



J. Kumar

J. Kumar Infraprojects Limited

We dream... So we achieve...

AGENDA

- Company Overview
- Business Strategy
- Order Book
- Key Highlights
- Appendix
 - A. Financial Highlights
 - B. Major Projects Completed
 - C. Major Projects Under Execution





Company Overview

J. Kumar Infraprojects Limited, promoted by Mr. Jagdishkumar M. Gupta was incorporated in the year 1999 with an object to carry on the business as a builders, contractor or sub contractor. Our core competence and expertise is in the field of Transportation Engineering, Civil Construction, infrastructure development and Piling.

We went public in the year 2008 and stocks are listed at BSE and NSE. In last 17 years the Company has positioned as a guiding star for delivering complex Infraprojects with a proven track record of timely completion.

We have expanded our operations in major states namely Maharashtra, Delhi, Gujarat, Rajasthan and Uttar Pradesh. We endeavor to broaden our base and presence to the entire nation.

We have a track record of efficaciously completing 81+ projects, and are focusing our resources in completing of ongoing projects under execution comprising of Rs. 82,890 Mn as on 30th September, 2016 in our order book. We have received projects of Rs. 17,941 Mn. We are rated "IND A+" for Fund based limit, "IND A1+" for non fund based limit and "IND A1+" for CP by India Ratings and are recognized as Class IA contractor with the Various Public Works Department.

We are an ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 certified company.

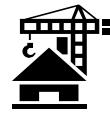


Business Verticals



Transportation Engineering

- Metro Rail (Underground & Elevated)
- Flyovers, Bridges & Roads
- Urban Infra
- Pedestrian Subways
- Airport Runways



Civil Construction

- Hospital cum Medical College
- Railway Terminus & Station
- Other Civil Constructions
- Commercial Building
- Sports Complex
- Swimming Pools



Irrigation

- Earthen Dams
- Minor Irrigation Tanks
- Spillways
- Canals



Piling

- InsituCast Piling
- Precast Piling
- RIM Piling

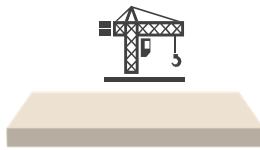


Milestones

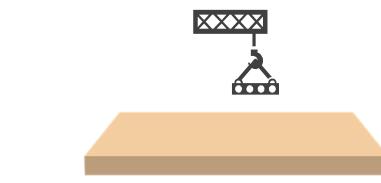


1980

Business Started



2008
Listed on BSE & NSE
on Feb 12, 2008 by
raising Rs. 715
million



2012

Awarded with DMRC
Project worth Rs. 14,072
MN & UPRNNL Project of
Rs. 5,190 MN



2013

Revenue Crossed Rs.
10,000 MN



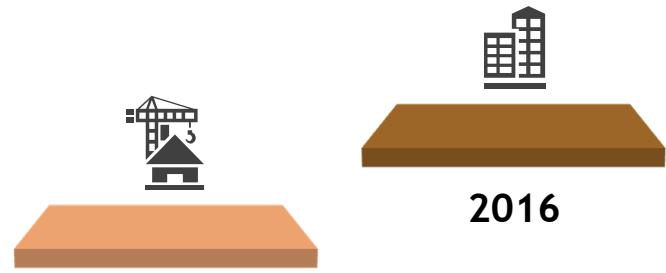
2013

Revenue Crossed Rs.
10,000 MN



2015

- Awarded with Ahmedabad Metro Project worth Rs. 2,781 MN
- Fund raised through QIP of Rs. 4,093 MN



2016

Awarded With Mumbai
Metro Projects worth
Rs. 67,174 MN



Our Key Strengths



Operational capability in different types of infrastructure projects

- We have wide ranging capabilities in different infrastructure verticals including transport engineering, civil construction, irrigation and piling
- We have successfully completed complex structures with innovative techniques and are a preferred urban infrastructure company



Experienced management team with proven execution capabilities

- Our Company is spearheaded by **Mr. Jagdishkumar Gupta**, Executive Chairman having over 3 decades of experience and well managed by our Managing Directors **Mr. Kamal Gupta** and **Mr. Nalin Gupta**, both backed with over 19 years of experience in constructing and managing infrastructure projects
- We have a highly experienced and qualified team to support the top management having an overall strength of about **3000 employees**



Increasing and diversified order book

- Our order book has grown from Rs.12,604 Mn. in March 2011 to Rs **82,890 Mn.** as on 30th September, 2016.
- We have a well diversified order book in all business vertices including metro (Underground and elevated) Civil Construction - ESIC hospital cum Medical College, roads, bridges, flyovers, pedestrian subways, skywalks, storm water drainage, buildings, canals and piling projects. Our expertise across verticals ensures de-risking our business model and widening the scope of our business.



Large fleet of owned machineries and equipments

- We have a large fleet of owned machinery and equipment providing us with the requisite flexibility and efficiency to execute projects with ease
- This model allows us to drastically reduce our dependence on rented equipment, thereby increasing our efficiency combined with **cost effectiveness and timely execution of projects**



Geographical Advantage

- With Maharashtra being our focus area and majority of our projects geographically concentrated in and around the state, we have a strategic edge over our peers in terms of local expertise and **reduced lead time for mobilisation of manpower and equipment**
- These benefits result into optimal utilization of resources and consequent cost benefits



Stellar financial performance over a period of time generating value for shareholders (As on 31-03-2016)

- EBITDA margin of ~18.89% and a PAT margin of ~7.32%.
- Debt Equity ~ 0.25, which is lowest in the Industry & High Return Ratios (ROE- 8.04% & ROCE ~ 13.38%)**



Key Management Profile



Mr. Jagdishkumar Gupta - Founder Promoter & Executive Chairman

- Instrumental in setting up and for the growth of JKIL. Under his leadership, since its modest start in the year 1980, JKIL has expanded and grown as a Registered Class I-A construction company
- His acumen has been instrumental in the Company's turnover crossing Rs. 14,000 Mn mark
- His counsel has guided us in successfully completing numerous projects like construction of roads, bridges and flyovers, elevated metro, underground metro, airport contracts etc.



Mr. Kamal Gupta - Managing Director

- Graduated with Bachelors in Civil Engineering
- Associated with JKIL since 1997 . Has an experience of more than 19 years in construction field
- Plays a vital role in execution of projects within the stipulated time frame and has successfully completed various projects such as elevated metro, Highway, Roads, flyovers, skywalks, swimming pool and rail over bridges. Presently he is looking after the civil construction works, metro railways, and flyovers amongst others.



Mr. Nalin Gupta - Managing Director

- Graduated with a degree in B. Com and Member of Indian Institution of Bridge Engineer
- Associated with JKIL since 1997 and carries with him an experience of over 19 years
- instrumental in construction work related to roads and its widening, construction of subway, elevated metro, underground metro, flyovers and rail over bridges amongst others. Played a vital role in guiding the Company in setting and developing the piling business



Other Board of Directors

Kusum J. Gupta Director	<ul style="list-style-type: none">• She has been associated with the company since May 2014 , and joined as ‘women director’
Padmanabh P. Vora Independent Director	<ul style="list-style-type: none">• He is a Chartered Accountant by profession and has over 32 years experience in finance, banking and management• He has held several prestigious positions in the industry such as serving as the Chairman-cum-Managing Director of the Industrial Development Bank of India from which he retired in 2003
Dr. R. Srinivasan Independent Director	<ul style="list-style-type: none">• He holds a Doctorate in Banking and Finance, and has extensive managerial expertise and has• He has held several senior managerial positions as Chairman and Managing Director of Bank of India and Allahabad Bank. He is also serving on board of the several companies focused on software, pharmaceuticals, gems & jewellery, tea, paint in addition to mutual fund industry
Ashwani Kumar Independent Director	<ul style="list-style-type: none">• He is a Post Graduate from Allahabad University and has over four decade of experience in Income Tax Department• He joined the Indian Revenue Service in November 1973 and retired as Chief Commissioner of Income Tax from Chennai
Ajit Singh Chatha Independent Director	<ul style="list-style-type: none">• He graduated with Honors in Electrical Engineering from Government Engineering College, Jabalpur• He joined the I.A.S cadre of Punjab in 1963 and held wide range of assignments from the field to the secretariat such as Deputy Commissioner, Managing Director, Joint Secretary, Principal Secretary and Chief Secretary



Key Managerial Personnel

Management	Background
S.M. Thorat Vice President (Projects)	<ul style="list-style-type: none">• He has a bachelor's degree in civil engineering from Pune University and has over five decades of experience.• He retired as a Superintendent Engineer after 37 years of service in PWD, Maharashtra, and has extensive experience in planning and execution of various bridges, roads, flyovers and multi storied buildings and administration.• He has been associated with the Company since 1995 and since joining he has executed several key transportation engineering projects.
Ravinder Kulkarni Vice President-Projects, IT, Human Resources and Administration	<ul style="list-style-type: none">• He holds a Diploma in civil engineering from Government Polytechnic, Solapur and has over 37 years of experience in various areas such project planning and execution of various works such as bridges, roads and flyovers, spillway dams and piling.• He has been associated with various government & private institutions including junior engineer with the Maharashtra Irrigation department.• He has been associated with the Company since 2011. He is responsible for system development and implementation of the same in our Company. He is also responsible for review of progress of various Projects.
R. B. Singh General Manager (Projects)	<ul style="list-style-type: none">• He holds a bachelor's degree in civil engineering and also has a masters in construction, management from NICMAR, Pune in 1998 and has over 25 years of experience in project planning & management, budgeting, site co-ordination, resource planning & construction management.• Prior to joining us, he has worked with ILFS Engineering and Construction Company Limited, Punj Lloyd Limited and Gammon India Limited.• He has been associated with our Company since 2011. He successfully executed ESIC Medical College Project at Alwar , and currently executed Lakhnaw Project
Dhiman Majumdar Project Head - Underground DMRC (CC-20)	<ul style="list-style-type: none">• He is a Bachelor in Engineering in Civil and has over 28 Years of experience in Civil Project Planning & cost control, Tendering, etc• He is associated with our company since 2012. He currently handles DMRC Project CC-20.



Key Managerial Personnel

Management	Background
Peter Andrikopoulos Project Manager	<ul style="list-style-type: none">He hold ASCE (American Society of Civil Engineers), TEE (Certified Licensed Civil engineers of Greece), Qatar Attestation (Attested Civil Engineer by Qatar's U.S. Embassy) certification .he has over 35 years experience TBM Related works and area Manager . He has also worked in Delhi Project of our CompanyHe is Currently Handling Mumbai Metro package 5 as project Manager
I. Haluk Emre Project Manager	<ul style="list-style-type: none">He hold Civil Engineering degree in 1976 from Middle East Technical University Ankara - Turkey and has over 37 years experience . He has key skill in EPC Project Management , Construction management , planning Management , Cost Control , Consortium management and budget and cash management and Experience of FIDIC form of ContractHe is Currently Handling Mumbai Metro package 6 as project Manager
Urin Wanbanterng Manager Tunnel	<ul style="list-style-type: none">He hold Bachelor Degree in Faculty of Civil Engineering Rangsit University has 17 years underground Construction Experience .He is currently working at package 5 as Manager Tunnel.
Dharmendra Singh QAQC Head	<ul style="list-style-type: none">He hold B Sc (Physics, Chemistry, Maths) First Class, from University of Allahabad India in 1984 and B E (Civil Engineering) First Class Honours, from University of Gorakhpur, India in 1989 . He has 27 years of experience of solid experience in Infrastructure construction (Underground rail, flyovers & roads) projects & building construction projects. Skilled in project management, construction quality assurance and quality control. International work experience of 15 years in Singapore .He is currently working at package 5 as QAQC Head



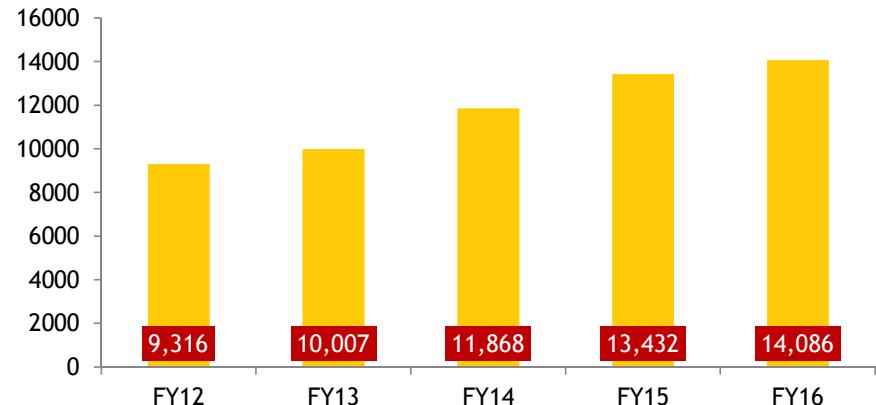
Key Managerial Personnel

Management	Background
Shirish A. Kulkarni Vice President (Projects)	<ul style="list-style-type: none">• He holds a masters degree in geology and has over 25 years experience in soil investigation, rock anchoring, piling / micro piling, construction of diaphragm wall and rotary piling work for various types of structures.• He has worked with DBM Geo-technics and Constructions Private Limited and Consolidation Foundations Limited.• He has been associated with our Company since 2006. He currently oversees and heads the piling division of our Company.
P. K. Prabhakaran DGM Tender	<ul style="list-style-type: none">• He holds a diploma in civil engineering from Department of Technical Education, Kerala.• He retired as Deputy Executive Engineer with PWD, Maharashtra. He was associated with PWD Maharashtra for 37 years. He has extensive experience in planning and execution various road works, reclamation works, building works, creek bridge work and road work.• He has been associated with us since 2004 and currently looks after tender work and liaising with various government departments.
Anand Sahapur DGM (Projects)	<ul style="list-style-type: none">• He holds a diploma in civil engineering and has over 34 years of experience in Project Planning, Management and Execution.• He is currently handling JNPT Highway Projects.
Arvind Gupta Chief Financial Officer	<ul style="list-style-type: none">• He is a Chartered Accountant and has over 14 years of experience in Accounting, Taxation and Auditing.• He has been associated with our Company since April, 2010 and currently handles finance, accounts and taxation.
Poornima Reddy Company Secretary & Compliance Officer	<ul style="list-style-type: none">• She is a Company Secretary, LLB and P.G. Diploma in Financial Management having more than 15 years of experience.• She has been associated with our Company since July, 2007 and currently handles secretarial and legal matters.

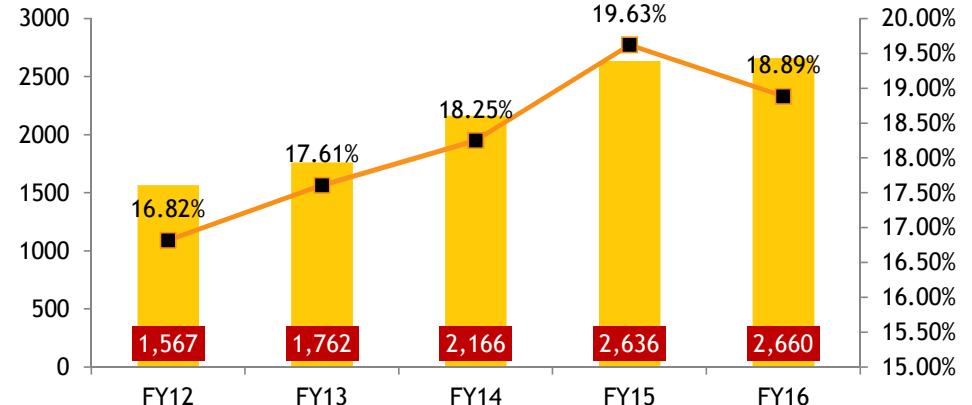


Key Financials – Over the years

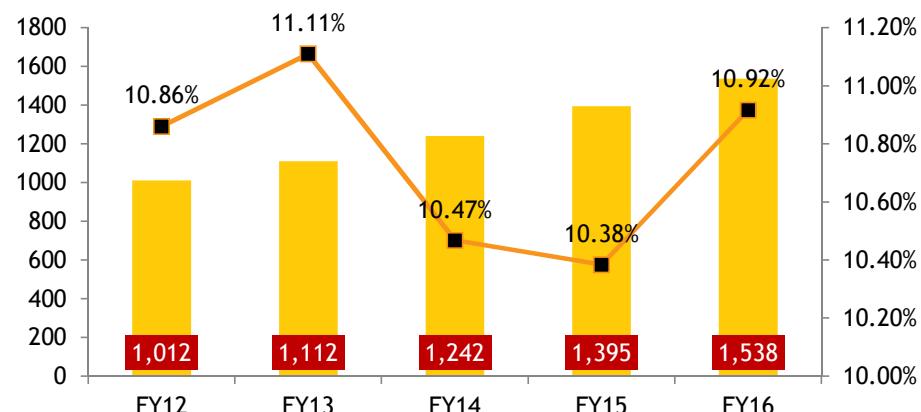
Turnover (Rs. in Mn)



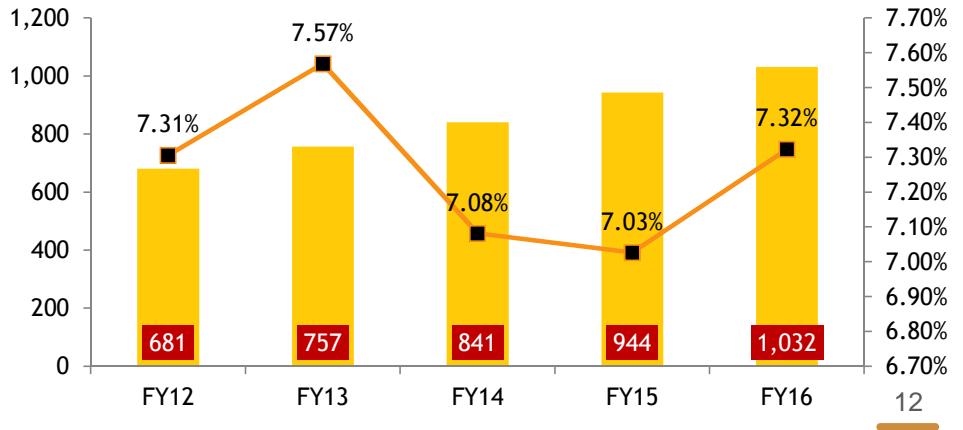
EBIDTA (Rs. in Mn) & EBITDA Margin



PBT (Rs. in Mn) & PBT Margin

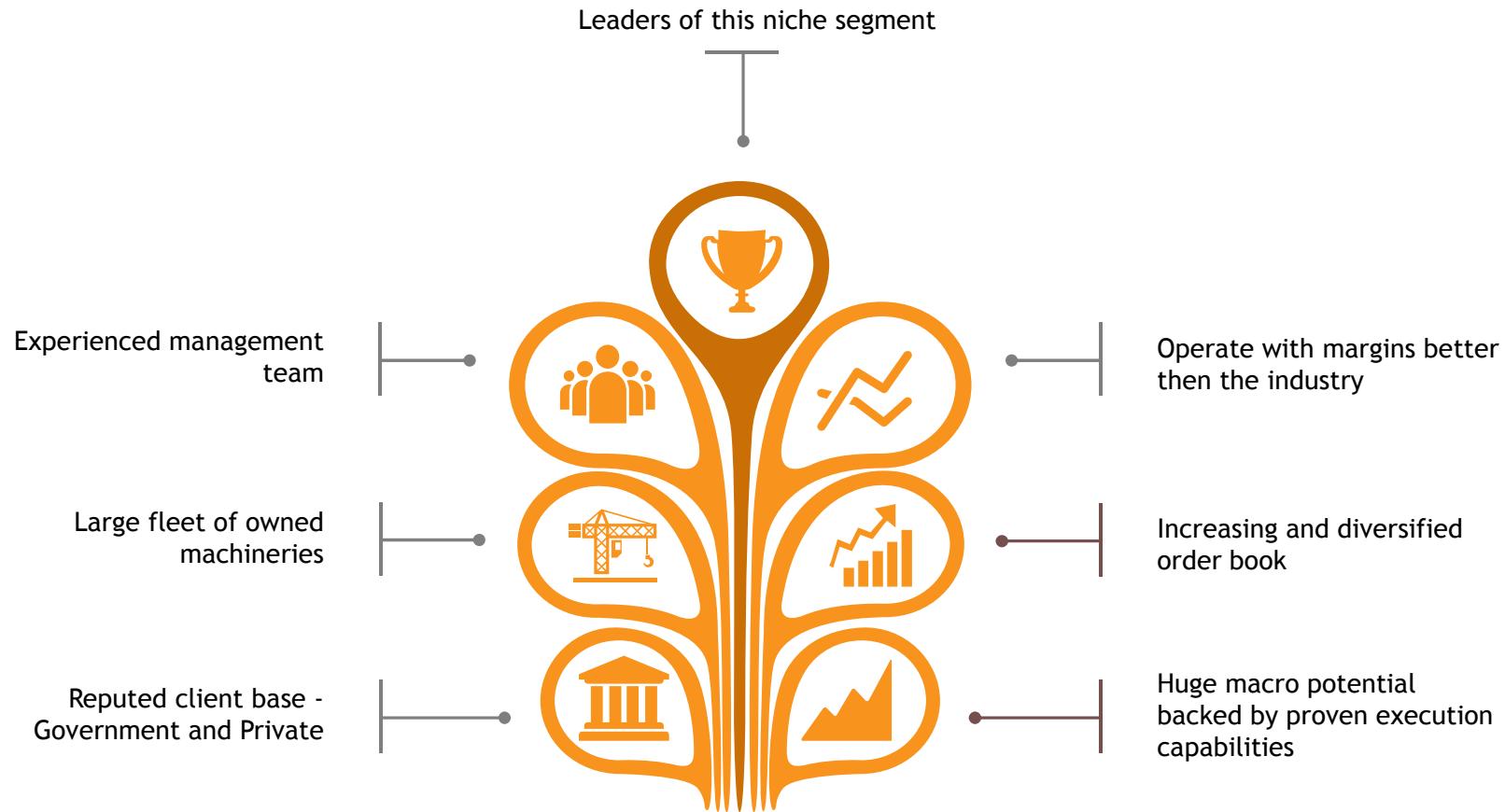


PAT (Rs. in Mn) & PAT Margin



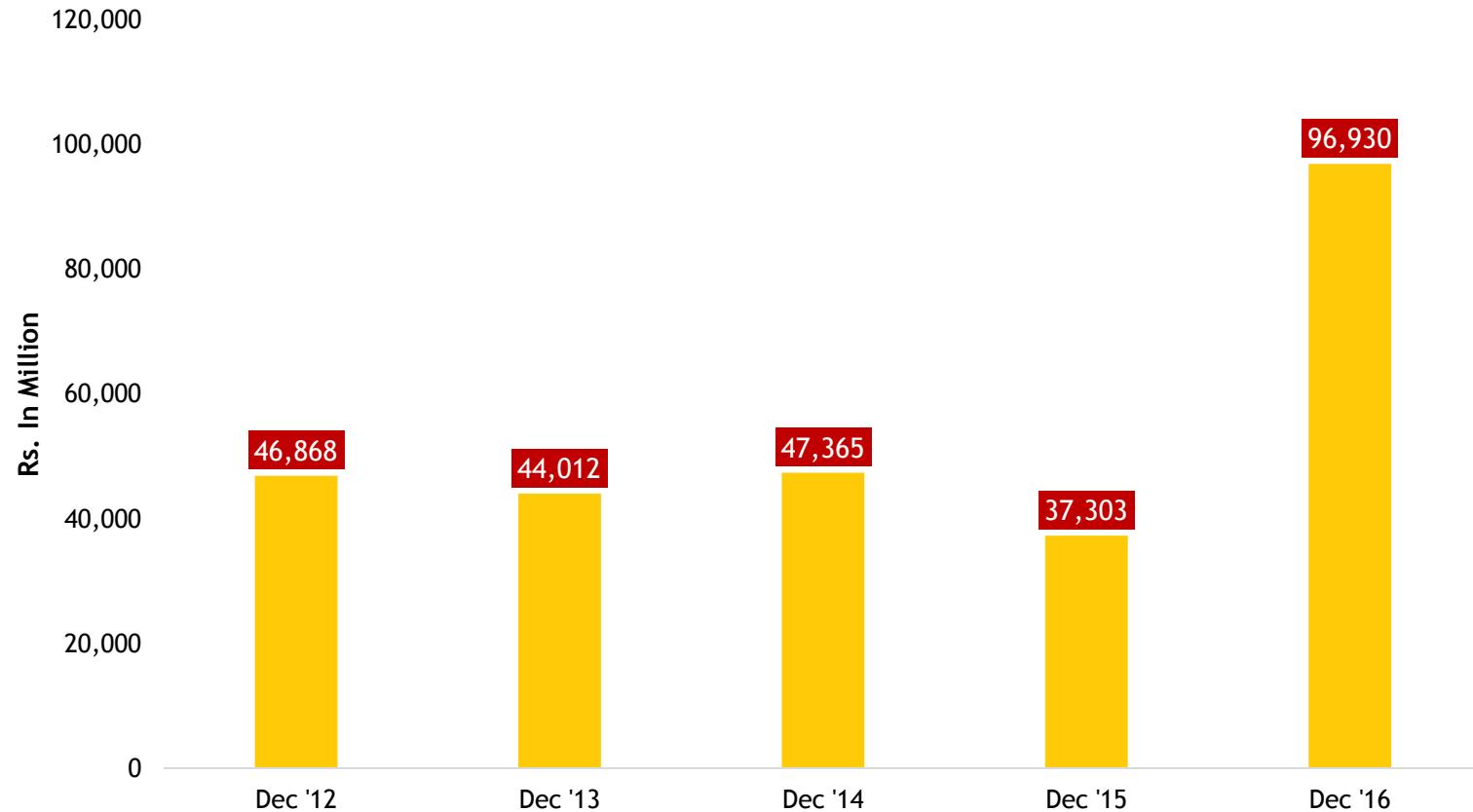


Key Highlights





Growth in Order Book

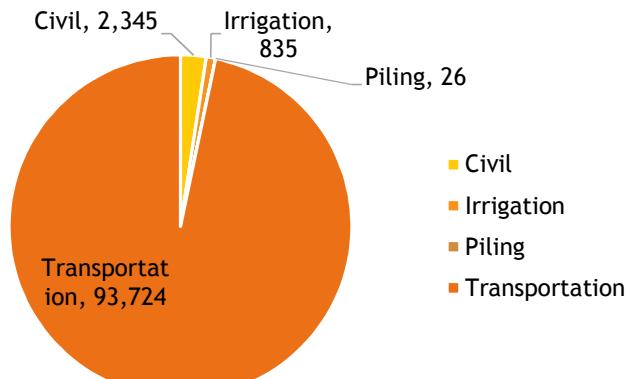


Our Company has a strong order book

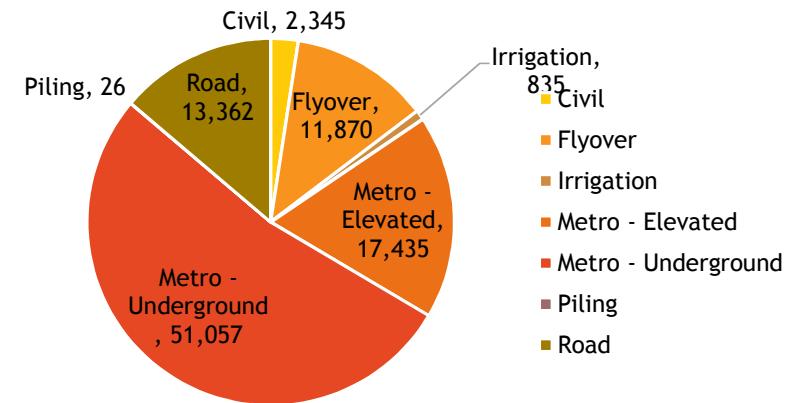


Order Book Details

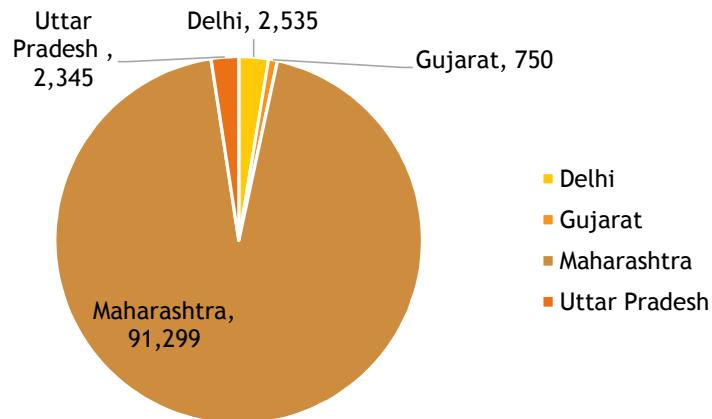
Segment Wise Break-up



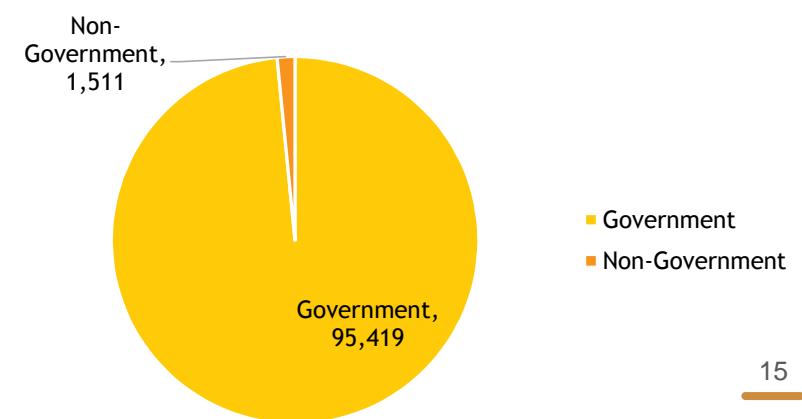
Sub-segment Wise Break-up



Geographical Break-up



Govt./Non Govt. Break-up

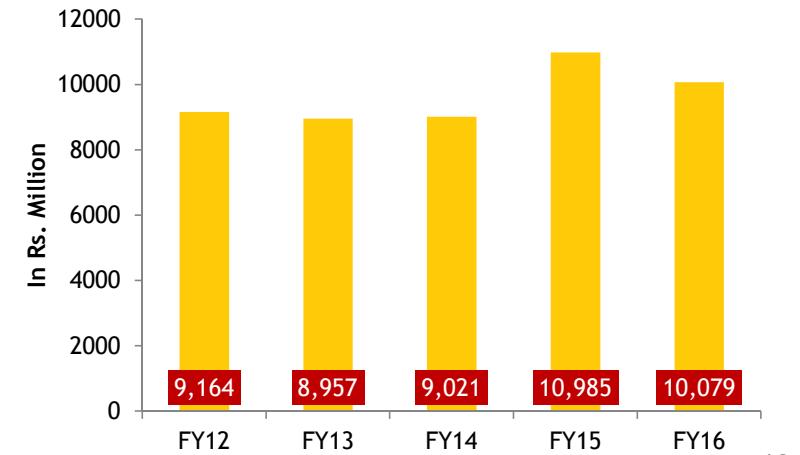




Overview – Transport Engineering

- In this business vertical, we are engaged in construction of Metro Rail (Underground & Elevated) Mono Rail, ROB's, RUB's, roads, flyovers, bridges, skywalks, airport runways and storm water drainage works
- We have over 2 decades of experience in transport engineering
- We undertake design and construction projects to the client's specified requirements on turnkey basis
- We have the requisite capability to construct complex flyovers, with minimum disruption in urban areas and latest methods and techniques
- Our projects have an average execution period of 2 to 5 years

Revenue - Transport Engineering

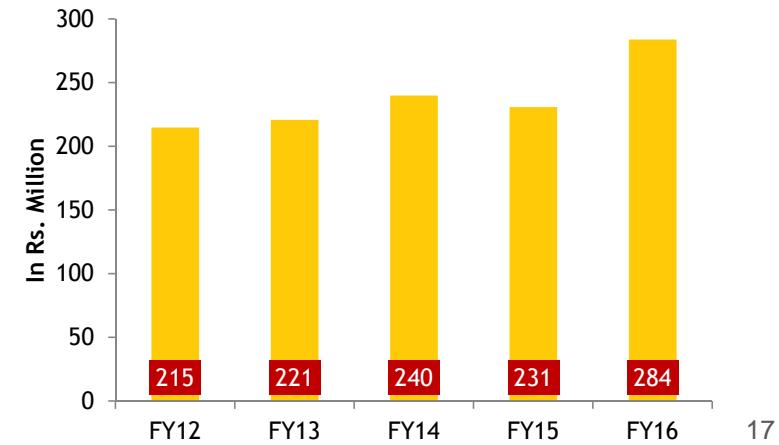




Overview – Piling

- Piling is a specialized activity carried out with hydraulic piling rigs
- We build pile foundations for buildings and flyovers, marine structures and offshore platforms
- In 2007 we started a new piling division and We are one of the leading piling contractors in the country
- Currently we have a fleet of 25 hydraulic piling rigs catering to major real estate and infrastructure companies
- These contracts have an average execution period of 3-6 months
- **Piling provides us huge opportunities with superior margins**

Revenue - Piling





Large Fleet of Owned Machinery & Equipment



We believe that ownership of machineries and equipment is our key to timely completion of projects and consequently higher operating margins.



Our Company owns a large fleet of construction equipment and machinery including 4 Tunnel Boring Machines and 25 hydraulic piling rigs



Ownership of equipment, coupled with PAN India Presence enables efficient movement of equipment amongst our various construction sites



Reduces our dependence on leased equipment available at higher cost

Sr. No.	Type of Equipment	No. of Units	Kind & Make
1	Tunnel Boring Machine	4	Terratec
2	Hydraulic Piling Rig	28	MAIT
3	Poplain/Excavators	19	Tata Hitachi/Komatsu
4	Dumper & Tripper	79	Tata/Ashok Leyland
5	JCB	52	JCB 3D/3DX/4DX
6	Concrete Batching Plant	19	Schwing Stetter
7	Transit Mixers	91	Greaves Cifa/ Schwing Stetter
8	Concrete Pump	18	Schwing Stetter/Putzmeister
9	Air Compressor	2	Atlas Copco
10	Rock Breaker	7	Atlas Copco/Fine 22X
11	Dozer	2	Komatsu/D-6-8-U
12	Vibratory Roller	15	Greaves Bomag
13	Soil Compactor	21	Greaves
14	Roller(static)	10	Kamal & Jessop
15	Gantry Cranes	33	Work shopmade
16	Cranes	44	ACE/HYPO/P&H 220
17	Generator	150	Kirloskar
18	Loader	6	Terex/Escort/JCB
19	Crusher Plant	3	Sandvik
20	Vibro Roller	15	Greaves
21	Boom Plecer	5	Putzmeister / Schwing Sretter
22	Earth Compactor	13	Volvo/JCB/Greaves

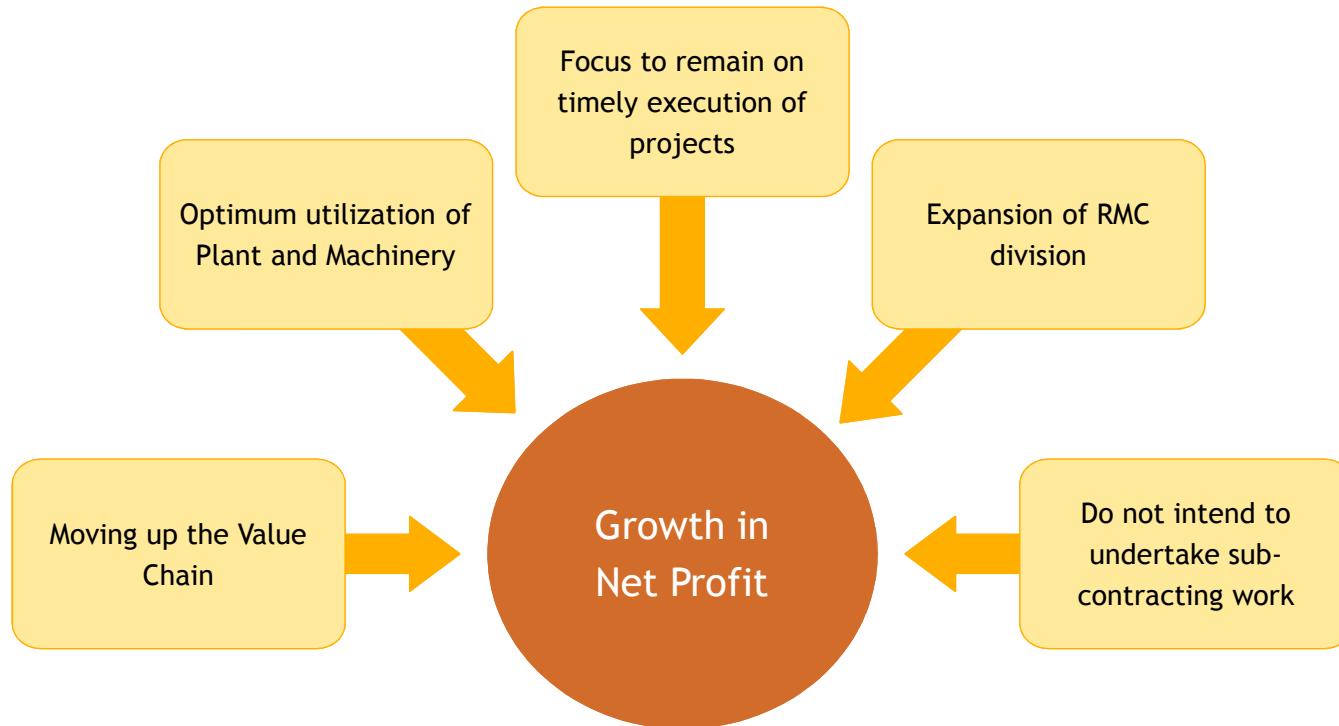


Business Strategy...1





Business Strategy...2



We are poised to capture the growing infrastructure market with our well established capabilities

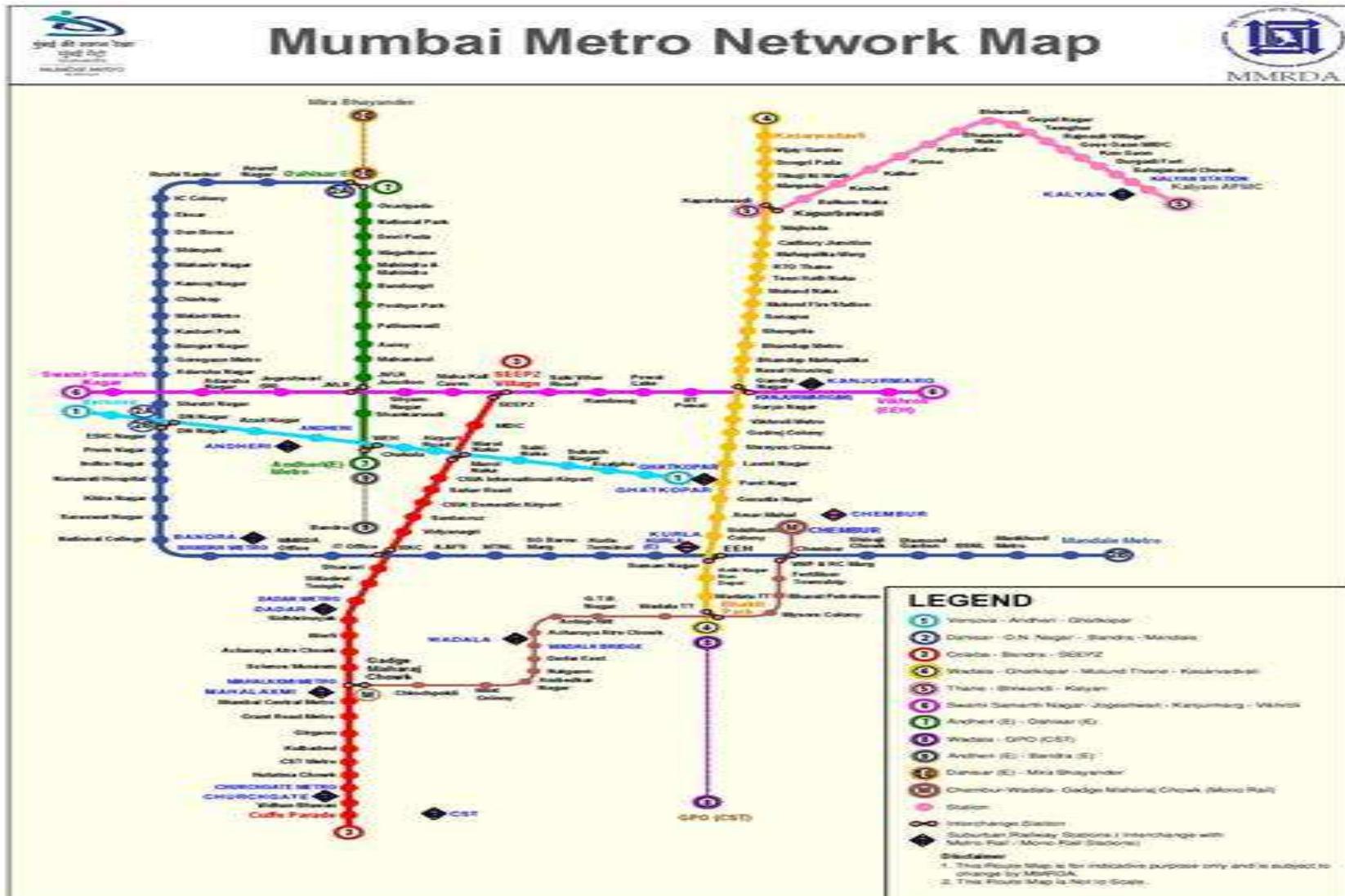
Metro Infra (Elevated / Underground)

Completed & Handed Over

- ✓ CC – 02 (Rohini Sector - 18 to Badi Corridor, New Delhi) for DMRC for INR 1528.3 Mn
- ✓ CC – 09 (Badli Mor to Jahangir Puri, New Delhi) for DMRC for INR 464.6 Mn
- ✓ CA -01 (Viaduct from Belapur to Kharghar Sect 14) for CIDCO Navi Mumbai Metro for INR 1459.6 Mn

Projects on verge of completion

- ✓ CC – 20 (Naraina Vihar to Delhi Cant underground Tunnel & Stations New Delhi) for DMRC for INR 3789.1 Mn completed 98%
- ✓ CC – 24 (Lajpat Nagar to Hazrat Nizamuddin stations up to Yamuna Vihar underground Tunnel & Stations New Delhi) for DMRC for INR 10282.8 Mn completed 84%
- ✓ Navi Mumbai Metro of CIDCO Depot & work shop design and construction for INR 1319.3 Mn completed 75%
- ✓ Navi Mumbai Metro of CIDCO Depot approach for INR 679.9 Mn completed 80%



Metro Infra (Elevated / Underground)

Recently Awarded Metro Projects

- ✓ Mumbai Metro Line 2 (Package-I & II) Dahisar (E)- D.N. Nagar (Andheri West Mumbai) for INR 13,440 million
- ✓ Mumbai Metro Line 3 (Package 5) - Underground Three Stations at CSIA Domestic, Sahar Road and CSIA International for INR 16,844.26 million & USD 69.66 million (Approx. Contract value INR 21,500 million)
- ✓ Mumbai Metro Line 3 (Package 6)- Underground four Stations at Dharavi, B.K.C. Vidya Nagri and Santa Cruz for INR 23,120.66 million & USD 81.05 million (Approx. Contract value INR 28,580 million)
- ✓ Mumbai Metro line 7 - Elevated viaduct Aarey Colony to Mahindra & Mahindra on Western Express Highway) for INR 3,600 million

Metro Infra (Elevated / Underground)

Key Highlights of the Awarded Mumbai Metro Contracts

- ✓ Awarded Contract of Mumbai Metro (Line -2, Line - 3 & Line -7)under EPC model vis-à-vis currently operational Package I (i.e. Ghatkopar to Versova) under PPP Model
- ✓ All the required permissions including Right of Way and Land for Casting Yard provided by Employer (i.e. MMRDA) on day Zero mitigating risk of time overrun
- ✓ Financially closure of the project with budgetary allocation from Central Government, State Government & JICA /ADB
- ✓ Mumbai Metro Line 2 monitored by Delhi Metro Rail Corporation (DMRC)
- ✓ Mumbai Metro Line 3 monitored by Mumbai Metro Rail Corporation (MMRC) (JV of Govt. of India & Govt. of Maharashtra)

Metro Infra (Elevated / Underground)

Company proficiency

- ✓ Work has already commenced at all stretches and presently as per project schedule.
- ✓ All past Metro contracts (both underground & elevated) executed with good margins.
- ✓ Financial Closure achieved for above metros:
 - ✓ Mumbai Metro Line 2 financial closure achieve with Union Bank of India, Bank of Maharashtra and Syndicate Bank for Rs. 425 crores
 - ✓ Mumbai Metro Line 3 (Package 5) financial closure achieve with Ratnakar Bank Limited, Exim Bank, IDBI Bank and United Bank of India for Rs. 1025 Crore.
 - ✓ Mumbai Metro Line 3 (Package 6) work has already commenced. We have approached your bank for considering exposure of Rs. 250 crores (FB Rs. 50 crores & NFB Rs. 200 crores). Final sanction in-principle from Indusind Bank and Punjab National Bank. In principle approval already in place from Dena Bank, Oriental Bank of Commerce and Bank of Maharashtra. Financial closure to be achieved on and before May 31, 2017 to establish Bank Guarantee and accelerate operation.
 - ✓ Mumbai Metro Line 7 being executed by Bank of India working capital consortium utilised for small and medium projects
- ✓ External Rating by A+ rated with market cap of more than Rs. 2,000 Crore with expertise in Urban Infrastructure, Transportation Engineering (especially Bridges and Metro - Elevated & Underground), Civil construction and others, with work order in hand of more than Rs. 10,000 Crore from various authorities.

MUMBAI METRO LINE -3

1. The MML - 3 connects to **Colaba – Bandra - SEEPZ underground metro line**,
2. Total Length of MML-3 ~ 33.5-km divided in 7 packages.
3. MML-3 Comprises of 26 Underground stations.
4. Project will be monitored by is Mumbai Metro Rail Corporation Ltd. (**MMRC**) (A SPV of MMRDA).
5. MML-3 is being implemented under EPC model (Engineering, Procurement and Construction).
6. All the required permissions including Right of Way and Land for Casting Yard will be provided by MMRC (Employer).
7. Construction is expected to begin in early 2016 till 2020.
8. The line starts at Cuffe Parade, will run through Nariman Point, Churchgate, CST, Girgaum, Worli, Mahim, Kalina University, Dadar, Bandra, Bandra-Kurla Complex, Santacruz East and past the domestic and international terminals of Mumbai Airport, through Andheri MIDC and terminates at SEEPZ.



MUMBAI METRO LINE 3 Entire Stretch

NAME OF PROJECT

CONTRACT UGC-06

**Design and Construction of Underground Section including three
Underground Stations at CSIA Domestic, Sahar Road and CSIA
International and Associated Tunnels.**

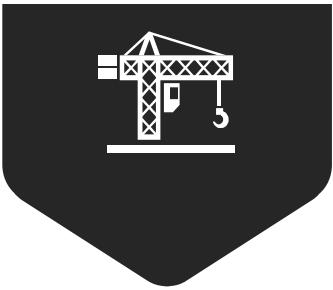
SALIENT FEATURES (Package-06)

- **TYPE OF WORK** : Fully Underground
- **CONTRACT VALUE** : INR 2,247.95 Crore
- **TOTAL LENGTH** : 4.221 Km
- **TUNNEL LENGTH** : 3.446 km x 2 (Twin Tunnel) ~7.0 Km
- **STATIONS** : 3 nos
 1. CSIA (D) : Cut & Cover - (216 m x 32.5 m x 23.5 m)
 2. SAHAR ROAD : Cut & Cover - (216 m x 31.6 m x 17.4 m)
 3. CSIA (I) : Cut & Cover - (315 m x 33.4 mx 16.82 m)
- **CASTING YARD** : Kanjurmarg Plot East Express Highway (Approx 3.9 Hec.)
- **DISPOSAL YARD** : Waliv, Dhaniv & Achole (47 Km)
- **NUMBER OF SHAFT** : For Launching : 2 nos. – North & South Ends of Sahar Station
- **RETRIEVAL SHAFT** : 2 nos. North end of CSIA (I), Mid Ventilation Shaft at 05. Agreepada in pkg-

UGC PACKAGE NO. 06

ALIGNMENT PLAN





APPENDIX



Financial Highlights – BALANCE SHEET

Rs. in MN

Balance Sheet Extracts	Fiscal 2012	Fiscal 2013	Fiscal 2014	Fiscal 2015	Fiscal 2016
Equity Share Capital	278	278	278	322	378
Reserves and Surplus	4,112	4,756	5,475	7,569	12,455
Loan Funds	1,706	2,363	5,571	5,154	3,540
Net Fixed Assets	2,066	3,101	5,007	4,933	4,974
Non - current Assets	1	1	23	113	1,797
Current Assets	6,447	8,480	11,500	11,977	12,875
Current Liabilities	2,419	4,134	5,136	3,746	3,104

Key Customers

Transportation
Engineering



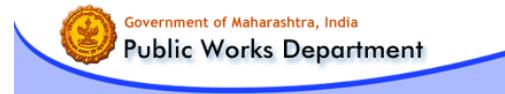
दिल्ली मेट्रो रेल कॉर्पोरेशन लिमिटेड
DELHI METRO RAIL CORPORATION LTD.



Civil
Construction



UPRNN



Irrigation



Vidharbh Irrigation
Development
Corporation

Pimpri Irrigation
Division,
Yavatmal

Bambla Canal
Division,
Yavatmal

Piling





Some of our Prestigious Projects... 1



ROB at Dahisar



Flyover at Dindoshi, Mumbai



Flyover at Hindmata



Flyover at Dhanakwadi



Bridge at Bandra - Mahim



Balewadi Flyover, Pune



Grade Separator, Pune



Flyover at Panjarpole, Mumbai



Skywalk at Bandra, Mumbai



Skywalk at Cottengreen, Mumbai



DMRC CC-24 Tunnel



Flyover at Kapurbawadi

Use of innovative technology to complete complex structures



Some of our Prestigious Projects...2



DMRC CC-02



Kherwadi Flyover, Mumbai



Mahape Flyover, Mumbai



Sion-Panvel High Way



Jogeshwari ROB, Mumbai



Dhankawadi Flyover, Pune



ESIC Hospital, Alwar



Navi Mumbai Metro

Flyovers being constructed across Maharashtra



Financial Highlights – PROFIT & LOSS STATEMENT

Rs. in MN

Profit & Loss	Fiscal 2012	Fiscal 2013	Fiscal 2014	Fiscal 2015	Fiscal 2016	
Income from Operation	9,316	10,007	11,868	13,432	14,086	Total Income (FY 2012–16) CAGR of 11.04%
Other Income	67	89	108	130	177	
Total Income	9,383	10,096	11,976	13,562	14,263	
Growth %	-1.88%	7.59%	18.63%	13.25%	5.17%	
Operating Expenses	7,816	8,334	9,810	10,926	11,603	
EBIDTA	1,567	1,762	2,166	2,636	2,660	EBIDTA (FY 2012–16 CAGR 14.14%)
Depreciation	189	244	348	474	512	
EBIT	1,378	1,518	1,819	2,162	2,148	
Financial Charges	366	406	576	767	611	
PBT	1,012	1,112	1,242	1,395	1,538	
PBT Margin %	10.86%	11.11%	10.47%	10.39%	10.92%	PBT (FY 2012–16) CAGR of 11.07%
PAT	681	757	841	944	1,032	
PAT Margin %	7.31%	7.57%	7.08%	7.03%	7.32%	



Major Projects Completed - Transportation Engineering

Name of Work executed	Client	Work Done (Rs. In Mn)
Construction of Eastern Freeway section from Panjarapol to Chembur Mankurd Link Road KM 0/000 to 2/500	MMRDA	2,938
Design and Construction of Flyover on Dr Baba Saheb Ambedkar Road, Mumbai, Maharashtra	MMRDA	1,830
CC-02:Design and Construction of viaduct and two elevated stations namely Rohini Sector -18 & Badi Corridor of Delhi MRTS Ph. –III Project.	DMRC	1,528
Augmentation of SWD system catchment No. 117 BPT Colony, Raiplay yard and Training of Kharoo Creek Nalla	MCGM	834
Construction of Flyover at Amar Mahal Junction connecting SCLR with Eastern Express Highway	MMRDA	738
Widening and Construction of Western Express Highway from Ch 504/000 to 510/455 Km	MMRDA	683
Design & Construction of bridge cum flyover and approach roads near existing Holkar Bridge on Mulla River, Pune.	PCMC	660
Widening and Construction of Western Express Highway from Times of India to South end of S.N. Dubey Junction Ch. 510/455 to Ch 504/000 Km. (Including Bhor Vehicular Subway)	MMRDA	627
ES 10 - Training / Widening / Deepening/Reconstruction of Subhash Nagar Nalla System along with Sub-Nalla from C.G.Gidwahi Marg to G.M. Link Road, (C.A. No. 311-A) in M/E Ward.	MCGM	620
Training of Mithi River (Widening and deepening, RCC retaining wall, service road) from Custom colony FOB to Pipeline Road, Powai, S/Ward, Gr.No.4	MCGM	603
Construction of Grade Separator at Mahavir Chowk & Shivaji Chowk, Chinchwad on Mumbai Pune Road, Chinchwad.	PCMC	588
Construction of ROB across Western Railway Tracks between Dahisar and Mira Road Station on proposed 36.6 mtrs wide Main Link Road, between Railway Km 37/4 to 37/5	MMRDA	537

Major Projects Completed - Transportation Engineering



Name of Work executed	Client	Work Done (Rs. in Mn)
W.S.-2 - Cleaning and Improvement of SWD and nallas including increasing / reconstruction in C.A.No. 206 i.e. Rajendra Nagar Nalla in R/C Ward, WS-3 - do -- C.A. No. 205 i.e. Mathre Nalla System in R/C Ward	MCGM	491
CC-09: Design and Construction of Badli Mor (earlier Shalimar Place) elevated station on Jahangir Puri-Badli corridor of Delhi MRTS Ph-II Project.	DMRC	465
Development of Pedestrian Skywalk Bridge (Phase II) Package-1 (Naigaon and Grant Road)	MMRDA	429
Construction of 61m. Railway span of Milan ROB Santacruz, Mumbai	MMRDA	422
E.S - 5.1 Training / Widening /Deepening of Usha Nagar (D/S of Railway Line), Bhandup (E) in S-Ward.	MCGM	417
Design and Construction of ROB at Milan subway including vehicular underpass along with devleopment of roads at Santacruz Mumbai	MMRDA	415
Development of Pedestrian Skywalk Bridge (Phase II) Package-2 (Wadala Road, Sewree, Reay Road and Sandhurst Road)	MSRDC	400
Construction of Pedestrian Skywalk at Kharghar, Navi Mumbai	CIDCO	379
Construction of Flyover including pedestrian cum vehicular subway across S.V. Road at the junction of Barfiwala Lane and Gokhale Bridge.	MSRDC	370
W.S.-9.2 - Cleaning and Improvement of SWD and nallas including increasing / reconstruction in C.A.No. 211 i.e. Poisar river system in R/South Ward, Kandivali East, Mumbai	MCGM	355
Construction of flyover near Times of India Building at Malad on Western Express Highway	MSRDC	345
Development of Pedestrian Skywalk Bridges in MMR- Phase I at Kandivali(E)	MSRDC	335
Construction of Flyover at Thakur Complex on W.E.H.	MSRDC	326
ES 60 - Training / Widening / Deepening / Reconstruction of Mankhurd Children Aid Nalla System in M East Ward, Chembur. C A No. 313/314 (BRIMSTO Ward Projects)	MCGM	320
W-246 - Concreting of SAB TV, Andheri West and other roads in Paver Blocks in K/West Ward	MCGM	294
Construction of skywalk from Bandra Suburban station(West) to S.V. Road and along the S.V. Road from Seth Fakir Mod. Chowk to National Library	MMRDA	285

Major Projects Completed - Transportation Engineering



Name of Work executed	Client	Work Done (Rs. in Mn)
Work Code No.AW 53 - Widening and improvement of various roads in P/North Ward	MCGM	281
ES 8 & ES 9: Improvement of Kannawar Nagar Nalla system and training of Bombay Oxygen Nalla	MCGM	266
Development of Pedestrian Skywalk Bridge (Phase II) Package-3 (Parel and Chinchpokali, Cotton Green)	MSRDC	261
ES-99 Training/ Widening / Deepening of Usha Nagar nalla system (D/s of Railway line) Bhandup (E) in 'S' Ward. Phase-II	MCGM	255
Development of Pedestrian Skywalk Bridges in MMR- Phase I at Goregaon (W)	MSRDC	238
Work Code No. W 248(A) - Concreting of Film City Road, Goregaon (East) from Walbhat Brdige to Film City Gate B	MCGM	227
Construction of skywalk at Mira Road (East)	MMRDA	220
Design and construction of flyover at Kherwadi Junction , Bandra (E) Mumbai	MMRDA	220
Construction of flyover covering Kalyan Naka Jn. to ST Depot Jn. on Old NH 3 along with Development of slip road in Bhiwandi city Dist Thane.	BNCMC	211
Development of Pedestrian Skywalk Bridges in MMR- Phase I at Vasai Road(W)	MSRDC	211
Construction of skywalk at Virar Station West	MMRDA	185
Construction of New Bridge over Mithi River carrying B-3 Taxi Track B3 at CSI Airport Mumbai. SH: Civil and Miscellaneous works	AAI	184
Necessary widening, regarding and resurfacing of 4 different roads above 60ft width of Nikol ward East Zone Ahmedabad City.	AMC	178
WS 27 - Training and Construction of MHADA Nalla and Avinash Building Nalla at Seven Bungalow Andheri West	MCGM	176
Development of Pedestrian Skywalk Bridges in MMR- Phase I at Vile Parle (W)	MSRDC	171

Major Projects Completed – Civil Construction, Irrigation



Major Projects Completed - Civil Construction

Name of Work executed	Client	Work Done (Rs. in Mn)
Modernization & computerization of Integrated Border Check Posts at 22 locations in the State of Maharashtra on Build, Operate & Transfer (BOT) basis - Road and Building works for the Check Post at Muktai Nagar, SH-8	Sadbhav Engineering Ltd	299
Constrn. of Swimming Pool Complex at H.R. Johnson Tile Co., L.B.S. Road, Thane (W), Thane. Including Electrification work, Chlorination Filtration Plant and all Allied Work.	TMC	94
Construction of elevated Olympic size swimming pool, Diving pool, recreation pool, Health Club bldg, and Game Hall and Roads for Goregaon Sports Club.	Goregaon Sports Complex	83

Major Projects Completed - Irrigation

Construction of Aqueduct @ R.D. 655 mtr of Bembla Main Canal	MID , Pusad, Maharashtra	82
Construction of E/W from R.D. 750mm to 990m and Excavation of T/Channel from RD 270 to 330 mtrs of Kumbharkinhi, M.I. Tank	MID , Pusad, Maharashtra	47
Construction of E/W from RD 420 to 450m of Kumbharkinhi, M.I. Tank	MID , Pusad, Maharashtra	13
Cosntruction of E/W from RD 540 to 660m of Kumbharkinhi, M.I. Tank	MID , Pusad, Maharashtra	6



Major Projects Under Execution

Name of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. in Mn) as on 31.12.2016
Design and Construction of Underground Section including Four Underground Stations at Dharavi, B.K.C. Vidya Nagari and Santa Cruz and Associated Tunnels together with Two Tunnel Sidings at B.K.C. (CONTRACT UGC-05)	28,583.71	27,598.48
Design and Construction of Underground Section including Three Underground Stations at CSIA Domestic, Sahar Road and CSIA International and Associated Tunnels (CONTRACT UGC-06)	21,539.28	20,922.73
Part design and construction of elevated viaduct and 8 elevated stations viz., Charkop, Malad Metro, Kasturi Park, Bangur Nagar, Goregaon Metro, Adarsha Nagar, Shastri Nagar and DN Nagar (excluding architectural finishing and pre-engineered steel roof structure) from chainage 8283.501m ((i.e. end of Kamraj Nagar station, DN Nagar end) to 18181.43m including third track at shastri Nagar station & viaduct & ramp for depot entry of Dahisar (East) – D N Nagar	7,040.64	6,927.23
Part design and construction of viaduct and 9 elevated stations viz., Dahisar East Anand Nagar, Rushi Sankul, I C Colony, Eksar, Don Bosco, Shimpoli, Mahavir Nagar and Kamraj Nagar (excluding architectural finishing and pre-engineered steel roof structure of stations) from chainage -414.53m to 8283.501 m including third track at Dahisar station East and "Viaduct and ramp for depot entry of Dahisar (East) – D N Nagar Corridor of Mumbai Metro Rail Project" (PKG-01) MML-02	6,408.68	6,085.24
c) Design & Construction of Elevated Corridor from a) Kurla to Vakola flyover on Santacruz-Chembur Link Road covering Vakola Junction, University junction and BKC junction & b) MTNL junction, BKC to LBS flyover at Kurla	4,491.90	4,491.90
Construction of Gavanphata interchange (from km. 14.740 to km. 15.894 of' N1 1-413, km. 13.160 to km. 14.880 of NH-348 (old SH-54) and from km. 56 to km. 6.785 of Amra Marg) and NH-4B (from km. 6.073 to km. 14.740 and from 15.894 to km. 21.200 in the state of Maharashtra on EPC mode- (Pkg-2) worth Rs. 594.70.00 crores out of which J. Kumar Infraprojects Limited's share is Rs. 386.56 crores	3,865.55	3,718.21
Design and Construction of elevated viaduct and 6 elevated stations viz. Aarey, Dindoshi, PathanWadi, Pushpa Park, Bandongri and Mahindra & Mahindra [Excluding Architectural Finishing & Pre-engineered steel roof structure of Stations] from Chainage 5799.53 m to 11667.47 m of Andheri (East) – Dahisar (East) Corridor of Mumbai Metro Rail Project of MMRDA (MMRDA/MMRP/CA-02)	3,602.08	3,380.84

Major Projects Under Execution – Contd...



Name of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. in Mn) as on 31.12.2016
Construction of Karalphata interchange from Km 3.600 to Km 6.073 Of NH-4B & from Km 5.300 to Km 7.422 of NH-348 (Old SH-54) and connectivity to proposed 4th terminal of JNPT (Package-I) worth Rs. 539.00 crores out of which J. Kumar Infraprojects Limited's share is Rs. 350.35 crores	3,503.50	3,236.49
Construction of NH-348 (Old SH-54) From KM 7.422 to KM 13.160 and Amra Marg from Km 0.0 to Km 5.360 of JNPT Phase -III (Pacakage -3) of EPC Mode	3,276.00	2,841.87
DMRC CC-24	10,282.79	2,434.60
Construction of Dr. Ram Manohar Lohia Rajya Prashasan Evem Prabandhan Academy, Chak Ganjaria, Sultanpur Road, Lucknow.	2,599.46	2,345.21
W-271; Improvement of various Roads in Cement Concrete in K/East, P/South and P/North wards in Western Suburbs.	1,938.46	1,485.08
Design and Construction of New Creek Bridge between Thane and Kalwa over Thane Creek	1,836.70	1,366.41
Construction of Six Lane Bridge across Ulhas creek on proposed Motagaon- Mankoli Road on Contractor's own design and Lump sum basis in the State of Maharashtra under Extended MUIP	1,362.42	1,362.42
Construction of Grade Separator at Junction N.S. Phadake Marg and Telli Galli in K / East Ward, Andheri Mumbai.	1,012.47	1,012.47
Design and Construction of Elevated Connector B/w BKC 'G' Block & Eastern Express Highway, Mumbai including ROB on the V.N Purav Marg at the Level crossing near Chunabhatti Railway Station	1,557.00	941.30

Major Projects Under Execution – Contd...



Name of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. in Mn) as on 31.12.2016
Lower Wardha Mail Canal- Construction of Barrage @ Pulgaon on Wardha River with mechanical gate erection, survey design and all work.	925.80	834.99
Construction of Pre-cast Arch Bridges 3 Nos on Holding pond 3A 3 &4 for connectivity of coastal road at Dronagiri, Navi Mumbai.	752.90	752.90
Construction of Elevated Viaduct from Vastral Gam To Apparel Park - up to Ramp Start in Reach R-1 (excluding the portions of Metro Rail Stations) including Construction of Viaduct for portion leading up to interface location of Metro Depot (East-West Corridor) in Khokhra area from diverging point near Apparel Park Metro Rail Station.	2,781.10	750.45
W266 Concreting of various roads in Western Suburbs	2,049.38	620.17
Design and Construction of Flyovers at Meenatai Thakare Chowk, Almeida Chowk and Sant Namdev Chowk (Telephone Exchange) in Thane City	774.85	463.41
Improvement of Various Roads in Asphalt in P/South in Western Suburbs (AW-89) , & in P/North in W. S. (AW-90)	713.90	444.31
Construction of ROB at Jogeshwari (South) in lieu of L.C.No. 24 & 25.	2,981.01	409.11
Design and Construction Flyover Grade Separator will All Aliied Work Including Shifting of Utilities at KSB Chowk	1,092.61	392.25
Design & Construction of Flyovers at Savita Chemical Junction, Ghansoli Naka Junctions- Talavali Naka junction and Vehicular underpass at Mahape junction on Thane Belapur Road	1,559.60	388.18

Major Projects Under Execution – Contd...

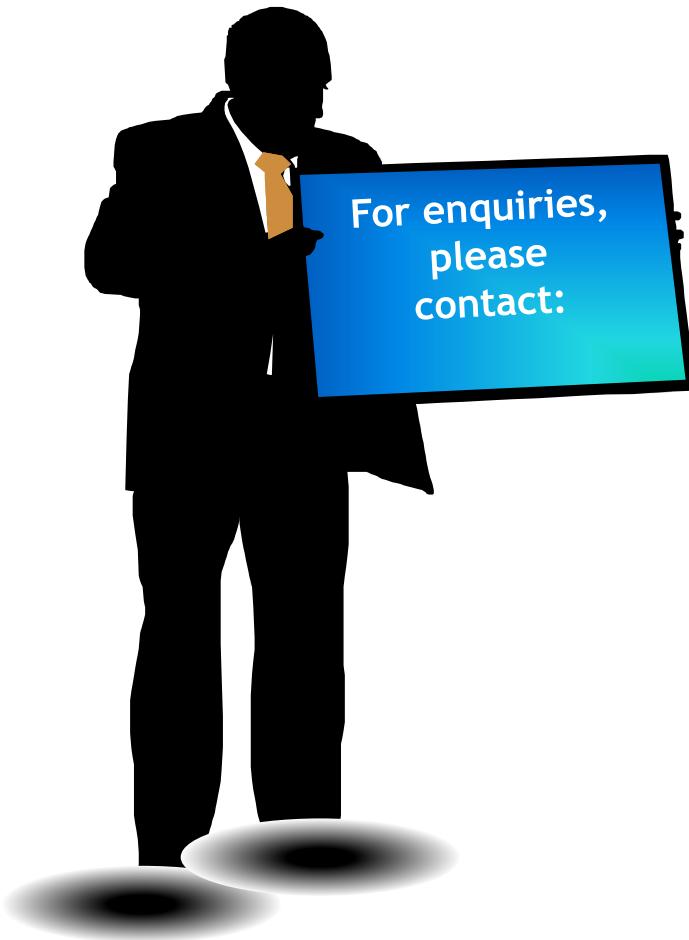


Name of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. in Mn) as on 31.12.2016
Improvement of Side Strips of S.V. Road in Mastic Asphalt in H/West & K/West Wards in Western Suburbs (W-276)	638.70	386.80
AW 88 Improvement of Various Road in Asphalt in RIC & RIN wards in western Suburbs	720.47	343.24
Design & Construction of Depot-cum-Workshop at Taloja for Navi Mumbai Metro Line -1 Tender No. C.A.NO. 02/CIDCO/RP/SE (TP-III&HQ)/2011-12	1,319.29	291.63
Improvement of Side Strips of Linking Road in Mastic Asphalt in H/W & K/West Wards in Western Suburbs (W 277) .	770.50	158.82
Design and Construction of foot Over Bridges on Ghodbunder Road at various locations in TMC Limits, Lumpsum	178.34	147.50
Construction of Bridge Over Mulla River Near Balewadi Survey No.46/47 Pune	314.50	142.19
DMRC CC-20	3,789.11	100.89
Piling Work	212.71	25.82
Others	7,072.21	127.23
Total	131,547.64	96,930.39

Disclaimer



This Information Package is distributed by J. Kumar Infraprojects Ltd. on a strictly confidential basis for information only. This Information Package and the information and projections contained herein may not be disclosed, reproduced or used in whole or in part for any purpose whatsoever or furnished to any other persons without the express prior written permission of J. Kumar Infraprojects Ltd. This Information Package is distributed by J. Kumar Infraprojects Ltd. upon the express understanding that no information herein contained has been independently verified. Further, no representation or warranty expressed or implied is made nor is any responsibility of any kind accepted with respect to the completeness or accuracy of any information. Also, no representation or warranty, express or implied, is made that such information remains unchanged in any respect as of any date or dates after those stated herein with respect to matters concerning any statement made in this Information Package. This Information Package contains several forward looking statements and projections, and there is no express or implied warranty that such forward looking statements and /or projections would materialize or that J. Kumar Infraprojects Limited would achieve the same, wholly or in part or at all. All forward looking statements and projections are subject to changes and modifications (including the risk of discontinuation) based on several factors, both internal and external. No duty is owed to any person to update, from the date hereof, as regards any changes or modifications (including discontinuance) in projections and / or forward looking statements in this Information Package. Certain visual representations of properties under construction/ yet to be constructed herein are merely artists' impressions. We cannot assure that the completed projects would resemble the artists' impression. The charts and maps herein are merely indicative of what they depict, and may not necessarily be proportionate or to scale. J. Kumar Infraprojects Ltd and its directors, employees, agents and consultants shall have no liability (including liability to any person by reason of negligence or negligent misstatement) for any statements, opinions, information or matters (express or implied), projections and forward looking statements arising out of, contained in or derived from, or for any omissions from the Information Package. All recipients of the Information Package should make their own independent evaluations and should conduct their own investigation and analysis and should check the accuracy, reliability and completeness of the Information and obtain independent and specific advice from appropriate professional advisers, as they deem necessary. Where this Information Package summarizes the provisions of any other document, that summary should not be relied upon and the relevant documentation must be referred to for its full effect.



Mr. Arvind Gupta (Chief Financial Officer)
J. Kumar Infraprojects Ltd.
Ph: +91-22-67743555
Email: arvind.gupta@jkumar.com



THANK YOU