### NICHOLAS TETRADOV

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### KEY SKILLS AND ATTRIBUTES

- Fluent in 6 languages (English, Russian, Spanish, Bulgarian, Lithuanian and Romanian) with an extensive work experience gained throughout Europe
- Well-versed in sales and relationship building. Proven ability to set new relations with wide-ranging contacts within the CIS region's finance and investment communities
- Proven ability to interact effectively with people at all levels using tact and diplomacy
- Strong interest in financial markets with a record of financial trading experience

#### WORK EXPERIENCE

#### **FX and Indicies Trader**

Independent Trading, London, UK

2014 – present

As a self-taught indices and FX trader, my interest in trading developed after having completed my postgraduate studies at King's College London.

- Learned to work autonomously and achieved financial and professional development goals
- Developed an ability to comprehend, translate and act upon the market driving fundamentals
- Gained sound practical knowledge of technical analysis with the emphasis on price action

Achievements: Progressed from being a losing trader to a profitable one in a profession where 80% of all day traders quit within the first two years.

# **Trainee Proprietary Trader,** *Proprietary Firm*

MTG Trading, Kishinev, Moldova

2015

- Actively traded NYSE, NASDAQ and AMEX listed U.S. equities to profit the firm's account. Gained working knowledge of Takion, TD Ameritrade, and PPro8 trading platforms
- Used own discretion to execute trades by identifying market patterns, capturing intraday moves in stocks, and applying appropriate risk constraints using the level 2 market data
- Prepared daily trading watch list while applying the company's specific data criteria by conducting market research and analysis, as well as stock screening
- Conducted daily meetings with colleagues to examine the groups' trade rationale and risk techniques to help improve my trade skills
- Maintained Excel spreadsheets for tracking trading results, patterns used and for P&L

### **Deputy Magazine Features Editor,** *Publishing*

World Finance Review, London, UK

2008 - 2014

- Generated topics through discussion of various market events with the team and contributors. Researched the state of current Eastern European and Central Asian affairs focusing on regional investment attractiveness covering macroeconomics, private equity, capital markets, stock exchange activity, the banking sector, metals and mining
- Responsible for constructing over 25 articles per issue producing an 80-page long magazine
- Set deadlines and coordinated production of articles by keeping in constant contact with contributors of different geographical and professional backgrounds
- Prepared articles based on full reports provided by investment banks and public sector bodies

Achievements: Directly contributed towards the increased quality of the magazine's content by means of developing new contacts with reputable and internationally acknowledged experts at global financial organisations, top-5 audit companies and various governmental organisations. This resulted in increased readership and a number of positive feedbacks. Promoted to Deputy Magazine Features Editor

## **International Telesales Executive,** Publishing

2007 - 2008

• Established new B2B relationships with senior decision makers at multinational and well-known national companies in Eastern Europe, Central Asia and the EU with up to 60% of the working time spent on the phone

<u>Achievements</u>: This position proved instrumental in improving my communication and negotiation skills and provided me with a thorough understanding of the business practices and decision-making processes in the aforementioned regions.

## **Assistant Marketing Executive,** *Product Manufacturer*

Xtraice, Seville, Spain

2007

- Primarily focused on the marketing and sales aspects for Spain's largest manufacturer and world-wide distributor of synthetic ice panels and industry related products
- Mediated communication between logistics and advertising team helping organise company's participation at international trade fairs
- Learned how to adapt to a different cultural and working environment, and to deliver results within a short time frame.

Achievements: I was the only intern whose work contribution was acknowledged with financial bonus.

## **Junior Export Sales Executive,** FMCG Manufacturer

Viorica-Cosmetic, Kishinev, Moldova

2005 - 2006

**Telesales Executive,** IT Solutions

Kredor, Ruse, Bulgaria

2002

### EDUCATION

King's College London London, UK

2013-2014

Master of Science (MSc), Political Economy of Emerging Markets, Graduated with Merit

**Leonardo Da Vinci** International exchange programme

Seville, Spain

2007

The University of Ruse Ruse, Bulgaria

1998-2004

Master's Degree in Business Administration (MBA), 2:1 Bachelor's Degree in International Economic Relations

**Corporate Finance Institute** Certificates in "Bloomberg Essentials", "Introduction to Derivatives", "Introduction to Corporate Finance", "Economics for Capital Markets", "Excel Spreadsheet Formulas for Finance"

**Coursera Verified** Certificates in "Neuroeconomics: How the Brain Makes Decisions" (by HSE University), "Financial Markets" (by Yale University), "The Role of Global Capital Markets" (by the University of Melbourne)

### ACHIEVEMENTS AND HOBBIES

- Published a book "A comparison between the transition processes of Russia and Poland"
- Raised £650 to Malaria Consortium during JMP Corporate Challenge 2018
- Activities and hobbies never ending learner of neuroscience, huge on self-development, practitioner of yoga and meditation, an avid reader, piano player, keen runner, strong opponent in tennis, love travelling

#### **MEMBERSHIPS**