

The background texts for the more advanced material covered in the course are:

D. Salvatore, Microeconomics (Text), 5th Edition (New York: Oxford University Press, 2009).

D. Salvatore, Microeconomics (Paperback - PB), 4th Edition (New York: McGraw-Hill, 2006).

Recommended: D. Salvatore, *Managerial Economics in a Global Economy*, 9th ed. (New York: Oxford University Press, 2019). (Applied Micro).

The articles in the reading list as well as chapters in Friedman's "Essays in..." and "Price Theory", and in Baumol's "Economic Theory and ..." can be accessed electronically (see bottom p. 3).

All books can be consulted in person at the closed reserve room when the library reopens.

READING LIST

I. METHODOLOGY

1. Salvatore, Microeconomics, chs.1-2.
2. Salvatore, Microeconomics (PB), chs.1-3.
3. Friedman, Price Theory, Ch. 1.
4. Friedman, Essays in Positive Economics, pp. 1-43.
5. Baumol, Economic Theory and Operations Analysis, 4th Edition (1977), ch.4.

II. THEORY OF CONSUMER BEHAVIOR AND ECONOMIC THEORY

1. Salvatore, Microeconomics, chs. 3-5.
2. Salvatore, Microeconomic (PB), chs.4-5.
3. Friedman, Price Theory, ch.2.
4. Baumol, Economic Theory and Operations Analysis, chs.9 and 14.
5. Hicks, Value and Capital, Part I (pp. 11-52).
6. Friedman, Essays in Positive Economics. pp 47-99.
7. Becker, "Irrational Behavior and Economic Theory", J.P.E., Feb. 1962.
8. Fox, "From 'Economic Man' to Behavioral Economics," *Harvard Business Review* (May 2015), <https://hbr.org/archive-toc/BR1505>.

III. THEORY OF PRODUCTION AND SUPPLY

1. Salvatore, Microeconomics, chs.7-8.
2. Salvatore, Microeconomic (PB), chs.6-7.
3. Friedman, Price Theory, chs.5-6.
4. Baumol, Economic Theory and Operations Analysis, chs.11 and 14.
5. Douglas, "Are There Laws of production", A.E.R., March 1948.
6. Eitman and Guthrie, "The Shape of the Average Cost Curve," A.E.R., 1952.

IV. MARKET ORGANIZATIONS

1. Salvatore, *Microeconomics*, chs.9-12.
2. Salvatore, *Microeconomic (PB)*, chs. 8-12.
3. Baumol, *Economic Theory and Operations Analysis*, chs.14-16.
4. Robinson, *The Economics of Imperfect Competition*, pp. 120-9 (in ch.15).
5. Chamberlin, *The Theory of Monopolistic Competition*, chs.4-8.

V. THEORY OF DISTRIBUTION

1. Salvatore, *Microeconomics*, chs. 14-15.
2. Salvatore, *Microeconomic (PB)*, ch. 13.
3. Baumol, *Economic Theory and Operations Analysis*, ch.24.
4. Friedman, *Price Theory*, chs.7-10.
5. Robinson, *The Economics of Imperfect Competition*, chs.25-26.
6. Marshall, *Principles of Economics*, 9th Edition, pp. 381-393.
7. Schultz, "Investment in Human Capital", *A.E.R.*, March,1961.
8. Becker, *Human Capital*, ch.4.
9. D. Salvatore, Editor, "The New Economy and Growth" Special Issue of *Journal of Policy Modeling (JPM)*, with Baumol, Feldstein, Jorgenson, Klein, Stiglitz, Summers, Salvatore, July 2003.
10. D. Salvatore, Editor, "Income Distribution," *JPM*, with Baumol, Bhagwati, Campano, Galbraith, Klein, Salvatore, July/August 2007.
11. D. Salvatore, Editor, "Growth, Productivity and Wages in the U.S. Economy," *JPM*, with Baumol, Feldstein, Hubbard, Jorgenson, Taylor, Salvatore, July/August 2008.
12. D. Salvatore, Editor, "Technology, Productivity, Trade, Growth, and Jobs in the United States and the World," *JPM*, with Gordon, Jorgenson, Shiller, Salvatore, July/Aug.2019.

VI. GENERAL EQUILIBRIUM AND WELFARE ECONOMICS

1. Salvatore, *Microeconomics*, chs. 17-18.
2. Salvatore, *Microeconomic (PB)*, ch. 14.
3. Baumol, *Economic Theory and Operations Analysis*, chs.20-21.
4. Mishan, "A Survey of Welfare Economics," *Economic Journal*, 1960.
5. Bator, "The Simple Analytics of Welfare Maximization," *A.E.R.*, March,1957.
6. Schumpeter, *Capitalism, Socialism, and Democracy*, chs.5-14.
7. D. Salvatore, Editor, "Growth or Stagnation after Recession?" *JPM*, with Phelps, Blanchard, Feldstein, Jorgenson, Stiglitz, Salvatore, Sept./Oct. 2010.
8. D. Salvatore, Editor, "The United States and China in the World Economy," *JPM*, with Becker, Mundell, Salvatore, Summers, Zoellick, July/Aug. 2012.
9. D. Salvatore, Editor, "Where is the World Economy Headed", *JPM*, with papers by 5 Nobels in Economics and other leading economists, July/August 2017.
10. D. Salvatore, Editor, "The World Economy After Covid-19," *JPM*, with paper by Jorgenson, Rajan, Rogoff, Stiglitz, Summers, Taylor, Salvatore, July 2021.

Schedule of Classes (9/8/2021):

Monday, Sept. 6 (Labor Day, No Class)

1. Wednesday, Sept. 8

2. Monday, Sept. 13

3. Monday, Sept. 20

4. Monday, Sept. 27

5. Monday, Oct. 4

Monday, Oct. 11 (Columbus Day, No class)

6. Monday Oct. 18

7. Monday, Oct. 25

8. Monday Nov. 1

9. Monday, Nov. 8 (Midterm, 5:30-7:15pm)

10. Monday, Nov. 15

11. Monday, Nov. 22

12. Monday, Nov. 29

13. Monday Dec. 6

14. Monday, Dec. 13

15. Monday Dec. 20 (Final 5:30-7:30 pm)

Webpage: dominicksalvatore.com

To access electronically the articles in the reading list, follow the steps below:

- 1) Visit the Library homepage, and under "My Accounts" click "ARES"
- 2) If you do not have an ARES account, you will need to create one by clicking "Create an ARES Account" located on the lower right-hand side of the page.
- 3) Once your account has been created and you have logged in, you should click "Search Courses"
- 4) Under "Search by Instructor" you will need to scroll down to Salvatore, select it, and click Go.
- 5) You should then see the ECON 6010 listed, and next to it an Add + icon.
- 6) Once you click the Add icon you will be asked for the password (password is salvatore).
- 7) Once you put that in, you should be good to go.

All Classes will be only in person in Dealy 206 at the regular class time and days indicated above.
Please email if you plan to miss a class or the day after if you, unexpectedly, missed the class.

Questions and Class Discussion will be during the last 10-15 minutes of each Class.

Office Hours will be on the phone by appointment made by email.

Exams will be only in person at the regular class time on the day indicated in the above Schedule.
If you miss the Midterm, your grade for the course will be based on your grade on the Final.