



MARCO WEBER

Curiosity-driven master student with advanced knowledge of business and financial management that is looking for a summer internship in consulting. Recognized consistently for performance excellence and contribution to success in various on-the-job experiences.

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EXTRACURRICULAR

- 09/20 - **Social Leapfrog Program**
12/20 External Consultant
- Conducted interviews & analyzed business situation of social businesses
 - Drafted recommendations for future improvement
- 10/15 - **Student Union**
03/18 Active Member
- Organized & conducted events
 - Represented student body in official committee meetings

LANGUAGES

German ■ ■ ■ ■ ■
English ■ ■ ■ ■ ■
Portuguese ■ ■ ■ ■ ■
Spanish ■ ■ ■ ■ ■

SOFTWARE

Microsoft Office ■ ■ ■ ■ ■
SAP / Oracle ■ ■ ■ ■ ■
SQL / Python ■ ■ ■ ■ ■

EDUCATION

09/20 – 06/22
Portugal

Nova School of Business & Economics

International MSc in Finance

- Current GPA: 17.75 (scale 1-20, 20 as best grade)

10/14 – 10/19
Germany

University of Applied Sciences Karlsruhe

BSc in International Management

- Graduation GPA: 1.7 (scale 1-5, 1 as best grade)
- Bachelor's Thesis: Development of a sales concept for a digital product portfolio in the automation industry

07/16 – 12/16
South Korea

Inha University

Exchange Semester

Awarded: Honor Student

WORK EXPERIENCE

02/20 – 08/20
Germany

Controlling Intern

Mercedes-Benz AG

- Planned & tracked project resources
- Developed business processes for customer transactions
- Conducted strategic & operative customer meetings

03/19 – 09/19
Germany

Strategic Marketing Intern & Thesis Student

Festo SE & Co

- Conducted primary research and wrote thesis to tackle specific company needs
- Implemented a digital BSC tool

03/18 – 09/18
Singapore

Market Management Intern

Festo Pte Ltd

- Planned, implemented & tracked strategic projects in customer management
- Created a reporting tool for distributor sales
- Directed a distributor sales campaign

08/15 – 10/15
Brazil

General Management Intern

Indústrias Romi

- Supported activities in sales, controlling, finance & logistics