

# Ronaldo Ortiz

**Developer | MBA** - (Full-Stack Web Developer | Business Intelligence)

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## Professional Summary

**MBA-Educated Professional Turned Skilled Web & App Developer** with over **10 years of corporate leadership experience** and **8+ years in full-stack development**, delivering high-impact digital solutions. Leveraged strong analytical and strategic skills from an **elite MBA program** to excel in **JavaScript, React, Node.js, and React Native for mobile app development (iOS/Android)**. Proven ability to **bridge business acumen with technical expertise**.

## Technical Skills

**Languages:** JavaScript, TypeScript, PHP

**Frameworks/Libraries:** React, React Native, Node.js, Next.js, Express

**Databases:** PostgreSQL, MongoDB, MySQL

**Tools/Platforms:** Git/GitHub, AWS, Prisma ORM, Drizzle ORM, Tailwind CSS

**Other:** REST APIs, Agile/Scrum, Figma, Data Structures/Algorithms

## Work Experience

**Full-stack Developer**, FactumX | La Paz - Bolivia | January 2019 – Present

- **Collaborated with senior developers** to build a **scalable database application** using React and modern web technologies
- **Delivered production-ready features** under tight deadlines while maintaining **code quality and performance**
- **Implemented efficient CRUD operations** across multiple APIs using **Redux Toolkit** for state management
- **Optimized user interfaces** with Material UI components, improving usability and visual consistency

**Front-end Developer**, Freelance | La Paz - Bolivia | August 2014 – December 2018

- Developed custom websites and e-commerce solutions **for small businesses using modern JavaScript stack (React, Node.js, Express, MongoDB)**
- Built full-stack applications **with both NoSQL (MongoDB) and relational SQL databases**
- Integrated with various APIs **and CMS platforms including WordPress**
- Leveraged previous experience **with PHP, MySQL, and WordPress for legacy system support**
- Delivered tailored web solutions **that addressed specific business needs and requirements**

**Business Intelligence**, Grupo Santillana | La Paz - Bolivia | April 2007 – June 2013

- Designed and implemented a custom CRM system **to enhance customer relationship management and operational efficiency.**
- Managed annual revenue budgets by product across 5 Bolivian cities, **ensuring financial alignment with business goals.**
- Monitored real-time sales performance via CRM, generating strategic reports **to support data-driven decision-making across departments.**

**Sales Representative**, Dell Inc. | Austin, TX | January 2004– July 2006

- **B2B Technology Sales: Sold premium** computing and networking solutions to SMBs across Mexico and the Caribbean **through consultative, needs-based selling.**
- **Customer-Centric Approach: Conducted in-depth** needs assessments **to recommend tailored IT solutions, leveraging expert product knowledge to drive decision-making.**
- **Top-Performing Results:** Exceeded sales quotas consistently, ranking among top performers.

**Accounting & Budget Clerk**, American Airlines | La Paz - Bolivia | April 1996 – May 2000

- **Budget Management:** Develop and prepare the airline's expense budget for Bolivia.
- **Financial Reconciliation:** Conduct monthly and annual variance analysis and reporting for corporate headquarters.
- **Vendor & Payment Processing:** Handle daily vendor payments and ensure accurate recording in SAP software.

## Projects

**Voila 24** | [GitHub Link](#) | [App Live](#)

- **Full-Stack E-Commerce Platform:** Developed a scalable web application using the **MERN stack** (MongoDB, Express, React, Node.js), ensuring high performance and seamless functionality.
- **Optimized Frontend with Modern Libraries:** Leveraged **Redux Toolkit** for state management, **React Hook Form** for efficient data handling, and **TailwindCSS** for responsive, clean UI design—mirroring an Amazon-like user experience.
- **Role-Based Dashboard System:** Implemented dedicated **user and admin dashboards**, enabling secure account management, order tracking, and administrative controls.
- **Backend Integration & Scalability:** Designed a RESTful API with **Express.js**, coupled with **MongoDB** for flexible data storage, ensuring robust and maintainable architecture.

**Flow Jobs** | [GitHub Link](#) | [App Live](#)

- Developed a **full-stack job search web application** using **Next.js 14**, utilizing **server actions** for optimized data fetching and state management.
- Implemented **form handling and validation** with **React Hook Form and Zod**, ensuring data integrity and user-friendly input processing.
- Designed a **responsive UI** with **ShadCN and Tailwind CSS**, delivering a modern and accessible front-end experience.
- Integrated **Clerk for authentication**, **PostgreSQL** for database storage, and **Prisma for ORM**, deploying the application on Vercel for scalable performance.

## Education

**Web/App Programming**, Self-Study Multiple Sources | La Paz – Bolivia | 2015 - ongoing

**MBA – E-Commerce Concentration**, St. Edward's University | Austin, TX | 2001 - 2003

**Bachelor Business Administration**, Universidad Católica Boliviana | La Paz – Bolivia | 1991 - 1995

## Languages

**Spanish** - Native speaker

**English** - Advanced

**German** - Basic

**French** - Started learning