

MOHAMMED ALBATATI

Service Delivery Manager | Business Development
Project Manager

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Erbil, Iraq

Accomplished, resourceful professional with extensive experience managing business operations in oil and gas industry. Instrumental in overseeing operation and P&L management, planning and forecasting, tendering, quality control, technical review, and asset management. Well-versed in defining initiatives for operational excellence, quality outcomes, and client satisfaction while identifying and acquiring market opportunities. Articulate communicator, proficient in rapport building across multi-disciplinary functions, stakeholders, and senior leadership.

AREAS OF EXPERTISE

◇ Recruiting & Staff Development	◇ Operation Management	◇ Supply Chain Management
◇ Strategic Planning & Execution	◇ Business Development	◇ Start-up Management
◇ Leadership & People Management	◇ Quality Management	◇ Project Planning & Procurement
◇ Project Lifecycle Management	◇ Budget & Resource Control	◇ Budget & Resource Control

PROFESSIONAL EXPERIENCE

OILSERV Iraq Erbil

2017 to 2022

Service Delivery Manager and acting Operation manager

Promoted to Service delivery manager in 2017 and later in 2019 held the position of acting operation manager as well

- Lead and managed the operation of full 6 surface well test packages running in Iraq Kurdistan and achieving the company goals to maximize income and reducing cost by optimizing the equipment utilization and crew hiring process
- Hired directly up to 60 (both employees and consultants) which increased the loyalty of crew and reduced the overhead cost to company thus improved profitability
- Optimized the personnel utilization to improve profitability
- Conduct SQM (Service Quality Meeting) with client after each job to go through the lesson learned and all pending actions
- Act as sales engineer by visit all clients on a weekly basis and conduct business meeting to explore client needs for ongoing operaiton

- During COVID-19 Jun 2020 and during lockdown the business line of testing was awarded a 4 testing packages and was required to mobilize on the same day, the 4 jobs were mobilized in 2 days safely and a total of 75 trucks were moving on the road as well as 48 crew members safely arrived at site.

OILSERV Iraq Erbil

2015 to 2022

Service Quality Coach

Worked as Service Quality Coach for the Surface well test & slick line crew ensuring correct execution of best service quality service to our client also in charge of generating service operating procedures SOP in addition to conduct technical training for the crew to on EPICOR software for maintenance services entry

- Coaching testing and slickline crew on SOP
- Tracking employee's competency in OILSERV OLU system
- Conduct training course for crew as refresher on SWT, DAQ & MPFM
- Focal point for ISO compliance

OILSERV Iraq Erbil

2013 to 2015

Testing Engineer in Charge

As Testing Engineer In charge, maintaining and running 8 surface Testing packages with around 100 personnel on board consist of supervisors, chief operators, Data Engineers, Operators, and mechanics, making sure all equipment are well maintained for upcoming jobs and select competent crew for each job along with giving full support for ongoing Operation.

OMV Yemen

2010 to 2013

Field Production Engineer

Worked in OMV Yemen as Field Production Engineer since July 2010, responsible in intervention operation for rig and rig-less sites such as Slick line operation supervision, down hole memory gauges setup and programming, PLT & FSI (Coil Tubing & Wire Line) program preparation and execution, Optimization of Wells Production in the Block S2 OMV and Completion Natural & ESP installation program preparation and execution.

Also responsible for running SUBPUMP software to analyze the running ESP wells to meet its designed operating conditions. Also, have the responsibility to update Habbani field in model in GAP/PROSPER software every quarter in a workshop meeting. Furthermore, have experience in running PANSYS software to obtain reservoir characterization.

Schlumberger Yemen

2010 to 2013

Senior Field Engineer

At Schlumberger Joined as junior field engineer and leaved the company as senior field-testing engineer after getting specialized in Surface well testing & down hole data acquisition and multiphase engineer.

COURSES AND ACCOMPLISHMENTS EXPERIENCE

Expert experience in the following operation topics.

Course	Location	Date	Duration	Description
<i>SWT/TDA</i>	<i>France Paris</i>	<i>Aug 2006</i>	(9 weeks)	Attended a course in Paris with SLB in surface well testing and testing data acquisition
<i>VX multiphase metering</i>	<i>France Paris</i>	<i>July 2008</i>	(4 weeks)	Attended a course in Paris with SLB in VX multiphase metering engineering
<i>People management</i>	<i>UAE Abudhabi</i>	<i>Jun 2010</i>	(1 weeks)	Attended a course in Abudhabi with SLB in presentation skills and people management
<i>GAP/ PROSPER/ MBAL</i>	<i>Yemen Sanaa</i>	<i>Oct 2010</i>	(1 weeks)	Attended an in town course (Sana'a) on GAP/ MBAL/PROSPER program for production optimization
<i>ESP Application</i>	<i>UAE Dubai</i>	<i>Feb 2011</i>	(1 weeks)	Attended a course on ESP application in Dubai
<i>Well Control BOP Stack</i>	<i>Kualalumpur</i>	<i>April 2012</i>	(1 weeks)	Attended a course on well control BOP stack
<i>Artificial Lift Technology</i>	<i>Austria vienna</i>	<i>Feb 2013</i>	(1 weeks)	Attended a course on Artificial technology application in Vienna
<i>SDM Course</i>	<i>UAE Dubai</i>	<i>Dec 2019</i>	(1 weeks)	Attended a course on SDM in Dubai

SOFTWARE'S AND PROGRAMMING EXPERIENCE

Worked with the below software's:

- ◇ GAP/PROSPER
- ◇ SUBPUMP
- ◇ PANSYS
- ◇ Expert in MS OFFICE (Excel, Word, PowerPoint & Access)
- ◇ Databases (Postgres, Access)
- ◇ AUTOCAD for P&ID drafting

Programming languages:

- ◇ Python
- ◇ Bash script
- ◇ JavaScript
- ◇ Golang

SELF-INITIATED PROJECTS

Schlumberger

- 1- Created a Database software to track and trace all the equipment certification and generate reports for the upcoming equipment need maintenance.

OMV Yemen

- 1- Created a database management system with access 2010 which have a one universal window that shows all the information for each well in Habban Field and having all its files attached along with the activities performed/ failure log etc. and can be accessed from the field and Town by using the frontend-backend feature in the access while the Main ACCESS file is stored safely in OMV field server.
- 2- Designed a web site for OMV Yemen Habban field using ADOBE Dreamweaver CS5 which contains all the wells and shows a production trend for the whole field along with production rates and statistics for each well, the web site were installed in OMV local server and can be accessed if the used was connected to that server and was not accessed through internet for safety of information.
- 3- Created a Database with ACCESS 2010 to track the Diesel consumption of each vehicle used in Habban field along with calculating the remaining diesel in the tanks and generate monthly reports of the consumption of each vehicle.
- 4- Once the IT announced the implementation of SharePoint in OMV made the request and created a SharePoint site and called it HabbanFieldSite and implemented all the web site design and information in it ([https://2connect-at.omv.com/teams/habbanonline/SitePages/Welcome to OMV Yemen.aspx](https://2connect-at.omv.com/teams/habbanonline/SitePages/Welcome%20to%20OMV%20Yemen.aspx)), this site is only accessed by OMV employee's and is being used by the teams in Block S2 Habban Field, Sanaa Office & Dubai Office. All these self-projects were acknowledged by OMV field Manager and Ops Managers in Dubai and I received a mail of appreciation.

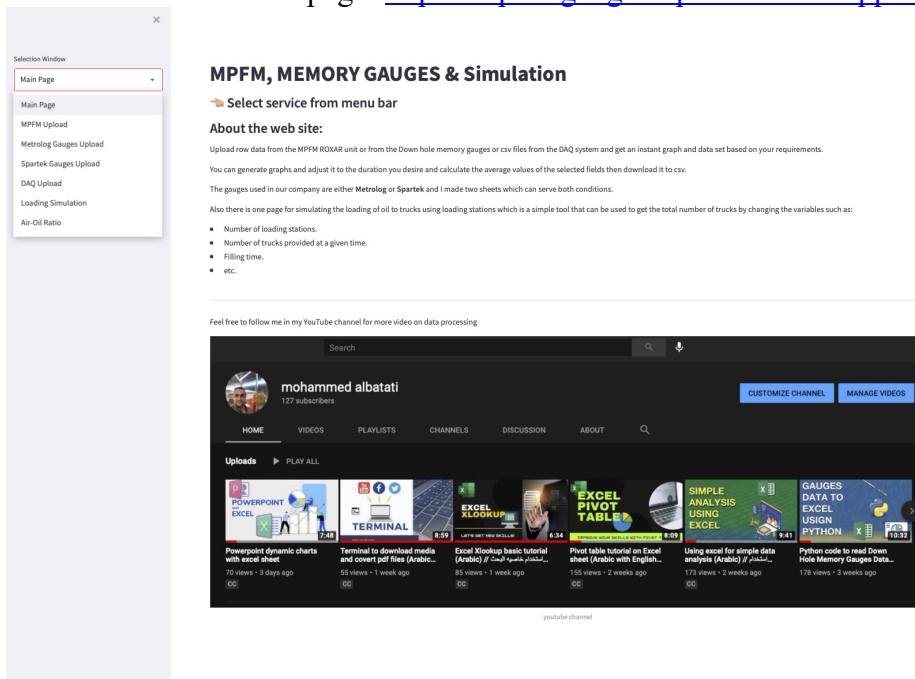
OilSERV Iraq

- 1- Created a Surface well testing page in SharePoint and created a document library for all the equipment available in the location which each item is grouped by Type/Serial Number, which made all the equipment information available on line. Also enforced all the supervisors to sync their laptops with the SharePoint site so all personnel are updated with the new files and certification.
- 2- Integrated SharePoint library with QR code which I created a QR label linking the equipment folder and made the laminated labels for each equipment. Using your smart phone, you can scan the label on the equipment will take you straight to its folder and can access all the files for that item. This system was acknowledged by OilSERV VP and CEO and the company is working to implement the process to all other business lines.
- 3- Started a tutorial online training for the crew using screen flow software and upload the tutorial videos to OilSERV video portal for all locations to access it anytime and help them use EPICOR maintenance software on the go.

- 4- Created a database using Access 2013 that capture all the equipment available in the fixed asset and can update every single maintenance record and track the asset history with an easy to generator reports.
- 5- Created the same as above but using python & Django

OTHER PROJECTS

- ◇ Started a YouTube channel with the teaching and training of soft skills.
https://www.youtube.com/channel/UCOQDtdKv1hJ_ddUCHPa3pCw
- ◇ Created a web page using **Python** and **streamlit** framework that upload row data for down hole gauges, Multiphase meter row data and generate reports and graphs as well as other oilfield functionalities
Please visit the webpage: <https://mpfm-gauges-upload.herokuapp.com>



- ◇ Please visit my GitHub page for my interactive CV page
<https://github.com/wcqrwtqr/Resume>

EDUCATION

BS Hadramout university, Chemical Engineering

May 2004

REFERENCES

Name	Position	company	Address
Mario Koeck	Operation Manager	OMV Yemen	Mario LinkedIn
AbdulRaof Alaktam	Service Delivery Manager	OilSERV Iraq	Raof LinkedIn
Shaker Shanta	Testing Ops Manger	OilSERV Iraq	Shaker LinkedIn
Ahmad Ullah	Technical Manager	OilSERV Dubai	Ahmad LinkedIn
George Browning	Testing Vice President	OilSERV Dubai	George LinkedIn
Jean Luc Roudil	Testing Vice President	OilSERV Dubai	Jean Luc LinkedIn
James Foster	Testing Vice President	OilSERV Dubai	James Foster