

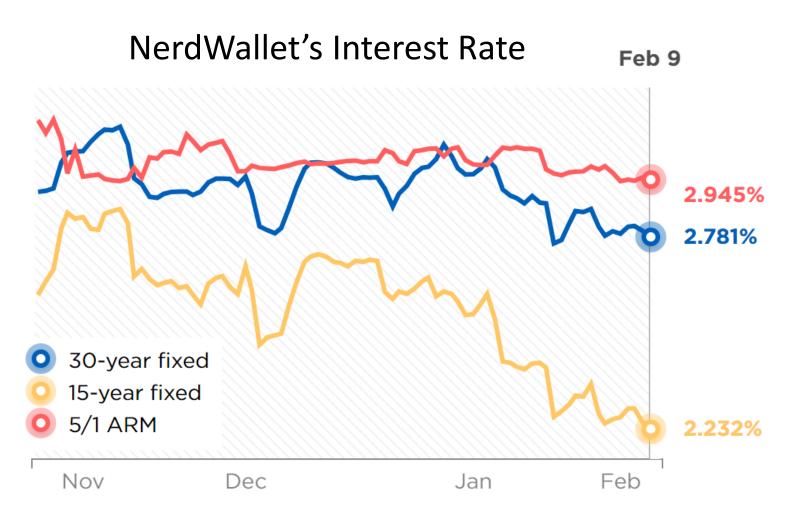


# Predicting Lenders' Decision on Home Loan Refinancing Application

A Classification Analysis

Wei Zhao

# Background



# Good time to refinance your home loan

Understand what and how financial features are used to make decisions

#### Data Collection



#### **Data Summary**

State:

MASSACHUSETTS

2019

**Action Taken:** 

1 - Loan Originated

2 - Application approved but not

accepted

3 - Application denied

#### **Loan Purpose:**

31 - Refinancing

Selected Variables Approved	# of Records	\$ Amount
1 - Loan Originated, 31 - Refinancing	63,212	25,012,190,000
2 - Application approved but not accepted, 31 - Refinancing	2,003	677,885,000
3 - Application denied, 31 - Refinancing	13,405	3,905,945,000

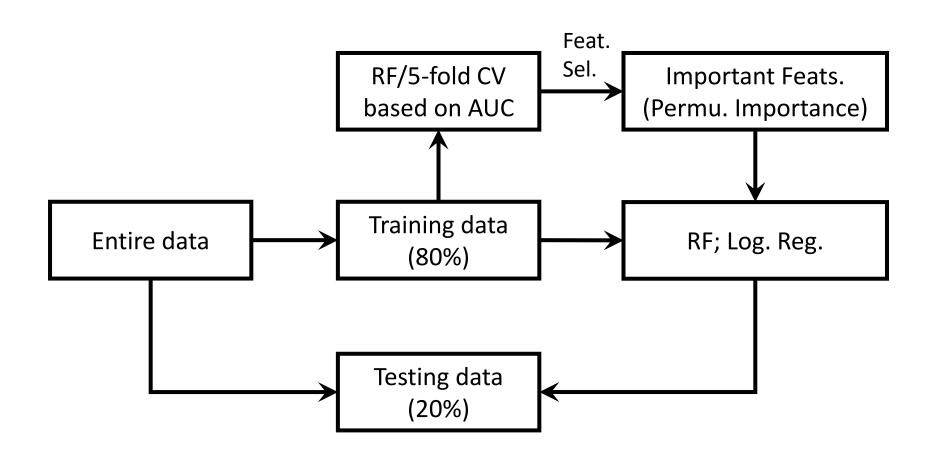
#### Clean data:

#### 62310 applications:

- 51628 approvals
- 10682 denials

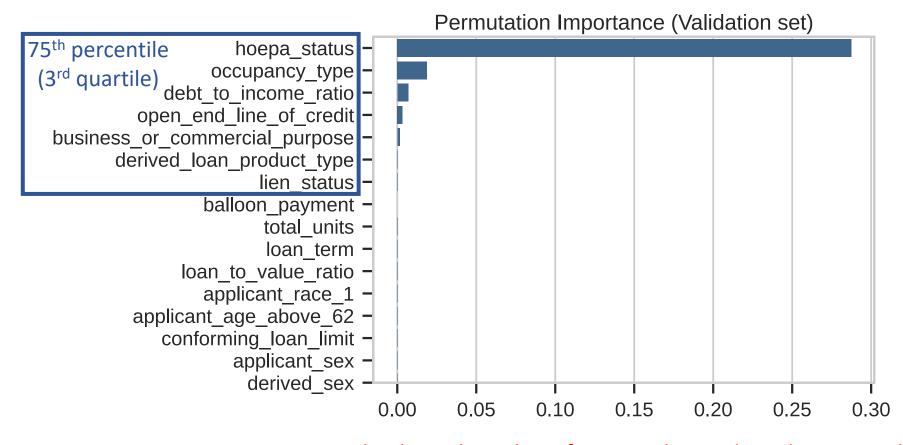
28 features

## Modeling Workflow



# Random Forest Feature Selection – 5-Fold Randomized Search CV

Tune hyperparams to maximize ROC-AUC (0.99):

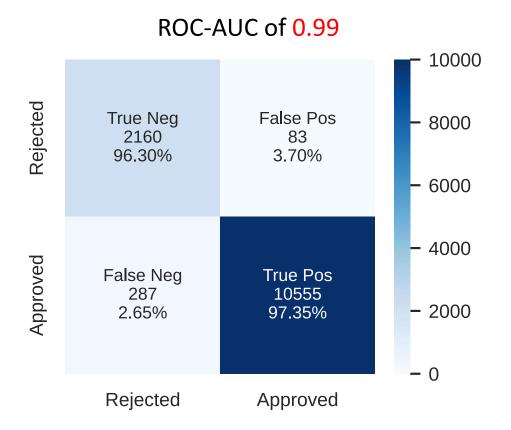


Need to know how these features play a role in decision making

#### Model Construction with Selected Features

#### All training data

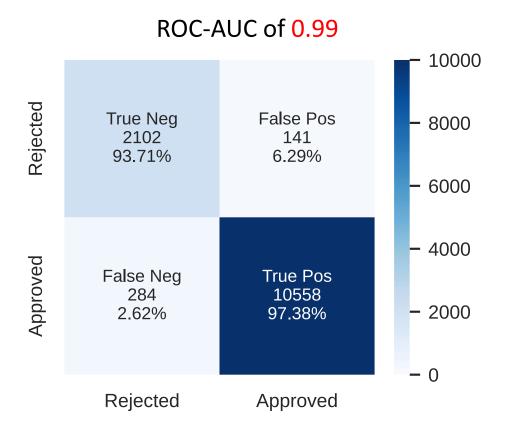
Trained a random forest model



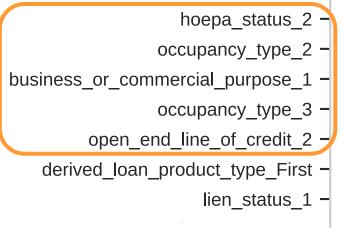
#### Model Construction with Selected Features

Existing training & validation data

Tuned Log. Reg. model with 5-fold CV (regularization penalty strength, "C")

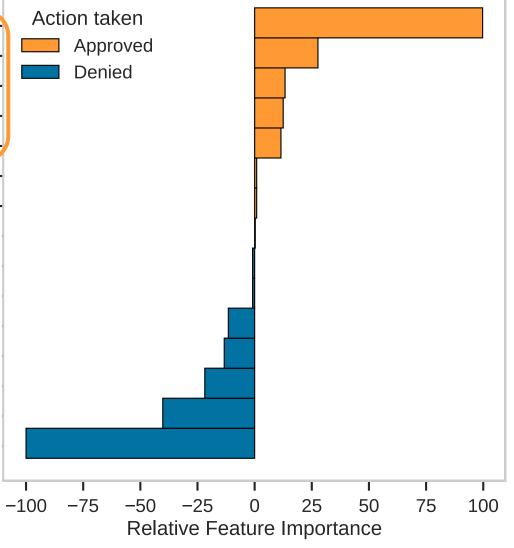


#### More likely to approve



#### **Approvals**:

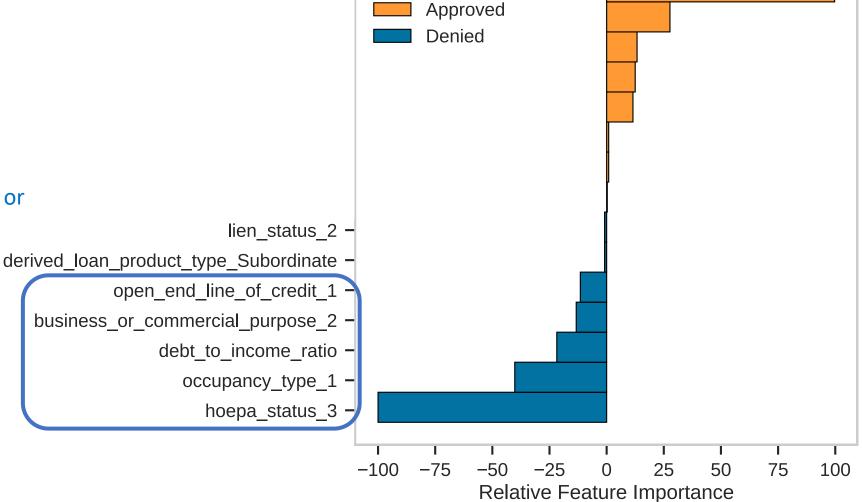
- Subject to HOEPA regulations:
- Second or investment property
- Primarily for a business or commercial purpose
- close-end line of credit



#### More likely to deny

#### **Denials**:

- Not subject to HOEPA regulations
- Principal residence
- High debt-to-income ratio
- Not primarily for a business or commercial purpose
- Open-end line of credit



Action taken

### Summary

- Understood how lenders make decisions on home loan refinancing
  - HOEPA Status
  - Occupancy Type
  - Business/commercial purpose
  - Whether if open-end line of credit
  - Debt to income ratio
- Trained RF. and Log. Reg. models

#### Future work

- Investigate nationwide CFPB data
  - Including multiple loan purchases, e.g., home purchase, home improvement
- More advanced model
  - XGBoost
  - Deep neural network for more complex classification



# Thank You

# Appendix

HOEPA is highly separable, which explains why the AUC is as high as 0.99.

