Dr Wei Miao

UCL School of Management

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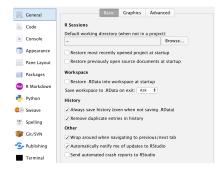
Data Wrangling

R Tips: More Convenient Package Management Using pacman

- pacman::p_load(dplyr,ggplot2)
 - Please install pacman on your RStudio
 - pacman's functionality
 - Load all packages stated in the parantheses, seperated by commas
 - If the package is not downloaded yet, download it, and then load it
 - R tip: if you want to use a function without loading the whole package, you can use two colons to call the function: package::function

R Tips: Managing Objects in the RStudio Environment

Best practice is to not save any objects once you close your RStudio session



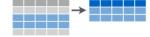
- rm(list = ls()) is the command to remove everything in the current environment
 - ls() is a function that returns the list of all objects in the current environment
 - rm(list =) removes any objects passed to list argument



Recap: filter(), arrange(), and mutate()

• filter(dataset, criteria): pick observations by their values

Subset Observations (Rows)



- arrange(dataset, variable): reorder the rows
- mutate(dataset, newvariable =): create new variables with functions of existing variables

Make New Variables



Pipe Operator

- Imagine a factory with different machines placed along a belt. Each
 machine is a dplyr function that performs a data cleaning step, like
 filtering or arranging data.
- The pipe therefore works like a conveyor belt, passing the output of one machine to another for further processing.



Pipe Operator

 The pipe has a huge advantage over any other method of processing data in R or Python: It makes data wrangling processes easy to read. If we read %>% as "then", the code will be very easy to interpret as a set of instructions in plain English:

```
1 mtcars %>%
2 filter(cyl>=5) %>%
3 mutate(sqrt_wt=sqrt(wt))
4 filter(sqrt_wt>1.5) %>%
5 arrange(hp)
6 ## can go on and on
```

- 1 take the mtcars data, THEN
- ② find cars cyl \geq 5, THEN
- - find cars sqrt_wt > 1.5 THEN
 - reorder all cars based on hp
 - o chain more operations ...

Without Pipe Operator

- As a comparison, without using pipe operators, the previous data cleaning steps need to be done as follows. Overwriting our output dataframe new_data in every line is problematic.
 - First, doing this for a procedure with lots of steps isn't efficient and creates unnecessary repetition in the code.
 - Second, this repetition also makes it harder to identify exactly what is changing on each line in some cases.

```
new_data <- filter(mtcars, cyl >=5)
new_data <- mutate(new_data, sqrt_wt=sqrt(wt))
new_data <- filter(new_data,sqrt_wt>1.5)
new_data <- arrange(new_data,hp)</pre>
```

Select Variables: select

select() can select variables into a smaller dataset.

```
# Select two columns: hp and cyl
   mtcars%>%
     select(hp, cyl) %>%
3
     head()
```

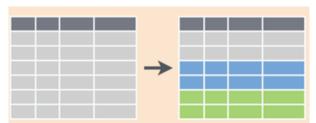
	hp	cyl
Mazda RX4	110	6
Mazda RX4 Wag	110	6
Datsun 710	93	4
Hornet 4 Drive	110	6
Hornet Sportabout	175	8
Valiant	105	6

Aggregation by Groups: group_by

 group_by() allows us to aggregate data by group and compute statistics for each group

```
# group by cyl
mtcars %>%
group_by(cyl)
```

 Although nothing seemingly happens to the dataset, internally, the dataset is already grouped based on the specified variable(s).



Aggregation by Groups: group_by() + summarise()

- summarise() creates a new data frame after aggregating data. The final dataset
 - has one row for each pair of grouping variables (for each cyl value)
 - contains one column for each grouping variable (cyl)
 - contains one column for each new summarised variable (avg_mp)

```
# compute the average mpg for each cyl group
mtcars %>%
group_by(cyl) %>% # group by cyl
summarise(avg_mp = mean(mpg)) %>% # compute the average mpg
ungroup()
```

```
cyl avg_mp

4 26.66364
6 19.74286
8 15.10000
```

Aggregation by Groups: group_by() + summarise()

We can have multiple group variables for group_by

```
# compute the average mpg for each cyl,vs group
mtcars %>%
group_by(cyl,vs) %>% # group by cyl
summarise(avg_mp = mean(mpg)) %>% # compute the average mpg
ungroup()
```

Aggregation by Groups: group_by() + mutate()

• Try the following code by replacing summarise() with mutate(), what do you get now?

```
# compute the average mpg for each cyl,vs group

tcars %>%

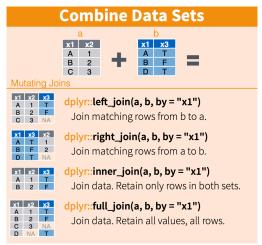
group_by(cyl,vs) %>% # group by cyl

mutate(avg_mp = mean(mpg)) %>% # compute the average mpg
ungroup()
```

• A new column is added to the original dataset, the value of which is from the group-by aggregation.

Consolidate Multiple Data Frames

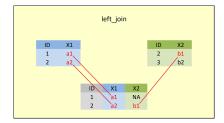
 When consolidating multiple data frames, we usually have 4 types of joining methods



left_join

- left_join keeps everything from the left data frame and matches as much as it can from the right data frame.
 - All IDs in the left data frame will be retained
 - If a match can be found, value from the right data frame will be filled in
 - If a match cannot be found, a missing value will be filled in

```
# Method 1 without pipe operator
left_join(df_left, df_right, by = 'ID')
# Method 2 with pipe operator
df_left %>%
left_join(df_right, by = 'ID')
```



inner_join

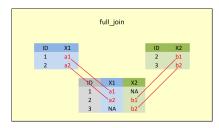
- inner_join only keeps the observations that appear in both data frames
 - Only common IDs in both data frames will be retained
 - If a match can be found, values will be filled in from both data frames

```
# Method 1 without pipe operator
inner_join(df_left, df_right, by = 'ID')
# Method 2 with pipe operator
df_left %>%
inner_join(df_right, by = 'ID')
# Method 3: order of data frames should not matter. Why?
df_right %>%
inner_join(df_left, by = 'ID')
```

full_join

- full_join keeps all observations from both data frames
 - All IDs in either data frames will be retained
 - If a match can be found, values will be filled in from both data frames

```
# Method 1 without pipe operator
full_join(df_left, df_right, by = 'ID')
# Method 2 with pipe operator
df_left %>%
full_join(df_right, by = 'ID')
# Method 3: order of data frames should not matter. Why?
df_right %>%
full join(df left, by = 'ID')
```



Data Cleaning

Variable Types

- Non-metric
 - Categorical (gender, region, brand, religion)
 - Ordinal (Business Week rankings, NCAA rankings)
- Metric
 - Continuous (age, height, sales, rainfall)
- Different types of variables are handled in different ways in statistics
 - Can talk about an average age, but not an average color
 - Some statistical techniques only work with one type of variable
- We need to make sure the variables are of the correct data types. Or we may need to convert them to the correct types.
 - e.g., from character to date time using lubridate package

Missing Values

- In R, missing values are represented by the symbol NA (i.e., not available).
- Most statistical models cannot handle missing values, so we need to deal with them in R.
 - Few missing values: remove them from analysis.
 - Many missing values: need to replace them with appropriate values: mean/median/imputation

Section 3

Descriptive Analytics

Data Wrangling

Describe data depending on your business purposes

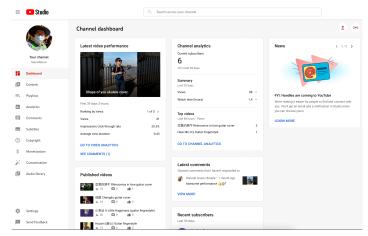
- "How much do our customers spend each month on average?"
- "What percentage of our customers are unprofitable?"
- "What is the difference between the retention rates of men and women?"

Make statistical inferences from data

- "Based on our sample, does the difference between the spendings of men and women indicate that men and women respond differently in the customer base at large?"
- "Based on our sample, can we conclude that customers who sign up for online banking are more profitable than customers who do not?"
- "Based on our test mailing, can we conclude that ad-copy A works better than ad-copy B?"

Descriptive Analytics

 You can think of descriptive analytics as creating a dashboard to display the key information you would like to know for your business.



Summary Statistics

- In descriptive analytics, summary statistics are used to summarize a set of observations, in order to communicate the largest amount of information as simply as possible.
- There are two main types of summary statistics used in evaluation: measures of central tendency and measures of dispersion.
 - Measures of central tendency provide different versions of the average, including the mean, the median, 25 percentile, 75 percentile, the mode, etc.
 - Measures of dispersion provide information about how much variation there is in the data, including the range and the standard deviation.
- It's good to include summary statistics table in your dissertation before any statistical analysis!
 - Commonly reported summary statistics include mean, standard deviation, number of observations, min, 25 percentile, median, 75 percentile, and max.
 - Then describe the distribution of the variable, dispersion of the variable, etc.

Summary Statistics with ${\sf R}$

- In R, a nice package to report summary statistics is modelsummary.
 datasummary_skim() is a shortcut to conduct basic summary statistics
- For more features, refer to the package tutorial here, especially datasummary() function.
 - datasummary_skim() is a special case of more general datasummary(), which outputs a pre-determined set of summary statistics

```
pacman::p_load(modelsummary)
mtcars %>%
datasummary_skim()
```

Correlation Matrix

Data Wrangling

- Correlation matrix helps us understand the co-movement of any two variables in the data
- datasummary_correlation() reports the pairwise correlation coefficient
- In general, in a statistical model, variables of high correlation should not be included together, which leads to instability
- mtcars %>%
- datasummary_correlation()

Section 4

Preliminary Customer Analysis

Preliminary Customer Analysis

- Spend 30 min-ish to work on the case study in a group.
- There are 7 questions in total. At the end of the discussion, each group selects a group leader to answer one question.
- To show your codes, join the Zoom link under "Module Overview" on Moodle.
- The group that did not answer correctly needs to do a performance next week!

After-Class Exercise

- What percent of customers are single? Try alternative ways to do the calculation.
- Is the average total spending by responders and non-responders statistically different? Answer this question using a t-test.
- Is income and total spending correlated?
- Are PhDs more likely to respond to marketing offers than Graduation? Use a statistical test to answer the question. Is the result what you expected?
- What would be the other useful descriptive analytics you would like to know for Tesco?