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Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English. Brand New Book ***** Print on Demand *****.What Should you Learn to be successful in sales? What are the most important skills? How can your improve your knowledge in this area? Selling is a wonderful profession when approached ethically, constructively and helpfully. Happily much sales development theory takes this positive direction. The origins of the word sell provide a useful reminder of its purest meaning....

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- · Authored by Aidin Safavi
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