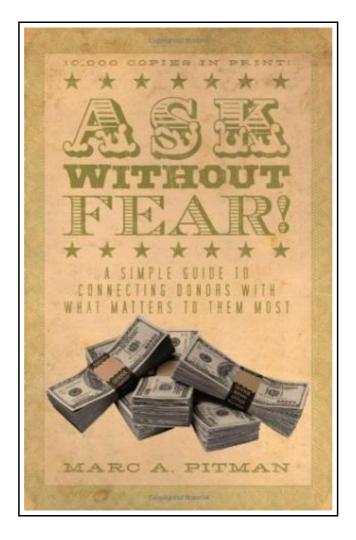
# Ask Without Fear!: A Simple Guide to Connecting Donors with What Matters to Them Most



Filesize: 8.11 MB

#### Reviews

It is really an remarkable book which i have ever go through. It can be writter in simple terms and not difficult to understand. I am just effortlessly can get a enjoyment of reading a composed pdf. (Dr. Lily Wunsch II)

## ASK WITHOUT FEAR!: A SIMPLE GUIDE TO CONNECTING DONORS WITH WHAT MATTERS TO THEM MOST



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Executive Books. Paperback / softback. Book Condition: new. BRAND NEW, Ask Without Fear!: A Simple Guide to Connecting Donors with What Matters to Them Most, Marc A Pitman, IS FUNDRAISING FUN FOR YOU? Are your board members beating down your door with new donors that are ready to make a gift? If that's not your reality yet, Ask Without Fear! by author, speaker and fundraising expert Marc A. Pitman is for you! In this fun, easy-to-read book, he: Explains in a step-by-step, easy to remember process how to build authentic relationships with your donors -- and help them connect with your cause in the way that matters most to them! Identifies time-tested research tools to help you plan your fundraising campaign! Exposes the 7 most common fundraising mistakes -- and how to avoid them! Shows how to become skilled at indentifying a person's personality traits and tailoring your message to fit their personality -- even on the fly! Ask Without Fear! Helps you move your fundraising from a static, one-way, organization-centered monologue to a dynamic, donorcentered, two-way dialogue. Whether you work for a not-for-profit or volunteer.

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