

substantially reduce your utility expenses

zero capital investment

HAYES ENERGY SERVICES

“Every facility should benefit from this program. And while the savings are significant, we are not sacrificing patient care. Our goal is to have no one notice the program, except maybe our Chief Financial Officers.”

Brian Weldy

HCA

V. P. of Engineering and Facility Management



Serving Over 400 Hospitals



COMBINED ANNUAL SAVINGS GENERATED
(HCA, HMA, LIFEPOINT - 2011)

\$40,100,000+

No Capital Investment Required

ADVANTAGES OF WORKING WITH HAYES ENERGY

- You Only Pay If You Save
- No Capital Investment Required
- Clients Average 5 to 1 Return or Greater
- No Long Term Commitment Necessary
- Very Little Added to Your “To Do” List

STEP 1 - DATA COLLECTION AND BENCHMARKING



JEMC Customer
1234 First St
Jefferson, GA 30549

Current Charges	\$10,196.00
Due	Feb 14, 2006
Total Due	\$10,196.00

ACCOUNT NUMBER	CYCLE-ROUTE-SEQ	BILL DATE	NEXT BILL DATE	RATE	
333333	17-2264-2140	1/26/06		General Service	
READ DEMAND	BILL DEMAND	SUMMER HIGH	WINTER HIGH	COINCIDENTAL DEMAND	NON-COINCIDENTAL DEMAND
247	296	329	288	0	247
METER NO.	PREVIOUS READING	PRESENT READING	METER MULT.	KWH USAGE	
18194420	923	1961	120	124560	
SERVICE FROM	SERVICE TO	WPCA FACTOR	SERVICE ADDRESS		
12/28/05	1/25/06	0.00960	1234 First St Jefferson GA 30549		

Account Activity This Period

12/28/05	Previous Balance	\$10,949.00
1/10/06	Payment - Thank You	-\$10,949.00
1/26/06	Electric Metered Service	\$9,528.05
1/26/06	Sales Tax	\$666.96
1/26/06	Operation Round Up	\$0.99
2/14/06	TOTAL DUE	\$10,196.00

Energy Usage Comparisons

	This Month	Last Month	1 Year Ago
Days	29	30	34
KWh	124560	142200	148200
Cost \$	9,528.05	10,231.68	8,960.58
\$/Day	328.55	292.34	264.43

Thank you for participating in Operation Round Up. By joining your fellow Jackson EMC members, you are using the strength of numbers to turn just a few cents a month into a powerful tool to help others. To see how your donation is making a difference - in both individual lives and the quality of life in our communities - please visit www.jacksonemc.com/roundup/grants.html for a complete list of grants from the Jackson EMC Foundation. In 2005 your total Operation Round Up contribution was \$1.15, which is tax deductible.

Telephone Numbers and Credit Card Information are Located on the Back of this Bill.



P.O. Box 38
Jefferson, GA 30549

JEMC Customer
1234 First St
Jefferson, GA 30549

Return This Portion
With Your Payment.

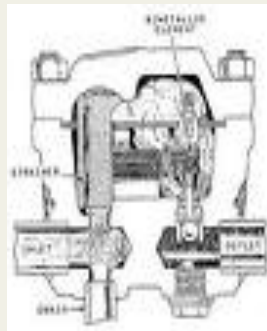
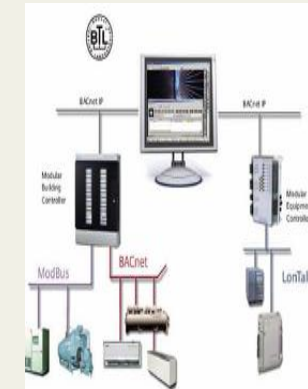
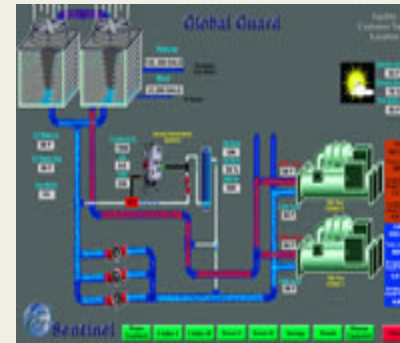
Account Number	333333
Cycle-Route-Seq	17-2264-2140

Current Charges	\$10,196.00
Due	Feb 14, 2006
Total Due	\$10,196.00

Jackson EMC
PO Box 100
Jefferson, GA 30549

Month	Date	HDD	CDD
August	1	0	23
August	2	0	23
August	3	0	28
August	4	0	28
August	5	0	25

STEP 2- SURVEY CENTRAL PLANT



STEP 3 - REPORT DAILY METER READING AND MONITOR SAVINGS

Wes our readings this morning (11/1/11) were as follows:

Electric = 14663

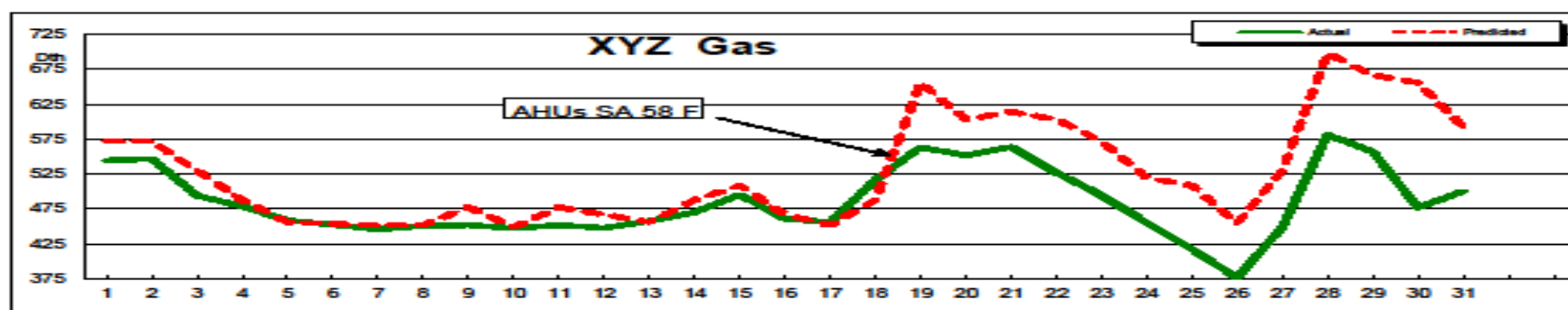
Gas #1 = 830532, Gas #2 = 744703

Thanks for the e-mail Chris,

Based on yesterday's temperature (13 HDD) your savings

	Electric	Gas
Predicted	95,471 kWh	593 Dth
Actual	<u>89,445 kWh</u>	<u>500 Dth</u>
Units Saved	6,026 kWh	93 Dth
Dollars Saved	\$527	\$519

Please see sample gas and electric charts for daily savings data and historical trend analysis.



Date	Day	Actual	Predicted	Savings	\$Savings	%Savings	Comments	HDD	CDD	April
Oct 1	Sat	544	572	27	\$154	4.81%		11	0	0
Oct 2	Sun	547	572	25	\$141	4.40%		11	0	0
Oct 3	Mon	494	530	36	\$201	6.77%		7	0	0
Oct 4	Tue	479	488	9	\$50	1.84%		3	0	0
Oct 5	Wed	458	456	(2)	(\$13)	-0.40%		0	0	0
Oct 6	Thu	453	453	0	\$3	0.10%		0	2	0
Oct 7	Fri	446	452	6	\$34	1.35%		0	3	0
Oct 8	Sat	451	452	1	\$7	0.26%		0	3	0
Oct 9	Sun	452	477	25	\$142	5.32%		2	0	0
Oct 10	Mon	447	449	2	\$9	0.35%		0	5	0
Oct 11	Tue	452	477	25	\$142	5.32%		2	0	0
Oct 12	Wed	448	467	19	\$106	4.07%		1	0	0
Oct 13	Thu	458	456	(2)	(\$10)	-0.38%		0	0	0
Oct 14	Fri	470	488	17	\$96	3.53%		3	0	0
Oct 15	Sat	495	509	13	\$75	2.62%		5	0	0
Oct 16	Sun	461	467	6	\$32	1.24%		1	0	0
Oct 17	Mon	456	452	(4)	(\$22)	-0.89%		0	3	0
Oct 18	Tue	517	488	(29)	(\$162)	-5.95%		3	0	0
Oct 19	Wed	563	656	93	\$518	14.11%	AHUs to 58 F see comments	19	0	0
Oct 20	Thu	552	603	52	\$290	8.57%		14	0	0
Oct 21	Fri	564	614	50	\$281	8.17%		15	0	0
Oct 22	Sat	527	603	76	\$428	12.67%		14	0	0
Oct 23	Sun	494	572	77	\$433	13.53%		11	0	0
Oct 24	Mon	455	519	64	\$359	12.35%		6	0	0
Oct 25	Tue	417	509	92	\$513	18.01%		5	0	0
Oct 26	Wed	376	455	79	\$440	17.29%		0	1	0
Oct 27	Thu	449	530	81	\$452	15.22%		7	0	0
Oct 28	Fri	581	698	117	\$654	16.74%	chiller at 41 F	23	0	0
Oct 29	Sat	557	666	109	\$612	16.40%	scheduled AHUs	20	0	0
Oct 30	Sun	477	656	179	\$1,001	27.26%	shifted boilers from NR2 to NR1	19	0	0
Oct 31	Mon	500	593	93	\$519	15.64%	Total since 10/19 \$6501	13	0	0

Total **15,036** **16,373** **1336** **\$7,484** **8.16%**
 Dth Dth Dth \$5.60/Dth