

# PRICING PROPOSAL

**Ref:** PM/2025/10/MMS/REST-POINT

**Date:** 16th October 2025

## TO:

### **Monalisa Funeral Home**

Nairobi Branch

Address: Mbagathi Way, Opp. Forces Memorial Hospital

Tel: (020) 2346928/9

Phone: +254 722 268 566 / +254 722 827 652

Email: monte2lisa[[@](mailto:monte2lisa@yahoo.com)]yahoo.com

**Attn:** Operations Manager

## FROM:

### **Peter Mumo**

Software Developer & IT Systems Consultant

Email: [infowelltallis@gmail.com](mailto:infowelltallis@gmail.com)

Phone: **+254 740 045 355**

## SUBJECT:

**Pricing Proposal for a Customized Mortuary Management System (MMS)**

### **1. PROJECT OVERVIEW**

This proposal presents the investment for the **design, customization, installation, and full deployment** of a proprietary **Mortuary Management System (MMS)** for Monalisa Funeral Home.

The solution includes:

- Centralized server setup (main branch hosting, with live access for all 3 branches)
- Secure multi-branch access with role-based access control (Admin)
- Comprehensive staff training for all branches
- Data migration, backup, and recovery system
- Customization of workflows to align with Monalisa's operational model

- Compliance with the **Kenyan Data Protection Act (2019)**

## 2. SOFTWARE LICENSE & HARDWARE

- **Software License Fee:**  
A one-time, perpetual license priced between **KSh 3,500,000 – 4,000,000**, depending on final customization and integrations (e.g., WhatsApp/SMS notifications, advanced reporting modules).
- **Hardware & Infrastructure:**  
Fixed cost covering the **enterprise-grade server, UPS, firewall, network equipment**, and all peripherals required for reliable performance and secure connectivity across branches.

## 3. PAYMENT SCHEDULE

Milestone	Payment Trigger	Amount Due
<b>Initial Deposit</b>	Upon signing the formal contract	100% of hardware cost + 20% of software license fee
<b>Final Balance</b>	Upon delivery, installation, and demonstration of the fully functional system	Remaining 80% of software license fee

## 4. ONGOING MAINTENANCE & DATA INTEGRITY

- **Year 1 (Complimentary):**  
Includes four (4) quarterly maintenance sessions and secure data backups.  
Covers software updates, system health checks, and security reviews.
- **Subsequent Years (Optional):**  
Annual Maintenance Contract available at **KSh 160,000 per year**, continuing quarterly system updates, performance tuning, and data backups.

## 5. ADDITIONAL NOTES

- The system will feature strong **encryption, secure access controls**, and **audit logs**.
- All **intellectual property rights (IP)**, including source code, design, and algorithms, remain the exclusive property of **Peter Mumo**.

- This proposal remains valid for **30 days** from the date above.

**We are confident that this tailored solution will greatly enhance operational efficiency, transparency, and record accuracy for Monalisa Funeral Home.**

We look forward to finalizing the scope and embarking on this transformative partnership.

**Sincerely,**

**Peter Mumo**

Software Developer & IT Systems Consultant

Signature: \_\_\_\_\_

Date: **16th October 2025**