Kamal Khanal

Web Developer | SEO Specialist

Sydney, Australia | 0415 837 036 | hello@kamalkhanal.com

Portfolio: <u>kamalkhanal.com</u> | LinkedIn: <u>linkedin.com/in/khanalkamal</u>

Professional Summary

Results-driven digital professional with 5+ years of experience building and optimizing websites that drive organic traffic and business growth. Skilled in full-stack web development (React, WordPress, Next.js), technical SEO, and digital strategy for small businesses and startups.

Strong understanding of on-page SEO, site performance, content strategy, and UX — with a proven ability to bridge technical implementation and business goals. Seeking opportunities to bring a blend of development, SEO, and strategic thinking to a growth-focused team.

Technical Skills

- **Web Development:** WordPress, WooCommerce, Elementor, Shopify, React.js, Next.js (in progress), HTML5, CSS3, JavaScript (ES6+)
- **SEO & Optimization:** On-page SEO, Technical SEO, Keyword Research, RankMath, Yoast SEO, Google Search Console, Screaming Frog, PageSpeed Optimization
- Analytics & Tracking: Google Analytics (GA4), Google Tag Manager, Schema Markup, Conversion Tracking
- **Digital Marketing:** Google Ads (Search & Display), Social Media Campaigns, Email Marketing (Mailchimp, SMTP tools)
- SaaS & Tools: Custom SaaS (SEO Blog Generator @ kamal.cc), ChatGPT API,

Canva, Notion

- Hosting & DevOps: cPanel, Cloud Hosting (AWS, Namecheap), Backups, Uptime Monitoring, Basic DevOps (CLI, Git)
- Development Tools: VS Code, Git & GitHub, Figma (basic), Terminal, Lighthouse

Professional Experience

Founder / Web Developer & Digital Strategist

WebQuick - webquick.com.au Sydney | 2024 - Present

- Launched 10+ client websites with modern UX design and strong SEO implementation
- Built complete business infrastructure, including cloud hosting, email setup, and automated onboarding
- Provided digital strategy consulting on SEO, content, and performance optimization

Web Developer / SEO Specialist

Show Tile – <u>showtile.com.au</u> Sydney | June 2023 – March 2024

- Rebuilt and optimized e-commerce site using WordPress and WooCommerce
- Managed Google Ads campaigns, improved CTR, and reduced cost-per-click through A/B testing
- Implemented local SEO tactics and structured data, improving visibility and search rankings

 Worked with designers and content teams to enhance UX, mobile performance, and site speed

Freelance Web Developer / SEO Consultant

SiteGuru (Remote) | 2019 - 2023

- Built and maintained 20+ WordPress sites using Elementor and WooCommerce
- Set up and optimized Google Ads campaigns for small businesses across Australia
- Improved search engine performance through on-page SEO, content strategy, schema markup, and keyword targeting

Web Developer

All in IT Solutions – <u>allinit.com.au</u> Sydney | 2015 – 2018

- Managed and maintained business websites, e-commerce stores, and landing pages
- Led WordPress migrations, redesigned outdated sites, and improved page speed and responsiveness
- Performed technical SEO audits and implemented Google Ads campaigns to support lead generation

Education

Master of Information Technology

Melbourne Institute of Technology – Melbourne, Australia | 2008 – 2010

Bachelor of Computer Engineering

Certifications

- SEO Foundations LinkedIn Learning
- **Digital Marketing Foundations** LinkedIn Learning
- WordPress SEO LinkedIn Learning
- Learning Google Tag Manager LinkedIn Learning
- Google Analytics 4 (GA4) Essential Training LinkedIn Learning

Projects / Featured Work

kamal.cc

SEO blog generator built as a SaaS app using React.js; deployed on Vercel

- Developed a custom tool that generates SEO-optimized blog content for websites
- Integrated dynamic form-based UX and streamlined publishing flow

webquick.com.au

Founder of a web development and SEO service platform (WordPress, WHMCS)

- Built and scaled a service-based platform delivering WordPress websites with built-in SEO
- Managed hosting, billing, and automation using WHMCS

quickcleaners.com.au

Cleaning service business website built in WordPress

 Designed and launched a fast, conversion-focused WordPress site with SEO best practices

sydneystructuralsteel.com.au

Migrated full site from Joomla to WordPress

 Preserved SEO value and improved content structure, site speed, and mobile UX

cheapestiles.com.au

Rebuilt WooCommerce store and optimized product pages

Improved navigation, structured product data, and conversion flow across categories

bellaskinclinic.com.au

Beauty clinic website developed using WordPress

Designed a clean, responsive UI optimized for mobile and local SEO

gettilesonline.com.au

SEO and performance optimization for existing e-commerce site

 Reduced load times and enhanced keyword visibility on category and product pages

andesms.com.au

Restored and secured a hacked website

 Cleaned malware, updated CMS/plugins, and got the site re-approved by Google Search Console

showtile.com.au

SEO optimization for category and product pages

 Improved keyword targeting, metadata, and internal linking for better search performance

mintfencing.com.au

Service page SEO; ranked in top 3 Google results for core keywords

• Implemented localized content, structured data, and speed enhancements

skafflegal.com

Migrated WordPress site to React and improved performance by 50%

 Rebuilt frontend in React for speed and maintainability, enhancing Core Web Vitals and user experience