

Introduction to Storage on AWS

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Agenda

- Introduction
- Storage Primer
- Block Storage
- Shared File Systems
- Object Store
- Data Transfer and Edge Processing
- Backup
- Elastic Disaster Recovery Service



Introduction: Why choose AWS for storage

Compelling Economics

Pay as you go

No risky capacity planning

No need to provision for redundancy or overhead

Easy to Use

Self service administration

SDKs for simple integration

No Commitment

Reduce risk

Durable and Secure

Avoid risks of physical media handling

Speed, Agility, Scale

Reduce time to market

Focus on your business, not your infrastructure

Global Scale



Storage Primer



Block vs File vs Object



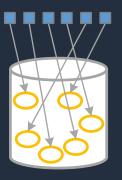
Block Storage

Raw Storage
Data organized as an array of unrelated blocks
Host File System places data on disk
Ex: Hard Disks, Storage Area Network (SAN) Storage Arrays



File Storage

Unrelated data blocks managed by a file (serving) system
Native file system places data on disk
Ex: Network Attached Storage (NAS) Appliances, Windows File Servers, NetApp OnTap



Object Storage

Stores Virtual containers that encapsulate the data, data attributes, metadata and Object IDs API Access to data
Metadata Driven, Policy-based, etc.
Ex: Ceph, OpenStack Swift



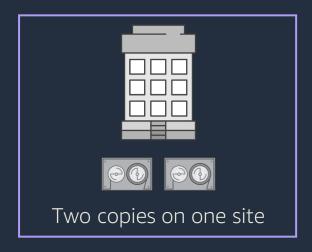
Storage - Characteristics

Some of the ways we look at storage

Durability	Availability	Security	Cost	Scalability	Performance	Integration
Measure of expected data loss	Measure of expected downtime	Security measures for at-rest and in- transit data	Amount per storage unit, e.g. \$ / GB	Upward flexibility, storage size, number of users	Performance metrics (bandwidth	Ability to interact via API or with other services



Understanding Durability



designed for 99.99% durability



designed for 99.99% durability



designed for 99.999999% durability



Availability vs Durability

%	Availability	Durability	
99.999	5 minutes 15 seconds	1 in 100,000	
99.9999	31 seconds	1 in 1,000,000	
99.99999	3 seconds	1 in 10,000,000	
99.99999999	300 uSeconds	1 in 100,000,000,000	



More choice for more applications

Block storage



General Purpose SSD

Provisioned IOPS SSD

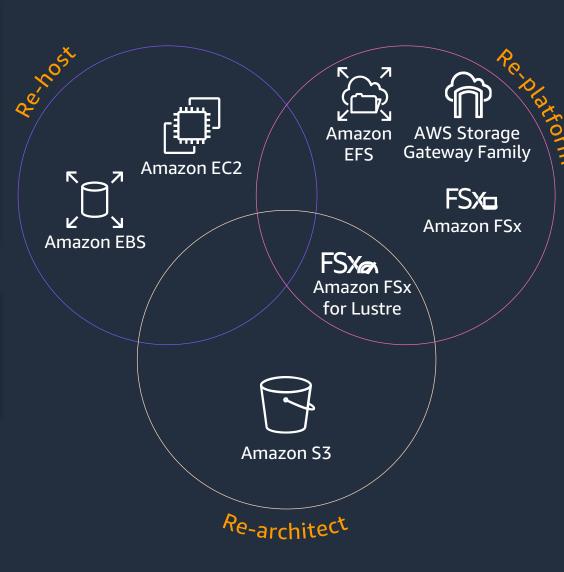
Throughput-Optimized HDD

Cold HDD

Backup



AWS Backup



File storage



EFS

FSx for NetApp ONTAP

FSx for Windows

FSx for Lustre

FSx for OpenZFS

Object storage



S3 Standard

S3 Standard-IA

S3 One Zone-IA

S3 Intelligent-Tiering

S3 Express One Zone

S3 Glacier Instant Retrieval

S3 Glacier Flexible Retrieval

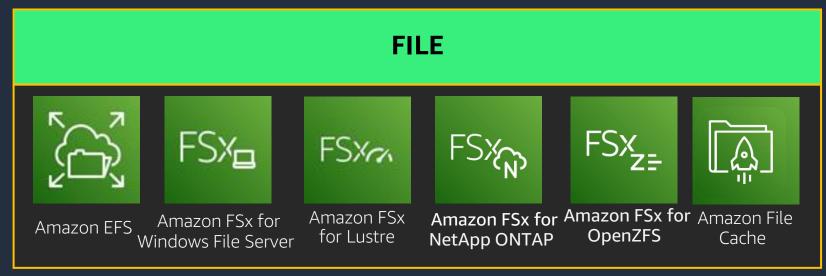
S3 Glacier Deep Archive

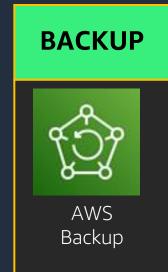


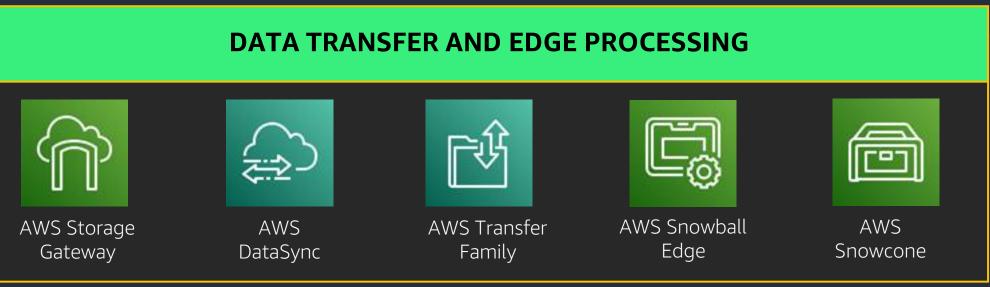
AWS delivers broadest storage portfolio in industry

OBJECT Amazon S3





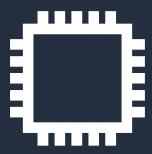




Block Storage

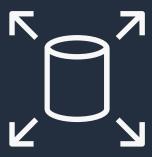


Block storage portfolio



Instance storage

Temporary block-level storage attached to host hardware that is ideal for storage of information that frequently changes or is replicated across multiple instances



Amazon EBS

Easy to use, high performance block storage service designed for use with Amazon Elastic Compute Cloud (EC2) for both throughput and transaction intensive workloads



Snapshots

Incremental, point-in-time copies of your EBS data that can be used to restore new volumes, expand the size of a volume, or move volumes across Availability Zones



EBS is designed for a wide range of workloads on EC2

Enterprise applications

Relational databases

Non-relational/ NoSQL databases

Big data analytics

File/media



SAP ERP, Oracle ERP, Microsoft SharePoint, Microsoft Exchange



MySQL, PostgreSQL, SQL Server, Oracle DB, SAP HANA



Cassandra, MongoDB, CouchDB



Kafka, Splunk, Hadoop, Data warehousing



CIFS/NFS, transcoding, encoding, rendering

LOW LATENCY AND CONSISTENT, HIGH IOPS AND THROUGHPUT SCALABLE WITHOUT DISRUPTION TO YOUR WORKLOAD ANNUAL FAILURE RATE (AFR) BETWEEN 0.1%–0.2%



Easy to use, high performance block storage at virtually any scale



Performance for any workload

Up to 256,000 IOPS, single digit millisecond latency, 4,000 MiB/s Throughput



Virtually unlimited scale

Use a single gigabyte or less, or scale up to petabytes of data



Easy to use

Easily add/remove capacity, or change volume types with Elastic Volumes



Secure

Encrypt all new volumes and data for a region by default with a single setting



High reliability

99.8%-99.9% availability and annual failure rate of between 0.1%-0.2%

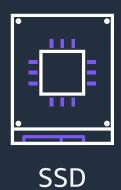


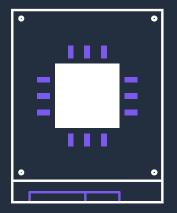
Cost-effective

Pay as low as \$0.015/GB-month for highly cost-effective dollar per gigabyte block storage

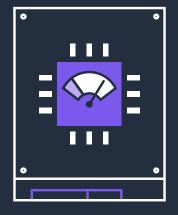


Amazon EBS Volume Types





gp3General Purpose
SSD



io2 Block Express





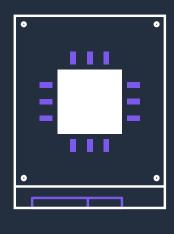
st1
Throughput
Optimized HDD



sc1 Cold HDD



General Purpose SSD gp3



gp3General Purpose SSD

• **Use cases:** Latest generation general-purpose SSD-based EBS volumes. Provision performance independent of storage capacity, while providing up to 20% lower pricing per GB than existing gp2 volumes.

Volume size: 1 GiB–16 TiB

Durability: 99.8% - 99.9%

• IOPS/volume: 16,000

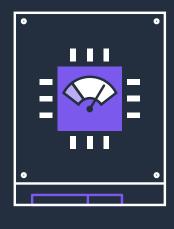
Throughput/volume*: 1,000 MiB/s

 Pricing**: \$0.08 per GB-month of provisioned storage, 3,000 IOPS free and \$0.005/provisioned IOPS-month over 3,000

**Pricing is for US East (N. Virgina) Region



Provisioned IOPS SSD io1



Provisioned IOPS SSD

 Use cases: Large database workloads, mission-critical business applications requiring sustained high performance – Supports Multi-Attach

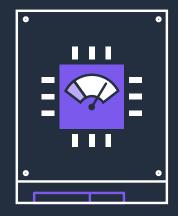
- Volume size: 4 GiB–16 TiB
- **Durability:** 99.8% 99.9%
- Max IOPS/volume*: 64,000
- Max throughput/volume*: 1,000 MiB/s

Pricing**: \$0.125 per GB-month of provisioned storage
 \$0.065 per provisioned IOPS-month

**Pricing is for US East (N. Virgina) Region



Provisioned IOPS SSD io2 Block Express



io2 Block ExpressProvisioned IOPS SSD

• Use cases: io2 Block Express offers the highest performance block storage in the cloud with 4x higher throughput, IOPS, and capacity than io2 volumes, along with sub-millisecond latency. Block Express is the next generation of Amazon EBS storage server architecture purpose-built to meet the performance and latency requirements of the most demanding applications.

• Volume size: 4 GiB-64 TiB

• **Durability:** 99.999%

Max IOPS/volume*: 256,000

Max throughput/volume*: 4,000 MiB/s

Pricing*: \$0.125 per GB-month of provisioned storage
 \$0.065 per provisioned IOPS-month up to 32,000 IOPS,
 \$0.046 per provisioned IOPS-month up to 64,000 IOPS,
 \$0.032 per provisioned IOPS-month greater than 64,000 IOPS

*Pricing is for US East (N. Virginia) Region



Throughput Optimized HDD for frequently accessed, throughput-intensive workloads



st1

Throughput Optimized HDD

 Use cases: st1 is backed by hard disk drives (HDDs) and is ideal for frequently accessed, throughput-intensive workloads with large datasets and large I/O sizes, such as MapReduce, Kafka, log processing, data warehouse, and ETL workloads.

Volume size: 125 GiB–16 TiB

• **Durability:** 99.8% - 99.9%

Max IOPS/volume*: 500

Max throughput/volume*: 500 MiB/s

Pricing**: \$0.045 per GB-month of provisioned storage

**Pricing is for US East (N. Virginia) Region



Cold HDD for infrequently accessed workloads



sc1
Cold HDD

• Use cases: sc1 is backed by hard disk drives (HDDs) and provides the lowest cost per GB of all EBS volume types. It is ideal for less frequently accessed workloads with large, cold datasets.

Volume size: 125 GiB–16 TiB

• **Durability:** 99.8% - 99.9%

Max IOPS/volume*: 250

Max throughput/volume*: 250 MiB/s

Pricing**: \$0.015 per GB-month of provisioned storage

Fully managed backup with EBS Snapshots



Low cost

Incremental backups do not duplicate data and reduce storage costs

Protection

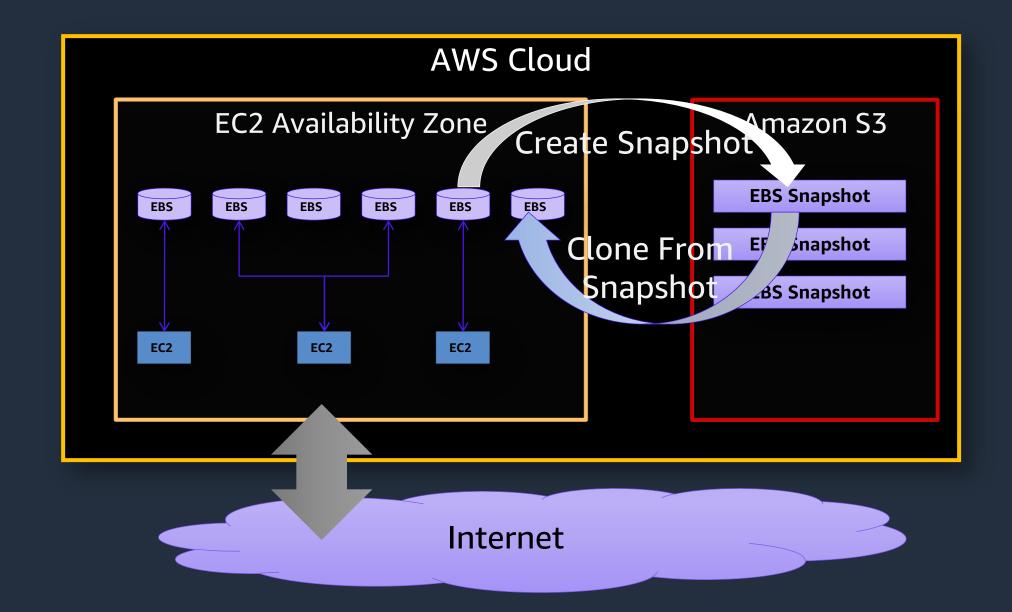
Snapshots are stored in Amazon S3

Agility

Quickly restore volumes across Availability Zones within a region



EBS Snapshots – Delta Block Changes





EBS Snapshots Archive Tier



Long-term snapshot retention

90-day minimum retention period

Full, point-in-time backups

Retrieve snapshot before use

Retrieval time of hours

75% lower storage costs at 1.25c/GB-month

3c/GB additional retrieval charges

EBS Snapshots Archive Tier provides low storage cost for long-term retention of rarely accessed EBS Snapshots



Recycle Bin for EBS Snapshots and EBS-backed AMIs

QUICK RECOVERY OF DELETED SNAPSHOTS



Automatically retain deleted snapshots for a retention period you specify

Use Retention Rules to specify retention periods for all or some tagged snapshots in your account

Recover deleted snapshots before retention time expiry

Pay EBS Snapshot price for snapshots in Recycle Bin

Automatically retain deregistered EBS-backed AMIs

What is Amazon EC2 instance store?



Physical Host

- Local to instance
- Non-persistent data store
- Available on several EC2 families
- Data is not replicated (by default)
- No snapshot support
- SSD or NVMe
- Pricing is included in instance cost



Shared file system



Amazon Elastic File System





Amazon EFS

Designed to scale with and for your data

Built from the ground up to deliver supersimple, virtually bottomless file storage that "just works"





Amazon EFS

Amazon Elastic File System (Amazon EFS)

Serverless, fully elastic file storage



Configuration-free



Fully elastic, no provisioning



Accessible from anywhere



Cost optimized without any effort



Use cases for Amazon EFS



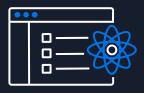
SaaS applications

Multi-tenet SaaS applications deployed with EC2, Containers, or Serverless based compute where filesystem performance enhances user experience



Modern applications

Containers, AWS Lambda workloads where multiple clients can recall the same data, incurring data accesses per access



Data science & analytics

ML training and analysis where analysis results age over time but can become hot again periodically

Automatic cost optimization for workloads with unpredictable access patterns



No need to think about provisioning infrastructure



Virtually bottomless capacity that automatically scales up and down to fit your changing needs



"Just works" performance for throughput-intensive applications, without any planning or provisioning



Accelerate modernization and innovation

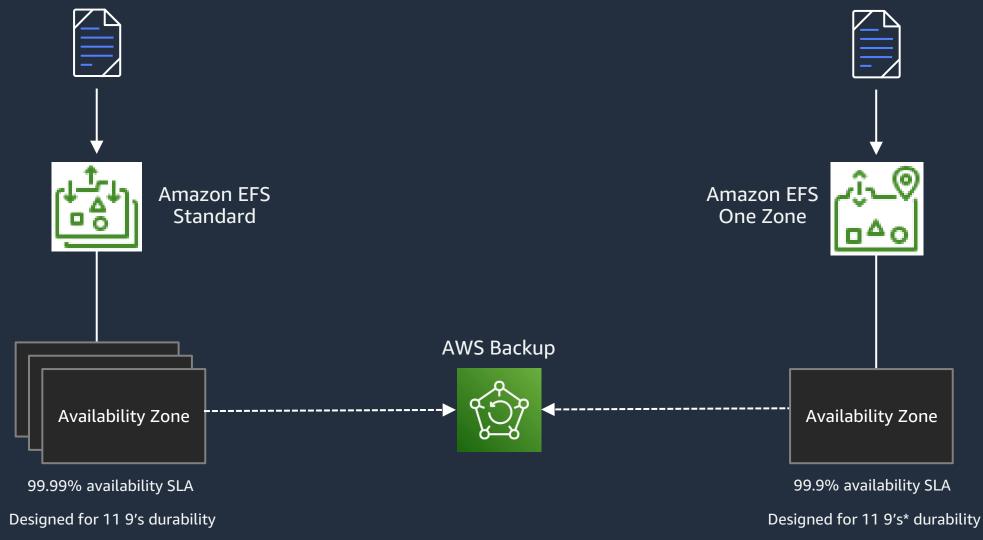
Highly integrated, serverless shared access





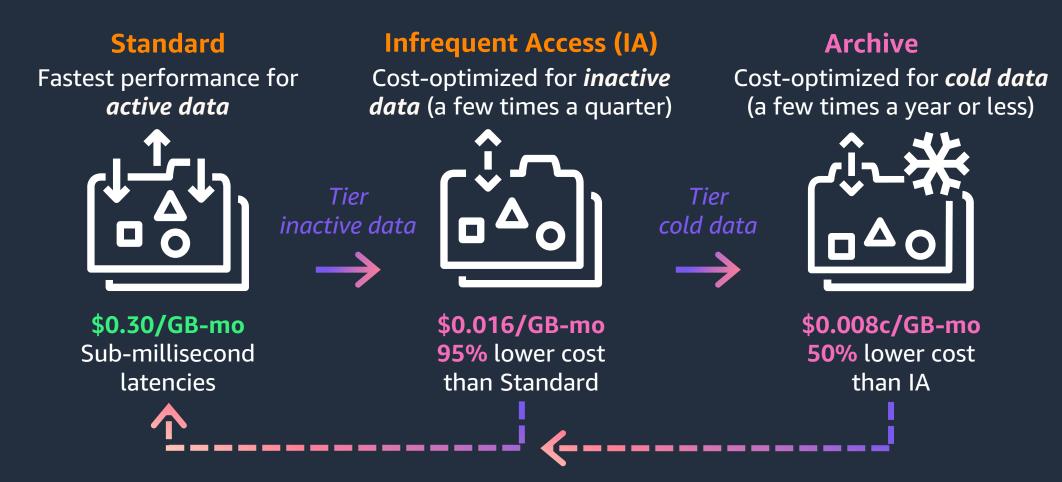
Build and deploy with confidence

Highly available and durable



^{*} Data stored in these storage classes may be lost in the event of a disaster or other fault that affects all copies of the data within the Availability Zone (AZ), or in the event of AZ destruction.

EFS Storage Classes



Tier back to Standard upon access



Performance that scales with your application

Amazon EFS can scale up to 10s of GB/s of throughput and unlimited IOPS



Performance Modes

General Purpose
Up to 35K read and 7K write IOPS

Max I/O
Unlimited IOPS (at the file system)



Throughput Modes

Bursting Throughput
Auto-scale throughput based on storage

Provisioned Throughput
User-defined throughput independent of storage.
Additional charges apply.



Amazon FSx



Amazon FSx for Windows File Server

FULLY MANAGED, HIGHLY RELIABLE AND SCALABLE FILE STORAGE BUILT ON WINDOWS SERVER



Home directory



Content management



Virtual desktops



HA SQL Server databases

Fully managed, and built on

Windows Server

- No need to manage hardware infrastructure
- Windows-native
 SMB access

Flexible price and performance options

- SSD or HDD
- Single-AZ or Multi-AZ
- Scale throughput and storage independently
- Data deduplication

Easy migration to AWS

- SMB to SMB with AWS DataSync
- No need to replatform or rearchitect



Fully managed Windows file storage means you no longer have to ...



Managed hardware

Plan capacity

Procure and purchase hardware

Set up storage servers and volumes

Detect and address hardware failures

Incur high upfront costs



Managed software

Install and configure server software

Set up and configure file systems

Apply Windows updates

Manage software licenses

Manage backups

Monitor security



Deeply integrated with AWS

Security G 글 Amazon Amazon Amazon **AWS Directory** Service **VPC** IAM **KMS Amazon** Amazon Amazon Amazon File Gateway **ECS** EKS Kendra VMware Cloud on Amazon Amazon Amazon EC2 AppStream 2.0 **AWS** WorkSpaces Compute instances

Monitoring and automation







Amazon CloudWatch

AWS ı CloudTrail

AWS CloudFormation





AWS DataSync

AWS Backup

Data management



Flexible price and performance options

- Storage type flexibility (SSD / HDD)
- Deployment type flexibility (Single-AZ / Multi-AZ)
- Select throughput and storage independently
- Choice of in-line snapshots and backups stored in S3
- Data deduplication and compression



Fully featured, secure, reliable, and scalable

Accessibility

- ✓ Full SMB protocol support
- √ Windows Server 2008+, Windows 7+, Linux, and MacOS
- ✓ EC2, WorkSpaces and AppStream 2.0
- √ VMware Cloud on AWS
- √ ECS and EKS containers
- √ Cross-VPC/Account/Region access
- √ On-premises access (DirectConnect/VPN)

Administration

- √ Active directory integration
- √ Managing file shares
- √ Monitoring user sessions and open files
- √ Restoring locked files
- √ User storage quotas
- √ Monitoring actions via CloudTrail
- √ Enhanced performance metrics

Availability and durability

- √ High availability: automatic recovery
- √ High durability: automatic replication
- √ Multi-AZ deployment option
- √ SMB continuous availability (CA)

Performance and scale

- √ Consistent, sub-millisecond latencies
- √ PB-scale storage scalability
- √ Tens of GB/s throughput scalability
- √ Millions of IOPS scalability
- √ Select throughput and storage independently
- √ Server-side and client-side caching
- √ SMB Multichannel
- ✓ Perf. monitoring via CloudWatch
- √ Live scaling of throughput capacity

Cost optimization

- √ Storage type flex. (SSD/HDD)
- ✓ Deployment type flex. (single-AZ/multi-AZ)
- √ Live scaling of storage capacity
- √ Data deduplication and compression

Data protection

- √ Snapshots (with end-user file restore)
- √ Backups

Security and compliances

- √ Encryption at rest and in transit
- √ Kerberos authentication
- √ Access controls via NTFS ACLs, share ACLs, VPC, and IAM
- √ PCI DSS, ISO, SOC, GDPR, IRAP, DoD SRG IL-2, FedRamp High, and HIPAA compliances



Amazon FSx for Lustre



Fully managed Lustre file system for high performance workloads



Highly scalable performance



Fully POSIX-compliant



Concurrent access for 100,000s of cores



FSx for Lustre: Designed for the most compute-intensive workloads

By industry



Financial services



Automotive



Life sciences



Semiconductor



Media and entertainment



Oil and gas

By application area



Big data analytics

Machine learning



High-performance computing



Storage optimized for price-performance



HDD-based persistent storage



SSD-based persistent storage



HDD-based persistent storage with an SSD cache



SSD-based scratch storage



What is Amazon FSx for NetApp ONTAP?



Complete, fully managed
NetApp ONTAP
file systems



With the simplicity, agility, and scalability of an AWS service



Amazon FSx for NetApp ONTAP feature summary

Administration

- ✓ AWS Console, CLI, API
- ✓ Amazon CloudFormation, CloudWatch, CloudTrail
- ✓ ONTAP CLI, API
- ✓ NetApp Cloud Manager, Cloud Insights

Accessibility

- ✓ NFS v3, v4, v4.1, v4.2
- ✓ SMB v1, v2, v3
- √ iSCSI

Performance & Scalability

- ✓ GBs/s of throughput, 100K+ IOPs, sub-ms latencies
- √ PiB capacity scale
- √ FlexGroups
- √ FlexCache

Efficiencies

- ✓ Data tiering
- ✓ Deduplication, compression
- ✓ Thin provisioning
- √ FlexClones

Resilience & Protection

- ✓ SAZ & MAZ options
- ✓ Snapshot, SnapRestore
- ✓ SnapCenter
- ✓ SnapMirror, SnapVault

Security and Compliance

- ✓ Active Directory integration
- ✓ Encryption
- ✓ Anti-virus integration
- ✓ File access auditing
- ✓ ISO, PCI DSS, SOC, HIPAA, FedRAMP





Capacity pool tiering

OPTIMIZE COST AND PERFORMANCE

SSD

- Sub-ms latencies
- Optimized for active data

Capacity pool

- Fully elastic (automatically grows/shrinks)
- Cost-optimized for infrequently accessed data



~20% of data





ONTAP's built-in, automatic data tiering

- Optimized for file workloads
- Intelligent and bidirectional

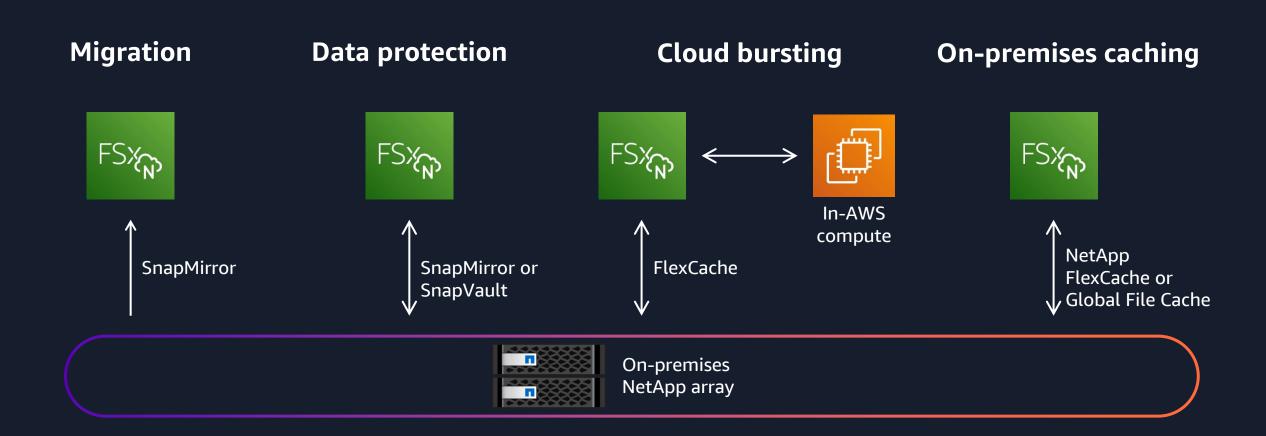


~80% of data



SSD performance for **a fraction** of the cost

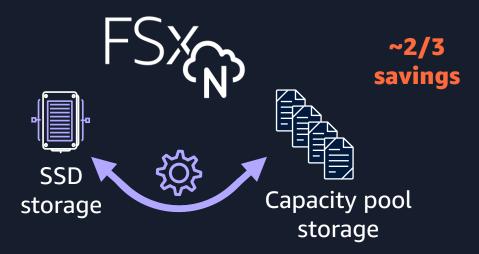
Easily extend ONTAP to the cloud



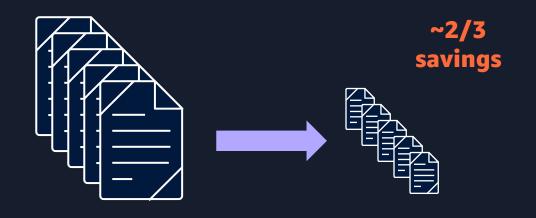


Cost-effective ONTAP storage in the cloud

Intelligent data tiering



Data compression & deduplication



For a typical dataset

88% cost savings

\$0.022/GB-mo storage cost (single-AZ) \$0.042/GB-mo storage cost (multi-AZ)

Note: Based on FSx for ONTAP pricing in US East (N. Virginia)



Introducing Amazon FSx for OpenZFS



Simple and powerful shared NFS file storage that delivers leading price/performance on AWS



Built on the latest AWS technologies and the popular open-source OpenZFS file system

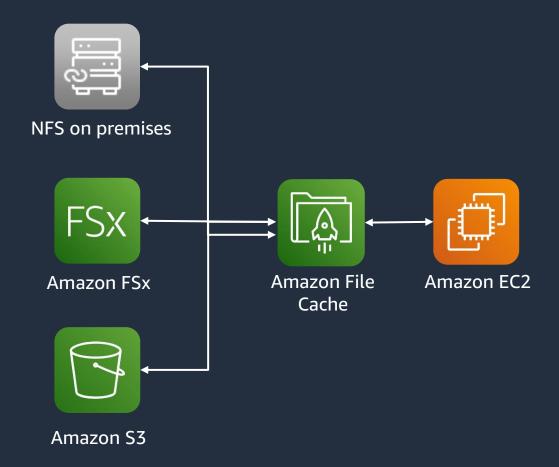


Amazon File Cache



Amazon File Cache

HIGH-SPEED CACHE FOR FILE SYSTEMS



Fast – highly scalable performance

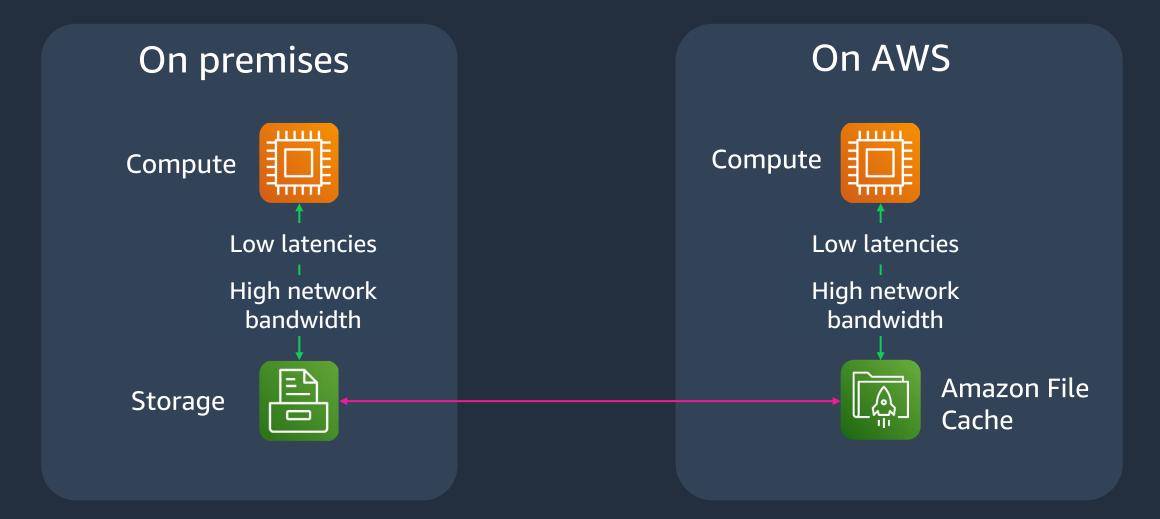
Agile – flexible data access across on-premises, AWS file, and Amazon S3 datasets

Simplified – fully managed, cost effective



Amazon File Cache

FAST ACCESS REGARDLESS OF WHERE YOUR DATASETS ARE STORED





Benefits



Fast
Accelerate workloads

Sub-millisecond latency, millions of IOPS, and hundreds of GB/s of throughput



Agile
Use anywhere

Seamless data access regardless of where your datasets are stored (cloud or on premises)



Simplified Unify datasets

Link network file systems (NFS) or Amazon S3 buckets for a single view of multiple datasets



Use case: unify disperse datasets in a single view

ACCESS MULTIPLE DATASETS IN A SINGLE PANE OF GLASS AS A FAST FILE INTERFACE



File Cache Pricing

Storage

1000 MB/s/TiB - \$1.330 per GB-month*

Data transfer within the same AWS Region

Data transferred "in" to and "out" from Amazon File Cache across Availability Zones or VPC Peering connections in the same AWS Region is charged at \$0.01/GB in each direction.*

Data transfer across regions

Data transfer across regions is \$0.02**

*Pricing is for US East (N. Virgina) Region

** Prices vary by region



Object Stores



Amazon S3



Amazon S3 (Simple Storage Service)

- Web accessible object store (through API or HTTPS)
- Highly durable (99.99999999% design)
- Limitlessly scalable
- Multiple Tiers to match your workload
- Data Lifecycle Rules
- Static Website Hosting
- Security, Compliance, and Audit capabilities
- Standard Storage Pricing (us-east-1) \$0.023 per GB



Amazon S3 storage class choice matters at scale

PURPOSE-BUILT TO DELIVER THE MOST COST-EFFECTIVE STORAGE FOR VARIOUS ACCESS PATTERNS AND PERFORMANCE REQUIREMENTS

S3 Express One Zone S3 Intelligent-Tiering S3 Standard S3 Standard-IA S3 One Zone-IA S3 Glacier Instant Retrieval S3 Glacier Flexible Retrieval S3 Glacier Deep Archive



Most frequently accessed data

Single-digit millisecond access



Changing access patterns



Frequently accessed data



Infrequently accessed data



Re-creatable, less accessed data



Rarely accessed data



Archive data



Long-term archive data

Milliseconds access

Minutes to hours



62

The newest Amazon S3 storage class

NEW

S3 Express One Zone



Most frequently accessed data

Single Availability Zone

Re-creatable, latency sensitive, frequently accessed data

- Single-digit millisecond access
- Uses directory buckets
- Co-locate storage and compute resources to further reduce latency

S3 Intelligent-Tiering



Changing access patterns

S3 Standard



Frequently accessed data

S3 Standard-IA



Infrequently accessed data

S3 Glacier Instant Retrieval



Rarely accessed data

S3 Glacier Flexible Retrieval



Archive data S3 Glacier Deep Archive



Long-term archive data

AWS Region ≥ 3 Availability Zones

Changing access patterns

- Milliseconds access
- No retrieval charge
- Archive Instant Access tier

Frequently accessed data

- Milliseconds access
- No retrieval charge

Infrequently accessed data

- Milliseconds access
- Per-GB retrieval charge

Rarely accessed data

- Milliseconds access
- Per-GB retrieval charge

Archive data

- Retrieval options from minutes to hours
- Free bulk retrievals

Long term archive data

• Retrieval in hours

←

Purpose built for fastest data processing for performance-critical applications

S3 Management Features



Organize

S3 Tagging

S3 Prefixes

S3 Versioning



Monitor

CloudWatch

CloudTrail

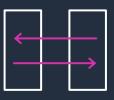
S3 Event Notifications

S3 Inventory

S3 Glacier Restore Notifications

S3 Storage Lens

AWS Config



Replicate & Tier

S3 Lifecycle

S3 Storage Class Analysis

S3 Intelligent-Tiering

Cross-Region Replication

Replication Time Control (RTC)



Modify

S3 Event Notifications + Lambda

S3 Batch Operations

S3 Object Lock

S3 Object Lambda



S3 Access Management & Security

- Deep integration with AWS Identity and Access Management (IAM)
- Access Control Lists (ACLs), S3 bucket policies, and S3 Access Points
- Query String Authentication
- Audit Logs
- S3 supports both server-side & client-side encryption
- S3 Block Public Access to ensure S3 buckets and objects do not have public access
- Amazon Macie to discover, classify, and protect sensitive data stored in Amazon S3
- Access Analyzer for S3
- Amazon S3 Object Lock
- AWS PrivateLink for S3
- Amazon GuardDuty for S3



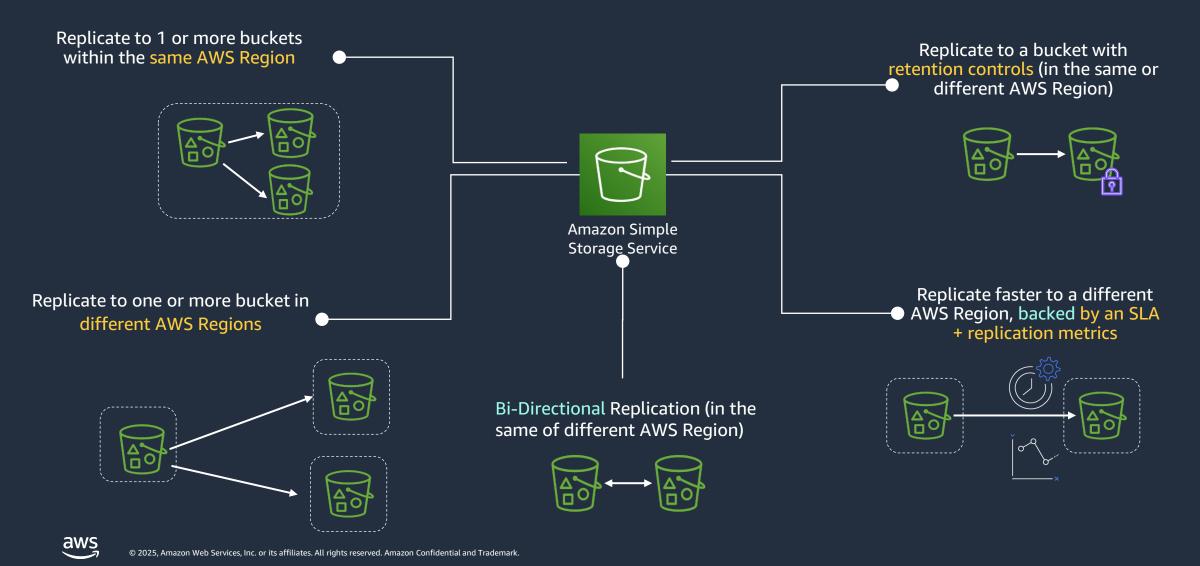


New S3 Features

- S3 Mountpoint
- Object Replication Status Visibility
- Data Exchange for S3
- Automatic Encryption of New Objects
- VPC Interface Endpoints for S3
- Automatic enabling of S3 Block Public Access on new Buckets
- Automatic disabling of S3 Access Control Lists (ACL's) on new Buckets



S3 Replication



Data Transfer and Edge Processing



Many Options for Data Transfer



AWS Direct Connect



Amazon Kinesis Firehose



Amazon Kinesis Data Streams



Amazon Kinesis Video Streams



Amazon S3 Transfer Acceleration



AWS Storage Gateway



AWS Database Migration Service



AWS Snowcone



AWS Snowball Edge



AWS DataSync



AWS Transfer Family

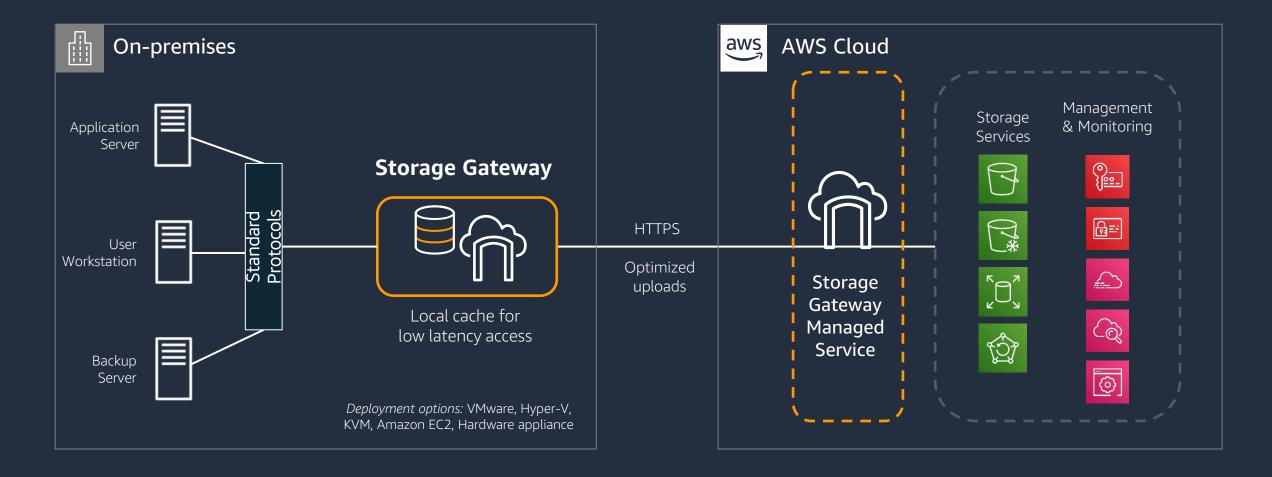


AWS Storage Gateway



AWS Storage Gateway

On-premises access to virtually unlimited cloud storage





Hybrid storage use cases with Storage Gateway



Enabling cloud workloads



Backup, archive, and disaster recovery



Tiered cloud storage

Storage Gateway



Amazon S3 File Gateway

Native file access, SMB or NFS, to Amazon S3 for backups, archives, and ingest for data lakes



Amazon FSx File Gateway

Replace on-premises
Windows file shares with
efficient, low-latency Amazon
FSx for Windows based group
file shares and home
directories



Tape Gateway

Replace physical tape infrastructure leveraging Amazon S3 archive tiers for long-term retention



Volume Gateway

Block storage volumes with snapshots, AWS Backup integration, and cloud recovery





Connect using NFS v3/v4 or SMB v2/v3 protocols

Files stored as native S3 objects
Metadata is preserved as object user metadata

Object-level encryption with SSE-S3 or SSE-KMS

Fully managed local cache

Read-through, write-back, LRU managed

Notifications through Amazon CloudWatch (e.g., upload complete)

Optimized data transfers

Uploads only sends changes, downloads retrieve file parts needed

Automated cache refresh

Optimizes content distribution workloads



Amazon S3 File Gateway

STORE AND ACCESS OBJECTS IN AMAZON S3 FROM FILE-BASED APPLICATIONS WITH LOCAL CACHING



Use cases:

- Database Backups
- Archives
- Data Lakes



Amazon FSx File Gateway



Extend FSx for Windows File Server into your datacenter and remote locations

Deployed as a VM, hardware appliance, or in EC2

Local cache of recently used files to improve performance and reduce latency

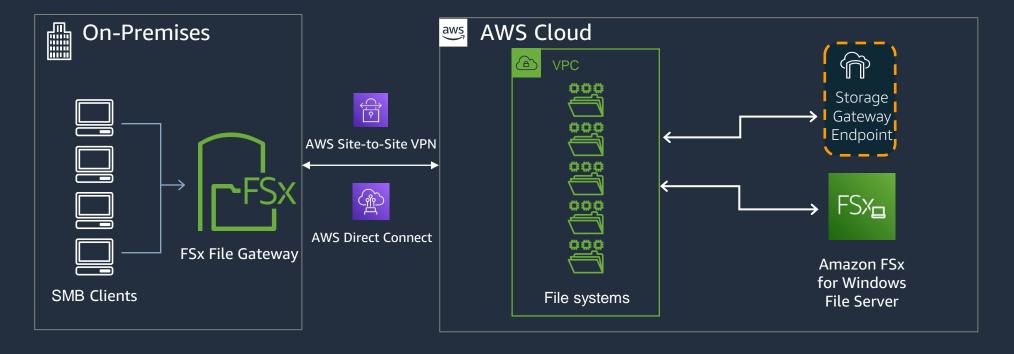
Optimized cloud connectivity

Centrally managed from a single pane of glass in the AWS console



Amazon FSx File Gateway architecture

Low-latency access to Amazon FSx File Shares



Features

- On-premises cache of commonly accessed files backed by Amazon FSx for Windows File Server
- Deploy multiple FSx File Gateways in multiple offices or remote sites
- Up to 64TB cache and up to 500 clients per gateway
- High availability with on-premises cache on VMware

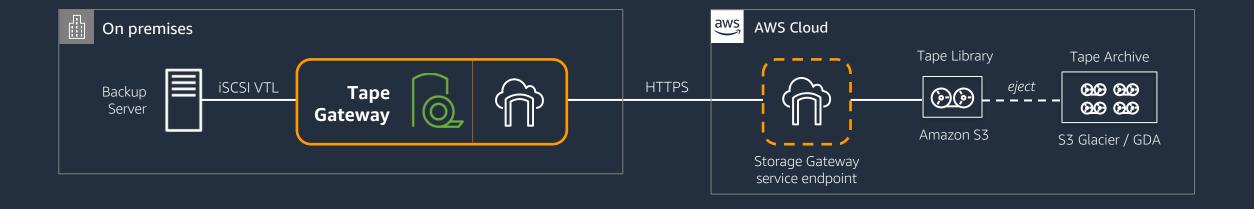


- Emulates physical tape library through iSCSI VTL protocol
- Fully managed local cache for recent backups Read-through, write-back, LRU managed
- Virtual tapes stored in Amazon S3
- Exported virtual tapes archived read-only in Amazon S3 Glacier or Amazon S3 Glacier Deep Archive
- Configurable encryption SSE-S3 or SSE-KMS
- Compatible with all leading backup software



Tape Gateway

VIRTUAL TAPES PRESENTED TO ON-PREMISES BACKUP APPLICATIONS



Use cases

- On-premises backup to cloud
- Drop-in replacement for physical tape libraries
- Archive to Glacier or Glacier Deep Archive





Connect using the iSCSI block protocol

Volumes stored in AWS reducing on-premises SAN footprint

Thin-provisioned (cached) or local (stored) volume types

• Fully managed local cache

Read-through, write-back, LRU managed

- Configurable encryption with SSE-S3 or SSE-KMS
- Volume snapshots stored in Amazon EBS
- Volume Gateway support for AWS Backup
- Volume detach/attach



Volume Gateway

BLOCK STORAGE ON-PREMISES BACKED BY CLOUD STORAGE



Use cases:

- Backup on-premises data to the cloud
- Migration of volumes to the cloud
- DR to the cloud



AWS DataSync



AWS DataSync

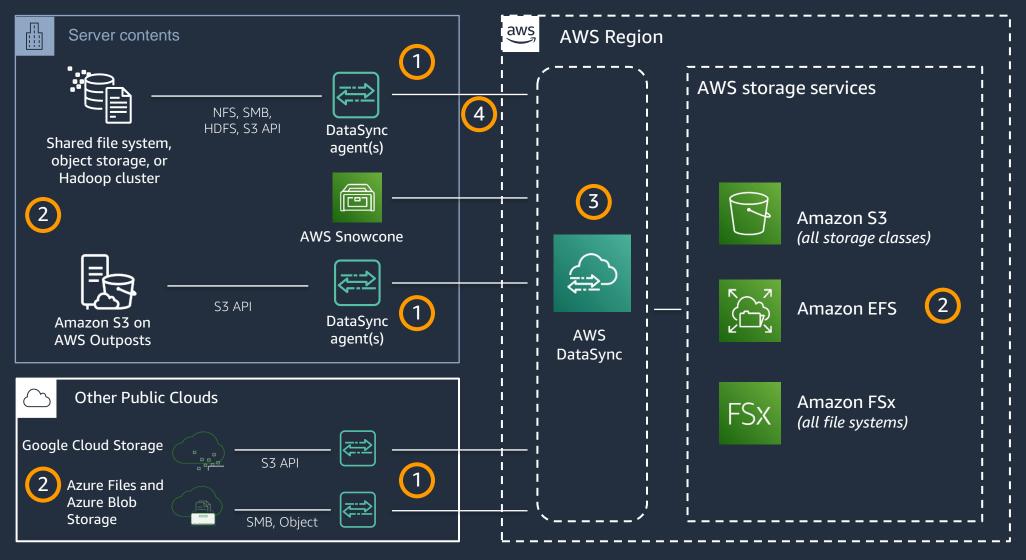
Online transfer service that simplifies, automates, and accelerates moving data between on-premises storage and AWS



Combines the speed and reliability of *network acceleration* software with the cost-effectiveness of *open source tools*



AWS DataSync: How it works



- Agents are deployed to connect to on-premises storage, edge locations, or storage in other clouds
- Create location resources for source and destination storage
- AWS DataSync managed service connects to AWS storage and coordinates the transfer
- For transfers
 between on premises
 and AWS, internet,
 AWS Direct Connect,
 and AWS Virtual
 Private Network
 (VPN) are supported



The benefits of AWS DataSync

Online data migration service

that simplifies, automates, and accelerates copying file and object data to and from AWS storage



Fast data transfer

- Highly optimized, parallel network transfer (up to 100 TB/day)
- Transfers only incremental changes



Easy to use

- Schedule transfers
- Throttle bandwidth
- Filter by file name patterns



Secure and reliable

- End-to-end encryption
- End-to-end data verification
- VPC endpoints with AWS PrivateLink



Fully managed

- Integrates with AWS management and monitoring services
- Direct transfer into AWS storage services



Cost effective

- \$0.0125/GB transferred
- No minimums



AWS DataSync Discovery



Gain insights into storage utilization

- ✓ Automated data collection
- ✓ Dashboards for aggregated views of data
- ✓ Find underutilized resources



Receive recommendations for AWS Storage services

- ✓ Select the right storage for your use case
- ✓ Optimize your AWS storage configuration
- ✓ Meet your performance needs while minimizing costs



Simplify migration planning

- ✓ Minimize time, effort, and costs
- ✓ Use estimated costs to inform your budget
- ✓ Validate assumptions before migrating



Accelerate your data migration



Discover

AWS DataSync Discovery gives you insights about your storage and generates recommendations for moving to AWS



Plan

Evaluate recommended AWS Storage services for your data migration plan

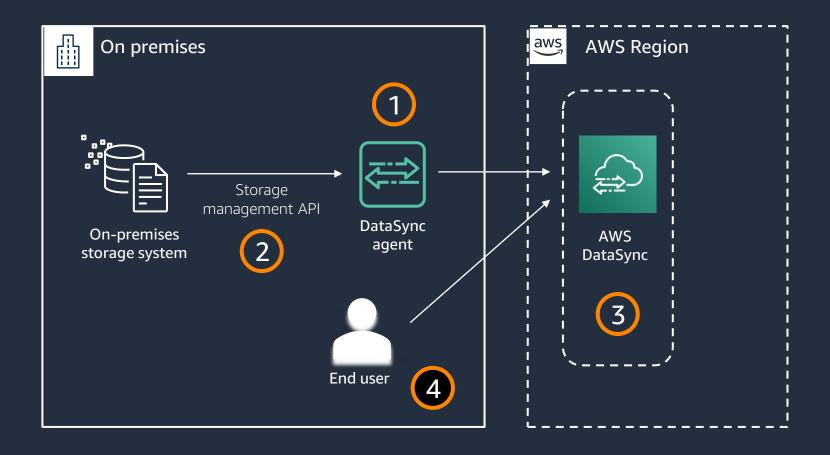


Migrate

AWS DataSync moves your data to AWS quickly and securely



AWS DataSync Discovery: How it works



- DataSync agent connects to your on-premises storage
- DataSync Discovery uses management APIs provided by your storage system
- Run discovery jobs to collect information about your storage
- View collected data and recommendations in the DataSync console or by using the CLI/SDK



Amazon Snow Family



AWS Snow Family

PHYSICAL DEVICES FOR WORKLOADS AT THE EDGE



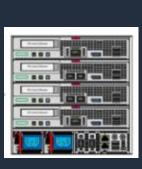
Ultra-portable edge compute device, for use outside a data center

Rugged edge data capture and movement to AWS



Compute-optimized or storage-optimized device for rugged environments

Multi-petabyte data migration from onpremises

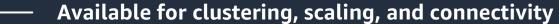




AWS Snowblade

Dense compute and networking device for tactical edge and telco 5G Packet Core

Full integrated Snowman rack level solution





AWS Snowball Edge for Rugged and Tactical Edge

BRINGS AWS TO RUGGED EDGE AND LOCATIONS WITH NO OR LIMITED NETWORK CONNECTIVTY



32 - 104 vCPU, 208 - 416 GB RAM

28 – 210 TB Storage Up to 100G Networking

Tamper-resistant Tamper-evident



Handles up to 200G impact

- Airdrop-able
- MIL-S-901D
- Meets FISMA High, FedRAMP ITAR, CJIS, and DoD SRG Impact Level 6 requirements



49lb

Operates on unconditioned power and in non-datacenter environments (0° to 45°C)

- Data secured with 256-bit encryption
- Designed to be operated by non-technical personnel

Weighs 49 lbs, can be handled by a single person



AWS Snowcone for mobile workloads

SMALL, ULTRA-PORTABLE, RUGGED, AND SECURE EDGE COMPUTING AND DATA TRANSFER DEVICE

Capabilities:

2vCPU, 4 GB RAM 8 TB HDD or 14 TB SSD 1 or 10G Networking



Tamper-resistant Tamper-evident



Handles vibration up to 50G RMS







Operates on unconditioned power and in non-datacenter environments (0° to 45°C)



Data secured with 256-bit encryption Designed to be operated by non-technical personnel

Weighs 4 lbs and can be carried in a backpack





AWS Snowblade Specifications

Physical Specifications: 35.5" X 19" X 23", 50 lbs. without enclosure, 80 lbs. with enclosure

Electrical Specifications: 110v/15amp

Operating Temp Range: 0 – 55C

- 2 10GbE SFP+ chassis networking switches
- 2 Power supplies
- 1 GbE RJ45 management interface
- 4 dual-port 10 GbE interfaces
- 4 server blades with Intel Xeon processors
- 52 vCPU per server blade
- 208 GB RAM per server blade
- 16 TB NVMe SSD storage per server blade

Compliance: Designed to meet MIL-STD-810H with ruggedized enclosure







Operates on unconditioned power and in non-datacenter environments



Data secured with 256-bit encryption
FIPS compliance, NEBS-3 certification
FedRamp-Moderate and FedRamp-High
IL5 and IL6 certification



Weighs 50 lbs. (without enclosure), can be handled by a single person



AWS Transfer Family



Managed file transfer – what is it?



Managed file transfer (MFT) provides secure and reliable transfer of data between systems through a network (e.g., the Internet), enabling exchange of data to meet business critical needs

Attributes

- Focused on secure and flexible file transfers
- Support 3rd party integrations and connectors
- Provide pre-processing for data filtering and encryption
- Supports additional protocols (AS2/HTTPS)



AWS Transfer Family benefits



Reduce Costs



Scales with business



Operational Visibility



Secure and Compliant

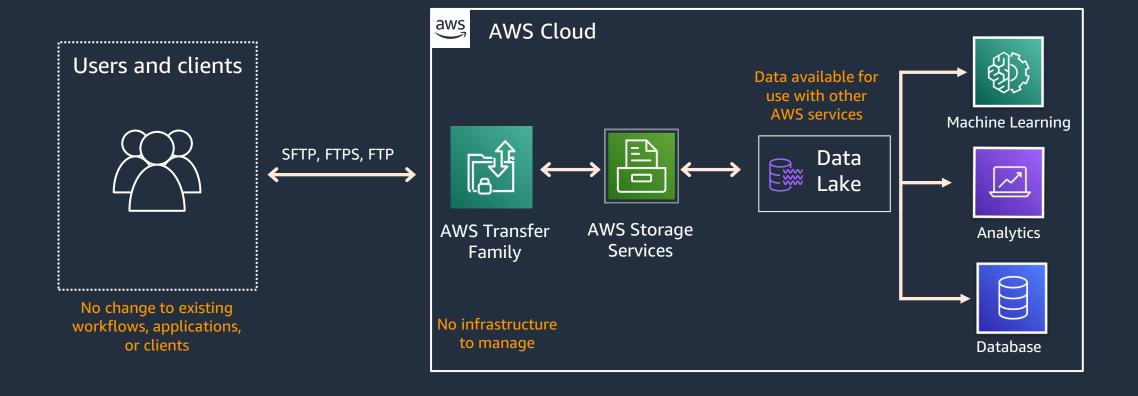


AWS Integrated



AWS Transfer Family (SFTP/FTPS/FTP)

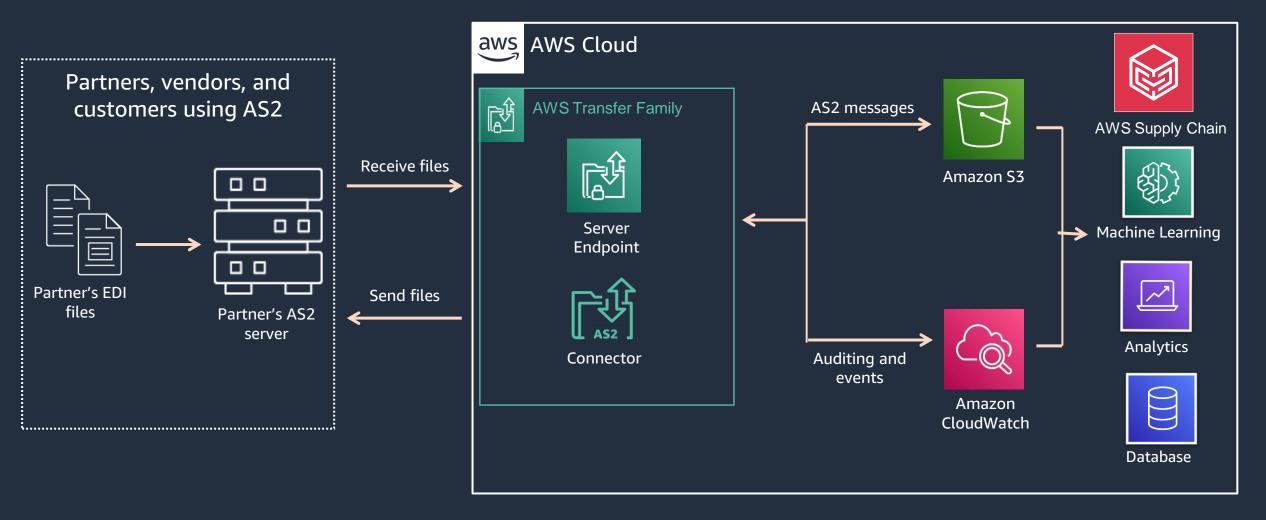
Seamlessly migrate without impacting your workflows





AWS Transfer Family (AS2)

Seamlessly migrate without impacting your workflows





Common use cases



Data lakes and analytics platforms



Customer relationship management applications



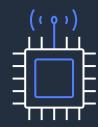
Subscription based data products



Digital media content aggregation and distribution



Enterprise resource planning and electronic data interchange for supply chain logistics



IoT services used in remote locations for monitoring



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Get started with AWS Transfer Family

Launch a server endpoint



Select your target S3 bucket(s) or EFS file share(s)



Configure your users









SFTP/FTPS/FTP Pricing

Server endpoint time: \$0.30/protocol/hour

Data uploads and downloads: \$0.04/GB

AS2 (only available for S3) Pricing

Server endpoint time: \$0.30/protocol/hour

Cost per message sent/received: \$0.01/per message

SFTP/FTPS/FTP Examples:

20 end users download data from S3 over SFTP at 1 GB/day

• Monthly estimate: \$217.20

10

1000 end users, upload 100 GB/day of data and download 50 GB/day over SFTP, and upload 200 GB/day of data and download 100 GB/day over FTPS

• Monthly estimate: \$972

AS2 Pricing

At \$0.01/messages, your 30 day charge for receiving 500 messages over AS2

• Monthly estimate added to above SFTP/FTPS/FTP costs: \$150



Learn more: aws.amazon.com/aws-transfer-family/pricing/

Backup



AWS Backup



AWS Backup – meeting the challenges

Backup operations unified across AWS services







Complexity

Compliance

Cost

Simple & Performant



Policy- and tag-based backup solution



Automated backup scheduling

Reliable & Secure



Centralized backup activity monitoring and logs



Backup encryption



Backup access policies

Cost Effective



Automated backup retention management



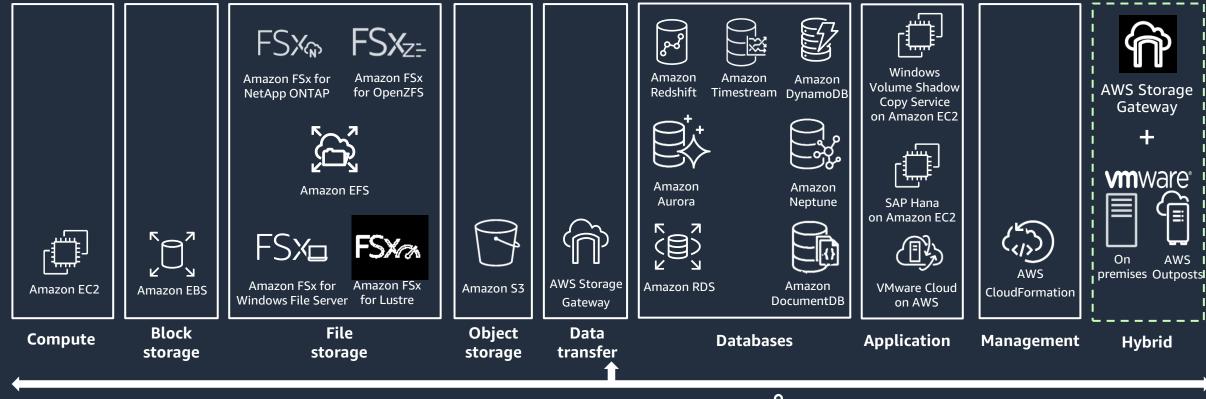
No added cost for orchestration



Overview of AWS Backup



A fully managed, policy-based service that centralizes and automates data protection across multiple AWS services and hybrid workloads with data protection compliance analytics and insights

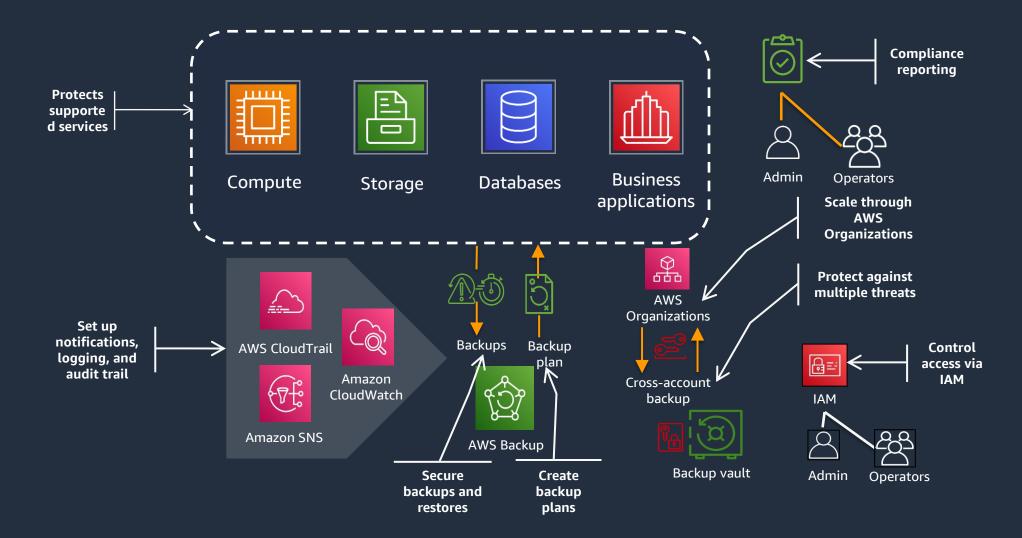








How AWS Backup works





DR & Ransomware Recovery with AWS Backup



- Vault characteristics:
- Backups are highly efficient incremental forever
- Backup copies cannot be changed or encrypted
- Manage with vault specific CMK/KMS best practices
- Air-gapped backups using vault access policies
- Prescriptive guidance for vault account access provided

- Recovery options:
- Supports 1-to-many, many-to-many, many-to-1, etc.
- Recover from same account locally or from across region
- Recover from cross-account locally or across region
- Recover from RPOs that are hours, days, weeks or months old
- Simple workflow to apply any forensic analysis



Notable Recent AWS Backup launches

Cloud native and hybrid support

Support for Amazon Aurora continuous backups

Support for SAP HANA on EC2

Scalability and performance improvements for S3 backup

VMware vSphere 8 support and multiple vNIC support

Compliance and governance support

Backup Audit Manager support for delegated administrator

Logical Air Gapped Vault (Preview)

Platform improvements

Tag on restore

Support for local time zone selection

Automated Restore Testing



AWS Elastic Disaster Recovery



AWS Elastic Disaster Recovery (3)

Get the RPOs of Active/Active and the RTOs of Warm Standby at the cost of Pilot Light





AWS Elastic Disaster Recovery High-performance, cost-effective application recovery



AWS Elastic Disaster Recovery selected as the DRaaS market leader for both innovation and growth in Frost & Sullivan's 2022 Frost Radar: Disaster Recovery as a Service.



AWS Elastic Disaster Recovery key benefits



Faster recovery

Recovery time objectives (RTOs) of minutes



Easy testing

Conduct non-disruptive drills to verify readiness



Lower costs

No need to pay for idle recovery site resources



Data protection

Recovery point objectives (RPOs) of seconds



Ransomware recovery

Launch unlocked and unencrypted versions of your applications



Ransomware mitigation

Use AWS Elastic Disaster Recovery for ransomware protection, detection, response, and recovery



Account isolation

Protect your workloads by isolating your staging account from your production and recovery accounts.



Immutable snapshots

Keep your data safe with immutable snapshots that can't be altered or overwritten.



Endpoint detection and response (EDR)

Detect and eliminate threats using integrated solutions from AWS Partners CrowdStrike and SentinelOne.



Point-in-time recovery

Recover your servers by using unlocked and unencrypted point-in-time snapshots.



Elastic Disaster Recovery deployment patterns



On-premises to AWS



Other cloud to AWS



AWS Region to AWS Region



AWS Availability Zone to AWS Availability Zone



Q&A





Thank you!