

HAYES ENERGY SERVICES

“Every facility should benefit from this program. And while the savings are significant, we are not sacrificing patient care. Our goal is to have no one notice the program, except maybe our Chief Financial Officers.”

Brian Weldy

HCA

V. P. of Engineering and Facility Management

SERVING OVER 350 CLIENTS



LIFEPOINT
HOSPITALS, INC.

ArdentSM
HEALTH SERVICES

CHS



ANNUAL SAVINGS GENERATED

Client	Annual Savings
HCA	\$17,500,000
HMA	\$7,500,00
Lifepoint	\$5,500,000

No Capital Investment Required

STEP 1 - DATA COLLECTION AND BENCHMARKING



JEMC Customer
1234 First St
Jefferson, GA 30549

Current Charges	\$10,196.00
Due	Feb 14, 2006
Total Due	\$10,196.00

ACCOUNT NUMBER	CYCLE-ROUTE-SEQ	BILL DATE	NEXT BILL DATE	RATE	
333333	17 - 2264 - 2140	1/26/06		General Service	
READ DEMAND	BILL DEMAND	SUMMER HIGH	WINTER HIGH	COINCIDENTAL DEMAND	NON-COINCIDENTAL DEMAND
247	296	329	288	0	247
METER NO.	PREVIOUS READING	PRESENT READING	METER MULT.	KWH USAGE	
18194420	923	1961	120	124560	
SERVICE FROM	SERVICE TO	WPCA FACTOR	SERVICE ADDRESS		
12/28/05	1/25/06	0.00960	1234 First St Jefferson GA 30549		

Account Activity This Period

12/28/05	Previous Balance	\$10,949.00
1/10/06	Payment - Thank You	-\$10,949.00
1/26/06	Electric Metered Service	\$9,528.05
1/26/06	Sales Tax	\$666.96
1/26/06	Operation Round Up	\$0.99
2/14/06	TOTAL DUE	\$10,196.00

Energy Usage Comparisons

	This Month	Last Month	1 Year Ago
Days	29	31	34
KWh	124560	142200	148200
Cost \$	9,528.05	10,231.68	8,960.58
\$/Day	328.55	297.34	264.43

Thank you for participating in Operation Round Up. By joining your fellow Jackson EMC members, you are using the strength of numbers to turn just a few cents a month into a powerful tool to help others. To see how your donation is making a difference - in both individual lives and the quality of life in our communities - please visit www.jacksonemc.com/roundup/grants.html for a complete list of grants from the Jackson EMC Foundation. In 2005 your total Operation Round Up contribution was \$1.15, which is tax deductible.

Telephone Numbers and Credit Card Information are Located on the Back of this Bill.



P.O. Box 38
Jefferson, GA 30549

JEMC Customer
1234 First St
Jefferson, GA 30549

Return This Portion
With Your Payment.

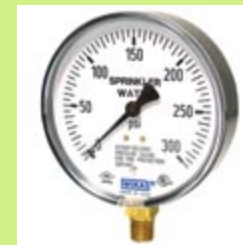
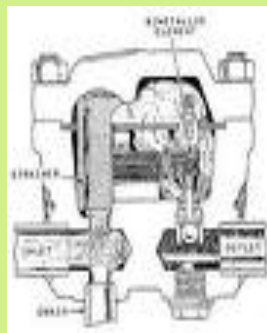
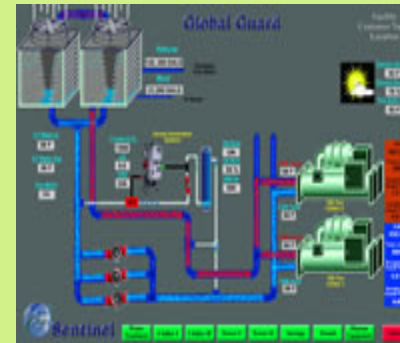
Account Number	333333
Cycle-Route-Seq	17 - 2264 - 2140

Current Charges	\$10,196.00
Due	Feb 14, 2006
Total Due	\$10,196.00

Jackson EMC
PO Box 100
Jefferson, GA 30549

Month	Date	HDD	CDD
August	1	0	23
August	2	0	23
August	3	0	28
August	4	0	28
August	5	0	25

STEP 2- SURVEY CENTRAL PLANT



STEP 3 - REPORT DAILY METER READING AND MONITOR SAVINGS

Wes our readings this morning (3/22/11) were as follows:

Electric = 14663

Gas #1 = 830532, Gas #2 = 744703

Thanks for the e-mail Chris,

Based on yesterday's temperature (9 HDD) your savings were:

	Electric	Gas
Predicted	16,987 kWh	81 mcf
Actual	<u>15,600 kWh</u>	<u>56 mcf</u>
Units Saved	1,387 kWh	25 mcf
Dollars Saved	\$104	\$174

Please see sample gas and electric charts for daily savings data and historical trend analysis.

ADVANTAGES OF WORKING WITH HAYES ENERGY

- **You Only Pay If You Save**
- **No Capital Investment Required**
- **Clients Average 5 to 1 Return or Greater**
- **No Long Term Commitment Necessary**
- **Very Little Added to Your “To Do” List**

HOW YOU CAN START SAVING MONEY

- Give us a copy of a facility's recent gas and electric bill
- Schedule a central plant survey with one of our field engineers
- Report daily gas and electric meter readings