

Predictive Modeling

Polynomial Regression, Residual Analysis and Model Selection

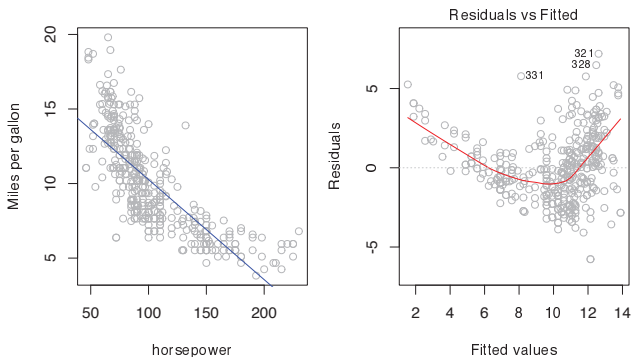
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- 3 Summary and Conclusions - The Marketing Plan
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Non-linear Relationships and Polynomial Regression

Example: **Auto** data set : **mpg** (gas mileage in miles per gallon) versus **horsepower** is shown for a number of cars, see example 4.13 in the **Multiple Linear Regression** chapter

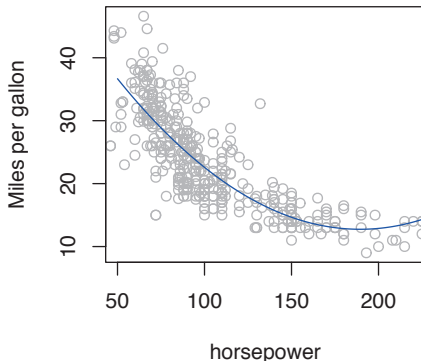


Conclusion : relationship between **mpg** and **horsepower** is **non-linear**

Polynomial Regression - Example Auto

New Model:

$$\text{kmp1} = \beta_0 + \beta_1 \cdot \text{PS} + \beta_2 \cdot \text{PS}^2 + \varepsilon$$

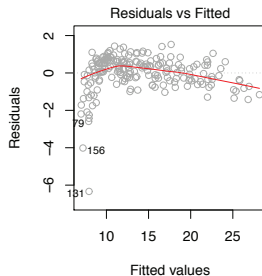
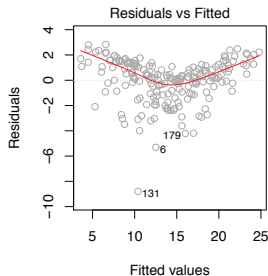


See example [4.13](#) in the [Multiple Linear Regression](#) chapter

Residual Analysis : Example Advertising

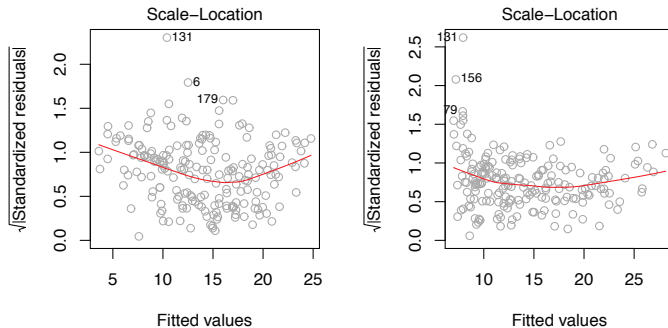
$$\text{sales} = \beta_0 + \beta_1 \cdot \text{TV} + \beta_2 \cdot \text{radio} + \varepsilon$$

$$\text{sales} = \beta_0 + \beta_1 \cdot \text{TV} + \beta_2 \cdot \text{radio} + \beta_3 \cdot \text{TV} \cdot \text{radio} + \varepsilon$$



Tukey-Anscombe plots for the two models; *left* with predictor variables **TV** and **radio**; *right* with predictor variables **TV**, **radio** and interaction term **radio · TV**. See example 4.14 in the **Multiple Linear Regression** chapter.

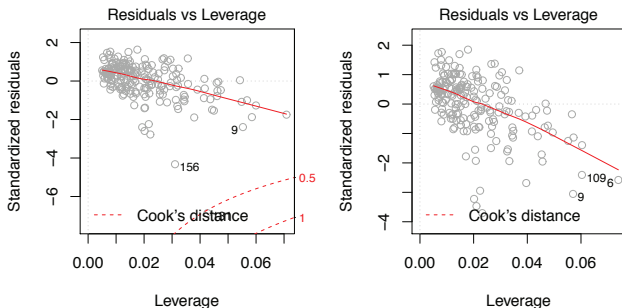
Residual Analysis: Example Advertising



Scale-location plot for two models : *left* with predictor variables **TV** and **radio**; *right* with predictor variables **TV**, **radio** and interaction term **radio · TV**. See example 4.14 in the **Multiple Linear Regression** chapter

Leverage Statistic and Cook's Distance: Advertising

Scatter plots for model including the interaction term with **leverage statistic** h_i and **standardized residual** \tilde{r}_i . Contour lines of Cook's distance with $d_i = 0.5, 1$ are plotted as well.



Left: with outliers 131 and 156 ; *right without* observations 131 and 156
⇒ not dangerously influential! See example 4.14 in the [Multiple Linear Regression](#) chapter

Example Credit

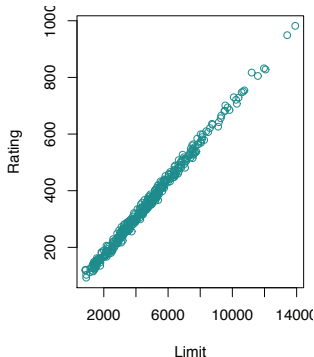
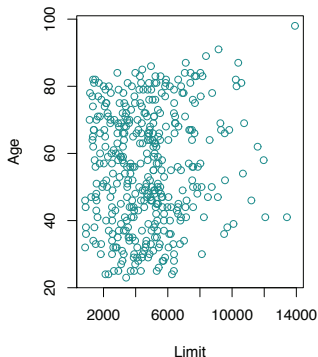
Data set **Credit** was recorded in the USA:

- **Response Variable** **balance** : average credit card debt for a number of individuals
- **Quantitative predictor variables**:
 - ▶ **age**
 - ▶ **cards** : number of credit cards
 - ▶ **education** : years of education
 - ▶ **income** : income in thousand of dollars
 - ▶ **limit** : credit card limit
 - ▶ **rating** : credit rating
- **Qualitative predictor variables (factors)**:
 - ▶ **gender**
 - ▶ **student** : student status
 - ▶ **ethnicity** : Caucasian, African American or Asian
- Regression of **balance** (as response variable) on **age**, **rating** and **limit**

Collinearity - Example Credit

Collinearity refers to the situation in which two or more predictor variables are closely related to one another

Example : Scatter plots of **Credit** data set: **age** versus **limit** and **rating** versus **limit**.



Collinearity : Example Credit

		Coefficient	Std.error	t-statistic	p-value
Model 1	Intercept	-173.411	43.828	-3.957	< 0.0001
	age	-2.292	0.672	-3.407	0.0007
	limit	0.173	0.005	34.496	< 0.0001
Model 2	Intercept	-377.537	45.254	-8.343	< 0.0001
	rating	2.202	0.952	2.312	0.0213
	limit	0.025	0.064	0.384	0.7012

- **Model 1:** p-values of **age** and **limit** are highly significant
- **Model 2 :** Collinearity between **limit** and **rating** causes the standard errors of coefficient estimate for **limit** to increase by a factor of 12 and the p-value to increase to 0.701
- Importance of the **limit** variable has been masked due to the presence of collinearity

Identification of Collinearity in the Data

- **Correlation matrix** : very high correlation between **limit** and **rating** : 0.997
- See example 4.17 in the **Multiple Linear Regression** chapter
- Not all collinearity problems can be detected by inspection of the correlation matrix: correlation matrix reveals only correlation between **two** variables
- Collinearity may occur between three or more variables even if no pair of variables has a particularly high correlation: **multicollinearity**

Identification of Collinearity in the Data

- **Variance inflation factor (VIF)** to identify **multicollinearity**

$$\text{VIF}(\hat{\beta}_j) = \frac{1}{1 - R_{X_j|X_{-j}}^2}$$

$R_{X_j|X_{-j}}^2$ represents the R^2 -value for a regression model of X_j (response variable) onto all of the other predictors

- ▶ **VIF**-value between 5 and 10 : indicates a problematic amount of collinearity
- ▶ Smallest possible value of **VIF** is 1 : indicates complete absence of collinearity

Identification of Collinearity in the Data

- **Example Credit:** Regression of **balance** (as response variable) on **age**, **rating**, and **limit** indicates that predictors have considerable collinearity.
- **VIF** values of
 - ▶ **age** : 1.01
 - ▶ **rating** : 160.67
 - ▶ **limit** : 160.59 considerable collinearity
- See examples 4.18 and 4.19 in the **Multiple Linear Regression** chapter

The Marketing Plan

Advertising data set : **sales** of a particular product depending on the advertising budgets for **TV**, **radio** and **newspaper**

- *Is there a relationship between **sales** and advertising budget?*
- *How strong is the relationship between **sales** and budget?*
- *Which media contribute to **sales**?*
- *How large is the effect of each medium on **sales**?*
- *How accurately can we predict future **sales**?*
- *Is the relationship linear?*
- *Is there synergy among the advertising media?*

Example : Advertising

See example 5.1 in the [Multiple Linear Regression](#) chapter

1. Is there a relationship between sales and advertising budget?

This question can be answered by fitting a multiple regression model of sales onto TV, radio, and newspaper

$$\text{sales} = \beta_0 + \beta_1 \cdot \text{TV} + \beta_2 \cdot \text{radio} + \beta_3 \cdot \text{newspaper} + \varepsilon$$

① We test the null hypothesis

$$H_0 : \beta_{\text{TV}} = \beta_{\text{radio}} = \beta_{\text{newspaper}} = 0$$

② p-value associated with F-Statistic (F-Statistic) is approx. zero \Rightarrow we **reject** null hypothesis

③ **Conclusion** : There is a relationship between advertising and sales

2. How strong is the relationship between sales and budget?

Two measures to assess **model accuracy** :

- RSE (**Residual Standard error**): average deviation of the response from the (true) population regression line
 - ▶ For the **Advertising** data, the RSE is 1.681 units
 - ▶ Mean value for the response is 14.022, indicating a percentage error of roughly 12%
- R^2 -value (**Multiple R-squared**): records the percentage of variability in the response that is explained by the predictors
 - ▶ The predictors explain almost 90 % of the variance in **sales**

3. Which media contribute to sales?

This question is answered by considering the p-values associated with each predictor's t-statistic (**t value**) :

- In the multiple linear regression analysis, the p-values ($\Pr(>|t|)$) for **TV** and **radio** are low, but the p-value for **newspaper** is not.
- This suggests that only **TV** and **radio** are related to **sales**
- Systematic discussion : see next chapter about **variable selection**

4. How large is the effect of each medium on sales?

This question is answered by confidence intervals for the regression coefficients β_j :

```
Advertising <- read.csv("../Daten/Advertising.csv")
round(confint(lm(sales ~ TV + radio + newspaper, data = Advertising)),
      digits = 3)

##           2.5 % 97.5 %
## (Intercept) 2.324 3.554
## TV          0.043 0.049
## radio       0.172 0.206
## newspaper   -0.013 0.011
```

- Confidence intervals for **TV** and **radio** for β_j are narrow and far from zero, providing evidence that these media are related to **sales**
- Confidence interval for **newspaper** includes zero, indicating that the variable is not statistically significant given the values of **TV** and **radio**

5. How accurately can we predict future sales?

There are two possibilities to quantify the accuracy of a prediction:

- We wish to predict an individual response $Y = f(X_1, \dots, X_p) + \varepsilon$
 \Rightarrow **Prediction interval**
- We wish to predict the average response Y
 \Rightarrow **Confidence interval**

6. Is the relationship linear?

- **Residual plots** (in particular Tukey-Anscombe plot) showed in the case of the **Advertising** data a pattern that reveals a **non-linear** relationship
- If the relationships are **linear**, then the residual plots should display **no** pattern
- **Solution:** Taking **interaction effects** into account

7. Is there synergy among the advertising media?

- Standard linear regression model assumes an **additive** relationship between the predictors and the response
- An additive model is easy to interpret because the effect of each predictor on the response is **unrelated** to the values of the other predictors
- Including an **interaction term** in the model results in a substantial increase in R^2 , from around 90 % to almost 97 %

Variable Selection : Example Credit

Data set **Credit** was recorded in the USA:

- **Response Variable** **balance** : average credit card debt for a number of individuals
- **Quantitative predictor variables**:
 - ▶ **age**
 - ▶ **cards** : number of credit cards
 - ▶ **education** : years of education
 - ▶ **income** : income in thousand of dollars
 - ▶ **limit** : credit card limit
 - ▶ **rating** : credit rating
- **Qualitative predictor variables (factors)**:
 - ▶ **gender**
 - ▶ **student** : student status
 - ▶ **ethnicity** : Caucasian, African American or Asian

Question: From which subset consisting of q predictor variables results the **best** model? Number of possible models : 2^p

Example Credit : Forward Stepwise Selection

1. We begin with the **null model** \mathcal{M}_0 which contains no predictors

$$\text{Balance} = \beta_0 + \varepsilon$$

2. We **add** a predictor variable to the null model: See example 2.1 in the **Linear Model Selection** chapter
3. We now choose the **best** variable in the sense that adding this variable leads to the regression model with the lowest RSS or the highest R^2
: **Rating**

New model: \mathcal{M}_1

$$\text{Balance} = \beta_0 + \beta_1 \cdot \text{Rating} + \varepsilon$$

Example Credit : Forward Stepwise Selection

4. We now add a further predictor variable to the model \mathcal{M}_1 which leads, when added, to the lowest RSS, etc.
5. Repetition of this procedure until we have obtained 11 models $\mathcal{M}_0, \mathcal{M}_1, \dots, \mathcal{M}_{10}$
6. We select the single **best** model on the basis of one of the following criteria: AIC, BIC, C_p or adjusted R^2

See example [2.1](#) in the [Linear Model Selection](#) chapter

Forward Stepwise Selection

Algorithm: Forward stepwise selection

- ➊ Let \mathcal{M}_0 denote the *null* model, which contains no predictors.
- ➋ For $k = 0, \dots, p - 1$:
 - ➊ Consider all $p - k$ models that augment the predictors in \mathcal{M}_k with one additional predictor.
 - ➋ Choose the *best* among these $p - k$ models, and call it \mathcal{M}_{k+1} . Here **best** is defined as having smallest RSS or highest R^2 .
- ➌ Select a single best model from among $\mathcal{M}_0, \dots, \mathcal{M}_p$ using C_p , AIC, BIC or adjusted R^2 .

Backward Stepwise Selection : Example Credit

1. We begin with the **full model**, that is \mathcal{M}_{10} , which contains **all** p predictors of the **Credit** data set

$$\begin{aligned}\text{Balance} = & \beta_0 + \beta_1 \cdot \text{Income} + \beta_2 \cdot \text{Limit} + \beta_3 \cdot \text{Rating} + \beta_4 \cdot \text{Cards} \\ & + \beta_5 \cdot \text{Age} + \beta_6 \cdot \text{Education} + \beta_7 \cdot \text{Gender} + \beta_8 \cdot \text{Student} \\ & + \beta_9 \cdot \text{Married} + \beta_{10} \cdot \text{Ethnicity} + \varepsilon\end{aligned}$$

2. We **remove** one predictor variable from the model : see example 2.2 in the **Linear Model Selection** chapter
3. We remove the **least useful** variable : the one yielding the reduced regression model with the lowest RSS or the highest R^2 . Its removal improves the model most significantly with respect to RSS. Most redundant variable here : **Education**

Backward Stepwise Selection : Example Credit

3. New Model : \mathcal{M}_9

$$\begin{aligned}\text{Balance} = & \beta_0 + \beta_1 \cdot \text{Income} + \beta_2 \cdot \text{Limit} + \beta_3 \cdot \text{Rating} + \beta_4 \cdot \text{Cards} \\ & + \beta_5 \cdot \text{Age} + \beta_6 \cdot \text{Gender} + \beta_7 \cdot \text{Student} + \beta_8 \cdot \text{Married} \\ & + \beta_9 \cdot \text{Ethnicity} + \varepsilon\end{aligned}$$

4. We iterate this procedure until **no** predictor is left in regression model
5. This iterative procedure yields 11 different models :
 $\mathcal{M}_0, \mathcal{M}_1, \dots, \mathcal{M}_{10}$
6. We identify the **best** among these models on the basis of AIC, BIC, C_p or adjusted R^2

See example 2.2 in the [Linear Model Selection](#) chapter

Backward Stepwise Selection

Algorithm: Backward stepwise selection

- ➊ Let \mathcal{M}_p denote the *full* model, which contains all p predictors.
- ➋ For $k = p, p - 1, \dots, 1$:
 - ➊ Consider all k models that contain all but one of the predictors in \mathcal{M}_k , for a total of $k - 1$ predictors
 - ➋ Choose the *best* among these k models, and call it \mathcal{M}_{k-1} . Here *best* is defined as having smallest RSS or highest R^2 .
- ➌ Select a single best model among $\mathcal{M}_0, \dots, \mathcal{M}_p$ using C_p , AIC, BIC or adjusted R^2 .

Best Subset Selection

- Model with p predictor variables has 2^p possible submodels
- If $p = 20$: 1 048 576 models need to be fitted and evaluated
⇒ **Best subset selection** : computationally infeasible for $p > 40$
- Comparison : Forward stepwise selection with $p = 20$ predictor variables leads to : 211 models
- If computationally feasible: Go for it!

Hybrid stepwise selection

- **Hybrid stepwise selection :**
 - ▶ We start with a model containing k predictor variables
 - ▶ RSS of all models that result from adding to or removing each variable from the reference model is calculated
 - ▶ We iterate this procedure until the RSE stops decreasing
- Result is similar to best subset selection while retaining computational advantages of forward and backward stepwise selection

Model Selection Criteria - Adjusted R^2

- Recall : R^2 is defined as follows

$$R^2 = 1 - \frac{RSS}{TSS} = 1 - \frac{\sum (y_i - \hat{y}_i)^2}{\sum (y_i - \bar{y})^2}$$

- Problem:** RSS always **decreases** as more predictors are added to the model $\Rightarrow R^2$ always **increases** as more predictors are added
- Solution :** add *penalty* to RSS which penalizes adding further predictor variables

Model Selection Criteria - Adjusted R^2

- **adjusted R^2** is defined as

$$\text{adjusted } R^2 = 1 - \frac{\text{RSS}/(n - p - 1)}{\text{TSS}/(n - 1)}$$

p : # predictor variables of least squares model

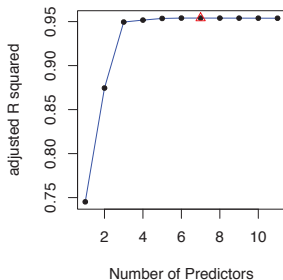
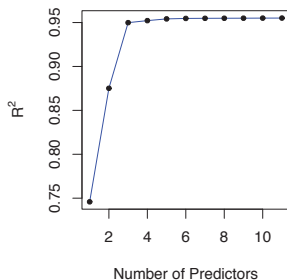
n : # data points

- To **maximize** adjusted $R^2 \Rightarrow$ **minimize**

$$\frac{\text{RSS}}{n - p - 1}$$

- See example 2.3 in the [Linear Model Selection](#) chapter

adjusted R^2 - Example Credit



R^2 : values are steadily increasing, whereas adjusted R^2 reaches maximum for **seven** predictors (see example 2.3) \Rightarrow Best regression model among 11 models found by *forward stepwise selection*:

$$\begin{aligned} \text{Balance} = & \beta_0 + \beta_1 \cdot \text{Income} + \beta_2 \cdot \text{Limit} + \beta_3 \cdot \text{Rating} + \beta_4 \cdot \text{Cards} \\ & + \beta_5 \cdot \text{Age} + \beta_6 \cdot \text{Gender} + \beta_7 \cdot \text{Student} + \varepsilon \end{aligned}$$

AIC - Akaike information criterion

- **AIC** considers **goodness-of-fit** to the data and **penalizes** complexity of the model

$$\text{AIC} = -2\log(L) + 2q$$

where L denotes the value of the likelihood function for a particular model and q is the number of variables of this model.

- If errors ε in linear regression model follow a normal distribution with expected value 0 and constant variance, then the **AIC** is

$$\text{AIC} = \frac{1}{n\hat{\sigma}^2} (\text{RSS} + 2p\hat{\sigma}^2)$$

- ▶ $\hat{\sigma}$: estimated standard deviation
- ▶ $2p\hat{\sigma}^2$ is the **penalty term**: increases if more predictors are added to the model compensating the decrease in the RSS

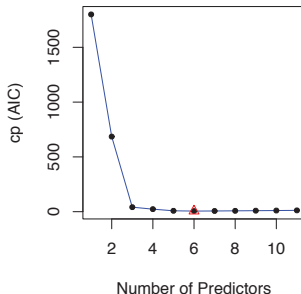
Mallow's C_p -statistic

- For least squares models : AIC is proportional to **Mallow's** C_p -statistic

$$C_p = \frac{1}{n} \left(\text{RSS} + 2p\hat{\sigma}^2 \right)$$

- See example 2.4 in the [Linear Model Selection](#) chapter

Model Selection with AIC : Example Credit



Best Model among 11 models found by *forward stepwise selection*: model with 6 predictor variables, see example [2.5](#)

$$\begin{aligned}\text{Balance} = & \beta_0 + \beta_1 \cdot \text{Income} + \beta_2 \cdot \text{Limit} + \beta_3 \cdot \text{Rating} + \beta_4 \cdot \text{Cards} \\ & + \beta_5 \cdot \text{Age} + \beta_6 \cdot \text{Student} + \varepsilon\end{aligned}$$

BIC - Bayesian information criterion

- The **BIC** is defined as

$$\text{BIC} = -2 \log(L) + 2 \log(n)q$$

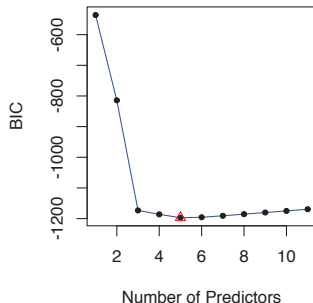
where L denotes the likelihood function for a particular model and q is the number of estimated parameters of the model

- For the least squares model with p predictors, the BIC is, up to irrelevant constants, given by

$$\text{BIC} = \frac{1}{n} \left(\text{RSS} + \log(n)p\hat{\sigma}^2 \right)$$

- ▶ $\hat{\sigma}$: estimated standard deviation
- ▶ $\log(n)p\hat{\sigma}^2$ penalty term: increases BIC when more predictors are added to the model

Model Selection with BIC : Example Credit



Best model among 11 models found by forward stepwise selection: model with 5 predictor variables, see example [2.6](#)

$$\text{Balance} = \beta_0 + \beta_1 \cdot \text{Income} + \beta_2 \cdot \text{Limit} + \beta_3 \cdot \text{Rating} + \beta_4 \cdot \text{Cards} + \beta_5 \cdot \text{Student} + \varepsilon$$