### Class 12 OLS Regression Basics

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**Background of Regression** 

#### **Conditional Mean in Causal Inference**

- In causal inference, we often care about the expected mean of the outcome variable (Y) conditional on treatment variables (X).
- For example, in an RCT, Y is the outcome variable (e.g., purchase rate), X is whether or not customers receive the treatment (e.g., BMW ads), then from the basic identity of causal inference, we have

$$ATE = E[Y|X=1] - E[Y|X=0]$$

• Question: how can we model the expected mean of outcome variable conditional on X, E[Y|X=x]?

# **Linear Regression Models**

• If we assume a **linear**, additive function for E[Y|X=x], we have a simple linear regression model, as follows,

$$Y_i = \beta_0 + x_1\beta_1 + x_2\beta_2 + \ldots + x_k\beta_k + \epsilon_i$$

- ullet  $y_i$ : Outcome variable/dependent variable/regressand/response variable/LHS variable
- $\beta$ : Regression coefficients/estimates/parameters;  $\beta_0$ : intercept
- $\bullet$   $x_k$ : control variable/independent variable/regressor/explanatory variable/RHS variable
  - $\bullet$  Lower case such as  $x_1$  usually indicates a single variable while upper case such as  $X_{ik}$  indicates several variables
- $\epsilon_i$ : error term/disturbance, which has the expected mean of 0, i.e.,  $E[\epsilon|X]=0$
- ullet If we take the expectation of Y, we have:

$$E[Y|X] = \beta_0 + x_1\beta_1 + x_2\beta_2 + \ldots + x_k\beta_k$$

### Why the Name "Regression"?

- The term "regression" was coined by Francis Galton to describe a biological phenomenon: The heights of descendants of tall ancestors tend to regress down towards a normal average.
- The term "regression" was later extended by Udny Yule and Karl Pearson to a more general statistical context (Pearson, 1903).
- In supervised learning models, "regression" can have different meanings:1
  - The regression-class models (OLS, Lasso, Ridge, etc.)
  - Regression task
- To establish causal inference, **OLS regression model** is all we need.

#### Section 2

### **Estimation**

## How to Run Regression in R

- In R, there are tons of packages that can run OLS regression.
- In this module, we will be using the fixest package, because it's able to estimate high-dimensional fixed effects.

```
pacman::p_load(modelsummary,fixest)

OLS_result <- feols(
    fml = total_spending ~ Income, # Y ~ X
    data = data_full, # dataset from Tesco
)</pre>
```

# **Report Regression Results**

```
modelsummary(OLS_result,
stars = TRUE # export statistical significance
)
```

	Model 1
(Intercept)	-552.235 <b>***</b>
	(20.722)
Income	0.021***
	(0.0004)
Num.Obs.	2000
R2	0.630
R2 Adj.	0.630
RMSE	351.63
Std.Errors	IID
+ p < 0.1. * p < 0	0.05, ** p < 0.01, *** p < 0.001

#### Parameter Estimation: Univariate Regression Case

• Let's take a univariate regression<sup>2</sup> as an example

$$y = a + bx_1 + \epsilon$$

ullet For each guess of a and b, we can compute the error for customer i,

$$e_i = y_i - a - bx_{1i}$$

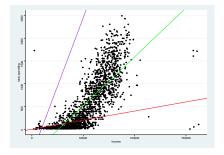
• We can compute the sum of squared residuals (SSR) across all customers

$$SSR = \sum_{i=1}^{n} (y_i - a - bx_{1i})^2$$

- $\bullet$  Objective of estimation: Search for the unique set of a and b that can minimize the SSR.
- This estimation method that minimizes SSR is called Ordinary Least Square (OLS).

# Visualization: Estimation of Univariate Regression

• If in the Tesco dataset, if we regress total spending (Y) on income (X)



Model	Color	Sum of Squared Error
Y = -552 + 0.06 * X $Y = 0 + 0.004 * X$ $Y = -552 + 0.021 * X$	Purple Red Green	$\begin{array}{c} 1.6176047 \times 10^{13} \\ 5.093683 \times 10^{11} \\ 2.0205681 \times 10^{9} \end{array}$

### Multivariate Regression

 The OLS estimation also applies to multivariate regression with multiple regressors.

$$y_i = b_0 + b_1 x_1 + \ldots + b_k x_k + \epsilon_i$$

 Objective of estimation: Search for the set of b that can minimize the sum of squared residuals.

$$SSR = \sum_{i=1}^{n} (y_i - b_0 - b_1 x_1 - \dots - b_k x_k)^2$$

#### Section 3

# Interpretation

## **Coefficients Interpretation**

 Now on your Quarto document, let's run a new regression, where the DV is total\_spending, and X includes Income and Kidhome.

	Model 1	
(Intercept)	-316.878***	
	(26.972)	
Income	0.019***	
	(0.0004)	
Kidhome	-210.613****	
	(16.282)	
Num.Obs.	2000	
R2	0.658	
R2 Adj.	0.658	
RMSE	337.77	
Std.Errors	IID	

+ p < 0.1, \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

 Controlling for Kidhome / everything else being equal / ceteris paribus, one unit increase in Income increases total spending by 0.019 pounds.

#### **Standard Errors and P-values**

- ullet Due to randomness of the error term, all coefficients estimates follow a t distribution.
- Therefore, we need **p-values** to check whether the coefficients are statistically different from 0.
- Income/Kidhome is statistically significant at the 1% level.

#### R-squared

- R-squared (R2) is a statistical measure that represents the proportion of the variance for a dependent variable that's explained by an independent variable or variables in a regression model.
- Interpretation: 65.8% of the variation in Spending can be explained by Income and Kidhome.
- ullet As the number of variables increases, the  $\mathbb{R}^2$  will naturally increase.
- In causal inference tasks,  $R^2$  does not mean much.