<u>Technico Agri Sciences Limited - Remuneration Policy</u> (Aligned to the Remuneration Policy of ITC Limited, the Holding Company)

The Company's Remuneration Strategy is designed to attract and retain quality talent that gives its business a competitive advantage and enables the Company to achieve its objectives.

The Company's Remuneration Strategy, whilst focusing on remuneration and related aspects of performance management, is aligned with and reinforces the employee value proposition of a superior quality of work life, that includes an enabling work environment, an empowering and engaging work culture and opportunities to learn and grow.

The Compensation approach endeavours to align each employee with the Company's goals.

<u>POLICY</u>

It is the Company's Policy:

- 1. To ensure that its Remuneration practices support and encourage meritocracy.
- 2. To ensure that Remuneration is market-led and takes into account the competitive context of the Company's business.
- 3. To leverage Remuneration as an effective instrument to enhance performance and therefore to link the remuneration to both individual and collective performance outcomes.
- 4. To adopt a comprehensive approach to Remuneration in order to support a superior quality of personal and work life, in a manner so as to judiciously balance short term with long term priorities.
- 5. To design Remuneration practices such that they reinforce the Company's values and culture and to implement them in a manner that complies with all relevant regulatory requirements.

Remuneration of Key Managerial Personnel (KMP)

- Remuneration of KMP is determined and approved by the Board. Remuneration of the Managing Director / Wholetime Director / Manager is also subject to the approval of the shareholders.
- 2. Remuneration is reviewed and revised periodically, when such a revision is warranted by the market.

- 3. Apart from fixed elements of remuneration and benefits, the KMP are also eligible for Variable Pay / Performance Bonus which is linked to their individual performance and the overall performance of the Company which may be in terms of an annual and / or a long term scheme.
- 4. Remuneration of KMP on deputation from the Holding Company / subsidiary / fellow subsidiary / associate companies, is aligned to the Remuneration Policy of that company.

Remuneration of employees other than KMP

- 1. Remuneration of employees other than KMP is approved as per the Corporate Governance document of the company as approved by the Board.
- 2. Remuneration is reviewed and revised periodically, when such a revision is warranted by the market. The quantum of revision is linked to market trends, the competitive context of the Company's business, as well as the track record of the individual employee.
- 3. Variable Pay cognises for the performance rating of the individual employee and the overall performance of the Company which may be in terms of an annual and or a long term scheme.
