



## Negotiating and Drafting Sports Venue Agreements

By Peter Carfagna

West Academic. Paperback. Book Condition: new. BRAND NEW, Negotiating and Drafting Sports Venue Agreements, Peter Carfagna, Negotiating and Drafting Sports Venue Agreements is an engaging teaching tool for instructors teaching drafting practices for sports venue agreements. It is also a "must have" for any sports law practitioner wanting to learn more about these state-of-the art drafting practices. Beginning with the drafting of the seminal lease agreement, the book leads the reader, in seriatim fashion, through a series of """"best practices""" drafting techniques for every major sports venue-related agreement including: naming rights agreements; presenting sponsorship agreements; media rights and concessions agreements; and agreements with stateoperated entities; etc. Hypothetical drafting exercises are included in each chapter for classroom use. Also included as Exhibits are """"exemplar""" form agreements, as well as an introductory chapter on the standard terms and conditions found in virtually all sports venue agreements. """Negotiating and Drafting Sports Venue Agreements""" is the third in a series of Thomson/Reuters sports law books published by Professor Carfagna, who is the former Chief Legal Officer at IMG and who has been a Visiting Lecturer on Sports Law at Harvard Law School since 2006. His other two books, """The Legal Evolution of America's Three...



## Reviews

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This publication is definitely not effortless to get going on reading but very fun to learn. It really is writter in simple terms rather than difficult to understand. Its been printed in an extremely simple way and it is merely right after i finished reading through this pdf by which basically changed me, alter the way in my opinion.

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