



# Game Theory

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*All models are wrong, but some are useful.*

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# Chapter 1 Signalling Game

Based on

- "Kreps, D. M., & Sobel, J. (1994). Signalling. *Handbook of game theory with economic applications*, 2, 849-867."
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## 1.1 Canonical Game

### Definition 1.1 (Canonical Game)

1. There are two players: **S** (sender) and **R** (receiver).
2. **S** holds more information than **R**: the value of some random variable  $t$  with support  $\mathcal{T}$ . (We say that  $t$  is the **type** of **S**)
3. Prior belief of **R** concerning  $t$  are given by a probability distribution  $\rho$  over  $\mathcal{T}$  (common knowledge)
4. **S** sends a **signal**  $s \in \mathcal{S}$  to **R** drawn from a signal set  $\mathcal{S}$ .
5. **R** receives this signal, and then takes an **action**  $a \in \mathcal{A}$  drawn from a set  $\mathcal{A}$  (which could depend on the signal  $s$  that is sent).
6. **S**'s payoff is given by a function  $u : \mathcal{T} \times \mathcal{S} \times \mathcal{A} \rightarrow \mathbb{R}$  and **R**'s payoff is given by a function  $v : \mathcal{T} \times \mathcal{S} \times \mathcal{A} \rightarrow \mathbb{R}$ .



## 1.2 Nash Equilibrium

### Definition 1.2 (Strategy)

A **behavior strategy** for **S** is given by a function  $\sigma : \mathcal{T} \times \mathcal{S} \rightarrow [0, 1]$  such that  $\sum_s \sigma(t, s)$  for each  $t$ .

A **behavior strategy** for **R** is given by a function  $\alpha : \mathcal{S} \times \mathcal{A} \rightarrow [0, 1]$  such that  $\sum_a \alpha(s, a)$  for each  $s$ .



### Definition 1.3 (Nash Equilibrium)

Behavior strategies  $\alpha$  and  $\sigma$  form a **Nash equilibrium** if and only if

1. For all  $t \in \mathcal{T}$ ,

$$\sigma(t, s) > 0 \text{ implies } \sum_a \alpha(s, a)u(t, s, a) = \max_{s' \in \mathcal{S}} (\sum_a \alpha(s', a)u(t, s', a))$$

2. For each  $s \in \mathcal{S}$  such that  $\sum_t \sigma(t, s)\rho(t) > 0$ ,

$$\alpha(s, a) > 0 \text{ implies } \sum_t \mu(t; s)v(t, s, a) = \max_{a'} \sum_t \mu(t; s)v(t, s, a')$$

where  $\mu(t; s)$  is the  $\mathbb{R}$ 's posterior belief about  $t$  given  $s$ ,  $\mu(t; s) = \frac{\sigma(t, s)\rho(t)}{\sum_{t'} \sigma(t', s)\rho(t')}$  if  $\sum_t \sigma(t, s)\rho(t) > 0$  and  $\mu(t; s) = 0$  otherwise.



#### Definition 1.4 (Separating & Pooling Equilibrium)

An equilibrium  $(\sigma, \alpha)$  is called a **separating** equilibrium if each type  $t$  sends different signals; i.e., the set  $\mathcal{S}$  can be partitioned into (disjoint) sets  $\{\mathcal{S}_t; t \in \mathcal{T}\}$  such that  $\sigma(t, \mathcal{S}_t) = 1$ . An equilibrium  $(\sigma, \alpha)$  is called a **pooling** equilibrium if there is a single signal  $s^*$  that is sent by all types; i.e.,  $\sigma(t, s^*) = 1$  for all  $t \in \mathcal{T}$ .



## 1.3 Single-crossing

### 1.3.1 Situation over real line

Consider the situation that  $\mathcal{T}, \mathcal{S}, \mathcal{A} \subseteq \mathbb{R}$  and  $\geq$  is the usual "greater than or equal to" relationship.

1. We let  $\Delta\mathcal{A}$  denote the set of probability distributions on  $\mathcal{A}$ .
2. For each  $s \in \mathcal{S}$  and  $\mathcal{T}' \subseteq \mathcal{T}$ , we let  $\Delta\mathcal{A}(s, \mathcal{T}')$  be the set of mixed strategies that are the best responses by  $\mathbf{R}$  to  $s \in \mathcal{S}$  for some probability distribution with support  $\mathcal{T}'$ .
3. For  $\alpha \in \Delta\mathcal{A}$ , we write  $u(t, s, \alpha) \triangleq \sum_{a \in \mathcal{A}} u(t, s, a)\alpha(a)$ .

#### Definition 1.5 (Single-crossing)

The data of the game are said to satisfy the **single-crossing property** if the following holds: If  $t \in \mathcal{T}$ ,  $(s, \alpha) \in \mathcal{S} \times \Delta\mathcal{A}$  and  $(s', \alpha') \in \mathcal{S} \times \Delta\mathcal{A}$  are such that  $\alpha \in \Delta\mathcal{A}(s, \mathcal{T})$ ,  $\alpha' \in \Delta\mathcal{A}(s', \mathcal{T})$ ,  $s > s'$  and  $u(t, s, \alpha) \geq u(t, s', \alpha')$ , then for all  $t' \in \mathcal{T}$  such that  $t' > t$ ,  $u(t', s, \alpha) \geq u(t', s', \alpha')$ .

