Emerging trends in the digital economy

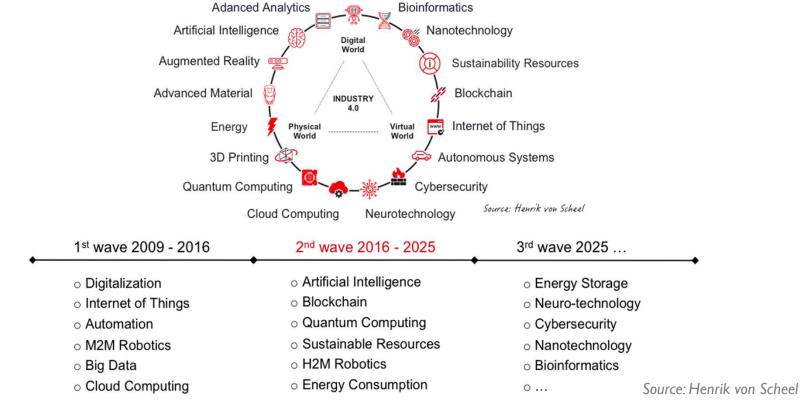
2021

Dr. Douglas van den Berghe - NxtZones and FDI 4.0



4th INDUSTRIAL REVOLUTION & ECONOMIC DEVELOPMENT

- The new global economic context and the impact of the 4th Industrial Revolution (4IR) may provide additional opportunities as well as threats that locations need to prepare for.
- Every single "target" sector or industry is likely to be affected by the 4th
 Industrial Revolution though in the sector of industrial Revolution though in the sector of industrial Revolution though in the sector of industry is likely to be affected by the 4th



4th INDUSTRIAL REVOLUTION & ECONOMIC DEVELOPMENT

CHALLENGES

Disruption of Traditional Industries



Automation & Employment Loss



Required Labor Skills

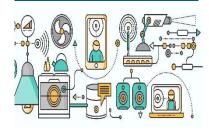


OPPORTUNITIES

3D Printing



Internet of Things



Self-Driving Vehicles



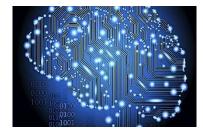
Robotics



Big Data & the Cloud

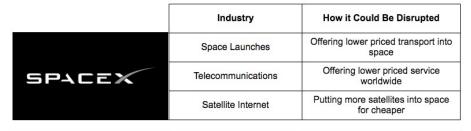


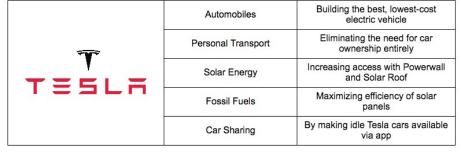
Artificial Intelligence



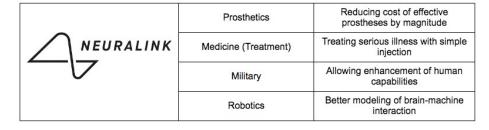
4th INDUSTRIAL REVOLUTION & ECONOMIC DEVELOPMENT

Examples of how 4IR companies disrupt (multiple) traditional industries





THE BORING COMPANY HYPERLOOP	Tunneling	Reducing cost of tunneling through the ground
	Infrastructure	Building more efficient transportation infrastructure
	Real Estate	Increasing range people can live from their place of work
	Freight Shipping	Reducing freight costs by a magnitude
\$	Al/Machine Learning	Owning the best Al system in the world
OpenAI	Competitive Gaming	Consistently producing better-than- human Als



TECHNOLOGIES & DISRUPTION

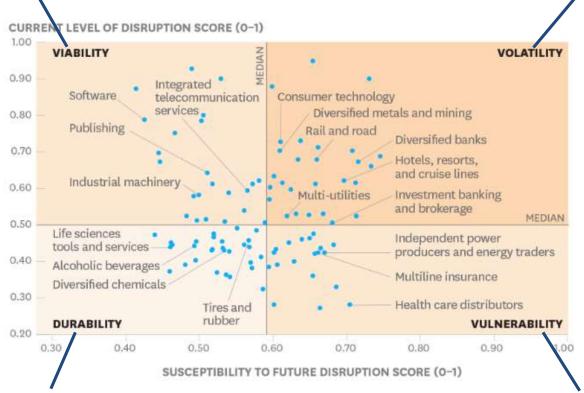


Source: Startup Genome (2018) Global Startup Ecosystem Report 2018

Different technologies of the 4IR provide different levels of opportunities. How do these impact your target sectors & industries?

FOUR STATES OF INDUSTRY DISRUPTION

New or reborn industries that have endured a significant disruption. High rates of innovation mean that sources of competitive advantage are often short-lived as new disruptors continually emerge. High levels of disruption and are susceptibility to even more disruption in the short term. Strong barriers to entry have perished



Efficient, mature industries where the sudden influx of nontraditional competition can be controlled, if executives are prepared to respond to changing consumer demands and take advantage of the growth opportunities. Presence of high barriers to entry such as regulation and capital requirements. Often increasing pressure to improve efficiency and reduce operating costs. This pressure attracts opportunistic disruptors.

Drivers of Future Competitiveness

Drivers of Future Economic Development & Competitiveness



Innovation Ecosystems & Smart Cities

Free Zones & Incentives

4th Industrial Revolution

Sustainability

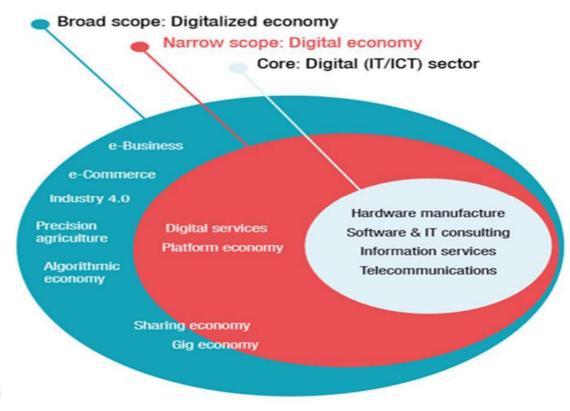


Intelligence, Knowledge, & Implementation



What does the digital economy look like?

Digital Economy: structure and content



Source: UNCTAD Digital Economy Report 2019

Frontier technologies propelling the Digital Economy

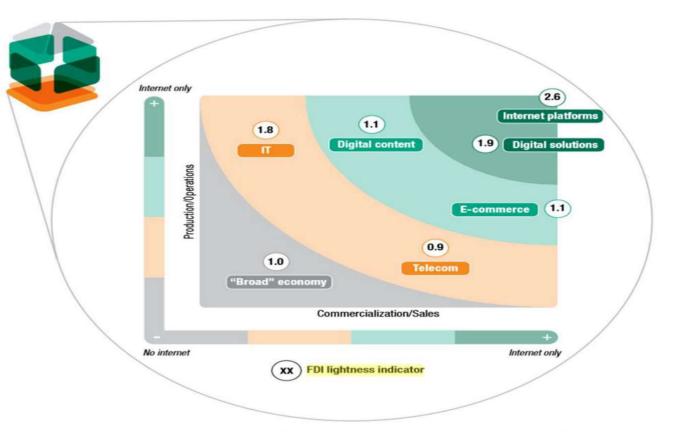
- Cloud computing
- Artificial intelligence/data analytics
- Automation and robotics
- Blockchain
- 3D printing (Additive manufacturing)
- Internet of Things (IoT)
- 5G

FDI lightness or NFIs?

Growing Internet Intensity and 'FDI Lightness'

Possible FDI impact

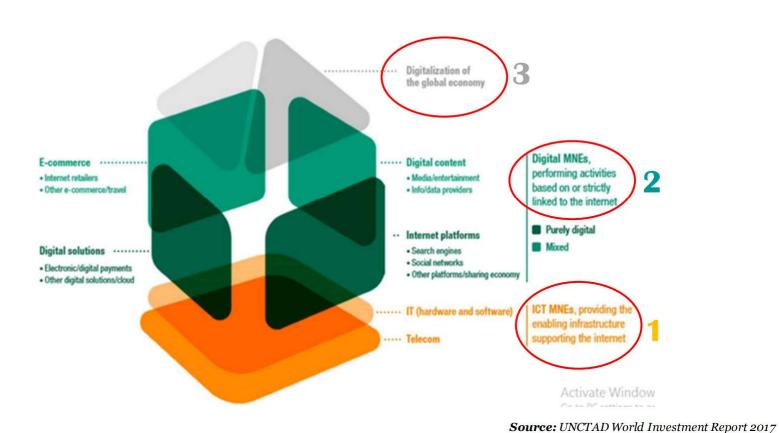
- Reshoring
- Regionalization
- Replication
- Diversification



Source: UNCTAD Department of Investment, Technology and Enterprise (various)

FDI in the digital economy

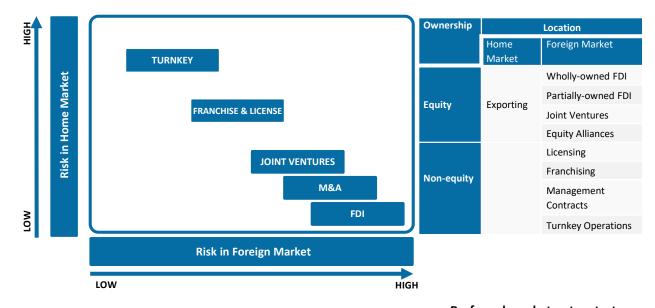
Digital Economy: 3 Types of Foreign Direct Investors (MNES)



FDI versus **NFIs**

NEW FORMS OF INVESTMENT

THE LANDSCAPE IS CHANGING



Preferred market entry strategy

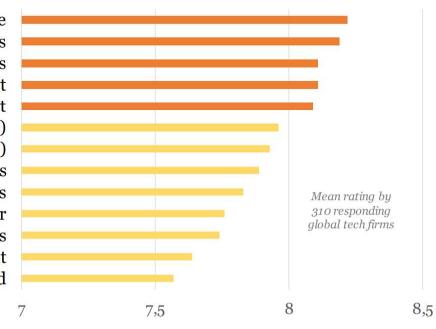


Key drivers of FDI for ICT MNEs

ICT MNEs: Key drivers of country choice

How important are the following regulatory elements for investing abroad in digital infrastructure?

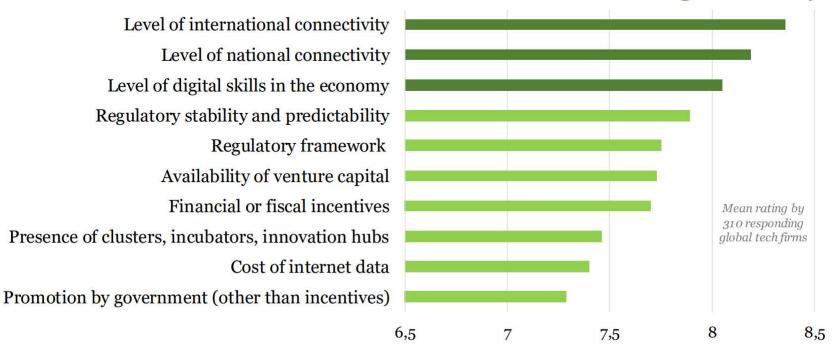
Ease of receiving license for digital infrastructure
Availability of skilled local engineers/workers
Use of international standards
Coordinated regional infrastructure investment
Openness to foreign investment
Access to infrastructure (including shared)
Spectrum rules (e.g. availability, cost)
Strong competition policy and regulations
Ease of employing foreign personnel/visas
Independent ICT regulator
Taxes on technology devices and services
Privatization of telecom incumbent
Establishment of a universal service fund



What attracts digital MNEs?

Digital MNEs: Key drivers of country choice

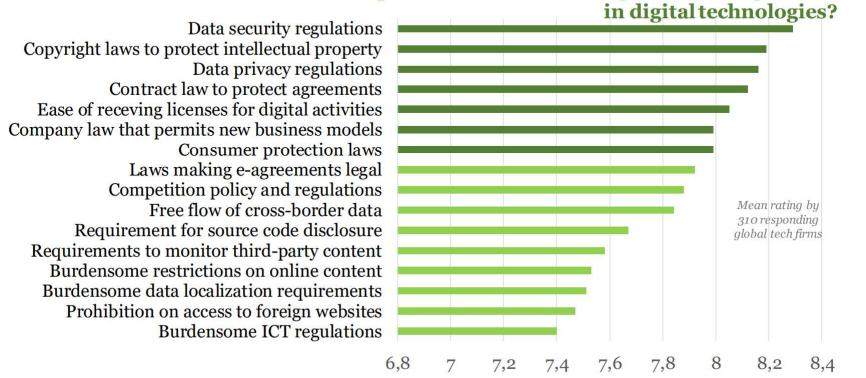
How important are the following for investing abroad in the digital economy?



What about policy and regulation for digital F

Digital FDI: enabling regulatory frameworks

How important are the following for investing abroad

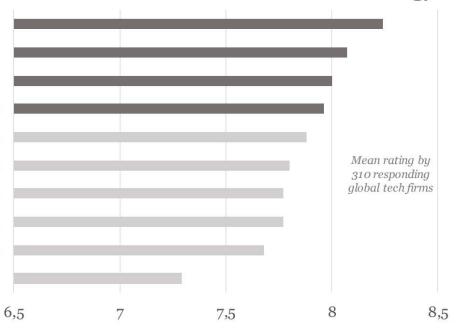


How can an economy adopt digital technologyl

Enabling FDI in Digital Adoption by the Broader Economy

How important are the following for adoption of digital technology?



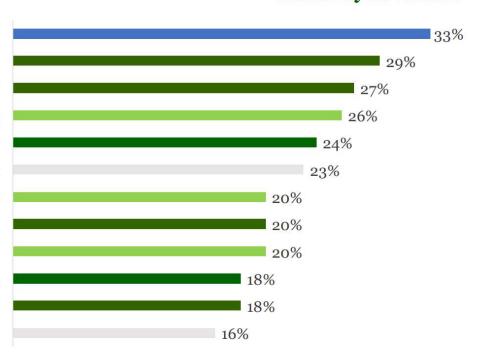


Tech hubs and the start up ecosystem

Tech hubs and venture capital are also essential

Core ingredients of dynamic tech hubs most attractive to digital economy investors

Modern infrastructure/high speed bandwidth
Urban locale that attracts young professionals
At least one research-intensive university
Available investment funding
A pipeline of skilled talent
Favourable regulatory environment
Supporting ecosystem (banks, law firms, etc.)
Positive demographic growth trends
A history of successful start-up exits
An established base of tech parks or accelerators
Mentoring and access to innovation networks
Generous tax and other government incentives

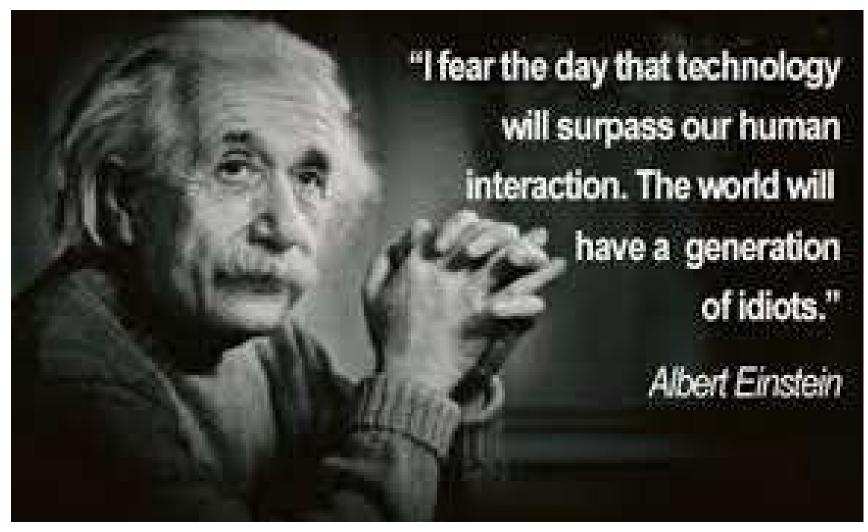


Source: KPMG Technology Industry Innovation Survey 2020



Impact on Economic Zones

Einstein on Technology



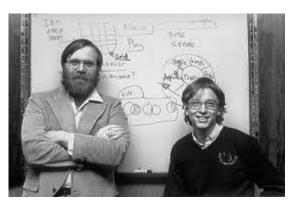
TECH COMPANIES REQUIRE DIFFERENT SERVICES

Anticipating on the opportunities of the 4th Industrial Revolution requires to move beyond traditional incentives and services....









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Sustainability and the digital economy go hand in hand





































Where are the digital zones?

Traditional Zones

Modern Zones

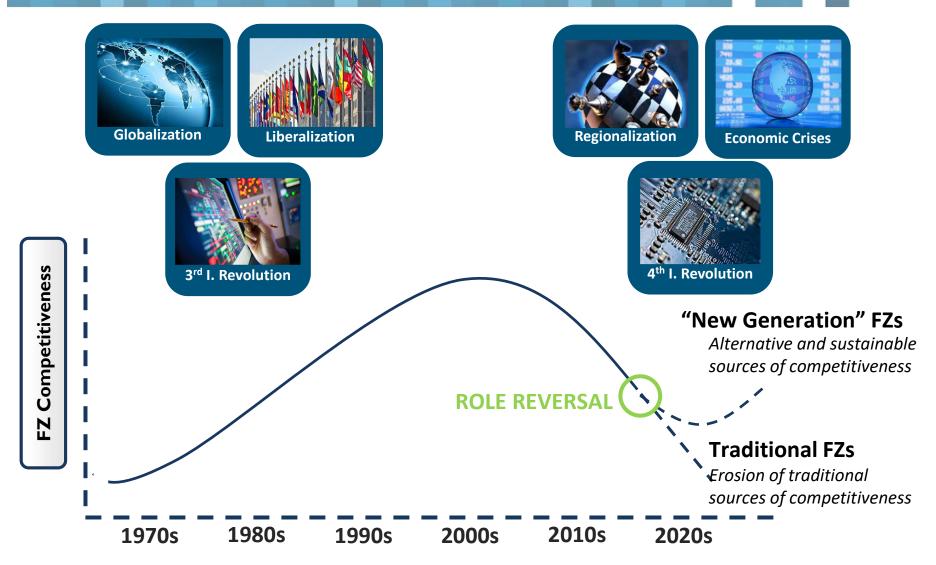
Economic Zones

- Special Economic Zone (SEZ)
- Specialised Zone (SZ)

Free Trade Zone (FTZ)

Export Processing Zone (EPZ)

FREE ZONES - EVOLUTION & CHALLENGES





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