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HOW TO START A HOME-BASED HOUSECLEANING BUSINESS: * ORGANIZE YOUR BUSINESS * GET CLIENTS AND REFERRALS * SET RATES AND SERVICES * UNDERSTAND CUSTOMER NEEDS * BILL AND RENEW CONTRACTS * OFFER "GREEN"



Rowman & Littlefield. Paperback. Book Condition: new. BRAND NEW, How to Start a Home-Based Housecleaning Business: * Organize Your Business * Get Clients and Referrals * Set Rates and Services * Understand Customer Needs * Bill and Renew Contracts * Offer "Green" Cleaning Options (3rd Revised edition), Laura Jorstad, Melinda Morse, This comprehensive guide provides all the necessary tools and strategies one needs to successfully launch and grow a business cleaning homes. The authors combine personal experience with expert advice...

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- Authored by Laura Jorstad, Melinda Morse
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