

# Logit and Probit: Interpretation and Hypothesis Testing

Categorical and Limited Dependent  
Variables

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## Summary

- Interpretation
  - A: Predicted Values
  - B: Significance of the Coefficients
  - C: Marginal effects
  - D: Discrete changes
  - E: Odds (in Logit)
  - F: Goodness of Fit Measures
  - G: Hypothesis Testing

## Review

$$Y_i = \begin{cases} 1 & \text{event occurs} \\ 0 & \text{does not occur} \end{cases} \quad Y_i = E[Y_i | X_i] + u_i$$

$E[Y|X]$  is the probability that  $Y=1$  given  $X$  (or the  $X$ s if more than one independent variable). It is the *conditional mean* of  $Y$  given  $\mathbf{X}$ .

$\mathbf{X}$  has an effect on this probability, but it can't be linear, because probabilities are bounded by zero and one. So,  $P_i$  must be some non-linear function of  $\mathbf{X}$  that is bounded by zero and one.

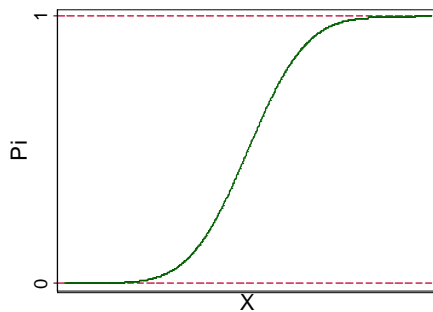
## Convenient Functional Forms

$$P_i = F(\mathbf{x}_i\boldsymbol{\beta})$$

Two functional forms that work well:

Logit  $P_i = \frac{1}{1 + e^{-\mathbf{x}_i\boldsymbol{\beta}}}, \quad e = 2.71828\dots$

Probit  $P_i = \Phi(\mathbf{x}_i\boldsymbol{\beta}), \quad \Phi \text{ is cum. std. normal}$



## Estimation by MLE

Since we know the probability of each point (either logit or probit) as a function of the data and the parameters to be estimated, we can use maximum likelihood.

If  $P_i$  is the probability that  $Y_i=1$ , then  $(1-P_i)$  is the probability that  $Y_i=0$ . Then the probability for a given point is:

$$\begin{aligned}\Pr(Y = Y_i | X_i) &= P_i^{Y_i} (1 - P_i)^{(1-Y_i)} \\ &= \begin{cases} P_i^1 (1 - P_i)^0 = P_i & \text{if } Y_i = 1 \\ P_i^0 (1 - P_i)^1 = 1 - P_i & \text{if } Y_i = 0 \end{cases}\end{aligned}$$

## Likelihood of the Sample

$$\mathcal{L} = \prod_{i=1}^n \left[ P_i^{Y_i} (1 - P_i)^{(1-Y_i)} \right] \quad \text{Assuming independence}$$

$$\ln \mathcal{L} = \sum_{i=1}^n Y_i \ln P_i + \sum_{i=1}^n (1 - Y_i) \ln (1 - P_i)$$

Plug in either  $P_i = \frac{1}{1 + e^{-\mathbf{x}_i \boldsymbol{\beta}}}$  or  $P_i = \Phi(\mathbf{x}_i \boldsymbol{\beta})$ .

Send the computer in search of estimators

$(\hat{\beta}_1, \hat{\beta}_2, \dots, \hat{\beta}_k)$  that maximize the log of the likelihood function.

## Example: Logit

```
. logit low age smoke
```

```
Iteration 0:  log likelihood =  -117.336
Iteration 1:  log likelihood = -113.66733
Iteration 2:  log likelihood = -113.63815
Iteration 3:  log likelihood = -113.63815
```

```
Logistic regression               Number of obs   =       189
                                LR chi2(2)         =        7.40
                                Prob > chi2         =       0.0248
Log likelihood = -113.63815       Pseudo R2       =       0.0315
```

	low	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]
age		-.0497792	.031972	-1.56	0.119	-.1124431 .0128846
smoke		.6918486	.3218061	2.15	0.032	.0611202 1.322577
_cons		.0609051	.7573199	0.08	0.936	-1.423415 1.545225

$$\mathbf{x}_i\hat{\boldsymbol{\beta}} = 0.0609 - 0.0498age_i + 0.692smoke_i$$

## A. Predicted Values

$$\mathbf{x}_i\hat{\boldsymbol{\beta}} = \hat{\beta}_1 + \hat{\beta}_2 X_{2i} + \dots + \hat{\beta}_K X_{Ki} \quad \hat{P}_i = \frac{1}{1 + e^{-\mathbf{x}_i\hat{\boldsymbol{\beta}}}}$$

- What is predicted probability of low birthweight for a 25 year old *non-smoker*?

$$\begin{aligned} \mathbf{x}_i\hat{\boldsymbol{\beta}} &= 0.0609 - 0.0498(age_i) + 0.692(smoke_i) \\ &= 0.0609 - 0.0498(25) + 0.692(0) \\ &= -1.184 \end{aligned}$$

$$\hat{P}_i = \frac{1}{1 + e^{-(\textcolor{red}{-1.184})}} = \frac{1}{1 + e^{1.184}} = \textcolor{blue}{0.234}$$

## B: Significance of Coefficients

$\hat{\beta}_{MLE}$  is consistent and asymptotically normally distributed. Thus, in large samples:

$$\hat{\beta}_{MLE} \sim N(\beta, \sigma_{\hat{\beta}}^2) \rightarrow z = \frac{\hat{\beta}_{MLE} - \beta_0}{\sigma_{\hat{\beta}}} \sim N(0,1)$$

So, for the null hypothesis that  $\beta_k = 0$ , the decision rule is to reject the null if  $|z| > 1.96$ ,  $z = \frac{\hat{\beta}_k}{s_{\hat{\beta}_k}}$ , similar to OLS.

$$z_{\hat{\beta}_{age}} = \frac{-0.0498}{0.0320} = -1.56 \quad z_{\hat{\beta}_{smoke}} = \frac{0.692}{0.322} = 2.15$$

## C: Marginal Effects

$$\frac{\partial \hat{P}_i}{\partial X_k} = \hat{P}_i(1 - \hat{P}_i)\hat{\beta}_k \text{ which implies that...}$$

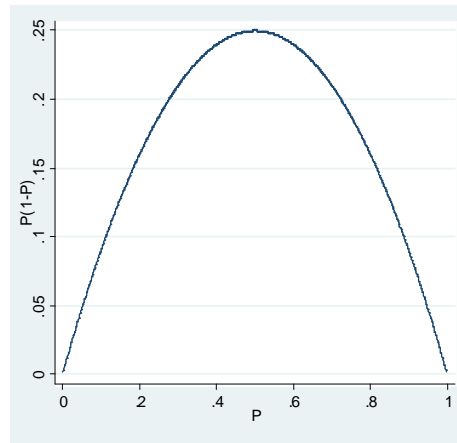
1. the **sign** of  $\hat{\beta}_k$  tells you the **direction**
2. **maximum effect** is  $0.25\hat{\beta}_k$  at  $\hat{P}_i = 0.5$
3. As  $\hat{P}_i$  approaches 1 or 0, the effect **diminishes**
4. the effect of  $X_k$  **depends on all the other X variables**, so you have to choose values

*Valid for “small” changes in continuous variables*

## How the marginal effect varies

$$\frac{\partial \hat{P}_i}{\partial \text{age}} = \hat{P}_i(1 - \hat{P}_i)\hat{\beta}_{\text{age}} = \hat{P}_i(1 - \hat{P}_i)(-0.0498)$$

$P$	$1-P$	$P(1-P)$	$\frac{\partial \hat{P}_i}{\partial \text{exp}}$
.1	.9	.09	-0.0045
.2	.8	.16	-0.0080
.3	.7	.21	-0.0105
.4	.6	.24	-0.0120
.5	.5	.25	-0.0125
.6	.4	.24	?
.7	.3	.21	?
.8	.2	.16	?
.9	.1	.09	?



## D: Discrete Changes

$$\frac{\Delta \Pr(Y=1|\mathbf{x})}{\Delta X_k} = \Pr(Y=1|\mathbf{x}, X_k + \delta) - \Pr(Y=1|\mathbf{x}, X_k)$$

- The change in predicted probability when  $X_k$  changes by  $\delta$  holding the other variables constant
- Also depends on all  $X$ s.
- Use for change in dummy from 0 to 1.
- Use for larger changes in a single  $X$ .
- Use for changes in multiple  $X$ s (e.g. comparing male dropout to female high school graduate).
- Never wrong, but sometimes tedious.

## Effect of Smoking

Smoker (smoke=1) vs. Non-smoker (smoke=0), holding age constant at 25.

$$\begin{aligned}\mathbf{x}_i \hat{\boldsymbol{\beta}} &= 0.0609 - 0.0498(\text{age}_i) + 0.692(\text{smoke}_i) \\ &= 0.0609 - 0.0498(25) + 0.692(1) \\ &= -0.492\end{aligned}$$

$$P_1 = \frac{1}{1 + e^{-(-0.492)}} = 0.379$$

$$\Delta P = P_1 - P_0 = 0.379 - 0.234 = 0.145$$

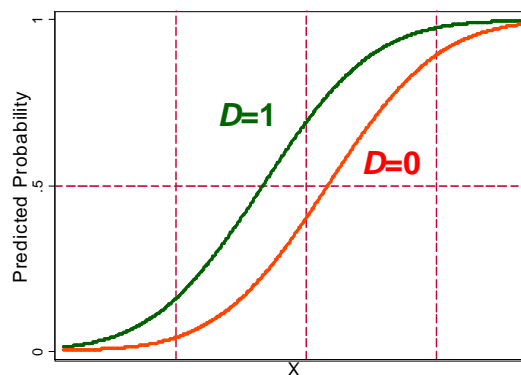
Depends on Age!

## The effects vary with $X$

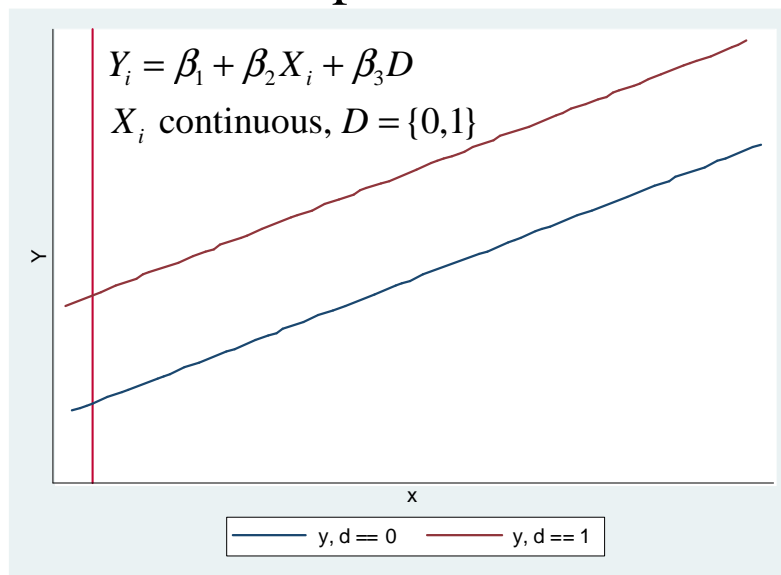
$$\mathbf{x}_i \boldsymbol{\beta} = \beta_1 + \beta_2 X_i + \beta_3 D \quad X_i \text{ continuous, } D = \{0,1\}$$

Slope varies for  $X$ ,  
reaching a maximum  
when the  $P$  is closest  
to 0.5.

Difference (discrete  
change) in  $P$  between  
 $D=1$  and  $D=0$   
holding  $X$  constant  
varies as well ( $\beta_3 > 0$ )



## Compare to OLS



## How to present marginal effects

- This is tricky. Depends on the problem.
- There are lots of options:
  - Maximum (theoretical)
  - Minimum and maximum effect *in the data*
  - Effect for mean person (means of all Xs)
  - The mean effect *in the data* \*\*\*
  - Discrete changes for interesting scenarios
- For dummies, use a discrete change from 0 to 1 holding others constant
- \*\*\**Stata's powerful margins command*



## margins

After: logit low age i.smoke

Average predicted means:

```
margins                                // average pred
margins, atmeans                       // pred. at the means
margins smoke                          // averages for groups
margins, at(age=(20 30 40 50))        // at values
margins smoke, at(age=(20 30 40 50))
```

Marginal effects (dydx option)

```
margins, dydx(age) // average effect
margins, atmeans    // effect at means
margins smoke, dydx // average effects
margins, at(age=(20 30 40 50)) dydx(age)
margins smoke, at(age=(20 30 40 50)) dydx(age)
```

\*\*\*Long and Freeze "mchange" command

## E: Odds Ratios (Logit Only)

$$\ln\left(\frac{P_i}{1-P_i}\right) = \mathbf{x}_i\boldsymbol{\beta} \rightarrow \frac{P_i}{1-P_i} = e^{\mathbf{x}_i\boldsymbol{\beta}}$$

$$\text{Smoker: } odds_1 = \frac{0.379}{1-0.379} = 0.610 \quad e^{-0.492} = 0.611$$

$$\text{Non-Smoker: } odds_0 = \frac{0.234}{1-0.234} = 0.305 \quad e^{-1.184} = 0.306$$

$$\text{Odds Ratio: } \Omega_{smoke} = \frac{0.610}{0.305} = 2.00$$

What happens to the odds if  $X_2$  increases by 1 unit?

$$\mathbf{x}_1\boldsymbol{\beta} = \beta_1 + \beta_2 X_{2i} + \dots + \beta_K X_{Ki}$$

$$\begin{aligned}\mathbf{x}_2\boldsymbol{\beta} &= \beta_1 + \beta_2 (X_{2i} + 1) + \dots + \beta_K X_{Ki} \\ &= \beta_1 + \beta_2 X_{2i} + \beta_2 + \dots + \beta_K X_{Ki}\end{aligned}$$

$$\Omega_{\Delta X_2=+1} = \frac{\left(\frac{P_2}{1-P_2}\right)}{\left(\frac{P_1}{1-P_1}\right)} = \frac{e^{\beta_1 + \beta_2 X_{2i} + \beta_2 + \dots + \beta_K X_{Ki}}}{e^{\beta_1 + \beta_2 X_{2i} + \dots + \beta_K X_{Ki}}} = e^{\beta_2}$$

Note: this is constant!

$$\Omega_{smoke} = e^{\beta_{smoke}} = e^{0.692} = 2.00 \quad \text{Much easier to calculate!}$$

## Odds in General

$$\Omega_{X_k} = \frac{e^{\beta_1 + \beta_2 X_{2i} + \dots + \beta_k (X_{ki} + \delta) + \dots + \beta_K X_{Ki}}}{e^{\beta_1 + \beta_2 X_{2i} + \dots + \beta_k X_{ki} + \dots + \beta_K X_{Ki}}} = e^{\delta \beta_k}$$

How do the odds change for a one year increase in age?

$$e^{-0.0498} = 0.951$$

How do the odds change for a 10 year increase in exp?

$$e^{(10)(-0.0498)} = 0.608$$

```
. logit low age smoke, or
...
```

	low	Odds Ratio	Std. Err.	z	P> z	[95% Conf. Interval]
age		.9514394	.0304194	-1.56	0.119	.8936482 1.012968
1.smoke		1.997405	.642777	2.15	0.032	1.063027 3.753081
_cons		1.062798	.8048781	0.08	0.936	.2408901 4.689025

## Where does the initial log likelihood come from?

. tab low

birthweight <2500g	Freq.	Percent	Cum.
0	130	68.78	68.78
1	59	31.22	100.00
Total	189	100.00	

If no X's predict  
low birthweight,  
 $P_i = 0.312$  for all  $i$ .

$$\begin{aligned}\ln L_0 &= \sum_{Y_i=1} \ln(0.312) + \sum_{Y_i=0} \ln(1-0.312) \\ &= 59 \ln(0.312) + 130 \ln(0.688) \\ &= -68.7 - 48.6 \\ &= -117.3\end{aligned}$$

## The Likelihood of Perfect Prediction

If your model was perfect,

then 
$$\begin{cases} \hat{P}_i = 1 & \text{if } Y_i = 1 \\ \hat{P}_i = 0 & \text{if } Y_i = 0 \end{cases}$$

$$\begin{aligned}L &= \prod_{i=1}^n \left[ \left( \hat{P}_i \right)^{Y_i} \left( 1 - \hat{P}_i \right)^{(1-Y_i)} \right] \\ &= \underbrace{(1) \dots (1)}_{96 \text{ union members}} \underbrace{(1-0) \dots (1-0)}_{438 \text{ non-members}} \\ &= 1\end{aligned}$$


$$\ln L = 96 \ln(1) + 438 \ln(1) = 0$$

If we could perfect predict who was a union member, and who was not, then the likelihood would be 1 and the log likelihood would be 0.

Thus, 0 is the *theoretical maximum attainable likelihood*.

## F: Goodness of Fit

$$R_{McFadden}^2 = \frac{\text{Actual Improvement}}{\text{Max Potential Improvement}}$$

$$= \frac{\ln L_F - \ln L_0}{0 - \ln L_0}$$


$$= \frac{\ln L_0 - \ln L_F}{\ln L_0} = 1 - \frac{\ln L_F}{\ln L_0}$$

For the Logit example (see earlier slide):

$$R_{McFadden}^2 = 1 - \frac{\ln L_F}{\ln L_0} = 1 - \frac{-117.3}{-113.6} = 0.0326$$

## Alternative Fit Measures

$$R_{Efron}^2 = 1 - \frac{\sum (Y_i - \hat{P}_i)^2}{\sum (Y_i - \bar{Y})^2} \quad R_{ML}^2 = 1 - \left( \frac{\ln L_0}{\ln L_F} \right)^{\frac{2}{N}}$$

- Information Measures
  - AIC
  - BIC
- Generally, all measures of fit are low in binary models, not much to worry about.

## G: Hypothesis Testing

Likelihood Ratio Test – Like the F test in OLS, you must identify unrestricted and restricted models.

$$-2\Delta \ln L \sim \chi_m^2 \quad m = \text{number of restrictions}$$

$$G^2 = -2(\ln L_R - \ln L_U)$$

$$= 2(\ln L_U - \ln L_R)$$

$$= 2 \ln \left( \frac{L_U}{L_R} \right)$$

Why it's a ratio test.

$$= \ln \left( \frac{L_U^2}{L_R^2} \right)$$

Why it's distributed as Chi square.

### G.1: Testing the Model as a Whole

$$-2\Delta \ln L \sim \chi_{K-1}^2 \quad K = \text{number of parameters}$$

$\ln L_0$  : intercept only model,  $\beta_2 = \beta_3 = \dots = \beta_K = 0$

$\ln L_F$  : full model (unrestricted)

$$\chi^2 = -2(\ln L_0 - \ln L_F)$$

Reject null if  $\chi^2 > \chi_{k-1}^2$  (critical value)

Example:

$$\chi^2 = -2(\ln L_0 - \ln L_F)$$

$$= -2(-117.3 + 113.6) = 7.4 \quad \chi_{2 \text{ DOF}}^2 = 5.99$$

## G.2: Testing a Subset of Parameters

$$-2\Delta \ln L \sim \chi_m^2 \quad m = \text{number of restrictions}$$

$\ln L_R$  : restricted model

$\ln L_F$  : full model (unrestricted)

$$\chi^2 = -2(\ln L_R - \ln L_U)$$

Reject null if  $\chi^2 > \chi_m^2$  (critical value)

The Likelihood Ratio, LaGrange Multiplier, and Wald Hypothesis tests are asymptotically equivalent, so use which ever is convenient.

In Stata: *lrtest* = likelihood ratio test, *test* = Wald test

## Example: Probit

```
. probit low age i.smoke
```

```
Iteration 0:   log likelihood =   -117.336
Iteration 1:   log likelihood =  -113.57013
Iteration 2:   log likelihood =  -113.55889
Iteration 3:   log likelihood =  -113.55889
```

Probit regression

```
Number of obs   =      189
LR chi2(2)      =       7.55
Prob > chi2     =      0.0229
Pseudo R2      =      0.0322
```

Log likelihood = -113.55889

low	Coef.	Std. Err.	z	P> z	[95% Conf. Interval]	
age	-.0312426	.0193475	-1.61	0.106	-.069163	.0066777
1.smoke	.4241072	.1952064	2.17	0.030	.0415098	.8067046
_cons	.051387	.4596968	0.11	0.911	-.8496023	.9523762

$$\mathbf{x}_i \hat{\boldsymbol{\beta}} = 0.0514 - 0.0312age_i + 0.424smoke_i$$

## Interpretation: *Probit*

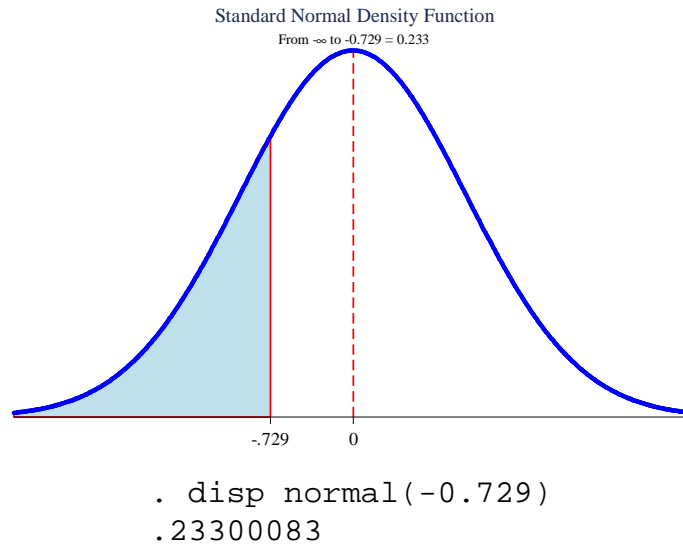
- *Different* from logit:
  - How you calculate the predicted probabilities (A)
  - How you calculate the marginal effects (C, but D is the same)
  - No simple form for Odds Ratios (E)
- *Same* as logit:
  - Sign of coefficient = direction of effect
  - Effect size varies, depends on other Xs
  - Alternative ways to present the effects
  - Goodness of fit measures (F)
  - Hypothesis testing (B, G)

## A: Predicted Values in Probit

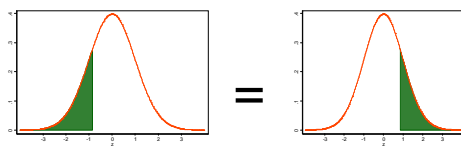
$$\begin{aligned}\mathbf{x}_i\hat{\boldsymbol{\beta}} &= 0.0514 - 0.0312age_i + 0.4245smoke_i \\ &= 0.0514 - 0.0312(25) + 0.4245(0) \\ &= -0.729\end{aligned}$$

$$\begin{aligned}\hat{P}_i &= \Phi(\mathbf{x}_i\hat{\boldsymbol{\beta}}) \\ &= \Phi(-0.729) \\ &= ?\end{aligned}$$

## Predicted Value: Standard Normal



## Getting from Normal Table to the Predicted Probability



$$\Phi(z) = 1 - \Phi(-z)$$

$$\Phi(-0.729) = 1 - \Phi(0.729)$$

$$= 1 - \left( \text{[Graph of area to left of 0.729]} + \text{[Graph of area to left of 0.729]} \right)$$

$$= 1 - (0.5 + 0.267) = 0.233$$



## C: Marginal Effects in Probit

$$\frac{\partial \hat{P}_i}{\partial X_k} = \phi(\mathbf{x}_i \hat{\boldsymbol{\beta}}) \hat{\beta}_k = \left( \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2}(\mathbf{x}_i \hat{\boldsymbol{\beta}})^2} \right) \hat{\beta}_k$$

1. the **sign** of  $\hat{\beta}_k$  tells you the **direction**
2. **maximum effect** is  $0.4\hat{\beta}_k$  at  $\mathbf{x}_i \hat{\boldsymbol{\beta}} = 0$
3. As  $\hat{P}_i$  approaches 1 or 0, the effect **diminishes**
4. the effect of  $X_k$  **depends on all the other X variables**, so you have to choose values

*Valid for “small” changes in continuous variables*

## Maximum Marginal Effect in Probit

$$\frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2}(0)^2} = \frac{1}{\sqrt{2\pi}} \approx 0.4$$

What  $P_i$  does  $X_i \beta = 0$  correspond to?

