

Wayne Christopher Ellison

Fishers, IN 46037

(773) 727-0575

wcellison1@gmail.com

Project Management Professional

Summary

Obtain a challenging and rewarding position in a growth-oriented organization which offers diverse job responsibility and the potential for advancement.

Experience

President, Silo Farms Inc.

2009-2015

- Responsible for the measurement and effectiveness of all corporate processes. Maintained all reports on the operations of the organization.
- Participated in the development and preparation of short-term and long-range plans and budgets based upon organizational goals and objectives. Directed all internal operations to achieve budgeted results and other financial goals.
- Ensured that the organization had the needed infrastructure of systems, processes and personnel necessary to accommodate future growth. Motivated and lead management team; attracted, recruited and retained qualified individuals for open positions. Established policies to ensure adequate management development and performance appraisals.
- Built all working relationship with vendors. Developed communication strategy to align employee effort to organizational goals

Commercial Broker Associate , *ChicagoBroker.com*

2007-2009

- Provide outstanding brokerage services for the sales and leasing of Chicago commercial and residential properties, by establishing successful client relationships, providing comprehensive market research, state-of-the-art financial analyses and projections, and thorough market and valuation analyses.

Outside Sales *EZLinks Golf*

2001-2009

- Annual and Long Range Planning & Budgeting, Staffing & Benefits Management, Sales & Marketing Management Golf Course, Maintenance Food & Beverage Operations, Golf Shop Operations, Banquet Sales & Marketing Management, Hospitality & Lodging Management ,Membership Sales & Retention ,Course Event Programming. 75% travel.

Manager of Business Solutions, *SeatonCorp*

2003-2006

- Contributed to the sales initiatives by assessing Fortune 500 business needs, developing prospect relationships and selling solutions to assist new clients. As a member of the sales management team, I was expected to proactively close deals in excess of \$250,000 by selling customized staffing solutions. 50% travel.

Education

University of Georgia, Athens, GA
B.S. Social Sciences, 1998

References

Available upon request.