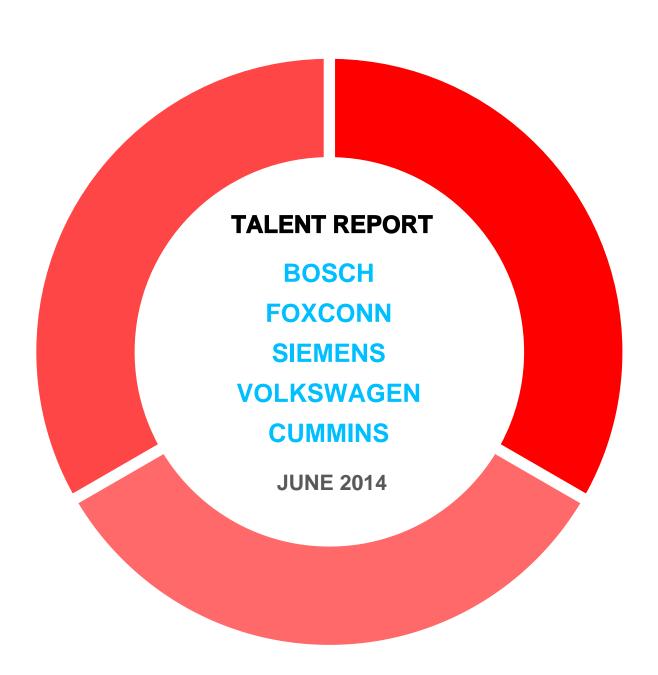
## **Direct HR**



We take pride in supporting our clients with building great teams.





## **Bosch and 4 Talent Competitors:** Included Employers

Based on 133,194 Resumes

	# Resumes		Gender Ratio	Averages			
EMPLOYER	Total	Current Employees	Former Employees	Male / Female	Age	Years of Experience	Employment Stability
Bosch	14,646	5,654	8,992	68:32	31	<b>7</b> y	2y 9m
Foxconn	73,896	19,514	54,382	76:24	31	6y 9m	3y 4m
Siemens	28,008	10,196	17,812	65:35	33	8y 11m	3y 1m
Volkswagen	14,459	3,456	11,003	72:28	31	7y 2m	2y 10m
Cummins	2,185	955	1,230	68:32	34	9y 3m	3y 2m
TOTALS / AVERAGES:	133,194	39,775	93,419	72:28	32	7y 4m	3y 2m

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## **Bosch and 4 Talent Competitors:**

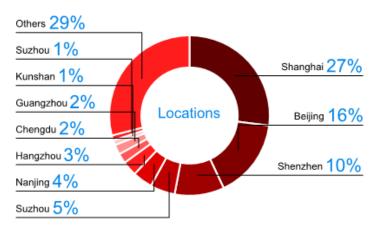
### **Professional Background**

Based on 133,194 Resumes

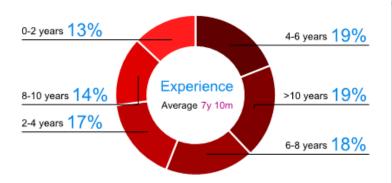
## Which Functional Areas have the largest headcount?

nave the largest headeount:				
FUNC	CTIONAL AREAS			
1	Engineering			
2	Quality Assurance			
3	Operations			
4	Sales			
5	Purchasing			
6	IT			
7	Project Management			
8	Marketing			
9	Logistics			
10	Administration			
11	R&D			
12	HR			
13	Finance			
14	Accounting			
15	Customer Service			
16	Maintenance			
17	General Management			
18	Legal			
19	Others			

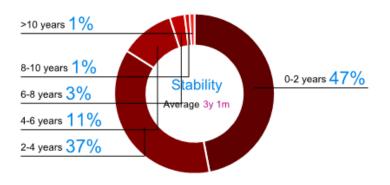
#### **Locations** of Included Professionals:



#### **Experience** of Included Professionals:



#### **Employment Stability** of Included Professionals:



## Talent Deta

## alent Flow

## Bosch and 4 Talent Competitors:

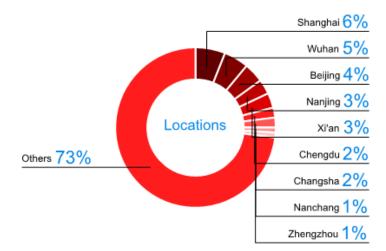
### **Educational Background**

Based on 133,194 Resumes

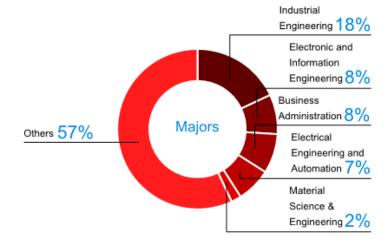
## Where did Included Professionals study?

#### **UNIVERSITIES** Wuhan University of Technology Tongji University 2 3 Shanghai Jiaotong University Shanghai University 4 Nanchang University 5 6 **Fudan University** 7 Xiangtan University 8 **Hunan University** Hubei University of 9 Technology 10 Sichuan University University of Electronic 11 Science and Technology of China 12 Zhejiang University Huazhong University of 13 Science and Technology ShaanXi University of Science 14 and Technology Hunan University of Science 15 and Technology Henan University of Science 16 and Technology 17 Zhengzhou University Wuhan University of Science 18 and Technology Xi'an University of 19 Technology 20 Xihua University

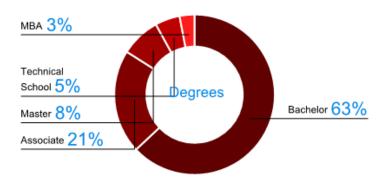
#### Locations where Included Professionals studied:



#### Majors Included Professionals studied:



Highest Degrees Included Professionals obtained:



# **Talent Details**

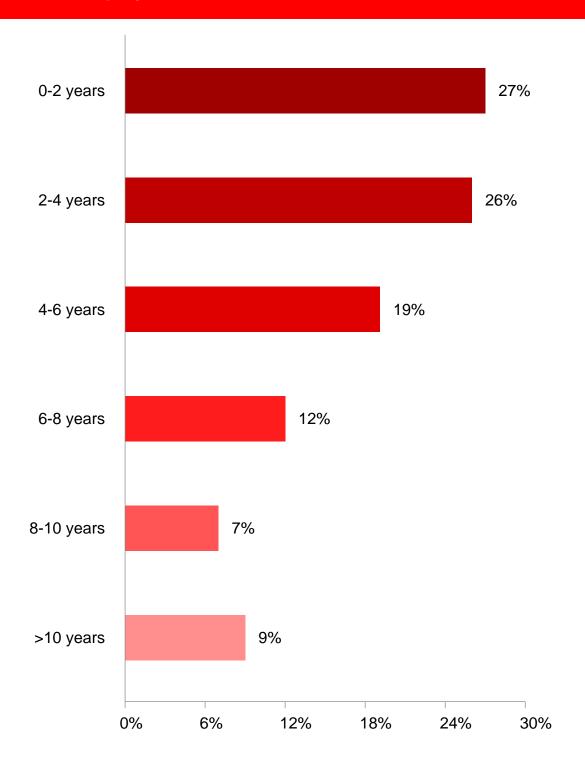
**Talent Flow** 

## **Bosch and 4 Talent Competitors:**

### Required Experience

Based on 133,194 Resumes

Average Years of Experience before joining one of the **Included Employers** 



# **Talent Details**

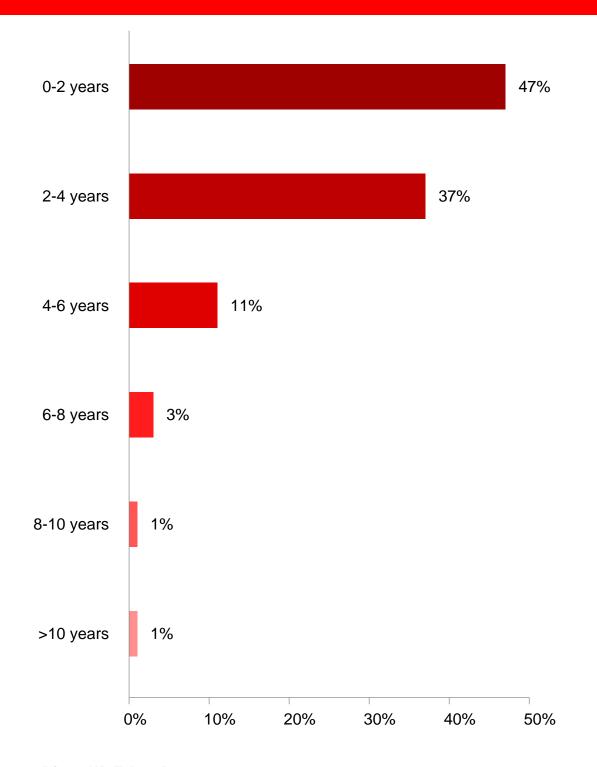
**Talent Flow** 

## **Bosch and 4 Talent Competitors: Employment Stability**

**Employment Stability** 

Based on 133,194 Resumes

Average Years of Employment with the Included Employers before moving to Another Employer



## **Direct HR**

#### **Bosch:**

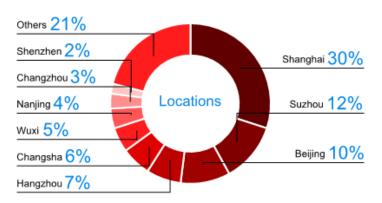
#### Talent In-Flow

Based on 14,646 Resumes of current and former Bosch employees

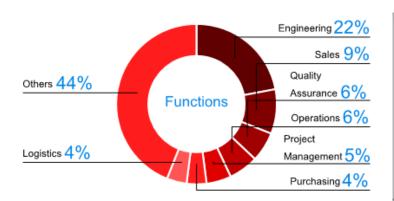
## Where is Bosch sourcing talent from?

EMPLOYERS		
1	Siemens	
2	Foxconn	
3	Delphi	
4	Flextronics	
5	BYD	
6	GE	
7	LG	
8	Volkswagen	
9	Sany	
10	Sany (R&D)	
11	Philips	
12	ASUS	
13	Samsung	
14	Daimler	
15	Hitachi	
16	BenQ	
17	Schaeffler	
18	Emerson	
19	Electrolux	
20	Continental Automotive	

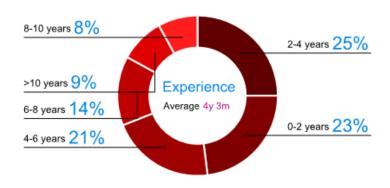
Locations where new hires joined Bosch:



Functions new hires had before joining Bosch:



Experience new hires had before joining Bosch:



## **Direct HR**

#### **Bosch:**

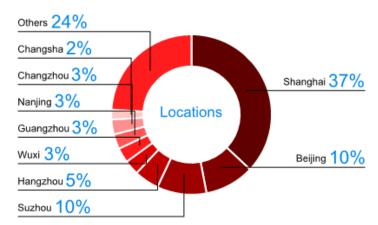
#### **Talent Out-Flow**

Based on 8,992 Resumes of former Bosch employees

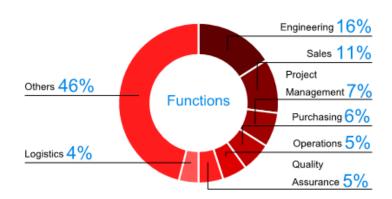
## Who is sourcing talent from Bosch?

EMPL	LOYERS
1	Siemens
2	Cummins
3	Volkswagen
4	Delphi
5	GE
6	Schaeffler
7	ZF
8	Sany
9	Sany (R&D)
10	Continental Automotive
11	Valeo
12	Honeywell
13	Schneider
14	TRW
15	Flextronics
16	Daimler
17	Sany Heavy Machinery
18	SAIC
19	Ford
20	BMW

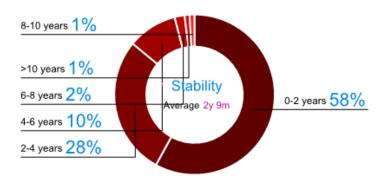
**Locations** former Bosch employees started for their new employers:



**Functions** former Bosch employees had before joining their new employers:



Years of employment with Bosch before leaving Bosch:



## **Direct** HR

#### Foxconn:

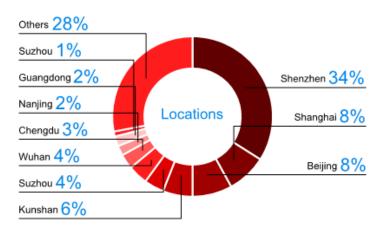
#### Talent In-Flow

Based on 73,896 Resumes of current and former Foxconn employees

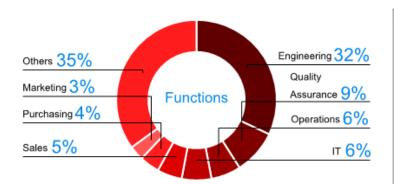
## Where is Foxconn sourcing talent from?

	9
EMPL	LOYERS
1	ASUS
2	Flextronics
3	DELTA
4	BYD
5	Wistron
6	Compal
7	Mitac
8	Quanta
9	MSI
10	Huawei
11	Samsung
12	Haier
13	Inventec
14	ZTE
15	Tech-Front
16	Sanyo
17	TCL
18	Motorola
19	LG
20	Cal-Comp

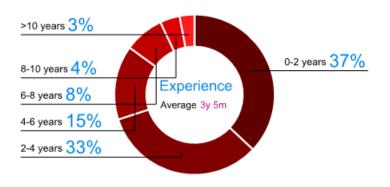
#### Locations where new hires joined Foxconn:



#### Functions new hires had before joining Foxconn:



#### **Experience** new hires had before joining Foxconn:



## **Foxconn:** Talent Out-Flow

Based on 54,382 Resumes of former Foxconn employees

## **Direct HR**

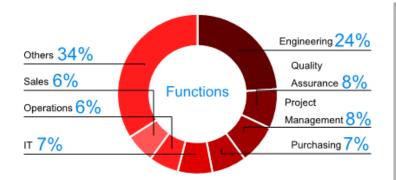
## Who is sourcing talent from Foxconn?

EMPL	LOYERS
1	Huawei
2	Flextronics
3	ZTE
4	BYD
5	Lenovo
6	TE Connectivity
7	Lite On Mobile
8	Emerson
9	Jabil
10	IBM
11	Molex
12	Sany (R&D)
13	Sany
14	Delphi
15	Amphenol
16	Haier
17	TCL
18	Hi-P
19	Laird
20	Samsung

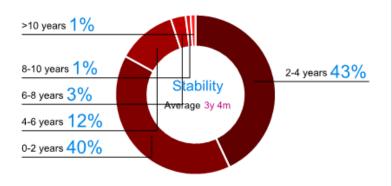
**Locations** former Foxconn employees started for their new employers:



**Functions** former Foxconn employees had before joining their new employers:



Years of employment with Foxconn before leaving Foxconn:



## **Direct HR**

### Siemens:

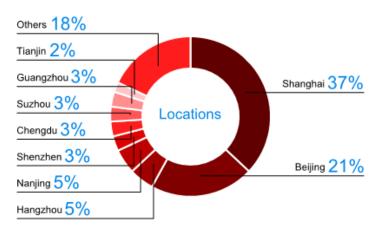
#### Talent In-Flow

Based on 28,008 Resumes of current and former Siemens employees

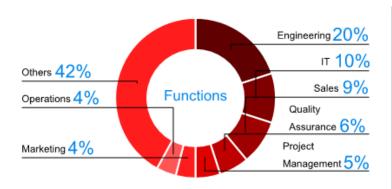
## Where is Siemens sourcing talent from?

#### **EMPLOYERS** 1 Huawei Motorola 2 Alcatel-Lucent 3 ZTE 4 GE 5 Nokia 7 **ABB UTStarcom** 8 9 LG 10 Foxconn 11 Schneider 12 Samsung 13 **Philips** 14 Nortel 15 **Flextronics** 16 Haier 17 Lenovo **IBM** 18 HP 19 20 Honeywell

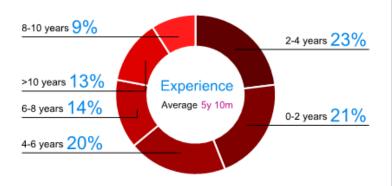
Locations where new hires joined Siemens:



Functions new hires had before joining Siemens:



Experience new hires had before joining Siemens:



## DirectHR

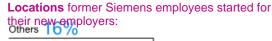
## Siemens:

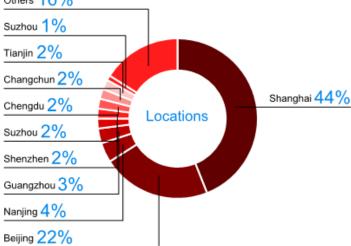
#### **Talent Out-Flow**

Based on 17,812 Resumes of former Siemens employees

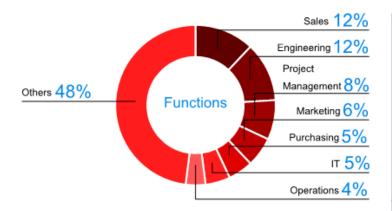
## Who is sourcing talent from Siemens?

EMPLOYERS				
1	GE			
2	Schneider			
3	ABB			
4	Huawei			
5	Bosch			
6	Alcatel-Lucent			
7	Continental Automotive			
8	HP			
9	BenQ			
10	Nokia			
11	Motorola			
12	IBM			
13	ZTE			
14	Ericsson			
15	Flextronics			
16	Delphi			
17	Samsung			
18	Honeywell			
19	Philips			
20	Intel			

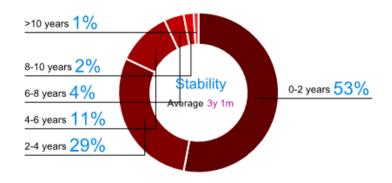




**Functions** former Siemens employees had before joining their new employers:



Years of employment with Siemens before leaving Siemens:



## **Direct HR**

## Volkswagen:

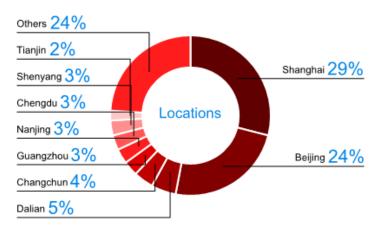
#### Talent In-Flow

Based on 14,459 Resumes of current and former Volkswagen employees

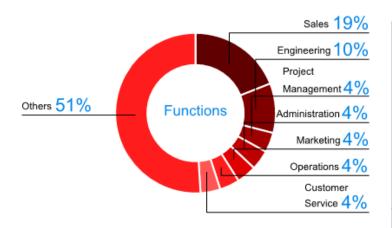
## Where is Volkswagen sourcing talent from?

FMPI	-OYERS
1	Toyota
2	Hyundai
3	Ford
4	Daimler
5	BYD
6	Nissan
7	Siemens
8	SAIC
9	Bosch
10	General Motors
11	Chery
12	BMW
13	Ping An
14	DongFeng
15	ICBC
16	Mazda
17	KIA
18	Suzuki
19	LG
20	Foton

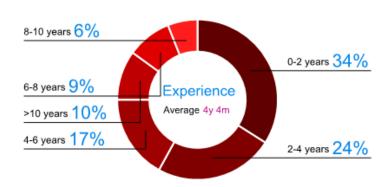
Locations where new hires joined Volkswagen:



Functions new hires had before joining Volkswagen:



Experience new hires had before joining Volkswagen:



## **Direct HR**

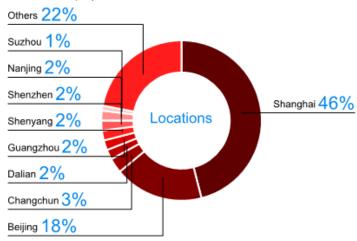
### Volkswagen: Talent Out-Flow

Based on 11,003 Resumes of former Volkswagen employees

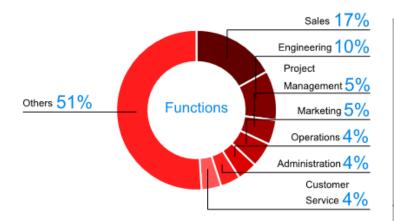
## Who is sourcing talent from Volkswagen?

EMPL	LOYERS
1	Toyota
2	BMW
3	Daimler
4	SAIC
5	General Motors
6	Hyundai
7	Siemens
8	Delphi
9	Ford
10	Ping An
11	Bosch
12	Nissan
13	Volvo
14	Mazda
15	China Unicom
16	BYD
17	Geely
18	Faurecia
19	Yanfeng
20	DongFeng

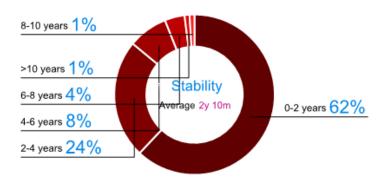
**Locations** former Volkswagen employees started for their new employers:



**Functions** former Volkswagen employees had before joining their new employers:



**Years of employment with Volkswagen** before leaving Volkswagen:



## **Direct HR**

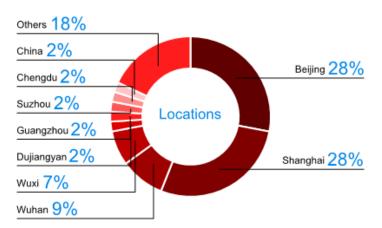
## **Cummins:**Talent In-Flow

Based on 2,185 Resumes of current and former Cummins employees

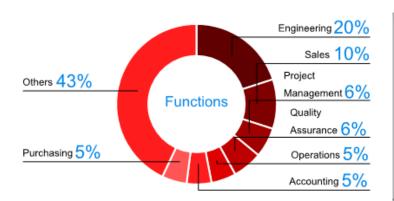
## Where is Cummins sourcing talent from?

EMPLOYERS				
1	Bosch			
2	DongFeng			
3	Foton			
4	Siemens			
5	Delphi			
6	Schneider			
7	Foxconn			
8	GE			
9	BYD			
10	Hyundai			
11	Ingersoll Rand			
12	WesTrac			
13	SAIC			
14	ABB			
15	Ford			
16	Valeo			
17	SHELL			
18	Sany			
19	Sany (R&D)			
20	Intel			

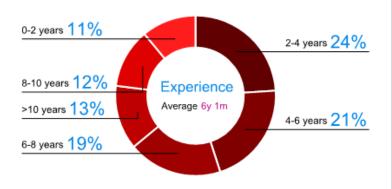
Locations where new hires joined Cummins:



Functions new hires had before joining Cummins:



Experience new hires had before joining Cummins:



## **Direct HR**

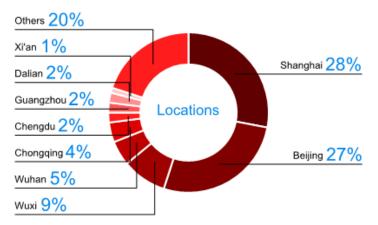
## **Cummins:**Talent Out-Flow

Based on 1,230 Resumes of former Cummins employees

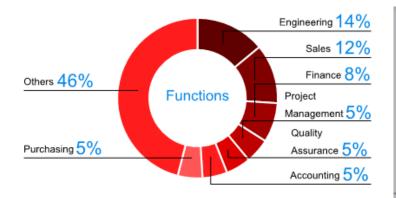
## Who is sourcing talent from Cummins?

EMPL	LOYERS		
1	GE		
2	Caterpillar		
3	Caterpillar (R&D)		
4	DongFeng		
5	Bosch		
6	Siemens		
7	Foton		
8	Ford		
9	ABB		
10	SHELL		
11	Faurecia		
12	Delphi		
13	Sany		
14	Sany (R&D)		
15	Honeywell		
16	Volkswagen		
17	John Deere		
18	HP		
19	Daimler		
20	Volvo		

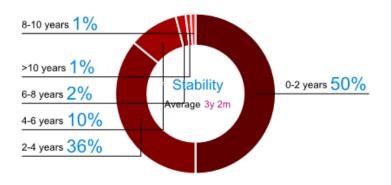
**Locations** former Cummins employees started for their new employers:



**Functions** former Cummins employees had before joining their new employers:



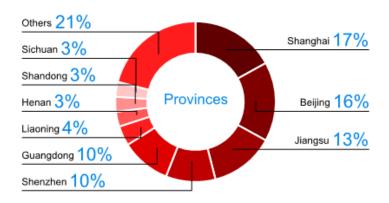
Years of employment with Cummins before leaving Cummins:



## **Bosch and 4 Talent Competitors:**

#### Job Ads Locations

Based on 306 Job Ads published in May 2014



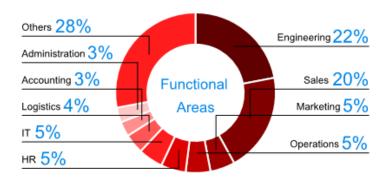
#### Job Ads

PRO\	PROVINCE		%
1	Shanghai	51	17%
2	Beijing	48	16%
3	Jiangsu	39	13%
4	Shenzhen	31	10%
5	Guangdong	30	10%
6	Liaoning	13	4%
7	Henan	10	3%
8	Shandong	9	3%
9	Sichuan	9	3%
10	Others	66	21%

# Talent Details

## **Bosch and 4 Talent Competitors:**Job Ads Functional Areas

Based on 306 Job Ads published in May 2014



#### Job Ads

FUNCTIONAL AREA		Quantity	%
1	Engineering	66	22%
2	Sales	62	20%
3	Marketing	15	5%
4	Operations	15	5%
5	HR	14	5%
6	IT	14	5%
7	Logistics	11	4%
8	Accounting	10	3%
9	Administration	10	3%
10	Others	89	28%

## **Direct HR**



## CHINA RECRUITMENT FIRM OF THE YEAR 2012 FINALIST

China STAFF Awards by Wolters Kluwer



#### **Director** Chun Liew

L: English, Chinese, German, Dutch

T: (86 21) 5090 3649 ext. 200

E: c.liew@directhr.cn

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