



# Useful Economic Theory and Mathematics

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*All models are wrong, but some are useful.*

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# Chapter 1 Stochastic Dominance

Based on

- MIT 14.123 S15 Stochastic Dominance Lecture Notes
- Princeton ECO317 Economics of Uncertainty Fall Term 2007 Notes for lectures 4. Stochastic Dominance
- Jensen, M. K. (2018). Distributional comparative statics. *The Review of Economic Studies*, 85(1), 581-610.

## 1.1 General Definitions


### Definition 1.1 (Jensen (2018), Definition 1)

Let  $F$  and  $G$  be two distributions on the same measurable space. Let  $u$  be a function for which the following expression is well-defined,

$$\int u(x)dF \geq \int u(x)dG \quad (1.1)$$

Then:

- $F$  **first-order stochastically dominates**  $G$  if 1.1 holds for any increasing function  $u$ .
- $F$  is a **mean-preserving spread** of  $G$  if 1.1 holds for any convex function  $u$ .
- $F$  is a **mean-preserving contraction** of  $G$  if 1.1 holds for any concave function  $u$ .
- $F$  **second-order stochastically dominates**  $G$  if 1.1 holds for any concave and increasing function  $u$ .
- $F$  **dominates  $G$  in the convex-increasing order** if 1.1 holds for any convex and increasing function  $u$ .

 **Note**  $F$  is a *mean-preserving contraction* of  $G \Leftrightarrow G$  is a *mean-preserving spread* of  $F$ .

### Definition 1.2 (MPS and MPC)

We define the following notations of sets.

- $\text{MPS}(f)$  is the set of all **mean-preserving spread** of  $f$ ;
- $\text{MPC}(f)$  is the set of all **mean-preserving contraction** of  $f$ ;

## 1.2 First-order Stochastic Dominance

### 1.2.1 Two Equivalent Definitions

#### Definition 1.3 (First-order Stochastic Dominance)

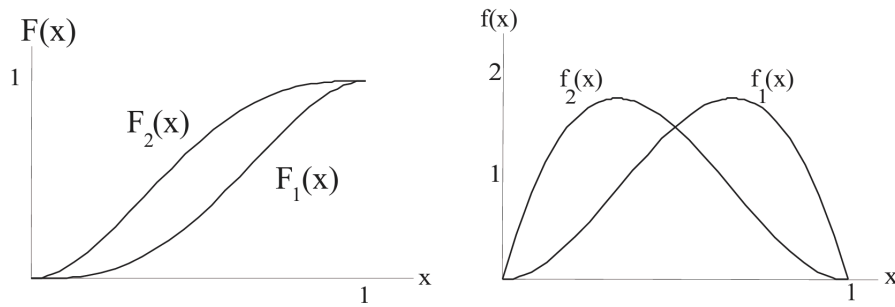
For any lotteries  $F$  and  $G$ ,  $F$  **first-order stochastically dominates**  $G$  if and only if the decision maker weakly prefers  $F$  to  $G$  under every weakly increasing utility function  $u$ , i.e.,

$$\int u(x)dF \geq \int u(x)dG$$

#### Definition 1.4 (First-order Stochastic Dominance)

For any lotteries  $F$  and  $G$ ,  $F$  **first-order stochastically dominates**  $G$  if and only if

$$F(x) \leq G(x), \forall x$$



**Figure 1.1:**  $F_1$  is FO SD over  $F_2$ : CDF and density comparison

## 1.3 Second-order Stochastic Dominance

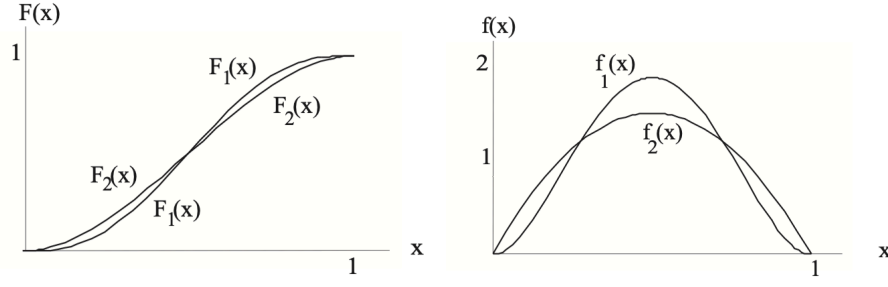
### 1.3.1 Definition in terms of final goals

#### Definition 1.5 (Second-order Stochastic Dominance)

For any lotteries  $F$  and  $G$ ,  $F$  **second-order stochastically dominates**  $G$  if and only if the decision maker weakly prefers  $F$  to  $G$  under every weakly increasing concave utility function  $u$ , i.e.,

$$\int u(x)dF \geq \int u(x)dG$$





**Figure 1.2:**  $F_1$  is SOSD over  $F_2$ : CDF and density comparison

### 1.3.2 Mean-Preserving Spread/Contraction

#### Definition 1.6 (Mean-Preserving Spread)

Let  $x_F$  and  $x_G$  be the random variables associated with lotteries  $F$  and  $G$ . Then  $G$  is a **mean-preserving spread** of  $F$  if and only if

$$x_G \stackrel{d}{=} x_F + \varepsilon$$

for some random variable  $\varepsilon$  such that  $\mathbb{E}(\varepsilon \mid x_F) = 0 \forall x_F$ .

The " $\stackrel{d}{=}$ " means "is equal in distribution to" (that is, "has the same distribution as").



**Note** Given  $G$  is a **mean-preserving spread** of  $F$ ,  $G$  has larger variance than  $F$ .

#### Example 1.1

$F(198) = \frac{1}{2}$ ,  $F(202) = \frac{1}{2}$  and  $G(100) = \frac{1}{100}$ ,  $G(200) = \frac{98}{100}$ ,  $G(300) = \frac{1}{100}$ . Then

$$x_G \stackrel{d}{=} x_F + \varepsilon$$

where the distribution of  $\varepsilon$  can be solved by

$$\begin{cases} G(300) = F(198)P(\varepsilon = 102 \mid x_F = 198) + F(202)P(\varepsilon = 98 \mid x_F = 202) \\ G(200) = F(198)P(\varepsilon = 2 \mid x_F = 198) + F(202)P(\varepsilon = -2 \mid x_F = 202) \\ G(100) = F(198)P(\varepsilon = -98 \mid x_F = 198) + F(202)P(\varepsilon = -102 \mid x_F = 202) \end{cases}$$

### 1.3.3 For Same Mean Distributions, Second-order Stochastic Dominance is equivalent to Mean-Preserving Spread

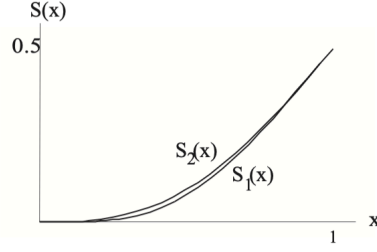
#### Theorem 1.1 (Second-order Stochastic Dominance Equivalence)

Given  $\int x dF = \int x dG$  (same mean). The following are equivalent.

1.  $F$  second-order stochastically dominates  $G$ :  $\int u(x) dF \geq \int u(x) dG$  for every weakly increasing concave utility function  $u$ .



2.  $F$  is a mean-preserving contraction of  $G$  ( $G$  is a mean-preserving spread of  $F$ ).
3. For every  $t \geq 0$ ,  $\int_a^t G(x)dx \geq \int_a^t F(x)dx$ .



**Figure 1.3:**  $F_1$  is SOSD over  $F_2$ ,  $S(t) : \int_a^t F_2(x)dx \geq \int_a^t F_1(x)dx$

#### Corollary 1.1 (Equivalent Definitions of MPC and MPS)

$F$  is a mean-preserving contraction of  $G$  (or  $G$  is a mean-preserving spread of  $F$ ) if and only if

- (1).  $\int x dF = \int x dG$
- (2).  $\int_a^t G(x)dx \geq \int_a^t F(x)dx, \forall t$

#### Corollary 1.2 (MPC( $f$ ) and MPS( $f$ ) are convex and compact)

MPC( $f$ ) and MPS( $f$ ) are **convex** and **compact**.

## Chapter 2 Tools for Comparative Statics

Consider the function  $f : (0, 2\pi) \times \mathbb{R} \rightarrow \mathbb{R}$  s.t.

$$f(x, a) = \sin x + a$$

Let  $X = (0, 2\pi)$  and let  $f_a(x) = f(x, a) = \sin x + a$  denote the perturbed function for fixed  $a$ .

### 2.1 Regular and Critical Points and Values

#### 2.1.1 Rank of Derivatives $\text{Rank} df_x = \text{Rank} Df(x)$

Suppose  $X \subseteq \mathbb{R}^n$  is open. Suppose  $f : X \rightarrow \mathbb{R}^m$  is differentiable at  $x \in X$ , and let  $W = \{e_1, \dots, e_n\}$  denote the standard basis of  $\mathbb{R}^n$ . Then  $df_x \in L(\mathbb{R}^n, \mathbb{R}^m)$ , and

$$\begin{aligned} \text{Rank} df_x &= \dim \text{Im}(df_x) \\ &= \dim \text{span}\{df_x(e_1), \dots, df_x(e_n)\} \\ &= \dim \text{span}\{Df(x)e_1, \dots, Df(x)e_n\} \\ &= \dim \text{span}\{\text{column 1 of } Df(x), \dots, \text{column } n \text{ of } Df(x)\} \\ &= \text{Rank} Df(x) \end{aligned}$$

Thus,

$$\text{Rank} df_x \leq \min\{m, n\}$$


$df_x$  has **full rank** if  $\text{Rank} df_x = \min\{m, n\}$ , that is, if  $df_x$  has the maximum possible rank.

#### 2.1.2 Regular and Critical Points and Values

##### Definition 2.1 (Regular and Critical Points and Values)

Suppose  $X \subseteq \mathbb{R}^n$  is open. Suppose  $f : X \rightarrow \mathbb{R}^m$  is differentiable at  $x \in X$ .

1.  $x$  is a **regular point** of  $f$  if  $\text{Rank} df_x = \min\{m, n\}$ .
2.  $x$  is a **critical point** of  $f$  if  $\text{Rank} df_x < \min\{m, n\}$ .
3.  $y$  is a **critical value** of  $f$  if there exists  $x \in f^{-1}(y)$  such that  $x$  is a critical point of  $f$ .
4.  $y$  is a **regular value** of  $f$  if  $y$  is not a critical value of  $f$ .

 **Note** Notice that if  $y \notin f(X)$ , so  $f^{-1}(y) = \emptyset$ , then  $y$  is automatically a regular value of  $f$ .

**Example 2.1**

Suppose  $f(x, y) = (\sin x, \cos y)$ ,  $Df(x, y) = \begin{bmatrix} \cos x & 0 \\ 0 & -\sin y \end{bmatrix}$ . Critical point:  $\{(\frac{k\pi}{2}, \mathbb{R}) : k \in 2\mathbb{Z} + 1\} \cup \{(\mathbb{R}, k\pi) : k \in \mathbb{Z}\}$ ; Critical values:  $\{(x, y) : x = 1 \text{ or } x = -1 \text{ or } y = 1 \text{ or } y = -1\}$

## 2.2 Inverse and Implicit Function Theorem

### 2.2.1 Inverse Function Theorem

Using Taylor's theorem to approximate

$$f(x) = f(x_0) + Df(x_0)(x - x_0) + o(x - x_0)$$

The requirement of "regular point" is necessary for the  $Df(x_0)$  being invertible.

**Theorem 2.1 (Inverse Function Theorem)**

Suppose  $X \subseteq \mathbb{R}^n$  is open. Suppose  $f : X \rightarrow \mathbb{R}^n$  is  $C^1$  on  $X$ , and  $x_0 \in X$ . If  $\det Df(x_0) \neq 0$  (i.e.,  $x_0$  is a regular point of  $f$ ), then there are open neighborhoods  $U$  of  $x_0$  and  $V$  of  $f(x_0)$  s.t.

$$f : U \rightarrow V \text{ is bijective (on-to-on and onto)}$$

$$\exists f^{-1} : V \rightarrow U \text{ is } C^1$$

$$Df^{-1}(f(x_0)) = [Df(x_0)]^{-1}$$

$$(\text{In } \mathbb{R}, (f^{-1})'(f(x_0)) = (f'(x_0))^{-1})$$

If in addition  $f \in C^k$ , then  $f^{-1} \in C^k$ .

### 2.2.2 Implicit Function Theorem

Using Taylor's theorem to approximate

$$f(x, a) = f(x_0, a_0) + Df(x_0, a_0)(x - x_0) + Df(x_0, a_0)(a - a_0) + \text{remainder}$$

The requirement of "regular point" is necessary for the  $Df(x_0, a_0)$  being invertible.

We want to know how the function  $x^*(a)$  changes with keeping  $f(x^*, a) = 0$ .

**Theorem 2.2 (Implicit Function Theorem)**

Suppose  $X \subseteq \mathbb{R}^n$  and  $A \subseteq \mathbb{R}^p$  are open and  $f : X \times A \rightarrow \mathbb{R}^n$  is  $C^1$ . Suppose  $f(x_0, a_0) = 0$  and  $\det(D_x f(x_0, a_0)) \neq 0$ , i.e.  $x_0$  is a regular point of  $f(\cdot, a_0)$ . Then there are open neighborhoods  $U$  of  $x_0$  ( $U \subseteq X$ ) and  $W$  of  $a_0$  such that

$$\forall a \in W, \exists! x \in U \text{ s.t. } f(x, a) = 0$$

For each  $a \in W$  let  $g(a)$  be that unique  $x$ . Then  $g : W \rightarrow U$  is  $C^1$  and

$$Dg(a_0) = -[D_x f(x_0, a_0)]^{-1}[D_a f(x_0, a_0)]$$

If in addition  $f \in C^k$ , then  $g \in C^k$ .

### 2.2.3 Prove Implicit Function Theorem Given Inverse Function Theorem

#### Proof 2.1

1. Firstly, we prove "g is differentiable": The "change of a" incurs the value change:

$$\begin{aligned} f(x_0, a_0 + h) &= f(x_0, a_0) + D_a f(x_0, a_0)h + o(h) \\ &= D_a f(x_0, a_0)h + o(h) \end{aligned}$$

Find a  $\Delta x$  such that the new  $x$  can let the value go back to 0, i.e.,  $f(x_0 + \Delta x, a_0 + h) = 0$ . That is,

$$g(a_0 + h) = x_0 + \Delta x$$

To prove "g is differentiable", we want to prove " $\exists T \in L(A, X)$  s.t.  $\Delta x = T(h) + o(h)$ "

$$\begin{aligned} 0 &= f(x_0 + \Delta x, a_0 + h) \\ &= f(x_0, a_0) + D_x f(x_0, a_0 + h)\Delta x + D_a f(x_0, a_0)h + o(\Delta x) + o(h) \\ &= D_x f(x_0, a_0 + h)\Delta x + D_a f(x_0, a_0)h + o(\Delta x) + o(h) \end{aligned}$$

$$D_x f(x_0, a_0 + h)\Delta x = -D_a f(x_0, a_0)h + o(\Delta x) + o(h)$$

Because  $f$  is  $C^1$  and the determinant is a continuous function of the entries of the matrix,  $\det D_x f(x_0, a_0 + h) \neq 0$  for  $h$  sufficiently small, so

$$\Delta x = -[D_x f(x_0, a_0 + h)]^{-1}D_a f(x_0, a_0)h + o(\Delta x) + o(h)$$

$$\text{Since } f \in C^1, \Delta x = -[D_x f(x_0, a_0) + o(1)]^{-1}D_a f(x_0, a_0)h + o(\Delta x) + o(h)$$

$$\text{Since } f \in C^1, \Delta x = -[D_x f(x_0, a_0)]^{-1}D_a f(x_0, a_0)h + o(\Delta x) + o(h)$$

Hence, "g is differentiable" is proved and the derivative of  $g$  is  $Dg(a_0) = -[D_x f(x_0, a_0)]^{-1}[D_a f(x_0, a_0)]$ .

2. Secondly, given the "g is differentiable", we can also compute the derivative by

$$Df(g(a), a)(a_0) = 0$$

$$D_x f(x_0, a_0)Dg(a_0) + D_a f(x_0, a_0) = 0$$

$$Dg(a_0) = -[D_x f(x_0, a_0)]^{-1}D_a f(x_0, a_0)$$

**Example 2.2**

$f : \mathbb{R}^3 \rightarrow \mathbb{R}^2$ ,  $f((3, -1, 2)) = (0, 0)$ ,  $Df(3, -1, 2) = \begin{bmatrix} 1 & 2 & 1 \\ 1 & -1 & 1 \end{bmatrix}$ . Then, let  $(x_0, a_0) = (3, -1, 2)$ , where  $x_0 = 3$  and  $a_0 = (-1, 2)$ . Or, we can let  $(x_0, a_0) = (3, -1, 2)$ , where  $x_0 = (3, -1)$  and  $a_0 = 2$ .

**2.2.4 Prove Inverse Function Theorem Given Implicit Function Theorem****Proof 2.2 (Prove Inverse Function Theorem Given Implicit Function Theorem)**

Define  $F : X \times \mathbb{R}^n$  s.t.  $F(x, y) = y - f(x)$ . Let  $y_0 = f(x_0)$ .

$$D_x F(x, y) = -Df(x), \quad D_y F(x, y) = I_{n \times n}$$

According to the implicit function theorem, there are open sets  $U \subseteq X$  and  $V \subseteq \mathbb{R}^n$  such that  $x_0 \in U$ ,  $y_0 \in V$  and a function  $g : V \rightarrow U$  differentiable at  $y_0$  such that  $F(g(y), y) = 0$  for all  $y \in V$ . So,  $0 = F(g(y), y) = y - f(g(y))$ , we have  $f(g(y)) = y$ , that is  $g = f^{-1}$ .  $f : U \rightarrow V$  is bijective because it has inverse  $g : V \rightarrow U$ .

By the implicit function theorem,  $g(y)$  is differentiable and

$$Df^{-1}(y_0) = Dg(y_0) = -[D_x F(x_0, y_0)]^{-1}[D_y F(x_0, y_0)] = [Df(x_0)]^{-1}$$

where  $y_0 = f(x_0)$ .

By the implicit function theorem, the  $g = f^{-1}$  is  $C^k$  if  $f$  is  $C^k$ .

All in all, the inverse function theorem is proved.

**2.2.5 Example: Using Implicit Function Theorem**

$x^2 + y^2 = c$ . Define  $g(x, y) = x^2 + y^2 - c$ . The optimal solution of  $y$  given  $x$  is represented by  $y^*(x)$ . By the implicit function theorem,

$$\frac{\partial y^*}{\partial x} = -\frac{\frac{\partial g}{\partial x}|_{x, y^*}}{\frac{\partial g}{\partial y}|_{x, y^*}}$$

**Example 2.3**

Let us consider a firm that produces a good  $y$ ; it uses two inputs  $x_1$  and  $x_2$ . The firm sells the output and acquires the inputs in competitive markets: The market price of  $y$  is  $p$ , and the cost of each unit of  $x_1$  and  $x_2$  are  $w_1$  and  $w_2$  respectively. Its technology is given by  $f : \mathbb{R}_+^2 \rightarrow \mathbb{R}_+$ , where  $f(x_1, x_2) = x_1^a x_2^b$ ,  $a + b < 1$ . Its profits take the form

$$\pi(x_1, x_2; p, w_1, w_2) = p x_1^a x_2^b - w_1 x_1 - w_2 x_2$$

The firm selects  $x_1$  and  $x_2$  in order to maximize profits. **We aim to know how its choice of  $x_1$  and  $x_2$  is affected by a change in  $w_1$ .**

Assuming an interior solution, the first-order conditions of this optimization problem are

$$\begin{aligned}\frac{\partial \pi}{\partial x_1}(x_1^*, x_2^*; p, w_1, w_2) &= pa(x_1^*)^{a-1}(x_2^*)^b - w_1 = 0 \\ \frac{\partial \pi}{\partial x_2}(x_1^*, x_2^*; p, w_1, w_2) &= pb(x_1^*)^a(x_2^*)^{b-1} - w_2 = 0\end{aligned}$$

for some  $(x_1, x_2) = (x_1^*, x_2^*)$ .

Let us define

$$F(x_1^*, x_2^*; p, w_1, w_2) = \begin{bmatrix} pa(x_1^*)^{a-1}(x_2^*)^b - w_1 \\ pb(x_1^*)^a(x_2^*)^{b-1} - w_2 \end{bmatrix}$$

Jacobian matrices are

$$\begin{aligned}D_{(x_1, x_2)}F(x_1^*, x_2^*; p, w_1, w_2) &= \begin{bmatrix} pa(a-1)(x_1^*)^{a-2}(x_2^*)^b & pab(x_1^*)^{a-1}(x_2^*)^{b-1} \\ pab(x_1^*)^{a-1}(x_2^*)^{b-1} & pb(b-1)(x_1^*)^a(x_2^*)^{b-2} \end{bmatrix} \\ D_{w_1}F(x_1^*, x_2^*; p, w_1, w_2) &= \begin{bmatrix} -1 \\ 0 \end{bmatrix}\end{aligned}$$

By the implicit function theorem, we can get

$$\begin{aligned}\begin{bmatrix} \frac{\partial x_1^*}{\partial w_1} \\ \frac{\partial x_2^*}{\partial w_1} \end{bmatrix} &= -[D_{(x_1, x_2)}F(x_1^*, x_2^*; p, w_1, w_2)]^{-1}[D_{w_1}F(x_1^*, x_2^*; p, w_1, w_2)] \\ &= [D_{(x_1, x_2)}F(x_1^*, x_2^*; p, w_1, w_2)]^{-1} \begin{bmatrix} 1 \\ 0 \end{bmatrix}\end{aligned}$$

### 2.2.6 Corollary: $a \rightarrow \{x \in X : f(x, a) = 0\}$ is lhc

#### Corollary 2.1

Suppose  $X \subseteq \mathbb{R}^n$  and  $A \subseteq \mathbb{R}^p$  are open and  $f : X \times A \rightarrow \mathbb{R}^n$  is  $C^1$ . If 0 is a regular value of  $f(\cdot, a_0)$ , then the correspondence

$$a \rightarrow \{x \in X : f(x, a) = 0\}$$

is **lower hemicontinuous** at  $a_0$ .

## 2.3 Transversality and Genericity

### 2.3.1 Lebesgue Measure Zero

#### Definition 2.2 (Lebesgue Measure Zero)

Suppose  $A \subseteq \mathbb{R}^n$ .  $A$  has **Lebesgue measure zero** if for every  $\varepsilon > 0$  there is a countable collection of rectangles  $I_1, I_2, \dots$  such that

$$\sum_{k=1}^{\infty} \text{Vol}(I_k) < \varepsilon \text{ and } A \subseteq \bigcup_{k=1}^{\infty} I_k$$

Here by a rectangle we mean  $I_k = \times_{j=1}^n (a_j^k, b_j^k) = \{x \in \mathbb{R}^n : x_j \in (a_j^k, b_j^k), \forall j\}$  for some  $a_j^k < b_j^k \in \mathbb{R}$ , and

$$\text{Vol}(I_k) = \prod_{j=1}^n |b_j^k - a_j^k|$$

#### Example 2.4

1. “Lower-dimensional” sets have Lebesgue measure zero. For example,  $A = \{x \in \mathbb{R}^2 : x_2 = 0\}$
2. Any **finite** set has Lebesgue measure zero in  $\mathbb{R}^n$ .
3. **Finite Union** of sets that have Lebesgue measure zero has Lebesgue measure zero: If  $A_n$  has Lebesgue measure zero  $\forall n$  then  $\bigcup_{n \in \mathbb{N}} A_n$  has Lebesgue measure zero.
4. Every **countable** set (e.g.  $\mathbb{Q}$ ) has Lebesgue measure zero.
5. No open set in  $\mathbb{R}^n$  has Lebesgue measure zero.

### 2.3.2 Sard's Theorem

#### Theorem 2.3 (Sard's Theorem)

Let  $X \subseteq \mathbb{R}^n$  be open, and  $f : X \rightarrow \mathbb{R}^m$  be  $C^r$  with  $r \geq 1 + \max\{0, n - m\}$ . Then the set of all critical values of  $f$  has Lebesgue measure zero.

### 2.3.3 Transversality Theorem

#### Theorem 2.4 (Transversality Theorem)

Let  $X \subseteq \mathbb{R}^n$  and  $A \subseteq \mathbb{R}^p$  be open, and  $f : X \times A \rightarrow \mathbb{R}^m$  be  $C^r$  with  $r \geq 1 + \max\{0, n - m\}$ . Suppose that 0 is a regular value of  $f$  (that is all  $(x, a)$  such that  $f(x, a) = 0$  are regular points). Then,

1.  $\exists A_0 \subseteq A$  such that  $A \setminus A_0$  has Lebesgue measure zero.
2.  $\forall a \in A_0$ , 0 is a regular value of  $f_a = f(\cdot, a)$ .



**Example 2.5**

$f : \mathbb{R}^4 \rightarrow \mathbb{R}^3$  s.t.  $f(x, y, z, w) = (g(x) + y, z^3 + 1, w + x + y^2)$

**2.4 Envelope Theorem****Theorem 2.5 (Envelope Theorem)**

Suppose that  $f(x, \cdot)$  is absolutely continuous for all  $x \in X$ . Suppose there exists an integrable function  $b : [0, 1] \rightarrow \mathbb{R}_+$  such that  $|f_t(x, t)| \leq b(t)$  for all  $x \in X$  and almost all  $t \in [0, 1]$ . Then  $V(t) = \sup_{x \in X} f(x, t)$  is absolutely continuous.

Suppose, in addition, that  $f(x, \cdot)$  is differentiable for all  $x \in X$ , and that  $X^*(t) = \{x \in X : f(x, t) = V(t)\} \neq \emptyset$  almost everywhere on  $[0, 1]$ . Then, for any selection  $x^*(t) \in X^*(t)$ ,

$$V(t) = V(0) + \int_0^t f_t(x^*(s), s) ds$$

## Chapter 3 Fixed Point Theorem

### 3.1 Contraction Mapping Theorem (@ Lec 05 of ECON 204)

#### 3.1.1 Contraction: Lipschitz continuous with constant $< 1$

##### Definition 3.1

Let  $(X, d)$  be a nonempty complete metric space. An operator is a function  $T : X \rightarrow X$ . An operator  $T$  is a **contraction of modulus  $\beta$**  if  $\beta < 1$  and

$$d(T(x), T(y)) \leq \beta d(x, y), \forall x, y \in X$$

A contraction shrinks distances by a *uniform* factor  $\beta < 1$ .

#### 3.1.2 Theorem: Contraction $\Rightarrow$ Uniformly Continuous

##### Theorem 3.1 (Contraction $\Rightarrow$ Uniformly Continuous)

Every contraction is uniformly continuous.

##### Proof 3.1

Let  $\delta = \frac{\varepsilon}{\beta}$ .

#### 3.1.3 Blackwell's Sufficient Conditions for Contraction

Let  $X$  be a set, and let  $B(X)$  be the set of all bounded functions from  $X$  to  $\mathbb{R}$ . Then  $(B(X), \|\cdot\|_\infty)$  is a normed vector space.

(Notice that below we use shorthand notation that identifies a constant function with its constant value in  $\mathbb{R}$ , that is, we write interchangeably  $a \in \mathbb{R}$  and  $a : X \rightarrow \mathbb{R}$  to denote the function such that  $a(x) = a, \forall x \in X$ .)

##### Theorem 3.2 (Blackwell's Sufficient Conditions)

Consider  $B(X)$  with the sup norm  $\|\cdot\|_\infty$ . Let  $T : B(X) \rightarrow B(X)$  be an operator satisfying

1. (monotonicity)  $f(x) \leq g(x), \forall x \in X \Rightarrow (Tf)(x) \leq (Tg)(x), \forall x \in X$
2. (discounting)  $\exists \beta \in (0, 1)$  such that for every  $a \geq 0$  and  $x \in X$ ,

$$(T(f + a))(x) \leq (Tf)(x) + \beta a$$

Then  $T$  is a contraction with modulus  $\beta$ .

**Proof 3.2**

Fix  $f, g \in B(X)$ . By the definition of the sup norm,

$$f(x) \leq g(x) + \|f - g\|_\infty \forall x \in X$$

Then

$$(Tf)(x) \leq (T(g + \|f - g\|_\infty))(x) \leq (Tg)(x) + \beta\|f - g\|_\infty \quad \forall x \in X$$

where the first inequality above follows from monotonicity, and the second from discounting. Thus

$$(Tf)(x) - (Tg)(x) \leq \beta\|f - g\|_\infty \quad \forall x \in X$$

Reversing the roles of  $f$  and  $g$  above gives

$$(Tg)(x) - (Tf)(x) \leq \beta\|f - g\|_\infty \quad \forall x \in X$$

Thus

$$\|T(f) - T(g)\|_\infty \leq \beta\|f - g\|_\infty$$

Thus  $T$  is a contraction with modulus  $\beta$

## 3.2 Fixed Point Theorem (@ Lec 05 of ECON 204)

### 3.2.1 Fixed Point

#### Definition 3.2 (Fixed Point)

A **fixed point** of an operator  $T$  is element  $x^* \in X$  such that  $T(x^*) = x^*$ .

#### Definition 3.3 (Fixed Point of Function)

Let  $X$  be a nonempty set and  $f : X \rightarrow X$ . A point  $x^* \in X$  is a **fixed point** of  $f$  if  $f(x^*) = x^*$ .

#### Example 3.1

Let  $X = \mathbb{R}$  and  $f : \mathbb{R} \rightarrow \mathbb{R}$

1.  $f(x) = 2x$  has fixed point:  $x = 0$ .
2.  $f(x) = x$  has fixed points:  $x \in \mathbb{R}$ .
3.  $f(x) = x + 1$  doesn't have fixed points.

### 3.2.2 ★ Contraction Mapping Theorem: contraction $\Rightarrow$ exist unique fixed point

#### Theorem 3.3 (Contraction Mapping Theorem)

Let  $(X, d)$  be a nonempty complete metric space and  $T : X \rightarrow X$  a contraction with modulus  $\beta < 1$ . Then

1.  $T$  has a unique fixed point  $x^*$ .
2. For every  $x_0 \in X$ , the sequence defined by

$$x_1 = T(x_0)$$

$$x_2 = T(x_1) = T(T(x_0)) = T^2(x_0)$$

$$\vdots$$

$$x_{n+1} = T(x_n) = T^{n+1}(x_0)$$

converges to  $x^*$ .

Note that the theorem asserts both the **existence** and **uniqueness** of the fixed point, as well as giving an **algorithm** to find the fixed point of a contraction.

#### Proof 3.3

Define the sequence  $\{x_n\}$  as above. Then,

$$\begin{aligned} d(x_{n+1}, x_n) &= d(T(x_n), T(x_{n-1})) \\ &\leq \beta d(x_n, x_{n-1}) \\ &\leq \beta^n d(x_1, x_0) \end{aligned}$$

Then for any  $n > m$ ,

$$\begin{aligned} d(x_n, x_m) &\leq d(x_1, x_0) \sum_{i=m}^{n-1} \beta^i \\ &< d(x_1, x_0) \sum_{i=m}^{\infty} \beta^i \\ &= \frac{\beta^m}{1 - \beta} d(x_1, x_0) \rightarrow 0 \text{ as } m \rightarrow \infty \end{aligned}$$

Fixed  $\varepsilon > 0$ , we can choose  $N(\varepsilon)$  such that  $\forall n, m > N(\varepsilon)$ ,

$$d(x_n, x_m) < \frac{\beta^m}{1 - \beta} d(x_1, x_0) < \varepsilon$$

Therefore,  $\{x_n\}$  is Cauchy. Since  $(X, d)$  is complete,  $x_n \rightarrow x^*$  for some  $x^* \in X$ .

Next we show that  $x^*$  is a fixed point of  $T$ .

$$\begin{aligned} T(x^*) &= T\left(\lim_{n \rightarrow \infty} x_n\right) \\ &= \lim_{n \rightarrow \infty} T(x_n) \text{ since } T \text{ is continuous} \\ &= \lim_{n \rightarrow \infty} x_{n+1} \\ &= x^* \end{aligned}$$

so  $x^*$  is a fixed point of  $T$ .

Finally, we show that there is at most one fixed point. Suppose  $x^*$  and  $y^*$  are both fixed points of  $T$ , so  $T(x^*) = x^*$  and  $T(y^*) = y^*$ . Then

$$\begin{aligned} d(x^*, y^*) &= d(T(x^*), T(y^*)) \\ &\leq \beta d(x^*, y^*) \\ \Rightarrow (1 - \beta)d(x^*, y^*) &\leq 0 \\ \Rightarrow d(x^*, y^*) &\leq 0 \end{aligned}$$

So  $d(x^*, y^*) = 0$ , which implies  $x^* = y^*$ .

### 3.2.3 Conditions for Fixed Point's Continuous Dependence on Parameters

#### Theorem 3.4 (Continuous Dependence on Parameters)

Let  $(X, d)$  and  $(\Omega, \rho)$  be two metric spaces and  $T : X \times \Omega \rightarrow X$ . For each parameter  $\omega \in \Omega$  let  $T_\omega : X \rightarrow X$  be defined by  $T_\omega(x) = T(x, \omega)$ .

Suppose (1).  $(X, d)$  is complete, (2).  $T$  is continuous in  $\omega$  (that is  $T(x, \cdot) : \Omega \rightarrow X$  is continuous for each  $x \in X$ ), and (3).  $\exists \beta < 1$  such that  $T_\omega$  is a contraction of modulus  $\beta \forall \omega \in \Omega$ .

Then the fixed point function (about parameter  $\omega$ )  $x^* : \Omega \rightarrow X$  defined by  $x^*(\omega) = T_\omega(x^*(\omega))$  is continuous.

## 3.3 Brouwer's Fixed Point Theorem (@ Lec 13 of ECON 204)

### 3.3.1 Simple One: One-dimension

#### Theorem 3.5

Let  $X = [a, b]$  for  $a, b \in \mathbb{R}$  with  $a < b$  and let  $f : X \rightarrow X$  be continuous. Then  $f$  has a fixed point.

#### Proof 3.4

Easily proved by Intermediate Value Theorem.

### 3.3.2 ★ Brouwer's Fixed Point Theorem: continuous function has fixed point over compact, convex set

#### Theorem 3.6 (Brouwer's Fixed Point Theorem)

Let  $X \subseteq \mathbb{R}^n$  be nonempty, **compact**, and **convex**, and let  $f : X \rightarrow X$  be continuous. Then  $f$  has a fixed point.

#### Proof 3.5

Consider the case when the set  $X$  is the unit ball in  $\mathbb{R}^n$ .

Using a fact that "Let  $B$  be the unit ball in  $\mathbb{R}^n$ . Then there is no continuous function  $h : B \rightarrow \partial B$  such that  $h(x_0) = x_0$  for every  $x_0 \in \partial B$ ", which is intuitive but hard to prove. (See *J. Franklin, Methods of Mathematical Economics*, for an elementary (but long) proof.)

Then prove by contradiction: suppose  $f$  has no fixed points in  $B$ . That is,  $\forall x \in B, x \neq f(x)$ . Since  $x$  and its image  $f(x)$  are distinct points in  $B$  for every  $x$ , we can carry out the following construction. For each  $x \in B$ , construct the line segment originating at  $f(x)$  and going through  $x$ . Let  $g(x)$  denote the intersection of this line segment with  $\partial B$ . This construction gives a continuous function  $g : B \rightarrow \partial B$ . Furthermore, notice that if  $x_0 \in \partial B$ , then  $x_0 = g(x_0)$ . Then,  $g$  gives  $g(x) = x, \forall x \in \partial B$ . Since there are no such functions by the fact above, we have a contradiction.

## Chapter 4 Correspondence: $\Psi : X \rightarrow 2^Y$ (@ Lec 07 of ECON 204)

### Definition 4.1 (Correspondence)

A **correspondence**  $\Psi : X \rightarrow 2^Y$  from  $X$  to  $Y$  is a function from  $X$  to  $2^Y$ , that is,  $\Psi(x) \subseteq Y$  for every  $x \in X$ . ( $2^Y$  is the set of all subsets of  $Y$ )

### Example 4.1

Let  $u : \mathbb{R}_+^n \rightarrow \mathbb{R}$  be a continuous utility function,  $y > 0$  and  $p \in \mathbb{R}_{++}^n$ , that is,  $p_i > 0$  for each  $i$ . Define  $\Psi : \mathbb{R}_{++}^n \times \mathbb{R}_{++} \rightarrow 2^{\mathbb{R}_+^n}$  by

$$\Psi(p, y) = \operatorname{argmax} u(x)$$

$$\text{s.t. } x \geq 0$$

$$p \cdot x \leq y$$

$\Psi$  is the demand correspondence associated with the utility function  $u$ ; typically  $\Psi(p, y)$  is multi-valued.

## 4.1 Continuity of Correspondences

### 4.1.1 Upper/Lower Hemicontinuous

Let  $X \subseteq \mathbb{E}^n$ ,  $Y \subseteq \mathbb{E}^m$ , and  $\Psi : X \rightarrow 2^Y$ .

#### Definition 4.2 (Upper Hemicontinuous)

$\Psi$  is **upper hemicontinuous** (uhc) at  $x_0 \in X$  if, for every open set  $V$  with  $\Psi(x_0) \subseteq V$ , there is an open set  $U$  with  $x_0 \in U$  s.t.

$$x \in U \Rightarrow \Psi(x) \subseteq V$$

Upper hemicontinuity reflects the requirement that  $\Psi$  doesn't "jump down/implode in the limit" at  $x_0$ . (A set to "jump down" at the limit  $x_0$ : It should mean the set suddenly gets smaller – it "implodes in the limit" – that is, there is a sequence  $x_n \rightarrow x_0$  and points  $y_n \in \Psi(x_n)$  that are far from every point of  $\Psi(x_0)$  as  $n \rightarrow \infty$ .)

#### Definition 4.3 (Lower Hemicontinuous)

$\Psi$  is **lower hemicontinuous** (lhc) at  $x_0 \in X$  if, for every open set  $V$  with  $\Psi(x_0) \cap V \neq \emptyset$ , there is an open set  $U$  with  $x_0 \in U$  s.t.

$$x \in U \Rightarrow \Psi(x) \cap V \neq \emptyset$$

Lower hemicontinuity reflects the requirement that  $\Psi$  doesn't "jump up/explode in the limit" at  $x_0$ . (A set to



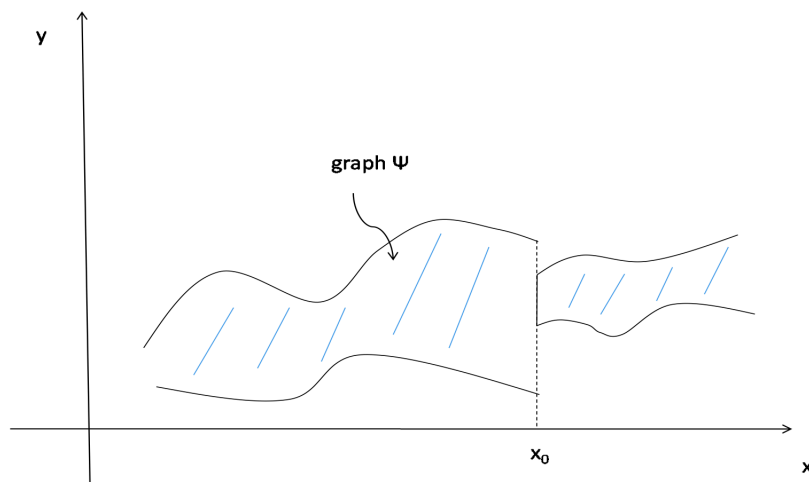
“jump up” at the limit  $x_0$ : It should mean that the set suddenly gets bigger – it “explodes in the limit” – that is, there is a sequence  $x_n \rightarrow x_0$  and a point  $y_0 \in \Psi(x_0)$  that is far from every point of  $\Psi(x_n)$  as  $n \rightarrow \infty$ .)

#### Definition 4.4 (Continuous Correspondence)

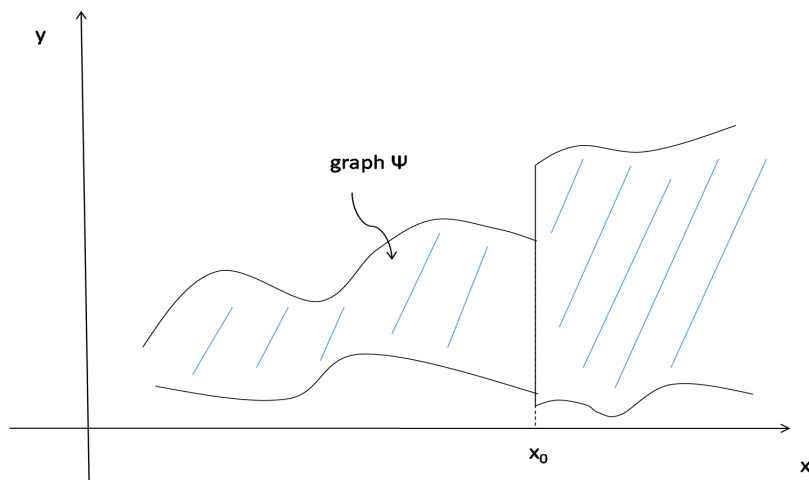
$\Psi$  is **continuous** at  $x_0 \in X$  if it is both **uhc** and **lhc** at  $x_0$ .

#### Proposition 4.1

$\Psi$  is upper hemicontinuous (respectively lower hemicontinuous, continuous) if it is uhc (respectively lhc, continuous) at every  $x \in X$ .



**Figure 4.1:** The correspondence  $\Psi$  “implodes in the limit” at  $x_0$ .  $\Psi$  is not upper hemicontinuous at  $x_0$ .



**Figure 4.2:** The correspondence  $\Psi$  “explodes in the limit” at  $x_0$ .  $\Psi$  is not lower hemicontinuous at  $x_0$ .

### 4.1.2 Theorem: $\Psi(x) = \{f(x)\}$ is uhc $\Leftrightarrow f$ is continuous

#### Theorem 4.1 ( $\Psi(x) = \{f(x)\}$ is uhc $\Leftrightarrow f$ is continuous)

Let  $X \subseteq \mathbb{E}^n$ ,  $Y \subseteq \mathbb{E}^m$  and  $f : X \rightarrow Y$ . Let  $\Psi : X \rightarrow 2^Y$  be defined by  $\Psi(x) = \{f(x)\}$  for all  $x \in X$ . Then  $\Psi$  is **uhc** if and only if  $f$  is **continuous**.

### 4.1.3 Berge's Maximum Theorem: the set of maximizers is uhc with non-empty compact values

#### Theorem 4.2 (Berge's Maximum Theorem)

Let  $X \subseteq \mathbb{R}^n$  and  $Y \subseteq \mathbb{R}^m$ . Consider the function  $f : X \times Y \rightarrow \mathbb{R}$  and the correspondence  $\Gamma : Y \rightarrow 2^X$ . Define  $v(y) = \max_{x \in \Gamma(y)} f(x, y)$  and the set of maximizers

$$\Omega(y) = \operatorname{argmax}_{x \in \Gamma(y)} f(x, y) = \{x : f(x, y) = v(y)\}$$

Suppose  $f$  and  $\Gamma$  are continuous, and that  $\Gamma$  has non-empty compact values. Then,  $v$  is continuous and  $\Omega$  is uhc with non-empty compact values.

## 4.2 Graph of Correspondence

An alternative notion of continuity looks instead at properties of the graph of the correspondence.

#### Definition 4.5 (Graph of Correspondence)

The **graph** of a correspondence  $\Psi : X \rightarrow 2^Y$  is the set

$$\operatorname{graph} \Psi = \{(x, y) \in X \times Y : y \in \Psi(x)\}$$

### 4.2.1 Closed Graph

By the definition of continuous function  $f : \mathbb{R}^n \rightarrow \mathbb{R}$ , each convergent sequence  $\{(x_n, y_n)\}$  in graph  $f$  converges to a point  $(x, y)$  in graph  $f$ , that is, graph  $f$  is closed.

#### Definition 4.6 (Closed Graph)

Let  $X \subseteq \mathbb{E}^n$ ,  $Y \subseteq \mathbb{E}^m$ . A correspondence  $\Psi : X \rightarrow 2^Y$  has closed graph if its graph is a closed subset of  $X \times Y$ , that is, if for any sequences  $\{x_n\} \subseteq X$  and  $\{y_n\} \subseteq Y$  such that  $x_n \rightarrow x \in X$ ,  $y_n \rightarrow y \in Y$  and  $y_n \in \Psi(x_n)$  for each  $n$ , then  $y \in \Psi(x)$ .

**Example 4.2**

Consider the correspondence  $\Psi(x) = \begin{cases} \{\frac{1}{x}\}, & \text{if } x \in (0, 1] \\ \{0\}, & \text{if } x = 0 \end{cases}$  ("implode in the limit")

Let  $V = (-0.1, 0.1)$ . Then  $\Psi(0) = \{0\} \subseteq V$ , but no matter how close  $x$  is to 0,  $\Psi(x) = \{\frac{1}{x}\} \not\subseteq V$ , so  $\Psi$  is not uhc at 0. However, note that  $\Psi$  has closed graph.

### 4.3 Closed-valued, Compact-valued, and Convex-valued Correspondences

**Definition 4.7 (Closed-valued, Compact-valued, and Convex-valued Correspondences)**

Given a correspondence  $\Psi : X \rightarrow 2^Y$ ,

1.  $\Psi$  is **closed-valued** if  $\Psi(x)$  is a closed subset of  $Y$  for all  $x$ ;
2.  $\Psi$  is **compact-valued** if  $\Psi(x)$  is compact for all  $x$ .
3.  $\Psi$  is **convex-valued** if  $\Psi(x)$  is convex for all  $x$ .

#### 4.3.1 Closed-valued, uhc and Closed Graph

For closed-valued correspondences these concepts can be more tightly connected. A closed-valued and upper hemicontinuous correspondence must have closed graph. For a closed-valued correspondence with a compact range, upper hemicontinuity is equivalent to closed graph.

**Theorem 4.3**

Let  $X \subseteq \mathbb{E}^n$ ,  $Y \subseteq \mathbb{E}^m$ , and  $\Psi : X \rightarrow 2^Y$ .

1.  $\Psi$  is **closed-valued** and **uhc**  $\Rightarrow \Psi$  has **closed graph**.
2.  $\Psi$  is **closed-valued** and **uhc**  $\Leftarrow \Psi$  has **closed graph**. (If  $Y$  is **compact**)

**Theorem 4.4**

Let  $X \subseteq \mathbb{E}^n$ ,  $Y \subseteq \mathbb{E}^m$ , and  $\Psi : X \rightarrow 2^Y$ . If  $\Psi$  has **closed graph** and there is an **open set**  $W$  with  $x_0 \in W$  and a **compact set**  $Z$  such that  $x \in W \cap X \Rightarrow \Psi(x) \subseteq Z$ , then  $\Psi$  is **uhc** at  $x_0$ .

#### 4.3.2 Theorem: compact-valued, uhs correspondence of compact set is compact

**Theorem 4.5**

Let  $X$  be a compact set and  $\Psi : X \rightarrow 2^X$  be a non-empty, compact-valued upper-hemicontinuous correspondence. If  $C \subseteq X$  is compact, then  $\Psi(C)$  is compact.

**Proof 4.1**

Given the compact-valued  $\Psi$ , we can have an open cover of  $\Psi(C)$ ,  $\{U_\lambda : \lambda \in \Lambda\}$ . So  $\forall x \in C$ , there exists  $U_{l(x)}, l(x) \in \Lambda$  such that  $U_{l(x)}$  is an open cover of  $\Psi(x)$ .

Consider a  $c \in C$ . Since  $\Psi$  is uhs and  $\Psi(c) \subseteq U_{l(c)}$ , there exists open set  $V_c$  s.t.  $c \in V_c$  and  $\Psi(x) \subseteq U_{l(c)}, \forall x \in V_c \cap C$ .

$\{V_c : c \in C\}$  is an open cover of  $C$ . Because  $C$  is compact, there is a finite subcover  $\{V_{c_i} : i = 1, \dots, m\}, m \in \mathbb{N}$ , where  $\{c_i : i = 1, \dots, m\} \subseteq C$ .

Because  $\Psi(x) \subseteq U_{l(c_i)}, \forall x \in V_{c_i} \cap C$  and  $\{V_{c_i} : i = 1, \dots, m\}, m \in \mathbb{N}$  is a open cover for  $C$ , we can infer  $\{U_{l(c_i)} : i = 1, \dots, m\}$  is a finite subcover of  $\{U_{l(c)} : c \in C\}$  for  $\Psi(C)$ . Hence,  $\Psi(C)$  is compact.

## 4.4 Fixed Points for Correspondences (@ Lec 13 of ECON 204)

### 4.4.1 Definition

#### Definition 4.8 (Fixed Points for Correspondences)

Let  $X$  be nonempty and  $\psi : X \rightarrow 2^X$  be a correspondence. A point  $x^* \in X$  is a fixed point of  $\psi$  if  $x^* \in \psi(x^*)$ .



**Note** We only need  $x^*$  to be in  $\psi(x^*)$ , not  $\{x^*\} = \psi(x^*)$ . That is,  $\psi$  need not be single-valued at  $x^*$ . So  $x^*$  can be a fixed point of  $\psi$  but there may be other elements of  $\psi(x^*)$  different from  $x^*$ .

### 4.4.2 Kakutani's Fixed Point Theorem: uhs, compact, convex values correspondence has a fixed point over compact convex set

#### Theorem 4.6 (Kakutani's Fixed Point Theorem)

Let  $X \subseteq \mathbb{R}^n$  be a non-empty, **compact**, **convex** set and  $\psi : X \rightarrow 2^X$  be an **upper hemicontinuous** correspondence with non-empty, **compact**, **convex** values. Then  $\psi$  has a fixed point in  $X$ .

### 4.4.3 Theorem: $\exists$ compact set $C = \bigcap_{i=0}^{\infty} \Psi^i(X)$ s.t. $\Psi(C) = C$

#### Theorem 4.7

Let  $(X, d)$  be a compact metric space and let  $\Psi(x) : X \rightarrow 2^X$  be a upper-hemicontinuous, compact-valued correspondence, such that  $\Psi(x)$  is non-empty for every  $x \in X$ . There exists a compact non-empty subset  $C \subseteq X$ , such that  $\Psi(C) \equiv \bigcup_{x \in C} \Psi(x) = C$ .

**Proof 4.2**

Let's construct a sequence  $\{C_n\}$  such that  $C_0 = X$ ,  $C_1 = \Psi(C_0)$ , ...,  $C_n = \Psi(C_{n-1})$ , ... We claim that  $C = \bigcap_{i=0}^{\infty} C_i$  is a non-empty compact set and satisfies  $\Psi(C) = C$ .

1. Because we can infer  $\Psi(X_1) \subseteq \Psi(X_2)$  if  $X_1 \subseteq X_2$ ,  $X = C_0 \supseteq C_1 \Rightarrow C_1 = \Psi(C_0) \supseteq C_2 = \Psi(C_1)$ , ..., so  $C_0 \supseteq C_1 \supseteq \dots \supseteq C_n \supseteq \dots$ . Hence,  $C$  is not empty.
2. Because  $X$  is compact, by the theorem 4.5, we can infer  $C_n$  is compact for all  $n$ . Then,  $C_n$  is closed for all  $n$ , so  $C$  is closed. Because  $C$  is a closed set of compact set  $X$ ,  $C$  is compact.
3.  $C \subseteq C_n, \forall n \Rightarrow \Psi(C) \subseteq \Psi(C_n), \forall n \Rightarrow \Psi(C) \subseteq C$
4. Assume  $C \subseteq \Psi(C)$  doesn't hold, that is  $\exists y \in C$  s.t.  $y \notin \Psi(C)$ . Because  $y \in C$  and  $C_0 \supseteq C_1 \supseteq \dots \supseteq C_n \supseteq \dots$ , there exists  $k \in C_n$  for all  $n$  s.t.  $y \in \Psi(k)$ .  $k \in \bigcap_{i=1}^{\infty} C_i = C$ , so  $\Psi(k) \subseteq \Psi(C)$ , which contradicts to  $y \notin \Psi(C)$ . Hence,  $C \subseteq \Psi(C)$ .

All in all the claim " $C = \bigcap_{i=0}^{\infty} C_i$  is a non-empty compact set and satisfies  $\Psi(C) = C$ " is proved.

# Chapter 5 Bayesian Persuasion: Extreme Points and Majorization

Based on

- Kleiner, A., Moldovanu, B., & Strack, P. (2021). Extreme points and majorization: Economic applications. *Econometrica*, 89(4), 1557-1593.
- 

## 5.1 Extreme Points

### 5.1.1 Extreme Points of Convex Set

#### Definition 5.1 (Extreme Points)

An **extreme point** of a convex set  $A$  is a point  $x \in A$  that cannot be represented as a convex combination of points in  $A$ .

### 5.1.2 Krein-Milman Theorem: Existence of Extreme Points

#### Theorem 5.1 (Krein-Milman Theorem)

Every non-empty **compact convex** subset of a Hausdorff locally convex topological vector space (for example, a normed space) is the closed, convex hull of its extreme points.  
In particular, this set has extreme points.

### 5.1.3 Bauer's Maximum Principle: Usefulness of Extreme Points for Optimization

#### Theorem 5.2 (Bauer's Maximum Principle)

Any function that is **convex and continuous**, and defined on a set that is **convex and compact**, attains its maximum at some extreme point of that set.

## 5.2 Majorization

### 5.2.1 Majorization and Weak Majorization

#### Definition 5.2 (Majorization of Non-decreasing Functions)

Consider right-continuous functions that map the unit interval  $[0, 1]$  into the real numbers. For two non-decreasing functions  $f, g \in L^1$ , we say that  $f$  **majorizes**  $g$ , denoted by  $g \prec f$ , if the following two conditions hold:

$$\int_x^1 g(s)ds \leq \int_x^1 f(s)ds, \forall x \in [0, 1] \quad (\text{Condition 1})$$

$$\int_0^1 g(s)ds = \int_0^1 f(s)ds \quad (\text{Condition 2})$$

#### Definition 5.3 (Weak Majorization)

$f$  **weakly majorizes**  $g$ , denoted by  $g \prec_w f$ , if **Condition 1** holds (not necessarily **Condition 2**).

### 5.2.2 How to work for non-monotonic functions? – Non-Decreasing Rearrangement



**Note** How this work with non-monotonic functions?

Suppose  $f, g$  are non-monotonic, we compare their non-decreasing rearrangements  $f^*, g^*$ .

#### Definition 5.4 (Rearrangement)

Given a function  $f$ , let  $m(x)$  denote the Lebesgue measure of the set  $\{s \in [0, 1] : f(s) \leq x\}$ , that is  $m(x) = \int_{s \in \{s \in [0, 1] : f(s) \leq x\}} 1ds$  (the "length" of the set). The non-decreasing rearrangement of  $f$ ,  $f^*$ , is defined by

$$f^*(t) = \inf\{x \in \mathbb{R} : m(x) \geq t\}, t \in [0, 1]$$

### 5.2.3 Theorem: $F$ majorizes $G \Leftrightarrow G$ is a mean-preserving spread of $F$

Based on

- Shaked, M., & Shanthikumar, J. G. (2007). *Stochastic orders*. New York, NY: Springer New York.

#### Definition 5.5 (Generalized Inverse)

Suppose  $G$  is defined on the interval  $[0, 1]$ , we can define the **generalized inverse**

$$G^{-1}(x) = \sup\{s : G(s) \leq x\}, x \in [0, 1]$$

Let  $X_F$  and  $X_G$  be now random variables with distributions  $F$  and  $G$ , defined on the interval  $[0, 1]$ .



**Theorem 5.3 (Shaked & Shanthikumar (2007), Section 3.A)**

$$G \prec F \Leftrightarrow F^{-1} \prec G^{-1} \Leftrightarrow X_G \leq_{ssd} X_F \text{ and } \mathbb{E}[X_G] = \mathbb{E}[X_F]$$

where  $\leq_{ssd}$  denotes the standard second-order stochastic dominance.

Based on Theorem 1.1 and the **Condition 2** of Majorization, we can conclude

**Corollary 5.1 (Majorization  $\Leftrightarrow$  Mean-preserving Contraction)**

$F$  majorizes  $G \Leftrightarrow F$  is a mean-preserving contraction of  $G$  ( $G$  is a mean-preserving spread of

$F$ )

That is, we can construct random variables  $X_F, X_G$ , jointly distributed on some probability space, such that  $X_F \sim F, X_G \sim G$  and such that  $X_F = \mathbb{E}[X_G | X_F]$ .

### 5.3 Capture Extreme Points in Economic Applications

Let  $L^1$  denote the real-valued and integrable functions defined on  $[0, 1]$ .

In this section, we focus on **non-decreasing (weakly increasing) functions**, for example, a cumulative distribution function in Bayesian persuasion, or an incentive-compatible allocation in mechanism design.

#### 5.3.1 Definitions of $\mathcal{MPS}(f), \mathcal{MPS}_w(f), \mathcal{MPC}(f)$

Based on Corollary 5.1, we can define following sets

**Definition 5.6**

1. The set of non-decreasing functions that are majorized by  $f$  is denoted by

$$\begin{aligned} \mathcal{MPS}(f) &= \text{MPS}(f) \cap \{g \in L^1 \mid g \text{ is non-decreasing}\} \\ &= \{g \in L^1 \mid g \text{ is non-decreasing and } g \prec f\} \end{aligned}$$

2. The set of non-negative, non-decreasing functions that are weakly majorized by  $f$  is denoted by

$$\mathcal{MPS}_w(f) = \{g \in L^1 \mid g \text{ is non-negative, non-decreasing and } g \preceq f\}$$

3. The set of non-decreasing functions that majorize  $f$  and satisfy  $f(0) \leq g \leq f(1)$  is denoted by

$$\begin{aligned} \mathcal{MPC}(f) &= \text{MPC}(f) \cap \{g \in L^1 \mid g \text{ is non-decreasing and } f(0) \leq g \leq f(1)\} \\ &= \{g \in L^1 \mid g \text{ is non-decreasing and } g \succ f \text{ and } f(0) \leq g \leq f(1)\} \end{aligned}$$

where  $f(0) \leq g \leq f(1)$  is used to ensure compactness.

### 5.3.2 Proposition: $\mathcal{MPS}(f)$ , $\mathcal{MPS}_w(f)$ , $\mathcal{MPC}(f)$ have extreme points and any element is a combination of extreme points

Following two propositions are the Proposition 1 of the Kleiner et al. (2021).

#### Proposition 5.1 (Non-decreasing $f \Rightarrow \mathcal{MPS}(f)$ , $\mathcal{MPS}_w(f)$ , and $\mathcal{MPC}(f)$ have extreme points)

Suppose  $f \in L^1$  is non-decreasing. Then  $\mathcal{MPS}(f)$ ,  $\mathcal{MPS}_w(f)$ , and  $\mathcal{MPC}(f)$  are convex and compact in the norm topology  $\Rightarrow$  (by Krein-Milman Theorem 5.1) they all have non-empty set of extreme points.



**Note** We use  $\text{ext}A$  to denote the set of extreme points of set  $A$ .

#### Proposition 5.2 (Non-decreasing $f \Rightarrow$ any distribution is a combination of extreme points)

Suppose  $f \in L^1$  is non-decreasing. For any  $g \in \mathcal{MPS}(f)$ ,  $\exists$  a probability measure  $\lambda_g$  over  $\text{ext}\mathcal{MPS}(f)$  such that

$$g = \int_{\text{ext}\mathcal{MPS}(f)} h d\lambda_g(h)$$

(also hold for any  $g \in \mathcal{MPS}_w(f)$  and  $g \in \mathcal{MPC}(f)$ ).

### 5.3.3 Extreme Points in $\mathcal{MPS}(f)$

#### Theorem 5.4 (Form of Extreme Points in $\mathcal{MPS}(f)$ : Kleiner et al. (2021), Theorem 1)

Let  $f$  be non-decreasing. Then  $g$  is an **extreme point** in  $\mathcal{MPS}(f)$  if and only if there exists a collection of disjoint intervals  $\{[\underline{x}_i, \bar{x}_i]\}_{i \in I}$  such that

$$g(x) = \begin{cases} f(x), & \text{if } x \notin \cup_{i \in I} [\underline{x}_i, \bar{x}_i] \\ \frac{\int_{\underline{x}_i}^{\bar{x}_i} f(s) ds}{\bar{x}_i - \underline{x}_i}, & \text{if } x \in [\underline{x}_i, \bar{x}_i] \end{cases}$$

$g$  is an extreme point of  $\mathcal{MPS}(f)$  implies either that  $g(x) = f(x)$  or that  $g$  is constant at  $x$ .

#### Definition 5.7 (Exposed Element)

An element  $x$  of a convex set  $A$  is **exposed** if there exists a continuous linear functional that attains its maximum on  $A$  uniquely at  $x$ .



**Note** Every exposed point is extreme, but the converse is not true in general.

#### Corollary 5.2 (Kleiner et al. (2021), Corollary 1)

Every extreme point of  $\mathcal{MPS}(f)$  is exposed.

### 5.3.4 Extreme Points in $\mathcal{MPS}_w(f)$

For a set  $A \subseteq [0, 1]$ , we use  $\mathbf{1}_A(x)$  denote the indicator function of set  $A$ : it equals to 1 if  $x \in A$  and 0 otherwise.

#### Corollary 5.3 (Kleiner et al. (2021), Corollary 2)

Suppose that  $f$  is non-decreasing and non-negative. A function  $g$  is an extreme point of  $\mathcal{MPS}_w(f)$  if and only if there is  $\theta \in [0, 1]$  such that  $g$  is an extreme point of  $\mathcal{MPS}(f)$  and  $g(x) = 0, \forall x \in [0, \theta)$ .

### 5.3.5 Extreme Points in $\mathcal{MPC}(f)$

#### Theorem 5.5 (Kleiner et al. (2021), Theorem 2)

Let  $f$  be non-decreasing and continuous. Then  $g \in \mathcal{MPC}(f)$  is an extreme point of  $\mathcal{MPC}(f)$  if and only if there exists a collection of intervals  $[\underline{x}_i, \bar{x}_i)$ , (potentially empty) sub-intervals  $[\underline{y}_i, \bar{y}_i) \subseteq [\underline{x}_i, \bar{x}_i)$ , and numbers  $v_i$  indexed by  $i \in I$  such that for all  $x \in [0, 1]$ ,

$$g(x) = \begin{cases} f(x) & \text{if } x \notin \bigcup_{i \in I} [\underline{x}_i, \bar{x}_i) \\ f(\underline{x}_i) & \text{if } x \in [\underline{x}_i, \underline{y}_i) \\ v_i & \text{if } x \in [\underline{y}_i, \bar{y}_i) \\ f(\bar{x}_i) & \text{if } x \in [\bar{y}_i, \bar{x}_i) \end{cases} \quad (5.1)$$

Moreover, a function  $g$  as defined in (5.1) is in  $\mathcal{MPC}(f)$  if the following three conditions are satisfied:

$$(\bar{y}_i - \underline{y}_i) v_i = \int_{\underline{x}_i}^{\bar{x}_i} f(s) ds - f(\underline{x}_i) (\underline{y}_i - \underline{x}_i) - f(\bar{x}_i) (\bar{x}_i - \bar{y}_i) \quad (5.2)$$

$$f(\underline{x}_i) (\bar{y}_i - \underline{x}_i) + f(\bar{x}_i) (\bar{x}_i - \bar{y}_i) \leq \int_{\underline{x}_i}^{\bar{x}_i} f(s) ds \leq f(\underline{x}_i) (\underline{y}_i - \underline{x}_i) + f(\bar{x}_i) (\bar{x}_i - \underline{y}_i) \quad (5.3)$$

If  $v_i \in (f(\underline{y}_i), f(\bar{y}_i))$ , then for an arbitrary point  $m_i$  satisfying  $f(m_i) = v_i$  it must hold that

$$\int_{m_i}^{\bar{x}_i} f(s) ds \leq v_i (\bar{y}_i - m_i) + f(\bar{x}_i) (\bar{x}_i - \bar{y}_i) \quad (5.4)$$

Condition (5.2) in the theorem ensures that  $g$  and  $f$  have the same integrals for each sub-interval  $[\underline{x}_i, \bar{x}_i)$ , analogously to the condition imposed in Theorem 5.3.3. Condition (5.3) ensures that  $v_i \in (f(\underline{x}_i), f(\bar{x}_i))$ , ensuring that  $g$  is non-decreasing. If  $f$  crosses  $g$  in the interval  $[\underline{y}_i, \bar{y}_i]$ , then there is  $m_i \in [\underline{y}_i, \bar{y}_i]$  such that  $f(m_i) = v_i$ . In this case, Condition (5.4) ensures that  $\int_s^{\bar{x}_i} f(t) dt \leq \int_s^{\bar{x}_i} g(t) dt$  for all  $s \in [\underline{x}_i, \bar{x}_i)$  and thus that  $f \prec g$ . If  $v_i \notin (f(\underline{y}_i), f(\bar{y}_i))$ , Condition (5.3) is enough to ensure that  $f \prec g$  and thus Condition (5.4) is not necessary.

## Chapter 6 Bayesian Persuasion: Bi-Pooling

Based on

- ★ Arieli, I., Babichenko, Y., Smorodinsky, R., & Yamashita, T. (2023). Optimal persuasion via bi-pooling. *Theoretical Economics*, 18(1), 15-36.
- Gentzkow, Matthew and Emir Kamenica (2016), “A Rothschild-Stiglitz approach to Bayesian persuasion.” *American Economic Review*, 106, 597-601.
- Kolotilin, Anton (2018), “Optimal information disclosure: A linear programming approach.” *Theoretical Economics*, 13, 607-635.

### 6.1 Persuasion Model

Consider a persuasion model where the state space is the interval  $[0, 1]$  with a common prior  $F \in \Delta([0, 1])$  that has full support (i.e.,  $[0, 1]$  is the smallest closed set that has probability one). The sender knows the realized state and the receiver is uninformed.

1. Signaling: Prior to the realization of the state, the sender commits to a **signaling policy**

$$\pi : [0, 1] \rightarrow \Delta(S)$$

where  $S$  is an arbitrary measurable space. Once the state  $\omega \in [0, 1]$  is realized, the sender sends a signal  $s \in S$  to the receiver based on the committed signaling policy, i.e.,  $s \sim \pi(\omega)$ . Without loss of generality, we may assume that  $S = [0, 1]$ , and that the posterior mean of the state, given signal  $s$ , is  $s$  itself.

Hence, the distribution of the posterior mean  $s$  given the signal policy  $\pi$ , denoted by  $F_\pi \in \Delta([0, 1])$  is a *mean-preserving contraction* of  $F$ .


It is also easy to note that for any  $G \in \text{MPC}(F)$ , there exists a signaling policy  $\pi$  (may not be unique) that makes  $F_\pi = G$  (e.g., Gentzkow and Kamenica(2016), Kolotilin (2018)).

2. Persuasion problem: The sender's indirect utility is denoted by  $u : [0, 1] \rightarrow \mathbb{R}$ , where  $u(x)$  is the sender's expected utility in case the receiver's posterior mean is  $x$ .  $u$  is assumed to be upper semicontinuous.  $(F, u)$  is referred to as a **persuasion problem**. The sender's problem takes the form:

$$\max_{G \in \text{MPC}(F)} \mathbb{E}_{x \sim G}[u(x)]$$

## 6.2 Bi-Pooling

### 6.2.1 Bi-pooling Distribution

 **Note** For a distribution  $H \in \Delta([0, 1])$  and a measurable set  $C \subseteq [0, 1]$  we denote by  $H|_C$  the distribution of  $h \sim H$  conditional on the event that  $h \in C$ .

#### Definition 6.1 (Bi-pooling Distribution (Arieli et al. (2023), Definition 1))

A distribution  $G \in \text{MPC}(F)$  is called a **bi-pooling distribution** (with respect to  $F$ ) if there exists a collection of pairwise disjoint open intervals  $\{(\underline{y}_i, \bar{y}_i)\}_{i \in A}$  such that

- For every  $i \in A$ ,

$$G((\underline{y}_i, \bar{y}_i)) = F((\underline{y}_i, \bar{y}_i))$$

where  $G((\underline{y}_i, \bar{y}_i)) = G(\bar{y}_i) - G(\underline{y}_i) = \int_{\underline{y}_i}^{\bar{y}_i} g(x)dx$ ,  $F((\underline{y}_i, \bar{y}_i)) = F(\bar{y}_i) - F(\underline{y}_i) = \int_{\underline{y}_i}^{\bar{y}_i} f(x)dx$ .

- The remaining intervals are the same:

$$G|_{[0,1] \setminus \cup_{i \in A} (\underline{y}_i, \bar{y}_i)} = F|_{[0,1] \setminus \cup_{i \in A} (\underline{y}_i, \bar{y}_i)}$$

- For every  $i \in A$ ,

$$|\text{supp}(G|_{(\underline{y}_i, \bar{y}_i)})| \leq 2$$

which means there are at most two different values of  $G$  over  $(\underline{y}_i, \bar{y}_i)$ . If  $|\text{supp}(G|_{(\underline{y}_i, \bar{y}_i)})| = 2$ , we call  $(\underline{y}_i, \bar{y}_i)$  a **bi-pooling interval**; If  $|\text{supp}(G|_{(\underline{y}_i, \bar{y}_i)})| = 1$ , we call  $(\underline{y}_i, \bar{y}_i)$  a **pooling interval**. In the case where all intervals are pooling intervals, we say that  $G$  is a **pooling distribution** (with respect to  $F$ ).

#### Example 6.1

Consider the persuasion problem  $(F, u)$ , where  $F = U[0, 1]$  is the uniform distribution over  $[0, 1]$  and  $u : [0, 1] \rightarrow \mathbb{R}$  is an arbitrary function satisfying  $u(\frac{1}{3}) = u(\frac{2}{3}) = 0$  and  $u(x) < 0, \forall x \notin \{\frac{1}{3}, \frac{2}{3}\}$ .

Consider using a binary signal space  $S = \{s_1, s_2\}$ , where  $s_1$  is sent with probability 1 over the interval  $(\frac{1}{12}, \frac{7}{12})$  and  $s_2$  is sent with probability 1 over the interval  $[0, \frac{1}{12}] \cup [\frac{7}{12}, 1]$ . This policy is a bi-pooling policy for the singleton collection  $\{[0, 1]\}$ .

## 6.3 Applying Bi-pooling Distributions to Persuasion Problems

### 6.3.1 It works for all

#### Theorem 6.1 (Arieli et al. (2023), Theorem 1)

Every persuasion problem  $(F, u)$  admits an optimal bi-pooling distribution.

#### Proposition 6.1 (Arieli et al. (2023), Proposition 1)

The set of extreme points of  $\text{MPC}(F)$  is precisely the set of bi-pooling distributions.

#### Theorem 6.2 (Arieli et al. (2023), Theorem 2)

For every bi-pooling distribution  $G \in \text{MPC}(F)$  there exists a continuous utility function  $u$  for which  $G$  is the unique optimal solution of  $\max_{G \in \text{MPC}(F)} \mathbb{E}_{x \sim G}[u(x)]$ . That is, every extreme point of  $\text{MPC}(F)$  is exposed.

### 6.3.2 How it works

#### Definition 6.2 (Bi-pooling Policy (Arieli et al. (2023), Definition 3))

A signaling policy  $\pi$  is called a **bi-pooling policy** if there exists a collection of pairwise disjoint intervals  $\{(\underline{y}_i, \bar{y}_i)\}_{i \in A}$  such that

- for every state  $\omega \in (\underline{y}_i, \bar{y}_i)$  we have  $\text{supp}(\pi(\omega)) \subseteq \{z_i, \bar{z}_i\}$  (either  $\pi(\omega) = \bar{z}_i$  or  $\pi(\omega) = z_i$ ) for some  $z_i \leq \bar{z}_i$  and  $z_i, \bar{z}_i \in [\underline{y}_i, \bar{y}_i]$ ;
- for every  $\omega \notin \cup_{i \in A} (\underline{y}_i, \bar{y}_i)$ , the policy sends the signal  $\pi(\omega) = \omega$  (i.e., it reveals the state).

In the case where  $z_i = \bar{z}_i$  for all  $i \in A$ , we refer to  $\pi$  as a **pooling policy**.

#### Definition 6.3 (Monotonic Signaling Policy (Arieli et al. (2023), Definition 4))

A (possibly mixed) signaling policy,  $\pi : [0, 1] \rightarrow \Delta([0, 1])$ , is **monotonic** if

$$\pi(x) \text{ first-order stochastically dominates } \pi(y) \text{ for every } x \geq y.$$

#### Proposition 6.2 (Arieli et al. (2023), Proposition 2)

Every persuasion problem admits an optimal (mixed) monotonic signaling policy.

#### Lemma 6.1 (Arieli et al. (2023), Lemma 3)

A persuasion problem  $(F, u)$  admits an optimal pure monotonic signaling policy if and only if it admits an optimal pooling policy.

**Definition 6.4 (Double-Interval Nested Structure)**

A pure signaling policy: for each bi-pooling interval  $(\underline{y}_i, \bar{y}_i)$ , we can find a sub-interval  $(\underline{w}_i, \bar{w}_i) \subseteq (\underline{y}_i, \bar{y}_i)$  such that  $\pi$  is constant over the interval  $(\underline{w}_i, \bar{w}_i)$  as well as over its complement  $(\underline{y}_i, \bar{y}_i) \setminus (\underline{w}_i, \bar{w}_i)$ .

**Corollary 6.1 (Arieli et al. (2023), Corollary 2)**

Every persuasion problem  $(F, u)$  has an optimal bi-pooling policy that has a double-interval nested structure.



## Chapter 7 Optimization Methods

### 7.1 Generalized Neyman-Pearson Lemma

Based on

- Chernoff, H., & Scheffe, H. (1952). A generalization of the Neyman-Pearson fundamental lemma. *The Annals of Mathematical Statistics*, 213-225.
- Dantzig, G. B., & Wald, A. (1951). On the fundamental lemma of Neyman and Pearson. *The Annals of Mathematical Statistics*, 22(1), 87-93.

Given

- $n + m$  real integrable functions  $g_1, \dots, g_n, f_1, \dots, f_m$  of a point  $x$  in a Euclidean space  $X$ ;
- a real function  $\phi : \mathbb{R}^n \rightarrow \mathbb{R}$  of  $n$ ;
- and  $m$  constants  $c_1, \dots, c_m$ .

The problem considered is about the existence, necessary conditions, and sufficient conditions of

$$S_0 = \arg \max_{S \subset X} \phi \left( \int_S g_1 dx, \dots, \int_S g_n dx \right)$$
$$\text{s.t. } \int_S f_i dx = c_i, i = 1, \dots, m$$

Notations:  $y_j(S) \triangleq \int_S f_j dx, j = 1, \dots, m$  and  $z_i(S) \triangleq \int_S g_i dx, i = 1, \dots, n$ .

#### 7.1.1 The Neyman-Pearson Lemma

The Neyman-Pearson lemma refers to the case  $n = 1, \phi(z_1) = z_1, X$  is 1-dimensional Euclidean space.

$$\max_{S \subset X} \int_S g(x) dx$$
$$\text{s.t. } \int_S f_i(x) dx = c_i, i = 1, \dots, m \quad (\text{S1})$$

# Chapter 8 Calculus of Variations

Based on:

- Advanced Mathematical Economics Paulo B. Brito PhD in Economics Lecture 4 3.11.2021
- Minimization and Constraints of Partial Differential Equations Cathal Ormond.
- 

Calculus of variations primarily focuses on finding functions that make certain integral expressions reach their maximum or minimum values.

## 8.1 Generalized Calculus

### 8.1.1 Functional

#### Definition 8.1 (functional)

A **functional** is a mapping between a normed vector space (e.g. a space of functions) and the space of real numbers.

#### Example 8.1

Specifically, the input of a functional can be a function, for example,

$$F(y) := \int_a^b y(x) dx$$

where  $y \in X \subseteq \mathbb{R} \rightarrow \mathbb{R}$  is a function in the space of functions  $\mathcal{Y}$  which map  $X \subseteq \mathbb{R} \rightarrow \mathbb{R}$ . The  $F$  is the functional between  $\mathcal{Y}$  and  $\mathbb{R}$ .

### 8.1.2 Gâteaux Derivative

We consider a functional  $F$  over the space of functions  $\mathcal{Y}$  in the following.

The variation of the functional is denoted as

$$\Delta F(y) = F(y + dy) - F(y)$$

In particular, the variation of the functional in the direction  $h(x) \in \mathcal{Y}$  is

$$DF(y) = F(y + \epsilon h) - F(y)$$

**Definition 8.2 (Gâteaux Derivative / First Variation)**

The *Gâteaux derivative* (or the *first variation*) of the functional  $F$  at  $y$  in the direction  $h(x) \in \mathcal{Y}$  is defined as the variation of the functional in the direction  $h(x) \in \mathcal{Y}$  when the constant  $\epsilon$  is infinitesimal

$$\begin{aligned}\delta F(y, h) &:= \lim_{\epsilon \rightarrow 0} \frac{F(y + \epsilon h) - F(y)}{\epsilon} \\ &= \left. \frac{d}{d\epsilon} F(y + \epsilon h) \right|_{\epsilon=0}\end{aligned}$$

**Corollary 8.1 (Corollary to Riesz-Frechet theorem (Riesz and Sz.-Nagy, 1955, p. 61))**

If we consider  $\mathcal{Y}$  as a *space of distributions*, we can represent the Gâteaux derivative as a linear functional as regards any perturbation  $h(\cdot)$  by

$$\delta F(y, h) = \int_X \frac{dF(y)}{dy(x)} h(x) dx$$

**Definition 8.3 (Second-order Gâteaux derivative)**

The second-order Gâteaux derivative associated to perturbations  $h_1(x)$  and  $h_2(x)$  is given by

$$\begin{aligned}\delta^2 F(y, h_1, h_2) &:= \lim_{\epsilon_2 \rightarrow 0} \lim_{\epsilon_1 \rightarrow 0} \frac{F(y + \epsilon_1 h_1 + \epsilon_2 h_2) - F(y + \epsilon_1 h_1) - F(y + \epsilon_2 h_2) - F(y)}{\epsilon_1 \epsilon_2} \\ &= \int_X \int_X \frac{d^2 F(y)}{dy(x_1) dy(x_2)} h_1(x_1) h_2(x_2) dx_1 dx_2\end{aligned}$$

Specifically, we write  $\delta^2 F(y, h) := \delta F(y, h, h)$ .

From now on we will consider the following types of functionals which are common in economics.

**8.1.3 Linear Functionals**

Consider the linear functional

$$F(y) = \int_X f(y(x)) dx$$

where  $f(\cdot)$  is assumed to be smooth and the integral exists, and

$$G(y) = g(F(y)) = g\left(\int_X f(y(x)) dx\right)$$

Then, the Gâteaux derivatives of these two functionals are

$$\begin{aligned}\delta F(y, h) &= \int_X \frac{dF(y)}{dy(x)} h(x) dx = \int_X \frac{df(y(x))}{dy} h(x) dx \\ \delta G(y, h) &= \int_X \frac{dG(y)}{dy(x)} h(x) dx = \int_X g'(F(y)) \frac{df(y(x))}{dy} h(x) dx\end{aligned}$$

and the second-order Gâteaux derivatives are

$$\begin{aligned}\delta^2 F(y, h) &= \int_X \frac{d^2 F(y)}{dy(x)^2} h^2(x) dx = \int_X \frac{d^2 f(y(x))}{dy^2} h(x)^2 dx \\ \delta^2 G(y, h) &= \int_X \frac{d^2 G(y)}{dy(x)^2} h^2(x) dx = \int_X \left[ g''(F(y)) \left( \frac{df(y(x))}{dy} \right)^2 + g'(F(y)) \frac{d^2 f(y(x))}{dy^2} \right] h(x)^2 dx\end{aligned}$$

### 8.1.4 Functionals involving first-order derivatives

Consider the functional that involves first-order derivatives

$$F(y) = \int_{\underline{x}}^{\bar{x}} f(x, y(x), y'(x)) dx$$

where  $f(\cdot)$  is continuous and continuous differentiable in  $(y, y')$ . The Gâteaux derivative is given by

$$\begin{aligned}\delta F(y, h) &= \left. \frac{d}{d\epsilon} F(y + \epsilon h) \right|_{\epsilon=0} \\ &= \left. \frac{d}{d\epsilon} \int_X f(x, y(x) + \epsilon h(x), y'(x) + \epsilon h'(x)) dx \right|_{\epsilon=0} \\ &= \int_{\underline{x}}^{\bar{x}} \left[ \frac{\partial f(x, y(x), y'(x))}{\partial y} h(x) + \frac{\partial f(x, y(x), y'(x))}{\partial y'} h'(x) \right] dx \\ &= \int_{\underline{x}}^{\bar{x}} \frac{\partial f(x, y(x), y'(x))}{\partial y} h(x) dx + \int_{\underline{x}}^{\bar{x}} \frac{\partial f(x, y(x), y'(x))}{\partial y'} dh(x)\end{aligned}$$

By integration by parts, the second integral can be written as

$$\int_{\underline{x}}^{\bar{x}} \frac{\partial f(x, y(x), y'(x))}{\partial y'} dh(x) = \left. \frac{\partial f(x, y(x), y'(x))}{\partial y'} h(x) \right|_{\underline{x}}^{\bar{x}} - \int_{\underline{x}}^{\bar{x}} h(x) d \frac{\partial f(x, y(x), y'(x))}{\partial y'}$$

Therefore,

$$\delta F(y, h) = \int_{\underline{x}}^{\bar{x}} \left[ \frac{\partial f(x, y(x), y'(x))}{\partial y} - \frac{d}{dx} \left( \frac{\partial f(x, y(x), y'(x))}{\partial y'} \right) \right] h(x) dx + \left. \frac{\partial f(x, y(x), y'(x))}{\partial y'} h(x) \right|_{\underline{x}}^{\bar{x}}$$



**Note** By choosing the  $h(\cdot)$  that is a differentiable function vanishing on its boundary, i.e.,  $h(\underline{x}) = h(\bar{x}) = 0$ , we have

$$\delta F(y, h) = \int_{\underline{x}}^{\bar{x}} \left[ \frac{\partial f(x, y(x), y'(x))}{\partial y} - \frac{d}{dx} \left( \frac{\partial f(x, y(x), y'(x))}{\partial y'} \right) \right] h(x) dx \quad (\text{GD})$$

That is,  $\frac{dF(y^*)}{dy(x)} = \frac{\partial f(x, y(x), y'(x))}{\partial y} - \frac{d}{dx} \left( \frac{\partial f(x, y(x), y'(x))}{\partial y'} \right)$ .

## 8.2 Optimization of Functionals

### 8.2.1 Extremes of Functionals

Given an extreme  $y^* \in \mathcal{Y}$  of functional  $F(y)$ , locally we have

$$\delta F(y^*, h) = 0, \forall h \in \mathcal{Y}$$

According to  $\delta F(y, h) = \int_X \frac{dF(y)}{dy(x)} h(x) dx$ , we have that

$$\frac{dF(y^*)}{dy(x)} = 0, \forall x \quad (\text{N1})$$

is a necessary condition for a maximum.

Since the maximum requires  $F[y^*] \geq F[y]$  for all  $y \in \mathcal{Y}$ , by the generalized Taylor expansion that  $F(y + \epsilon h) = F(y) + \delta F(y, h)\epsilon + \frac{1}{2}\delta^2 F(y, h)\epsilon^2 + o(\epsilon^2)$ ,

$$\delta^2 F(y^*, h) \leq 0, \forall h \in \mathcal{Y} \quad (\text{N2})$$

is a necessary condition for a maximum.

### 8.2.2 Euler-Lagrange Equation

#### Proposition 8.1 (Euler-Lagrange Equation)

Let  $y^* : \mathbb{R} \rightarrow \mathbb{R}$  be an extremum of the functional that involves first-order derivatives

$$F(y) = \int_{\underline{x}}^{\bar{x}} f(x, y(x), y'(x)) dx$$

where  $f(\cdot)$  is continuous and continuous differentiable in  $(y, y')$ . Then,  $y^*$  must satisfy the **Euler-Lagrange Equation** for  $f$ , i.e.,

$$\frac{\partial f(x, y^*(x), y'^*(x))}{\partial y} = \frac{d}{dx} \left( \frac{\partial f(x, y^*(x), y'^*(x))}{\partial y'} \right) \text{ for each } x \in [\underline{x}, \bar{x}]$$

#### Proof 8.1

By choosing the  $h(\cdot)$  that is a differentiable function vanishing on its boundary, i.e.,  $h(\underline{x}) = h(\bar{x}) = 0$ , we have the equation (GD), where  $\frac{dF(y^*)}{dy(x)} = \frac{\partial f(x, y(x), y'(x))}{\partial y} - \frac{d}{dx} \left( \frac{\partial f(x, y(x), y'(x))}{\partial y'} \right)$ . Then, the Euler-Lagrange Equation is directly given by (N1).

### 8.2.3 Constrained Maximum of Functionals

**Problems with functional constraints** Consider the two functionals over function  $y : X \rightarrow \mathbb{R}$ ,  $F(y) = \int_X f(y(x)) dx$  and  $G(y) = \int_X g(y(x)) dx$ .

The optimization problem is

$$\begin{aligned} \max_{y(\cdot)} F(y) &:= \int_X f(y(x)) dx \\ \text{s.t. } G(y) &:= \int_X g(y(x)) dx = 0 \end{aligned} \quad (\text{P1})$$

We can define a generalized Lagrangian functional

$$\begin{aligned} \mathcal{L}(y; \lambda) &:= F(y) + \lambda G(y) \\ &= \int_X L(y(x), \lambda) dx \end{aligned}$$

where  $\lambda \in \mathbb{R}$  is the Lagrangian multiplier and  $L(y(x), \lambda) := f(y(x)) + \lambda g(y(x))$  is a Lagrangian (function).

The necessary conditions for an optimum  $y^*(x)$  are

$$\left. \frac{\partial \mathcal{L}(y; \lambda)}{\partial y(x)} \right|_{y^*(x)} = \frac{\partial f(y^*(x))}{\partial y} + \lambda \frac{\partial g(y^*(x))}{\partial y} = 0, \text{ for each } x \in X \quad (\text{P1-N1})$$

and

$$\left. \frac{\partial \mathcal{L}(y; \lambda)}{\partial \lambda} \right|_{y^*(x)} = \int_X g(y^*(x)) dx = 0 \quad (\text{P1-N2})$$

**Problems with local constraints** Now consider the problem that has infinity of constraints, i.e., for each  $x \in X$ .

$$\begin{aligned} \max_{y(\cdot), z(\cdot)} \quad & \int_X f(y(x), z(x)) dx \\ \text{s.t.} \quad & g(y(x), z(x)) = 0 \text{ for each } x \in X \end{aligned} \quad (\text{P2})$$

Therefore, we introduce a Lagrangian function  $\lambda : X \rightarrow \mathbb{R}$  instead of a Lagrange multiplier. The Lagrangian functional is

$$\mathcal{L}(y, z; \lambda) := \int_X [f(y(x), z(x)) + \lambda(x)g(y(x), z(x))] dx$$

The necessary conditions are

$$\begin{aligned} \left. \frac{\partial \mathcal{L}(y, z; \lambda)}{\partial y(x)} \right|_{y^*(x), z^*(x)} &= \frac{\partial f}{\partial y}(y^*(x), z^*(x)) + \lambda(x) \frac{\partial g}{\partial y}(y^*(x), z^*(x)) = 0, \text{ for each } x \in X \\ \left. \frac{\partial \mathcal{L}(y, z; \lambda)}{\partial z(x)} \right|_{y^*(x), z^*(x)} &= \frac{\partial f}{\partial z}(y^*(x), z^*(x)) + \lambda(x) \frac{\partial g}{\partial z}(y^*(x), z^*(x)) = 0, \text{ for each } x \in X \\ \left. \frac{\partial \mathcal{L}(y, z; \lambda)}{\partial \lambda(x)} \right|_{y^*(x), z^*(x)} &= g(y^*(x), z^*(x)) = 0, \text{ for each } x \in X \end{aligned}$$

## Chapter 9 Politics Models

### 9.1 Voting Model: Implicit Function Theroem

Consider an incumbent  $I$  and a citizen/voter  $v$ .

- $I$  picks  $x_1 \in \mathbb{R}$ ;
- $v$  observes  $u_1 = -x_1^2 + \epsilon$ , where  $\epsilon \sim f$  and  $f$  is uninformal of 0, symmetric, continuous, and differentiable.  
 $f'(z)$  is positive for  $z < 0$ , negative for  $z > 0$ , and zero for  $z = 0$ .
- $v$  re-elects or not
- (new)  $I$  chooses  $x_2$
- ...

#### 9.1.1 Case 1

Incumbents have  $\alpha \in (0, 1)$  probability to be "good" type who picks  $x_1 = x_2 = 0$  and  $1 - \alpha$  probability to be "bad" type who picks  $\hat{x} = x_1 = x_2 > 0$ .

Bayesian posterior beliefs are

$$\Pr(\text{good} \mid u_1) = \frac{\alpha f(u_1)}{\alpha f(u_1) + (1 - \alpha)f(u_1 + \hat{x}^2)}$$

where  $\Pr(\text{good} \mid u_1) \geq \alpha \Leftrightarrow f(u_1) \geq f(u_1 + \hat{x}^2)$ .

By our assumption about  $f$ ,  $f(u_1) \geq f(u_1 + \hat{x}^2)$  means  $u_1$  is closer to zero than  $u_1 + \hat{x}^2 \Rightarrow u_1^2 \leq (u_1 + \hat{x}^2)^2 = u_1^2 + 2u_1\hat{x}^2 + \hat{x}^4$ , that is,  $u_1 > -\frac{\hat{x}^2}{2}$ .

#### 9.1.2 Case 2: Moral Hazard Version

All incumbents are "bad": ideal policy is 1. Assume voters re-elect if and only if  $u_1 \geq k$ , where  $k$  is endogenous.

Based on this rule, the probability of an incumbent being re-elected is

$$\Pr(\text{re-elect} \mid x_1) = \Pr(-x_1^2 + \epsilon \geq k) = 1 - F(k + x_1^2)$$

Suppose the utility of the incumbent is

$$U_I(x_1, x_2) = w - (1 - x_1)^2 + \delta(w - (1 - x_2)^2)\mathbf{1}_{\text{re-elect}}$$

Specifically, the expected utility with  $u_2 = 1$  is

$$U_I(x_1, x_2 = 1) = w - (1 - x_1)^2 + \delta w [1 - F(k + x_1^2)]$$

Then,  $x_1^*$  should solve

$$\begin{aligned}\frac{\partial U_I}{\partial x_1} &= 2(1 - x_1) - 2\delta w x_1 f(k + x_1^2) = 0 \\ \Rightarrow f(k + x_1^2) &= -\frac{1}{\delta w} + \frac{1}{x_1} \frac{1}{\delta w}\end{aligned}$$

### Apply Implicit Function Theorem

Let  $g(k, x) = f(k + x^2) + \frac{1}{\delta w} - \frac{1}{x_1} \frac{1}{\delta w}$ .

The goal of the voter is to find the  $k$  that minimizes  $x_1^*$ . By the implicit function theorem

$$\frac{\partial x_1^*}{\partial k} = -\frac{\frac{\partial g}{\partial k}|_{x_1^*}}{\frac{\partial g}{\partial x}|_{x_1^*}}$$

As  $\frac{\partial g}{\partial k} = f'(k + x_1^2)$  and  $\frac{\partial g}{\partial x} = 2x_1 f'(k + x_1^2) + \frac{1}{x_1^2} \frac{1}{\delta w}$ , we can conclude the optimal  $k$  satisfies  $k = -x_1^{*2}$ .

Then,  $f(0) = -\frac{1}{\delta w} + \frac{1}{x_1^*} \frac{1}{\delta w} \Rightarrow$

$$x_1^* = \frac{1}{1 + \delta w f(0)}, \quad k^* = -\left(\frac{1}{1 + \delta w f(0)}\right)^2$$

### 9.1.3 Case 3

Suppose the incumbent has probability  $\alpha$  being "good" with  $y_I = 0$  and probability  $1 - \alpha$  being "bad" with  $y_I = 1$ . He chooses  $x_2 = y_I$  at stage 2.

Given the strategy  $x_g$  and  $x_b$  Bayesian posterior beliefs are

$$\Pr(\text{good} | u_1) = \frac{\alpha f(x_g^2 + u_1)}{\alpha f(x_g^2 + u_1) + (1 - \alpha) f(x_b^2 + u_1)}$$

Hence,  $\Pr(\text{good} | u_1) \geq \alpha$  if and only if  $f(x_g^2 + u_1) \geq f(x_b^2 + u_1)$ .

The voter's strategy is also represented by "re-elect" iff  $u_1 \geq k$ . At the critical point  $u_1 = k$ ,

$$f(x_g^2 + k) = f(x_b^2 + k) \Rightarrow k = -\frac{x_g^2 + x_b^2}{2}$$

Suppose the expected utility (constructed based on avoiding deviations from the incumbent's true type) of the incumbent is

$$\mathbb{E}U_I(x_1, x_2 = y_I) = w - (x_1 - y_I)^2 + \delta w (1 - F(k + x_1^2))$$

Obviously,  $x_1^* = 0$  for good incumbent. (i.e.,  $x_g = 0$ ). Then,  $k = -\frac{x_b^2}{2}$ , and

$$\mathbb{E}U_b(x_1) = w - (x_1 - 1)^2 + \delta w (1 - F(k + x_1^2))$$

which has derivative

$$-2(x_1 - 1) - 2\delta w x_1 f(k + x_1^2)$$



So, the optimal  $x_1^*$  of "bad" type should satisfy

$$f(k + x_1^2) + \frac{1}{\delta w} - \frac{1}{\delta w x_1} = 0$$

Consider the  $x_1 = \sqrt{-2k}$  (by what we induced,  $k = -\frac{x_1^2}{2}$ ), the optimal  $k$  should be solved by

$$\begin{aligned} H(k) &= f(-k) + \frac{1}{\delta w} - \frac{1}{\delta w \sqrt{-2k}} \\ &= f(k) + \frac{1}{\delta w} - \frac{1}{\delta w \sqrt{-2k}} = 0 \end{aligned}$$

By our assumption about  $f$ ,  $f(k) = f(-k)$ .

Also, by the implicit function theorem, we can analyze how the  $w$  affects  $k$

$$\frac{\partial k}{\partial w} = -\frac{\frac{\partial H}{\partial w}|_{k^*}}{\frac{\partial H}{\partial k}|_{k^*}}$$

## 9.2 Two Period Accountability Model: Normal-Normal Learning

### 9.2.1 Normal-Normal Learning

Suppose  $\theta$  has a prior  $N(\mu_\theta, \sigma_\theta^2)$ . We observe  $s = \theta + \varepsilon$ , where  $\varepsilon \sim N(0, \sigma_\varepsilon^2)$ .

#### Proposition 9.1 (Normal-Normal Learning)

The posterior beliefs about  $\theta$  given  $s$  is also normal with mean  $\mu_1 = \lambda\mu_\theta + (1 - \lambda)s$  and variance  $\lambda\sigma_\theta^2$ ,

$$\theta \mid s \sim N(\lambda\mu_\theta + (1 - \lambda)s, \lambda\sigma_\theta^2)$$

where  $\lambda = \frac{\sigma_\theta^{-2}}{\sigma_\theta^{-2} + \sigma_\varepsilon^{-2}} = \frac{\sigma_\varepsilon^2}{\sigma_\varepsilon^2 + \sigma_\theta^2}$  is the precision weight.

### 9.2.2 Two Period Accountability Model

1. Nature chooses  $\theta \in \mathbb{R}$ , which follows distribution  $N(\mu_\theta, \sigma_\theta^2)$ .
2. Incumbent takes the first action  $a_1 \geq 0$ .
3. All observe  $y_1 = \theta + a_1 + \epsilon_1$ , where  $\epsilon_1 \sim N(0, \sigma_\epsilon^2)$ .
4. Citizens choose  $s_1 \in \mathbb{R}$ .
5. Incumbent takes the second action  $a_2 \geq 0$ .
6. Citizens observe  $a_1$  and  $y_2 = \theta + a_2 + \epsilon_2$ .
7. Citizens choose  $s_2 \in \mathbb{R}$ .

The utility of the incumbent is

$$U_I = s_1 - ka_1^2 + s_2 - ka_2^2, k > 0$$

and the utility of the citizens is

$$U_C = y_1 - (s_1 - \theta)^2 + y_2 - (s_2 - \theta)^2$$

1. **Period 1 Belief:** Given  $y_1$  and the conjecture  $\tilde{a}_1$ , we have

$$y_1 - \tilde{a}_1 = \theta + \epsilon_1$$

Based on the normal-Normal learning (9.1), the posterior belief about  $\theta$  is

$$N(\underbrace{\lambda_1 \mu_\theta + (1 - \lambda_1)(y_1 - \tilde{a}_1)}_{\bar{\mu}_\theta}, \underbrace{\lambda_1 \sigma_\theta^2}_{\bar{\sigma}_\theta^2})$$

$$\text{where } \lambda_1 = \frac{\sigma_\epsilon^2}{\sigma_\epsilon^2 + \sigma_\theta^2}$$

2. **Period 2 Belief:** Given  $y_2$ ,  $a_1$  (substitute  $\tilde{a}_1$  in  $\bar{\mu}_\theta$  and  $\bar{\sigma}_\theta^2$ ), and the conjecture  $\tilde{a}_2$ , we have

$$y_2 - \tilde{a}_2 = \theta + \epsilon_2$$

Based on the normal-Normal learning (9.1), the posterior belief about  $\theta$  is

$$N(\underbrace{\lambda_2 \bar{\mu}_\theta + (1 - \lambda_2)(y_2 - \tilde{a}_2)}_{\bar{\bar{\mu}}_\theta}, \underbrace{\lambda_2 \bar{\sigma}_\theta^2}_{\bar{\bar{\sigma}}_\theta^2})$$

$$\text{where } \lambda_1 = \frac{\sigma_\epsilon^2}{\sigma_\epsilon^2 + \bar{\sigma}_\theta^2}$$

The optimal  $s_2^* = \bar{\bar{\mu}}_\theta$ . Then,

$$\begin{aligned} U_{I,2} &= s_2^* - k a_2^2 \\ &= \lambda_2 \bar{\mu}_\theta + (1 - \lambda_2)(y_2 - \tilde{a}_2) - k a_2^2 \\ &= \lambda_2 \bar{\mu}_\theta + (1 - \lambda_2)(\theta + a_2 + \epsilon_2 - \tilde{a}_2) - k a_2^2 \\ \frac{\partial U_{I,2}}{\partial a_2} &= 1 - \lambda_2 - 2k a_2 \\ a_2^* &= \frac{1 - \lambda_2}{2k} \end{aligned}$$

Similarly,

$$a_1^* = \frac{1 - \lambda_2}{2k} > \frac{1 - \lambda_2}{2k}$$

## 9.3 Motivated Beliefs

1. The objective probability distribution is  $\Pi = (\pi_1, \pi_2, \dots, \pi_n)$ ;
2. The motivated belief  $\Pi' = (\pi'_1, \pi'_2, \dots, \pi'_n)$  maximizes

$$\begin{aligned} f(\Pi') &= \underbrace{-\alpha D_{KL}(\Pi' \parallel \Pi)}_{\text{accuracy}} + \underbrace{v(\Pi')}_{\text{directional}} \\ \text{s.t. } g(\Pi') &= 1 - \sum_{i=1}^n \pi'_i = 0 \end{aligned}$$

where  $D_{KL}(\Pi' \parallel \Pi) \triangleq \sum_{i=1}^n \pi'_i \log \left( \frac{\pi'_i}{\pi_i} \right)$  is the KL-divergence.

The Lagrangian is

$$\begin{aligned} L(\Pi') &= f(\Pi') - \lambda g(\Pi') \\ &= -\alpha D_{KL}(\Pi' \parallel \Pi) + v(\Pi') - \lambda \left( 1 - \sum_{i=1}^n \pi'_i \right) \\ \frac{\partial L(\Pi')}{\partial \pi'_i} &= -\alpha \left( 1 + \log \left( \frac{\pi'_i}{\pi_i} \right) \right) + \frac{\partial v(\Pi')}{\partial \pi'_i} + \lambda = 0 \end{aligned}$$

Let  $v(\Pi') = \sum_{i=1}^n v_i \pi'_i$ , then we have

$$\pi'_i = e^{\frac{\lambda}{\alpha} - 1} e^{\frac{v_i}{\alpha}} \pi_i$$

By the constraint  $1 - \sum_{i=1}^n \pi'_i = 0$ ,  $e^{\frac{\lambda}{\alpha} - 1} = \frac{1}{\sum_{j=1}^n e^{\frac{v_j}{\alpha}} \pi_j}$ . Then,

$$\pi'_i = \frac{e^{\frac{v_i}{\alpha}} \pi_i}{\sum_{j=1}^n e^{\frac{v_j}{\alpha}} \pi_j}$$

### 9.3.1 Normal Distribution

Suppose there is a  $\theta \sim N(\mu, \sigma^2)$ , the real density is

$$f(\theta) \propto e^{-\frac{1}{2} \left( \frac{\theta - \mu}{\sigma} \right)^2}$$

The motivated density is

$$\begin{aligned} \tilde{f}(\theta) &= \operatorname{argmax}_{f'(\theta)} -D_{KL}(f' \parallel f) + \int_{\theta} v(\theta) f'(\theta) d\theta \\ \Rightarrow \tilde{f}(\theta) &= \frac{f(\theta) e^{v(\theta)}}{\int_{\theta'} f(\theta') e^{v(\theta')} d\theta'} \propto f(\theta) e^{v(\theta)} \end{aligned}$$

where  $\int_{\theta'} f(\theta') e^{v(\theta')} d\theta'$  is assumed to be finite.

#### Proof 9.1

The optimization problem is

$$\begin{aligned} \max_{f'(\cdot)} & \int_{-\infty}^{\infty} \left[ v(\theta) - \log \left( \frac{f'(\theta)}{f(\theta)} \right) \right] f'(\theta) d\theta \\ \text{s.t.} & \int_{-\infty}^{\infty} f'(\theta) d\theta = 1 \end{aligned}$$

The generalized Lagrangian functional can be defined as

$$\mathcal{L}(f'; \lambda) = \int_{-\infty}^{\infty} \left[ v(\theta) - \log \left( \frac{f'(\theta)}{f(\theta)} \right) \right] f'(\theta) d\theta + \lambda \left( \int_{-\infty}^{\infty} f'(\theta) d\theta - 1 \right)$$

The necessary conditions for a maximum  $f^*$  is

$$\begin{aligned} \frac{\partial \mathcal{L}(f^*; \lambda)}{\partial f'(\theta)} &= -1 + v(\theta) - \log \left( \frac{f^*(\theta)}{f(\theta)} \right) + \lambda = 0, \text{ for each } \theta \in \mathbb{R} \\ \frac{\partial \mathcal{L}(f^*; \lambda)}{\partial \lambda} &= \int_{-\infty}^{\infty} f^*(\theta) d\theta - 1 = 0 \end{aligned}$$

Thus, we have

$$f^*(\theta) \propto f(\theta)e^{v(\theta)}$$

We take any quadratic  $v(\theta) = v_0 + v_1\theta + v_2\theta^2$ . Then,

$$\tilde{f}(\theta) \propto e^{-\frac{1}{2}\left(\frac{\theta-\mu}{\sigma}\right)^2 + v_0 + v_1\theta + v_2\theta^2} = ke^{-\frac{1}{2}\left(\frac{\theta-\mu_d}{\sigma_d}\right)^2}$$

where  $\mu_d = \frac{v_1 + \sigma^{-2}\mu}{\sigma^{-2} - 2v_2}$ ,  $\sigma_d = (\sigma^{-2} - 2v_2)^{-\frac{1}{2}}$ , and  $k$  is a constant that is not a function of  $\theta$ .

### 9.3.2 Accountability Model with Motivated Reasoning

There is an incumbent (with  $\theta_I \sim N(\mu_I = 0, \sigma_\theta^2)$ ), finite set of voters and a (non-strategic) challenger (with  $\theta_C$ ).

The incumbent takes action  $e \geq 0$ . Public signal is  $s = \theta_I + e + \epsilon$ , where  $\epsilon \sim N(0, \sigma_\epsilon^2)$ . Voters decide whether to retain the incumbent after observing  $s$ .

$$U_I(e, R) = R - c(e)$$

$$U_j(R) = s + a_j + R(\theta_I + a_j + v_I) + (1 - R)(\theta_C + v_C)$$

$R = 1$  if the incumbent stays at  $t = 2$ ,  $R = 0$  otherwise.

$v_I, v_C$  are candidate-specific utility shocks common to all voters ( $v_I - v_C$  has mean 0 and variance  $\sigma_v^2$ ).

$a_j$  is the affinity of voter  $j$  to the incumbent.

**Motivated Reasoning:** (a simpler version), the voter is maximizing  $\log f_{\theta|s}(\tilde{\theta}_I|s) + \delta v(a_j, \tilde{\theta}_I)$ .

Assumptions: weakly concave in  $\tilde{\theta}_I$  and  $\frac{\partial^2 v(a_j, \tilde{\theta}_I)}{\partial a_j \partial \tilde{\theta}_I} \geq 0$ .

A more general version:

$$\begin{aligned} \tilde{f}(\theta) &= \operatorname{argmax}_{f'(\theta)} -D_{KL}(f' \| f) + \delta \int_{\theta} v(\theta) f'(\theta) d\theta \\ \Rightarrow \tilde{f}(\theta) &= \frac{f(\theta) e^{\delta v(\theta)}}{\int_{\theta'} f(\theta') e^{\delta v(\theta')} d\theta'} \propto f(\theta) e^{\delta v(\theta)} \end{aligned}$$

#### Example 9.1

Spatial Bias:  $v(a_j, \theta_I) = -(a_j - \theta_I)^2$ .

$\tilde{\mu}_I = \frac{1}{1+2\delta\sigma_\theta^2}\mu_I + \frac{2\delta\sigma_\theta^2}{1+2\delta\sigma_\theta^2}a_j$  and the variance is  $\tilde{\sigma}_\theta^2 = (\sigma_\theta^2 + 2\delta)^{-1} < \sigma_\theta^2$ .

Given the conjecture  $\hat{e}$ , the posterior belief of mean upon receiving  $s$  is  $\lambda\tilde{\mu}_I + (1 - \lambda)(s - \hat{e})$ .

A voter votes to re-elect if and only if:  $\tilde{\mu}_I(s, a_j, \delta, \hat{e}) + a_j + v_I \geq \mu_C + v_C$

## 9.4 Stochastic Game

A “stochastic game” consist of:

1. A set of states  $K$ ;
2. A set of players  $N$ ;
3. Action for player  $i$ :  $A_i(k)$  ( $k \in K$ );
4. “Period Payoffs”:  $u_i(A, k)$ ;
5. Law of motion:  $\Pr(k_{t+1} \mid k_t, a_t)$ , where  $a_t$  is the action taken at  $t$ . (“Markov”)
6. Discount Rate  $\delta$ ;
7. Utility for the entire game is given by

$$U_i = \sum_{t=1}^{\infty} \delta^{t-1} u_i(a_t, k_t)$$

8. History:  $h_t \triangleq (a_1, k_1, \dots, a_t, k_t)$  and the set of possible history is  $H_t$ .

### Definition 9.1 (Markovian Strategy)

A **strategy** for  $i$  is a mapping  $\sigma_i : H_t \times K \rightarrow \Delta A_i(k)$  for all  $t$ .

A **Markovian strategy** is a mapping  $\sigma_i : K \rightarrow \Delta A_i(k)$ .

Game starting at  $t$  is a subgame; A strategy profile  $\sigma^*$  is a SPNE if all players play BR, starting at each  $t$ .

### Definition 9.2 (Markov Perfect Equilibrium)

A  $\sigma^*$  is a **Markov Perfect Equilibrium (MPE)** iff it is a SPNE satisfying Markovian.

#### 9.4.1 Prison Dilemma as a stochastic game

Consider PD (Prison Dilemma) as a stochastic game,

1.  $K = \{PD\}$ ;
2.  $A_i(PD) = \{0, 1\}$ ,  $u_i(a, PD) = 1 - a_{i,t} + 2a_{-i,t}$ ;
3.  $\Pr(PD \mid PD, a_t) = 1$

Markov Strategy is defined by  $\sigma_i = \Pr(a_{i,t} = 1) \in [0, 1]$ .

In any MPE, the Markov Strategy at  $t$  should maximize  $U_i$  starting at  $t'$ ,

$$\begin{aligned} \sigma_i &= \operatorname{argmax}_{\sigma'_i \in [0,1]} \delta^{t'} (1 - \sigma'_i + 2\sigma_{-i}) + \sum_{t=t'+1}^{\infty} \delta^{t-1} (1 - \sigma_i + 2\sigma_{-i}) \\ &= 0 \end{aligned}$$

This a SPNE and MPE.

### 9.4.2 Revised Prison Dilemma

1.  $K = \{PD, WPD\}$ ;
2.  $A_i(PD) = \{0, 1\}$ ,  $u_i(a, PD) = 1 - a_{i,t} + 2a_{-i,t}$ ;
3.  $A_i(WPD) = \{0, 1\}$ ,  $u_i(a, WPD) = u_i(a, PD) - x$ , where  $x \in \mathbb{R}_+$ ;
4.  $\Pr(k_{t+1} = WPD \mid k_t = WPD) = 1$ ;
5.  $\Pr(k_{t+1} = WPD \mid k_t = PD, (1, 1)) = 0$ ;
6.  $\Pr(k_{t+1} = WPD \mid k_t = PD, \{(0, 1), (1, 0), (0, 0)\}) = q, q \in [0, 1]$ .

Markov Strategy is defined by  $\sigma_i(k_t)$ . Obviously,  $\sigma_i^*(WPD) = 0$  in any MPE.

“Value function”  $v(PD, \sigma)$  represents the net present value of starting a period in state  $PD$  given  $\sigma$ . The most desirable situation that both players choose 1:

$$v(PD, \sigma^*) = 2 + \delta v(PD, \sigma^*) \Rightarrow v(PD, \sigma^*) = \frac{2}{1 - \delta}$$

Check one-period devotion from changing 1 to 0 at this stage:

$$\begin{aligned} v'(PD, \sigma^*) &= 3 + \delta [qv(WPD, \sigma^*) + (1 - q)v(PD, \sigma^*)] \\ &= 3 + \delta \left[ q \frac{1 - x}{1 - \delta} + (1 - q) \frac{2}{1 - \delta} \right] \end{aligned}$$

This deviation is not profitable if

$$\begin{aligned} v'(PD, \sigma^*) &\leq v(PD, \sigma^*) \\ \text{i.e. } q &\geq \frac{1 - \delta}{(1 + x)\delta} \end{aligned}$$

### 9.4.3 Dynamic Commitment Problem

1.  $K = \{l, h, w_C, w_R\}$ ;
2.  $N = \{C, R\}$ ;
3. In state  $k \in \{l, h\}$ :

$R$  makes an offer  $x_k \leq 1$ ;

$C$  accepts ( $R$  and  $C$  get period payoffs  $(1 - x_k, x_k)$  and  $\Pr(k_{t+1} = h) = q, \Pr(k_{t+1} = l) = 1 - q$ ) or rejects ( $R$  and  $C$  get period payoffs  $((1 - p_k)(1 - f), p_k(1 - f))$  and  $\Pr(k_{t+1} = w_C) = p_k, \Pr(k_{t+1} = w_R) = 1 - p_k$ ), where  $f \in (0, 1)$  and  $0 < p_l < p_h < 1$ .

4. If enter  $w_C$  ( $R$  and  $C$  get period payoffs  $(0, 1 - f)$ ); If enter  $w_R$  ( $R$  and  $C$  get period payoffs  $(1 - f, 0)$ );

Game over.

MPE

If offer accepted in  $l$  and  $h$ ,  $x_k$ :

$$\begin{aligned} v_C(l; p) &= x_k + \delta (qv_C(h; p) + (1 - q)v_C(l; p)) \\ &= v_C(h; p) = x_k + \delta (qv_C(h; p) + (1 - q)v_C(l; p)) \end{aligned}$$

If offer rejected,  $\frac{p_k(1-f)}{1-\delta}$ .

In equilibrium  $\frac{p_k(1-f)}{1-\delta} = v_C(l; p) = v_C(h; p)$ , then we have

$$x_k = (p_k - \delta\bar{p}) \frac{1-f}{1-\delta}, \text{ where } \bar{p} = qp_h + (1-q)p_l$$