

# The Macroeconomic Consequences of Unemployment Scarring

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## Abstract

Job loss leaves scars on wages that can remain for more than 20 years. Introducing these scars to a macroeconomic model of the business cycle offers a novel micro foundation for endogenous growth and establishes a decisive margin that shapes the effectiveness of debt-sustaining fiscal policy. To do so, I embed human capital into a heterogeneous agent New Keynesian model with search and matching frictions. In the presence of scarring, human capital erosion during unemployment leads to lower wages for reemployed workers. As a result, recessions induce both a persistent decline in aggregate labor productivity and a permanent increase in income inequality. Quantitatively, unemployment scarring allows the model to match the sluggish recovery from the Great Recession as well as the permanent rise in income inequality that followed. In a counterfactual simulation, a US fiscal consolidation during the Great Recession would have proved ineffective in reducing debt-to-GDP due to the interaction between scarring and the zero lower bound. Wage scars result in a lasting decline in tax revenues that in turn increase pressure on the fiscal deficit. With the zero lower bound, this pressure cannot be alleviated by lowering the cost of debt.

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# 1 Introduction

Since the seminal work of [Jacobson, LaLonde, and Sullivan \(1993\)](#), job loss from stable employment is understood to cause large and persistent earnings losses<sup>1</sup>. On average, these earnings losses are 15% after 20 years (e.g. [Davis and Wachter, 2011](#); [Huckfeldt, 2022](#)), reflect a permanent loss in wages as opposed to hours (e.g. [Moore and Scott-Clayton, 2019](#); [Lachowska, Mas, and Woodbury, 2020](#); [Huckfeldt, 2022](#)), are substantially worse in recessions ([Davis and Wachter, 2011](#); [Schmieder, von Wachter, and Heining, 2023](#)), and are concentrated among workers who find reemployment in lower paying occupations ([Huckfeldt, 2022](#))<sup>2</sup>. While a growing *microeconomic* literature seeks to explain the origins of these ‘scars’, few *macroeconomic* papers examine the macroeconomic implications of unemployment scarring. This paper bridges this gap by showing that these microeconomic scars play an important role in determining the speed of recoveries from past recessions and in shaping the effectiveness of fiscal policy.

In particular, I demonstrate that accounting for the microeconomic evidence on unemployment scarring in a macroeconomic framework provides a novel micro foundation for endogenous growth, a quantitative rationale for why fiscal consolidations can fail, and a model that can quantitatively reconcile both the sluggish recovery from the Great Recession as well as the swift rebound that followed the COVID recession. To quantify the macroeconomic role of unemployment scarring, I build a heterogeneous agent New Keynesian (HANK) model with search and matching frictions extended to include human capital dynamics to capture scars in earnings. To account for the empirical fact that only workers who are permanently laid off suffer from scarring<sup>3 4</sup>, the model differentiates unemployment between permanent layoffs, temporary layoffs, and other types of unemployment. During a permanent layoff, human capital erodes leading to a lower wage upon reemployment. In aggregate, an increase in the unemployment rate induces a persistent decline in aggregate labor productivity.

I estimate the model to match the estimates of earnings loss following job loss in [Davis and Wachter \(2011\)](#) and show that scarring leads endogenous growth in aggregate labor productivity. To be specific, I demonstrate that, in recessions, these microeconomic scars lead to long lasting declines in output, consumption, and aggregate labor productivity without a prolonged increase in the unemployment rate. Furthermore, these resulting macroeconomic ‘scars’ reflect a near-permanent rise in income inequality from the permanent decline in wages of reemployed workers. In addition, these scars also shape response of debt in recessions. The permanent decline

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<sup>1</sup>The earnings loss following job displacement documented in the microeconomic literature pertain to displaced workers who have had job tenures from 3 to 10 years. In fact, earnings losses rise with job tenure.

<sup>2</sup>[Huckfeldt \(2022\)](#) and [Fujita and Moscarini \(2017\)](#) document that over 50% of the unemployed switch occupations.

<sup>3</sup>A permanent layoff indicates a worker who has been permanently separated from the firm he/she was previously employed. It does not indicate a worker is permanently unemployed. The majority of workers who are permanently laid off find jobs within a year.

<sup>4</sup>The microeconomic literature on unemployment scarring either restrict their sample to workers who lost their jobs in mass layoffs or, in studies with survey data, those who report to be involuntarily unemployed. Losing a job during a mass layoff event is reasonably considered to be a permanent layoff.

in wages cause tax revenues to suffer persistent losses which in turn necessitate a larger increase in debt to sustain government expenditures. As a result, unemployment scarring increases the pressure that recessions place on the fiscal deficit.

Having established that scarring provides an explanation for endogenous growth, I then explore the extent to which unemployment scarring explains the sluggish recovery from the Great Recession. I simulate the model to replicate the path of unemployment from the beginning of The Great Recession to 2019 and show that the model's resulting untargeted paths of consumption and output successfully matches the data from 2008 to 2015. Without unemployment scarring, the model can only account for the first year of the sluggish recovery from The Great Recession, a symptom of any model that cannot generate a persistent decline in income without a long lasting increase in unemployment. The model is further validated by its ability to quantitatively match the paths of hourly labor compensation and the permanent rise in income inequality from 2008 to 2019. Overall, scarring was a key factor in driving the sluggish recovery from the Great Recession, explaining most of the recovery from 2008 to 2015.

These unemployment scars, however, are not only an important phenomenon that can explain sluggish recoveries. The absence of scarring due to temporary layoffs reconciles the swift recovery from the COVID recession. I repeat the estimation exercise of matching the path of unemployment during and after the COVID recession and show that the model can produce a quick rebound in consumption and output that is quantitatively consistent with the data as long as the model is calibrated to match the large proportion of temporary layoffs during this period.

The transmission of fiscal policy changes considerably in the presence of unemployment scarring. Contractionary fiscal multipliers are 0.4 to 1 dollar larger and rise, instead of fall, with the horizon due to persistent losses in output. Unemployment scarring also shapes the dynamics of debt in response to contractionary fiscal policy. In particular, when the government cuts spending, losses in tax revenues are severe enough to raise debt. This increase in debt combined with larger fiscal multipliers can significantly reduce the effectiveness of fiscal policies aimed at sustaining debt.

To quantitatively assess the effectiveness of fiscal consolidation, I consider a counterfactual where the US engages in a reduction of government transfers during the Great Recession, a policy pursued by a number of European countries during this period. I demonstrate that unemployment scarring leads fiscal consolidation to cause a significant and prolonged contraction in GDP, with only a minimal reduction in debt-to-GDP. In particular, without scars to unemployment, a 2% of GDP reduction in government transfers lowers debt-to-GDP by 4.75 percentage points. With scarring, the decline in debt-to-GDP is only 1.23 percentage points. In addition, the fall in GDP from this consolidation lasts 3 to 4 years longer because of losses to human capital that stem from unemployment scarring.

The presence of the zero lower bound plays a crucial role in explaining the ineffectiveness of a US fiscal consolidation during the Great Recession. Without the zero lower bound, debt to GDP would fall by 5 percentage points instead of 1.2 percentage points. The larger decline in debt-to-GDP stems from the monetary authority's ability

to lower the cost of debt that the government faces. On the other hand, the effects of a lower interest rate do little to mitigate the scarring effects of unemployment on output unless nominal interest rate is kept lower for considerable longer.

**Literature Review** This paper’s contributions lie at the intersection of several strands of literature.

The first is the theoretical literature on endogenous growth that largely emphasizes the role of endogenous innovation and R&D as a micro foundation that explains the sluggish recovery of productivity from past recessions (Comin and Gertler, 2006; Moran and Queralto, 2018; Bianchi, Kung, and Morales, 2019). Although unemployment scarring has long been considered as a potential mechanism for the sluggish recovery from recessions (Cerra, Fatás, and Saxena, 2023), this paper formalizes this discussion by quantifying the effects of unemployment scarring in a macroeconomic model.

This paper also contributes to the literature on heterogeneous agent New Keynesian (HANK) models with search and matching (SAM) frictions. This literature emphasizes the interaction between nominal rigidities, search and matching frictions, and incomplete markets to generate counter-cyclical unemployment risk, and thus countercyclical precautionary saving, that amplify changes in aggregate demand (McKay and Reis, 2016; Ravn and Sterk, 2017; Den Haan, Rendahl, and Riegler, 2018). I contribute to this literature by augmenting a HANK and SAM model with human capital dynamics to evaluate the implications of unemployment scarring.

Finally, this paper is most closely related to the small literature on the implications of unemployment scarring on business cycle fluctuations and macroeconomic policy. This literature consists of the work of Alves and Violante (2023) and Alves (2022). Alves and Violante (2023) investigate the implications of unemployment scarring in the transmission of monetary policy while Alves (2022) studies the implications of a job ladder in a macroeconomic model of the business cycle. To the best of my knowledge, this paper is the first to evaluate the implications of unemployment scarring in the transmission of fiscal policy and the first to quantify the extent to which unemployment scarring explains the recovery of each recession beginning with the 1980s.

**Outline** The rest of the paper is as follows. Section 2 presents the model. Section 3 describes the parameterization of the model. Section 4 validates the model is consistent with the microeconomic estimates of earnings loss following job displacement, Section 5 and 6 presents the implications of unemployment scarring. Section 7 shows how the model compares to data during The Great Recession. Section 8 concludes.

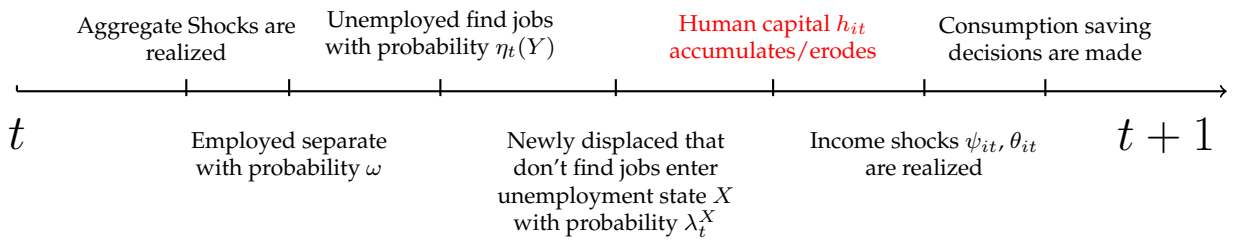
## 2 The Model

I present an heterogenous agents model with human capital dynamics, search and matching frictions, and nominal rigidities.

### 2.1 Households

There is a continuum of households of mass 1 indexed by  $i$  who face both idiosyncratic permanent and transitory income shocks, stochastic transitions between employment and unemployment, and is subject to human capital accumulation or erosion. A household's employment state is indexed by  $n_{it}$ . Employed households ( $n_{it} = 1$ ) receive a wage  $w_t$  that is taxed at rate  $\tau_t$ , accumulate human capital  $h_{it}$  with probability  $\pi_L$ , and separate from employment with probability  $\omega$ . If an employed household is separated, he finds a job in the same period with probability  $\eta_{r,t}$  or else he transitions to unemployment ( $n_{it} = 0$ ). When a household becomes unemployed, he randomly enters one of three unemployment states  $X_{it}$ . A household is either a permanent layoff (P), a temporary layoff (T), or a quitter/other (O). The probability of entering each state is  $\lambda(X)$  where  $X \in \{P, T, O\}$ . As in [Gertler, Huckfeldt, and Trigari \(2022\)](#), households who are in temporary layoff can transition to a permanent layoff with probability  $p_{TLPL}$ . During a permanent or temporary layoff spell, households receive unemployment benefits that expire after  $\bar{d}$  periods. Quitters/other types of unemployment do not receive unemployment benefits. During unemployment, a household in unemployed state  $X_{it}$  finds employment with probability  $\eta_t(X_{it})$ . Only households who reenter employment from a permanent layoff experience human capital erosion that is realized upon reemployment. In addition, households are subject to a constant probability of death (perpetual youth) and are ex-ante heterogeneous in their discount factors. After all shocks and transitions are realized, households choose to consume and save into government bonds.

The timing of the household problem is illustrated in figure 1



**Figure 1** Timing of model

The Bellman problem is:

$$v_t(\mathbf{m}_{it}, \mathbf{p}_{it}, h_{it}, n_{it}, X_{it}) = \max_{\{\mathbf{c}_{it}, \mathbf{a}_{it}\}} \{U(\mathbf{c}_{it}) + \beta_i(1-D)E_t[v_{t+1}(\mathbf{m}_{t+1}, \mathbf{p}_{t+1}, h_{t+1}, n_{t+1}, X_{t+1})]\}$$

subject to the budget constraint

$$\begin{aligned} \mathbf{a}_{it} &= \mathbf{m}_{it} - \mathbf{c}_{it} \\ \mathbf{a}_{it} + \mathbf{c}_{it} &= \mathbf{z}_{it} + (1 + r_t^a)\mathbf{a}_{it-1} \\ \mathbf{a}_{it} &\geq 0 \end{aligned}$$

where  $\mathbf{m}_{it}$  denotes market resources to be expended on consumption or saved into government bonds.  $\mathbf{c}_{it}$  is the level of consumption and  $\mathbf{a}_{it}$  is the value of government bonds where the return is  $r_{t+1}^a$ .  $\mathbf{m}_{it}$  is determined by labor income,  $\mathbf{z}_{it}$ , and the gross return on assets from the last period,  $(1 + r_t^a)\mathbf{a}_{it-1}$ .  $D$  is the probability of death and  $\beta_i$  is the discount factor. When households die, their market resources are distributed to those alive in proportion to how much market resources is owned with respect to the aggregate level of wealth. Newborns are born with no wealth in order raise the MPC.

### 2.1.1 Labor Income and Human Capital

Labor income is composed of permanent income  $p_{it}$ , transitory income  $\theta_{it}$ , human capital  $h_{it}$ , and (un)employment income  $\xi_{it}$ .

$$\mathbf{z}_{it} = \mathbf{p}_{it}\theta_{it}\xi_{it}h_{it}$$

Permanent income is subject to shocks  $\psi_{it+1}$ .

$$\mathbf{p}_{it+1} = \mathbf{p}_{it}\psi_{it+1}$$

Both  $\theta_{it}$  and  $\psi_{it}$  are iid mean one lognormal with standard deviation  $\sigma_\theta$  and  $\sigma_\psi$ , respectively.

Following [Birinci \(2019\)](#), human capital lies on an equally spaced grid with a minimum value of  $\underline{h}$  and a maximum value of  $\bar{h}$ . I define  $\mathbf{h}_{it}$  as “shadow” human capital. The purpose of this variable is to capture the erosion of human capital during unemployment without allowing unemployment income to fall during a household’s unemployment spell. This ensures that losses to human capital are only realized upon reemployment and is meant to capture the microeconomic fact that displaced households receive a lower wage after finding a new job. The dynamics of  $h_{it}$  and  $\mathbf{h}_{it}$  are elaborated below.

To simplify the discussion on the dynamics of human capital, define:

- $E$ : Employment
- $U$ : Unemployment (Any type)
- $U_P$ : Permanent layoff unemployment
- $U_T$ : Temporary layoff unemployment
- $U_O$ : Quit or other types of unemployment

If a household transitions from  $E \rightarrow E$ , then human capital accumulates with probability  $\pi_L$ .

$$h_{it+1} = \begin{cases} h_{it} & \text{with probability } 1 - \pi_L \\ h_{it} + \Delta_E & \text{with probability } \pi_L \end{cases}$$

And shadow human capital does not change.

$$\mathbf{h}_{it+1} = h_{it}$$

If a household transitions from  $E \rightarrow U$  or  $U \rightarrow U$ , human capital is unaffected while shadow human capital erodes with probability  $\pi_U$ .

$$h_{it+1} = h_{it}$$

$$\mathbf{h}_{it+1} = \begin{cases} \mathbf{h}_{it} & \text{with probability } 1 - \pi_U \\ \mathbf{h}_{it} - \Delta_U & \text{with probability } \pi_U \end{cases}$$

Only when a household transitions from  $U_P \rightarrow E$  does the erosion to their shadow human capital becomes realized as their new human capital.

$$h_{it+1} = \mathbf{h}_{it}$$

Otherwise, for a household transitioning from  $U_T \rightarrow E$  or  $U_O \rightarrow E$ , their human capital does not change.

$$h_{it+1} = h_{it}$$

$$\mathbf{h}_{it+1} = h_{it}$$

As documented in [Kekre \(2023\)](#), non UI income makes up a large proportion of the income of the unemployed. This income is likely supplemented from a spouse as an "added worker effect", or other social insurance programs such as SNAPs. In order to capture these non UI income sources, I follow [Kekre \(2023\)](#) and assume (Un)Employment income follows

$$\xi_{it} = \begin{cases} (1 - \tau_t)w_t, & \text{if employed} \\ UI_t + \omega_1 w_{ss}, & \text{if unemployed and receiving UI} \\ T^s + \omega_2 w_{ss}, & \text{if unemployed and not receiving UI} \end{cases}$$

where  $UI_t = bw_{ss}(1 - \tau_{ss})$ ,  $b$  is the unemployment insurance replacement rate,  $T^s$  is a parameter that captures other social programs,  $w_{ss}$  and  $\tau_{ss}$  are the real wage and tax rate in steady state. The parameters  $\omega_1$  and  $\omega_2$  allow me to calibrate the amount of non UI income to be empirically consistent with administrative data.

## 2.2 Goods Market

There is a continuum of monopolistically competitive intermediate good producers indexed by  $j \in [0, 1]$  who produce intermediate goods  $Y_{jt}$  to be sold to a final good producer at price  $P_{jt}$ . I assume intermediate good producers consume all profits each period. Using intermediate goods  $Y_{jt}$  for  $j \in [0, 1]$ , the final good producer produces a final good  $Y_t$  to be sold to households at price  $P_t$ .

### 2.2.1 Final Good Producer

A perfectly competitive final good producer purchases intermediate goods  $Y_{jt}$  from intermediate good producers at price  $P_{jt}$  and produces a final good  $Y_t$  according to a CES production function.

$$Y_t = \left( \int_0^1 Y_{jt}^{\frac{\epsilon_p - 1}{\epsilon_p}} dj \right)^{\frac{\epsilon_p}{\epsilon_p - 1}}$$

where  $\epsilon_p$  is the elasticity of substitution.

Given  $P_{jt}$ , the price of intermediate good  $j$ , the final good producer maximizes his profit



$$\max_{Y_{jt}} P_t \left( \int_0^1 Y_{jt}^{\frac{\epsilon_p-1}{\epsilon_p}} dj \right)^{\frac{\epsilon_p}{\epsilon_p-1}} - \int_0^1 P_{jt} Y_{jt} dj$$

The first order condition leads to demand for good  $j$

$$Y_{jt} = \left( \frac{P_{jt}}{P_t} \right)^{-\epsilon_p} Y_t \quad (1)$$

and the price index

$$P_t = \left( \int_0^1 P_{jt}^{1-\epsilon_p} dj \right)^{\frac{1}{1-\epsilon_p}} \quad (2)$$

### 2.2.2 Intermediate Good Producer

Intermediate goods producers produce according to a production function linear in labor  $L_t$ .

$$Y_{jt} = Z_t L_{jt}$$

where  $\log(Z_t) = \rho_Z \log(Z_{t-1}) + \epsilon_Z$

Each firm hires labor  $L_t$  from a labor agency at cost  $c_t$ . Given the cost of labor, each firm chooses  $P_{jt}$  to maximize its profit facing price stickiness a la **Rotemberg (1982)**. I assume intermediate good producers hold all profits as HANK models with sticky prices produce countercyclical profits which combined with households with high MPCs can lead to countercyclical consumption responses out of dividends. I therefore abstract from consumption behavior in response to firm profits.

$$J_t(P_{jt}) = \max_{\{P_{jt}\}} \left\{ \frac{P_{jt} Y_{jt}}{P_t} - c_t L_{jt} - \frac{\varphi}{2} \left( \frac{P_{jt} - P_{jt-1}}{P_{jt-1}} \right)^2 Y_t + J_{t+1}(P_{jt+1}) \right\}$$

The problem can be rewritten as the standard New Keynesian maximization problem:

$$\max_{\{P_{jt}\}} E_t \left[ \sum_{s=0}^{\infty} M_{t,t+s} \left( \left( \frac{P_{jt+s}}{P_{t+s}} - MC_{t+s} \right) Y_{jt+s} - \frac{\varphi}{2} \left( \frac{P_{jt+s}}{P_{jt+s-1}} - 1 \right)^2 Y_{t+s} \right) \right]$$

where  $MC_t = \frac{c_t}{Z_t}$

Given all firms face the same adjustment costs, there exists a symmetric equilibrium where all firms choose the same price with  $P_{jt} = P_t$  and  $Y_{jt} = Y_t$ .

The resulting Phillips Curve is

$$\epsilon_p MC_t = \epsilon_p - 1 + \varphi(\Pi_t - 1)\Pi_t - M_{t,t+1}\varphi(\Pi_{t+1} - 1)\Pi_{t+1} \frac{Y_{t+1}}{Y_t}$$

where  $\Pi_t = \frac{P_t}{P_{t+1}}$ .

## 2.3 Labor market

### 2.3.1 Labor agency

A risk neutral labor agency sells effective labor  $L_t = \int_0^1 h_{it}n_{it} di$  to intermediate good producers at cost  $c_t$  by hiring households. To hire households, the labor agency posts vacancies  $v_t$  that are filled with probability  $\phi_t$ . Households search is random. Following [Bardóczy \(2020\)](#), I assume the labor agency cannot observe the labor productivity of individual households. Instead, the labor agency can only observe the average productivity of all employed workers  $H_t^E =: \int_0^1 h_{it}\mathbb{1}(n_{it} = 1) di$ . Since  $\int_0^1 h_{it}n_{it} di = H_t^E N_t$ , this assumption is sufficient for the labor agency to choose the optimal level of households to hire.

$$J_t(N_{t-1}) = \max_{N_t, v_t} \left\{ (c_t - w_t) \left( \int_0^1 h_{it}n_{it} di \right) - \kappa v_t + E_t \left[ \frac{J_{t+1}(N_t)}{1 + r_t^a} \right] \right\}$$

s.t.

$$N_t = (1 - \omega)N_{t-1} + \phi_t v_t$$

The resulting job creation curve is:

$$\frac{\kappa}{\phi_t} = (c_t - w_t)H_t^E + (1 - \omega)E_t \left[ \frac{\kappa}{(1 + r_t^a)\phi_{t+1}} \right]$$

### 2.3.2 Matching

Household and labor agency matching follows a Cobb Douglas matching function:

$$m_t = \chi e_t^\alpha v_t^{1-\alpha}$$

where  $m_t$  is the mass of matches,  $e_t$  is the mass of job searchers, and  $\chi$  a matching efficiency parameter.

The vacancy filling probability  $\phi_t$ , job finding probabilities  $\eta_t(X_{it})$  of a household in state  $X_{it} \in \{P, T, O\}$  and the job finding probability  $\eta_{r,t}$  of a recently separated (but not unemployed) household evolve according to:

$$\eta_{r,t} = \chi \Theta_{it}^{1-\alpha}$$

$$\eta_t(X) = \chi q(X) \Theta_{it}^{1-\alpha}$$

$$\phi_t = \chi \Theta_t^{-\alpha}$$

where  $\Theta_t = \frac{v_t}{e_t}$  is labor market tightness and  $q(X)$  captures the search efficiency of state  $X$ .

### 2.3.3 Employment to Unemployment transition dynamics

An employed individual who separates from their job in period  $t$  and does not find a job within the same period transitions to unemployment in  $t + 1$ . In particular, probability of transitioning from employment to unemployment (EU) is:

$$EU_t = \omega(1 - \eta_t)$$

where  $\omega$  is the job separation probability.

Upon job loss, a household is either in permanent layoff unemployment (P), temporary layoff unemployment (T), or quits/other unemployment (O). In order to capture the empirical fact that increases in the unemployment rate is largely explained by increases in permanent layoffs and that EU transition probabilities to quits/others is acyclic, I assume the probability of entering each unemployment state follows:

$$\lambda_t^X = \lambda_{ss}^X + \zeta^X(EU_t - EU_{ss})$$

$\zeta^X$  for  $X \in \{P, T, O\}$  provide freedom to match the proportion of the increase in the unemployment rate that is attributed to permanent layoffs without explicitly modeling firm decisions of whether to permanently or temporarily layoff households.

## 2.4 Wage Determination

Similar to [Gornemann, Küster, and Nakajima \(2021\)](#) and [Blanchard and Galí \(2010\)](#) , I assume the real wage follows the rule :

$$\log \left( \frac{w_t}{w_{ss}} \right) = \phi_w \log \left( \frac{w_{t-1}}{w_{ss}} \right) + (1 - \phi_w) \log \left( \frac{N_t}{N_{ss}} \right)$$

where  $\phi_w$  dictates the extent real wages are rigid.

## 2.5 Fiscal Policy

The government issues long term bonds  $B_t$  at price  $q_t^b$  in period  $t$  that pays  $\delta^s$  in period  $t + s + 1$  for  $s = 0, 1, 2, \dots$

The bond price satisfies the no arbitrage condition:

$$q_t^b = \frac{1 + \delta E_t[q_{t+1}^b]}{1 + r_t^a}$$

The government finances its expenditures with debt and taxes.

$$(1 + \delta q_t^b) B_{t-1} + G_t + S_t = \tau_t w_t \int_0^1 h_{it} n_{it} di + q_t^b B_t$$

where  $S_t$  are payments for unemployment insurance and other transfers.

Following [Auclert, Straub, and Rognlie \(2019\)](#), the tax rate adjusts to stabilize the debt to GDP ratio:

$$\tau_t - \tau_{ss} = \phi_B q_{ss}^b \frac{B_{t-1} - B_{ss}}{Y_{ss}}$$

where  $\phi_B$  governs the speed of adjustment.

## 2.6 Monetary Policy

The central bank follows the Taylor rule:

$$i_t = r^* + \phi_\pi \pi_t + \phi_Y (Y_t - Y_{ss}) + \epsilon_t^m$$

where  $\phi_\pi$  and  $\phi_Y$  are the Taylor rule coefficient for inflation and output, respectively.  $r^*$  is the steady state interest rate,  $Y_{ss}$  is the steady state level of output,  $\epsilon_t^m = \rho_v \epsilon_{t-1}^m + \varepsilon_t$  are innovations to the Taylor rule.

## 2.7 Equilibrium

An equilibrium in this economy is a sequence of:

- Policy Functions  $(c_{it}(m))_{t=0}^\infty$  normalized by permanent income
- Prices  $(r_t, r_{t+1}^a, i_t, q_t^b, w_t, c_t, \pi_t, \tau_t)_{t=0}^\infty$
- Aggregates  $(C_t, Y_t, N_t, \Theta_t, B_t, A_t)_{t=0}^\infty$

Such that:

$(c_{it}(m))_{t=0}^\infty$  solves the household's maximization problem given  $(w_t, \eta_t(X), r_t^a, \tau_t)_{t=0}^\infty$ .

The final goods producer and intermediate goods producers maximize their objective function.

The nominal interest rate is set according to the central bank's Taylor rule.

The tax rate is determined by the fiscal rule and the government budget constraint holds.

The value of assets is equal to the value of government bonds.:

$$A_t = q_t^b B_t$$

The goods market clears<sup>5</sup>:

$$C_t = w_t \int_0^1 h_{it} n_{it} di + G_t$$

where  $C_t \equiv \int_0^1 \mathbf{p}_{it} c_{it} di$

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<sup>5</sup>Note if profits were not held by firms then the goods market condition would be  $C_t + G_t = Y_t$ . In particular, since firm profits are  $D_t = Y_t - w_t \int_0^1 h_{it} n_{it} di$ , then the goods market condition would become  $C_t + G_t = w_t \int_0^1 h_{it} n_{it} di + G_t + D_t = Y_t$

The labor demand of intermediate good producers equals labor supply of labor agency:

$$L_t = \int_0^1 h_{it} n_{it} di$$

### 3 Parameterizing the Model

The model is calibrated to a quarterly frequency. There are three goals to the parameterization of households. The first is to match the earnings loss following job displacement documented in [Davis and Wachter \(2011\)](#). The second is to simultaneously match a large aggregate MPC consistent with micro estimates while also matching aggregate liquid wealth in the 2007 Survey of Consumer and Finances. I choose the 2007 survey as I aim to replicate The Great Recession in section 7. The third is to match labor market transition probabilities of permanent layoffs, temporary layoffs, other types of unemployment from estimated in [Gertler, Huckfeldt, and Trigari \(2022\)](#). The parameterization of households is broken into two steps. I first calibrate all parameters excluding the discount factors. I then estimate three uniformly distributed discount factors to match the aggregate liquid wealth from the 2007 SCF and a quarterly MPC of 0.21. The remaining parameters are calibrated to standard values in the New Keynesian and search and matching literatures.

#### 3.1 Households

**Labor transition probabilities** The job separation rate  $\omega$  is set to 0.1 in line with JOLTS. I set the job finding probability of households separated in the current period,  $\eta_{r,t}$ , to 0.675 to target an employment to unemployment (EU) transition probability of 4.1%, the estimate of the monthly EU probability in [Gertler, Huckfeldt, and Trigari \(2022\)](#) (henceforth GHT) aggregated to a quarterly frequency. The probabilities of becoming a permanent layoff  $\gamma_P$ , a temporary layoff  $\gamma_T$ , and a quitter/other  $\gamma_O$ , are calibrated to match the EU probabilities of entering each unemployment state estimated in GHT and [Graves, Huckfeldt, and Swanson \(2023\)](#)<sup>6</sup>. The job finding probabilities of each unemployment state  $\eta_t(X)$  is calibrated the estimated monthly job finding probabilities in GHT, aggregated to a quarterly frequency. I

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<sup>6</sup>[Gertler, Huckfeldt, and Trigari \(2022\)](#) estimate the E to U probability of entering a permanent separation and a temporary layoff while [Graves, Huckfeldt, and Swanson \(2023\)](#) estimate the E to U probability of entering as a layoff or as a quitter/other. Both papers use the CPS from 1976 to 2019, and the same methodology, to estimate the transition probability between both different unemployment states. In addition, the estimation of both papers yield the same mean unemployment rate, the same E to E probability, and the same E to inactive probability. The probability of E to U in both papers are similar as well. I use estimates of both papers to deduce the E to U probability of permanent layoffs, temporary layoffs, and quits/others.

let the job finding probability of permanent layoffs and quits/others to equal the estimate of the job finding probability of permanent separators in GHT as they do not distinguish between permanent layoffs and quits/others. The probability of transitioning from temporary layoff to permanent layoff,  $P_{TLPL}$ , is set to 0.47 which follows from the estimate in (GHT). The resulting steady state unemployment rate is 6.2%, equal to the mean unemployment rate estimated from the Current Population Survey in GHT. I calibrate  $\zeta_P$ ,  $\zeta_T$ , and  $\zeta_O$  such that permanent layoffs, temporary layoffs, and quits/others, account for 63%, 20%, and 17%, respectively, of an increase in the unemployment rate. GHT estimate the distribution of the increase in the unemployment rate from trough to peak across permanent separations and temporary layoffs for during the Great Recession. Their estimates indicate that the average increase in unemployment that is attributed to temporary layoffs is 17%. For increases in the unemployment rate attributed to quits/others and permanent layoffs, I use the decomposition of unemployment by reason constructed by [Fujita and Moscarini \(2017\)](#) using data from the BLS. Using the [Fujita and Moscarini \(2017\)](#) series, I calculate that during the Great Recession, 20% of the increase in the unemployment rate from trough to peak are attributed to reentrants and use this as my target for the quits/others group as my model does not include inactive/out of the labor force as a state. I assign the remaining proportion of the increase in the unemployment rate is attribute to the permanent layoffs unemployment type.

**Human Capital Dynamics** I use an equally spaced grid with the maximum value of human capital,  $\bar{h}$ , to 1.8 and the minimum value,  $\underline{h}$ , to 0.2 as in [Birinci \(2019\)](#). I set the number of human capital grid points to 20 and assume  $\Delta_L = .1$  so that when an employed household accumulates capital it increases by one grid point. The probability of human capital erosion during unemployment  $\pi_U$  is set to 0.75 as in [Birinci \(2019\)](#). I then estimate the magnitude of human capital erosion,  $\Delta_U$  and the probability of human capital accumulation during employment,  $\pi_L$  to minimize the distance between the earnings loss following job loss in the model and the earnings loss following job loss during recessions estimated by [Davis and Wachter \(2011\)](#). I target the estimate of earnings loss following job loss in recessions as I will later simulate all past recessions since the 1980s. The resulting estimation yields  $\Delta_U = 0.3$  and  $\pi_L = 0.085$ .

**Income process** The calibration of permanent and transitory income shock distributions follow [Carroll, Slacalek, Tokunaka, and White \(2017\)](#) with the standard deviation of permanent shocks set to 0.06 and the standard deviation of transitory shocks set to 0.2. The real wage is normalized to 1.0 and the real wage rigidity parameter  $\phi_w = 0.837$  as in [Gornemann, Küster, and Nakajima \(2021\)](#). The unemployment insurance replacement rate is set to 50%. The income parameters that dictate the amount of non-UI income and government transfers,  $\omega_1$ ,  $\omega_2$ , and  $T^s$ , are calibrated to match microeconomic moments on household income throughout unemployment documented in [Kekre \(2023\)](#). In particular, these parameters are calibrated such that total income of unemployed households who receive UI is 76%

of pre job loss income, total of income of unemployed households who do not receive UI is 55% of pre job loss income, and government transfers capture 13% of pre job loss income of households who have been unemployed for longer than two quarters.

**Discount Factor Estimation** Following [Carroll, Slacalek, Tokuoka, and White \(2017\)](#), households are ex-ante heterogenous in their discount factors. I let three discount factors,  $(\bar{\beta} - \nabla, \bar{\beta}, \bar{\beta} + \nabla)$ , be uniformly distributed across the population. I estimate the mean discount factor,  $\bar{\beta}$ , to target the aggregate liquid wealth to aggregate quarterly permanent income ratio in the 2007 Survey of Consumer Finances and the spread,  $\nabla$ , to target an aggregate quarterly MPC of 0.21 as in [Kekre \(2023\)](#). Following [Kaplan, Violante, and Weidner \(2014\)](#), I define liquid wealth as checking, saving, money market and call accounts as well as directly held mutual funds, stocks, corporate bonds, government bonds less credit card balances. I restrict my sample of liquid wealth to households with nonnegative liquid wealth as the model does not feature borrowing. I also remove all households with zero permanent income. Table 3 presents the estimated discount factors. <sup>7</sup>.

**Remaining Parameters** I let  $U(c) = \frac{c^{1-\rho}}{1-\rho}$  and I set the CRRA parameter,  $\rho$ , to 2 and the probability of death to .00625 match a 40 year work life. The real rate is 3% annualized.

### 3.2 Rest of the Economy

The quarterly vacancy filling rate is 0.71 as in [Ramey, den Haan, and Watson \(2000\)](#). The matching elasticity is 0.65 following [Ravn and Sterk \(2017\)](#) and the vacancy cost is set to 7% of the real wage as in [Christiano, Eichenbaum, and Trabandt \(2016\)](#)<sup>8</sup>. The elasticity of substitution is set to 6. The price adjustment cost parameter is set to 96.9 as in [Ravn and Sterk \(2017\)](#). The tax rate is set to 0.3 and government spending is set to clear the government budget constraint. I follow [Auclert, Straub, and Rognlie \(2019\)](#) in calibrating the fiscal adjustment parameter as well as the decay rate of government coupons by setting  $\phi_b = 0.1$  and  $\delta = 0.95$  to match a maturity of 5 years<sup>9</sup>.

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<sup>7</sup>This is consistent with the work of Allcott et al. (2021) and Skiba and Tobacman (2009), who estimate discount factors of 21% at a 2 week frequency and discount factors between .74 to .83 at a 8 week frequency, respectively. Although both papers assume hyperbolic discounting, the point is that a very low discount factor is needed to match the proportion of the population who are willing to take out payday loans at very high interest rate.

<sup>8</sup>The range of plausible values lie between 4% and 14% [Silva and Toledo \(2009\)](#)

<sup>9</sup>The duration of bonds in the model is  $\frac{(1+r)^4}{(1+r)^4 - \delta}$



| Description  | Parameter        | Value            | Source/Target   |
|--|------------------|------------------|---|
| CRRA   | $\rho$           | 2                | Standard  |
| Real Interest Rate   | $r$              | $1.03^{.25} - 1$ | 3% annualized real rate   |
| Probability of Death   | $D$              | 0.00625          | 40 Year Work Life   |
| $\frac{\text{Liquid Wealth}}{\text{Quarterly Permanent Income}}$ | $\frac{A}{\Phi}$ | 4.407            | 2007 SCF  |
| Prob. of human capital accumulation                              | $\pi_L$          | 0.085            | See text  |
| Prob. of human capital erosion                                   | $\pi_U$          | 0.75             | Birinci (2019)  |
| Human capital accumulation step                                  | $\Delta_L$       | 0.1              | Normalized  |
| Human capital erosion step                                       | $\Delta_U$       | 0.3              | See text  |
| Tax Rate   | $\tau$           | 0.3              | Kaplan, Moll, Violante (2018)   |
| Real Wage  | $w$              | 1.0              | Normalized  |
| UI replacement rate  | $b$              | 0.5              | 50% replacement rate  |
| Non UI income parameter 1  | $\omega_1$       | 0.182            | $\frac{\text{HH income w. UI}}{\text{pre job loss income}} = .76$             |
| Non UI income parameter 2  | $\omega_2$       | 0.294            | $\frac{\text{HH income w.o. UI}}{\text{pre job loss income}} = .55$           |
| Gov. transfers   | $T_s$            | 0.091            | $\frac{\text{SNAPS and Soc. Security Inc}}{\text{Pre Job Loss Income}} = .13$ |
| Std Dev of Log Permanent Shock                                   | $\sigma_\psi$    | 0.06             | Carroll, Slacalek, Tokuoka, and White (2017)                                  |
| Std Dev of Log Transitory Shock                                  | $\sigma_\theta$  | 0.2              | Carroll, Slacalek, Tokuoka, and White (2017)                                  |

**Table 1** Household Calibration

| Description                             | Parameter        | Value | Source/Target                           |
|---|------------------|-------|---|
| Job Separation Prob.                    | $\omega$         | 0.1   | JOLTS                                   |
| Job Finding Prob. of recently separated | $\eta_{r,t}$     | 0.59  | EU probability of 4.1%                  |
| Job Finding Prob. of perm. layoff       | $\eta_t(P)$      | 0.51  | Gertler, Huckfeldt, and Trigari (2022)  |
| Job Finding Prob. of temp. layoff       | $\eta_t(T)$      | 0.82  | Gertler, Huckfeldt, and Trigari (2022)  |
| Job Finding Prob. of quit/other         | $\eta_t(O)$      | 0.51  | Gertler, Huckfeldt, and Trigari (2022)  |
| Prob. of perm. layoff in steady state   | $\lambda_{ss}^P$ | 0.35  | 35% of EU from perm. layoffs            |
| Prob. of temp. layoff in steady state   | $\lambda_{ss}^T$ | 0.31  | 31% of EU from temp. layoffs            |
| Prob. of quit/other in steady state     | $\lambda_{ss}^O$ | 0.33  | 33% of EU prob. quit/other layoffs      |
| Perm. layoff deviation param.           | $\zeta^P$        | 10.3  | 63% of $\Delta$ Urate from perm layoffs |
| Temp. layoff deviation param.           | $\zeta^T$        | -4.4  | 17% of $\Delta$ Urate from temp layoffs |
| Quits/other layoff deviation param.     | $\zeta^O$        | -5.9  | 20% of $\Delta$ Urate from quits/other  |

**Table 2** Labor Transition Calibration

| Description                       | Parameter    | Value | Source/Target                          |
|-----------------------------------|--------------|-------|--|
| Elasticity of Substitution        | $\epsilon_p$ | 6     | Standard                               |
| Price Adjustment Costs            | $\varphi$    | 96.9  | Ravn and Sterk (2017)                  |
| Vacancy Filling Rate              | $\phi$       | 0.71  | Ramey, den Haan, and Watson (2000)     |
| Matching Elasticity               | $\alpha$     | 0.65  | Ravn and Sterk (2017)                  |
| Real Wage Rigidity parameter      | $\phi_w$     | 0.837 | Gornemann, Küster, and Nakajima (2021) |
| Vacancy Cost                      | $\kappa$     | 0.056 | $\frac{\kappa}{w\phi} = .071$          |
| Government Spending               | $G$          | 0.38  | Gov. budget constraint                 |
| Decay rate of Government Coupons  | $\delta$     | 0.95  | 5 Year Maturity of Debt                |
| Taylor Rule Inflation Coefficient | $\phi_\pi$   | 1.5   | Standard                               |
| Response of Tax Rate to Debt      | $\phi_b$     | 0.1   | Auclert, Straub, and Rognlie (2019)    |

**Table 3** Rest of Economy Calibration

| Discount Factors |      |      |
|------------------|------|------|
| .937             | .964 | .991 |

**Table 4** Discount factor estimates

## 4 Model Validation

In this section, I verify the model generates persistent earnings loss following job displacement that matches the estimates in [Davis and Wachter \(2011\)](#).

### 4.1 Persistence earnings loss from job displacement

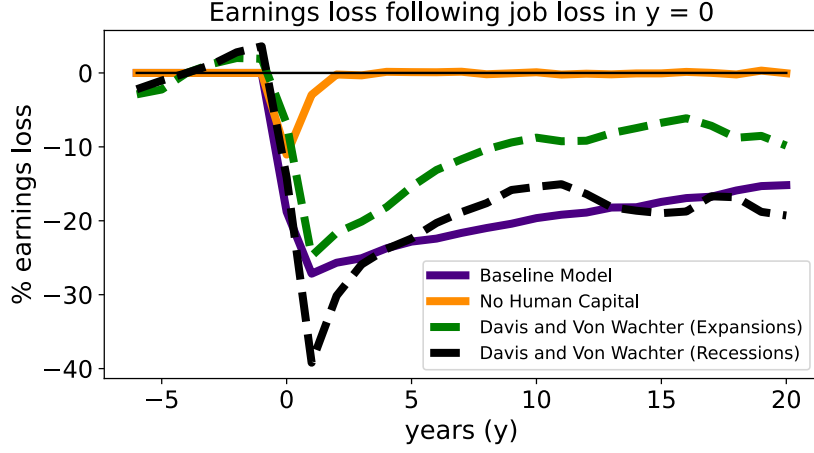
To evaluate the path of earnings loss following job displacement, I run a regression similar to [Davis and Wachter \(2011\)](#) with the same sample restrictions on model simulated data. Since the model is calibrated to a quarterly frequency, I aggregate the simulated data to a yearly frequency. For a given year  $b$ , the sample of displaced workers constitutes households who enter unemployment in year  $b, b + 1$ , or  $b + 2$ . Households who do not enter employment during year  $b, b + 1$ , or  $b + 2$  constitute the sample of non displaced workers. I restrict the the sample to households who have been continuously employed for 6 years prior to year  $b$ <sup>10</sup>. With these sample restrictions, I run the following regression on simulated data.

$$\log(z_{iy}^b) = c^b + \sum_{k \geq -6}^{20} \delta_k^b D_{iy}^k + \epsilon_{iy}^b$$

where  $z_{iy}$  is labor income,  $D_{iy}^k$  is a indicator denoting a household that was displaced  $k$  years ago, and  $c$  is a constant in the regression. The regression features no fixed effects as human capital is exogenous with respect to becoming unemployed.  $\delta_k$  for  $k = 1, 2, \dots, 20$  are the key estimates that capture the earnings of an individual who was displaced  $k$  years ago compared to an individual who was not displaced  $k$  years ago.

Figure 2 illustrates the path of earnings loss following displacement for the baseline model and the model where there is not scarring. Scarring is eliminated by assuming the probability of accumulation or erosion in human capital is eliminated. The baseline model produces a severely persistent earnings loss that is missing in the model without human capital dynamics. As in the data, these losses remain after 20

<sup>10</sup>When aggregating to annual frequency, a worker who was unemployed for at least one quarter is denoted as displaced for that year. and is therefore not considered as employed for that year.



**Figure 2** Earnings loss following job loss in  $y = 0$ : Model vs Data

years.

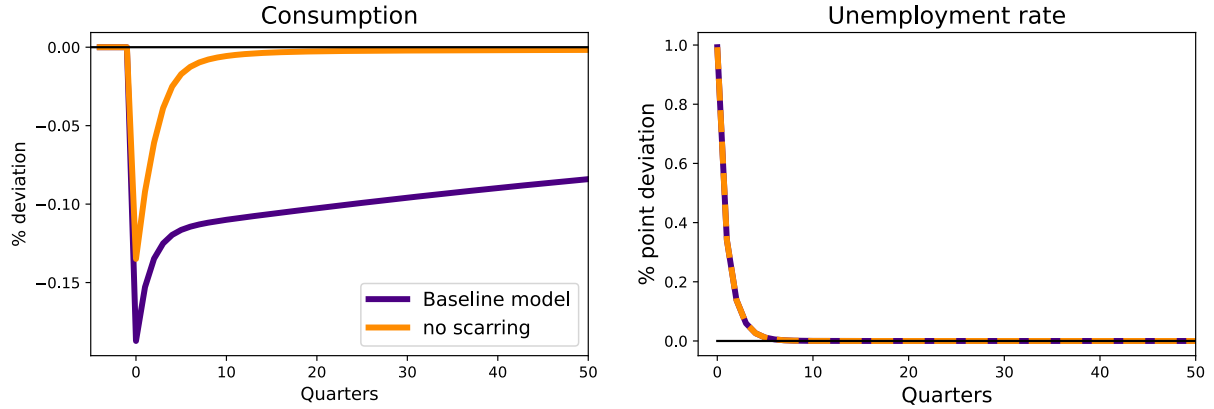
## 5 Consumption Response to Increase in Unemployment

In this section, I show in partial equilibrium that the aggregate consumption response to a transitory increase in the unemployment rate is deeply persistent in the presence of scarring. I simulate the consumption response to a transitory 1% increase in the unemployment rate in  $t = 0$ . To capture the effects of scarring on consumption, I compare the simulated path of consumption in the baseline model to the simulated path of consumption to a version of the model where scarring is eliminated. I eliminate scarring by setting the probability of human capital accumulation  $\pi_L$  and the probability of human capital erosion  $\pi_U$  to zero. Figure 3 plots the simulated path of consumption to this experiment with and without scarring. Even with 55% of the increase in unemployment rate accounted for by permanent layoffs who are subject to scarring, the response of consumption is significantly more persistent than the response of the unemployment rate.

## 6 Macroeconomic Implications

### 6.1 Macroeconomic Hysteresis

In this section, I show that unemployment scarring generates hysteresis in macroeconomic fluctuations. To illustrate this, I solve for the impulse responses to a negative demand shock, modeled as a positive discount factor shock. For simplicity, the size of the shock is the same for all ex-ante discount factor groups. The impulse responses to key aggregate variables is plotted in figure 4. In response to this demand shock,



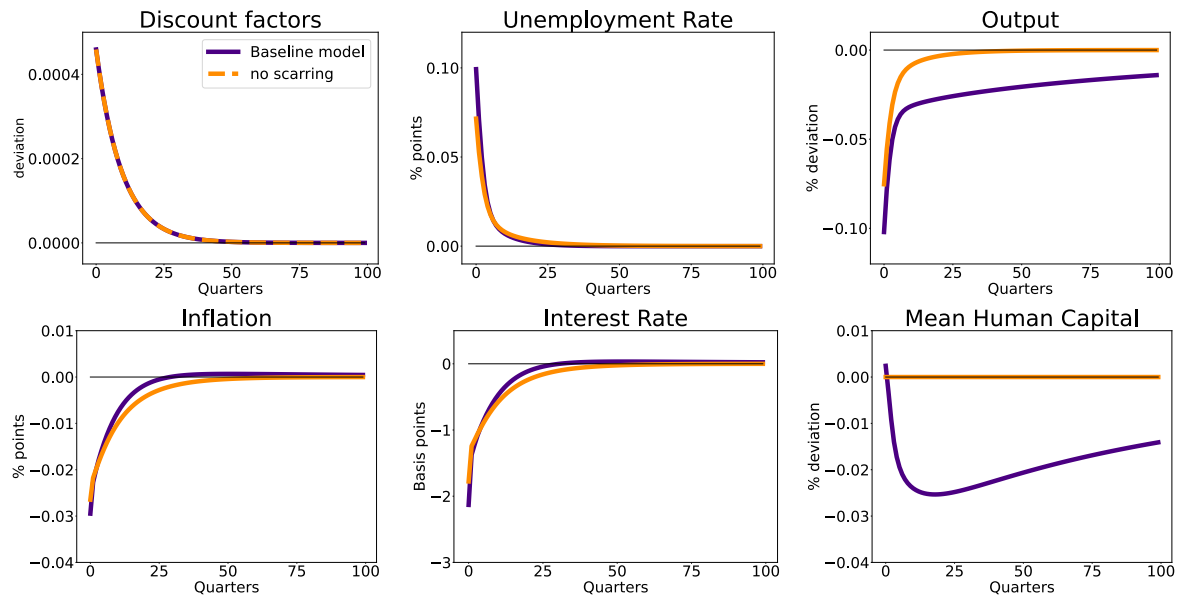
**Figure 3** Consumption response to a transitory increase in the unemployment rate

Note: The exercise above plots the consumption response to a one time negative shock to the job finding probability in  $t = 0$ . The size of the one time shock is calibrated to increase the unemployment rate by one percentage point on impact.

increased patience reduces aggregate consumption leading to decreases in output and labor demand. As a result, firms post less vacancies lowering the job finding probability and raising the unemployment rate. As households lose their jobs, on average, they find jobs at a lower wage leading to persistent losses in mean human capital. This causes consumption, output, and labor income to exhibit hysteresis while the unemployment rate recovers with the demand shock. Notably, the responses to consumption, output, debt, and mean human capital still do not recover after 100 quarters, long after the recovery in the unemployment rate. Since unemployment does not exhibit hysteresis, wages nor the vacancy filling rate will either. As a result marginal costs, and therefore inflation, do not exhibit any persistence.

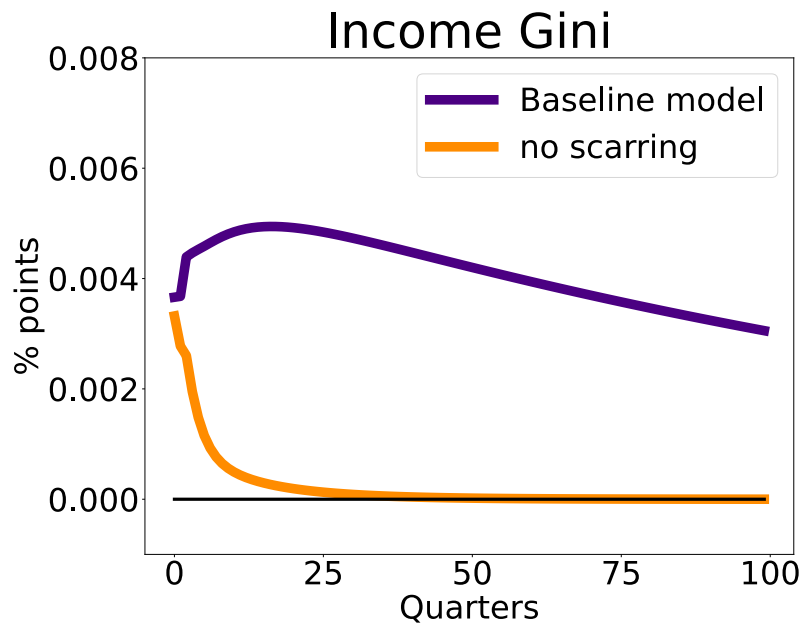
## 6.2 Unemployment Scarring and Inequality

With unemployment scarring, an increase in unemployment leads to a persistent rise in income inequality. Figure 5 plots the impulse response of the labor income gini index across households to the negative demand shock under the baseline model and under the model without scarring. In the baseline model, the initial increase in the gini index is attributed to the rise in unemployment and the decline in the aggregate wage. The persistence of the gini index response is due to the recomposition of the distribution of human capital of employed households. In particular, as unemployed households find reemployment at lower levels of human capital. Since the human capital of newly employed households accumulates slowly, this causes hysteresis in the gini index. In the model without scarring, the increase in income inequality is transitory as it is only affected by transitory changes in the unemployment rate and the aggregate wage.



**Figure 4** Impulse responses to a negative demand shock

Note: The exercise above plots the impulse responses to a positive discount factor shock. The quarterly persistence of the shock is 0.9 and the size of the shock is then calibrated to generate a 0.1 percentage point increase in the unemployment rate.

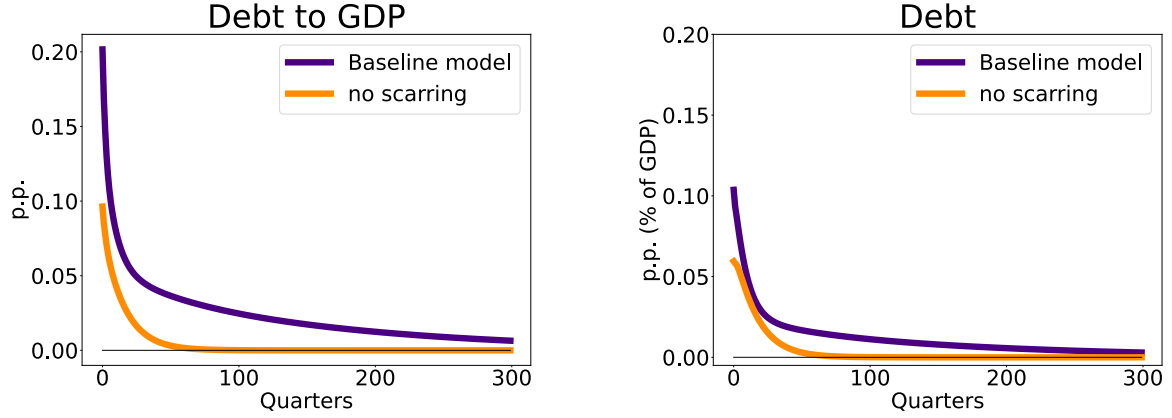


**Figure 5** Response of income Gini index to negative demand shock.

Note: This exercise plots the impulse response of the Gini index from the negative demand shock in [4](#).

### 6.3 Scarring and Debt to GDP

Unemployment scarring increases the pressure that recessions place on national debt. Figure 6 plots the responses of debt to GDP and debt to the demand shock from previous section. The figure demonstrates that the debt to GDP and debt increase much more persistently in the presence of scarring. This is due to the pressure that scarring places on tax revenues. As households lose their jobs and find reemployment at a lower effective wage, the tax base is scarred. This persistent decline in tax revenues require the government to borrow substantially more to maintain their expenditures.



**Figure 6** Responses of debt and debt to GDP to negative demand shock

Note: This exercise plots response of the debt-to-GDP and debt from the negative demand shock in 4.

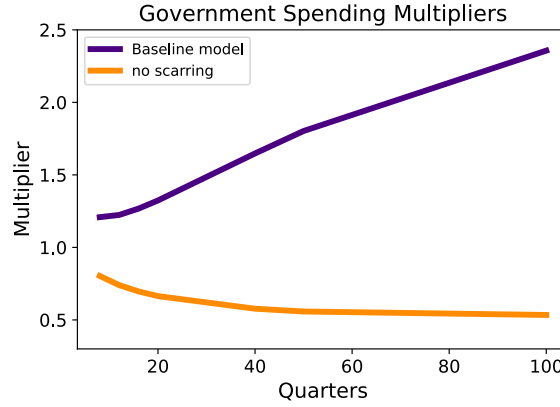
### 6.4 Fiscal Multipliers

Having established that in the presence of unemployment scarring, aggregate shocks lead to persistent responses in output. In this section, I show that fiscal multipliers are substantially larger and rise with the horizon because of unemployment scarring. To do so, I consider a negative government spending shock in the baseline model and the model without scarring and compute the multipliers across the horizon. In particular the multiplier is defined as:

$$\text{Multiplier} = \frac{\sum_{t=0}^H \frac{1}{R^t} \Delta Y_t}{\sum_{t=0}^H \frac{1}{R^t} \Delta G_t}$$

where  $H$  is the horizon of the multiplier.

Figure 7 plots the fiscal multipliers to a contractionary government spending shock across the horizon of the multiplier under the baseline model and model without scarring.



**Figure 7** Fiscal Multipliers to a negative government spending shock.

Note: This figure plots the multiplier out of negative government spending shock with a quarterly AR(1) persistence of 0.933 across the horizon  $H$  of the multiplier. For example, a point on the purple line at quarters = 20 represents the fiscal multiplier:

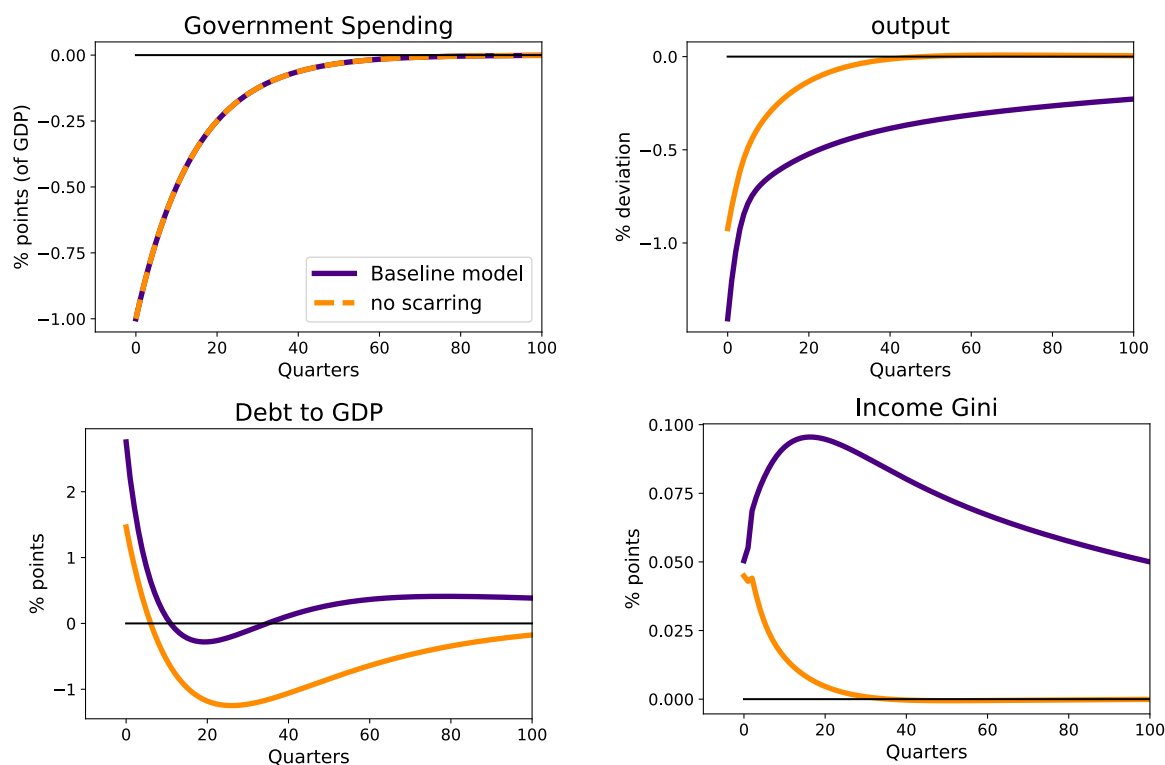
$$\frac{\sum_{t=0}^{20} \frac{1}{R^t} \Delta Y_t}{\sum_{t=0}^{20} \frac{1}{R^t} \Delta G_t}.$$

The multipliers under the baseline model rise sharply with the horizon while the multipliers in the model without scarring falls gradually with the horizon. This is because unemployment scarring leads the decline in output in response to the fall in government spending to persist long after the government spending shock recovers.

## 6.5 Self Defeating Fiscal Consolidation

The idea of self defeating fiscal consolidation in the presence of hysteresis was proposed by [Fatás and Summers \(2018\)](#) in a simple toy model. In this section, I show that fiscal consolidation is substantially less effective at decreasing debt to GDP in a model that is calibrated to the microeconomic evidence on unemployment scarring. I consider a decrease in government spending shock that is 1% of GDP with a quarterly persistence of the shock is 0.933. [Figure 8](#) plots responses of relevant variables to this shock. With unemployment scarring, debt to GDP falls substantially less in response to a decrease in government spending and in the long run increases. The initial jump in debt to GDP is due to the model featuring realistic aggregate MPCs. In the long run, debt to GDP rises because of persistent losses in tax revenues. For debt to GDP, scarring drives both persistent losses in output as well as the increased pressure on debt to rise. The bottom right panel plots the response of the Gini index to the negative government spending shock and shows that fiscal consolidation almost permanently raises income inequality. In particular, a one percentage point decrease in government spending increases the income Gini index by 0.05 percentage points.





**Figure 8** Responses to a negative government spending shock

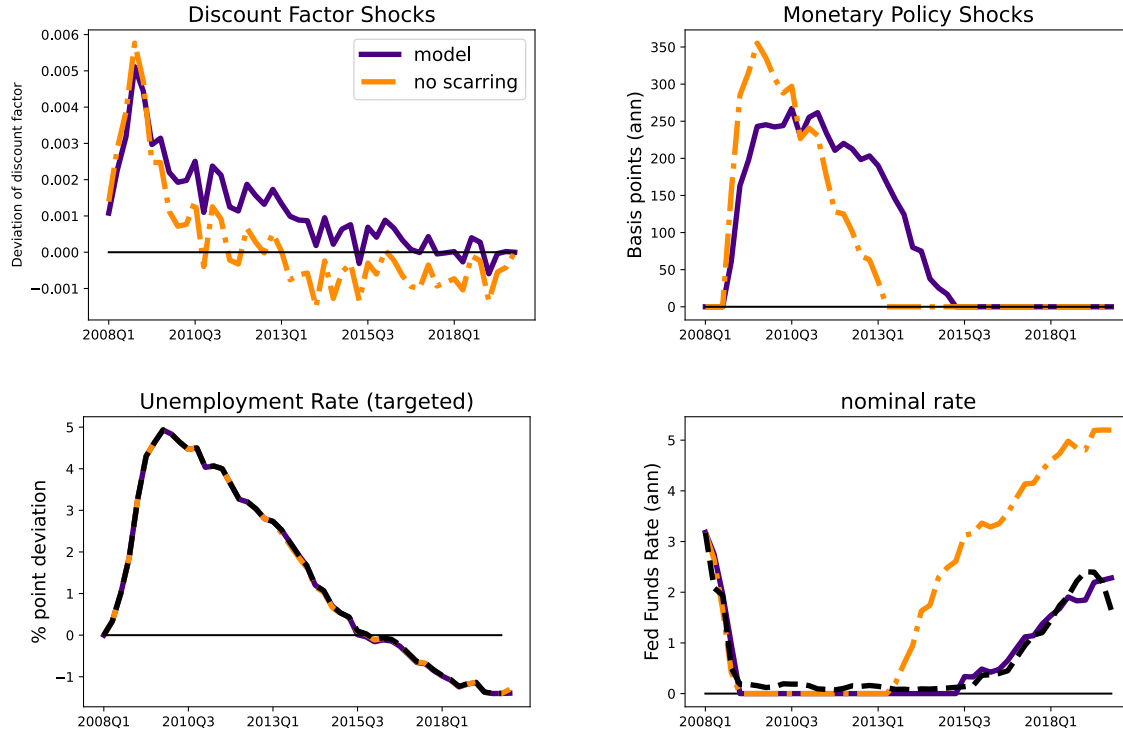
Note: This exercise plots the impulse responses to a one percentage point decrease in government spending  $G_t$  with AR(1) persistence 0.9.

## 7 Simulating The Great Recession

### 7.1 Model vs Data

This section demonstrates that unemployment scarring can reconcile the sluggish recovery from The Great Recession. To illustrate this, I simulate The Great Recession by estimating a sequence of negative demand shocks to match the unemployment rate during this period. I then compare the untargeted paths of consumption, output, and labor compensation to their empirical counterparts. I use data on consumption (real PCE), output (Real GDP), prices (PCE deflator), nominal wages (average earnings of private production employees), real hourly and real aggregate labor compensation (labor compensation from wages and salaries). I de-trend each series from the first quarter of 1990 to the last quarter of 2019 and then scale them down such that they represent deviations from the first quarter of 2008.

For the estimation, I follow [Kekre \(2023\)](#) and jointly estimate a sequence of discount factor shocks to match the path of unemployment from 2008 to 2018 monetary policy shocks to account for the zero lower bound. I use discount factor shocks



**Figure 9** Estimated shocks to discount factor and nominal rate

for parsimony as the goal of this exercise is not to answer what caused The Great Recession but to answer why did The Great Recession lead to such a slow recovery<sup>11</sup>. For these discount factor shocks, I set the fiscal adjustment parameter to  $\phi_b = 0.015$ , the lower bound of the estimates documented by [Auclert, Straub, and Rognlie \(2019\)](#), and assume that the government cannot adjust taxes for 40 quarters to obtain a more accurate assessment of the effects of the Great Recession on debt. When estimating these discount factor shocks, I assume all discount factors follow an AR(1) with quarterly persistence 0.95. As noted in [Kekre \(2023\)](#), the chosen AR(1) persistence does not alter the results as a different persistence will alter the estimated sequences of shocks but not the path of unemployment as that is what is targeted. The monetary policy shocks are assumed to have no persistence. I repeat this procedure over a grid of different wage rigidities  $\phi_w$  and choose the wage rigidity parameter that minimizes the squared distance between the response of price index and its counterpart in the data. To capture the effects of unemployment scarring, I repeat this procedure for the version of the model where unemployment scarring is turned off in the same manner as in section 6.

<sup>11</sup>The same simulation exercise can be reproduced with shocks to the household borrowing limit or to the job separation rate and would not affect the results below as unemployment scarring is present in the responses to all aggregate shocks in the model.

Figure 9 plots the estimated shocks, the unemployment rate, and the nominal rate against the data under the baseline model and the model without scarring. Figure 10 plot the key aggregate variables against their detrended observed counterpart in the data and 11 plots the model responses against the data without detrending. Only the unemployment rate and price index are targeted. Overall, unemployment scarring allows the model to match the path of the PCE and GDP until the beginning of 2015. Furthermore, the model under predicts the response of aggregate labor compensation likely due to the absence of labor force participation in the model. The path of hour labor compensation is matched especially well and provides macroeconomic validation that for unemployment scarring. Without unemployment scarring, the response of PCE, GDP, and aggregate labor compensation exhibit a 'V' shaped recovery as it mirrors the response of the unemployment rate. Unemployment scarring generates a persistent decline in labor productivity without a prolonged increase in the unemployment rate. This allows model to produce an income response that is significantly more persistent than the response of unemployment.

## 7.2 Debt to GDP during the Great Recession

Having shown that the model can replicate the sluggish recovery from The Great Recession, in this section I evaluate the extent to which human capital losses increased debt to GDP during and after the Great Recession. Figure 12 plots the simulated path of debt to GDP and tax revenues under the baseline model and the model without scarring. The model suggests that, by 2019, unemployment scarring increased debt to GDP by 5.5 % points. Human capital losses cause persistent losses in GDP as well as tax revenues which in turn increases debt.

## 7.3 Income Inequality during the Great Recession

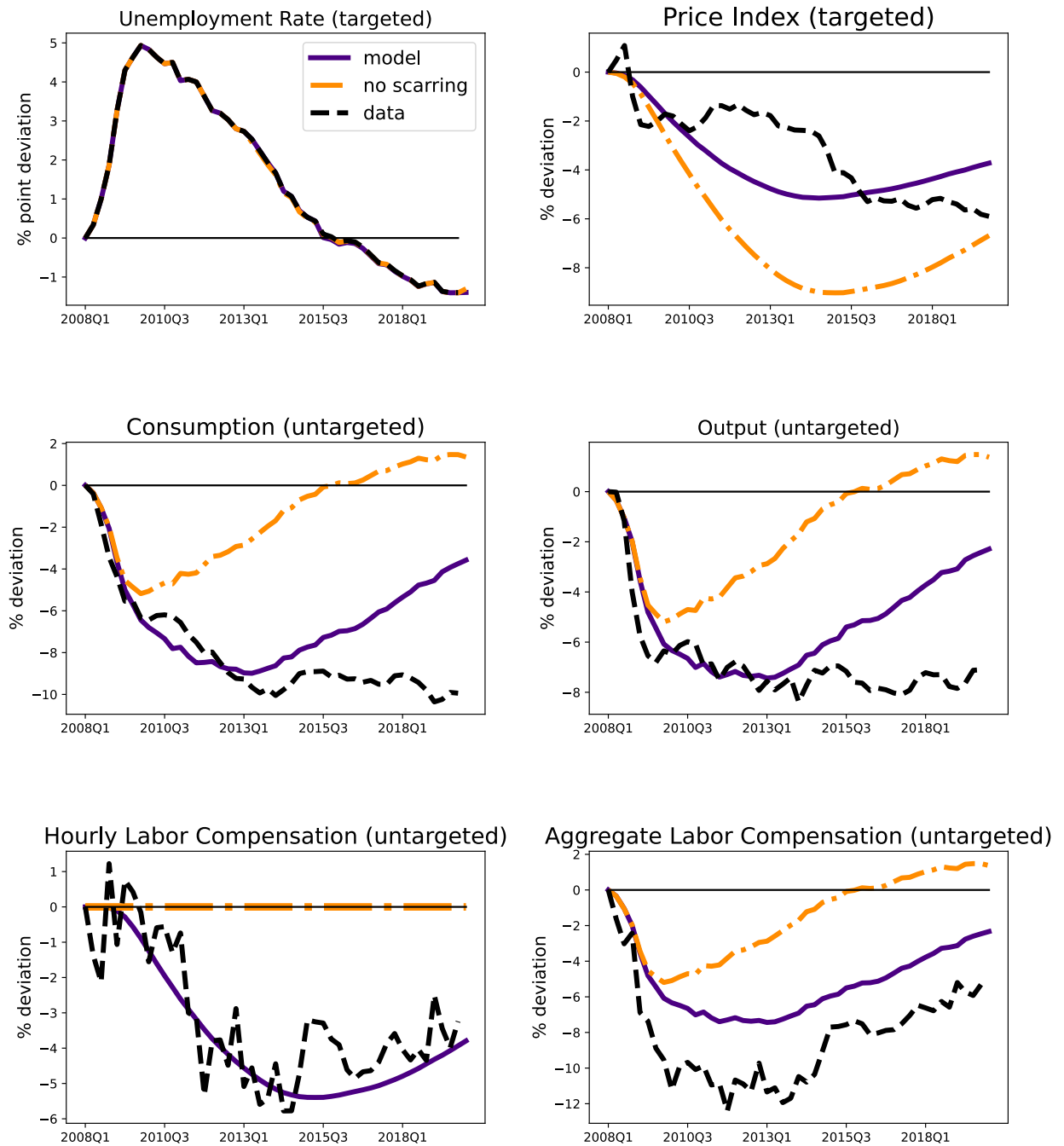
Figure 13 shows that unemployment scarring generates a near permanent rise in income inequality. Further, the figure shows that the inequality produced from scarring is consistent with the data.

## 7.4 What if the US had pursued fiscal consolidation?

During The Great Recession, while the US pursued fiscal stimulus, European countries engaged in large fiscal consolidations. These austerity measures led to large contractions in GDP (Jordà and Taylor, 2016; Fatás and Summers, 2018; House, Proebsting, and Tesar, 2020). Further, unemployment scarring has been shown to be very much present, and slightly worse, in Europe<sup>12</sup>. In this section, I consider the path of the US economy had it engaged in similar austerity measures. I augment the simulation in the previous section by simulating a counterfactual where the US reduces government spending by 2% of GDP at the beginning of 2010. I assume the shock

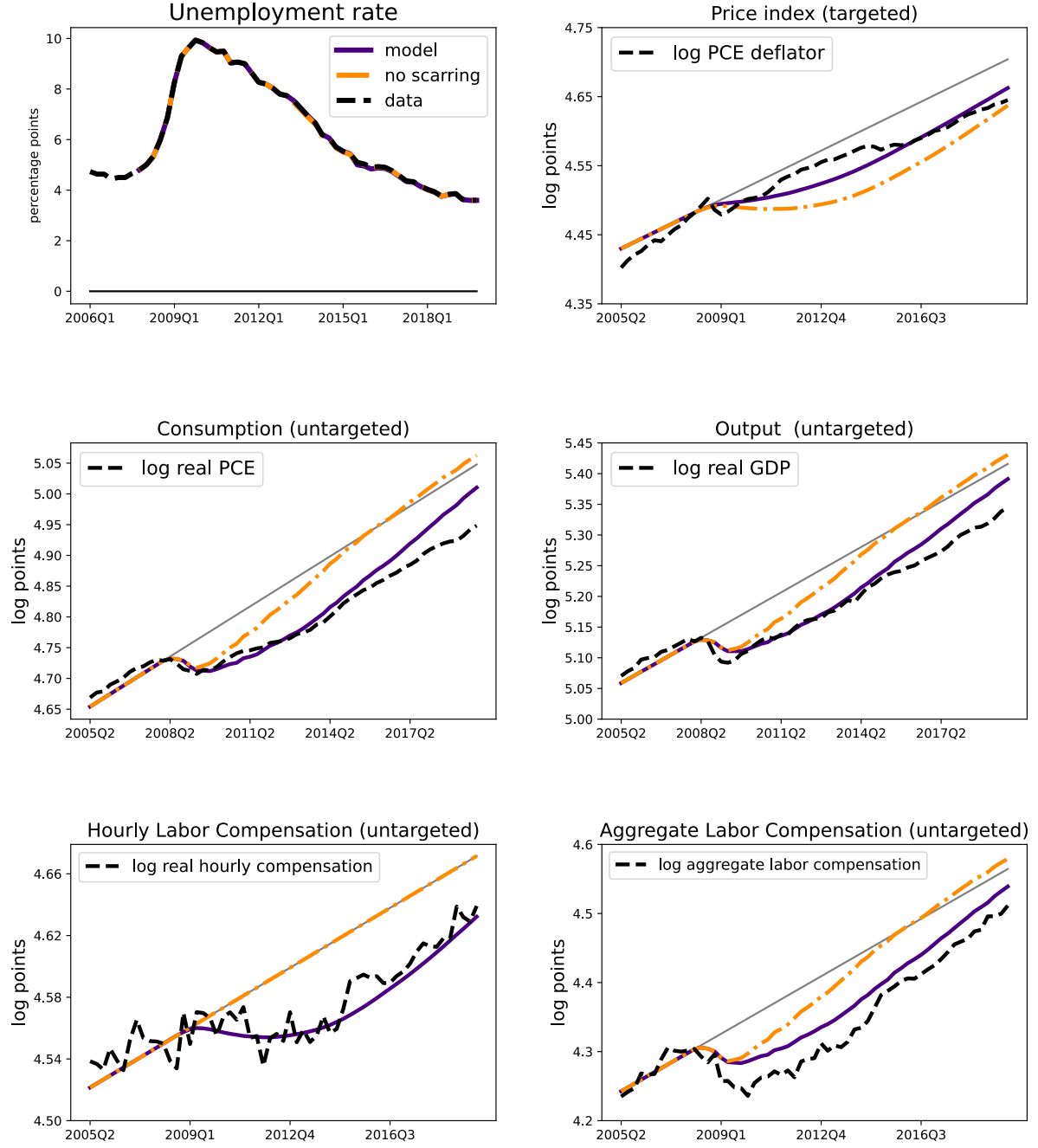
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<sup>12</sup>Bertheau, Acabbi, Barceló, Gulyas, Lombardi, and Saggio (2023)



**Figure 10** Great Recession: Model vs Data (detrended)

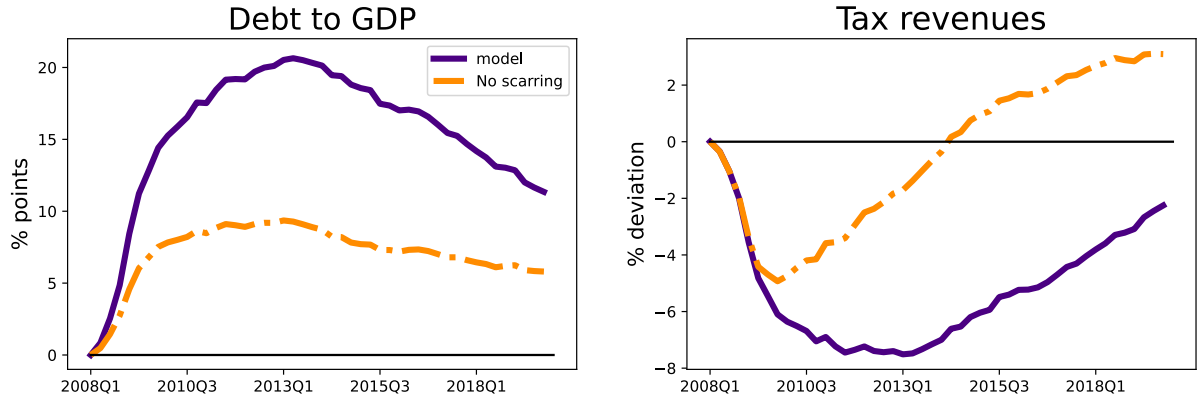
Note: This figure compares the paths of various aggregates in the model with and without unemployment scarring to the data. The series display deviation from steady state for the model and from 2008Q1 for the data. In the data, real PCE, PCE deflator, real GDP, real hourly labor compensation, aggregate labor compensation are detrended from 1990Q1 to 2019Q4 and then rescaled such that the data represent deviation from 2008Q1.



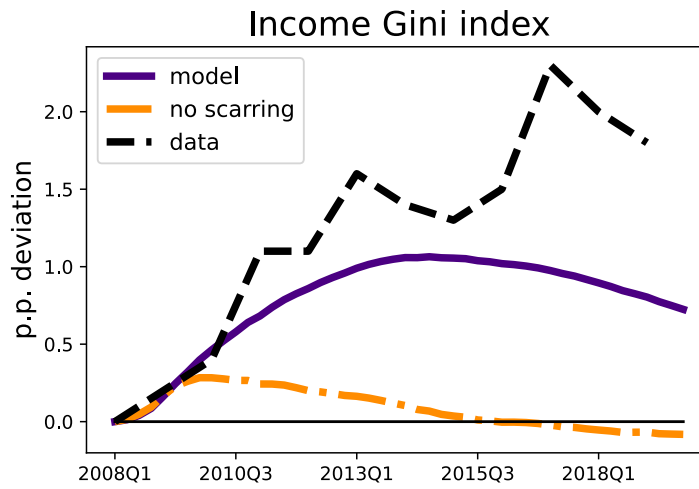
**Figure 11** Great Recession: Model vs Data (with trend)

Note: This figure plots the responses from figure 10 with the trend.

has a quarterly persistence of 0.9 such that its path fades by 2016. As in the Great Recession simulation, the tax rate cannot adjust for 10 years and set  $\phi_b = 0.015$ . To



**Figure 12** The response of debt to GDP and tax revenues



**Figure 13** Gini Coefficient: Model vs Data

account for the zero lower bound, I set the the coefficients of the Taylor rule on output,  $\phi_Y$ , and inflation,  $\phi_\pi$ , to zero such that the central bank fixes the nominal rate in response to this shock. I augment the estimated demand and monetary policy shocks from the previous section with this fiscal consolidation shock and simulate the path of the economy. Figure 14 plots the deviation in government spending, GDP, debt to GDP, and debt in the baseline simulation (purple), the simulation with fiscal consolidation (red), and the path of these aggregates without human capital losses (green dashed). In figure 14, fiscal consolidation causes a persistent decline in GDP while only generating a slight decline a debt and debt to GDP. In particular, the decrease in government spending of 2% of GDP only decreases debt to GDP by 1.23 percentage points. In the absence of human capital losses from scarring, the green dashed line demonstrates that debt to GDP would have fallen by 4.75 percentage points. Overall,

fiscal consolidation during the Great Recession would have generated a large and persistent decline in GDP while being ineffective at reducing debt to GDP

## 7.5 Fiscal Consolidation and the Zero Lower Bound

What are the effects of the zero lower bound on the counterfactual fiscal consolidation in section 7.3? To do so, I redo the experiment in section 7.3 but allow for an active Taylor rule. In particular, I set the Taylor rule coefficient on output,  $\phi_Y$ , to 1/12 and the Taylor rule coefficient on inflation,  $\phi_\pi$ , to 1.5. Further, to illustrate the effect of an aggressive monetary authority, I also perform this experiment again with  $\phi_Y = 0.2$ . Figure 15 plots the fiscal consolidation exercise with and without the zero lower bound under the baseline Taylor rule and the more aggressive Taylor rule. Without the zero lower bound, fiscal consolidation becomes significantly more effective at reducing debt to GDP. The dashed blue and orange lines demonstrate that the decline in debt to GDP is substantially larger without the zero lower bound. The increased effectiveness of fiscal consolidation in reducing debt to GDP in the absence of the zero lower bound stems from decreasing the cost of debt. Decreasing the interest rate alleviates the fiscal authority's cost of borrowing, and therefore decreases the upward pressure that lost tax revenues place on debt.

## 8 The 1980s, 1990-91, and 2000s Recessions

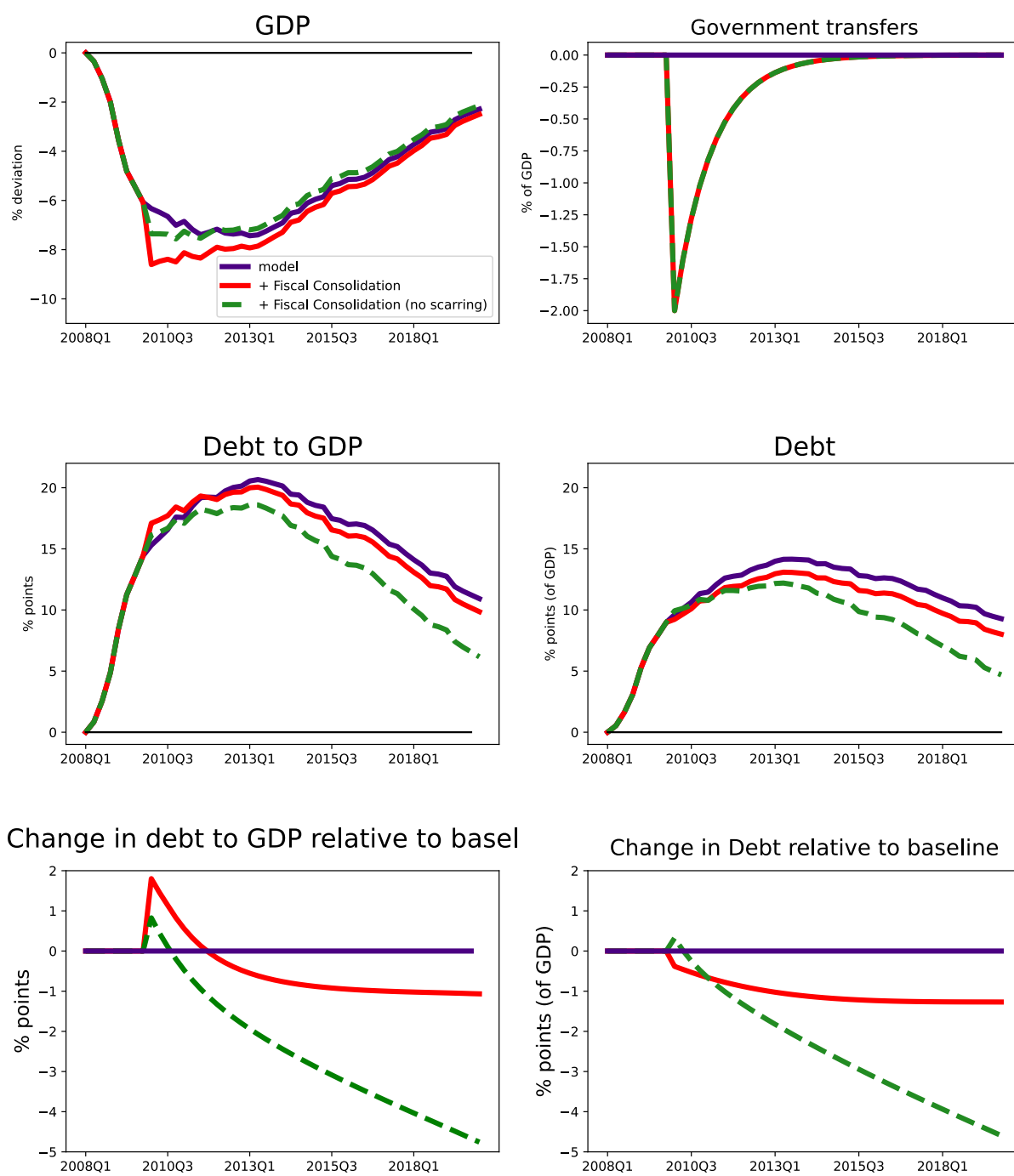
In this section, I explore whether scarring can explain the recoveries of all other recessions since the 1980s. For each recession, I assume the steady state of the model is the quarter in which the given recession begins and recalibrate  $\zeta^X$  to match the proportion of the increase in the unemployment rate due to permanent layoffs, temporary layoffs, and quits/others that is estimated in Gertler, Huckfeldt, and Trigari (2022) and from the decomposition of unemployment flows constructed by Fujita and Moscarini (2017). In addition, I fix the real wage by setting  $\phi_w = 1$ . I then repeat the estimation procedure for simulating the Great Recession without estimating monetary policy shocks for parsimony. In addition, for each recession, the data are detrended from the end of the previous recession up until beginning of the next recession<sup>13</sup>

### 8.1 The 80s Recession

The model suggests that scarring played a limited role in explaining the recovery of consumption and output from the recessions in the 80s. Figure ?? plots the responses of the unemployment rate, hourly labor compensation, consumption and GDP against the data. The responses represent deviations from 1980Q1, the beginning of the first recession of the 80s. From the figure, the model with scarring has

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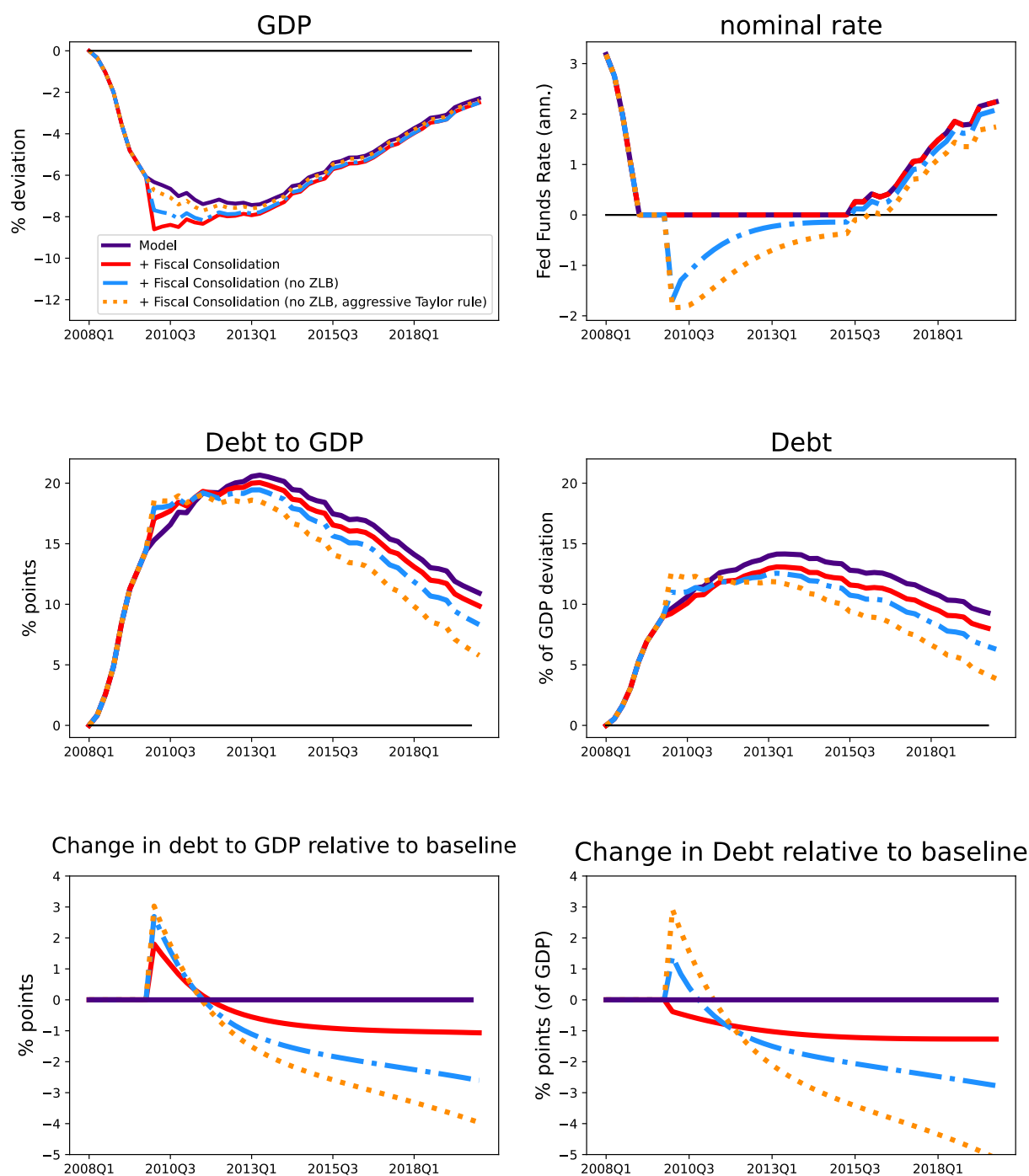
<sup>13</sup>Pushing back the beginning of the detrending interval to be 20 years before the beginning of the recession makes little difference to the results.



**Figure 14** Counterfactual: Fiscal Consolidation in the US

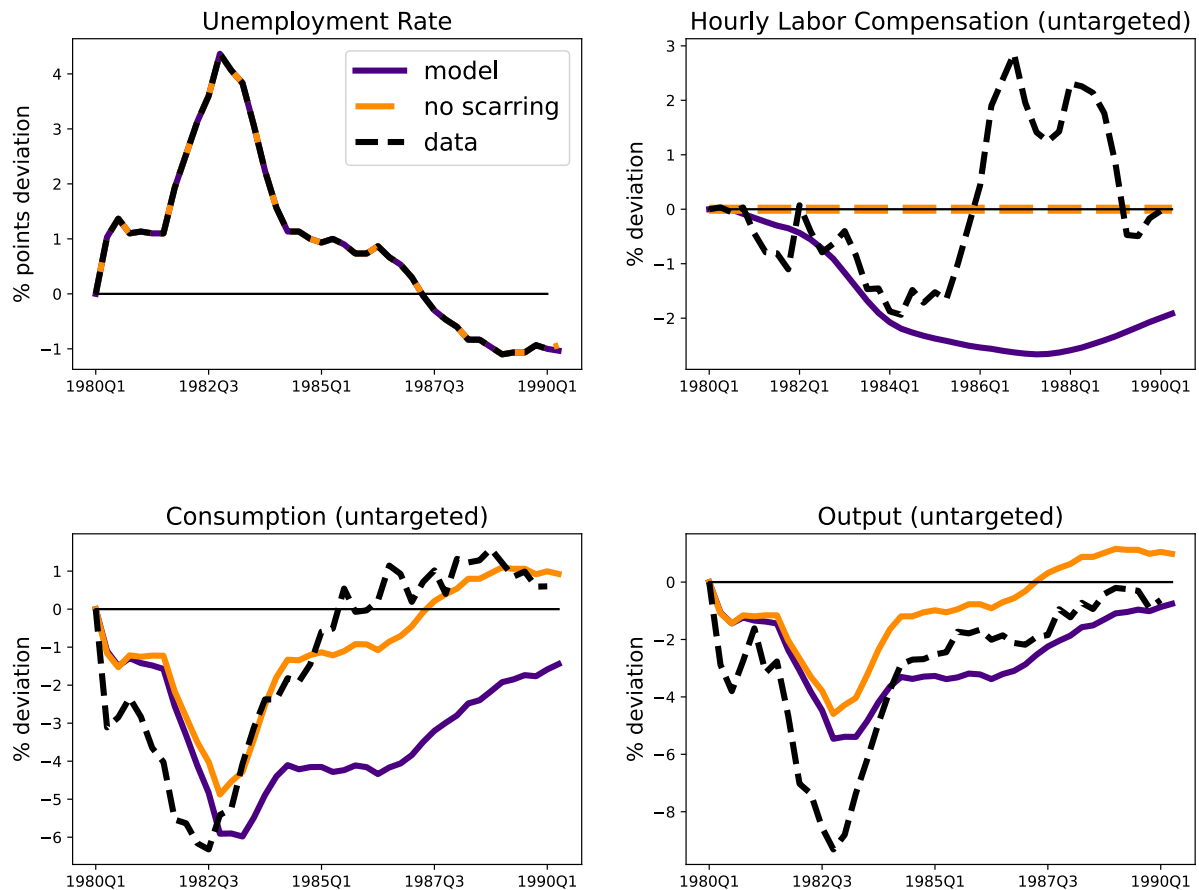
Note: This exercise plots the simulated paths of macro aggregates during the Great Recession from figure 10 with a fiscal consolidation shock that begins in 2010Q1 under the baseline model and the model without scarring.





**Figure 15** Counterfactual: Fiscal Consolidation in the US and the effects of the zero lower bound

difficulty accounting for the response of consumption but can account for the long

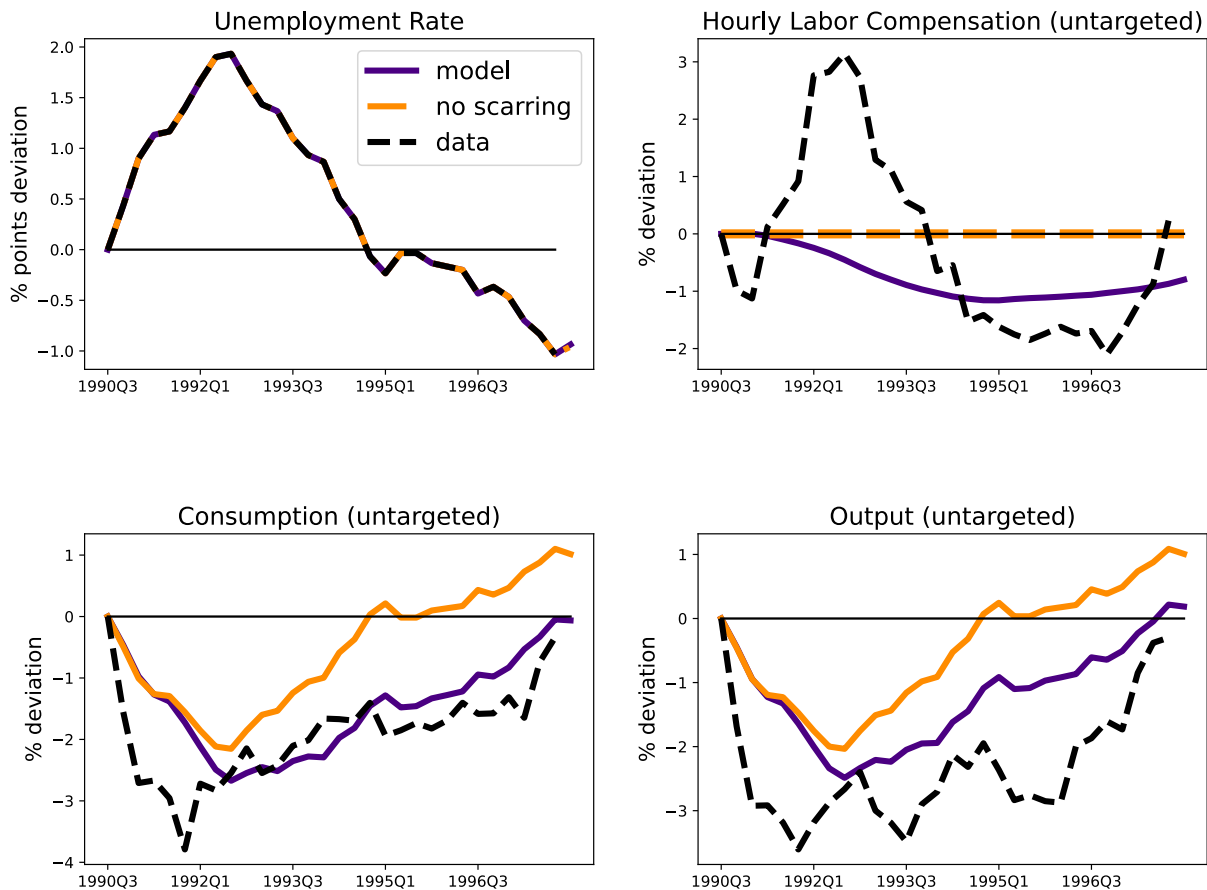


**Figure 16** Model vs data: 1980s

run behavior of output. The path of hourly labor compensation provides a good fit to the data until 1985. The model has difficulty accounting for the path of hourly labor compensation after 1985 because it cannot capture the compositional changes of hourly labor compensation due to the absence of working hours as well as not having the job separation rate depend on human capital.

## 8.2 The 1990-1991 Recession

According to the model, scarring plays an important role in explaining the recovery from the 1990s recession. Figure ?? plots the responses for the 1990-1991 recession against the data. The responses represent deviations from 1990Q3. With scarring, the model matches the responses of consumption and GDP well as well as matching the overall trend in hourly labor compensation. The response of hourly labor compensation likely rises in the beginning due lower wage workers being fired first. As mentioned previously, the model does not capture this fact.



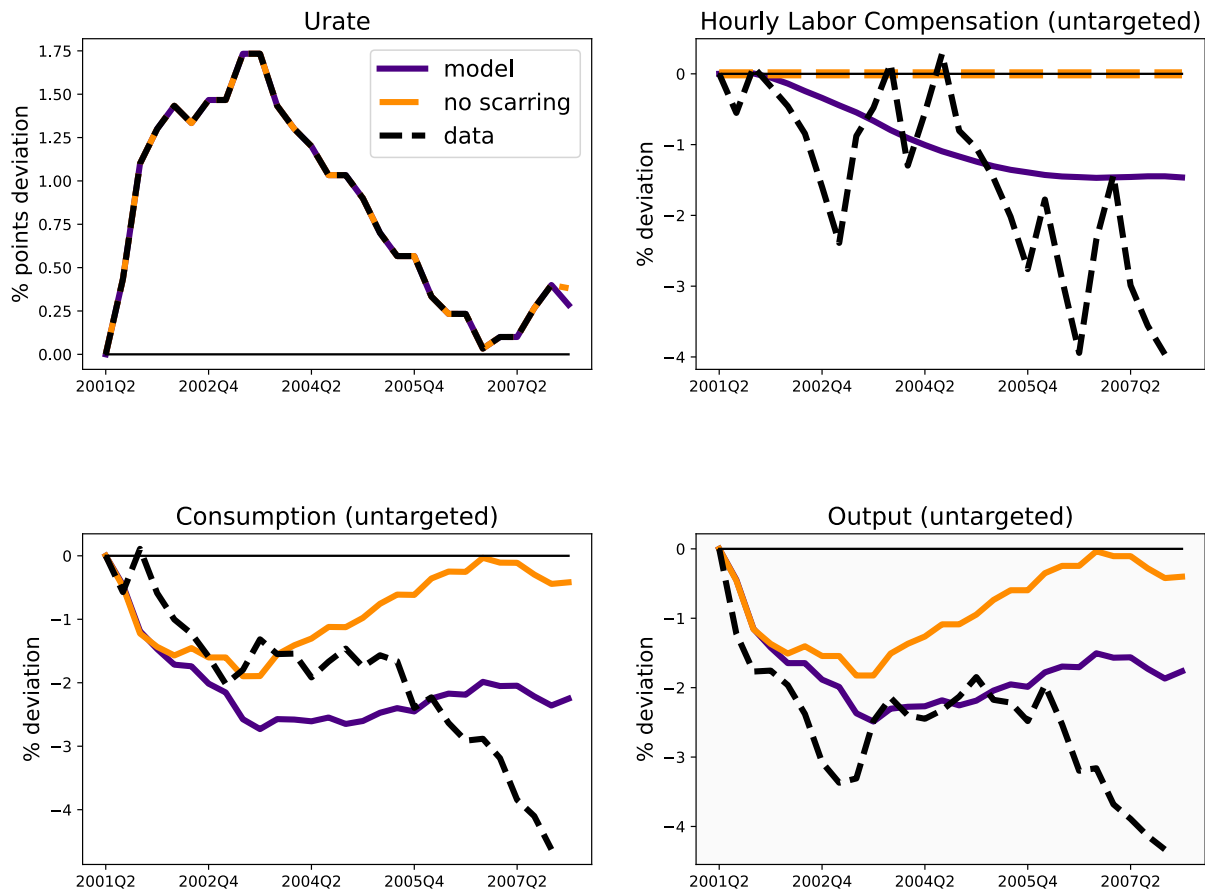
**Figure 17** Model vs data: 1990-1991 recession

### 8.3 The 2001 Recession

Similar to the 1990-1991 recession, scarring can help explain the recovery from the 2001 recession. Figure ?? plots the responses for the 2001 recession against the data. The responses represent deviations from 2001Q2. With scarring, the model can help explain the long run behavior of consumption and GDP. The model also captures the trend in hourly labor compensation seen in the data.

## 9 The COVID Recession and the Absence of Scarring

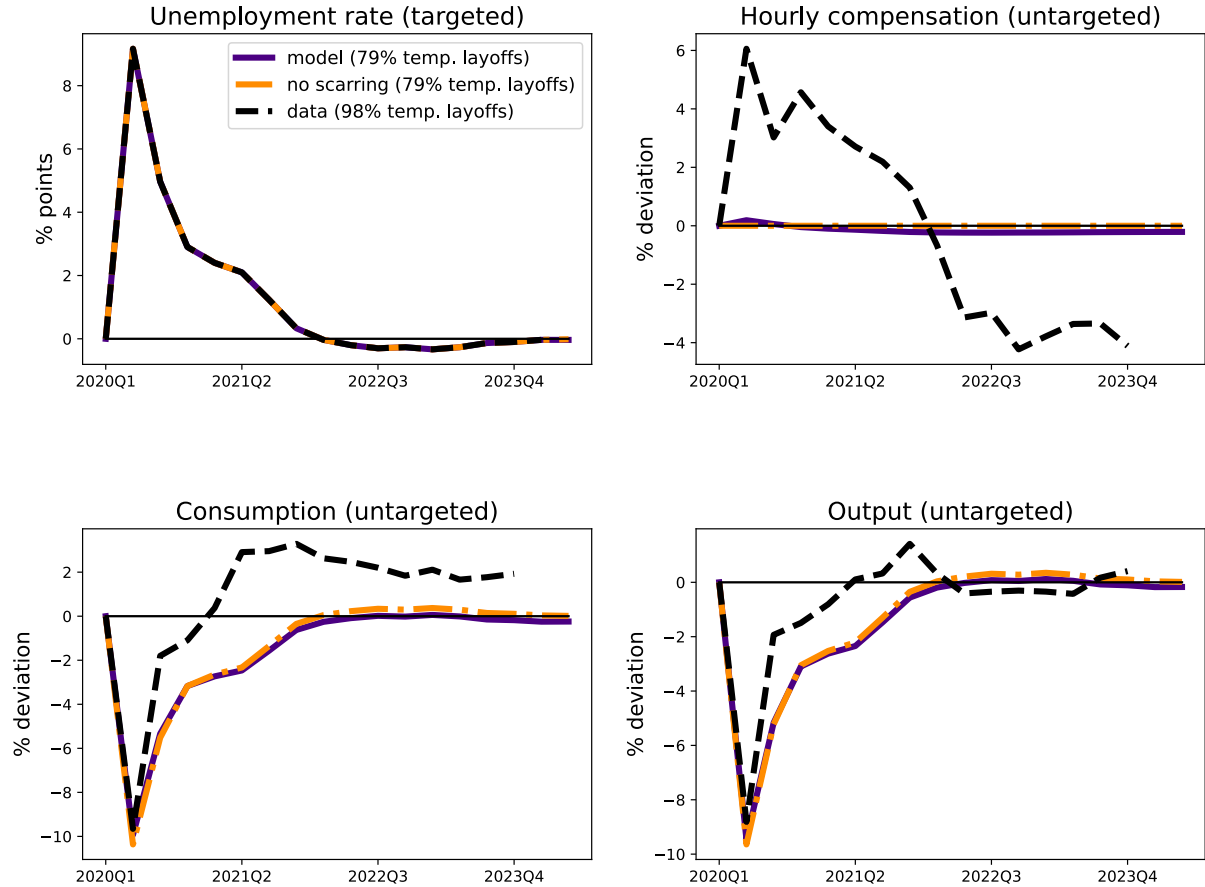
The behavior of unemployment during the COVID recession was unprecedented due to various reasons. One of these reasons is that 97.7% of the increase in the unemployment rate was attributed to temporary layoffs (Gertler, Huckfeldt, and Trigari, 2022). In this section, I show that the absence of scarring can explain the quick recovery of consumption and output during the COVID recession. Further, this section also



**Figure 18** Model vs data: 2000s

shows that the model can explain both recessions with sluggish recoveries as well as recessions with quick recoveries. I repeat the estimation procedure of the previous section and recalibrate  $\zeta^X$  for each unemployment state  $X$  to maximize the proportion of temporary layoffs that is attributed to a change in the unemployment rate. Further I assume that temporary layoffs cannot transition to a permanent layoff by setting  $P_{TLPL} = 0$ <sup>14</sup>. At best, the model can attribute 78.5% of an increase in the unemployment rate to temporary layoffs. Figure 19 plots the responses of unemployment rate, hourly labor compensation, consumption, output. With a large mass of temporary layoffs, the effects of unemployment scarring are effectively eliminated as temporary layoffs are reemployed at their pre-job layoff wage. The effective absence of unemployment scarring reduces the persistence of the responses of consumption and output in the baseline model leading the model match empirical paths of consumption and GDP well. Because scarring is effectively eliminated, and with

<sup>14</sup>Gertler, Huckfeldt, and Trigari (2022) note that 98% of these temporary layoffs do not transition to a permanent layoff.



**Figure 19** Model vs data: The COVID Recession

Note: In this exercise, the effects unemployment scarring are eliminated because the model is recalibrated to match the large proportion of temporary layoffs that explain the rise in unemployment. In particular, for this calibration, 78.5 % of the increase in the unemployment rate is attributed to temporary layoffs. Empirically, 97.7% of the increase in the unemployment rate is due to temporary layoffs. The model is unable to account for such a large proportion of temporary layoffs because the fall in labor market tightness during the simulation lowers the job finding probability of those who were already in a permanent layoff prior to the recession. Thus, the duration of those permanent layoffs rises.

a fixed real wage, hourly labor compensation falls only very slightly, staying close to zero.

## 10 Conclusion and extensions

This paper shows that accounting for the microeconomic evidence on unemployment scarring in a macroeconomic framework provides an alternative explanation for macroeconomic hysteresis. I build a heterogeneous agent model with search and matching friction extended to include human capital dynamics to capture the realistic earnings loss faced by households after losing a job. In the model, unemployed

households experience human capital erosion that leads to lower effective wages upon reemployment. When calibrated to match the estimated earnings loss following job displacement in the microeconomic literature, this channel can quantitatively explain macroeconomic hysteresis as well as why fiscal consolidation can be disastrous in recessions. Finally, the model accounts for the sluggish recovery from The Great Recession.

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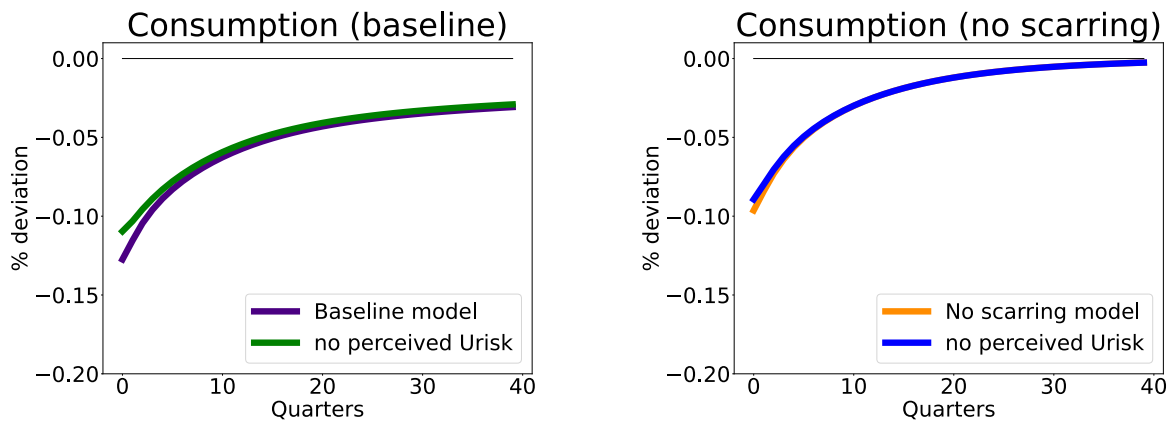
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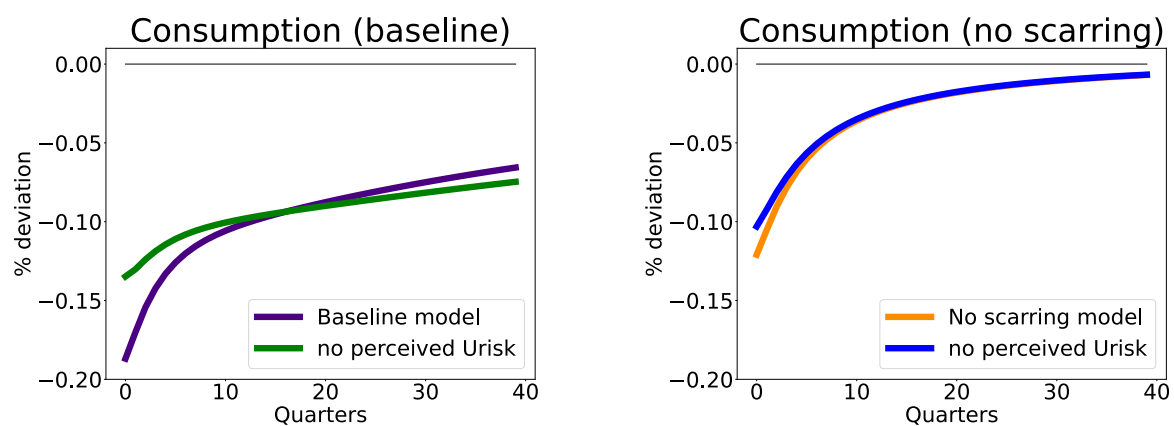
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## A Unemployment Risk as an Amplifier of Business Cycles

Precautionary saving in response to heightened unemployment risk is larger in the presence of scarring. This greater intensity in precautionary behavior leads unemployment risk to be a larger amplifier of business cycles. Figure 20 (baseline calibration) and figure 21 (fixed real wage) plot the response of consumption to the negative demand shock from section 6.1 with and without perceived unemployment risk under the baseline model and the model with no scarring. The plots demonstrate that unemployment risk is a larger amplifier of business cycles, especially under a fixed real wage. Increased precautionary saving in response to heightened unemployment risk dampens consumption, reduces labor demand, and therefore further raises the unemployment rate. This sequence of events is self reinforcing as the increase in the unemployment rate further increases precautionary saving. When households perceive that unemployment can lead to scars, this channel is substantially larger,



**Figure 20** Responses of Consumption to demand shock with and without perceived unemployment risk.



**Figure 21** Responses of Consumption to demand shock under a fixed real wage with and without perceived unemployment risk.

Note: The response of consumption in the baseline model is less persistent than its counterpart without scarring because the response of precautionary saving is front loaded in a model with perfect foresight. To be specific, in response to the negative demand shock, the decumulation of precautionary savings after  $t = 0$  is larger in the model with scarring because their buffer stocks were substantially large to begin with. This decumulation is large enough to to reduce the persistence of consumption.