

# targeter analysis

welovedatascience - targeter

2025-03-05

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## Analysis parameters

- Data used: adult
- Description of data: no description provided.
- Analysis performed the: 2025-03-05
- Target: ABOVE50K [binary]
- Number of variables: 12
- Analysed population contains: 32561 records.
- Analysis performed on: R version 4.4.2 (2024-10-31) with targeter 1.3.2

## Introduction

This report contains a snapshot of the specific subpopulation «**var: ABOVE50K » == 1**».

This subpopulation is characterized by performing bivariate analyses, crossing the variable of interest (target) with potential explanatory variables. Only most relevant (highest discriminative power) may be retained.

Report contains:

- A summary overview table with selected retained criteria with some available information such as one statistic called information value (IV) that provides an idea of the explanatory power of the criteria.
- Detailed analyses per criteria with graphics that highlight the relation between one of the candidate criteria and the *target*.

It can happen that one criteria contains some missing values. If such, we will introduce value “*[Missing]*” in the report, eventually with a cross [x]. Also, if too few data are available, we would use a minus [-] instead of reporting value.

## Summary table interpretation

Criteria are sorted by decreasing importance order, which one is determined by the IV. One modality (value) index is also computed as the proportion of target «**var: ABOVE50K**» within the modality, that is the target penetration in the subpopulation selected by the specific modality of a criteria. A value near 1 would indicate a non-discriminative modality: selecting the corresponding subpopulation would result in the overall average target penetration. On the

other way, the highest the index ( $>1$ ), the more target is over-represented in the subpopulation. Low index ( $<1$ ) would be interpreted as under-representation. So high index modalities are of interest as they characterize subpopulation with high target penetration.

Note that index will always be computed for segments (modalities): continuous variables are cut into buckets. If a criteria/variable has no segment with any high index, it will not be of interest at all. Also, having one segment with an index greater than 1 implies that there are counterparts segments with index lower 1.

There is no special rule to say that an index is a **good** one as its interpretation has to take into account the natural (average) target pourcentage (penetration). Indeed, when the penetration is low, it is easier to observe eventually high index. Think that for a global penetration of 50% of target, maximal index is 2 (and more generally, index is bounded by  $1/(\text{target penetration})$ )

For every criteria, summary table presents its possible value (modality) having the highest index along with the corresponding number of records. Pay attention that you might observe high index dealing with very restrictive sub-populations.

## Populations

- **Population**

No description of the global population (data) have been provided during the analysis. Analyzed population contains 32561 records.

- **Target**

No description of the target has been provided during the analysis.

Target used: var: ABOVE50K [ABOVE50K]

value	count	nNA	percNA	perc
0	24720	0	0	0.7591904
1	7841	0	0	0.2408096

## Summary

## Variables

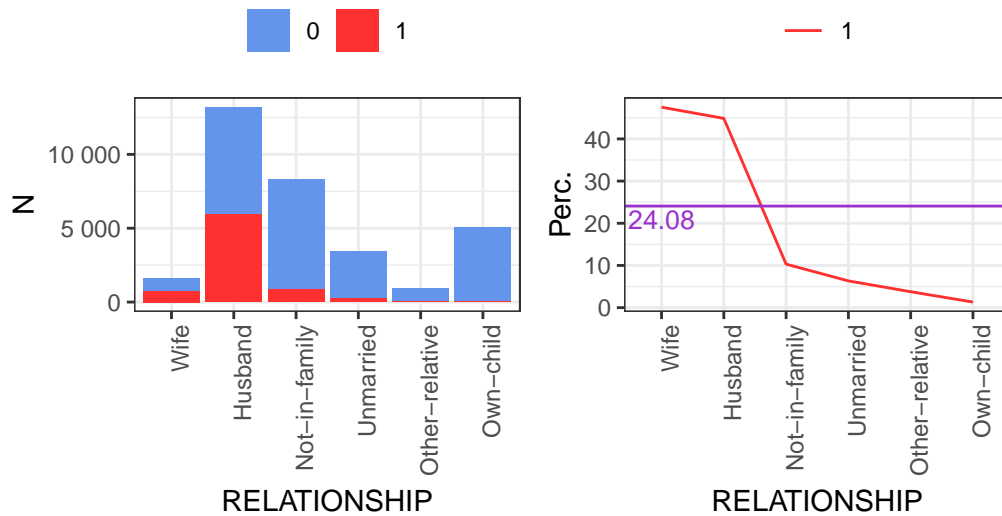
## relationship

var: RELATIONSHIP

IV: 1.536

ABOVE50K explained by: RELATIONSHIP

Frequencies (N) | Percentages (%)



**relationship [table]**

	N0	N1	Ntot	perc0	perc1	target%
Husband	7275	5918	13193	55.143%	44.857%	75.475%
Not-in-family	7449	856	8305	89.693%	10.307%	10.917%
Other-relative	944	37	981	96.228%	3.772%	0.472%
Own-child	5001	67	5068	98.678%	1.322%	0.854%
Unmarried	3228	218	3446	93.674%	6.326%	2.78%
Wife	823	745	1568	52.487%	47.513%	9.501%

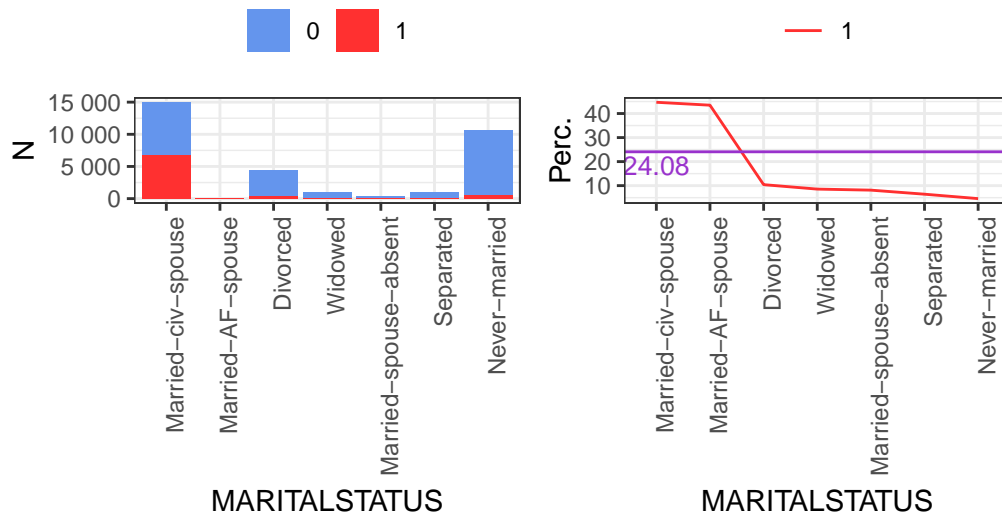
maritalstatus

var: MARITALSTATUS

IV: 1.339

ABOVE50K explained by: MARITALSTATUS

Frequencies (N) | Percentages (%)



**maritalstatus [table]**

	N0	N1	Ntot	perc0	perc1	target%
Divorced	3980	463	4443	89.579%	10.421%	5.905%
Married-AF-spouse	13	10	23	56.522%	43.478%	0.128%
Married-civ-spouse	8284	6692	14976	55.315%	44.685%	85.346%
Married-spouse-absent	384	34	418	91.866%	8.134%	0.434%
Never-married	10192	491	10683	95.404%	4.596%	6.262%
Separated	959	66	1025	93.561%	6.439%	0.842%
Widowed	908	85	993	91.44%	8.56%	1.084%



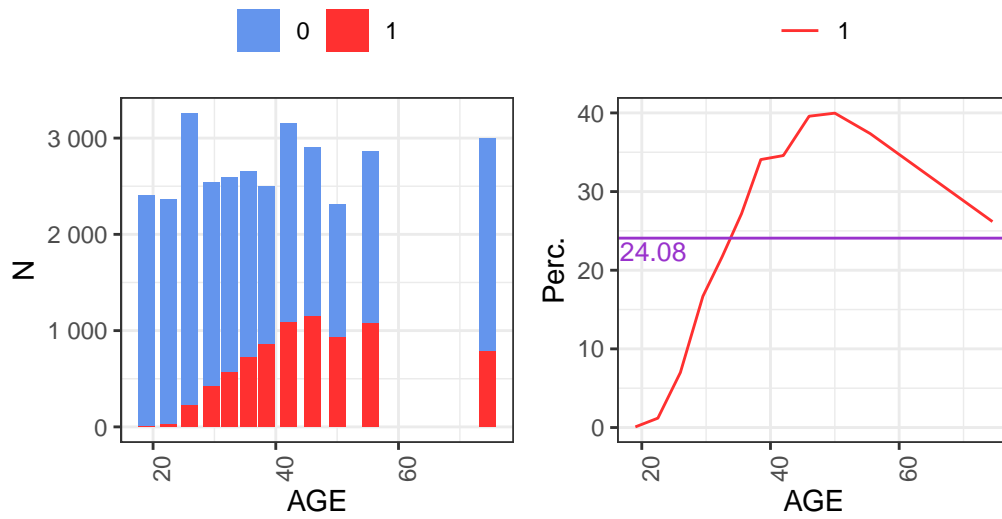
age

var: AGE

IV: 1.218

ABOVE50K explained by: AGE

Frequencies (N) | Percentages (%)



age [table]

	N0	N1	Ntot	perc0	perc1	target%
[a] from 17 to 21	2408	2	2410	99.917%	0.083%	0.026%
[b] from 21 to 24	2334	28	2362	98.815%	1.185%	0.357%
[c] from 24 to 28	3031	228	3259	93.004%	6.996%	2.908%
[d] from 28 to 31	2117	424	2541	83.314%	16.686%	5.407%
[e] from 31 to 34	2028	563	2591	78.271%	21.729%	7.18%
[f] from 34 to 37	1937	723	2660	72.82%	27.18%	9.221%
[g] from 37 to 40	1649	852	2501	65.934%	34.066%	10.866%
[h] from 40 to 44	2062	1090	3152	65.419%	34.581%	13.901%
[i] from 44 to 48	1754	1149	2903	60.42%	39.58%	14.654%
[j] from 48 to 52	1391	926	2317	60.035%	39.965%	11.81%
[k] from 52 to 59	1795	1071	2866	62.631%	37.369%	13.659%
[l] from 59 to 90	2214	785	2999	73.825%	26.175%	10.011%

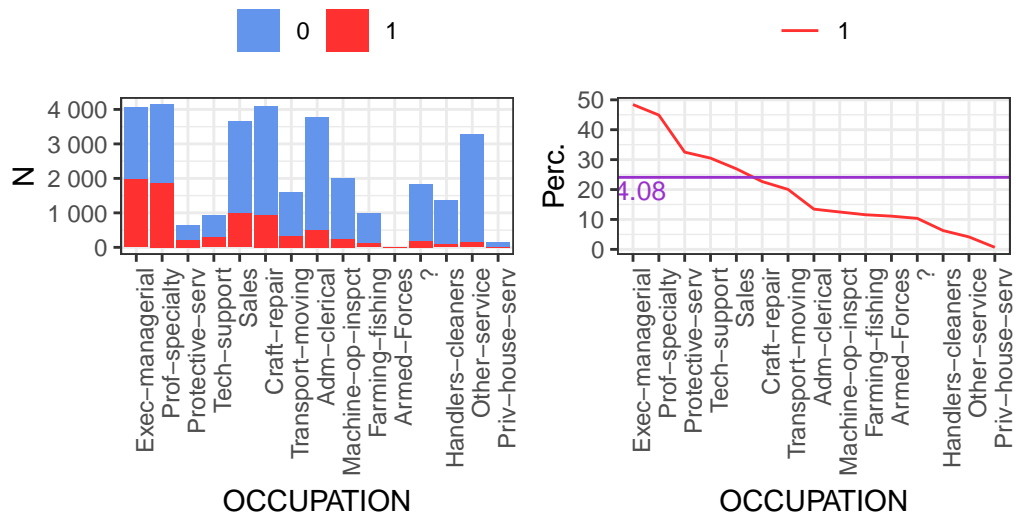
## occupation

var: OCCUPATION

IV: 0.776

ABOVE50K explained by: OCCUPATION

Frequencies (N) | Percentages (%)



# occupation [table]

	N0	N1	Ntot	perc0	perc1	target%
?	1652	191	1843	89.636%	10.364%	2.436%
Adm-clerical	3263	507	3770	86.552%	13.448%	6.466%
Armed-Forces	8	1	9	88.889%	11.111%	0.013%
Craft-repair	3170	929	4099	77.336%	22.664%	11.848%
Exec-managerial	2098	1968	4066	51.599%	48.401%	25.099%
Farming-fishing	879	115	994	88.431%	11.569%	1.467%
Handlers-cleaners	1284	86	1370	93.723%	6.277%	1.097%
Machine-op-inspct	1752	250	2002	87.512%	12.488%	3.188%
Other-service	3158	137	3295	95.842%	4.158%	1.747%
Priv-house-serv	148	1	149	99.329%	0.671%	0.013%
Prof-specialty	2281	1859	4140	55.097%	44.903%	23.709%
Protective-serv	438	211	649	67.488%	32.512%	2.691%
Sales	2667	983	3650	73.068%	26.932%	12.537%
Tech-support	645	283	928	69.504%	30.496%	3.609%
Transport-moving	1277	320	1597	79.962%	20.038%	4.081%

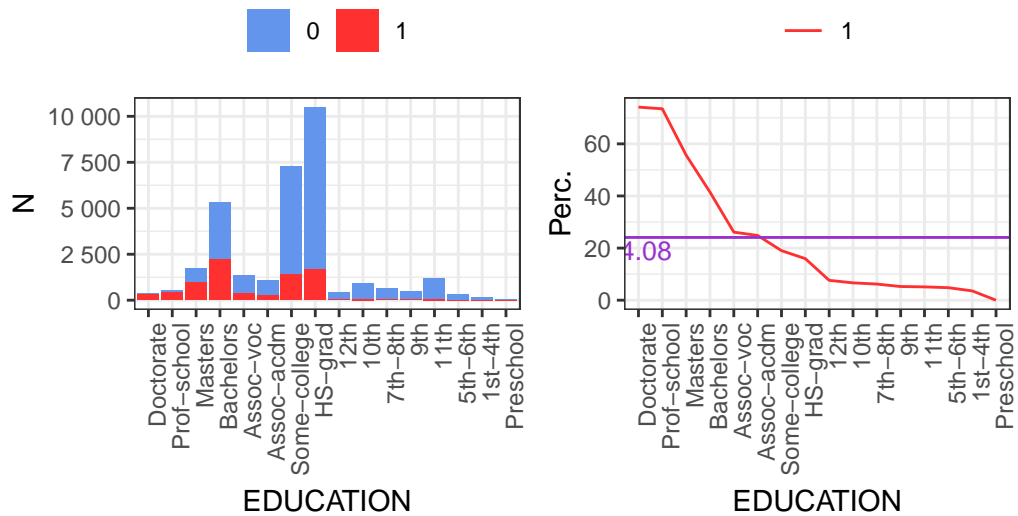
education

var: EDUCATION

IV: 0.754

ABOVE50K explained by: EDUCATION

Frequencies (N) | Percentages (%)



**education [table]**

	N0	N1	Ntot	perc0	perc1	target%
10th	871	62	933	93.355%	6.645%	0.791%
11th	1115	60	1175	94.894%	5.106%	0.765%
12th	400	33	433	92.379%	7.621%	0.421%
1st-4th	162	6	168	96.429%	3.571%	0.077%
5th-6th	317	16	333	95.195%	4.805%	0.204%
7th-8th	606	40	646	93.808%	6.192%	0.51%
9th	487	27	514	94.747%	5.253%	0.344%
Assoc-acdm	802	265	1067	75.164%	24.836%	3.38%
Assoc-voc	1021	361	1382	73.878%	26.122%	4.604%
Bachelors	3134	2221	5355	58.525%	41.475%	28.325%
Doctorate	107	306	413	25.908%	74.092%	3.903%
HS-grad	8826	1675	10501	84.049%	15.951%	21.362%
Masters	764	959	1723	44.341%	55.659%	12.231%
Preschool	51	0	51	100%	0%	0%
Prof-school	153	423	576	26.562%	73.438%	5.395%
Some-college	5904	1387	7291	80.977%	19.023%	17.689%

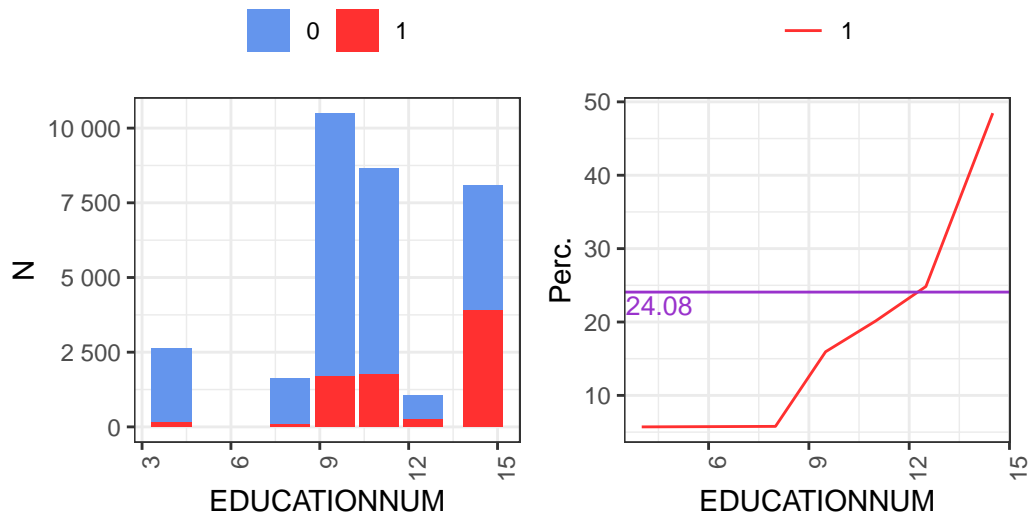
educationnum

var: EDUCATIONNUM

IV: 0.662

ABOVE50K explained by: EDUCATIONNUM

Frequencies (N) | Percentages (%)



# educationnum [table]

	N0	N1	Ntot	perc0	perc1	target%
[a] from 1 to 7	2494	151	2645	94.291%	5.709%	1.926%
[b] from 7 to 9	1515	93	1608	94.216%	5.784%	1.186%
[c] from 9 to 10	8826	1675	10501	84.049%	15.951%	21.362%
[d] from 10 to 12	6925	1748	8673	79.845%	20.155%	22.293%
[e] from 12 to 13	802	265	1067	75.164%	24.836%	3.38%
[f] from 13 to 16	4158	3909	8067	51.543%	48.457%	49.853%



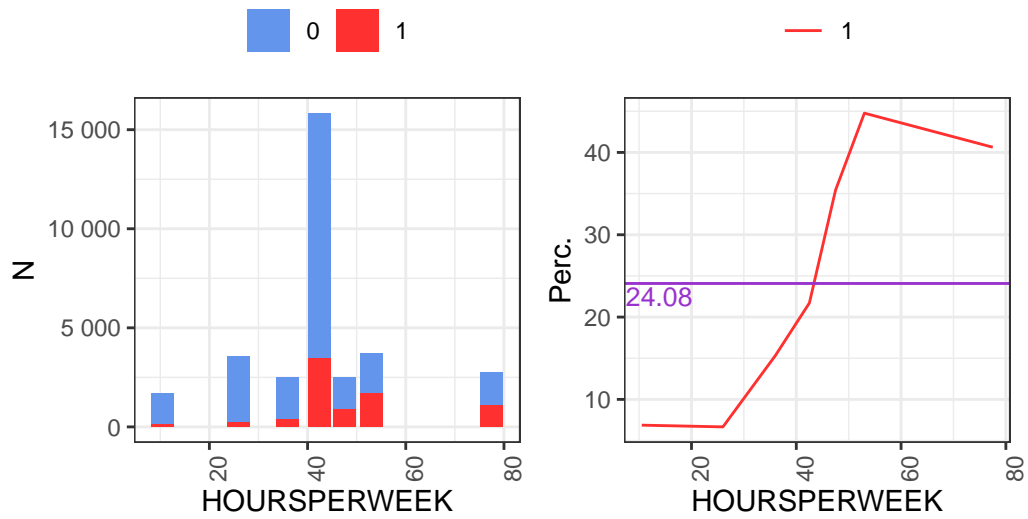
hoursperweek

var: HOURSPERWEEK

IV: 0.462

ABOVE50K explained by: HOURSPERWEEK

Frequencies (N) | Percentages (%)



**hoursperweek [table]**

	N0	N1	Ntot	perc0	perc1	target%
[a] from 1 to 20	1587	117	1704	93.134%	6.866%	1.492%
[b] from 20 to 32	3310	236	3546	93.345%	6.655%	3.01%
[c] from 32 to 40	2128	385	2513	84.68%	15.32%	4.91%
[d] from 40 to 45	12398	3437	15835	78.295%	21.705%	43.834%
[e] from 45 to 50	1615	886	2501	64.574%	35.426%	11.3%
[f] from 50 to 56	2060	1670	3730	55.228%	44.772%	21.298%
[g] from 56 to 99	1622	1110	2732	59.37%	40.63%	14.156%

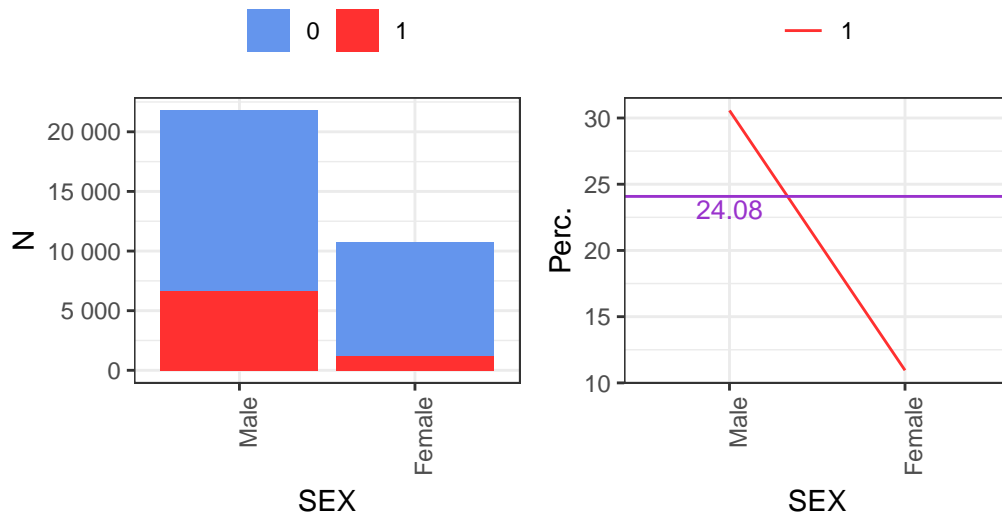
sex

var: SEX

IV: 0.303

ABOVE50K explained by: SEX

Frequencies (N) | Percentages (%)



**sex [table]**

	N0	N1	Ntot	perc0	perc1	target%
Female	9592	1179	10771	89.054%	10.946%	15.036%
Male	15128	6662	21790	69.426%	30.574%	84.964%

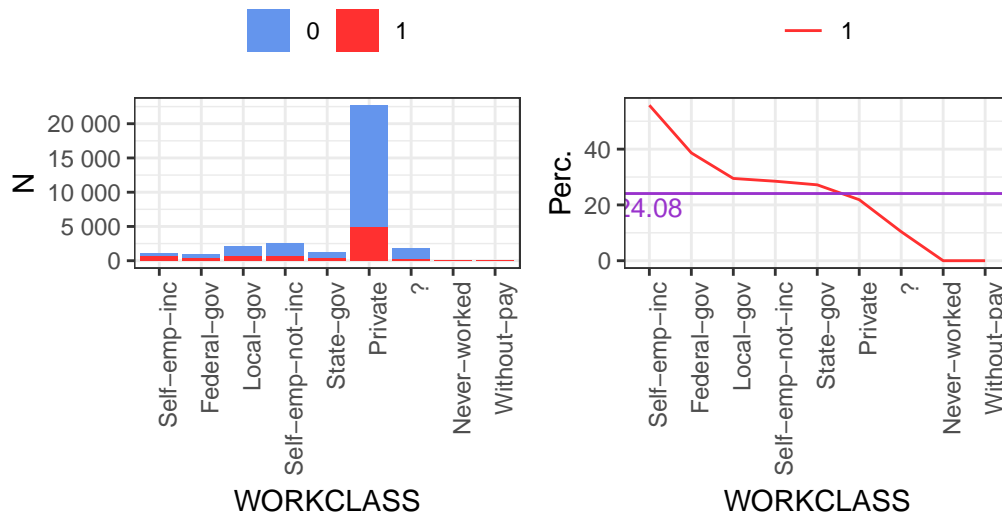
workclass

var: WORKCLASS

IV: 0.167

ABOVE50K explained by: WORKCLASS

Frequencies (N) | Percentages (%)



**workclass [table]**

	N0	N1	Ntot	perc0	perc1	target%
?	1645	191	1836	89.597%	10.403%	2.436%
Federal-gov	589	371	960	61.354%	38.646%	4.732%
Local-gov	1476	617	2093	70.521%	29.479%	7.869%
Never-worked	7	0	7	100%	0%	0%
Private	17733	4963	22696	78.133%	21.867%	63.295%
Self-emp-inc	494	622	1116	44.265%	55.735%	7.933%
Self-emp-not-inc	1817	724	2541	71.507%	28.493%	9.234%
State-gov	945	353	1298	72.804%	27.196%	4.502%
Without-pay	14	0	14	100%	0%	0%

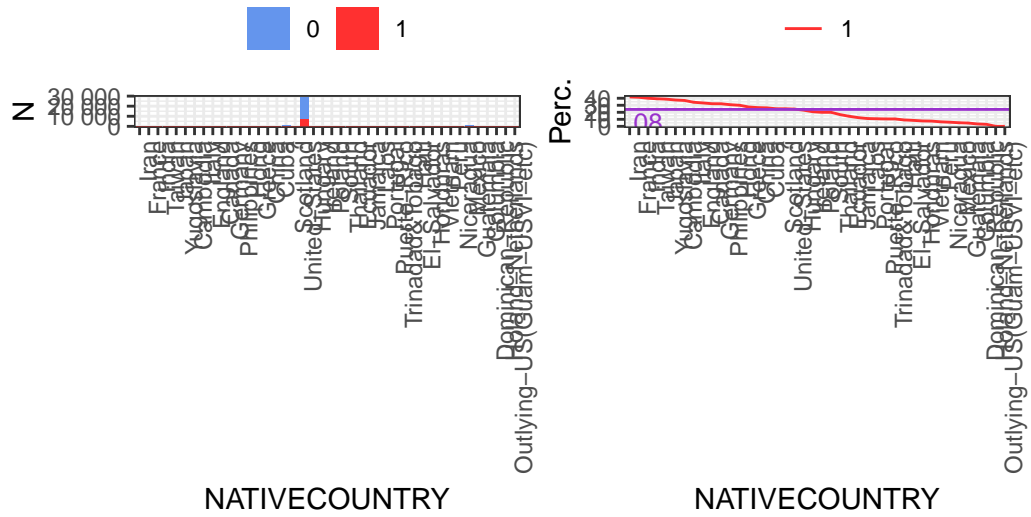
nativecountry

var: NATIVECOUNTRY

IV: 0.081

ABOVE50K explained by: NATIVECOUNTRY

Frequencies (N) | Percentages (%)



nativecountry [table]

	N0	N1	Ntot	perc0	perc1	target%
?	437	146	583	74.957%	25.043%	1.862%
Cambodia	12	7	19	63.158%	36.842%	0.089%
Canada	82	39	121	67.769%	32.231%	0.497%
China	55	20	75	73.333%	26.667%	0.255%
Columbia	57	2	59	96.61%	3.39%	0.026%
Cuba	70	25	95	73.684%	26.316%	0.319%
Dominican-Republic	68	2	70	97.143%	2.857%	0.026%
Ecuador	24	4	28	85.714%	14.286%	0.051%
El-Salvador	97	9	106	91.509%	8.491%	0.115%
England	60	30	90	66.667%	33.333%	0.383%
France	17	12	29	58.621%	41.379%	0.153%
Germany	93	44	137	67.883%	32.117%	0.561%
Greece	21	8	29	72.414%	27.586%	0.102%
Guatemala	61	3	64	95.312%	4.688%	0.038%
Haiti	40	4	44	90.909%	9.091%	0.051%
Holand-Netherlands	1	0	1	100%	0%	0%
Honduras	12	1	13	92.308%	7.692%	0.013%
Hong	14	6	20	70%	30%	0.077%
Hungary	10	3	13	76.923%	23.077%	0.038%
India	60	40	100	60%	40%	0.51%
Iran	25	18	43	58.14%	41.86%	0.23%
Ireland	19	5	24	79.167%	20.833%	0.064%
Italy	48	25	73	65.753%	34.247%	0.319%
Jamaica	71	10	81	87.654%	12.346%	0.128%
Japan	38	24	62	61.29%	38.71%	0.306%
Laos	16	2	18	88.889%	11.111%	0.026%
Mexico	610	33	643	94.868%	5.132%	0.421%
Nicaragua	32	2	34	94.118%	5.882%	0.026%
Outlying-US(Guam-USVI-etc)	14	0	14	100%	0%	0%
Peru	29	2	31	93.548%	6.452%	0.026%
Philippines	137	61	198	69.192%	30.808%	0.778%
Poland	48	12	60	80%	20%	0.153%
Portugal	33	4	37	89.189%	10.811%	0.051%
Puerto-Rico	102	12	114	89.474%	10.526%	0.153%
Scotland	9	3	12	75%	25%	0.038%
South	64	16	80	80%	20%	0.204%
Taiwan	31	20	51	60.784%	39.216%	0.255%
Thailand	15	3	18	83.333%	16.667%	0.038%
Trinidad&Tobago	17	2	19	89.474%	10.526%	0.026%



	N0	N1	Ntot	perc0	perc1	target%
United-States	21999	7171	29170	75.417%	24.583%	91.455%
Vietnam	62	5	67	92.537%	7.463%	0.064%
Yugoslavia	10	6	16	62.5%	37.5%	0.077%

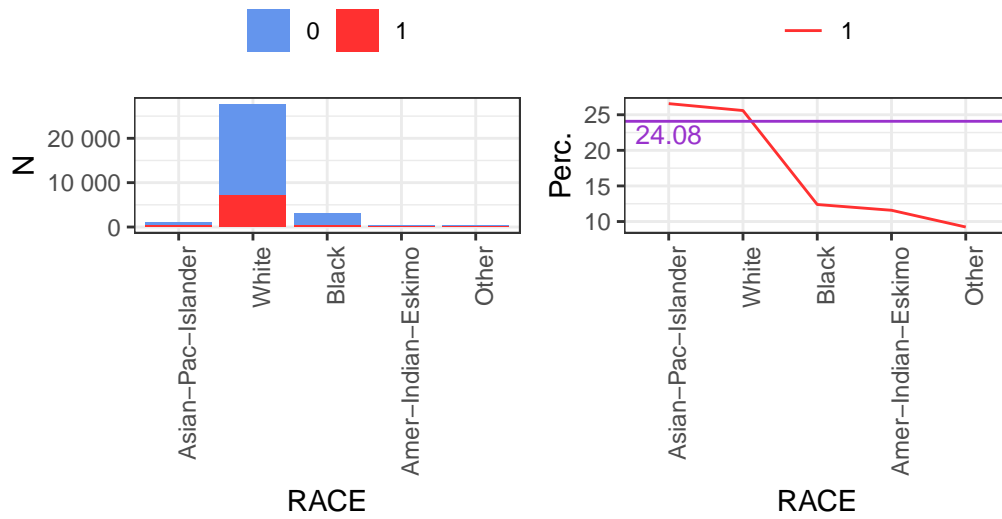
race

var: RACE

IV: 0.069

ABOVE50K explained by: RACE

Frequencies (N) | Percentages (%)



**race [table]**

	N0	N1	Ntot	perc0	perc1	target%
Amer-Indian-Eskimo	275	36	311	88.424%	11.576%	0.459%
Asian-Pac-Islander	763	276	1039	73.436%	26.564%	3.52%
Black	2737	387	3124	87.612%	12.388%	4.936%
Other	246	25	271	90.775%	9.225%	0.319%
White	20699	7117	27816	74.414%	25.586%	90.766%

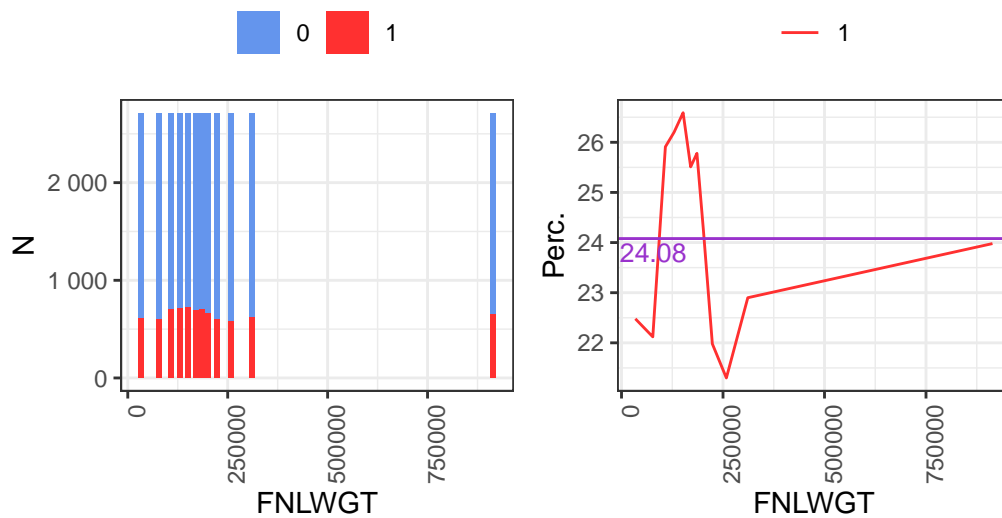
**fnlwgt**

var: FNLWGT

**IV: 0.01**

ABOVE50K explained by: FNLWGT

Frequencies (N) | Percentages (%)



**fnlwgt [table]**

	N0	N1	Ntot	perc0	perc1	target%
[a] from 12285 to 55900	2104	610	2714	77.524%	22.476%	7.78%
[b] from 55900 to 98253	2113	600	2713	77.884%	22.116%	7.652%
[c] from 98253 to 117827	2010	703	2713	74.088%	25.912%	8.966%
[d] from 117827 to 141067	2003	711	2714	73.803%	26.197%	9.068%
[e] from 141067 to 162343	1991	721	2712	73.414%	26.586%	9.195%
[f] from 162343 to 178356	2021	692	2713	74.493%	25.507%	8.825%
[g] from 178356 to 193160	2015	700	2715	74.217%	25.783%	8.927%
[h] from 193160 to 210474	2053	657	2710	75.756%	24.244%	8.379%
[i] from 210474 to 237051	2119	597	2716	78.019%	21.981%	7.614%
[j] from 237051 to 279465	2136	578	2714	78.703%	21.297%	7.372%
[k] from 279465 to 342730	2091	621	2712	77.102%	22.898%	7.92%
[l] from 342730 to 1484705	2064	651	2715	76.022%	23.978%	8.303%