

$$\phi(x, y, z)$$

$$= \int \frac{\vec{p} \cdot \hat{a}_R}{4\pi\epsilon_0 R^2}$$

$$= \int \frac{\vec{p} \, dv \cdot \hat{a}_R}{4\pi\epsilon_0 R^2}$$

$$= \frac{1}{4\pi\epsilon_0} \int \vec{p} \cdot \frac{\hat{a}_R}{R^2} \, dv$$

$$= \frac{1}{4\pi\epsilon_0} \int \vec{p} \cdot \nabla \left(\frac{1}{R} \right) \, dv$$

$$= \frac{1}{4\pi\epsilon_0} \left[\int \frac{-1}{R} \nabla \cdot \vec{p} \, dv + \int \nabla \cdot \left(\frac{\vec{p}}{R} \right) \, dv \right]$$

$$= \iiint_V \frac{(-\nabla \cdot \vec{p}) \, dv}{4\pi\epsilon_0 R} + \iint_S \frac{(\vec{p} \cdot \hat{a}_n) \, ds}{4\pi\epsilon_0 R}$$

$$\nabla \cdot \left(\frac{1}{R} \vec{p} \right)$$

$$= \cancel{\nabla} \left(\frac{1}{R} \right) \cdot \vec{p} + \frac{1}{R} \nabla \cdot \vec{p}$$

$$\vec{p} \cdot \nabla \left(\frac{1}{R} \right) = \frac{-1}{R} \nabla \cdot \vec{p} + \nabla \cdot \left(\frac{\vec{p}}{R} \right)$$

$$\iint_S \frac{\vec{p} \cdot \hat{a}_n \, ds}{R}$$

$$R = \sqrt{(x-x')^2 + (y-y')^2 + (z-z')^2}$$