

January 14, 2015

Via Email

neer.gupta@verizon.com

Neer Gupta
Asst General Counsel - Intellectual Property
Verizon Patent and Licensing Inc.

Re: Proposal to Acquire Certain Verizon Patents

Dear Neer,

I would like to discuss with you the potential acquisition of certain Verizon patents for SynPat's Open Licensing Program. We have identified four portfolios of impactful patents relating to technology areas that appear to have been discontinued by Verizon, most if not all of which are expected to expire by 2017.

Our goal is to acquire each portfolio at a cash price ranging from \$4,000,000 to \$6,000,000. In addition, Verizon will be entitled to ½ of SynPat's revenues.

As you may recall from our conversation, SynPat's Licensing Program enables patent owners to safely and quickly realize the earning potential of their non-core patents, and allows operating companies that wish to obtain a license to those patents to do so on fair and reasonable terms via a defined and transparent two step process:

• SynPat signs a patent purchase agreement with the seller, and then invites <u>all</u> relevant operating companies to <u>equally</u> share the acquisition price in exchange for a fully paid up nonexclusive license from SynPat.



No commission or markup will be added to your asking cash price, and the patents will be assigned to SynPat only after a full payment of the asking cash price is made to you.

 After the acquisition, SynPat continues to offer licenses to companies that decided not to participate in the acquisition syndicate.

From all revenues generated by SynPat, SynPat pays one-third (1/3) to the seller, and one-third (1/3) to the Participants (the companies that funded the acquisition).

Our unique non-arbitrage acquisition and licensing program allows operating companies to obtain licenses under relevant, high-quality patents in a mechanism that ensures reasonable prices, while satisfactorily rewarding the patentees: an agreed upon price plus one-third (1/3) of any and all revenue generated by SynPat.

Enclosed please find a one-page summary of our program as well as our term sheet template with details on our purchase proposal. In addition, I invite you to use the simulator on our website (www.synpat.com/patentees) to understand the potential outcomes for you.

I would be happy to discuss with you the patents of interest, your asking cash price, and the terms of our purchase proposal.

Best Regards and Happy New Year,

Uzi Aloush, CEO