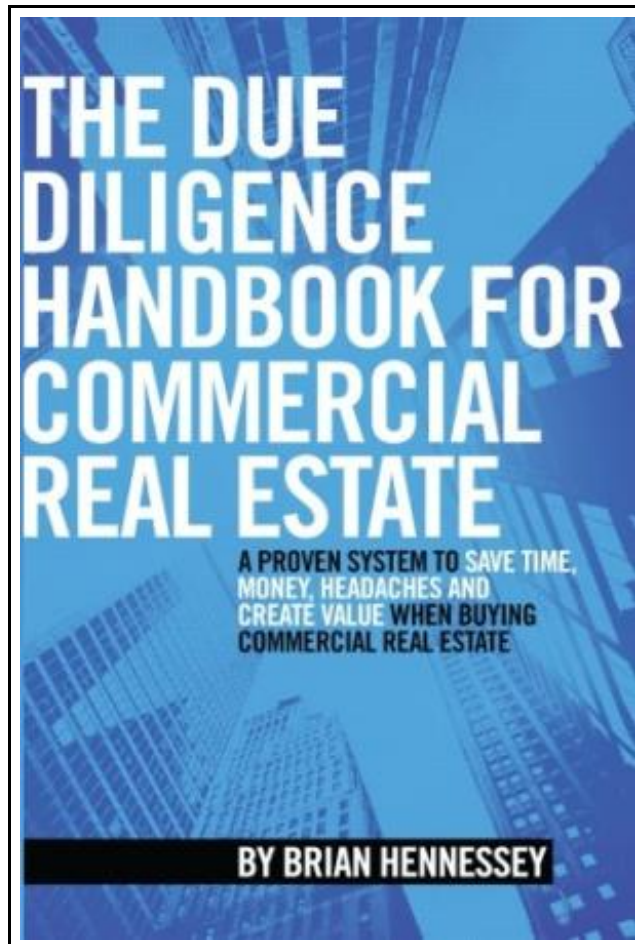


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Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.There s a huge problem in the commercial real estate business that nobody is talking about- DUE DILIGENCE. Investors are leaving big money on the table by not learning these important principles. Most investors, real estate brokers and commercial real estate professionals barely scratch the surface conducting their due diligence. How do I know this? I ve spent over 31 years helping investors buy and sell over 9 million square feet of properties and witnessed the practices of big fish and small investors alike. It wasn t until I became an acquisition executive and learned some painful, humiliating and expensive lessons that I realized I didn t know what I didn t know. After all the heartache, stress, and sleepless nights, I m sharing my go-to step by step system which I turned into The Due Diligence Handbook For Commercial Real Estate. This book is currently one of the top selling and highest rated commercial real estate books on Amazon. It is an easy to follow roadmap based upon a proven system that investors and real estate professionals around the world reference and keep as a constant companion as they re conducting due diligence. It removes a lot of the guess work from the process, so you can make an informed and intelligent decision when deciding whether to buy or NOT buy. Having and adhering to a proven system allows you to conduct due diligence faster, easier, more efficiently and you re less likely to miss something. Here are some of the lessons you ll learn: Negotiating the purchase and sale agreement and what you MUST include in order to maximize your opportunities to negotiate...



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