

J. Kumar Infraprojects Ltd.

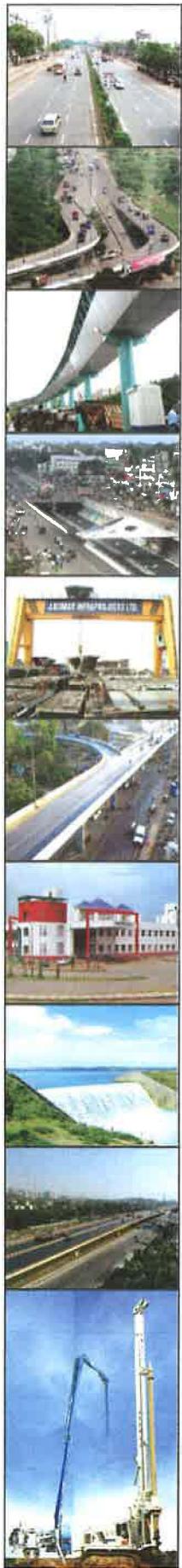
We dream ... So we achieve...

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Ph.: +91-22-6774 3555. Fax+91-22-2673 0814. E-mail : info@jkumar.com Website : www.jkumar.com
CIN No. : L74210MH1999PLC122886



J. Kumar

ISO 9001:2015
ISO 14001:2015
OHSAS 18001:2007



9th November, 2021

To,
The General Manager
Department of Corporate Services
BSE Ltd
Mumbai Samachar Marg
Mumbai - 400001
Fax: 2272 2037 / 39 /41/61
Scrip Code: 532940

The Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Plot No .C/1, G- Block
Bandra- Kurla Complex, Bandra East
Mumbai-400051
Fax No.26598237/8238
Scrip Name: JKIL

Sub: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Dear Sir's,

Pursuant to the provisions of the Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the Investor Presentation for the Un-Audited Financial Statements, for the second quarter and half year ended as on 30th September, 2021.

The said presentation will also be put up on the website of the Company.

Yours faithfully,

For J. Kumar Infraprojects Ltd


Poornima
Company Secretary



Enclosures: As Above



J. Kumar Infraprojects Ltd.

We dream... So we achieve...

Q2 & H1 FY22 Result Update



Safe Harbor

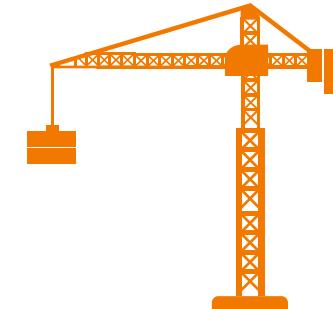
This presentation and the accompanying slides (the “Presentation”), which have been prepared by J. Kumar Infra Projects Ltd. (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.

01 BUSINESS UPDATE & OUTLOOK

4



02 KEY FINANCIAL HIGHLIGHTS

5

03 CORPORATE OVERVIEW

16

04 MANAGEMENT

28

05 STRATEGIC PRIORITIES

31



06 HISTORICAL FINANCIAL

32



BUSINESS UPDATE & OUTLOOK

01



Financial & Operational Performance

- Revenue up by 62% in Q2FY22 & 90% in H1FY22 despite operational constraints in the wake of Covid 19 second wave and heavy monsoon.
- Robust execution capabilities reflected in strong growth in revenue.
- On the trajectory of higher growth

02



Balance Sheet Focus

- Strong cash flow management by focusing on collection and improving working capital utilisation
- Committed to improve return ratio
- Focus on maintaining the Debt levels within broad parameters.

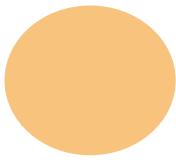
03



Order Book

- Order Book at the end of Q2FY22 stood at ₹ 1,12,092 million
- Awarded project totalling ₹ 15,401 mn during H1FY22
- Strict discipline in selecting and executing order translating into robust margin and return profile

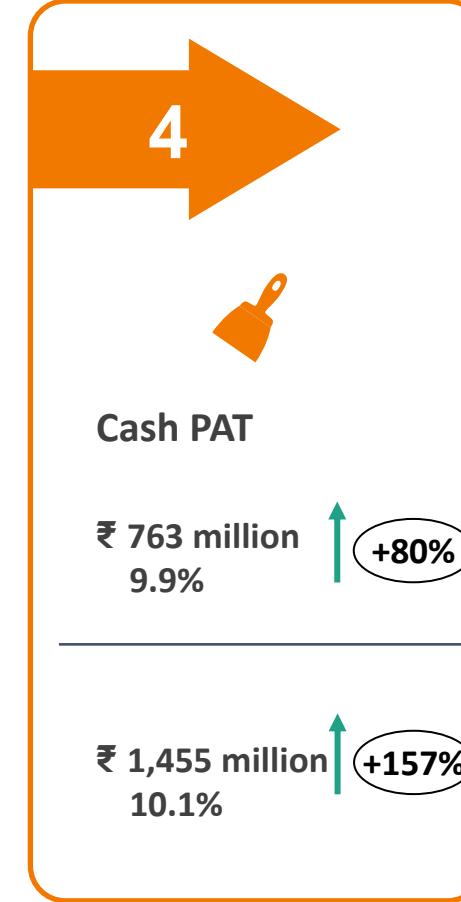
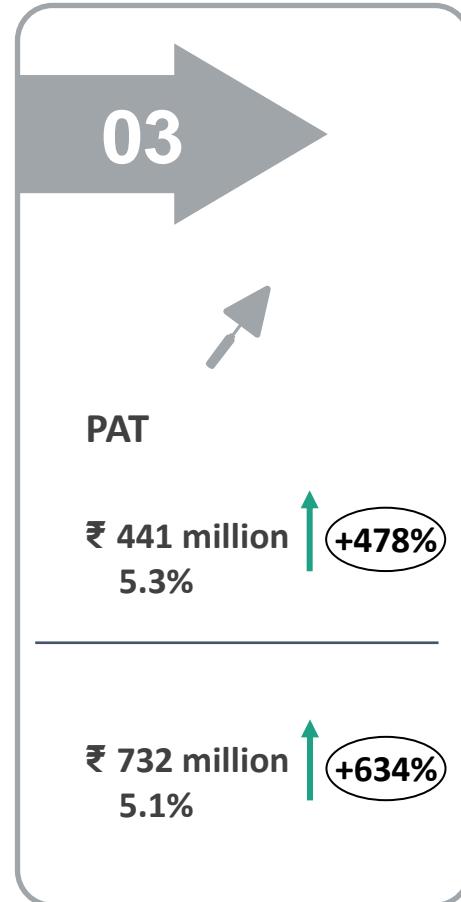
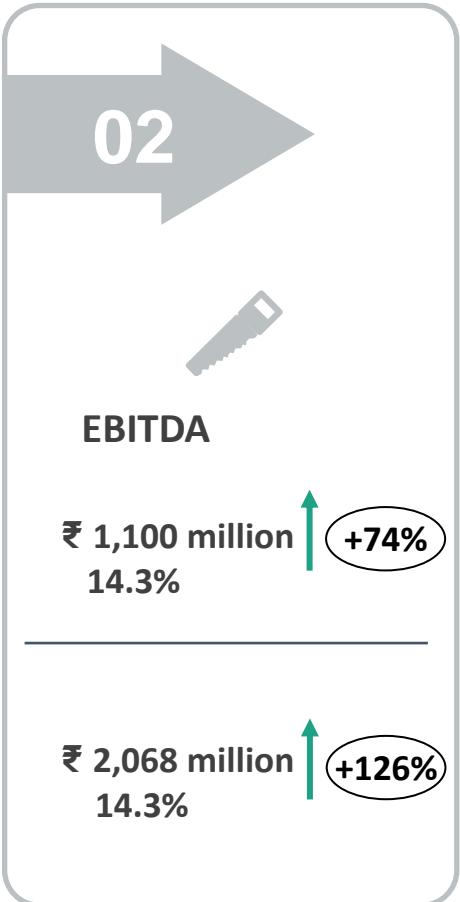
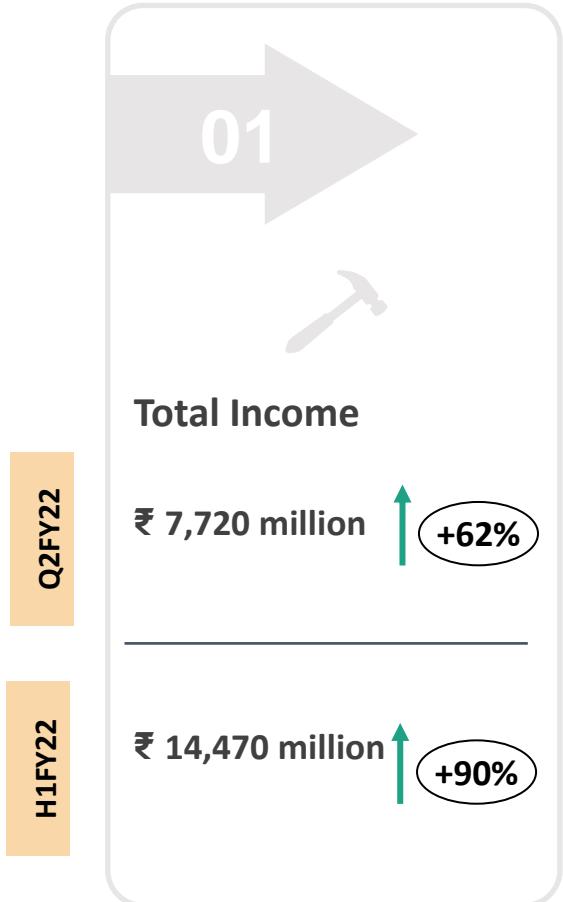
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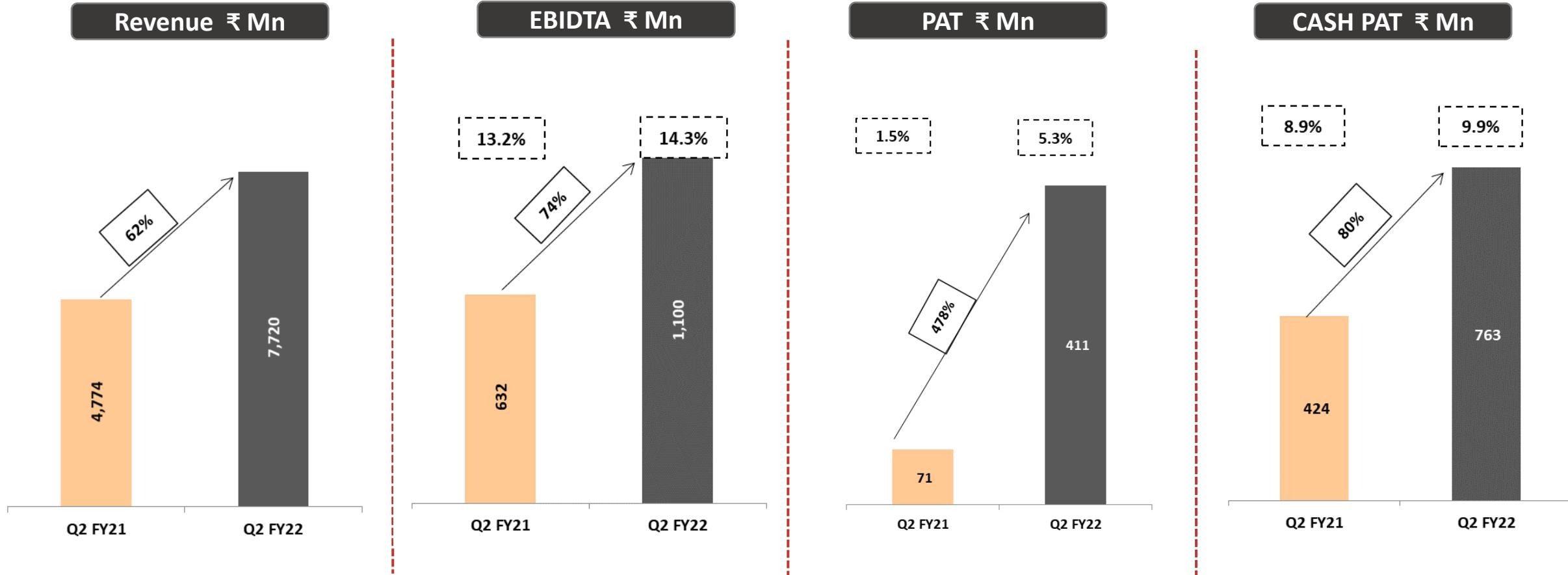
Outlook

- All the sites have sufficient labour availability leading to further improvement in executions
- We are seeing increased level of tendering and bidding across our focus areas. We are hopeful that the same will translate into increased order awarding in Q4 FY22.

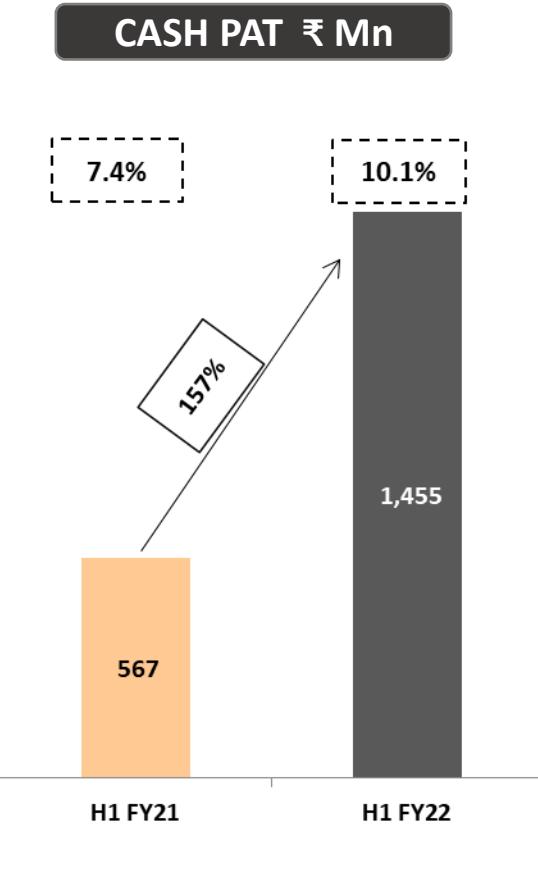
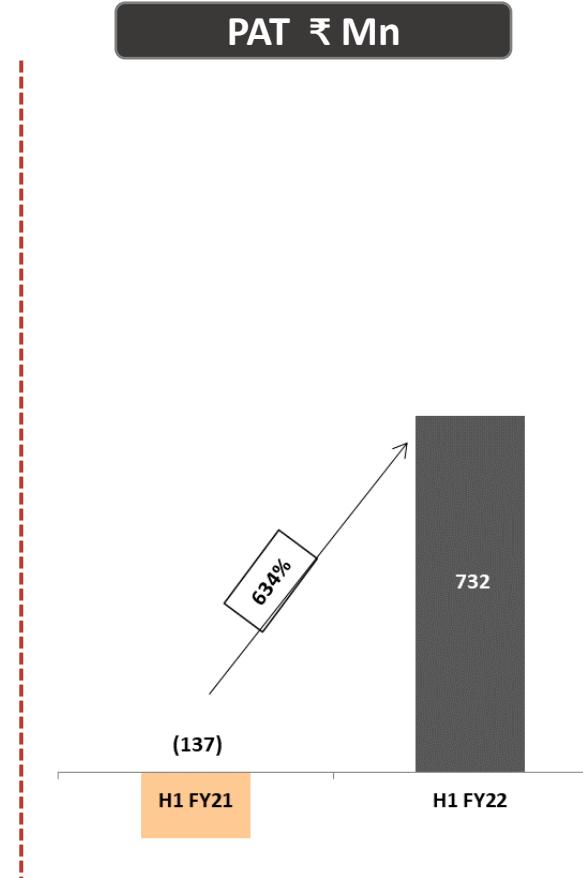
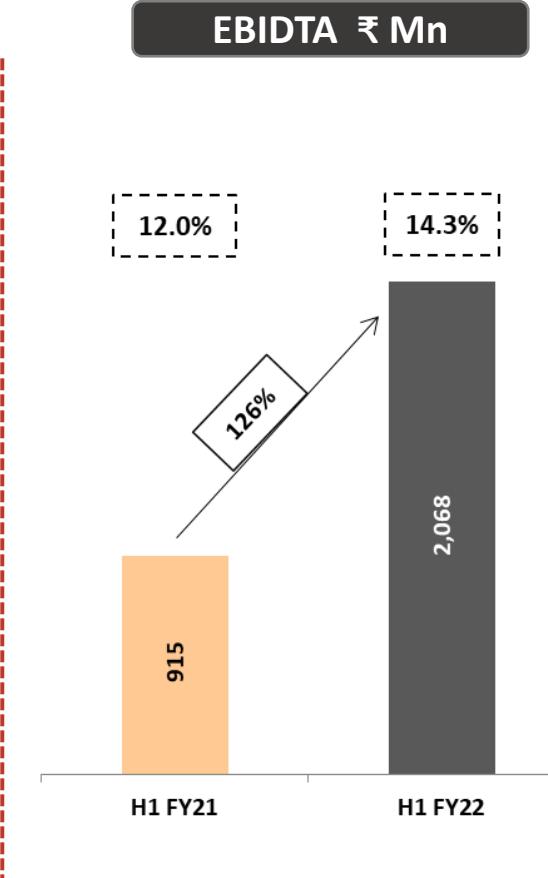
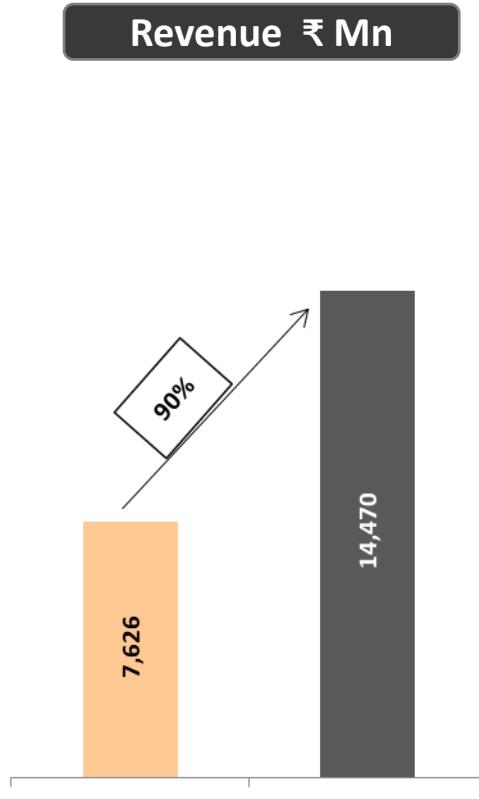
KEY FINANCIAL HIGHLIGHTS



PERFORMANCE HIGHLIGHTS Q2 FY22



PERFORMANCE HIGHLIGHTS H1 FY22



FINANCIAL Q2 FY22 & H1 FY22

Particulars (₹ In Mn)	Q2 FY22	Q2 FY21	Y-O-Y	Q1 FY22	H1FY22	H1FY21	Y-O-Y	FY21
Revenue from Operations	7,720	4,774	62%	6,751	14,470	7,626	90%	25,708
Cost of Material Consumed	4,799	2,745		4,250	9,049	4,429		16,121
Employee Expenses	703	503		676	1,379	856		2,312
Other Expenses	1,118	893		856	1,975	1,426		4,162
EBIDTA	1,100	632	74%	968	2,068	915	126%	3,114
EBIDTA Margin	14.3%	13.2%		14.3%	14.3%	12.0%		12.1%
Other Income	56	59		52	107	120		253
Depreciation	353	353		370	723	704		1,437
EBIT	803	338		649	1,452	331	338%	1,930
EBIT Margin	10.4%	7.1%		9.6%	10.0%	4.3%		7.5%
Finance Cost	260	239		222	482	507		1,044
Profit before Tax	543	99	448%	427	970	(176)	652%	886
PBT Margin	7.0%	2.1%		6.3%	6.7%	-2.3%		3.4%
Tax	132	28		106	238	(39)		247
PAT	411	71	478%	321	732	(137)	634%	639
PAT Margin %	5.3%	1.5%		4.8%	5.1%	-1.8%		2.5%
Cash PAT	763	424	80%	691	1,455	567	157%	2,076
Cash PAT Margin %	9.9%	8.9%		10.2%	10.1%	7.4%		8.1%

BALANCE SHEET AS AT SEPTEMBER 30, 2021

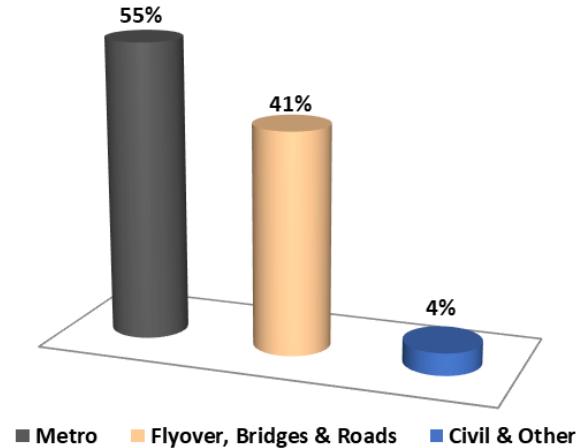
Particulars (₹ in Mn)	As at Sep 2021	As at Mar 2021	Particulars (₹ in Mn)	As at Sep 2021	As at Mar 2021			
ASSETS								
Non-Current Assets								
Property, plant and equipment								
	8,099	8,056	Equity Share Capital	378	378			
Capital work-in-progress	1,241	1,498	Other Equity	19,150	18,491			
Financial Assets								
Investments	17	16	Total - Shareholders' funds	19,529	18,869			
Other Financial Assets	2,434	2,668	LIABILITIES					
Other Non Current Assets	598	609	Non-Current Liabilities					
Total - Non-Current Assets	12,390	12,847	Financial Liabilities					
Current Assets			Borrowings	452	580			
Inventories	3,471	2,861	Lease Liability	195	189			
Financial Assets			Provisions	21	16			
Trade Receivables	6,647	6,198	Deferred Tax Liabilities (Net)	247	246			
Cash and Cash Equivalents	476	457	Total - Non-Current Liabilities	915	1,032			
Bank balances other than Cash and Cash equivalents	4,109	5,528	Current Liabilities					
Loans	111	107	Financial Liabilities					
Other Financial Assets	179	430	Borrowings	4,624	4,070			
Other Current Assets	8,498	8,021	Trade Payables	4,072	4,578			
Total - Current Assets	23,491	23,603	Lease Liabilities	180	172			
TOTAL - ASSETS	35,881	36,450	Other Financial Liabilities	2,185	3,129			
			Other Current Liabilities	4,376	4,600			
			Total - Current Liabilities	15,437	16,550			
			TOTAL - EQUITY AND LIABILITIES					
				35,881	36,450			

CASH FLOW STATEMENT

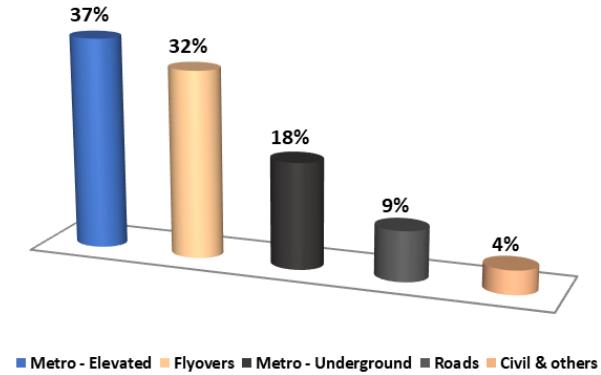
Particulars (₹ In Mn)	H1FY22	H1FY21
PBT	970	(176)
Adjustments	1,109	1,104
Operating profit before working capital changes	2,079	928
Changes in working capital	(643)	648
 Cash generated from operations	 1,436	 1,576
Direct taxes paid (net of refund)	(228)	(161)
 Net Cash from Operating Activities	 1,208	 1,414
 Net Cash from Investing Activities	 (320)	 (19)
 Net Cash from Financing Activities	 (869)	 (1,465)
 Net Change in cash and cash equivalents	 19	 (70)
Opening Cash Balance	457	591
 Closing Cash Balance	 476	 521

REVENUE BREAKUP Q2 FY22

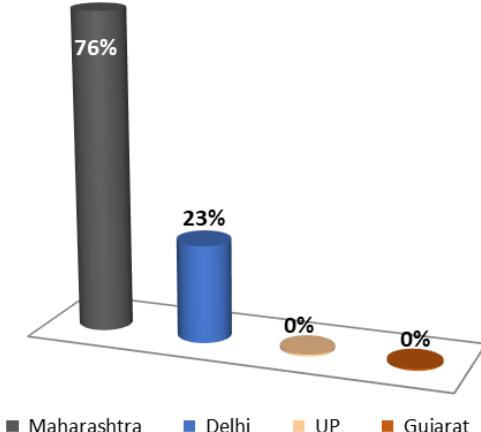
Segment Wise Break-up (%)



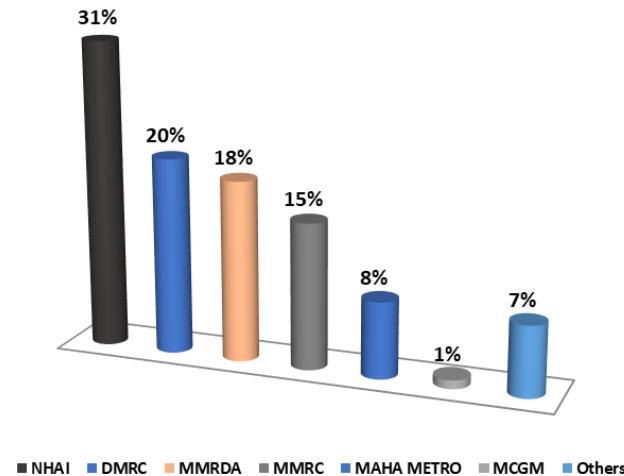
Sub-segment wise Break-up (%)



Geographical Break-up (%)

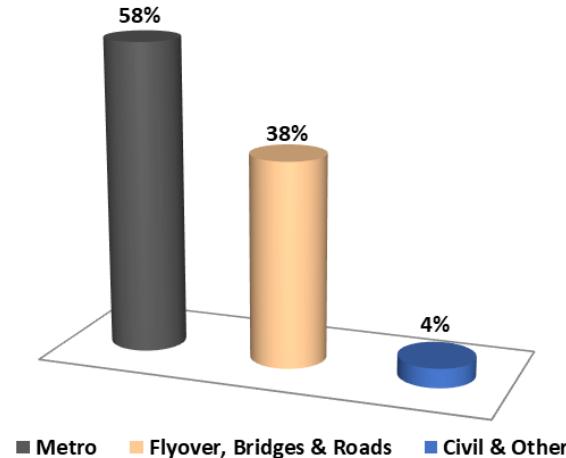


Client wise Break-up (%)

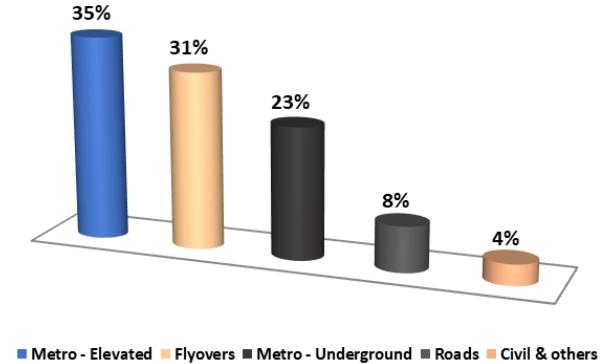


REVENUE BREAKUP H1 FY22

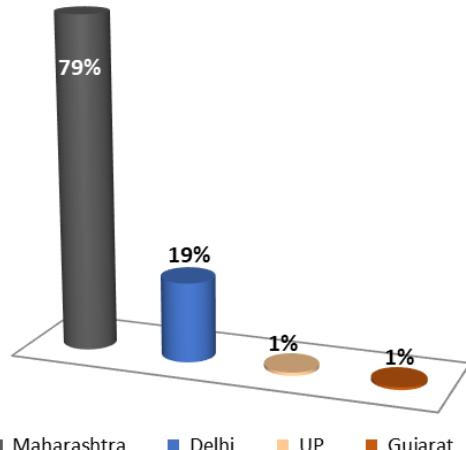
Segment Wise Break-up (%)



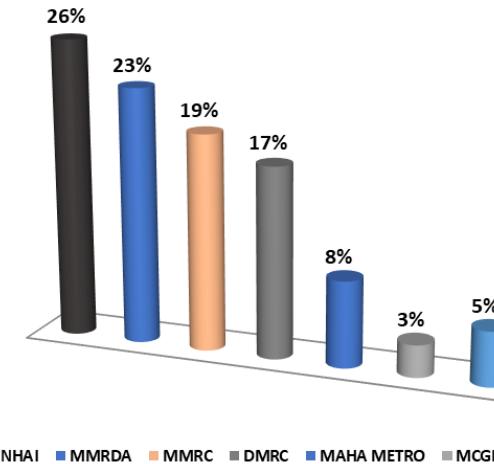
Sub-segment wise Break-up (%)



Geographical Break-up (%)

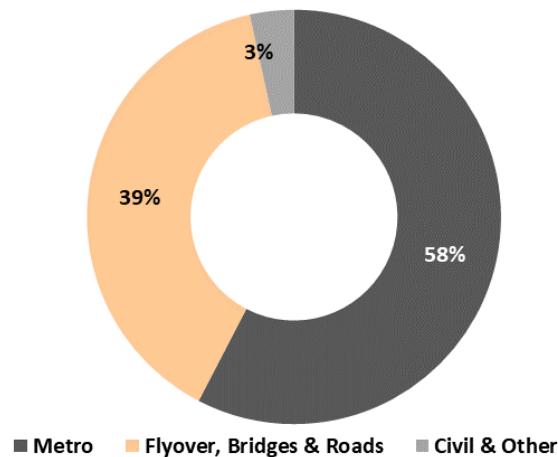


Client wise Break-up (%)

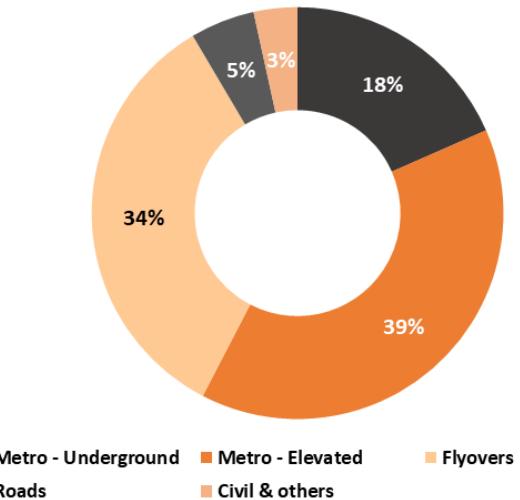


ORDER BOOK BREAKUP AS ON SEPTEMBER 30, 2021

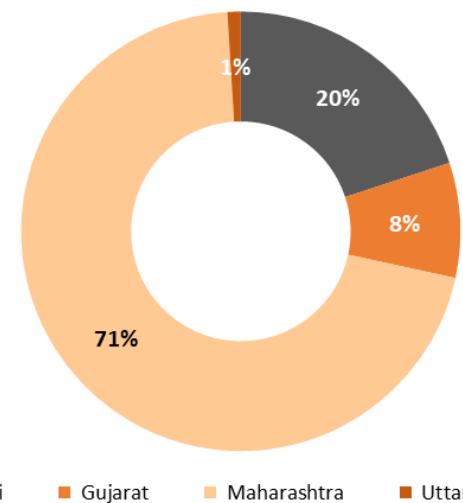
Segment Wise Break-up (%)



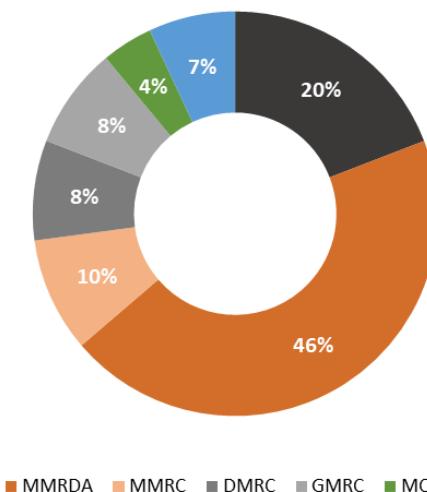
Sub-segment wise Break-up (%)



Geographical Break-up (%)



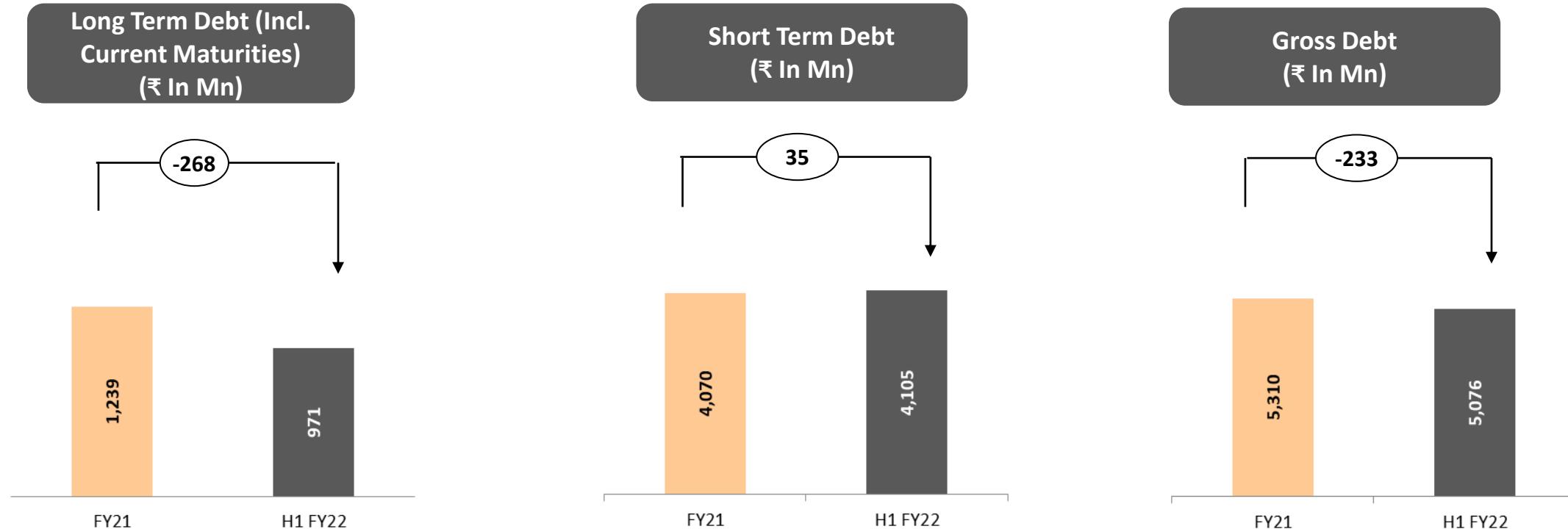
Client wise Break-up (%)



ORDER BOOK POSITION AS ON SEPTEMBER 30, 2021

Name of the Project	Sub Segment	Client Name	Order Backlog (₹ mn)	Name of the Project	Sub Segment	Client Name	Order Backlog (₹ mn)
MUMBAI METRO LINE-09-07A (CA48)	Metro - Elevated	MMRDA	17,146	CHHEDA NAGAR FLYOVER	Flyover	MMRDA	913
MUMBAI METRO LINE-2B C101	Metro - Elevated	MMRDA	13,020	SCLR FLYOVER	Flyover	MMRDA	708
MUMBAI METRO LINE-6 BC03	Metro - Elevated	DMRC	5,712	KALWA CREEK BRIDGE	Flyover	TMC	464
MUMBAI METRO LINE-6 BC01	Metro - Elevated	DMRC	3,053	TELLI GALLI GRADE SEPARATOR	Flyover	MCGM	480
MUMBAI METRO LINE-4A CA54	Metro - Elevated	MMRDA	2,535	JOGESHWARI (SOUTH) ROB	Flyover	MCGM	379
MUMBAI METRO LINE-2 AC01 & AC02	Metro - Elevated	DMRC	494	MOTAGAON CREEK BRIDGE	Flyover	MMRDA	179
PUNE METRO ELEVATED P1C-05	Metro - Elevated	MAHA METRO	530	Others	Flyover	Others	321
MML-7 CA-91	Metro - Elevated	MMRDA	812				
Others	Metro - Elevated	Others	641			Sub Total (C)	37,980
	Sub Total (A)		43,944				
SURAT METRO PH-1 UG-02 PKG-CS3	Metro-Underground	GMRC	9,327	CIDCO COASTAL ROAD CA02	Road	CIDCO	4,090
MUMBAI METRO LINE-3 PKG05	Metro-Underground	MMRC	6,566	JNPT PACKAGE-1, 2, 3	Road	NHAI	
MUMBAI METRO LINE-3 PKG06	Metro-Underground	MMRC	4,139	Others	Road	Others	1,587
MAHA METRO UG-01 PUNE	Metro-Underground	MAHA METRO	609			Sub Total (D)	5,677
	Sub Total (B)		20,642				
DWARKA EXPRESSWAY-PKG-01	Flyover	NHAI	12,020	SGPGI MEDICAL SCIENCES-LUCKNOW	Civil	UPRNNL	540
DWARKA EXPRESSWAY-PKG-02	Flyover	NHAI	10,350	RML ACADEMY-LUCKNOW	Civil	UPRNNL	559
SEWRI WORLI ELEVATED CONNECTOR	Flyover	MMRDA	10,201	MITHI PACKAGE IV	Others	MCGM	2,322
AIROLI CREEK BRIDGE	Flyover	MMRDA	1,965	Others	Others	Others	428
						Sub Total (E)	3,849
TOTAL (A+B+C+D+E)							1,12,092

REDUCING DEBT LEVEL



- Company achieved a 90% Y-o-Y increase in half year turnover despite Covid related disruptions and labour shortages
- Reduced debt level despite Covid related disruptions due to second wave and higher turnover
- Committed to our strategy to reduce debt in medium to long term and improve profitability and return ratio

CORPORATE OVERVIEW

INCORPORATION

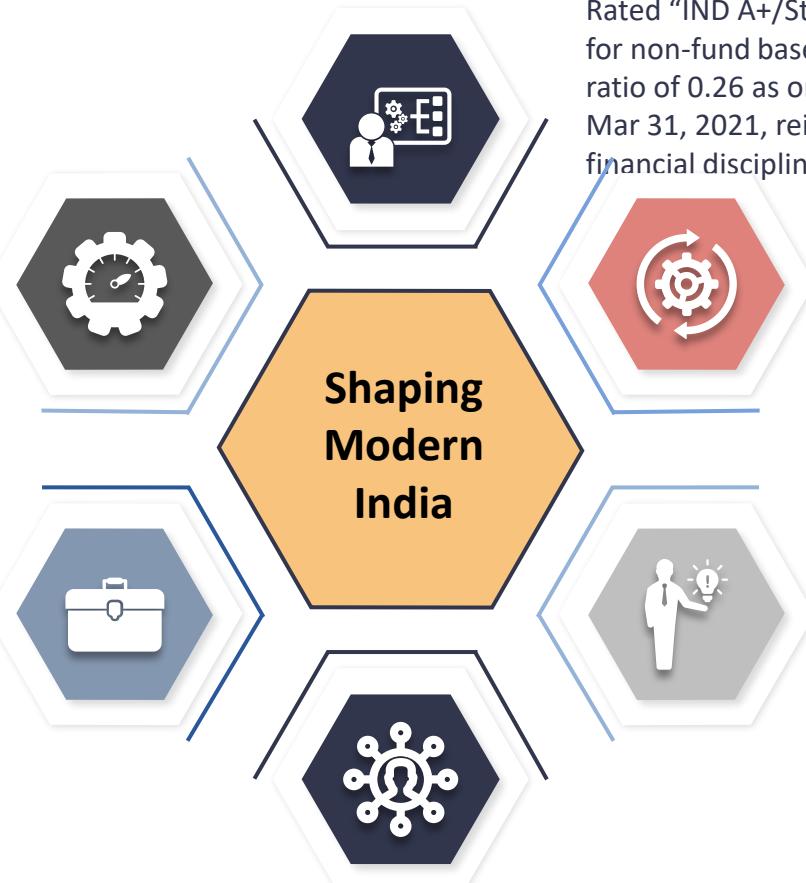
Incorporated in the year 1999 under the visionary leadership of Mr. Jagdishkumar M. Gupta, to undertake specialized construction work on EPC basis, while maintaining asset lite business model.

CAPABILITIES

Timely completion, ability to undertake complex project and delivering quality to the satisfaction of the client is what we take pride in. We are today amongst few construction companies qualified to undertake large Metro Projects.

EQUIPMENT BANK

Ownership of large fleet of construction equipment and machinery including 7 TBM, 44 hydraulic piling rigs and 2 Straddle Carriers. A technology focussed company, we continuously invest in cutting edge technologies to enhance our service offerings.



FINANCIAL DISCIPLINE

Rated "IND A+/Stable" for Fund based limit and "IND A1" for non-fund based limit. An improving net debt equity ratio of 0.26 as on Sep 30, 2021 compared to 0.28 as on Mar 31, 2021, reinforces our commitment towards financial discipline.

OUR PRESENCE

With established presence in major states namely Maharashtra, Delhi, Gujarat, Rajasthan and Uttar Pradesh, we are on continuous lookout for opportunity to expand in other part of the country.

PERFORMANCE

Despite the pandemic condition and resultant lockdown and labour exodus, we emerged much stronger and were able to further improve our balance sheet during FY21. We ended the FY 21 with ₹ 2,571 Crores in revenue and ₹ 64 Crores in PAT. As on Sep 30, 2021, our order book stands at ₹ 11,209 Crores

**"Responsible bidding,
better planning and
efficient resource
deployment...."**

the way we do business "

**On A LONG TERM
GROWTH PATH ...**

WORK WE DO



METRO

- Metros Elevated
- Metros Underground
- Metro Station & Depot

Flyovers, Bridges & Roads

- Flyovers, Bridges & Roads
- Pedestrian Subways
- Airport Runways



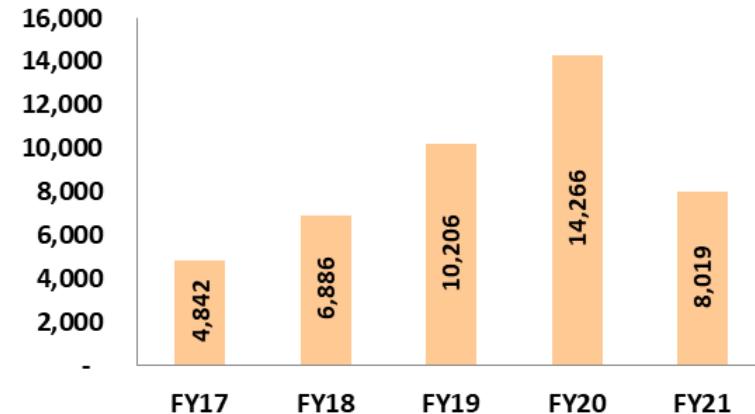
Civil & Others

- Hospital/Medical College
- Railway Terminus & Station
- Commercial Building
- Sports Complex
- Other Civil Constructions

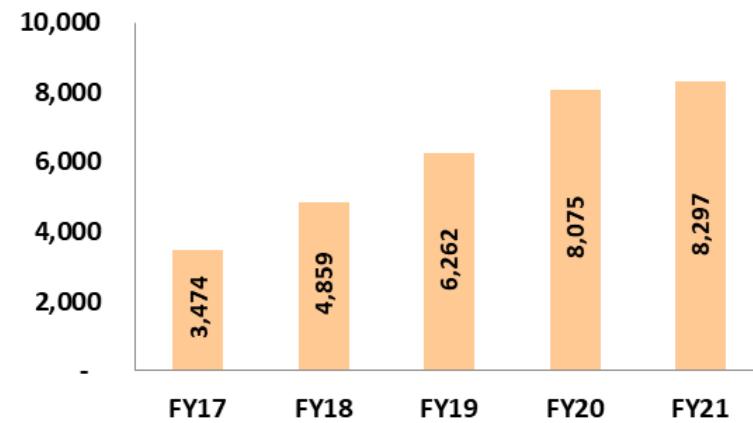
REVENUE – KEY CONTRIBUTORS



METRO - UNDERGROUND (₹ mn)

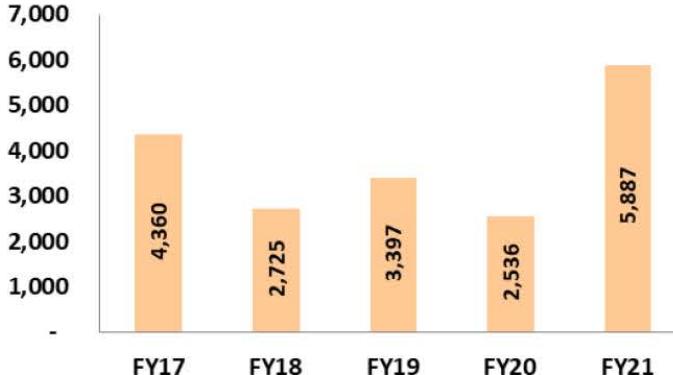


METRO - ELEVATED (₹ mn)

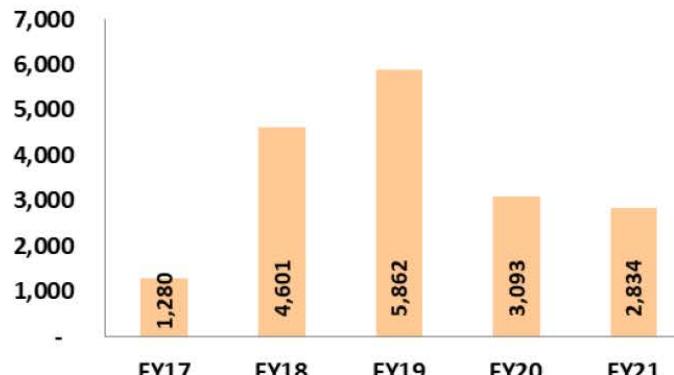


REVENUE – KEY CONTRIBUTORS

FLYOVER & BRIDGES (₹ mn)



ROADS (₹ mn)



CIVIL & OTHERS (₹ mn)



OUR MARQUEE CLIENTS

METRO & RAILWAYS



FLYOVER & BRIDGES



CIVIL AND OTHERS



UPRNNL



EQUIPMENT BANK



TBM Machine



Piling Machine



Casting Yard



Dumper / Tipper



RMC Plant



Segment Rolling

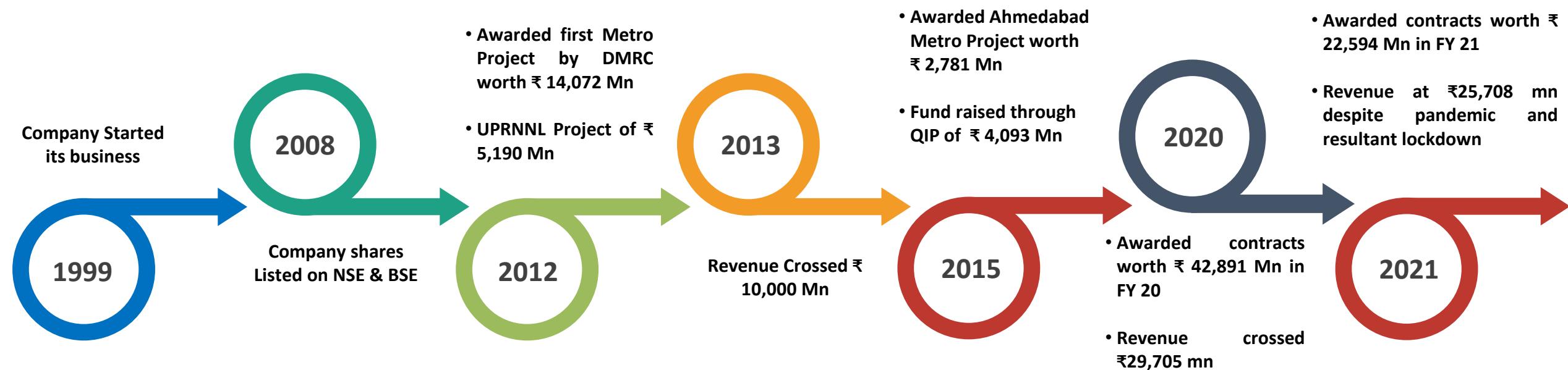


Launching Girder



Bitumen Plant

OUR JOURNEY SO FAR



SOME OF OUR COMPLETED PROJECTS



ESIC - Alwar



KSB Underpass, Pune



Sky Walk – Mumbai Project



Delhi Underground Metro



SOME OF OUR COMPLETED PROJECTS....1

Delhi Elevated Metro



Amar Mahal Flyover



Ahmedabad Metro



BKC- Chunabhatti Flyover



KEY ONGOING PROJECTS – MUMBAI METRO



KEY ONGOING PROJECTS



RML, Lucknow



Pune Elevated Metro



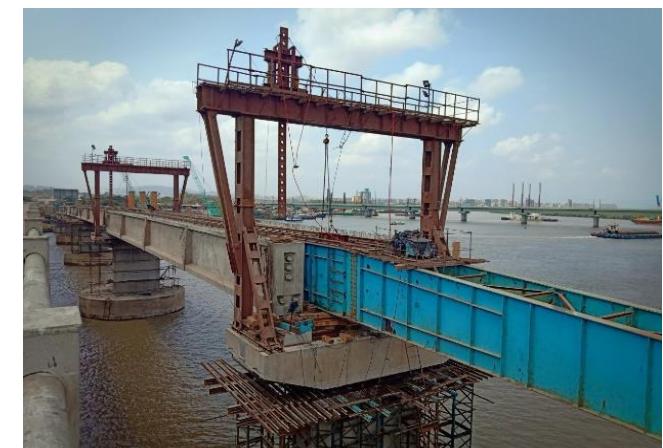
Chhedanagar Flyover



Kalwa Bridge Thane

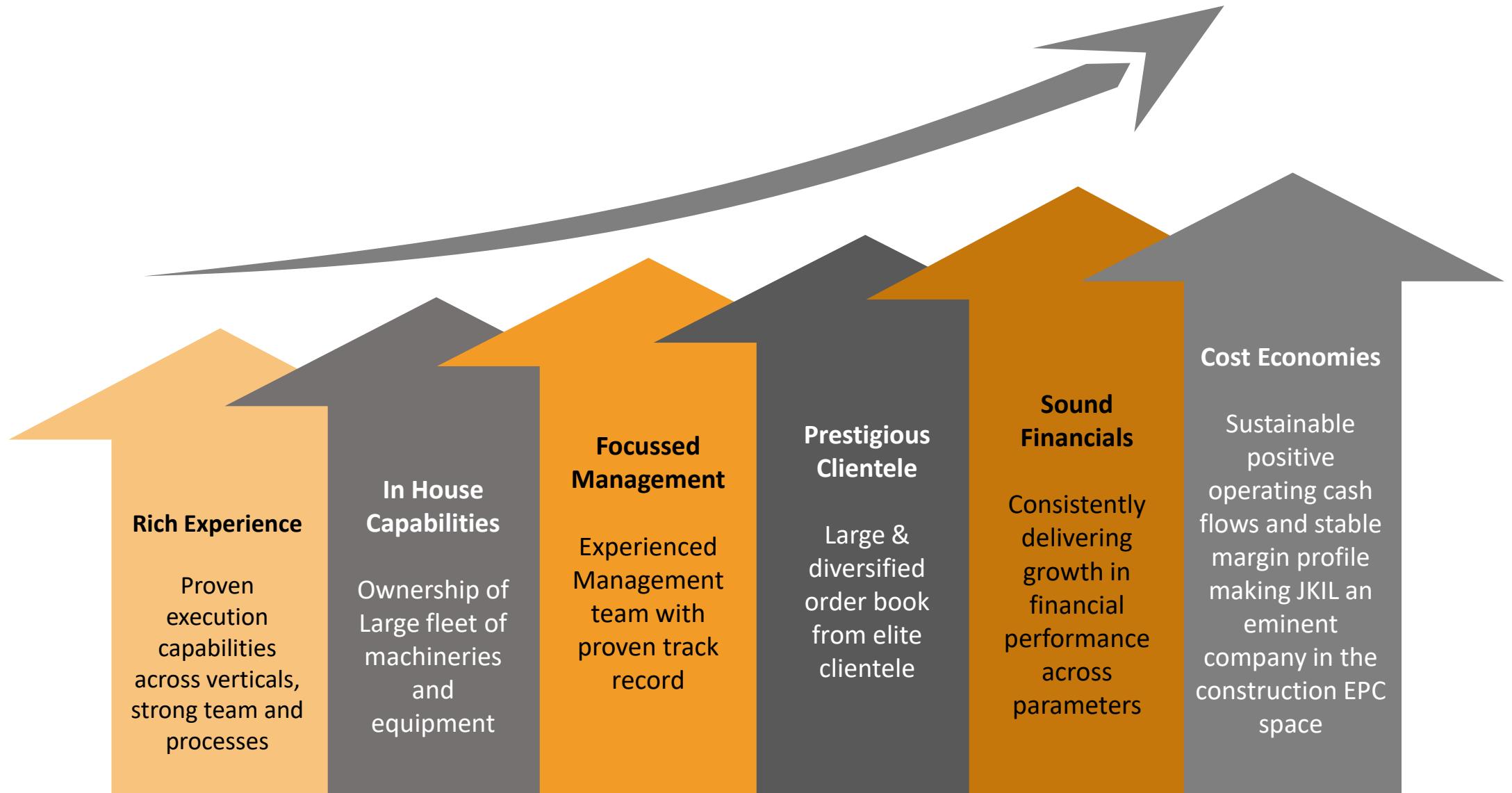


SCLR Flyover



JNPT

KEY STRENGTH



EXECUTIVE DIRECTORS



**Mr. Jagdishkumar Gupta
Executive Chairman**

Mr. Jagdishkumar Gupta, the architect of JKIL, is a first generation entrepreneur and has led the company in undertaking projects of varied complexities and scale. It is his vision, passion, zeal and indefatigable energy which has been instrumental in shaping the company's growth path. He has over 50 years of experience in Infrastructure sector in India.



**Mr. Kamal Gupta
Managing Director**

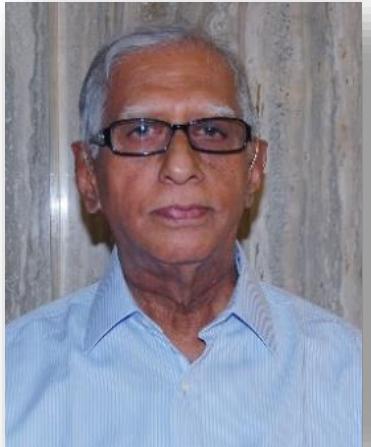
Graduated with Bachelors in Civil Engineering. He is associated with JKIL since inception. Has an experience of more than 23 years in construction field. Plays a vital role in execution of projects within the stipulated time frame. He looks after the civil construction works, metro railways, etc



**Mr. Nalin Gupta
Managing Director**

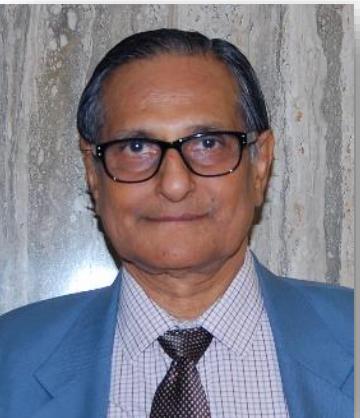
A commerce graduate and Member of Indian Institution of Bridge Engineer. He is associated with JKIL since inception. Has an experience of more than 23 years in construction field. Instrumental in setting and developing the piling business. He looks after construction of subway, elevated metro, underground metro, flyovers, rail over bridges etc.

INDEPENDENT DIRECTORS



Dr. R. Srinivasan

- Holds a Doctorate in Banking and Finance
- Served as CMD of Bank of India and Allahabad Bank.
- Serving on board of several companies focused on software, pharmaceuticals, gems & jewellery, tea, paint in addition to mutual fund industry.



Mr. Padmanabh P. Vora

- Chartered Accountant with over 32 years experience in finance, banking and management.
- Served as the Chairman-cum-Managing Director of the Industrial Development Bank of India from which he retired in 2003.



Mr. Padam Prakash Jain

- M. Com and Diploma in Management from FMS, Delhi. Besides, he is an Associate of Indian Institute of Bankers and Chartered Institute of Bankers, London.
- He has been a senior commercial banker /Investment banker with more than 39 years.



Ms. Archana S. Yadav

- Chartered Accountant with over 15 years of experience.
- A PGDBM holder, she has also Cleared Forensic Audit & Fraud Detection Course by ICAI
- She has been Appointed as GST Faculty by ICAI for knowledge sharing.

OUR CORE TEAM



Arvind Gupta

Chief Financial Officer



Poornima Reddy

Company Secretary & Compliance Officer



Mayank Kumar Jain

Head Transportation-Project



S.M. Thorat

Vice President (Projects)



Ravindra M Kulkarni

Vice President (IT, Admin & HR)



R. B. Singh

Regional General Manager



Rajan Sharma

Associate Vice President Projects



Dharmendra Singh

QAQC Head



Puneet Srivastava

Head Planning



Iftekhar Ahmed

Senior General Manager



Dinesh Kumar Misra

Sr. General Manager



Praveen S Dongre

(Sr. General Manager – Safety)



Somesh Pandey

General Manager



P K Prabhakaran

DGM Tender



Urin Wanbanterng

Manager Tunnel

STRATEGIC PRIORITIES

At JKIL, we are attractively placed to carve out larger projects. We would bid for and undertake large projects which meets internal profitability benchmark, **thereby strengthening our Revenue Visibility**

Most sustainable companies have less debt and high net worth; we expect to **remain low net debt across the foreseeable future**

We have made sustained investment in cutting-edge technologies and equipment over years. **Higher asset churn will help reduce our future capex investments, leads to better absorption of fixed cost thereby enhancing the returns**



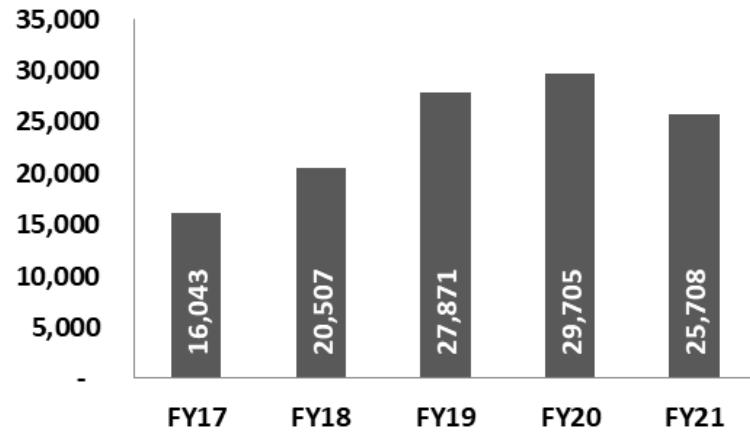
Increase in scope of existing projects help us in better absorption of our administration cost thereby enhancing our profitability

Though we have amassed large qualifications, we are open for entering into any strategic alliance which enhances our pre-qualification strengths, wherever required

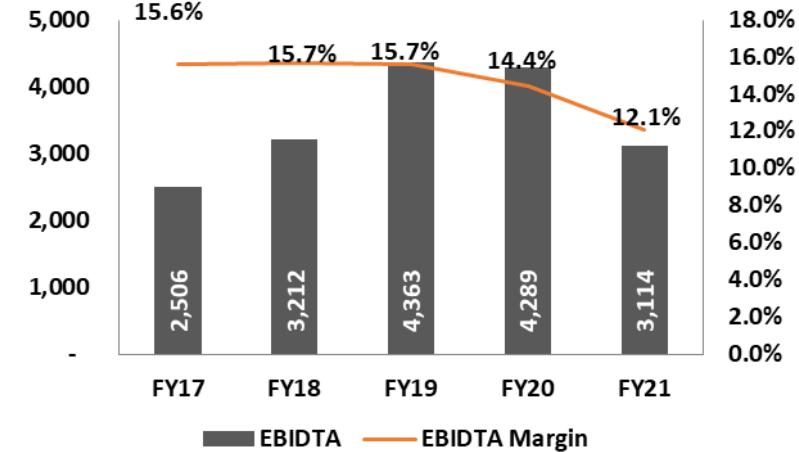
To be able to ahead of the curve vis-à-vis competition, we have imbibed a culture of operational discipline. We believe that we need to constantly validate the same and improvise to enhance returns

KEY FINANCIAL INDICATORS

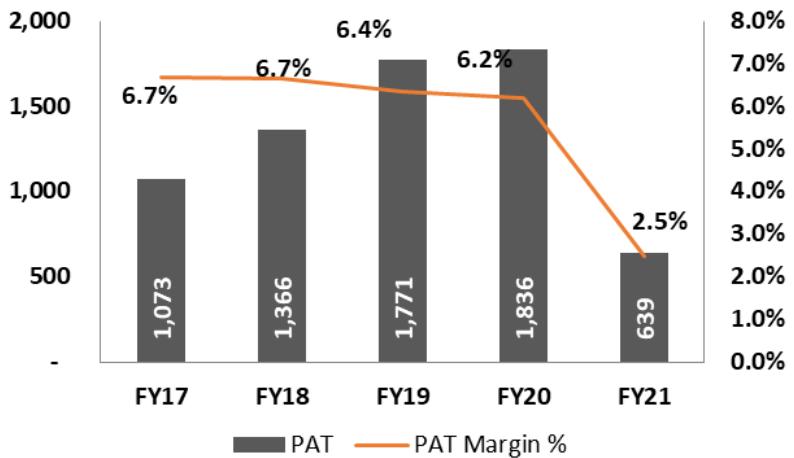
Revenue from Operations ₹ Mn



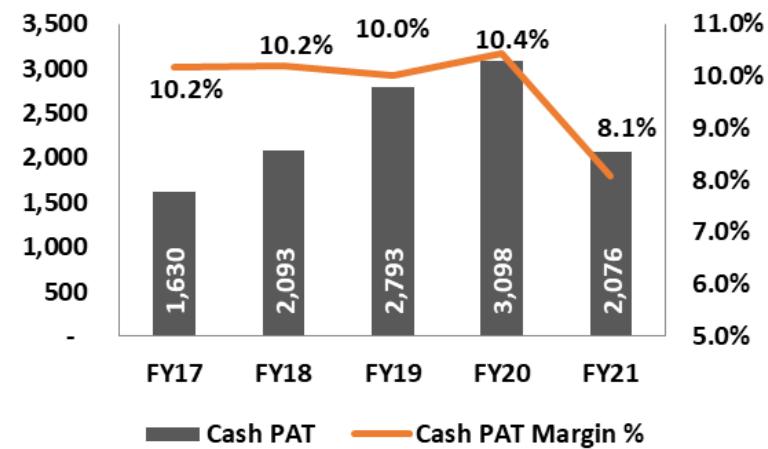
EBIDTA ₹ Mn



PAT ₹ Mn

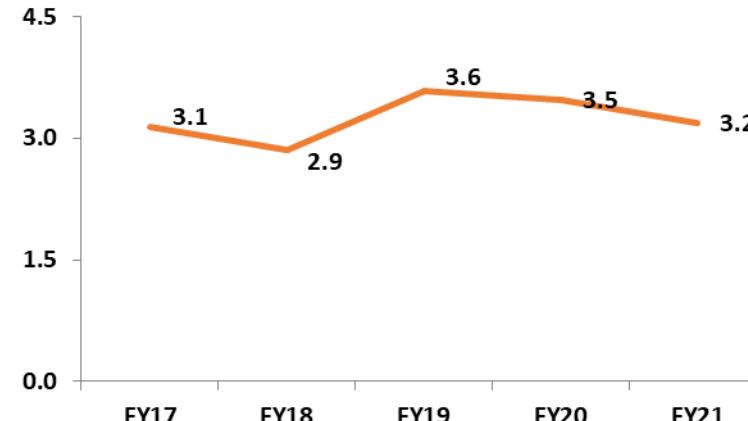


Cash PAT ₹ Mn

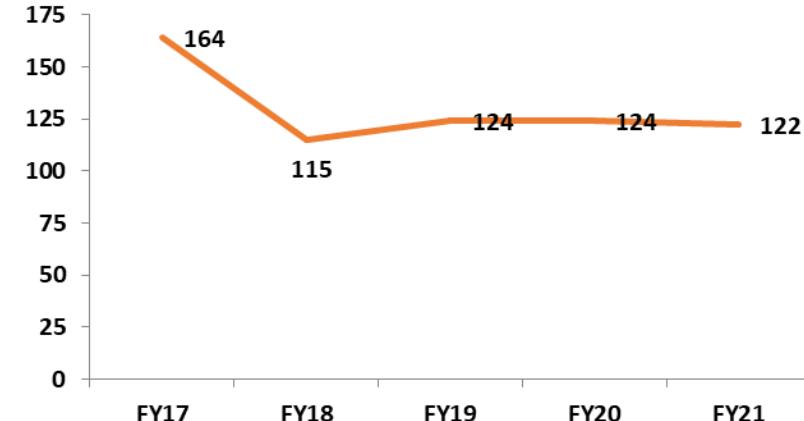


KEY RATIOS

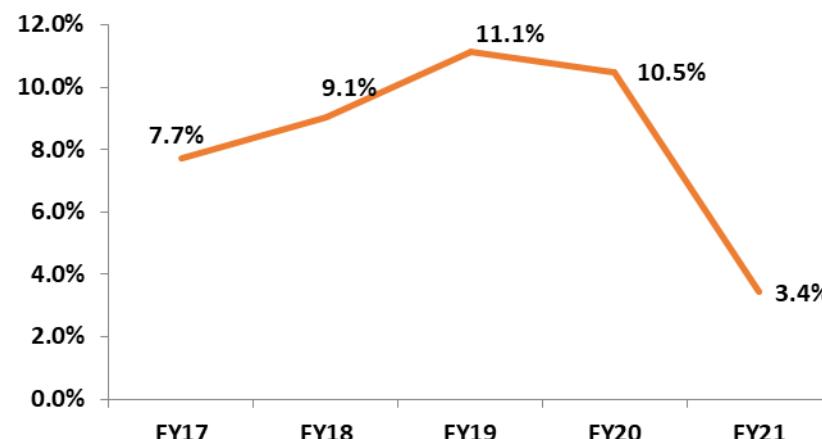
Asset Turnover Ratio



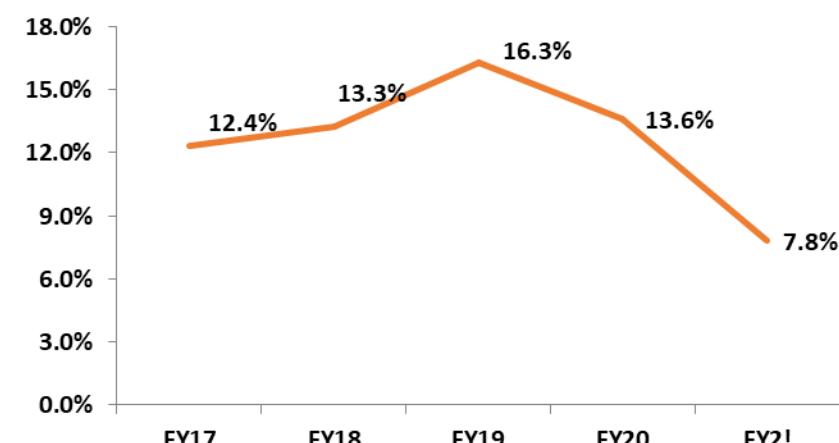
Working Capital Days



ROE



ROCE



PROFIT & LOSS

Particulars (₹ In Mn)	FY17	FY18	FY19	FY20	FY21
Revenue from Operations	16,043	20,507	27,871	29,705	25,708
Cost of Material Consumed	9,659	12,087	17,203	18,169	16,121
Employee Expenses	1,267	1,971	2,477	2,987	2,312
Other Expenses	2,611	3,237	3,828	4,260	4,162
EBIDTA	2,506	3,212	4,363	4,289	3,114
EBIDTA Margin	15.6%	15.7%	15.7%	14.4%	12.1%
Other Income	311	285	281	283	253
Depreciation	556	727	1,022	1,263	1,437
EBIT	2,260	2,770	3,622	3,310	1,930
EBIT Margin	14.1%	13.5%	13.0%	11.1%	7.5%
Finance Cost	662	703	939	977	1,044
Profit before Tax	1,598	2,067	2,683	2,333	886
PBT Margin	10.0%	10.1%	9.6%	7.9%	3.4%
Tax	525	701	912	497	247
PAT	1,073	1,366	1,771	1,836	639
PAT Margin %	6.7%	6.7%	6.4%	6.2%	2.5%
Cash PAT	1,630	2,093	2,793	3,098	2,076
Cash PAT Margin %	10.2%	10.2%	10.0%	10.4%	8.1%

BALANCE SHEET

Particulars (₹ in Mn)	As at Mar 2021	As at Mar 2020	Particulars (₹ in Mn)	As at Mar 2021	As at Mar 2020			
ASSETS								
Non-Current Assets								
Property, plant and equipment								
	8,056	8,545	Equity Share Capital	378	378			
Capital work-in-progress	1,498	987	Other Equity	18,491	17,931			
Financial Assets								
Investments	16	12	Total - Shareholders' funds	18,869	18,310			
Other Financial Assets	2,668	3,003	LIABILITIES					
Other Non Current Assets	609	484	Non-Current Liabilities					
Total - Non-Current Assets	12,847	13,031	Financial Liabilities					
Current Assets			Borrowings	580	978			
Inventories	2,861	3,126	Lease Liability	189	192			
Financial Assets			Provisions	16	9			
Trade Receivables	6,198	6,448	Deferred Tax Liabilities (Net)	246	274			
Cash and Cash Equivalents	457	591	Total - Non-Current Liabilities	1,032	1,452			
Bank balances other than Cash and Cash equivalents	5,528	4,359	Current Liabilities					
Loans	107	105	Financial Liabilities					
Other Financial Assets	430	660	Borrowings	4,070	4,787			
Other Current Assets	8,021	8,475	Trade Payables	4,578	4,604			
Total - Current Assets	23,603	23,764	Lease Liabilities	172	146			
TOTAL - ASSETS	36,450	36,795	Other Financial Liabilities	3,129	3,655			
			Other Current Liabilities	4,600	3,841			
			Total - Current Liabilities	16,550	17,033			
			TOTAL - EQUITY AND LIABILITIES					
				36,450	36,795			

For further information, please contact



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