W_s \\ W_{s+1} \\ \vdots \\ W_k \end{bmatrix} = \begin{bmatrix} 0 \\ \vdots \\ 0 \\ 1 \\ 0 \\ \vdots \\ 0 \end{bmatrix} \quad (41)$$

# Arbitrage and State Prices

- Then  $p_s$ , the price of elementary security  $s$ , is

$$p_s = P'X^{-1}e_s, \quad s = 1, \dots, k \quad (42)$$

so a unique set of state prices exists in a complete market.

- These elementary state prices should each be positive, since wealth received in any state will have positive value when individuals are nonsatiated. Hence (42) and  $p_s > 0 \forall s$  restrict the payoffs,  $X$ , and the prices,  $P$ , of the original  $k$  securities.
- Note that the portfolio composed of the sum of all elementary securities gives a cashflow of 1 unit with certainty and determines the risk-free return,  $R_f$ :

# Arbitrage and State Prices cont'd

$$\sum_{s=1}^k p_s = \frac{1}{R_f} \quad (43)$$

- For a general multicashflow asset,  $a$ , whose cashflow in state  $s$  is  $X_{sa}$ , absence of arbitrage ensures its price,  $P_a$ , is

$$P_a = \sum_{s=1}^k p_s X_{sa} \quad (44)$$

- Consider the connection to state probabilities,  $\pi_s$ , by defining  $m_s \equiv p_s/\pi_s$ . Since  $p_s > 0 \forall s$ , then  $m_s > 0 \forall s$  when  $\pi_s > 0$ .

## Arbitrage and State Prices cont'd

- Then equation (44) can be written as

$$\begin{aligned}P_a &= \sum_{s=1}^k \pi_s \frac{p_s}{\pi_s} X_{sa} \\&= \sum_{s=1}^k \pi_s m_s X_{sa} \\&= E[m X_a]\end{aligned}\tag{45}$$

where  $m$  denotes a stochastic discount factor whose expected value is  $E[m] = \sum_{s=1}^k \pi_s m_s = \sum_{s=1}^k p_s = 1/R_f$ , and  $X_a$  is the random cashflow of the multicashflow asset  $a$ .

- In terms of the consumption-based model,  $m_s = \delta U'(C_{1s}) / U'(C_0)$  where  $C_{1s}$  is consumption at date 1 in state  $s$ ,  $p_s$  is greater when  $C_{1s}$  is low.



# Risk-Neutral Probabilities

- Define  $\hat{\pi}_s \equiv p_s R_f$ . Then

$$\begin{aligned} P_a &= \sum_{s=1}^k p_s X_{sa} \\ &= \frac{1}{R_f} \sum_{s=1}^k p_s R_f X_{sa} \\ &= \frac{1}{R_f} \sum_{s=1}^k \hat{\pi}_s X_{sa} \end{aligned} \tag{46}$$

- Now  $\hat{\pi}_s$ ,  $s = 1, \dots, k$ , have the characteristics of probabilities because they are positive,  $\hat{\pi}_s = p_s / \sum_{s=1}^k p_s > 0$ , and they sum to 1,  $\sum_{s=1}^k \hat{\pi}_s = R_f \sum_{s=1}^k p_s = R_f / R_f = 1$ .

## Risk-Neutral Probabilities cont'd

- Using this insight, equation (46) can be written

$$\begin{aligned}P_a &= \frac{1}{R_f} \sum_{s=1}^k \hat{\pi}_s X_{sa} \\ &= \frac{1}{R_f} \hat{E}[X_a]\end{aligned}\tag{47}$$

where  $\hat{E}[\cdot]$  denotes the expectation operator using the "pseudo" probabilities  $\hat{\pi}_s$  rather than the true probabilities  $\pi_s$ .

- Since the expectation in (47) is discounted by the risk-free return, we can recognize  $\hat{E}[X_a]$  as the certainty equivalent expectation of the cashflow  $X_a$ .

## Risk-Neutral Probabilities cont'd

- Since  $m_s \equiv p_s / \pi_s$  and  $R_f = 1 / E[m]$ ,  $\hat{\pi}_s$  can be written as

$$\begin{aligned}\hat{\pi}_s &= R_f p_s = R_f m_s \pi_s \\ &= \frac{m_s}{E[m]} \pi_s\end{aligned}\tag{48}$$

- In states where the SDF  $m_s$  is greater than its average,  $E[m]$ , the pseudo probability exceeds the true probability.
- Note if  $m_s = \frac{1}{R_f} = E[m]$  then  $P_a = E[mX_a] = E[X_a] / R_f$  so the price equals the expected payoff discounted at the risk-free rate, as if investors were risk-neutral.

## Risk-Neutral Probabilities cont'd

- Hence,  $\hat{\pi}_s$  is referred to as the *risk-neutral* probability.
- $\hat{E}[\cdot]$ , also often denoted as  $E^Q[\cdot]$ , is referred to as the risk-neutral expectations operator.
- In comparison, the true probabilities,  $\pi_s$ , are frequently called the *physical*, or *statistical*, probabilities.

# State Pricing Extensions

- This complete markets pricing, also known as *State Preference Theory*, can be generalized to an infinite number of states and elementary securities.
- Suppose states are indexed by all possible points on the real line between 0 and 1; that is, the state  $s \in (0, 1)$ .
- Also let  $p(s)$  be the price (density) of a primitive security that pays 1 unit in state  $s$ , 0 otherwise.

## State Pricing Extensions cont'd

- Further, define  $X_a(s)$  as the cashflow paid by security  $a$  in state  $s$ .
- Then, analogous to (43),

$$\int_0^1 p(s) ds = \frac{1}{R_f} \quad (49)$$

and the price of security  $a$  is

$$P_a = \int_0^1 p(s) X_a(s) ds \quad (50)$$

## State Pricing Extensions cont'd

- In *Time State Preference Theory*, assets pay cashflows at different dates in the future and markets are complete.
- For example, an asset may pay cashflows at both date 1 and date 2 in the future: let  $s_1$  be a state at date 1 and let  $s_2$  be a state at date 2. States at date 2 can depend on which states were reached at date 1.
- Suppose there are two events at each date, economic recession ( $r$ ) or economic expansion (boom) ( $b$ ). Then define  $s_1 \in \{r_1, b_1\}$  and  $s_2 \in \{r_1 r_2, r_1 b_2, b_1 r_2, b_1 b_2\}$ .
- By assigning suitable probabilities and primitive security state prices for assets that pay cashflows of 1 unit in each of these six states, we can sum (or integrate) over both time and states at a given date to obtain prices of complex securities.

# Summary

- An optimal portfolio is one where assets' expected marginal utility-weighted returns are equalized, and the individual's optimal savings trades off expected marginal utility of current and future consumption.
- Assets can be priced using a SDF that is the marginal rate of substitution between current and future consumption.
- A SDF can also be derived based on assumptions of market completeness and no arbitrage.
- A risk-neutral pricing formula transforms physical probabilities to account for risk.