

Recommendation Report

Executive Summary

{ "title": "Top Selling Products and Sales Trends by Month", "summary": "This report showcases the top-selling products and their corresponding sales volumes for the last three months, as well as a sales trend chart illustrating monthly sales.", "recommendations": ["Continue stocking high quantities of Inverter & Power Electronics and EV Battery Module to meet customer demand.", "Consider diversifying product offerings by sourcing from different preferred providers, particularly for the Steering Module which lacks a preferred supplier.", "Monitor sales trends closely to forecast inventory levels and adjust orders accordingly"], "chart": { "type": "bar", "labels": ["2025-09", "2025-09", "2025-09", "2025-08", "2025-08", "2025-08", "2025-07", "2025-07", "2025-07", "2025-07", "2025-06"], "values": [35226.0, 67562.0, 46914.0, 40037.0, 39093.0, 43368.0, 15000.0, 26758.0, 10000.0, 50703.0, 56420.0, 45504.0] } }

Recommendations

1. Continue stocking high quantities of Inverter & Power Electronics and EV Battery Module to meet customer demand.
2. Consider diversifying product offerings by sourcing from different preferred providers, particularly for the Steering Module which lacks a preferred supplier.
3. Monitor sales trends closely to forecast inventory levels and adjust orders accordingly