

# Consumption

ECON 30020: Intermediate Macroeconomics

Prof. Eric Sims

University of Notre Dame

Spring 2018

# Readings

- ▶ GLS Ch. 8

# Microeconomics of Macro

- ▶ We now move from the *long run* (decades and longer) to the *medium run* (several years) and *short run* (months up to several years)
- ▶ In long run, we did not explicitly model most economic decision-making – just assumed rules (e.g. consume a constant fraction of income)
- ▶ Building blocks of the remainder of the course are *decision rules of optimizing agents* and a concept of *equilibrium*
- ▶ Will be studying optimal decision rules first
- ▶ Framework is dynamic but only two periods ( $t$ , the present, and  $t + 1$ , the future)
- ▶ Consider *representative agents*: one household and one firm
- ▶ Unrealistic but useful abstraction and can be motivated in world with heterogeneity through insurance markets

# Consumption

- ▶ Consumption the largest expenditure category in GDP (60-70 percent)
- ▶ Study problem of representative household
- ▶ Household receives exogenous amount of income in periods  $t$  and  $t + 1$
- ▶ Must decide how to divide its income in  $t$  between consumption and saving/borrowing
- ▶ Everything real – think about one good as “fruit”

# Basics

- ▶ Representative household earns income of  $Y_t$  and  $Y_{t+1}$ . Future income known with certainty (allowing for uncertainty raises some interesting issues but does not fundamentally impact problem)
- ▶ Consumes  $C_t$  and  $C_{t+1}$
- ▶ Begins life with no wealth, and can save  $S_t = Y_t - C_t$  (can be negative, which is borrowing)
- ▶ Earns/pays real interest rate  $r_t$  on saving/borrowing
- ▶ Household a price-taker: takes  $r_t$  as given
- ▶ Do not model a financial intermediary (i.e. bank), but assume existence of option to borrow/save through this intermediary

# Budget Constraints

- ▶ Two flow budget constraints in each period:

$$\begin{aligned}C_t + S_t &\leq Y_t \\C_{t+1} + S_{t+1} - S_t &\leq Y_{t+1} + r_t S_t\end{aligned}$$

- ▶ Saving vs. Savings: saving is a flow and savings is a stock. Saving is the change in the stock
- ▶ As written,  $S_t$  and  $S_{t+1}$  are stocks
- ▶ In period  $t$ , no distinction between stock and flow because no initial stock
- ▶  $S_{t+1} - S_t$  is flow saving in period  $t + 1$ ;  $S_t$  is the stock of savings household takes from  $t$  to  $t + 1$ , and  $S_{t+1}$  is the stock it takes from  $t + 1$  to  $t + 2$
- ▶  $r_t S_t$ : income earned on the stock of savings brought into  $t + 1$

## Terminal Condition and the IBC

- ▶ Household would not want  $S_{t+1} > 0$ . Why? There is no  $t + 2$ . Don't want to die with positive assets
- ▶ Household would like  $S_{t+1} < 0$  – die in debt. Lender would not allow that
- ▶ Hence,  $S_{t+1} = 0$  is a terminal condition (sometimes “no Ponzi”)
- ▶ Assume budget constraints hold with equality (otherwise leaving income on the table), and eliminate  $S_t$ , leaving:

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t}$$

- ▶ This is called the *intertemporal budget constraint* (IBC). Says that present discounted value of stream of consumption equals present discounted value of stream of income.

# Preferences

- ▶ Household gets utility from how much it consumes
- ▶ Utility function:  $u(C_t)$ . “Maps” consumption into utils
- ▶ Assume:  $u'(C_t) > 0$  (positive marginal utility) and  $u''(C_t) < 0$  (diminishing marginal utility)
- ▶ “More is better, but at a decreasing rate”
- ▶ Example utility function:

$$u(C_t) = \ln C_t$$

$$u'(C_t) = \frac{1}{C_t} > 0$$

$$u''(C_t) = -C_t^{-2} < 0$$

- ▶ Utility is completely ordinal – no meaning to magnitude of utility (it can be negative). Only useful to compare alternatives



# Lifetime Utility

- ▶ Lifetime utility is a weighted sum of utility from period  $t$  and  $t + 1$  consumption:

$$U = u(C_t) + \beta u(C_{t+1})$$

- ▶  $0 < \beta < 1$  is the discount factor – it is a measure of how impatient the household is.

# Household Problem

- ▶ Technically, household chooses  $C_t$  and  $S_t$  in first period. This effectively determines  $C_{t+1}$
- ▶ Think instead about choosing  $C_t$  and  $C_{t+1}$  in period  $t$

$$\max_{C_t, C_{t+1}} U = u(C_t) + \beta u(C_{t+1})$$

s.t.

$$C_t + \frac{C_{t+1}}{1 + r_t} = Y_t + \frac{Y_{t+1}}{1 + r_t}$$

# Euler Equation

- ▶ First order optimality condition is famous in economics – the “Euler equation” (pronounced “oiler”)

$$u'(C_t) = \beta(1 + r_t)u'(C_{t+1})$$

- ▶ Intuition and example with log utility
- ▶ Necessary but not sufficient for optimality
- ▶ Doesn't determine *level* of consumption. To do that need to combine with IBC

# Indifference Curve

- ▶ Think of  $C_t$  and  $C_{t+1}$  as different goods (different in time dimension)
- ▶ Indifference curve: combinations of  $C_t$  and  $C_{t+1}$  yielding fixed overall level of lifetime utility
- ▶ Different indifference curve for each different level of lifetime utility. Direction of increasing preference is northeast
- ▶ Slope of indifference curve at a point is the negative ratio of marginal utilities:

$$\text{slope} = -\frac{u'(C_t)}{\beta u'(C_{t+1})}$$

- ▶ Given assumption of  $u''(\cdot) < 0$ , steep near origin and flat away from it

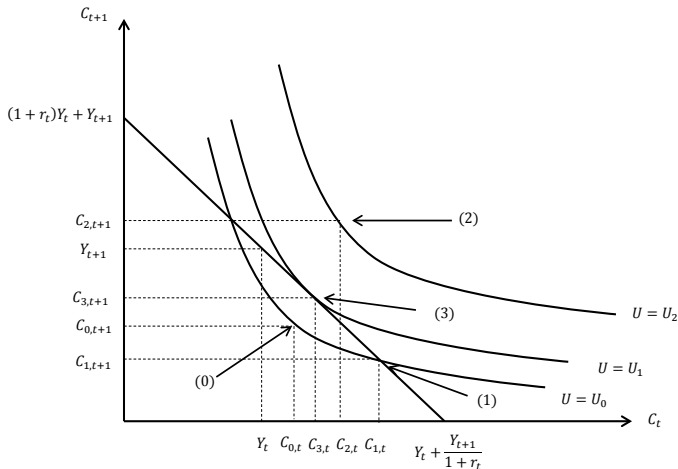
# Budget Line

- ▶ Graphical representation of IBC
- ▶ Shows combinations of  $C_t$  and  $C_{t+1}$  consistent with IBC holding, given  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$
- ▶ Points inside budget line: do not exhaust resources
- ▶ Points outside budget line: infeasible
- ▶ By construction, must pass through point  $C_t = Y_t$  and  $C_{t+1} = Y_{t+1}$  (“endowment point”)
- ▶ Slope of budget line is negative gross real interest rate:

$$\text{slope} = -(1 + r_t)$$

# Optimality Graphically

- Objective is to choose a consumption bundle on highest possible indifference curve
- At this point, indifference curve and budget line are tangent (which is same condition as Euler equation)



# Consumption Function

- ▶ What we want is a *decision rule* that determines  $C_t$  as a function of things which the household takes as given –  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$
- ▶ Consumption function:

$$C_t = C^d(Y_t, Y_{t+1}, r_t)$$

- ▶ Can use indifference curve - budget line diagram to qualitatively figure out how changes in  $Y_t$ ,  $Y_{t+1}$ , and  $r_t$  affect  $C_t$

## Increases in $Y_t$ and $Y_{t+1}$

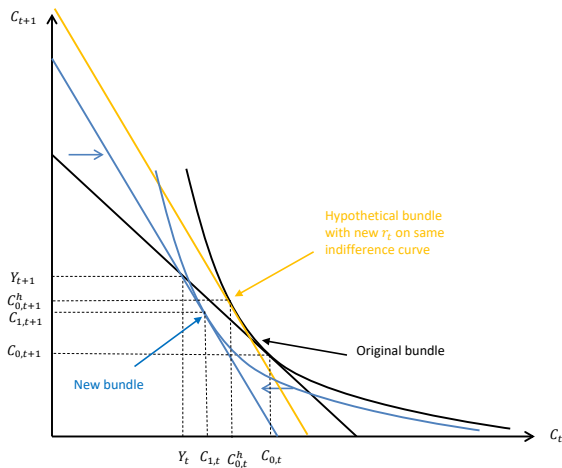
- ▶ An increase in  $Y_t$  or  $Y_{t+1}$  causes the budget line to shift out horizontally to the right
- ▶ In new optimum, household will locate on a higher indifference curve with higher  $C_t$  and  $C_{t+1}$
- ▶ Important result: wants to increase consumption in *both* periods when income increases in *either* period
- ▶ Wants its consumption to be “smooth” relative to its income
- ▶ Achieves smoothing its consumption relative to income by adjusting saving behavior: increases  $S_t$  when  $Y_t$  goes up, reduces  $S_t$  when  $Y_{t+1}$  goes up
- ▶ Can conclude that  $\frac{\partial C^d}{\partial Y_t} > 0$  and  $\frac{\partial C^d}{\partial Y_{t+1}} > 0$
- ▶ Further,  $\frac{\partial C^d}{\partial Y_t} < 1$ . Call this the marginal propensity to consume, MPC



## Increase in $r_t$

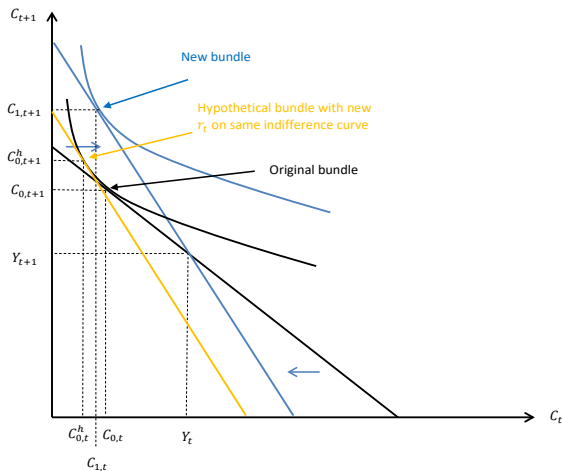
- ▶ A little trickier
- ▶ Causes budget line to become steeper, pivoting through endowment point
- ▶ Competing income and substitution effects:
  - ▶ Substitution effect: how would consumption bundle change when  $r_t$  increases and income is adjusted so that household would locate on unchanged indifference curve?
  - ▶ Income effect: how does change in  $r_t$  allow household to locate on a higher/lower indifference curve?
- ▶ Substitution effect always to reduce  $C_t$ , increase  $S_t$
- ▶ Income effect depends on whether initially a borrower ( $C_t > Y_t$ , income effect to reduce  $C_t$ ) or saver ( $C_t < Y_t$ , income effect to increase  $C_t$ )

# Borrower



- ▶ Sub effect:  $\downarrow C_t$ . Income effect:  $\downarrow C_t$
- ▶ Total effect:  $\downarrow C_t$

# Saver



- Sub effect:  $\downarrow C_t$ . Income effect:  $\uparrow C_t$
- Total effect: ambiguous

# The Consumption Function

- ▶ We will assume that the substitution effect always dominates for the interest rate
- ▶ Qualitative consumption function (with signs of partial derivatives)

$$C_t = C(\underset{+}{Y}_t, \underset{+}{Y}_{t+1}, \underset{-}{r}_t).$$

- ▶ Technically, partial derivative itself is a function
- ▶ However, we will mostly treat the partial with respect to first argument as a parameter we call the MPC

## Algebraic Example with Log Utility

- ▶ Suppose  $u(C_t) = \ln C_t$
- ▶ Euler equation is:

$$C_{t+1} = \beta(1 + r_t)C_t$$

- ▶ Consumption function is:

$$C_t = \frac{1}{1 + \beta} \left[ Y_t + \frac{Y_{t+1}}{1 + r_t} \right]$$

- ▶ MPC:  $\frac{1}{1 + \beta}$ . Go through other partials

# Permanent Income Hypothesis (PIH)

- ▶ Our analysis consistent with Friedman (1957) and the PIH
- ▶ Consumption ought to be a function of “permanent income”
- ▶ Permanent income: present value of lifetime income
- ▶ Special case:  $r_t = 0$  and  $\beta = 1$ : consumption equal to *average* lifetime income
- ▶ Implications:
  1. Consumption forward-looking. Consumption should not react to changes in income that were predictable in the past
  2. MPC less than 1
  3. Longer you live, the lower is the MPC
- ▶ Important empirical implications for econometric practice of the day. Regression of  $C_t$  on  $Y_t$  will not identify MPC (which is relevant for things like fiscal multiplier) if in historical data changes in  $Y_t$  are persistent

# Applications and Extensions

- ▶ Book considers several applications / extensions:
- ▶ You are responsible for this material though we will only *briefly* discuss these in class
  1. Wealth (GLS Ch. 8.4.1):
    - ▶ Can assume household begins life with some assets other than strict savings (e.g. housing, stocks) and potentially allow household to accumulate more wealth
    - ▶ Unsurprising implication: increases in value of wealth (e.g. increase in house prices) can result in more consumption/less saving
  2. Permanent vs. transitory changes in income (GLS Ch. 8.4.2)
    - ▶ Household will adjust consumption more (and saving less) to shocks to income the more *persistent* these are (persistent in sense of change in  $Y_t$  being correlated with change in  $Y_{t+1}$  of same sign)

# Consumption Under Uncertainty

- ▶ GLS Ch. 8.4.4-8.4.5
- ▶ Suppose that future income is *uncertain*
- ▶ Suppose it can take on two values:  $Y_{t+1}^h \geq Y_{t+1}^l$ . Let  $p \in [0, 1]$  be the probability of the high state and  $1 - p$  the probability of the low state. Expected value of income is:  
$$E(Y_{t+1}) = pY_{t+1}^h + (1 - p)Y_{t+1}^l$$
- ▶ Everything dated  $t$  is known
- ▶ Period  $t + 1$  budget constraint must hold in both states of the world:

$$C_{t+1}^h \leq Y_{t+1}^h + (1 + r_t)S_t$$

$$C_{t+1}^l \leq Y_{t+1}^l + (1 + r_t)S_t$$

- ▶ Uncertainty of future income translates into uncertainty over future consumption



# Expected Utility

- ▶ Expected lifetime utility:

$$E(U) = u(C_t) + \beta \times \left[ pu(C_{t+1}^h) + (1 - p)u(C_{t+1}^l) \right]$$

- ▶ This is equivalent to:

$$E(U) = u(C_t) + \beta E[u(C_{t+1})]$$

- ▶ Key insight: expected value of a function is *not* equal to the function of expected value (unless the function is linear)

# Euler Equation

- ▶ Euler equation looks almost same under uncertainty but has expectation operator:

$$u'(C_t) = \beta(1 + r_t)E[u'(C_{t+1})]$$

- ▶ With log utility:

$$\frac{1}{C_t} = \beta(1 + r_t) \left[ p \frac{1}{C_{t+1}^h} + (1 - p) \frac{1}{C_{t+1}^l} \right]$$

- ▶ Precautionary saving: if  $u'''(\cdot) > 0$ , then  $\uparrow$  uncertainty over future income results in  $\downarrow C_t$

# Random Walk Hypothesis

- ▶ Continue to allow future income to be uncertain
- ▶ But instead assume that  $u'''(\cdot) = 0$  (no precautionary saving). Further assume that  $\beta(1 + r_t) = 1$ . Then Euler equation implies:

$$E[C_{t+1}] = C_t$$

- ▶ Consumption *expected* to be *constant* – simple implication of desire to smooth consumption applied to model with uncertainty
- ▶ Consumption ought not react to changes in  $Y_{t+1}$  which were *predictable* from perspective of period  $t$ :
  - ▶ e.g. retirement, Social Security withholding throughout year
  - ▶ After Hall (1978), this is one of the most tested implications in macroeconomics
  - ▶ Generally fails – potential evidence of liquidity constraints (GLS Ch. 8.4.6)