

J. KUMAR INFRAPROJECTS LIMITED

Regd. Off: Unit no 16-A, Andheri Industrial Estate, Veera Desai Road, Andheri (West), Mumbai: - 400 053
Corp. Off: J. Kumar House, CTS No. 448, 448/1, 449, Subhash Road, Vile Parle (East), Mumbai - 400 057, Maharashtra. Phone: +91 22 67743555, Fax: +91 22 26730814, Email: info@jkumar.com, Website: www.jkumar.com, CIN No: L74210MH1999PLC122886

8th February, 2022

To,

The General Manager
Department of Corporate Services
BSE Ltd
Mumbai Samachar Marg
Mumbai - 400 001
Fax: 2272 2037 / 39 /41/61
Scrip Code: 532940

The Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Plot No .C/1, G- Block
Bandra- Kurla Complex, Bandra East
Mumbai-400 051
Fax No.26598237/8238
Scrip Name: JKIL

Sub: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

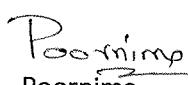
Dear Sir's,

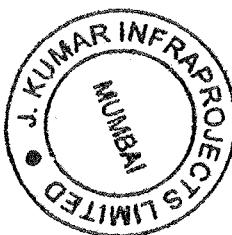
Pursuant to the provisions of the Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Investor Presentation for the Un-Audited Financial Statements, for the third quarter and nine months ended as on 31st December, 2021.

The said presentation will also be put up on the website of the Company.

Yours faithfully,

For J. Kumar Infraprojects Ltd


Poornima
Company Secretary



Enclosures: As Above



J. Kumar Infraprojects Ltd.

We dream... So we achieve...

Q3 & 9M FY22 Result Update



Safe Harbor

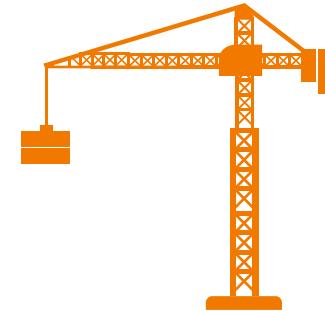
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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.

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BUSINESS UPDATE & OUTLOOK

01



Financial & Operational Performance

- Revenue up by 18% in Q3FY22 & 53% in 9MFY22 despite operational constraints in the wake of Covid 19 second /third wave.
- Robust execution capabilities reflected in strong growth in revenue.
- On the trajectory of higher growth

02



Balance Sheet Focus

- Strong cash flow management by focusing on collection and improving working capital utilisation
- Committed to improve return ratio
- Focus on maintaining the Debt levels within broad parameters.

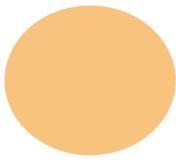
03



Order Book

- Order Book at the end of Q3FY22 stood at ₹ 1,06,363 million
- Awarded project totalling ₹ 18,111 mn during 9M FY22 & ₹ 2,710 mn in Q3FY22
- Strict discipline in selecting and executing order translating into robust margin and return profile

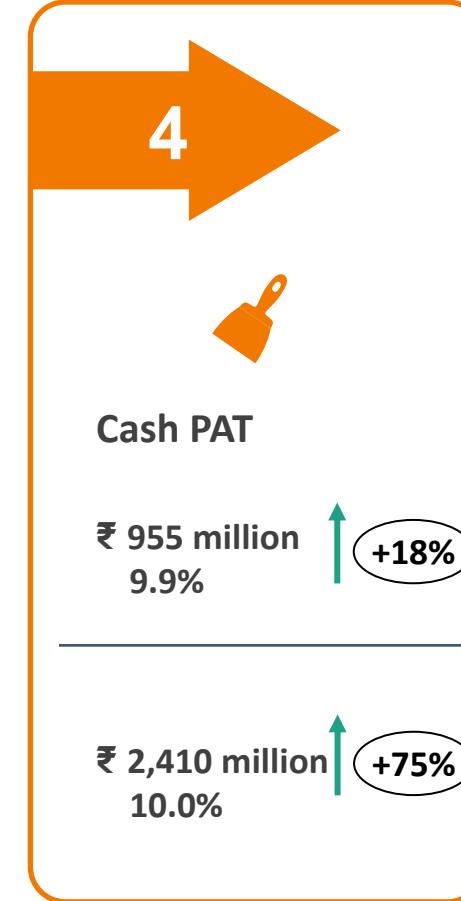
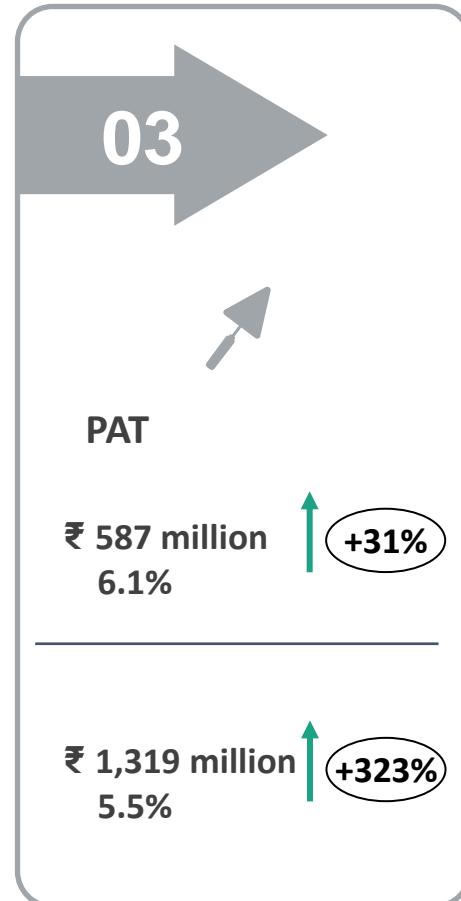
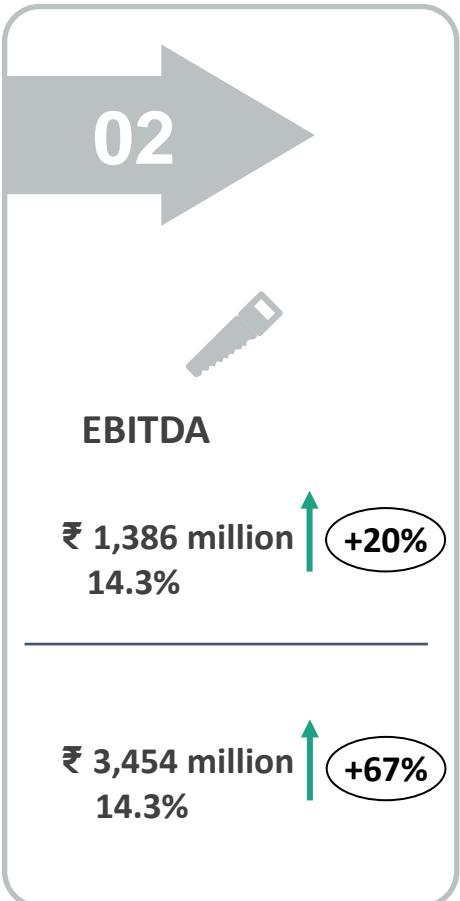
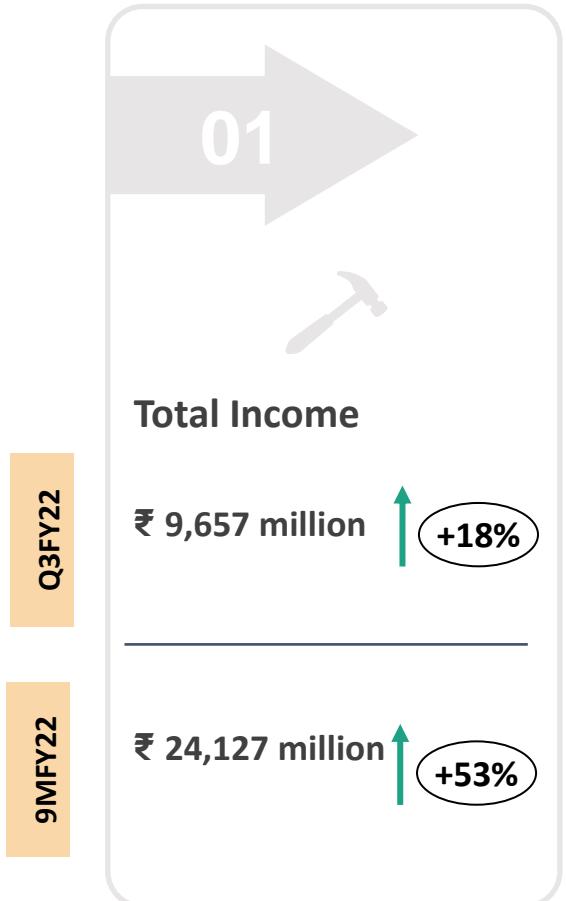
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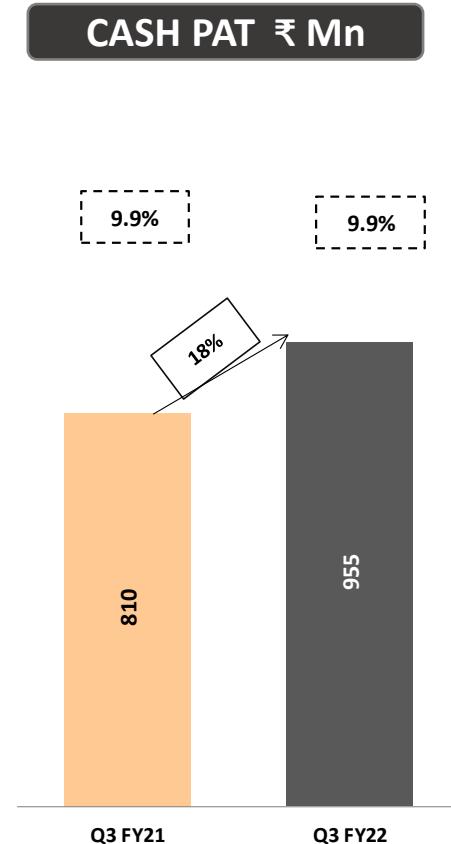
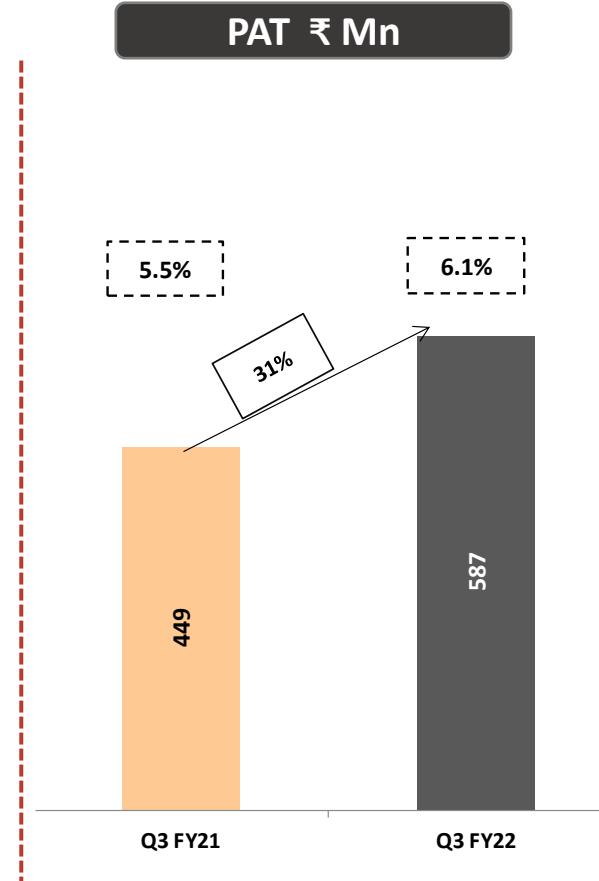
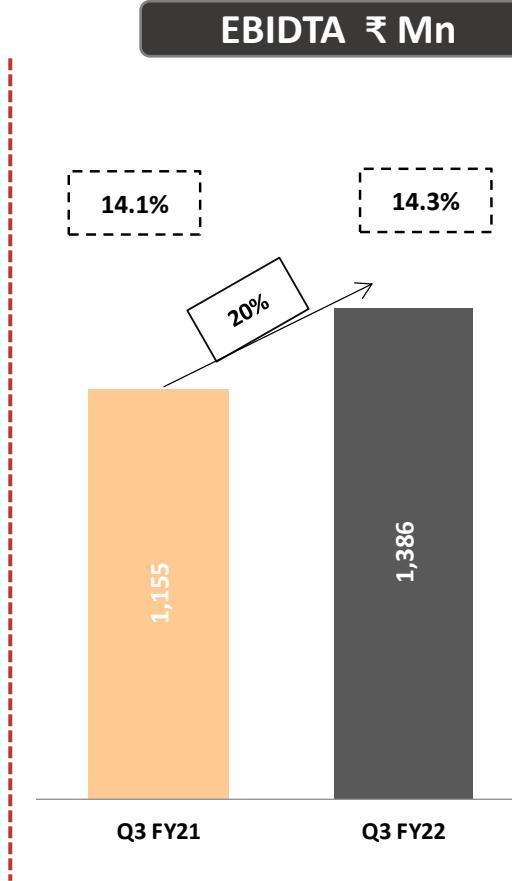
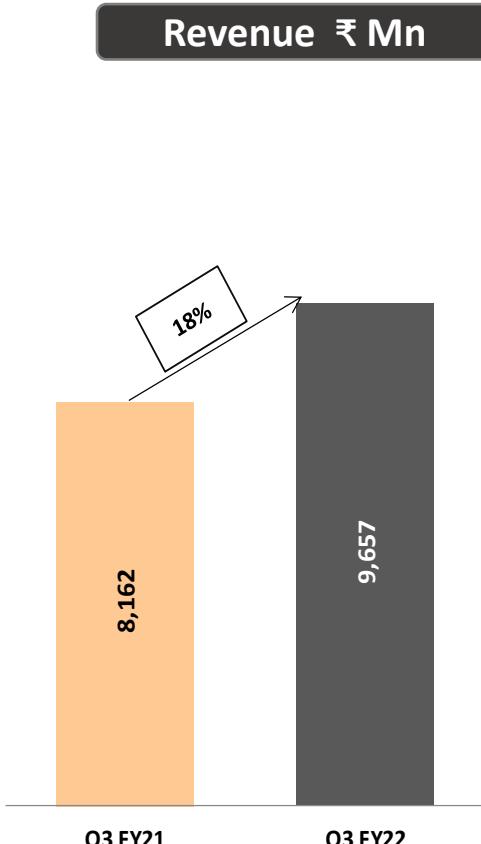
Outlook

- All the sites have sufficient labour availability leading to further improvement in executions
- We are seeing increased level of tendering and bidding across our focus areas. We are hopeful that the same will translate into increased order awarding in Q4 FY22.

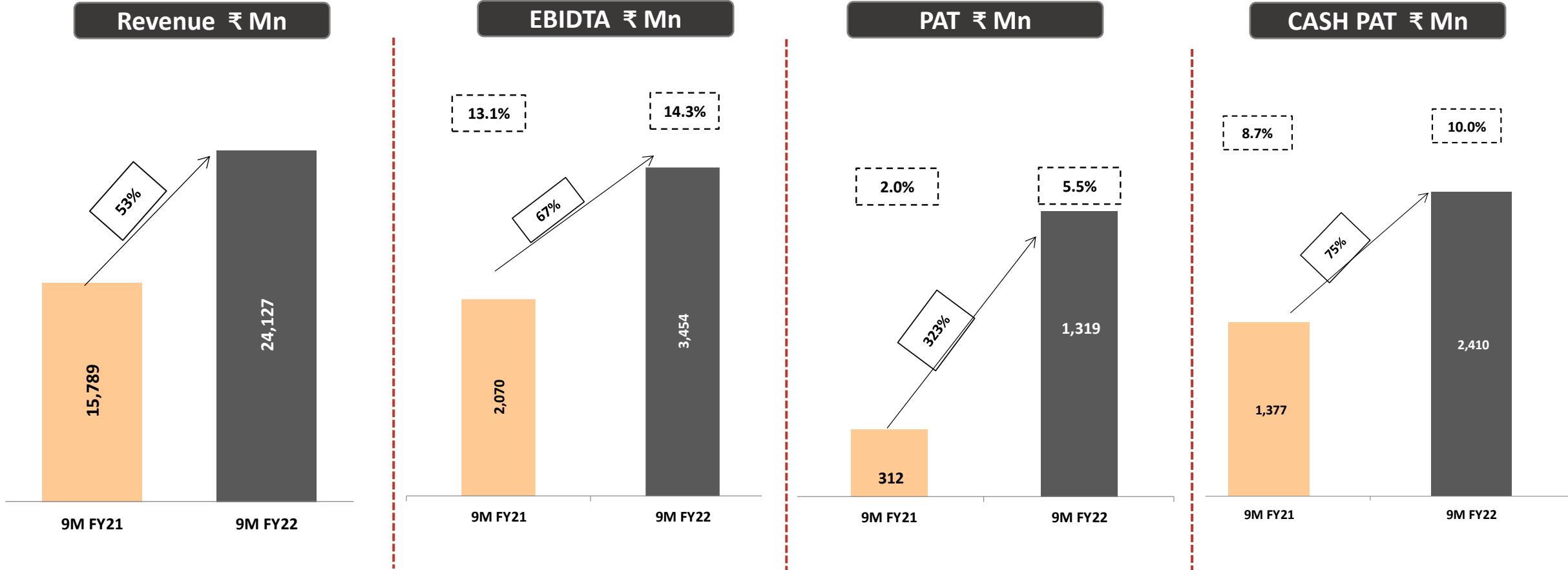
KEY FINANCIAL HIGHLIGHTS



PERFORMANCE HIGHLIGHTS Q3 FY22



PERFORMANCE HIGHLIGHTS 9M FY22

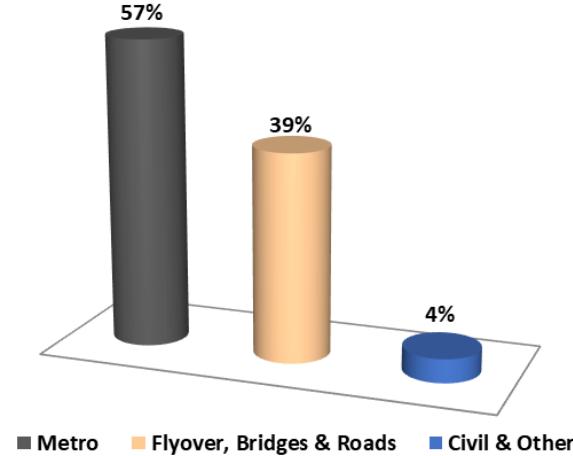


FINANCIAL Q3 FY22 & 9M FY22

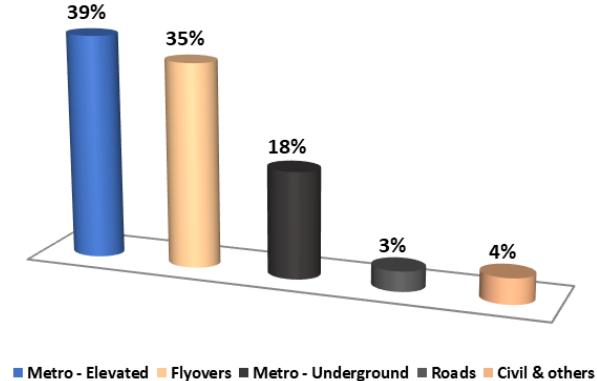
Particulars (₹ In Mn)	Q3 FY22	Q3 FY21	Y-O-Y	Q2 FY22	9M FY22	9M FY21	Y-O-Y	FY21
Revenue from Operations	9,657	8,162	18%	7,720	24,127	15,789	53%	25,708
Cost of Material Consumed	6,258	5,125		4,799	15,307	9,554		16,121
Employee Expenses	703	658		703	2,082	1,514		2,312
Other Expenses	1,310	1,224		1,118	3,285	2,651		4,162
EBIDTA	1,386	1,155	20%	1,100	3,454	2,070	67%	3,114
EBIDTA Margin	14.3%	14.1%		14.3%	14.3%	13.1%		12.1%
Other Income	59	69		56	166	188		253
Depreciation	368	361		353	1,091	1,065		1,437
EBIT	1,076	862		803	2,528	1,193	112%	1,930
EBIT Margin	11.1%	10.6%		10.4%	10.5%	7.6%		7.5%
Finance Cost	253	245		260	736	752		1,044
Profit before Tax	823	617	33%	543	1,793	441	306%	886
PBT Margin	8.5%	7.6%		7.0%	7.4%	2.8%		3.4%
Tax	236	168		132	474	129		247
PAT	587	449	31%	411	1,319	312	323%	639
PAT Margin %	6.1%	5.5%		5.3%	5.5%	2.0%		2.5%
Cash PAT	955	810	18%	763	2,410	1,377	75%	2,076
Cash PAT Margin %	9.9%	9.9%		9.9%	10.0%	8.7%		8.1%

REVENUE BREAKUP Q3 FY22

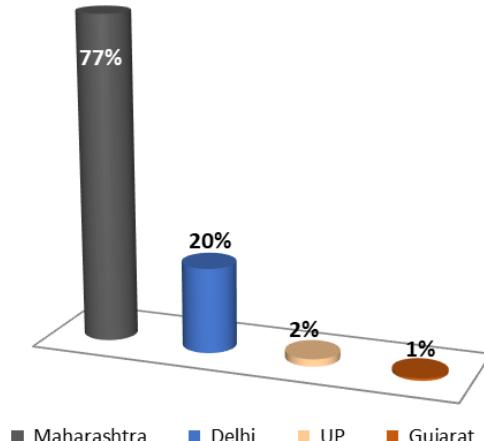
Segment Wise Break-up (%)



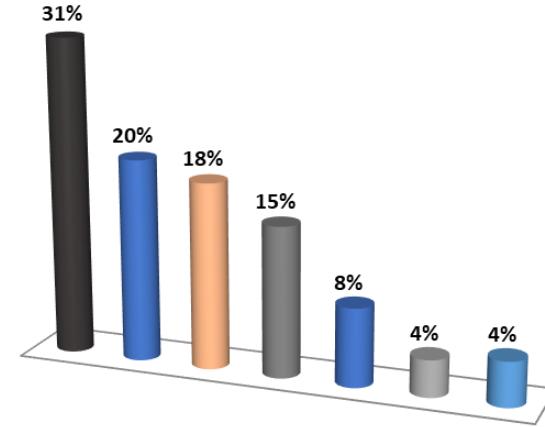
Sub-segment wise Break-up (%)



Geographical Break-up (%)

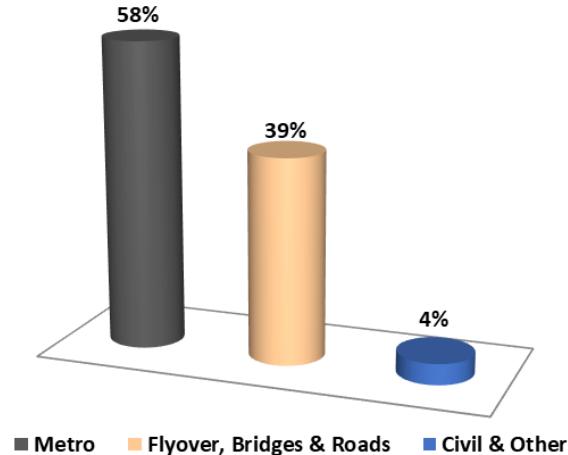


Client wise Break-up (%)

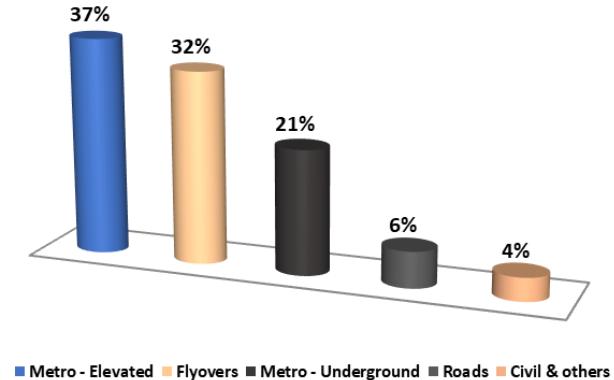


REVENUE BREAKUP 9M FY22

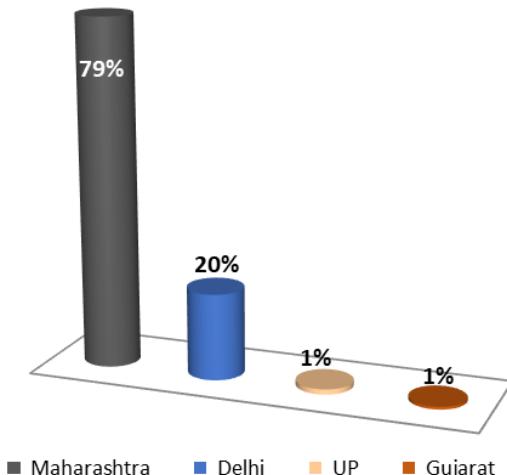
Segment Wise Break-up (%)



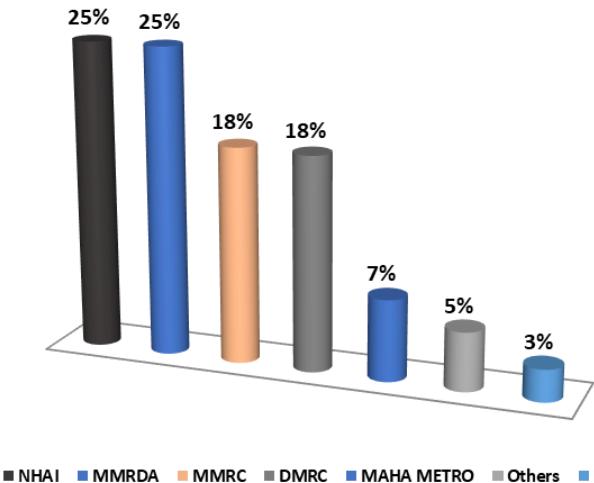
Sub-segment wise Break-up (%)



Geographical Break-up (%)

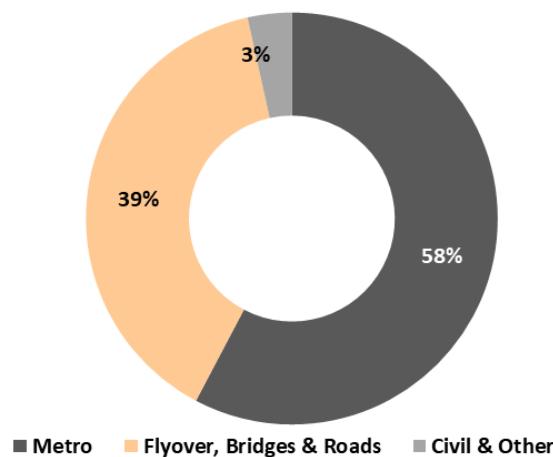


Client wise Break-up (%)

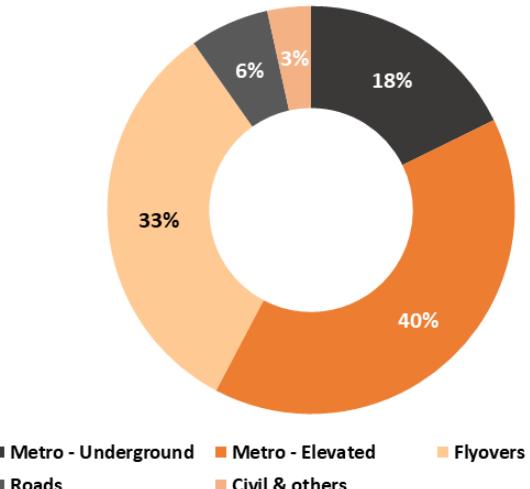


ORDER BOOK BREAKUP AS ON DECEMBER 31, 2021

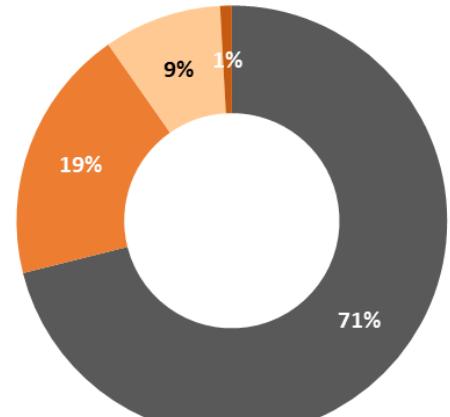
Segment Wise Break-up (%)



Sub-segment wise Break-up (%)



Geographical Break-up (%)



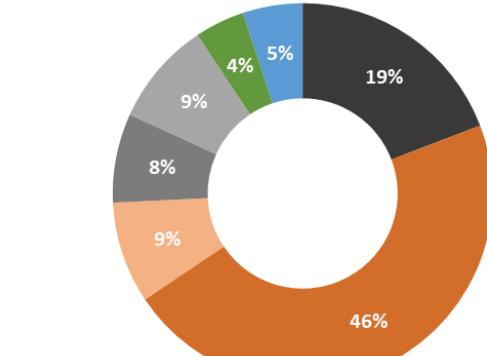
Maharashtra

Delhi

Gujarat

UP

Client wise Break-up (%)



NHAI

MMRDA

MMRC

DMRC

GMRC

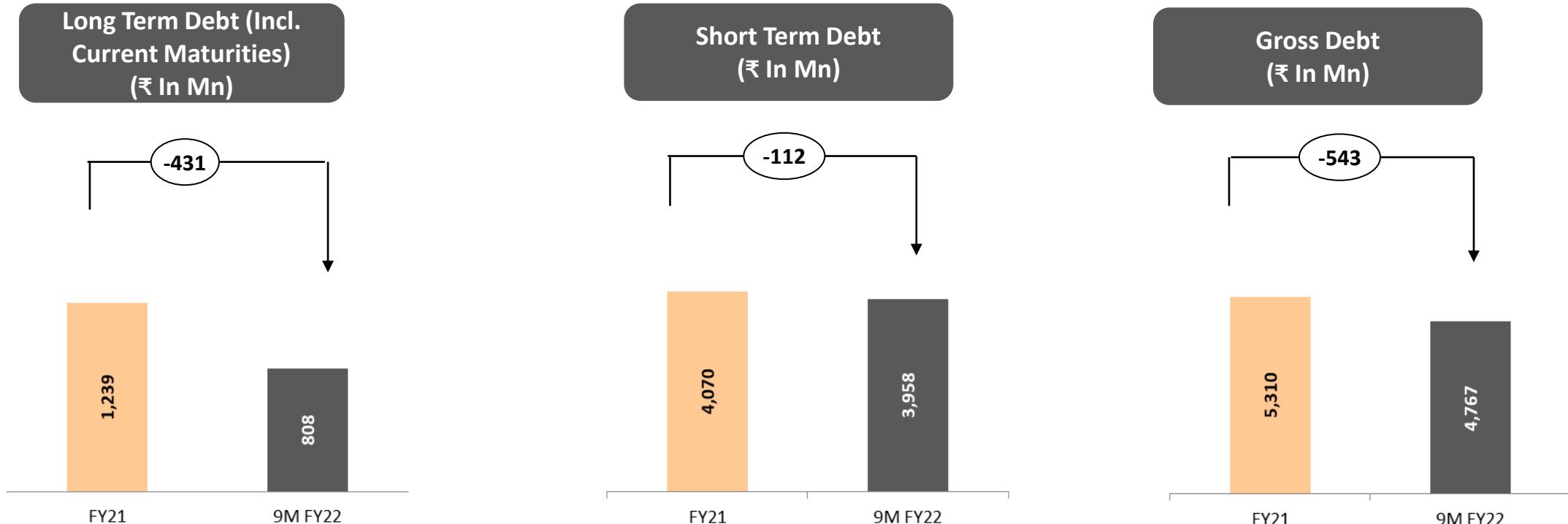
MCGM

Others

ORDER BOOK POSITION AS ON DECEMBER 31, 2021

Name of the Project	Sub Segment	Client Name	Order Backlog (₹ mn)	Name of the Project	Sub Segment	Client Name	Order Backlog (₹ mn)
MUMBAI METRO LINE-09-07A (CA48)	Metro - Elevated	MMRDA	16,535	SEWRI WORLI ELEVATED CONNECTOR	Flyover	MMRDA	9,768
MUMBAI METRO LINE-2B C101	Metro - Elevated	MMRDA	12,497	AIROLI CREEK BRIDGE	Flyover	MMRDA	1,759
MUMBAI METRO LINE-6 BC03	Metro - Elevated	DMRC	5,052	CHHEDA NAGAR FLYOVER	Flyover	MMRDA	750
MUMBAI METRO LINE-6 BC01	Metro - Elevated	DMRC	2,771	SCLR FLYOVER	Flyover	MMRDA	428
MUMBAI METRO LINE-4A CA54	Metro - Elevated	MMRDA	2,340	KALWA CREEK BRIDGE	Flyover	TMC	503
NAVI MUMBAI METRO LINE-1	Metro - Elevated	CIDCO	1,680	TELLI GALLI GRADE SEPARATOR	Flyover	MCGM	234
MUMBAI METRO LINE-2 AC02	Metro - Elevated	DMRC	231	JOGESHWARI (SOUTH) ROB	Flyover	MCGM	379
PUNE METRO ELEVATED P1C-05	Metro - Elevated	MAHA METRO	278	MOTAGAON CREEK BRIDGE	Flyover	MMRDA	34
MUMBAI METRO LINE-2 AC14	Metro - Elevated	MMRDA	412	Others	Flyover	Others	321
Others	Metro - Elevated	Others	730				
						Sub Total (C)	34,584
			42,526				
	Sub Total (A)						
SURAT METRO PH-1 UG-02 PKG-CS3	Metro-Underground	GMRC	9,318	CIDCO COASTAL ROAD PKG 01	Road	CIDCO	4,090
MUMBAI METRO LINE-3 PKG05	Metro-Underground	MMRC	5,758	CIDCO COASTAL ROAD PKG 02	Road	CIDCO	1,030
MUMBAI METRO LINE-3 PKG06	Metro-Underground	MMRC	3,432	JNPT PACKAGE-1, 2, 3	Road	MCGM	
MAHA METRO UG-01 PUNE	Metro-Underground	MAHA METRO	358	Others	Road	Others	1,587
	Sub Total (B)		18,866			Sub Total (D)	6,707
DWARKA EXPRESSWAY-PKG-01	Flyover	NHAI	11,272	SGPGI MEDICAL SCIENCES-LUCKNOW	Civil	UPRNNL	379
DWARKA EXPRESSWAY-PKG-02	Flyover	NHAI	9,137	RML ACADEMY-LUCKNOW	Civil	UPRNNL	551
				MITHI PACKAGE IV	Others	MCGM	2,322
				Others	Others	Others	428
					Sub Total (E)		3,680
TOTAL (A+B+C+D+E)							1,06,363

REDUCING DEBT LEVEL



- Company achieved a 53% Y-o-Y increase in 9 months turnover despite Covid related disruptions and labour shortages
- Reduced debt level despite Covid related disruptions due to second/third wave and higher turnover
- Committed to our strategy to reduce debt in medium to long term and improve profitability and return ratio

CORPORATE OVERVIEW

INCORPORATION

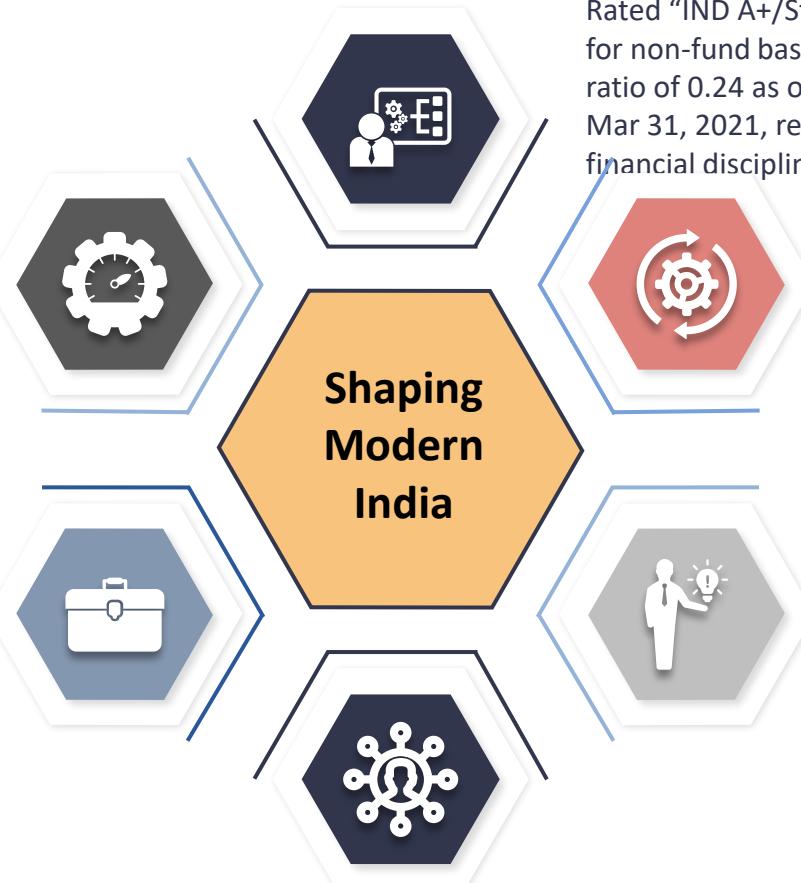
Incorporated in the year 1999 under the visionary leadership of Mr. Jagdishkumar M. Gupta, to undertake specialized construction work on EPC basis, while maintaining asset lite business model.

CAPABILITIES

Timely completion, ability to undertake complex project and delivering quality to the satisfaction of the client is what we take pride in. We are today amongst few construction companies qualified to undertake large Metro Projects.

EQUIPMENT BANK

Ownership of large fleet of construction equipment and machinery including 7 TBM, 44 hydraulic piling rigs and 2 Straddle Carriers. A technology focussed company, we continuously invest in cutting edge technologies to enhance our service offerings.



FINANCIAL DISCIPLINE

Rated "IND A+/Stable" for Fund based limit and "IND A1" for non-fund based limit. A improving gross debt equity ratio of 0.24 as on Dec 31, 2021 compared to 0.28 as on Mar 31, 2021, reinforces our commitment towards financial discipline.

OUR PRESENCE

With established presence in major states namely Maharashtra, Delhi, Gujarat, Rajasthan and Uttar Pradesh, we are on continuous lookout for opportunity to expand in other part of the country.

PERFORMANCE

Despite the pandemic condition and resultant lockdown and labour exodus, we emerged much stronger and were able to further improve our balance sheet during FY21. During 9MFY22 achieved revenue of ₹ 2,413 Crores and PAT of ₹ 132 Crores. As on Dec 31, 2021, our order book stands at ₹ 10,636 Crores

**"Responsible bidding,
better planning and
efficient resource
deployment....**

the way we do business "

**On A LONG TERM
GROWTH PATH ...**

WORK WE DO



METRO

- Metros Elevated
- Metros Underground
- Metro Station & Depot

Flyovers, Bridges & Roads

- Flyovers, Bridges & Roads
- Pedestrian Subways
- Airport Runways



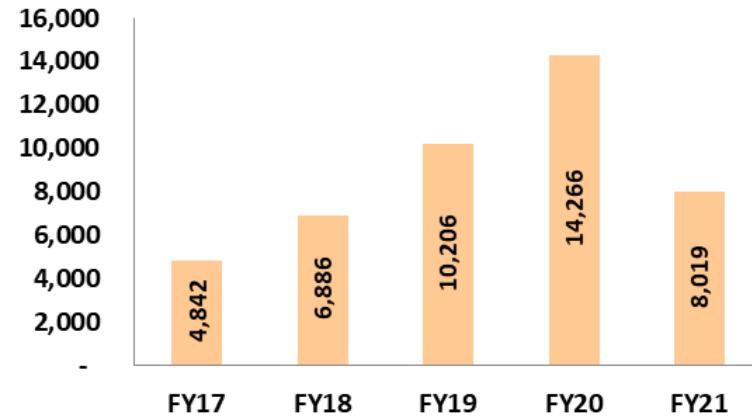
Civil & Others

- Hospital/Medical College
- Railway Terminus & Station
- Commercial Building
- Sports Complex
- Other Civil Constructions

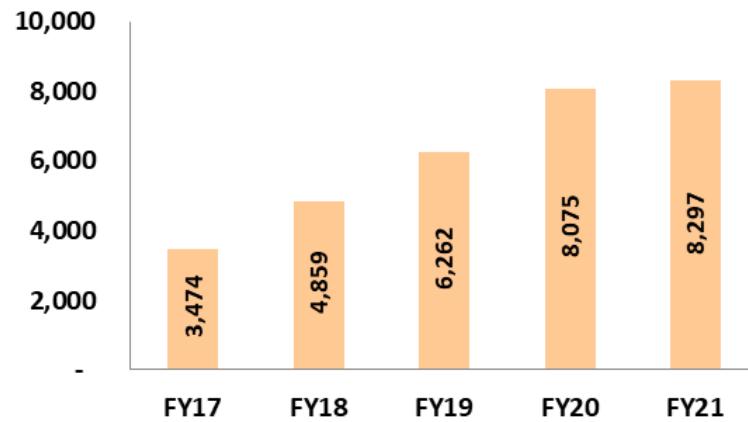
REVENUE – KEY CONTRIBUTORS



METRO - UNDERGROUND (₹ mn)

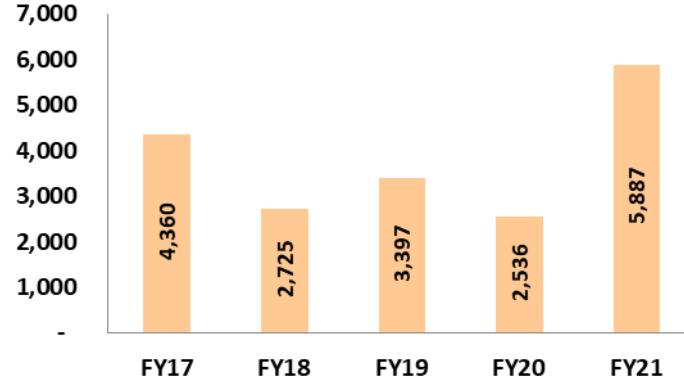


METRO - ELEVATED (₹ mn)

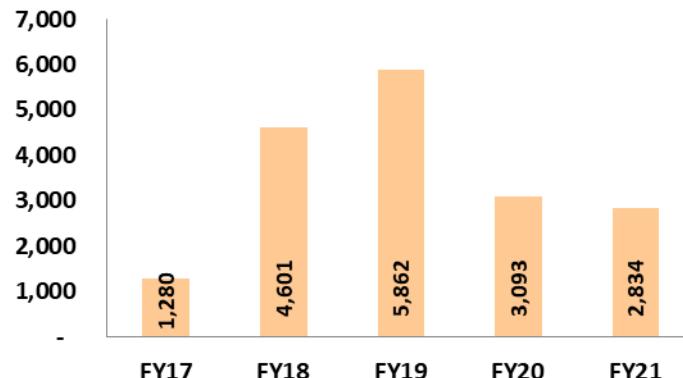


REVENUE – KEY CONTRIBUTORS

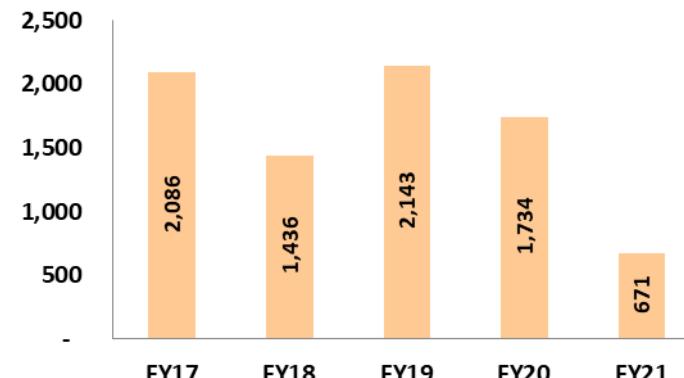
FLYOVER & BRIDGES (₹ mn)



ROADS (₹ mn)



CIVIL & OTHERS (₹ mn)



OUR MARQUEE CLIENTS

METRO & RAILWAYS



दिल्ली मेट्रो रेल कॉरपोरेशन लिमिटेड
DELHI METRO RAIL CORPORATION LTD.



FLYOVER & BRIDGES



CIVIL AND OTHERS



UPRNNL



EQUIPMENT BANK



TBM Machine



Piling Machine



Casting Yard



Dumper / Tipper



RMC Plant



Segment Rolling

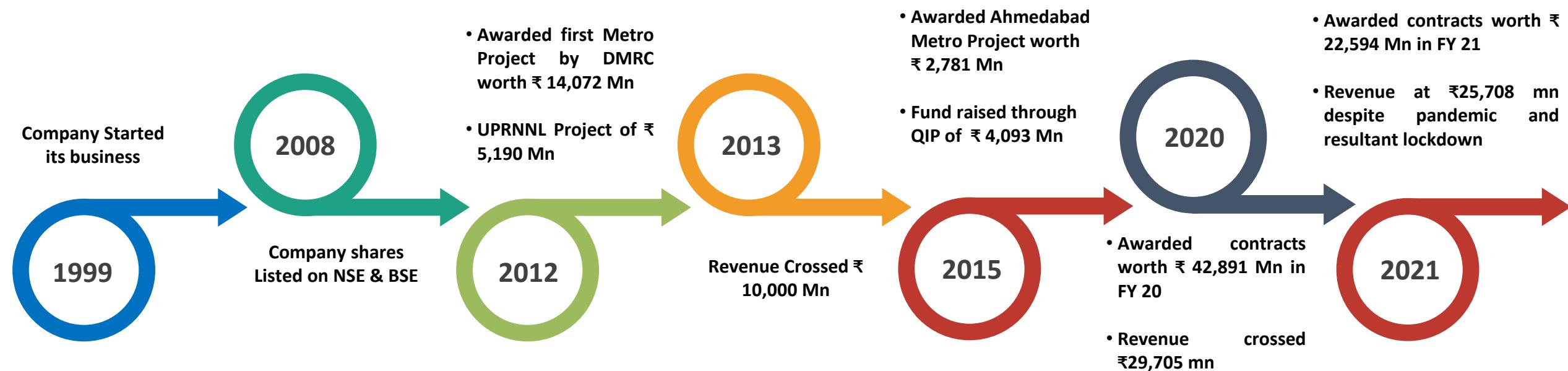


Launching Girder



Bitumen Plant

OUR JOURNEY SO FAR



SOME OF OUR COMPLETED PROJECTS



ESIC - Alwar



KSB Underpass, Pune



Sky Walk – Mumbai Project



Delhi Underground Metro



SOME OF OUR COMPLETED PROJECTS....1

Delhi Elevated Metro



Amar Mahal Flyover



Ahmedabad Metro



BKC- Chunabhatti Flyover



KEY ONGOING PROJECTS – MUMBAI METRO



KEY ONGOING PROJECTS



RML, Lucknow



Pune Elevated Metro



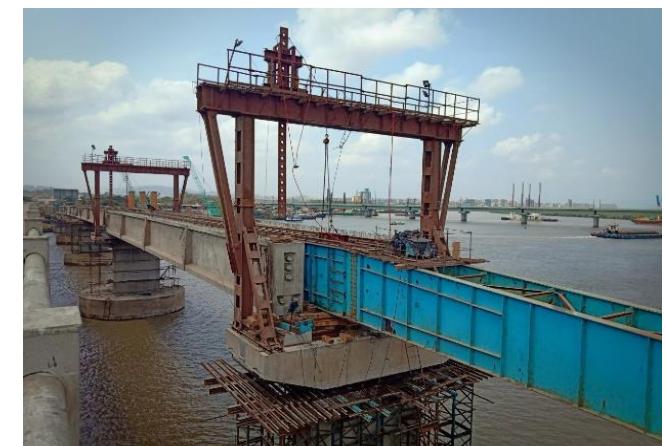
Chhedanagar Flyover



Kalwa Bridge Thane

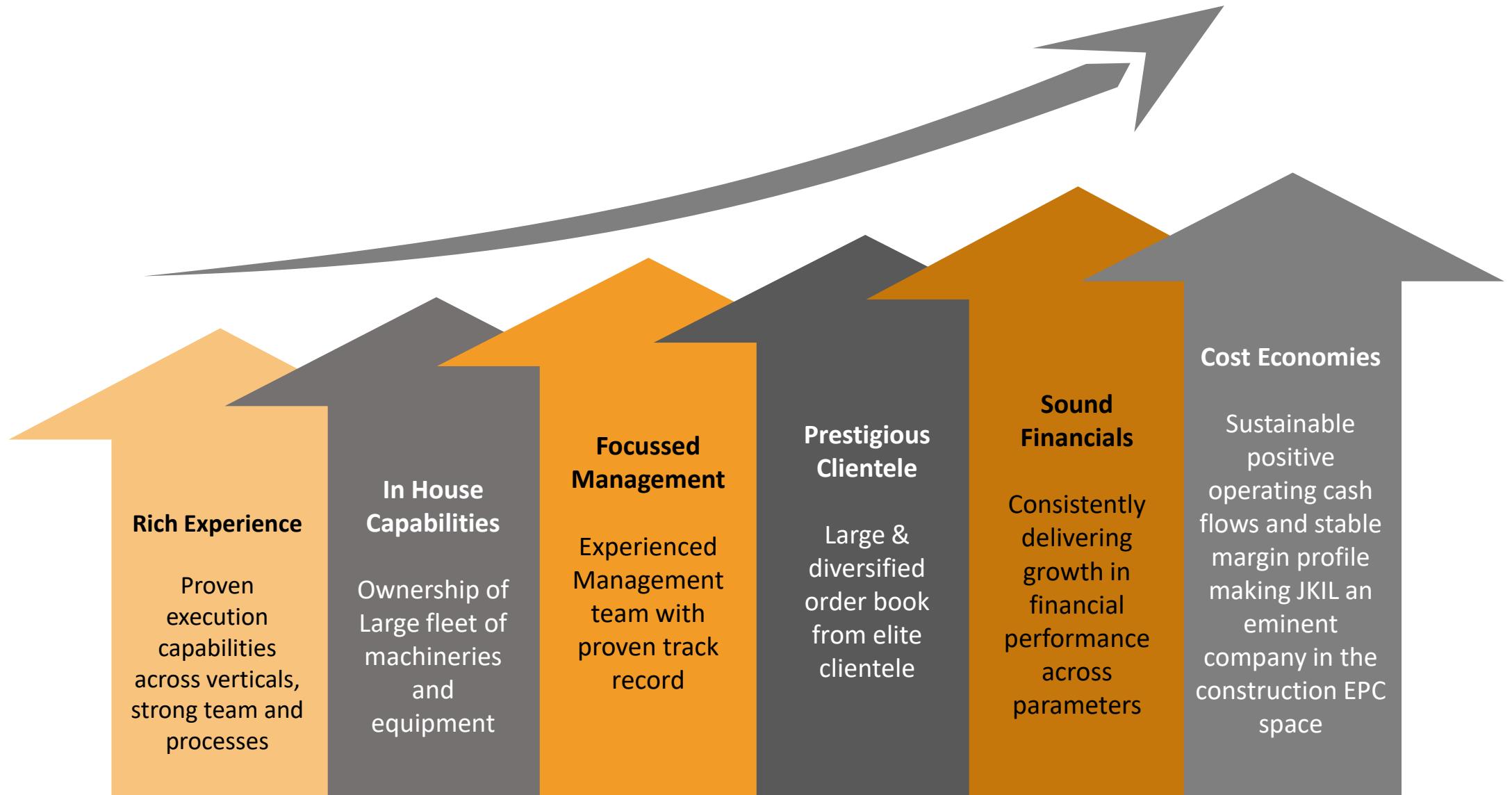


SCLR Flyover



JNPT

KEY STRENGTH



EXECUTIVE DIRECTORS



**Mr. Jagdishkumar Gupta
Executive Chairman**

Mr. Jagdishkumar Gupta, the architect of JKIL, is a first generation entrepreneur and has led the company in undertaking projects of varied complexities and scale. It is his vision, passion, zeal and indefatigable energy which has been instrumental in shaping the company's growth path. He has over 50 years of experience in Infrastructure sector in India.



**Mr. Kamal Gupta
Managing Director**

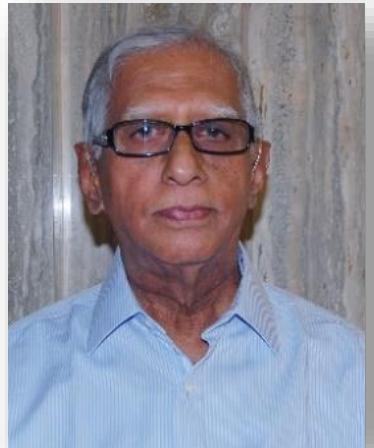
Graduated with Bachelors in Civil Engineering. He is associated with JKIL since inception. Has an experience of more than 23 years in construction field. Plays a vital role in execution of projects within the stipulated time frame. He looks after the civil construction works, metro railways, etc



**Mr. Nalin Gupta
Managing Director**

A commerce graduate and Member of Indian Institution of Bridge Engineer. He is associated with JKIL since inception. Has an experience of more than 23 years in construction field. Instrumental in setting and developing the piling business. He looks after construction of subway, elevated metro, underground metro, flyovers, rail over bridges etc.

INDEPENDENT DIRECTORS



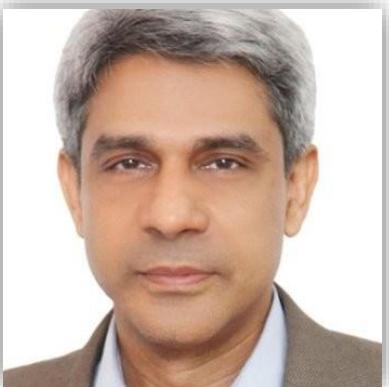
Dr. R. Srinivasan

- Holds a Doctorate in Banking and Finance
- Served as CMD of Bank of India and Allahabad Bank.
- Served on board of several companies focused on software, pharmaceuticals, gems & jewellery, tea, paint in addition to mutual fund industry.



Mr. Padmanabh P. Vora

- Chartered Accountant with over 32 years experience in finance, banking and management.
- Served as the Chairman-cum-Managing Director of the Industrial Development Bank of India from which he retired in 2003.



Mr. Sidharath Kapoor

- Chartered Accountant, Company Secretary and GAMP from ISB.
- He is currently on the Board of Noida International Airport; Strategic Advisor-AIF SBI MF & Senior Advisor and Consultant in Airport & Infrastructure Sector.
- Track record of over two decades in strategic leadership and leading complex businesses.
- Successfully led complex infrastructure businesses including Airports, Renewable Energy, Oil & Gas, Pipelines, etc.



Ms. Archana S. Yadav

- Chartered Accountant with over 15 years of experience.
- A PGDBM holder, she has also Cleared Forensic Audit & Fraud Detection Course by ICAI
- She has been Appointed as GST Faculty by ICAI for knowledge sharing.

OUR CORE TEAM



Praveen Kumar Bhandari
Chief Financial Officer



Poornima Reddy
Company Secretary & Compliance Officer



Mayank Kumar Jain
Head Transportation-Project



S.M. Thorat
Vice President (Projects)



Ravindra M Kulkarni
Vice President (IT, Admin & HR)



R. B. Singh
Regional General Manager



Rajendra Kumar Sharma
Head – Central Planning & Monitoring



Dharmendra Singh
QAQC Head



Puneet Srivastava
Head Planning



Iftekhar Ahmed
Senior General Manager



Dinesh Kumar Misra
Sr. General Manager



Praveen S Dongre
(Sr. General Manager – Safety)



Somesh Pandey
General Manager



Rajan Sharma
AVP – Projects



Urin Wanbanterng
Manager Tunnel

STRATEGIC PRIORITIES

At JKIL, we are attractively placed to carve out larger projects. We would bid for and undertake large projects which meets internal profitability benchmark, **thereby strengthening our Revenue Visibility**

Most sustainable companies have less debt and high net worth; we expect to **remain low net debt across the foreseeable future**

We have made sustained investment in cutting-edge technologies and equipment over years. **Higher asset churn will help reduce our future capex investments, leads to better absorption of fixed cost thereby enhancing the returns**



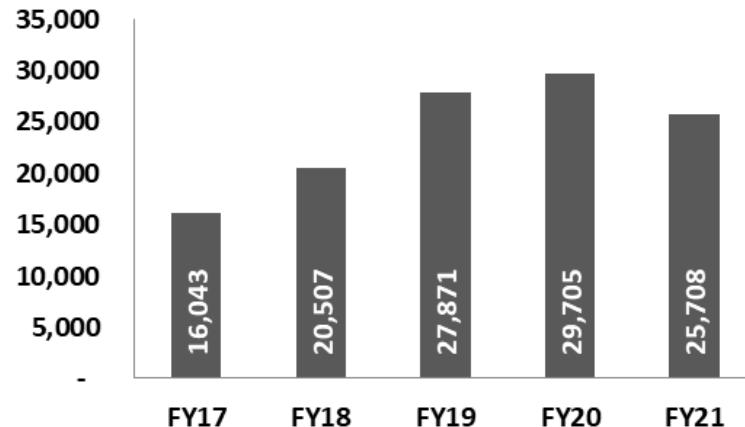
Increase in scope of existing projects help us in better absorption of our administration cost thereby enhancing our profitability

Though we have amassed large qualifications, we are open for entering into any strategic alliance which enhances our pre-qualification strengths, wherever required

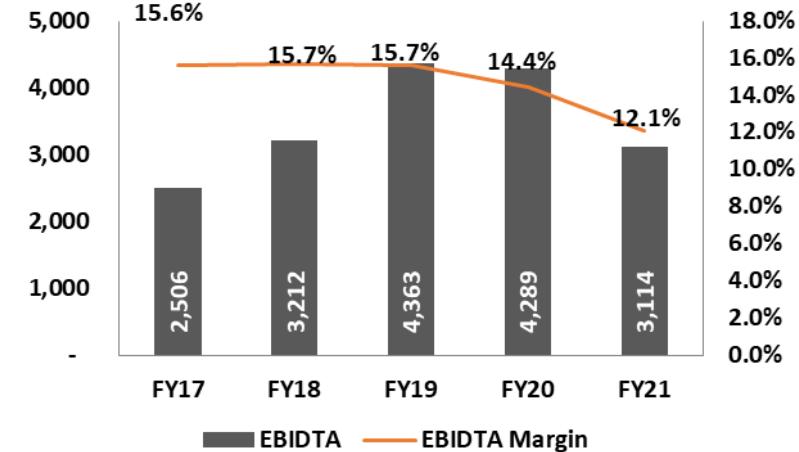
To be able to ahead of the curve vis-à-vis competition, we have imbibed a culture of operational discipline. We believe that we need to constantly validate the same and improvise to enhance returns

KEY FINANCIAL INDICATORS

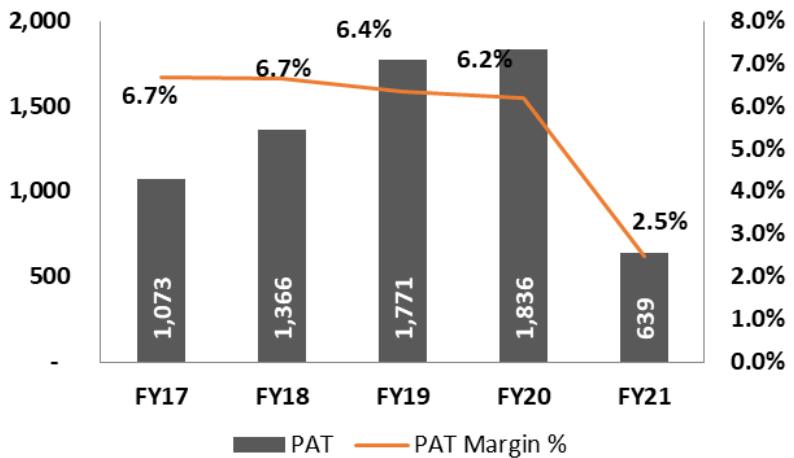
Revenue from Operations ₹ Mn



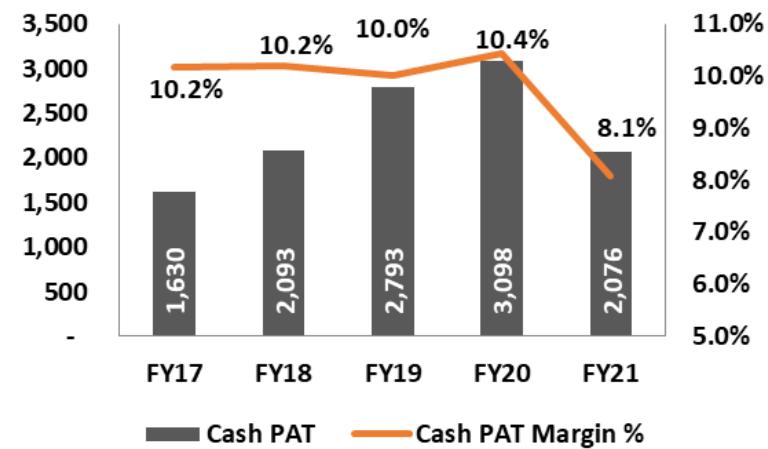
EBIDTA ₹ Mn



PAT ₹ Mn

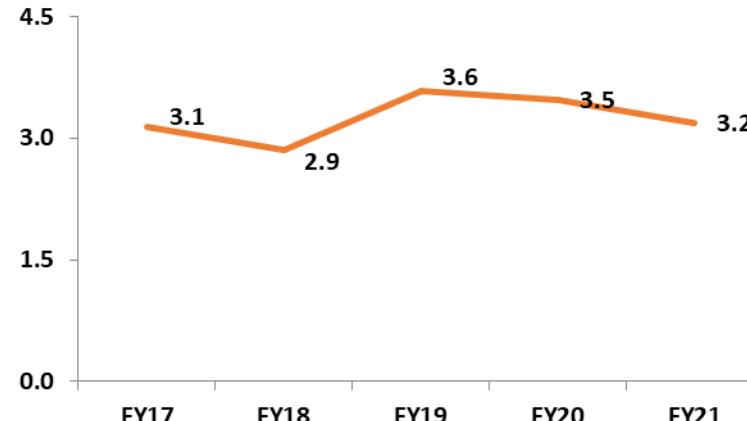


Cash PAT ₹ Mn

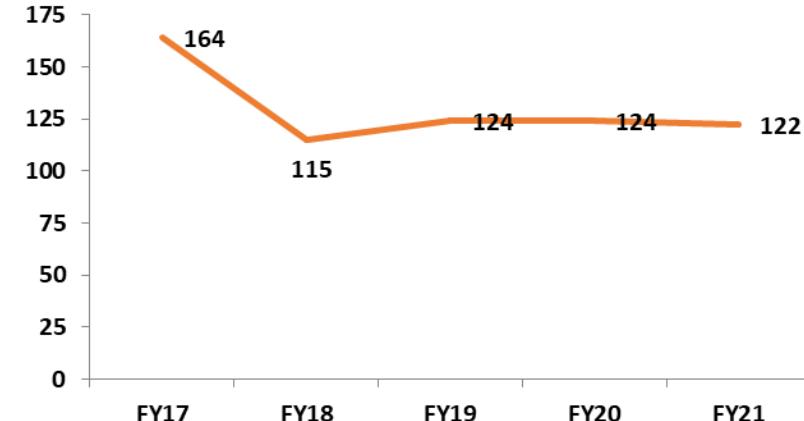


KEY RATIOS

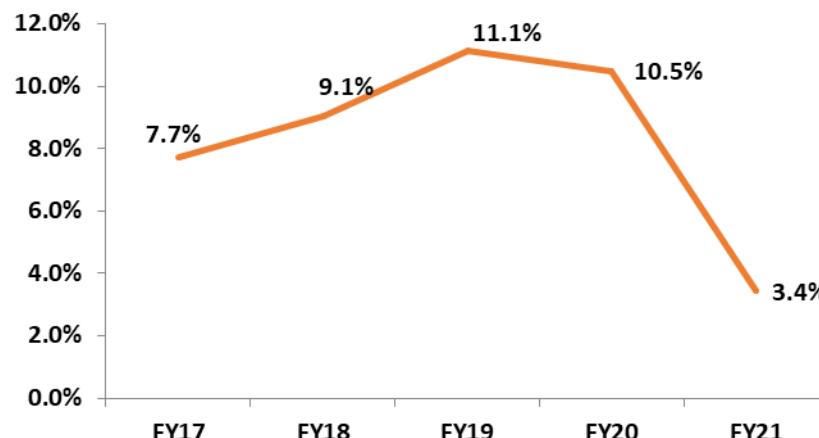
Asset Turnover Ratio



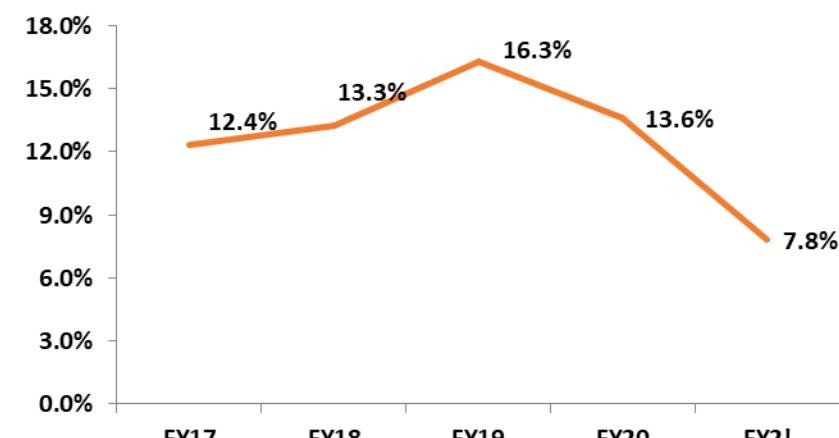
Working Capital Days



ROE



ROCE



PROFIT & LOSS

Particulars (₹ In Mn)	FY17	FY18	FY19	FY20	FY21
Revenue from Operations	16,043	20,507	27,871	29,705	25,708
Cost of Material Consumed	9,659	12,087	17,203	18,169	16,121
Employee Expenses	1,267	1,971	2,477	2,987	2,312
Other Expenses	2,611	3,237	3,828	4,260	4,162
EBIDTA	2,506	3,212	4,363	4,289	3,114
EBIDTA Margin	15.6%	15.7%	15.7%	14.4%	12.1%
Other Income	311	285	281	283	253
Depreciation	556	727	1,022	1,263	1,437
EBIT	2,260	2,770	3,622	3,310	1,930
EBIT Margin	14.1%	13.5%	13.0%	11.1%	7.5%
Finance Cost	662	703	939	977	1,044
Profit before Tax	1,598	2,067	2,683	2,333	886
PBT Margin	10.0%	10.1%	9.6%	7.9%	3.4%
Tax	525	701	912	497	247
PAT	1,073	1,366	1,771	1,836	639
PAT Margin %	6.7%	6.7%	6.4%	6.2%	2.5%
Cash PAT	1,630	2,093	2,793	3,098	2,076
Cash PAT Margin %	10.2%	10.2%	10.0%	10.4%	8.1%

BALANCE SHEET

Particulars (₹ in Mn)	As at Mar 2021	As at Mar 2020	Particulars (₹ in Mn)	As at Mar 2021	As at Mar 2020			
ASSETS								
Non-Current Assets								
Property, plant and equipment								
	8,056	8,545	Equity Share Capital	378	378			
Capital work-in-progress	1,498	987	Other Equity	18,491	17,931			
Financial Assets								
Investments	16	12	Total - Shareholders' funds	18,869	18,310			
Other Financial Assets	2,668	3,003	LIABILITIES					
Other Non Current Assets	609	484	Non-Current Liabilities					
Total - Non-Current Assets	12,847	13,031	Financial Liabilities					
Current Assets			Borrowings	580	978			
Inventories	2,861	3,126	Lease Liability	189	192			
Financial Assets			Provisions	16	9			
Trade Receivables	6,198	6,448	Deferred Tax Liabilities (Net)	246	274			
Cash and Cash Equivalents	457	591	Total - Non-Current Liabilities	1,032	1,452			
Bank balances other than Cash and Cash equivalents	5,528	4,359	Current Liabilities					
Loans	107	105	Financial Liabilities					
Other Financial Assets	430	660	Borrowings	4,070	4,787			
Other Current Assets	8,021	8,475	Trade Payables	4,578	4,604			
Total - Current Assets	23,603	23,764	Lease Liabilities	172	146			
TOTAL - ASSETS	36,450	36,795	Other Financial Liabilities	3,129	3,655			
			Other Current Liabilities	4,600	3,841			
			Total - Current Liabilities	16,550	17,033			
			TOTAL - EQUITY AND LIABILITIES					
				36,450	36,795			

For further information, please contact



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