



Game Theory

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All models are wrong, but some are useful.

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Chapter 1 Signalling Game

Based on

- "Kreps, D. M., & Sobel, J. (1994). Signalling. *Handbook of game theory with economic applications*, 2, 849-867."
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1.1 Canonical Game

Definition 1.1 (Canonical Game)

1. There are two players: **S** (sender) and **R** (receiver).
2. **S** holds more information than **R**: the value of some random variable t with support \mathcal{T} . (We say that t is the **type** of **S**)
3. Prior belief of **R** concerning t are given by a probability distribution ρ over \mathcal{T} (common knowledge)
4. **S** sends a **signal** $s \in \mathcal{S}$ to **R** drawn from a signal set \mathcal{S} .
5. **R** receives this signal, and then takes an **action** $a \in \mathcal{A}$ drawn from a set \mathcal{A} (which could depend on the signal s that is sent).
6. **S**'s payoff is given by a function $u : \mathcal{T} \times \mathcal{S} \times \mathcal{A} \rightarrow \mathbb{R}$ and **R**'s payoff is given by a function $v : \mathcal{T} \times \mathcal{S} \times \mathcal{A} \rightarrow \mathbb{R}$.



1.2 Nash Equilibrium

Definition 1.2 (Strategy)

A **behavior strategy** for **S** is given by a function $\sigma : \mathcal{T} \times \mathcal{S} \rightarrow [0, 1]$ such that $\sum_s \sigma(t, s)$ for each t .

A **behavior strategy** for **R** is given by a function $\alpha : \mathcal{S} \times \mathcal{A} \rightarrow [0, 1]$ such that $\sum_a \alpha(s, a)$ for each s .



Definition 1.3 (Nash Equilibrium)

Behavior strategies α and σ form a **Nash equilibrium** if and only if

1. For all $t \in \mathcal{T}$,

$$\sigma(t, s) > 0 \text{ implies } \sum_a \alpha(s, a)u(t, s, a) = \max_{s' \in \mathcal{S}} (\sum_a \alpha(s', a)u(t, s', a))$$

2. For each $s \in \mathcal{S}$ such that $\sum_t \sigma(t, s)\rho(t) > 0$,

$$\alpha(s, a) > 0 \text{ implies } \sum_t \mu(t; s)v(t, s, a) = \max_{a'} \sum_t \mu(t; s)v(t, s, a')$$

where $\mu(t; s)$ is the \mathbb{R} 's posterior belief about t given s , $\mu(t; s) = \frac{\sigma(t, s)\rho(t)}{\sum_{t'} \sigma(t', s)\rho(t')}$ if $\sum_t \sigma(t, s)\rho(t) > 0$ and $\mu(t; s) = 0$ otherwise.



Definition 1.4 (Separating & Pooling Equilibrium)

An equilibrium (σ, α) is called a **separating** equilibrium if each type t sends different signals; i.e., the set \mathcal{S} can be partitioned into (disjoint) sets $\{\mathcal{S}_t; t \in \mathcal{T}\}$ such that $\sigma(t, \mathcal{S}_t) = 1$. An equilibrium (σ, α) is called a **pooling** equilibrium if there is a single signal s^* that is sent by all types; i.e., $\sigma(t, s^*) = 1$ for all $t \in \mathcal{T}$.



1.3 Single-crossing

1.3.1 Situation over real line

Consider the situation that $\mathcal{T}, \mathcal{S}, \mathcal{A} \subseteq \mathbb{R}$ and \geq is the usual "greater than or equal to" relationship.

1. We let $\Delta\mathcal{A}$ denote the set of probability distributions on \mathcal{A} .
2. For each $s \in \mathcal{S}$ and $\mathcal{T}' \subseteq \mathcal{T}$, we let $\Delta\mathcal{A}(s, \mathcal{T}')$ be the set of mixed strategies that are the best responses by \mathbf{R} to $s \in \mathcal{S}$ for some probability distribution with support \mathcal{T}' .
3. For $\alpha \in \Delta\mathcal{A}$, we write $u(t, s, \alpha) \triangleq \sum_{a \in \mathcal{A}} u(t, s, a)\alpha(a)$.

Definition 1.5 (Single-crossing)

The data of the game are said to satisfy the **single-crossing property** if the following holds: If $t \in \mathcal{T}$, $(s, \alpha) \in \mathcal{S} \times \Delta\mathcal{A}$ and $(s', \alpha') \in \mathcal{S} \times \Delta\mathcal{A}$ are such that $\alpha \in \Delta\mathcal{A}(s, \mathcal{T})$, $\alpha' \in \Delta\mathcal{A}(s', \mathcal{T})$, $s > s'$ and $u(t, s, \alpha) \geq u(t, s', \alpha')$, then for all $t' \in \mathcal{T}$ such that $t' > t$, $u(t', s, \alpha) \geq u(t', s', \alpha')$.

